

# Kmeans ++, Hierarchical Clustering]

- Kmeans ++
- Hierarchical clustering

## Recap

↳ Amazon customer segmentation

| n_clicks | n_visits | amount_spent | amount_discount | days_since_registration |
|----------|----------|--------------|-----------------|-------------------------|
| 130      | 65       | 213.905831   | 31.600751       | 233                     |
| 543      | 46       | 639.223004   | 5.689175        | 228                     |
| 520      | 102      | 1157.402763  | 844.321606      | 247                     |
| 702      | 83       | 1195.903634  | 850.041757      | 148                     |
| 221      | 84       | 180.754616   | 64.283300       | 243                     |

→ Clustering :

↳ Points belong to different populations

→ A good clustering algorithm

will be able to detect these.

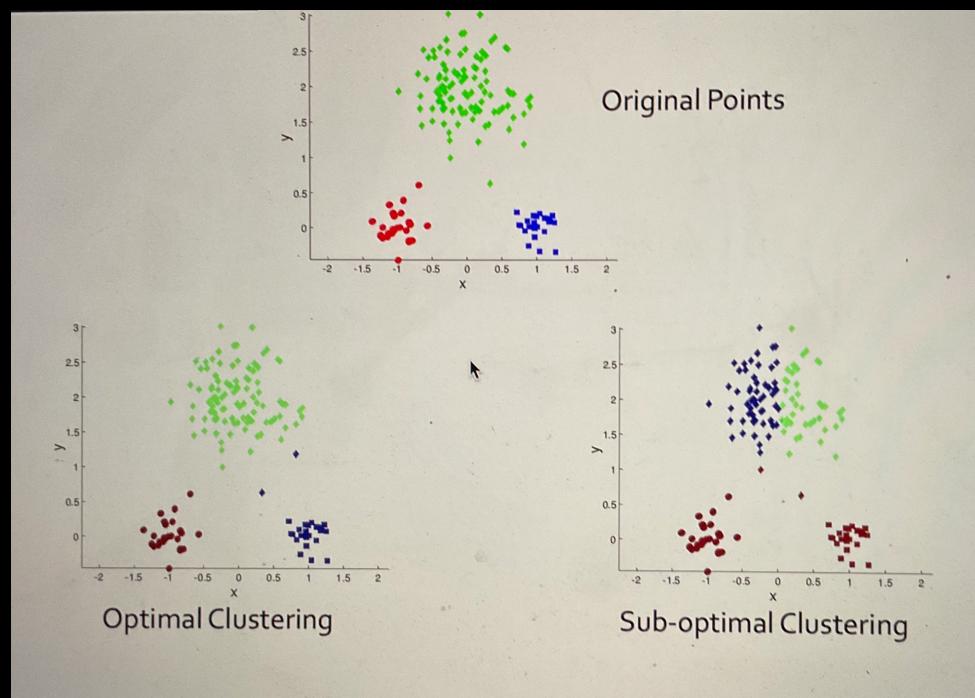
## Kmeans ++

There is an issue with the Lloyd's

algo.

→ Because, centroids are randomly initialized  
we may get different results some times.

→ animation



## Solution

→ choose centers smartly.

Idea:

→ 1<sup>st</sup> centroid initialised randomly

→ then choose 2<sup>nd</sup> center as the  
furthest point from first

→ n<sup>th</sup> centroid is the point which is  
furthest from it's nearest existing  
centroid

