

# Interview Prep Sessions

[Linear algebra & optimisation]

Q: Which of the following lines are unique?

→ Automated | Easy

a)  $y = 3x + 6$

b)  $\frac{y}{18} - \frac{x}{6} = \frac{1}{3}$

c)  $\frac{y}{3} - x + 2 = 0$

d)  $0.33y - x - 2 = 0$

a, b, c are just rearrangements of each other.

c is unique

Q: Imagine an ant on a cube of side  $a'$   
 What is the shortest distance for ant  
 to travel from one vertex to the  
 opposite vertex?

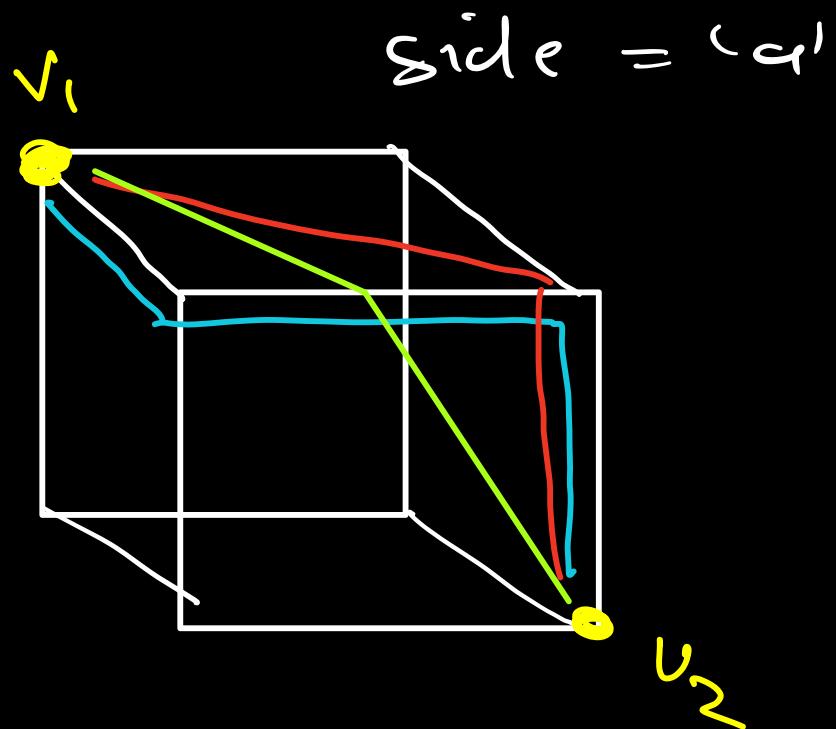
→ Live | Easy

$$\rightarrow a) 3a \text{ units}$$

$$\rightarrow b) \sqrt{2}a + a$$

$$\rightarrow c) \sqrt{a^2 + \frac{a^2}{4}}$$

$$= \sqrt{4a^2 + a^2} =$$



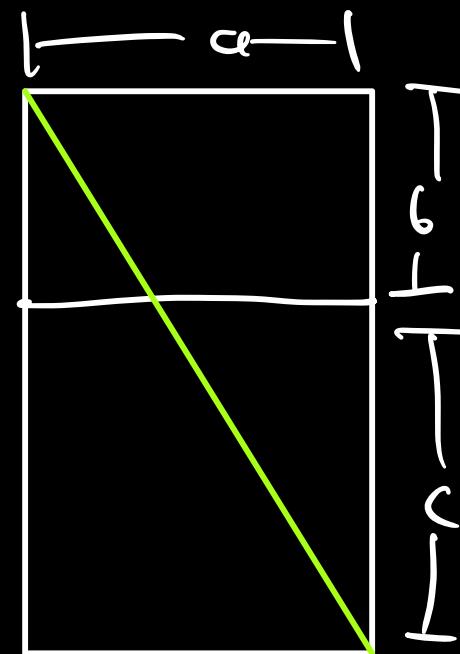
$$\sqrt{5}a$$

Variation / Follow up:

What is its a cuboid, dimensions

$a \times b \times c ?$

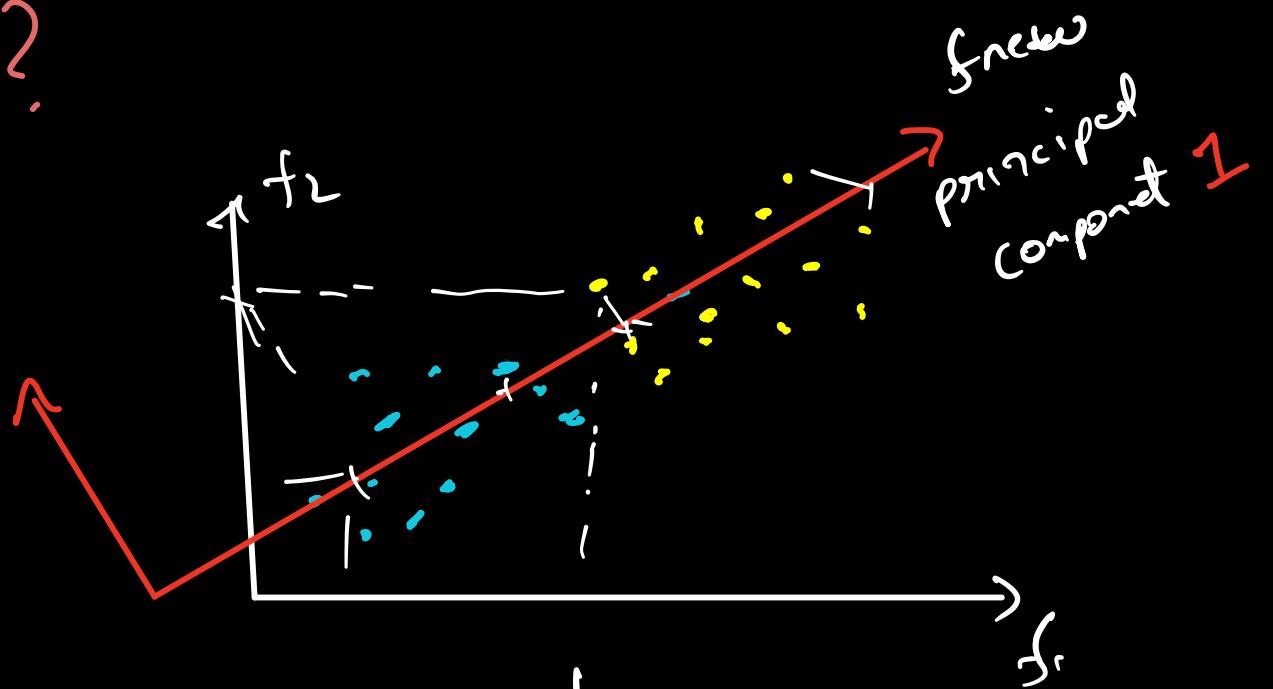
$$\therefore \sqrt{a^2 + (b+c)^2}$$



Q: Let's say I have  $n$ -dimensional data, and I projected [PCA] on 2D, in this new 2-D space I can easily separate 2 classes using a linear decision boundary. Can you calculate the feature importance of the original features? if yes, how?

Live | Medium

the projected  
component from  
PCA with longest



eigen value has 100%.

feature importance

Importance of  
original features.

- project original axes to new axis
- calculate the variance of respective projections

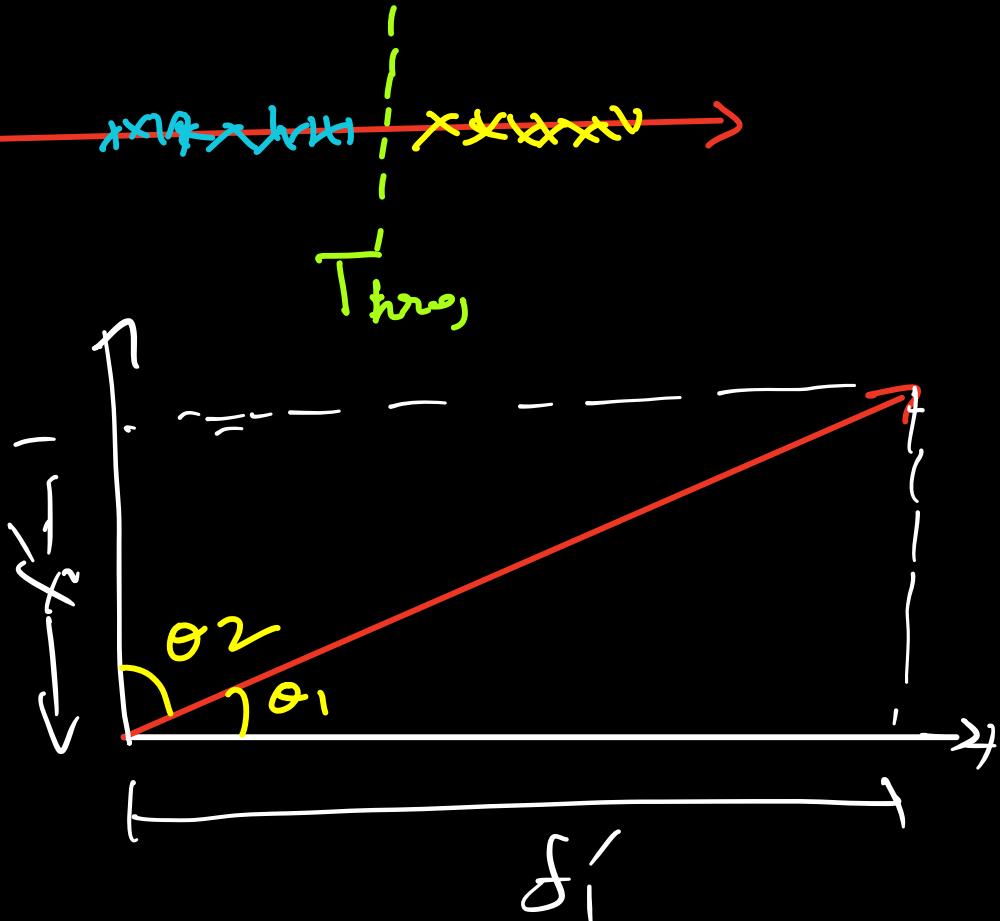
• FI can be

$$\rightarrow \frac{f'_1}{f'_1 + f'_2}, \frac{f'_2}{f'_1 + f'_2}$$

OR

$$\frac{\cos(\theta_1)}{\cos\theta_1 + \cos\theta_2}$$

$$\frac{\cos\theta_2}{\cos\theta_1 + \cos\theta_2}$$



Q: Can you implement KNN, where all features are categorical, with each column having large number of categories?

Note: Originally this question was asked for an unsupervised ranking problem so one-hot encoding is not allowed.

## Live | Hard

- One-hot encoding would lead to too many dimensions
- Computing distances become hard.

Let's take example of 3 dimensions



Farthest point is

$$1, 1, 1 = \sqrt{1^2 + 1^2 + 1^2} = \underline{\underline{\sqrt{3}}}$$

Expensive  $\Rightarrow$

2<sup>nd</sup> farthest points

$$0, 1, 1, 1, 0, 0, 1, 0, 1$$

$$= \sqrt{0^2 + 1^2 + 1^2} = \sqrt{2}$$

shortest

$$= 0, 0, 1, 1, 0, 0, 0, 1, 0$$

= 1 unit

What if I just take the sum of coordinates

$\{0,0,1 = 1 \rightarrow \text{shortest}$   
 $\{0,1,1 = 2 \rightarrow 2^{\text{nd}}$  for  
 $\{1,1,1 = 3 \rightarrow \text{furthest}$

} Order of distance  
is not affected.

