

Contact

www.linkedin.com/in/jayesh-srivastava-85b9b32a (LinkedIn)

Languages

Hindi (Full Professional)

English (Full Professional)

Honors-Awards

Karnataka Regional Sports Meet

Jayesh Srivastava

Aspiring Data Scientist | Machine Learning | Data Analytics
Mumbai, Maharashtra, India

Summary

I am an aspiring Data Scientist with interests in Python, R, Machine Learning and visualization tools like Tableau. A highly motivated individual keen in solving real world problems using different techniques in the field of Data Science.

Experience

Think & Learn Pvt. Ltd. (BYJU's)
Business Development Associate
May 2017 - August 2017 (4 months)
Bengaluru Area, India

Sobha Group
Sales Associate
January 2017 - April 2017 (4 months)
Bengaluru Area, India

End to end sales for Sobha Dream Series project :

- Cold calling of potential clients
- Meeting clients and facilitating site visits
- Project presentation
- Closure and assisting clients choose the right finance mode for payment
- Collection of the amount within timelines from the client
- Generated leads through exhibitions and setting up kiosks at corporate office

Legacy Global Projects Pvt Ltd
Management Trainee
May 2016 - December 2016 (8 months)
Bengaluru Area, India

- Analyzed the real estate market in the country
- Competitor analysis to identify key competitors in the industry and better understand their offering in different segments
- Assisted the Director in analyzing land parcel for JD (Joint Development) of residential projects

- Analyzed JD terms by land owners to evaluate the viability and feasibility of the JD
- Conducted site analysis (land parcel) to evaluate potential residential projects
- Assisted and undertook site visits for clients to understand their requirements and provide solutions based on their needs
- Undertook project presentations and facilitated client interaction to showcase upcoming projects
- Enhanced client relationship building and addressed client needs based on their requirements

Vinculum Solutions Ltd.

Intern

September 2015 - January 2016 (5 months)

Noida Area, India

- Carried out research of e-Tailors, Marketplaces and 3pl's (Third party logistics) across India, the USA and Middle East markets who could be potential clients of Vinculum
- Responding to RFPs
- Assisted inside sales team in developing potential leads for the sales team

Embitel Technologies

Technical Intern

January 2014 - July 2014 (7 months)

Bengaluru Area, India

- Initiated and launched the development of Real-Time Video Stabilization solution for low cost vehicles
- Created an interface to transfer the stabilized video onto an embedded system

Education

Aegis School of Business, Data Science & Telecommunication

Post Graduate Program in Data Science, Business Analytics & Big Data in association with IBM · (2018 - 2019)

S P Jain School of Global Management

Master of Global Business, Contemporary Marketing Management · (2014 - 2015)

Manipal Institute of Technology

Bachelor of Engineering (BE), Electronics and Communication · (2010 - 2014)

St Jospeh's Pre - University College

· (2007 - 2009)

Sishu Griha Montessori and High School

· (1997 - 2007)