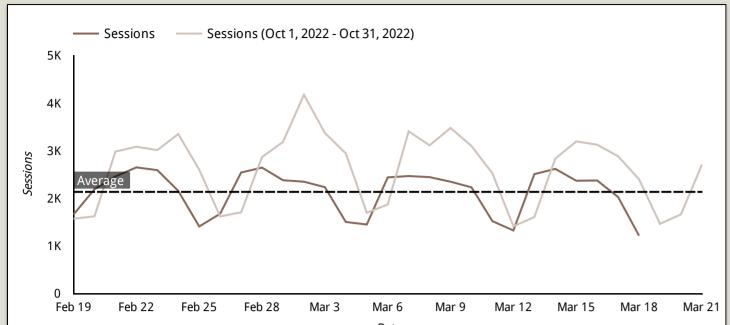
Google Analysis

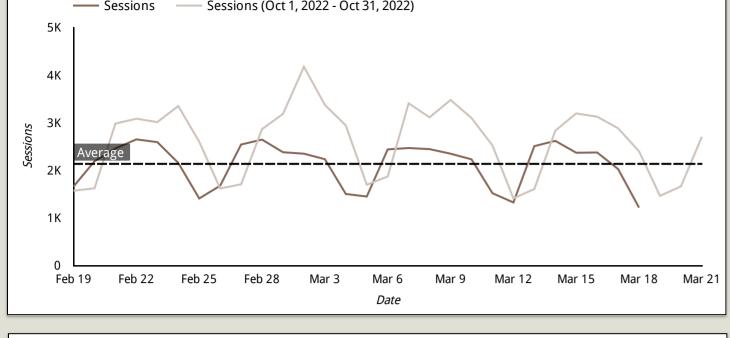
Sessions 59,844 • -25.8%

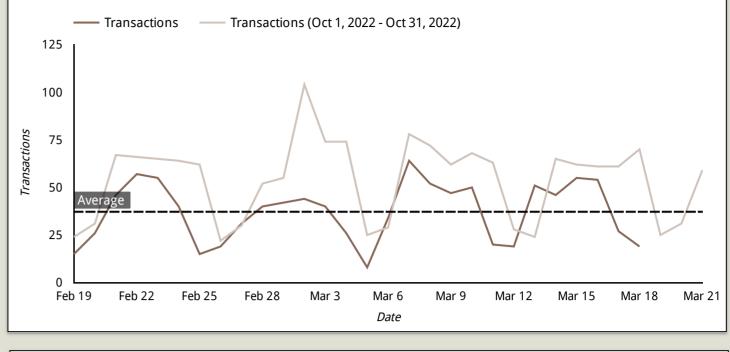
Transactions 1,042 **₽** -37.7%

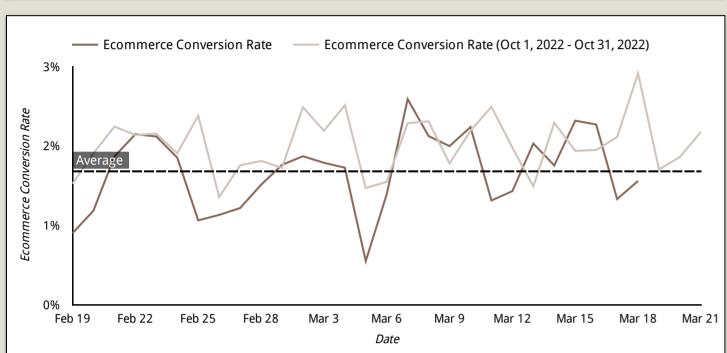
Ecommerce Conversion Rate 1.74% **‡** -16.1%