→ animation

## What about outliers?

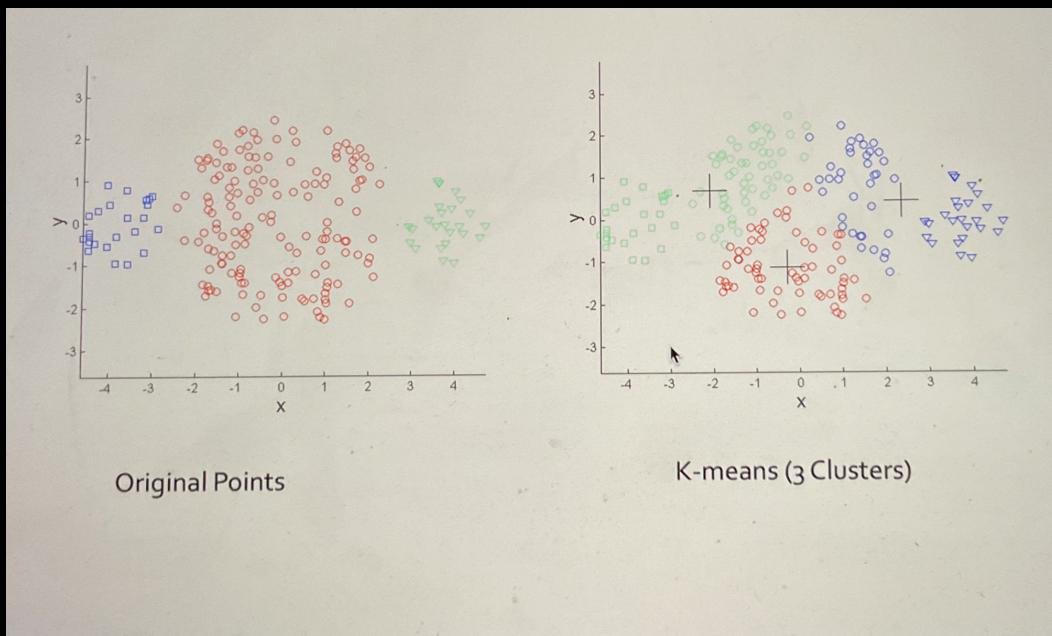
- Remove outliers for learning centers.
  - ↳ outlier removal depends on human judgement
- Instead of choosing outliers we could choose furthest point as centroid with prob proportional to distance

