# Sarim Haque

sarimhaq@yahoo.com (519)721-3984

Toronto, Canada

### **EDUCATION**

### Master of Business, Entrepreneurship & Technology

University of Waterloo, 2015

### **SKILLSET**

Marketing Strategy
Product Design and Dev.
Guerrilla Marketing
Content Strategy
Full Stack Development
Machine Learning (Strategy
& Implementation)
Marketing Automation
Business Analytics
Search Engine Optimization
Public Speaking
Technical Writing
Technical Sales
Marketing Optimization

### **PUBLIC SPEAKING**

# How to design, build & launch awesome products (2017)

National University of Science & Technology

# How we built a single seat, autocross race car (2012)

FM 89 Radio Show

### **IN BRIEF**

Hi, I am a **hard working** Growth Marketer & Product Manager who will help you **build & launch products** that customers love. I value simplicity, honesty and **empathy**.

### **EXPERIENCE**

### **Optimization Specialist**

Toronto Film School & Yorkville University
Feb. 2018 - Present

Primary Responsibilities: Spearhead conversion rate optimization projects, build and manage lead attribution models, create digital assets (Forms, Landing Pages, Websites) to support multi-million dollar ad spend.

Achievements: Fueled 500% growth in International Student enrolment through Vue.js powered landing pages & doubled the conversion rate on our websites by building one of its kind, Google Sheets powered CMS, enabling Brand Managers & Copywriters to effortlessly build and modify webpages.

### **Product Manager & Marketer**

Caspy Inc Feb, 2016 - Jan, 2018

Achievements: Built apps & bots to automate lead generation, press outreach & social media management. This resulted in: 4 product launches, 50000+ page views without ads, a Twitter shout out from Alexis Ohanian (Founder of Reddit), growth hack products used by 7500+ leads, 5 features in Online & Print Media including Business Insider.

### RECOGNITION

# UW Grad Creates Block Facebook Chrome Extension

Waterloo Chronicle /
Kitchener Post / The Record

# Sarim Haque (MBET'15) hacks growth at Caspy

University of Waterloo's Alumni Success Blog

### Growth Hacker of the Year Award (2018)

Yorkville Education Company (Current Employer)

### **SIDE PROJECTS**

Block Facebook Chrome Extension

Coded in less than 2 hours, the Chrome Extension has reached 2900+ downloads and was featured on ProductHunt as one of the best products of the day.

Uncover Harassers Online

A chrome extension that highlights the names of celebs accused of sexual harassment. It has been covered by an online news media and has received support and love from social activists.

# I work at the junction of design, dev & strategy

