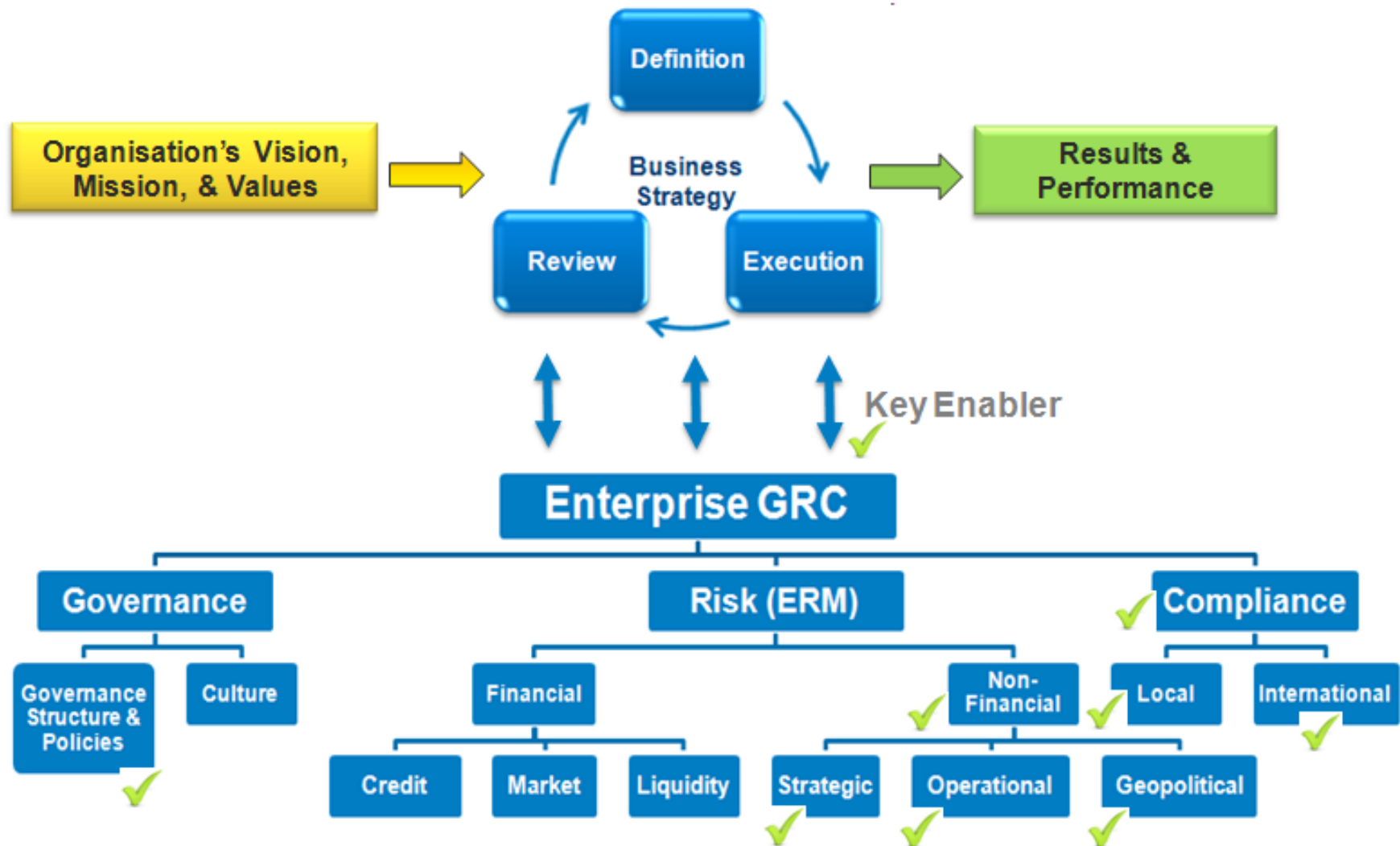




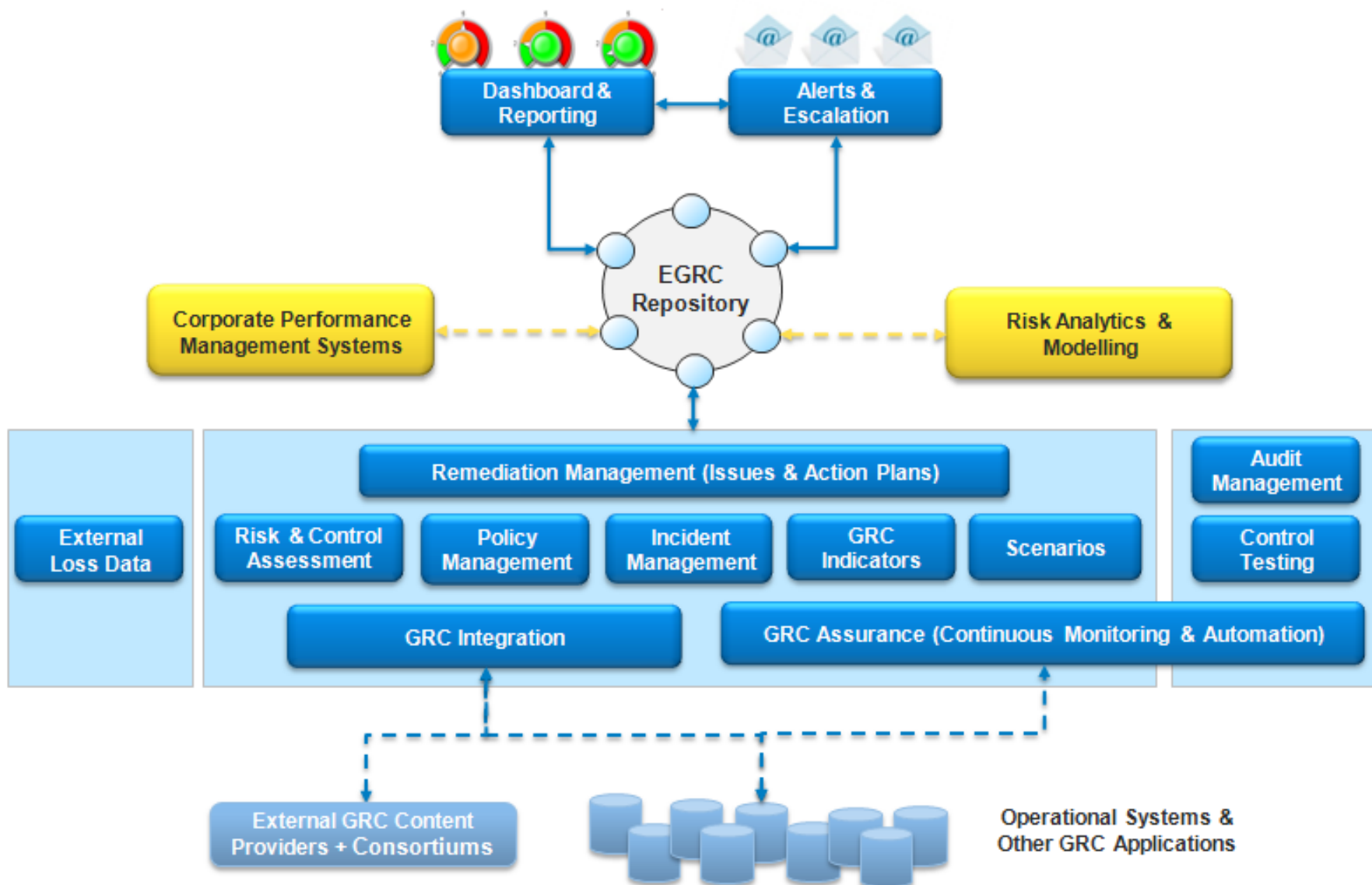
**THE
POWER
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Risiko und IT

