EDA

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April 9, 2018

```
library(tidyverse)
# removing confidential data
survey_results <- read_csv(file = '../../survey_data/Demographic Survey.csv', skip = 1)</pre>
## Warning: Missing column names filled in: 'X1' [1], 'X2' [2], 'X3' [3],
## 'X4' [4], 'X5' [5], 'X6' [6], 'X7' [7], 'X8' [8], 'X9' [9]
## Warning: Duplicated column names deduplicated: 'Response' =>
## 'Response_1' [11], 'Response' => 'Response_2' [14]
## Parsed with column specification:
## cols(
##
     .default = col_character(),
##
    X1 = col_double(),
##
    X2 = col_integer(),
##
     `Annual Salary (before deductions)` = col_integer(),
##
     `Annual salary (before deductions)` = col_integer(),
##
     `Living Expenses (utilities, rent, mortgage, transportation, property taxes if owner, etc.)` = col
     `Savings (retirement, investments, emergency funds, etc.)` = col_integer(),
##
     'Vacation (lodging, transportation, day trips, etc.)' = col_integer(),
##
     `Daily Leisure (eating out, books, movies, self-care, etc.)` = col_integer(),
##
     `Consumption Goods (clothing, electronics, other luxury items, etc.)` = col_integer(),
##
##
     'Personal Sports and Hobbies (sporting goods and services, gym, arts and crafts, etc.)' = col inte
     Other (health care, taxes, dependent expenses, etc.) = col_integer()
## )
## See spec(...) for full column specifications.
survey_results <- survey_results[, 10:ncol(survey_results)]</pre>
#import data
# survey_results <- read_csv(file = '../../survey_data/Demographic Survey.csv') # local path - remove i
# redefine column names
colnames(survey_results) <- c('consent', 'country', 'salary_base', 'salary_expect', 'no_increase_accept</pre>
                            'living_expenses', 'savings', 'vacation', 'daily_leisure', 'consumption_good
                            'sports_hobbies', 'other')
# spending categories
spending_cats <- c('living_expenses', 'savings', 'vacation', 'daily_leisure', 'consumption_goods',</pre>
                            'sports_hobbies', 'other')
# remove no consent
survey_results <- survey_results %>% filter(consent %in% c('Yes'))
# add observation id
survey_results$id <- 1:nrow(survey_results)</pre>
```

```
# save raw clean data
# saveRDS(survey_results, file = '../data/raw/raw_clean.rds')
survey results %>% head()
## # A tibble: 6 x 13
    consent country
                          salary_base salary_expect no_increase_acceptance
##
     <chr> <chr>
                               <int>
                                              <int> <chr>
## 1 Yes
            South Africa
                               500000
                                             480000 Yes
## 2 Yes
            Canada
                              100000
                                             120000 Yes
## 3 Yes
            South Africa
                              150000
                                             150000 Yes
                               75000
## 4 Yes
            Canada
                                              90000 No
## 5 Yes
            <NA>
                                   NA
                                                 NA <NA>
## 6 Yes
                              3000000
            Nigeria
                                            3000000 Yes
## # ... with 8 more variables: living_expenses <int>, savings <int>,
## # vacation <int>, daily_leisure <int>, consumption_goods <int>,
      sports_hobbies <int>, other <int>, id <int>
# readRDS(file = '../data/raw/raw_clean.rds')
# get ratio
survey_results <- survey_results %>%
 mutate(ratio = salary_expect/salary_base)
# generic first model
lm_survey <- lm(ratio ~ no_increase_acceptance +</pre>
                  living expenses +
                  savings +
                  vacation +
                  daily_leisure +
                  consumption_goods +
                  sports_hobbies +
                  other, data = survey_results)
summary(lm_survey)
##
## Call:
## lm(formula = ratio ~ no increase acceptance + living expenses +
       savings + vacation + daily_leisure + consumption_goods +
##
       sports_hobbies + other, data = survey_results)
##
## Residuals:
##
               1Q Median
      Min
                               3Q
                                       Max
## -2.3434 -0.9681 -0.0513 0.3381 7.6359
##
## Coefficients: (1 not defined because of singularities)
##
                               Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                             -1.8420404 2.2245253 -0.828
                                                              0.411
## no_increase_acceptanceYes 0.3334593 0.4984341
                                                   0.669
                                                              0.506
## living_expenses
                             0.0165744 0.0237676
                                                   0.697
                                                              0.488
                              0.0425862 0.0293383
## savings
                                                    1.452
                                                              0.152
                                                   4.724 1.59e-05 ***