For ranking problem

distance from  $\vec{a}$  to  $\vec{b}$

$$\sqrt{(a_1 - b_1)^2 + (a_2 - b_2)^2 + \dots + (a_n - b_n)^2} \rightarrow \text{euclidean}$$

$\times$  slow

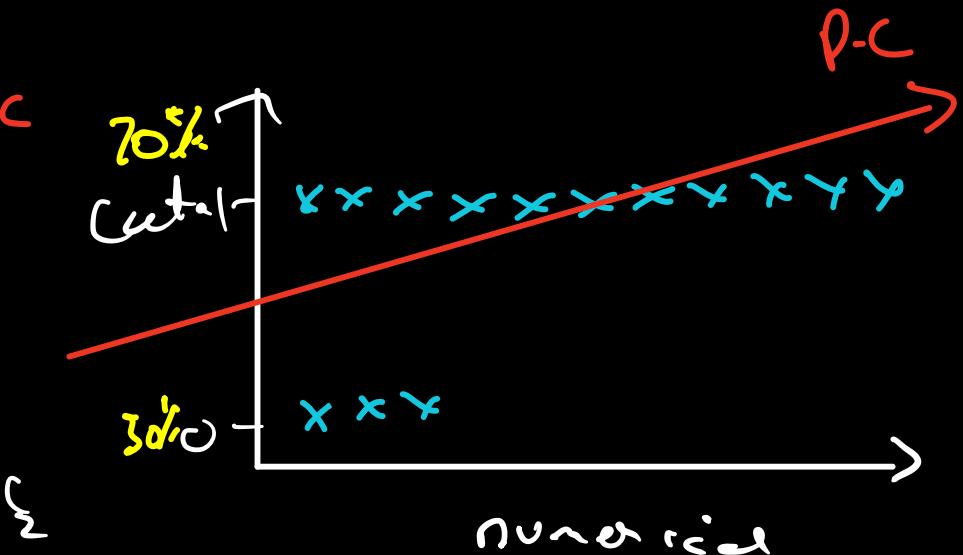
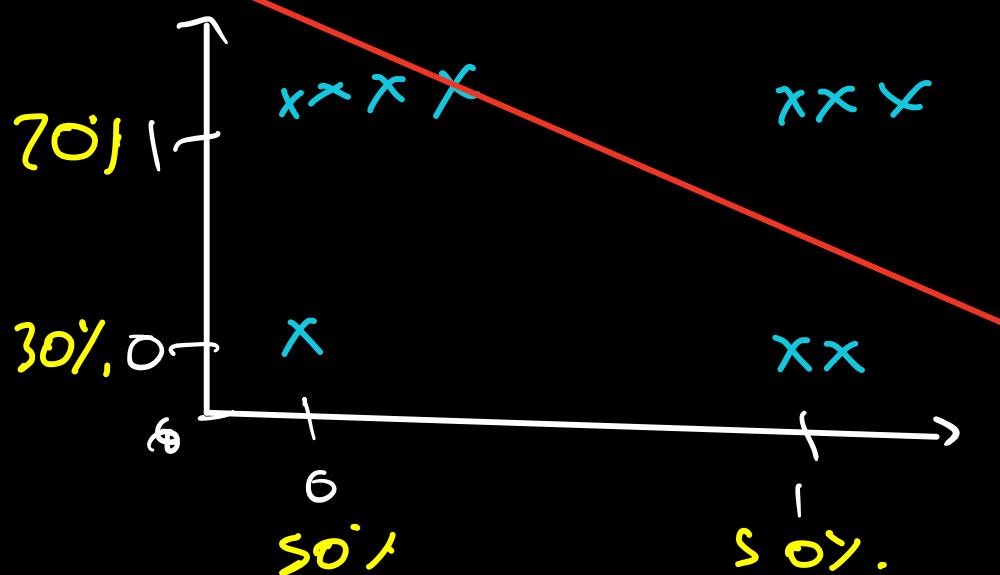
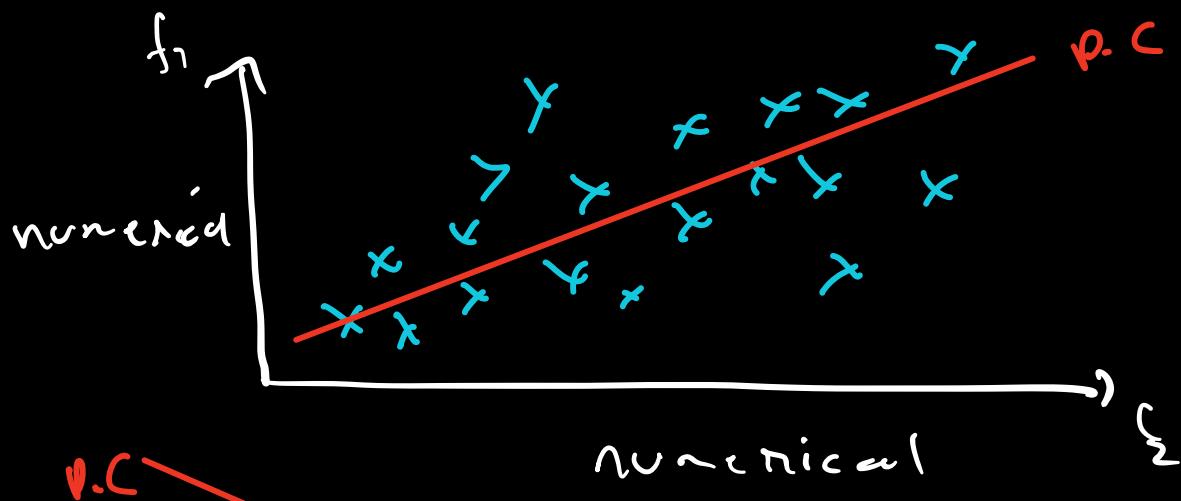
$a = 0101100 \rightarrow$  XOR operation + sum