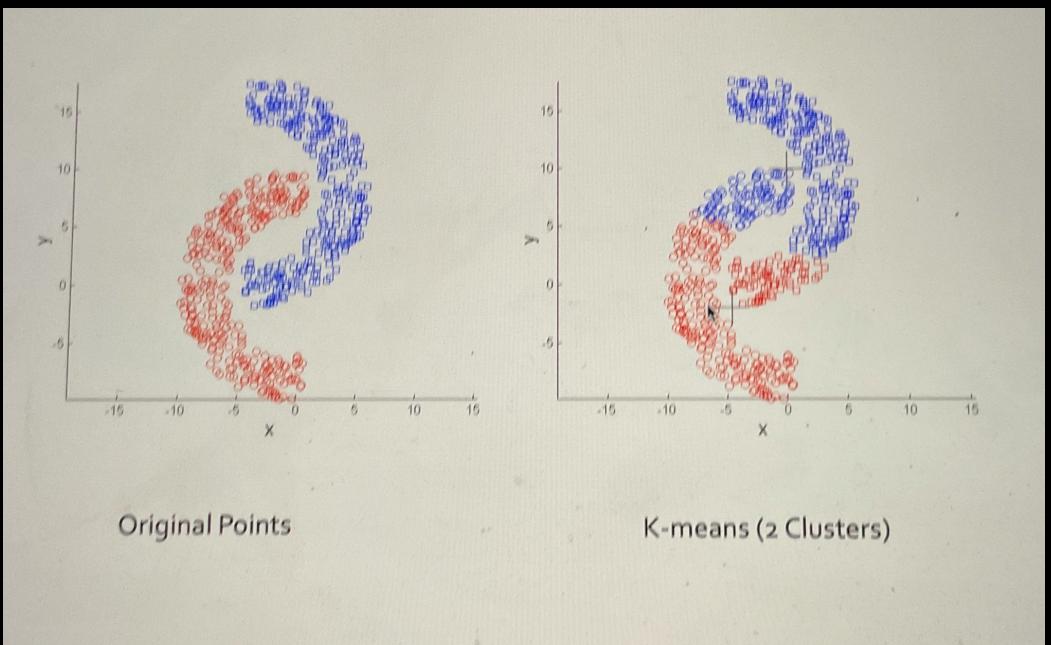
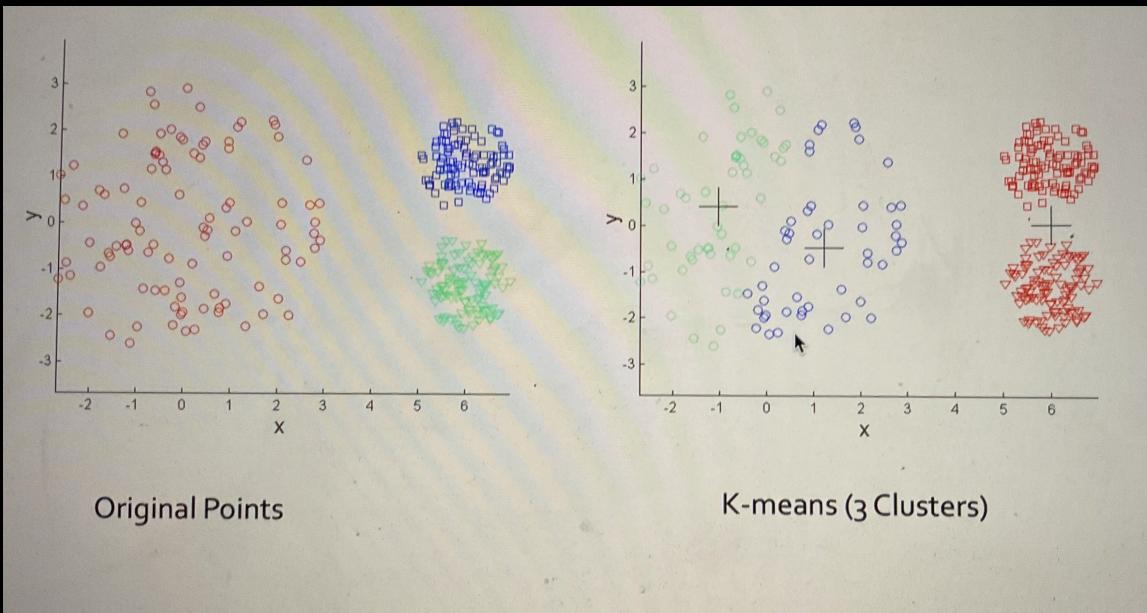
```
for iteration in range(10):
    c1 = np.random.choice(pts)
    probs = []
    for i in range(len(pts)):
        probs.append(dist(c1, pts[i]))
    probs = np.array(probs) / sum(probs)

    c2 = np.random.choice(pts, probs)
```