## vacation
                             0.1639607 0.0347074
## daily_leisure
                             0.0023859 0.0333240 0.072 0.943
## consumption_goods
                             0.0005459 0.0513602 0.011
                                                              0.992
```

```
## sports_hobbies
                             0.0434831 0.0545844
                                                    0.797
                                                             0.429
## other
                                    NΑ
                                               NΑ
                                                                NΑ
                                                       NΑ
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 1.791 on 56 degrees of freedom
     (23 observations deleted due to missingness)
## Multiple R-squared: 0.3425, Adjusted R-squared: 0.2604
## F-statistic: 4.168 on 7 and 56 DF, p-value: 0.0009364
# remove outliers
survey_results <- survey_results %>%
  filter(ratio < 10 &
          ratio > 0.1)
# replace NA spendings with O
survey_results[ , spending_cats][is.na(survey_results[ , spending_cats])] <- 0</pre>
# generic first model (outliers removed and data cleaned)
lm_survey <- lm(ratio ~ no_increase_acceptance +</pre>
                 living_expenses +
                 savings +
                 vacation +
                 daily leisure +
                 consumption_goods +
                 sports_hobbies +
                 other, data = survey_results)
summary(lm survey)
##
## Call:
## lm(formula = ratio ~ no_increase_acceptance + living_expenses +
       savings + vacation + daily_leisure + consumption_goods +
##
       sports_hobbies + other, data = survey_results)
##
## Residuals:
                 10
                      Median
## -0.69315 -0.12927 -0.02927 0.05505 1.81708
##
## Coefficients:
##
                              Estimate Std. Error t value Pr(>|t|)
                             1.1215946 0.1458869
## (Intercept)
                                                   7.688 9.57e-11 ***
## no_increase_acceptanceYes -0.1434678 0.0935487 -1.534
                                                            0.1299
## living_expenses
                            -0.0007804 0.0018984 -0.411
                                                            0.6823
                             0.0088407 0.0038760
                                                   2.281
## savings
                                                            0.0258 *
## vacation
                            -0.0036982 0.0073424
                                                   -0.504
                                                            0.6162
## daily_leisure
                            -0.0008830 0.0054082 -0.163
                                                            0.8708
## consumption_goods
                            -0.0015644 0.0087112 -0.180
                                                            0.8580
## sports_hobbies
                             0.0083979 0.0091745
                                                   0.915
                                                            0.3633
## other
                             0.0012247 0.0044876 0.273
                                                            0.7858
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
```

```
## Residual standard error: 0.3618 on 66 degrees of freedom
## Multiple R-squared: 0.1269, Adjusted R-squared: 0.02109
## F-statistic: 1.199 on 8 and 66 DF, p-value: 0.3132
survey tidy <- NULL
non_spendings <- colnames(survey_results)[!(colnames(survey_results) %in% spending_cats)]
for (spending in spending_cats){
  temp <- survey_results[ , non_spendings]</pre>
  temp$spending_cat <- spending</pre>
  temp$spending_val <- survey_results[[spending]]</pre>
  survey_tidy <- rbind(survey_tidy, temp)</pre>
}
for (i in unique(survey_tidy$id)){
  temp <- survey_tidy %>% filter(id == i)
  user_living <- as.numeric(temp %>% filter(temp$spending_cat == 'living_expenses') %>% select(spending
  survey_tidy[survey_tidy$id == i, 'spending_ratio'] <- temp$spending_val/user_living</pre>
p_vals <- data.frame('category' = character(length(spending_cats)), 'slope' = numeric(length(spending_c</pre>
count <- 0
for (i in spending_cats){
  count <- count + 1</pre>
  temp <- survey_tidy %>% filter(spending_cat == i)
  temp <- temp %>% filter(!is.na(spending_ratio) & abs(spending_ratio) != Inf)
  temp_lm <- lm(ratio ~ spending_ratio, data = temp)</pre>
  lm_summary <- summary(temp_lm)</pre>
  p_vals[count, 'category'] <- as.character(i)</pre>
  p_vals[count, 'slope'] <- temp_lm$coefficients[2]</pre>
  p_vals[count, 'p_value'] <- ifelse(nrow(lm_summary$coefficients) > 1, lm_summary$coefficients[2 , 4],
}
p_vals
              category
                             slope
                                        p_value
## 1
       living_expenses
                                NA
## 2
               savings 0.24067177 0.000107678
              vacation 0.13913797 0.306369940
## 3
## 4
         daily_leisure 0.05004306 0.569492133
## 5 consumption_goods 0.10613198 0.236333806
## 6
        sports_hobbies 0.25037279 0.069539351
                  other 0.01592914 0.669306708
## 7
```