$$b = 1101011 \sum \text{abs}(a-b)$$

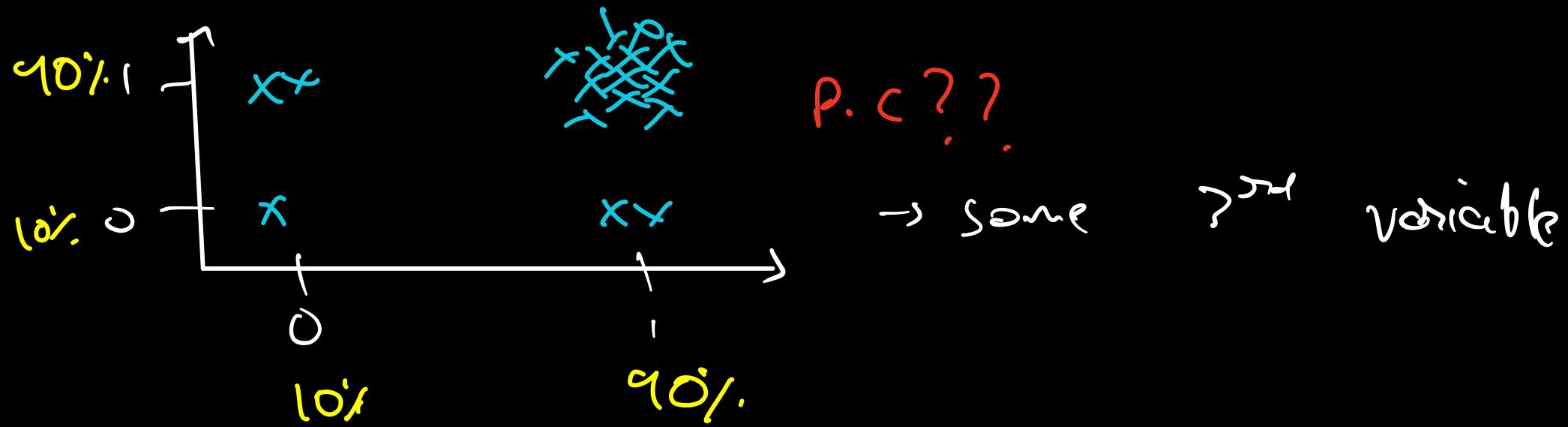
Hamming distance

Q: Can you use PCA on categorical variables?

→ Live | Discussion



20	
0	1
0	1
0	1
0	1



If may be useful for a large number of categorical variables or mix with numerical variables, since variance of some boolean variable might be very low.

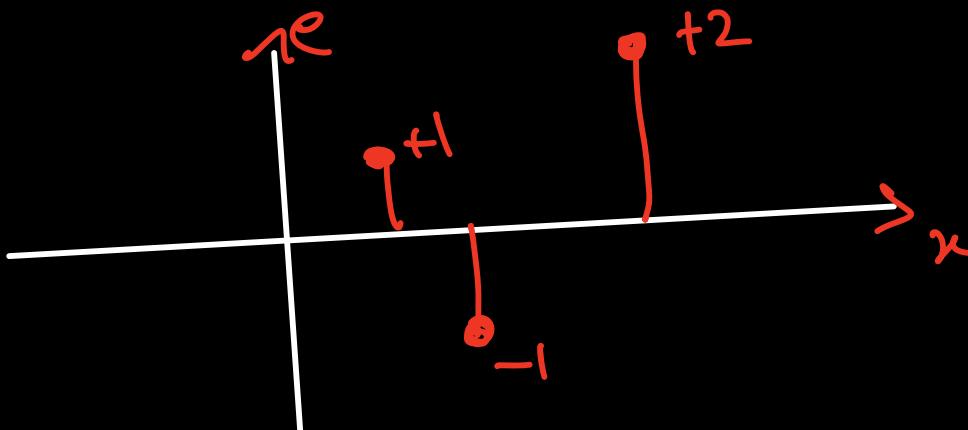
Q: What are the reasons to choose SSE as loss function for regressions?

→ Differentiable

→ Convex

→ penalizes 1 large error more than 2 small errors

Ex:



$$\frac{|1| + |1| (= 2)}{|2| = 2}$$

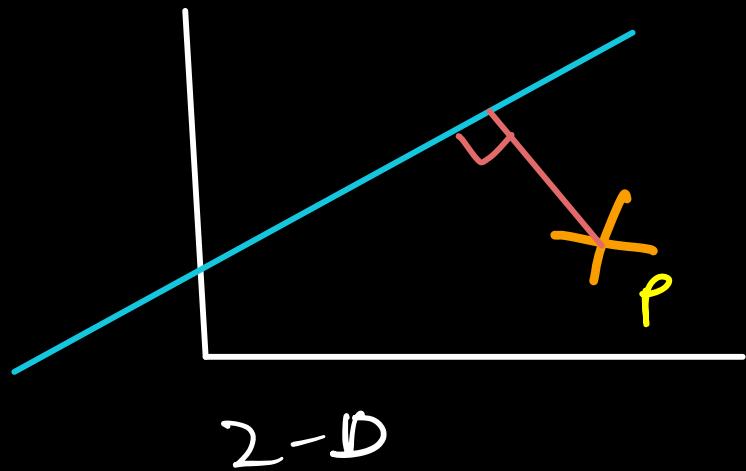
Square instead of  $|1|$

$$1^2 + 1^2 = 2$$

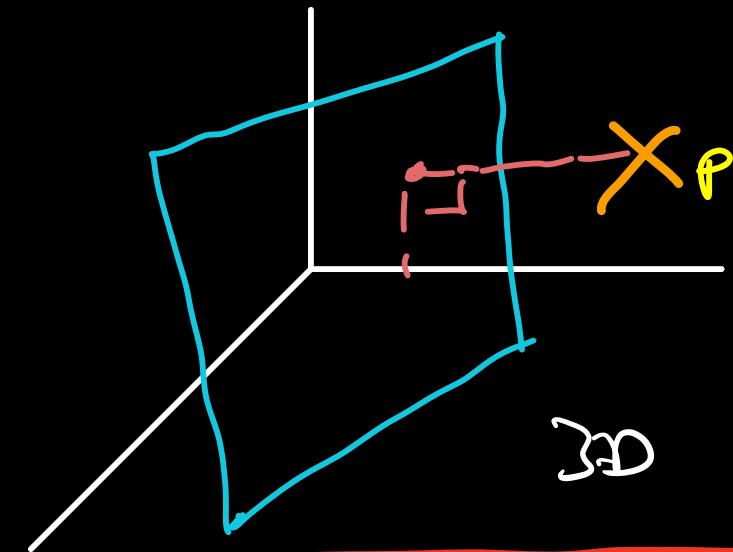
Higher penalty  $\rightarrow 2^2 = 4$

Q: Write a program to find the distance of a point from a hyperplane.

Live | Hand



2-D



3D

Let  $p$  be represented

by  $\rightarrow \vec{p} = [x_1, x_2, x_3, \dots, x_n] - \vec{x}$

Skip

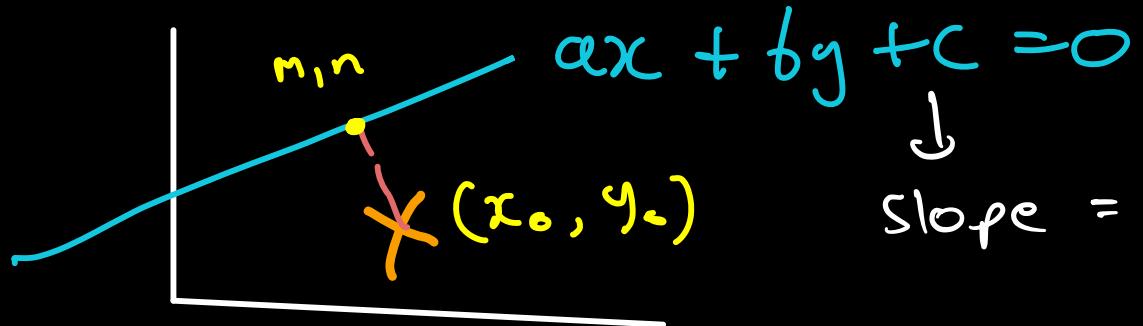
100%

and hyperplane as:

$$\omega_1 x_1 + \omega_2 x_2 + \omega_3 x_3 + \dots + \omega_n x_n + \omega_0 = 0$$

$$\rightarrow \mathbf{w}^T \mathbf{x} + \omega_0 = 0$$

Let's take case of 2D



$$\text{slope} = y = -\frac{a}{b}x - \frac{c}{b}$$

$\therefore$  perpendicular slope

$$= m_1 \cdot m_2 = -1$$

$$\therefore -\frac{a}{b} \times m_2 = -1$$

$$\therefore m_2 = \frac{b}{a}$$

$\therefore$  perpendicular line

$$\rightarrow y = \frac{b}{a}x - k$$

$\perp$  line needs to pass?? through the point

$$\rightarrow y_1 = \frac{b}{a}x_1 - k$$

$$\rightarrow k = \frac{b}{a}x_1 - y_1$$

$$\therefore \perp \text{ line} = y = \frac{b}{a}x - \left( \frac{b}{a}x_1 - y_1 \right)$$

At point of intersection both coordinates will be equal.

$$\therefore y = -\frac{a}{b}x - c$$

L 2:

$$y = \frac{b}{a}x - \left( \frac{b}{a}x_1 - y_1 \right)$$

$$\therefore -\frac{c}{b}x - \frac{c}{b} = \frac{b}{a}x - \frac{b}{a}x_1 + y_1$$

$$\therefore -x \left( \frac{a}{b} + \frac{b}{a} \right) = y_1 + \frac{c}{b} - \frac{b}{a}x_1$$

$$\therefore -x \left( \frac{a^2 + b^2}{ab} \right) = \frac{y_1 ab + ac - b^2 x_1}{ab}$$