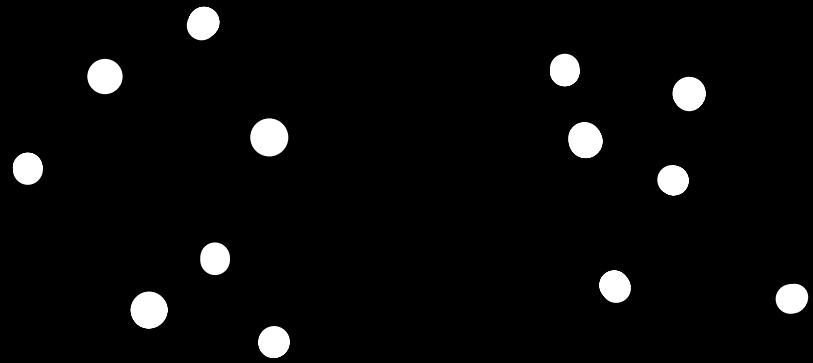
## Limitations of Kmeans

- Need to decide "K"
- May not be best for irregular clusters.
- Diff size
- diff density
- non globular (hyper-spheres)

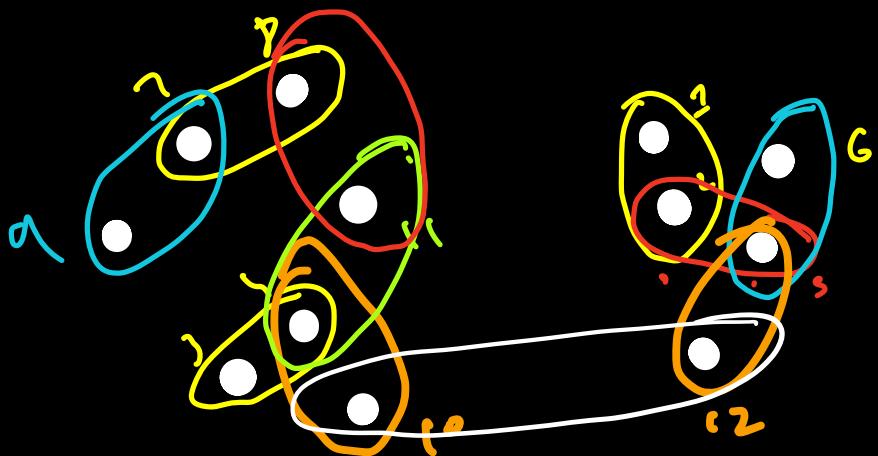




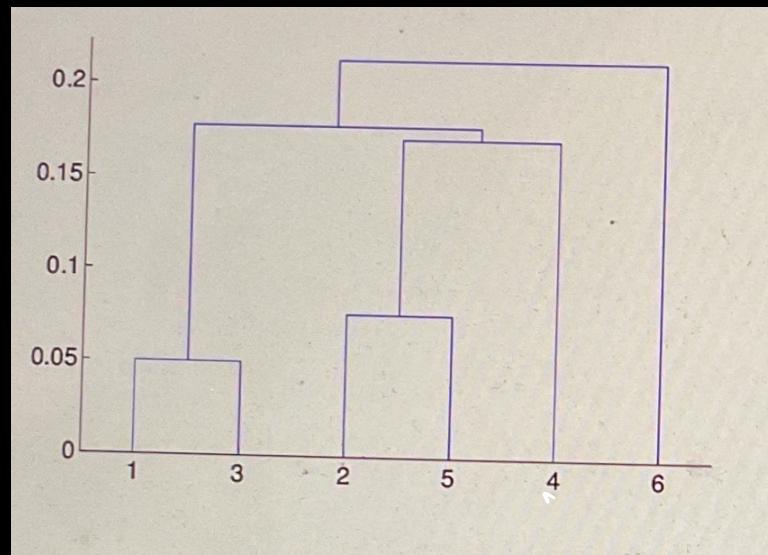
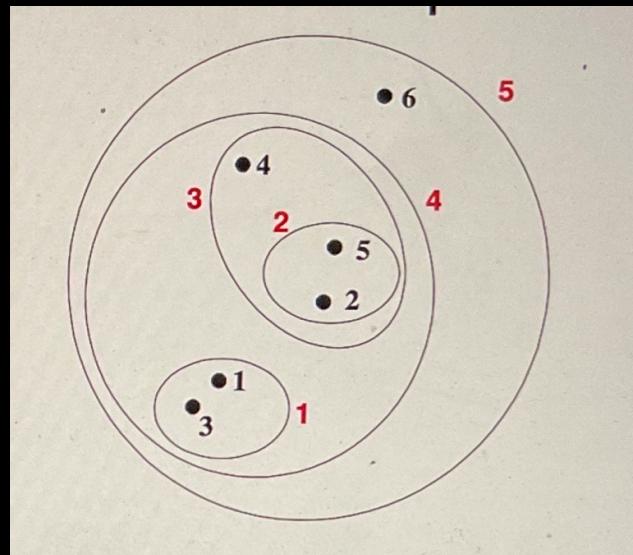
## Hierarchical Clustering



- compute some form of distance b/w all points.
- combine 2 pts with min distance
- treat the sub-clusters as pts and repeat till only one cluster remains



(another name)  
→ Agglomerative clustering:



points  
distance b/w clusters:  
→ min

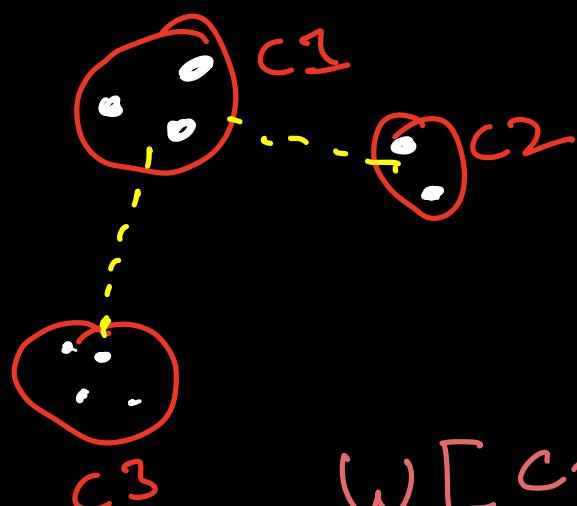
dendogram  
→ animation

→ max pros and cons in post record.

→ avg other func<sup>n</sup>, eg: squared, cosine etc..