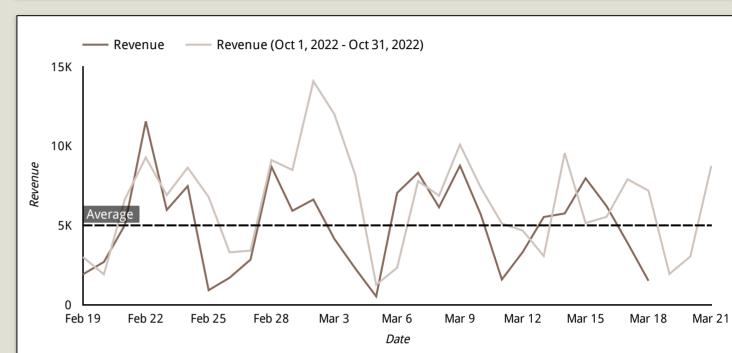
Revenue \$140,045.07 • -29.8%



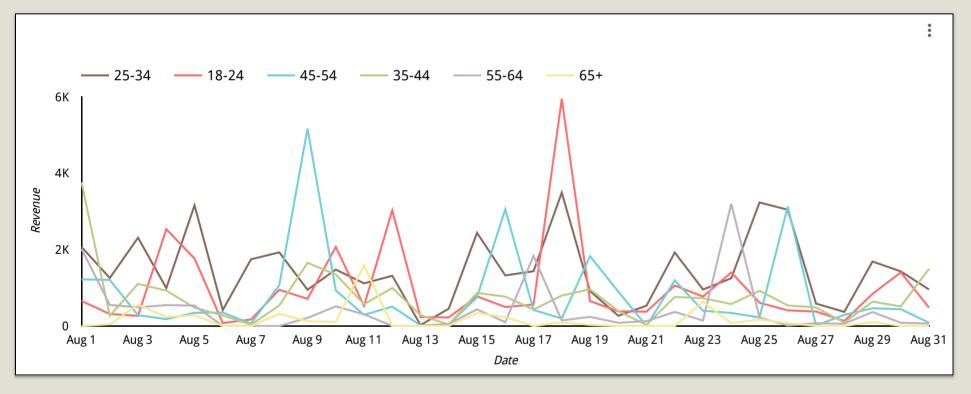


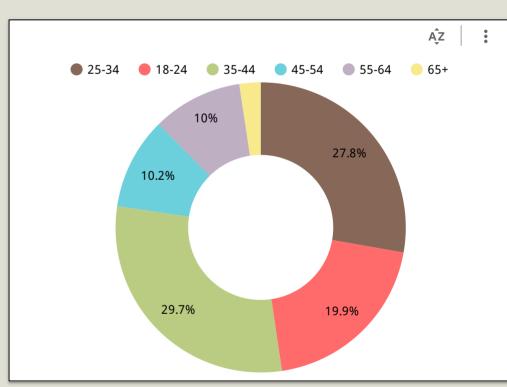




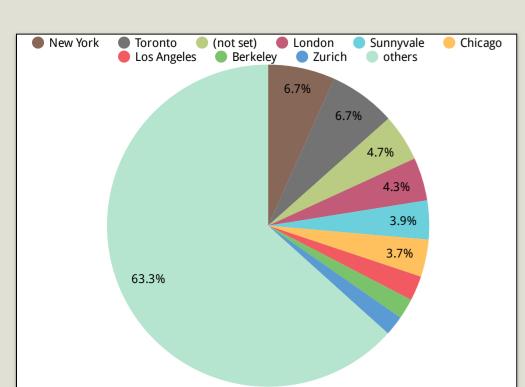


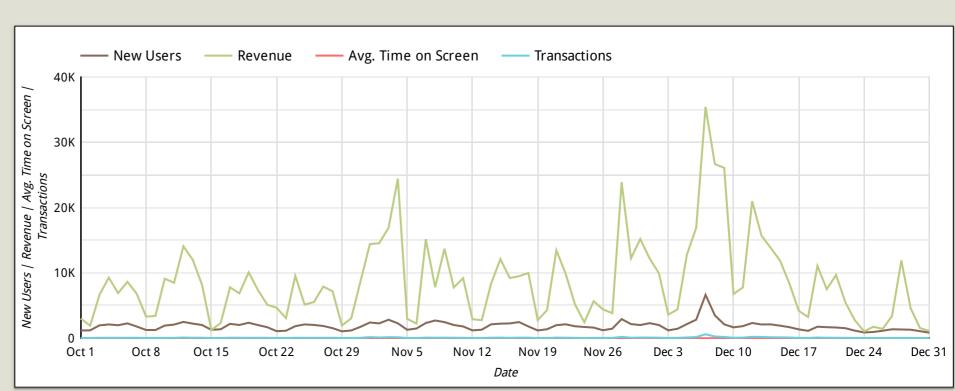
| | Default Channel Grouping | Sessions | % Δ | Transactions | % Δ | Ecommerce Conversio | % Δ | Revenue | % Д |
|----|--------------------------|----------|----------|--------------|----------|---------------------|----------|--------------|----------|
| 1. | Paid Search | 8,152 | -4.7% • | 162 | 6.6% 🛊 | 1.99% | 11.9% 🛊 | \$18,728.99 | 7.9% 🛊 |
| 2. | Direct | 51,379 | -28.3% 🖡 | 879 | -42.2% 🖡 | 1.71% | -19.4% 🖡 | \$121,259.28 | -33.4% 🖡 |
| 3. | Display | 147 | -39.0% ‡ | 1 | - | 0.68% | - | \$56.8 | - |
| 4. | (Other) | 3 | -92.7% 🖡 | 0 | - | 0% | - | \$0 | - |
| 5. | Affiliates | 163 | -4.7% • | 0 | - | 0% | - | \$0 | - |
| | | | | | | | | | |
| | | | | | | | | 1 - | 5/5 < > |





