

KEY

Dynamic and self-driven aspiring **Data Analyst** with a unique combination of **commerce knowledge and technical skills**, backed by a B.Com (Foreign Trade) background and real-world business experience as a shop manager. Skilled in Python, SQL, Pandas, and data visualization tools like Matplotlib, with a strong foundation in Algebra and Data Interpretation honed through CAT preparation. Hands-on experience in managing retail operations, customer relations, and team coordination has built strong **analytical thinking, business acumen, and people skills**. Adept at solving business problems using data-driven insights, working on real-world datasets, and executing solo and team-based projects. Known for being a fast learner, highly adaptable, and always ready to take initiative — whether it's running a store or running a data query.

EDUCATION

Bachelor of Commerce (Foreign Trade) *IPS Academy, Indore* — *Expected Graduation: 2025* Specialized in International Business, Export-Import Procedures, Foreign Exchange, and Logistics. Built a solid understanding of global trade systems and business analytics. Applied classroom learning practically while managing my own ceramic shop, dealing with real vendors and supply chains. Participated in seminars and workshops on trade analytics, forecasting, and digital economy trends. Developed strong **data interpretation** and **numerical reasoning** skills, strengthened through CAT preparation alongside academics.

Higher Secondary Certificate (PCM Stream)

Choithram School, Indore — *Completed: 2021*

- Self-studied Physics, Chemistry, and Mathematics without external coaching; secured approx. 70%.
- Developed deep interest in numbers, logic, and problem-solving — especially in **Algebra and Arithmetic**.
- Built a strong foundation in analytical thinking and self-discipline through independent study.

WORK EXPERIENCE

Shop Manager & Sales Lead *Al Hussain Ceramics, Indore* — *2020 – Present* Independently managed day-to-day operations of a ceramic and tile retail shop, including stock management, billing, customer handling, and vendor coordination. Improved monthly sales by applying persuasive communication and upselling techniques tailored to customer needs. Handled purchase decisions, logistics coordination, and ensured smooth supply chain for a wide product portfolio. Developed strong real-world business acumen, leadership qualities, and decision-making skills under pressure. Gained hands-on experience in retail data, customer behavior analysis, and cash flow management — all contributing to strong analytical mindset.

Freelance Data Analyst (Project-Based Internships)

Remote — *2023 – Present*

- Conducted **Exploratory Data Analysis (EDA)** on real-world datasets such as Apple Store, Play Store, Cars Dataset using Pandas, NumPy, and Matplotlib.

- Wrote optimized SQL queries to filter, join, and aggregate data from complex relational databases for insights extraction.
- Created visual dashboards and summary reports to showcase trends, patterns, and recommendations for decision-makers.
- Worked both individually and in teams, ensuring timely project completion with high attention to detail and storytelling with data.
- Known for breaking down complex datasets into simple insights that drive business value — connecting data to real-world use cases.

SKILLS

Programming Languages:

- **Python** – Developed mini utilities like games, password managers, and automation tools
- **SQL** – Writing optimized queries, joins, aggregations, subqueries for business datasets

Data Analysis & Visualization:

- **Pandas** – Data cleaning, transformation & manipulation
- **NumPy** – Fast numerical operations & statistical calculations
- **Matplotlib** – Visualizing data for patterns, trends & insights

Tools & Environment:

VS Code, Jupyter Notebook, Google Colab – for analysis, reporting, and projects

Database Knowledge:

Created relational schemas, performed CRUD operations & built reporting queries

0.0.1 [U+FFFD][U+FFFD] Soft Skills

- Excellent **Communication & Presentation Skills**
- Proven **Sales Negotiation & Client Handling** experience
- Friendly, humble, yet confident personality — easily builds rapport
- Quick decision-making under pressure
- Strong leadership & teamwork abilities
- Focused, curious, and highly self-driven

0.0.2 [U+FFFD][U+FFFD] Analytical & Management Skills

- **Business Data Interpretation** – sharpened through CAT prep and academic projects
- **Retail Management** – managing stock, pricing, purchase cycles, and demand planning
- **Customer Psychology Analysis** – understanding buying behavior in both retail and high-ticket sales
- **Property Dealing Analysis** – experienced in evaluating property value, calculating ROI, and understanding market trends from real-world brokery exposure
- **Profit Margin & Cost Analysis** – daily practice while managing tile sales and vendor pricing

- **Hands-on Sales Strategy Building** – upselling, cross-selling, and targeting the right customer pitch
- **Quick Math & Estimation Skills** – used in both property deals and day-to-day retail sales
- Ability to **connect numbers to business action** — not just data, but actual deals!

ACHIEVEMENTS AND INTERESTS

- [U+FFFD][U+FFFD] **Runner-up in College Fashion Show** – confident stage presence and personal grooming
- [U+FFFD][U+FFFD] **Anchored Multiple College Events** – excellent public speaking and event coordination skills
- [U+FFFD][U+FFFD][U+FE0F] **Independently Managed a Retail Business** – from 0 to daily operations in tile and ceramics
- [U+FFFD][U+FFFD] **Completed Real-World Data Projects** – applied analysis on large-scale datasets
- [U+FFFD][U+FFFD] **Self-learned Python, SQL, Data Tools** – no formal coaching, pure dedication & hustle
- [U+FFFD][U+FFFD] **Helped Clients in Property Dealing & Advisory** – worked on ground-level property assessments and brokerage with real clients
- [U+FFFD][U+FFFD] **CAT Prep for Logical Thinking & DI** – sharpened brain with high-level aptitude preparation
 - * [U+FFFD][U+FFFD] **Data Analysis & Problem Solving** – passionate about making sense out of messy data
 - * [U+FFFD][U+FFFD][U+FE0F] **Fitness & Gym** – strong believer in physical + mental discipline
 - * [U+FFFD][U+FFFD] **Business Strategy & Negotiation** – enjoy cracking real-world deals in both products and property
 - * [U+FFFD][U+FFFD] **Property Market Trends** – tracking rates, returns, and best locations (because bhai property mein bhi math lagta hai!)
 - * [U+FFFD][U+FFFD] **Building Fun Projects in Python** – love automating random tasks and making cool stuff
 - * [U+FFFD][U+FFFD][U+FE0F] **Public Speaking & Anchoring** – love holding the mic and owning the room