→ words method

## Word's distance / Word's linkage



Using avg dist

$$\underline{\underline{C_1 + C_2}}, C_3$$

Word's distance

$$W[C_1, C_2] =$$

$$WCSS(C_1 + C_2) - WCSS(C_1) + WCSS(C_2)$$

How much will  $\text{ESS} / \text{WCSS}$  increase  
↓ ↓  
error within cluster

when I merge 2 clusters.

- we will merge clusters where there is min. increase in  $\text{ESS} / \text{WCSS}$
- very effective metric in practice.

Pros:

- no need to pre-decide 'K'
- hierarchical may actually be present in real world

Cons:

- Sensitive to choice of linkage form.
- Offline only. ← can only be used for analysis

Term:

Proximity matrix:

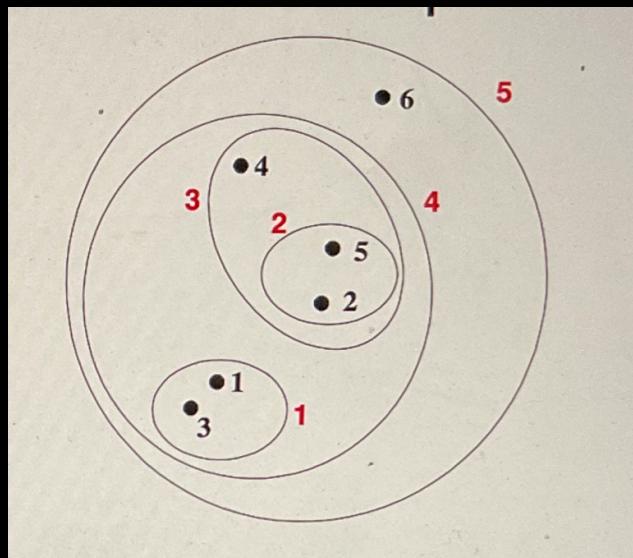
→ code

distance ( $c_i, c_j$ )

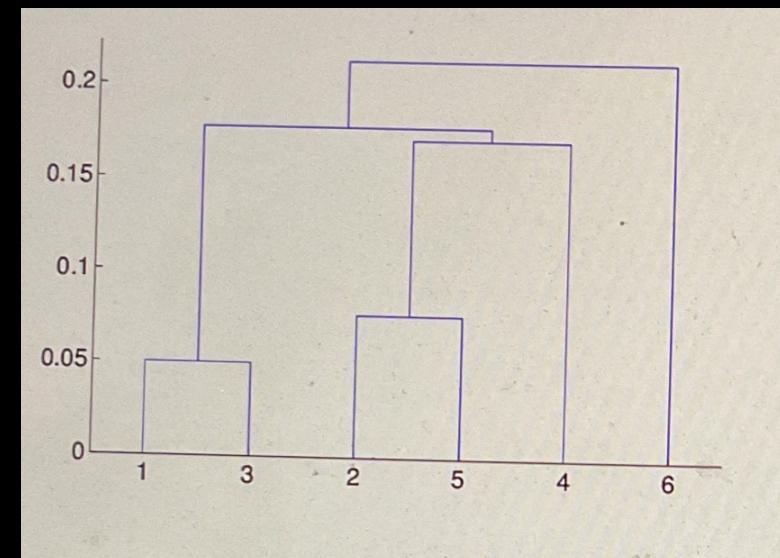
|       | $c_1$ | $c_2$ | $c_3$ | $\dots$ | $c_n$ |
|-------|-------|-------|-------|---------|-------|
| $c_1$ | 0     | 0.25  | 1.3   | .       |       |
| $c_2$ | 0.21  | 0     | .     | .       |       |
| $c_3$ | .     | .     | .     | 0       | .     |
| $c_n$ | .     | .     | .     | .       | 0     |

## Hierarchical Clustering

→ Agglomerative clustering:



points



dendrogram

distance b/w clusters:

→ min      )

→ animation

$\rightarrow \max$   
 $\rightarrow \text{avg}$   
 $\rightarrow \text{any other func}^n$ , eg: squared, cosine etc..

} pros and cons in post read.