$$\therefore x = \frac{b^2 x_1 - aby_1 - ac}{a^2 + b^2}$$

$$y = mx + c$$

$$y = -\frac{1}{m}x + k$$

$$y_1 = -\frac{1}{m}x_1 + k$$

$$k = y_1 + \frac{x_1}{m}$$

$$\therefore y = -\frac{x}{m} + \frac{y_1 m + x_1}{m}$$

$$mx + c = -\frac{x}{m} + \frac{y_1 m + x_1}{m}$$

$$x(m + \frac{1}{m}) = \frac{y_1 m + x_1 + cm}{m}$$

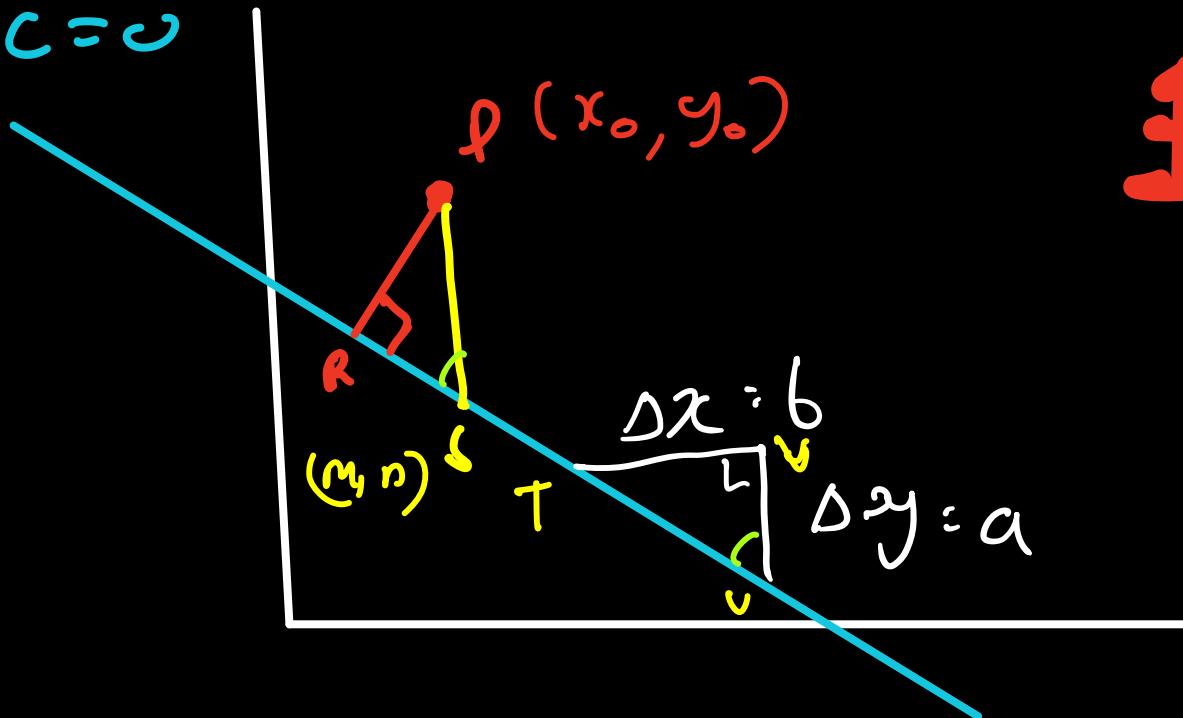
$$x(m^2 + 1) = y_1 m + cm + x_1$$

$$\therefore x = \frac{y_1 m + cm + x_1}{m^2 + 1}$$

$$\therefore y = m(x) + c$$

$$x_1 - \frac{ax_0 + by_0 + c}{\sqrt{a^2 + b^2}} ?$$

$$ax + by + c = 0$$



$$\therefore \frac{\overline{PR}}{\overline{PS}} = \frac{\overline{TV}}{\overline{TU}} \quad : \quad \overline{PR} = \frac{|y_0 - n| |b|}{\sqrt{a^2 + b^2}}$$

$$\therefore \frac{\overline{PR}}{y_0 - m} = \frac{|b|}{\sqrt{a^2 + b^2}}$$

$$\therefore \text{Also, } am + bn + c = 0$$

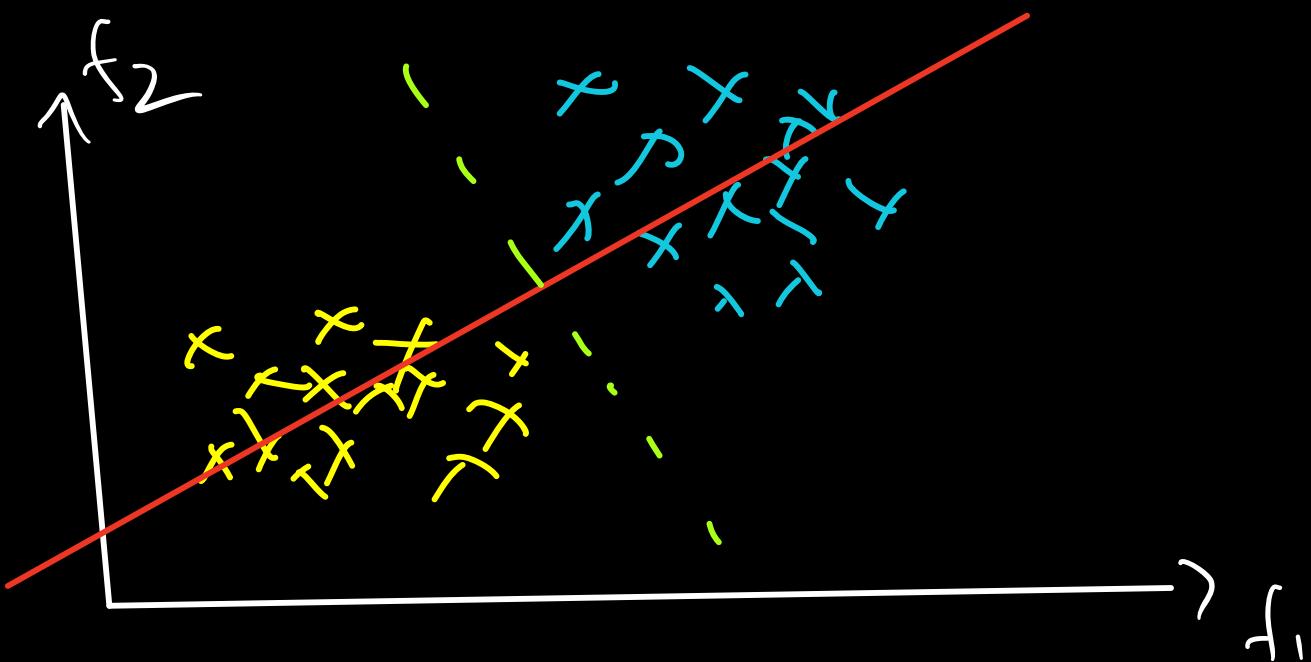
$$\therefore n = \frac{-am - c}{b} \quad \# \quad m = x_0$$

$$\therefore \overline{PR} = \frac{|by_0 + am + c|}{\sqrt{a^2 + b^2}}$$

$$= \frac{|ax_0 + by_0 + c|}{\sqrt{a^2 + b^2}}$$

$$\therefore \text{in general} \rightarrow \frac{\omega^T x_0 + c}{|\omega|}$$

Q: Can you change the cost func<sup>n</sup> of PCA  
and make it a supervised learning technique?  
[classification]



Simple PCA, i.e. VCT may may give  
good results directly, but

You may want a line  $\perp$  to decision boundary.