| | Landing Page | Sessions | % Δ | Transactions | % ∆ | Ecommerce Conversio | % Δ | Revenue | % Δ |
|-----|--------------------------------------|----------|----------|--------------|----------|---------------------|----------|---------------|------------|
| 1. | /basket.html | 1,409 | -0.1% ‡ | 152 | 29.9% 🛊 | 10.79% | 30.0% 🛊 | \$27,048.03 | 33.4% 🛊 |
| 2. | /signin.html | 1,860 | -2.0% • | 133 | 31.7% 🛊 | 7.15% | 34.3% 🛊 | \$18,904.48 | 64.9% 🛊 |
| 3. | /home | 29,047 | -3.5% ‡ | 126 | 11.5% : | 0.43% | 15.5% 🛊 | \$16,805.14 | 44.5% 🛊 |
| 4. | /store.html | 1,750 | -11.4% 🖡 | 79 | 17.9% 🛊 | 4.51% | 33.1% 🛊 | \$10,615.64 | 32.9% 🛊 |
| 5. | /google+redesign/apparel | 4,579 | 12.3% 🛊 | 76 | 76.7% 🛊 | 1.66% | 57.4% 🛊 | \$10,307.03 | 87.7% 🛊 |
| 6. | /google+redesign/apparel/mens | 2,288 | -4.3% • | 99 | -7.5% 🖡 | 4.33% | -3.3% 🖡 | \$9,560.2 | -5.4% 🖡 |
| 7. | /google+redesign/lifestyle/drinkware | 1,239 | -4.3% • | 32 | 23.1% 🛊 | 2.58% | 28.5% 🛊 | \$6,031.56 | 141.7% 🛊 |
| 8. | /google+redesign/new | 1,647 | -1.3% 🖡 | 38 | 81.0% : | 2.31% | 83.4% 🛊 | \$4,772.31 | 89.7% 🛊 |
| 9. | /google+redesign/apparel/womens | 767 | 0.9% 🛊 | 46 | 119.0% : | 6% | 117.0% 🛊 | \$4,589.2 | 168.6% 🛊 |
| 10. | /myaccount.html?mode=billingaddress | 48 | -12.7% 🖡 | 4 | 33.3% 🛊 | 8.33% | 52.8% 🛊 | \$3,039.2 | 1,252.0% 🛊 |
| 11. | /google+redesign/apparel/kids | 424 | -13.6% 🖡 | 33 | 10.0% : | 7.78% | 27.4% 🛊 | \$2,903.56 | 49.2% 🛊 |
| 12. | /asearch.html | 892 | -12.5% 🖡 | 27 | -12.9% 🖡 | 3.03% | -0.5% 🖡 | \$2,439.68 | 2.4% 🛊 |
| 13. | /google+redesign/lifestyle/bags | 958 | -8.8% • | 18 | -5.3% 🖡 | 1.88% | 3.8% 🛊 | \$1,888.4 | -71.1% 🖡 |
| | | | | | | | | 1 - 100 / 391 | < > |