Pros:

- no need to pre-decide 'K'
- hierarchy may actually be present in real world

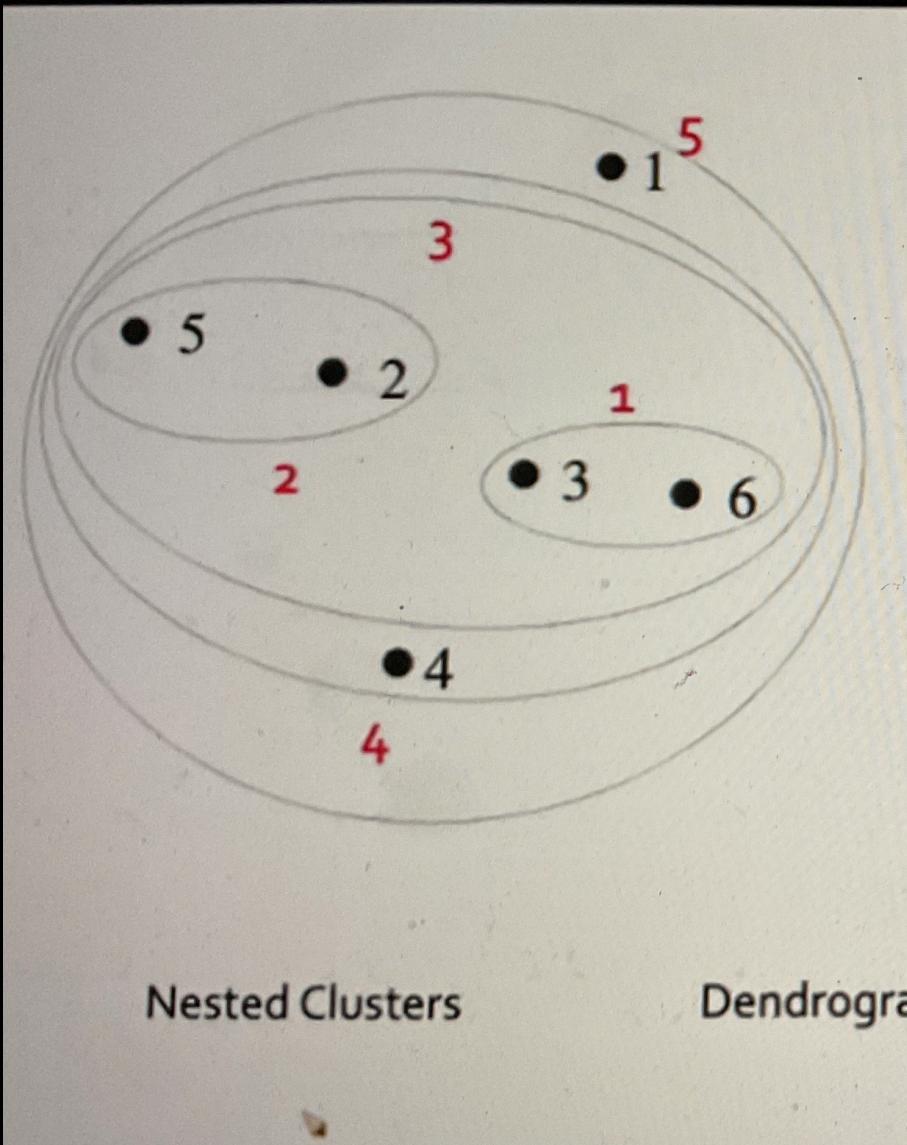
Term:

Proximity matrix:

→ code

distance ( $c_i, c_j$ )

|       | $c_1$ | $c_2$ | $c_3$ | $\dots$ | $c_n$ |
|-------|-------|-------|-------|---------|-------|
| $c_1$ | 0     | 0.25  | 1.3   | .       | .     |
| $c_2$ | 0.31  | 0     | .     | .       | .     |
| $c_3$ | 0.5   | .     | .     | 0       | .     |
| $c_n$ | .     | .     | .     | .       | 0     |



Dendrogram

|   | 1   | 2   | 3   | 4   | 5   | 6   |
|---|-----|-----|-----|-----|-----|-----|
| 1 | 0   | .24 | .22 | .37 | .34 | .23 |
| 2 | .24 | 0   | .15 | .20 | .14 | .25 |
| 3 | .22 | .15 | 0   | .15 | .28 | .11 |
| 4 | .37 | .20 | .15 | 0   | .29 | .22 |
| 5 | .34 | .14 | .28 | .29 | 0   | .39 |
| 6 | .23 | .25 | .11 | .22 | .39 | 0   |