$\therefore \text{PC} \rightarrow ax + by + c = 0 \perp DB$   
Obtained via Log Reg

OR

may projected  $\frac{\text{inter class var}}{\text{intra class var}}$

$\rightarrow \underline{\text{LDA}}$  (linear discriminant analysis)

So for all possible slopes and intercepts  
we want the line such that, after  
projecting points on the new line, we  
get max inter class variance and min  
intra class variance.

→ If you know the math for projections,  
you can frame this as an opt problem  
and solve using matrix factorisation or  
gradient descent

## b. News vendor problem

A new vendor needs to decide how many newspapers to buy in the morning.

If he sells them, he makes a profit

$c_p$  = cost price

$s$  = salvage price

$Q+1$  units will be sold

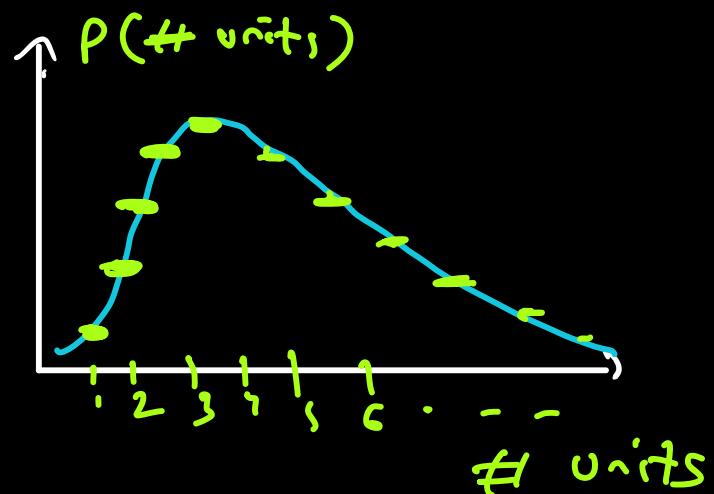
If demand  $\geq Q+1$

1 unit is wasted when demand =  $Q$  units

profit =  $s_p - c_p$

loss =  $c_p - s$

$s_p$  = selling price



(when sold)

(when unsold)

if I produce too many, i loose  
on potential profits

Opportunity cost

→ # extra units that could sell  $\times (sp - cp)$   
 $\times$  probability of selling them

If I am not able to sell some units  
I will loose my investment

Salvage loss →

# unsold goods  $\times$  (cost price - s)  
 $\times$  probability of not selling

Let's say we are adding 1 more unit to our current number of units  $Q$

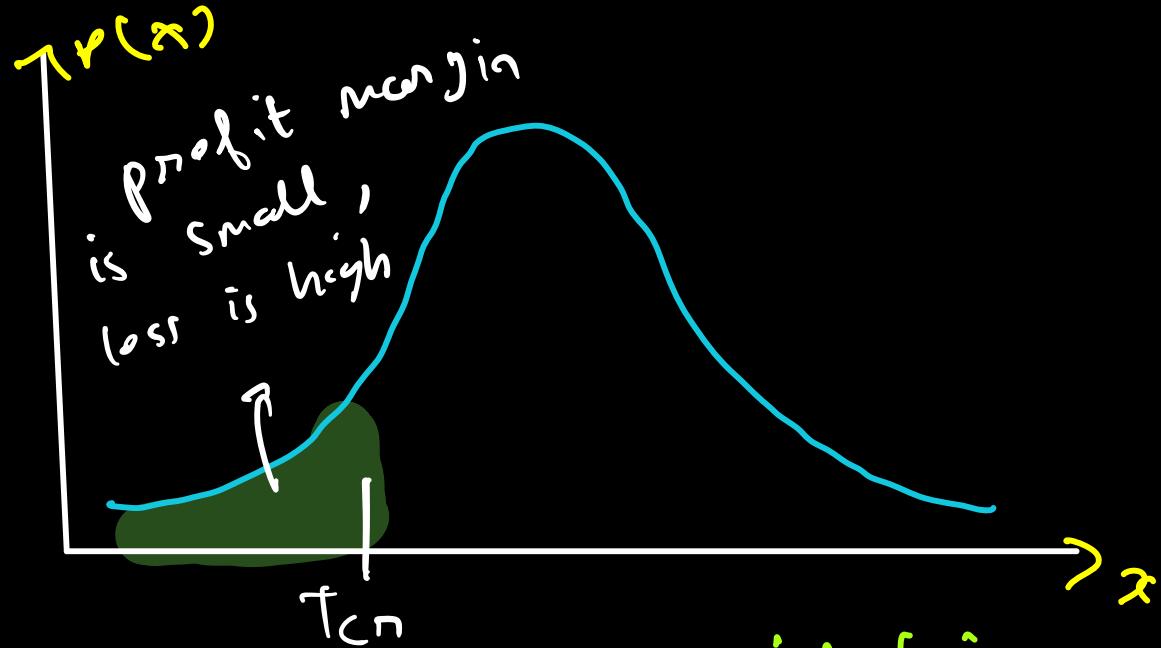
$$P(X \geq Q+1)^* (s_P - c_P) = P(X \leq Q) (c_P - s)$$

$$\left[1 - \text{cdf}(Q)\right] [s_p - c_p] = \text{cdf}(Q) (c_p - s)$$

$$\frac{1 - \text{cdf}(Q)}{\text{cdf}(Q)} = \frac{c_p - s}{s_p - c_p}$$

$$\frac{1}{\text{cdf}(Q)} - 1 = \frac{c_p - s}{s_p - c_p}$$

$$\therefore \frac{1}{\text{def}(Q)} = \frac{cp-s}{sp-cp} + 1 = \frac{sp-s}{sp-cp}$$



demand

distribution

$$\pi(x)$$

demand

profit margin  
is high, loss  
is less.