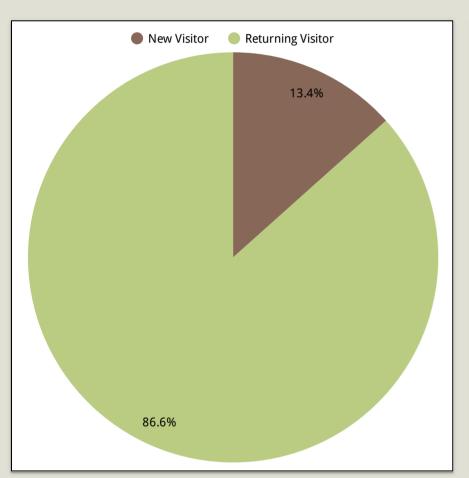


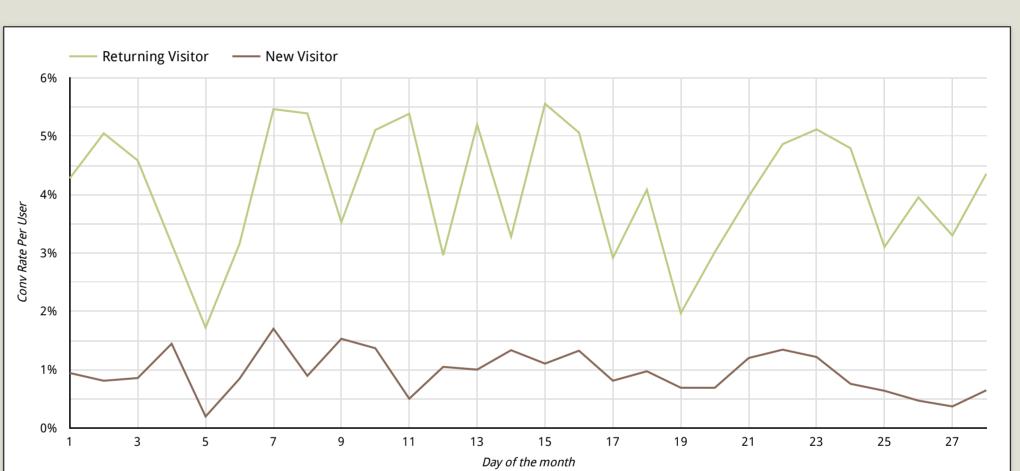


Cohort Analysis

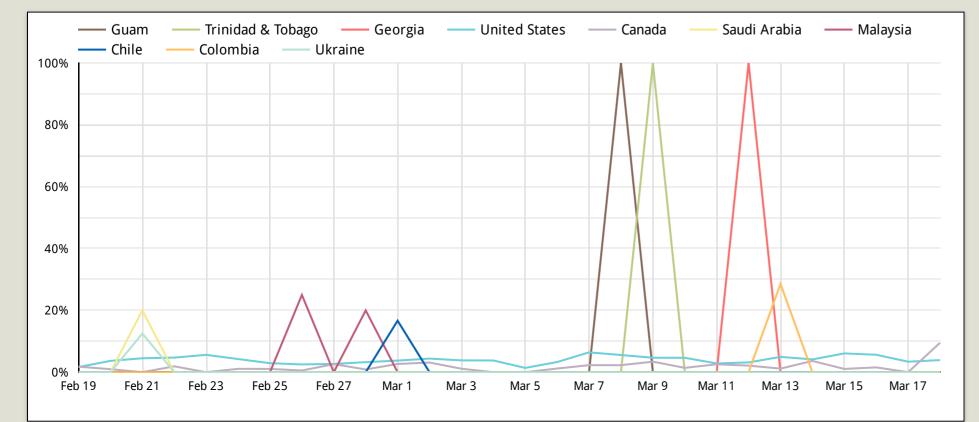


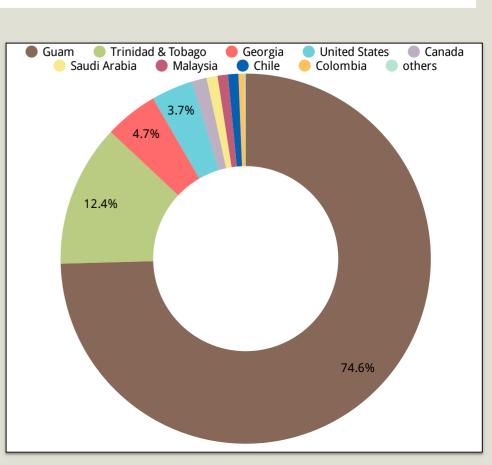
| | | | | | | | | | | | | | | | | Day Ind | lex / Conv | Rate Per Use |
|--------------|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|---------|------------|--------------|
| Date | User Type | 0016 | 0024 | 0025 | 0019 | 0017 | 0003 | 0004 | 0022 | 0018 | 0002 | 0011 | 0005 | 0012 | 0023 | 0010 | 0013 | Grand total |
| Mar 7, 2023 | Returning Visi | 5.46% | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 5.46% |
| | New Visitor | 1.7% | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 1.7% |
| Mar 15, 2023 | Returning Visi | - | 5.56% | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 5.56% |
| | New Visitor | - | 1.1% | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 1.1% |
| Mar 16, 2023 | Returning Visi | - | - | 5.06% | - | - | - | - | - | - | - | - | - | - | - | - | - | 5.06% |
| | New Visitor | - | - | 1.32% | - | - | - | - | - | - | - | - | - | - | - | - | - | 1.32% |
| Mar 10, 2023 | Returning Visi | - | - | - | 5.11% | - | - | - | - | - | - | - | - | - | - | - | - | 5.11% |
| | New Visitor | - | - | - | 1.37% | - | - | - | - | - | - | - | - | - | - | - | - | 1.37% |
| Mar 8, 2023 | Returning Visi | - | - | - | - | 5.39% | - | - | - | - | - | - | - | - | - | - | - | 5.39% |
| | New Visitor | - | - | - | - | 0.89% | - | - | - | - | - | - | - | - | - | - | - | 0.89% |
| Feb 22, 2023 | Returning Visi | - | - | - | - | - | 4.86% | - | - | - | - | - | - | - | - | - | - | 4.86% |
| | New Visitor | - | - | - | - | - | 1.34% | - | - | - | - | - | - | - | - | - | - | 1.34% |
| Grand total | | 2.94% | 2.61% | 2.55% | 2.51% | 2.42% | 2.39% | 2.36% | 2.29% | 2.27% | 2.08% | 2.08% | 2.05% | 2% | 1.99% | 1.97% | 1.91% | 2.28% |



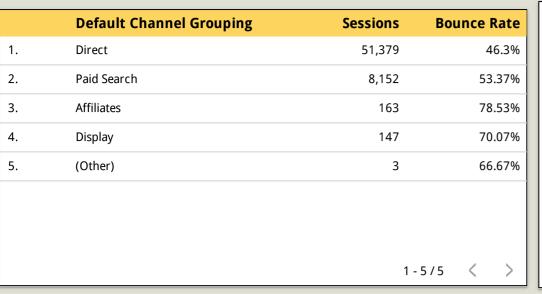


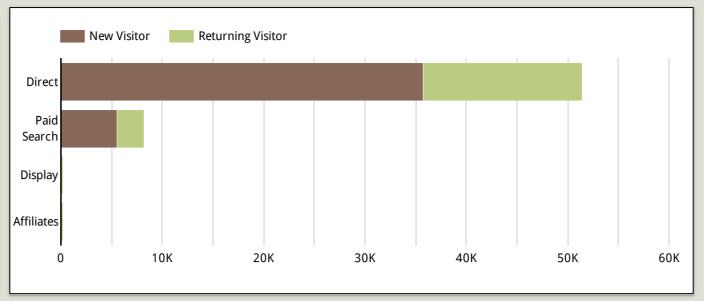
| Country | Sub Cantinant | Heeve = | Naw Hages | Daumas Data | Cany Data Day | A 4 V V: | Time on Care | Aug Duiss | Ave Heer D | Ave Orden | Total Value | Total II |
|------------------|------------------|----------------|-----------|-------------|---------------|----------|----------------|------------|------------------|------------|---------------------|----------|
| Country | Sub Continent | Users → | New Users | Bounce Rate | Conv Rate Per | AdX Vi | Time on Screen | Avg. Price | Avg User D | Avg. Order | Total Value | Total U |
| 1. United States | Northern America | 19,537 | 16,573 | 41.77% | 4.9% | 0% | 00:00:00 | \$11.81 | 00:04:28 | \$118.92 | \$113,807.09 | 0 |
| 2. India | Southern Asia | 4,486 | 4,203 | 56.2% | 0% | 0% | 00:00:00 | \$0 | 00:02:12 | \$0 | \$0 | 0 |
| 3. Canada | Northern America | 2,305 | 2,106 | 55.13% | 1.74% | 0% | 00:00:00 | \$13.15 | 00:03:00 | \$312.03 | \$12,481.3 | 0 |
| 4. United King | Northern Europe | 2,198 | 1,974 | 45.78% | 0.59% | 0% | 00:00:00 | \$13.23 | 00:03:56 | \$473.24 | \$6,152.12 | 0 |
| 5. Spain | Southern Europe | 1,171 | 1,070 | 46.41% | 0.17% | 0% | 00:00:00 | \$17.6 | 00:05:28 | \$35.2 | \$70.4 | 0 |
| 6. Japan | Eastern Asia | 1,081 | 1,012 | 52.22% | 0.19% | 0% | 00:00:00 | \$13.7 | 00:04:26 | \$109.6 | \$219.2 | 0 |
| 7. France | Western Europe | 1,058 | 975 | 59.12% | 0.09% | 0% | 00:00:00 | \$55.2 | 00:03:23 | \$110.4 | \$110.4 | 0 |
| 8. Germany | Western Europe | 824 | 767 | 49.63% | 0.12% | 0% | 00:00:00 | \$4.45 | 00:02:22 | \$182.4 | \$182.4 | 0 |
| 9. South Korea | Eastern Asia | 682 | 645 | 51.74% | 0.29% | 0% | 00:00:00 | \$42.5 | 00:02:35 | \$42.5 | \$85 | 0 |
| 1 Italy | Southern Europe | 646 | 626 | 50.57% | 0.15% | 0% | 00:00:00 | \$20.8 | 00:02:47 | \$62.4 | \$62.4 | 0 |
| 1 Taiwan | Eastern Asia | 600 | 556 | 55.53% | 0.33% | 0% | 00:00:00 | \$13.54 | 00:03:20 | \$67.68 | \$135.36 | 0 |
| 1 Netherlands | Western Europe | 582 | 542 | 46.86% | 0.52% | 0% | 00:00:00 | \$14.13 | 00:04:16 | \$37.67 | \$113 | 0 |
| 1 Hong Kong | Eastern Asia | 550 | 531 | 64.52% | 0.18% | 0% | 00:00:00 | \$44 | 00:01:41 | \$88 | \$88 | 0 |
| 1 Singapore | Southeast Asia | 546 | 510 | 50.7% | 0.37% | 0% | 00:00:00 | \$13.56 | 00:02:52 | \$1,125.4 | \$2,250.8 | 0 |
| 1 China | Factern Acia | 5.1.7 | 527 | 68 R7% | Λ% | Λ% | 00.00.00 | ¢∩ | ∩∩·∩∩·5 <i>4</i> | ¢ ∩ | ¢∩ 1 - 100 / 183 | < > |