distribution

$$\therefore \text{cdf}(Q) = \frac{Sp - cP}{Sp - S} = \frac{\text{Profit}}{\text{Profit} + \text{Salvage}}$$

(critical ratio)

$$\therefore Q = \text{cdf}^{-1} \left( \frac{P}{P + S} \right)$$

Q: You are the lead data scientist for a retail company. How would you decide how much discount to offer to the customers?

Goal: → Maximise profit

↗ revenue ← Note

$$\text{profit} = \# \text{ units} (\text{SP} - \text{CP})$$

$$\text{Profit margin} = \frac{\text{SP} - \text{CP}}{\text{CP}}$$

$$\text{discount} = d \%$$

$$\text{discounted pm} = \frac{(1-d)(\text{SP}) - \text{CP}}{\text{CP}}$$

↳ can this be -ve?  $\rightarrow$  Yes

$$d \in ?? [0, 1]$$

So profit margin depends on discount  
What else will happen?

$\rightarrow$  higher number of units will be sold

Let's say the % increase in sales is  
given by  $\Sigma$

How will you determine  $\Sigma$ ?

$\rightarrow$  Get historic non-discounted sales  
per day.

$\rightarrow$  Get the discounted sales per

day with corresponding discount

→ Learn a polynomial regression

of discount vs % increase in sale

→ on some other complex ML model

→ other features:

→ discount type

→ product category (other attribut)

$$\therefore S = f(d)$$

↳ learn using ML / analysis

New total profit  $\% \text{ discount} \rightarrow \text{avg cell in price}$

$$P = n(1+S) \left[ \frac{(1-d)(\xi p) - CP}{CP} \right]$$

# units sold  
w/o discount      % of  
                          increase  
                          in sales  
due to  
discount

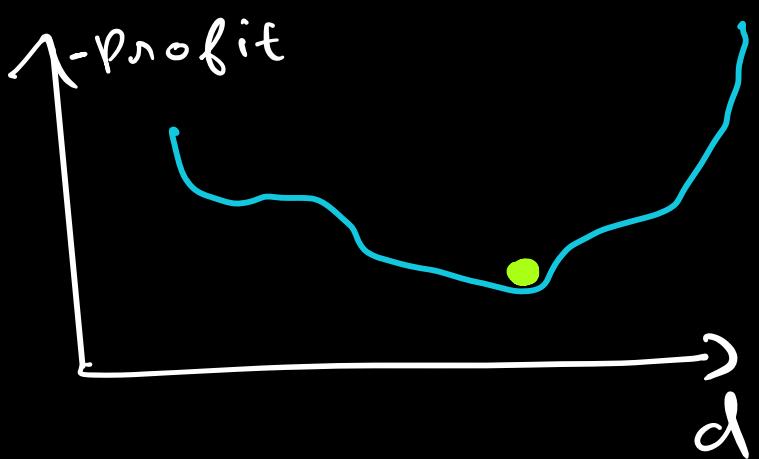
$$\rightarrow \max_d \phi(d) : n(1 + f(d)) \left[ \frac{(1-d)(sp) - cp}{cp} \right]$$

take a  
differentiable  
ML model

find  $\frac{\Delta \phi}{\Delta d}$

$\hookrightarrow$  Throw in a gradient descent.

$$= \min_d : -\phi(d)$$



Is this all ??  $\rightarrow$  Industry knowledge/  
imagination / maturity

$\rightarrow$  Salvage price

$\rightarrow$  shelf cost

$\rightarrow$  Fix cost [electricity / staff / rent]

$\rightarrow$  inventory turns

$\therefore$  if salvage price = sal ( $c_p$ )

break even discount =  $(f - d) s_p = c_p$

$$\therefore d_{bn} = \frac{s_p - c_p}{s_p}$$

$$1 - \geq (1 - d_{bn}) s_p - (sal)(c_p)$$

$$d_{\text{sal}} \Rightarrow (1 - \alpha_{\text{sa}}) SP - (S_{\text{a}}) \dots$$

$$\therefore d_{\text{sal}} = \frac{SP - \text{sal}(CP)}{SP}$$

shelf  $\leftarrow$   $\frac{1}{\# \text{ sales}} = f_2(s^{-1})$  mode 2 / analysis

and  $S = f(d)$   $\rightarrow \therefore \text{shelf} = f_2(f(d)^{-1})$

$$\phi(d) = n(1 + f(d)) \left[ \frac{(1-d)(SP - CP)}{CP} \right] - \text{fixed} - f_2(f(d)^{-1})$$

$d \in [0, d_{\text{sal}}]$

Much more complex for inventory turns

Q: Can you convert an airline ticket pricing problem to an optimisation problem?

→ fixed costs (emis, rents, airport fee, staff, etc)

→ fuel  $\propto$  (number of passengers)

—

$$\text{profit} = n(1 + f(p_{\text{rice}})) \cdot p_{\text{rice}} - f_{\text{uel}}(f(p_{\text{rice}})) - \text{fixed}$$

→ effect of competitors

→ forecast of demand [v. imp]