ACQUISITION





Users 45,759 • -7.8%

> Sessions **59,844** • -4.6%

ACTIVATION

Bounce Rate 47.41% -4.1%

Pages / Session **4.01 a** 6.7%

Avg. Session Duration 00:03:04

COMPLETIONS

All Goals 8,756 • -9.9% Engaged Users **4,993 2** 5.7%

Registrations 349

CONVERSION RATE

All Goals 14.63% • -5.5%

Registrations
0.58%
8-81.1%

RETENTION

VISITORS

Users **45,759** Bounces **28,372**



REVENUE

Revenue \$140,045.07

Transactions 1,042 18.4%

Revenue Per User \$3.06 \$ 47.6%

Ecommerce Conversion Rate
1.74%

\$\frac{1}{24.1\%}\$

Product Revenue per Purchase \$41.34 \$4.9%

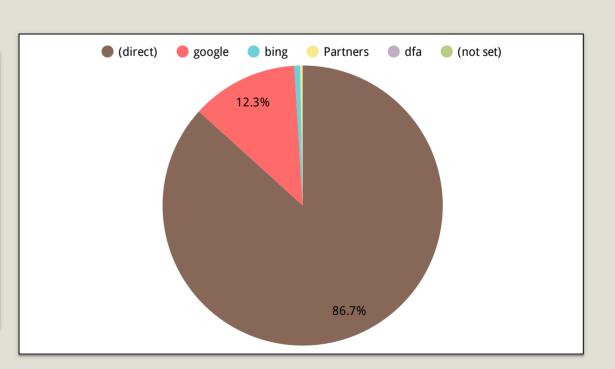
| | Product | Quantity - |
|----|------------------------------|---------------|
| 1. | Google Ombre Lime Pen | |
| 2. | Google Ombre Purple Pen | |
| 3. | Google Sticker | |
| 4. | Google Cloud Sticker | |
| 5. | Google Ombre Yellow Pen | |
| 6. | Google Perk Thermal Tumbler | |
| 7. | Google Pen Red | |
| 8. | Google Inspired Red Notebook | |
| 9. | Google Light Pen Green | 1 - 100 / 389 |

REFERRAL

Sessions **59,844 •** -4.6%

Bounce Rate
47.41%

| | Full Referrer | Sessions | Sessions | | | | | | |
|----|---------------|----------|----------|---|---|--|--|--|--|
| 1. | (direct) | 51,894 | | | | | | | |
| 2. | google | 7,373 | | | | | | | |
| 3. | bing | 404 | | | | | | | |
| 4. | Partners | 165 | | | | | | | |
| 5. | (not set) | 2 | | | | | | | |
| 6. | dfa | 6 | | | | | | | |
| | | | | | | | | | |
| | | | 1-6/6 | < | > | | | | |



FUNNEL VISUALIZATION