SAS Enterprise GRC Solution Coverage



SAS Enterprise GRC Solution



SAS EGRC Solution Suite

SAS Enterprise GRC

SAS Strategy Management

Specialised GRC Solutions (Cross Industry)

SAS Financial
Management

SAS Risk
Dimensions

SAS OpRisk
VaR

SAS Enterprise
Miner

SAS Enterprise
Case
Management

SAS
Sustainability
Management

Specialised GRC Solutions (Financial Services)

SAS Risk
Management
for Banking

SAS Risk
Management
for Insurance

SAS Credit
Risk
Management

SAS Credit
Scoring for
Banking

SAS Fair
Banking

SAS Anti-
Money
Laundering

Specialised GRC Solutions (Energy)

SAS for Energy
Trading & Risk
Management

Specialised GRC Solutions (Life Sciences)

SAS Drug
Development

SAS Performance Management Solutions

SAS Activity
Based
Management

SAS
Profitability
Management

SAS Human
Capital
Management

SAS IT
Resource
Management

SAS Human
Capital Budgeting
& Planning

SAS IT Service
Level
Management

SAS IT Charge
Management

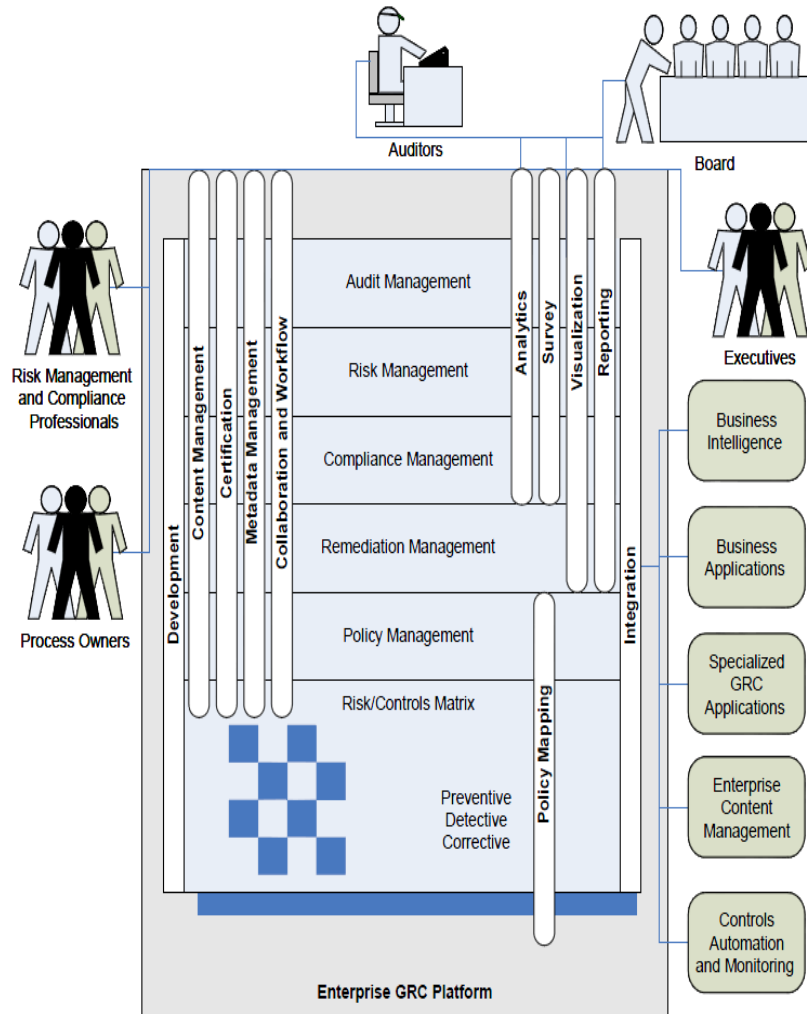
SAS Quality
Life Cycle
Analysis

SAS Predictive
Asset
Maintenance

SAS Warranty
Analysis

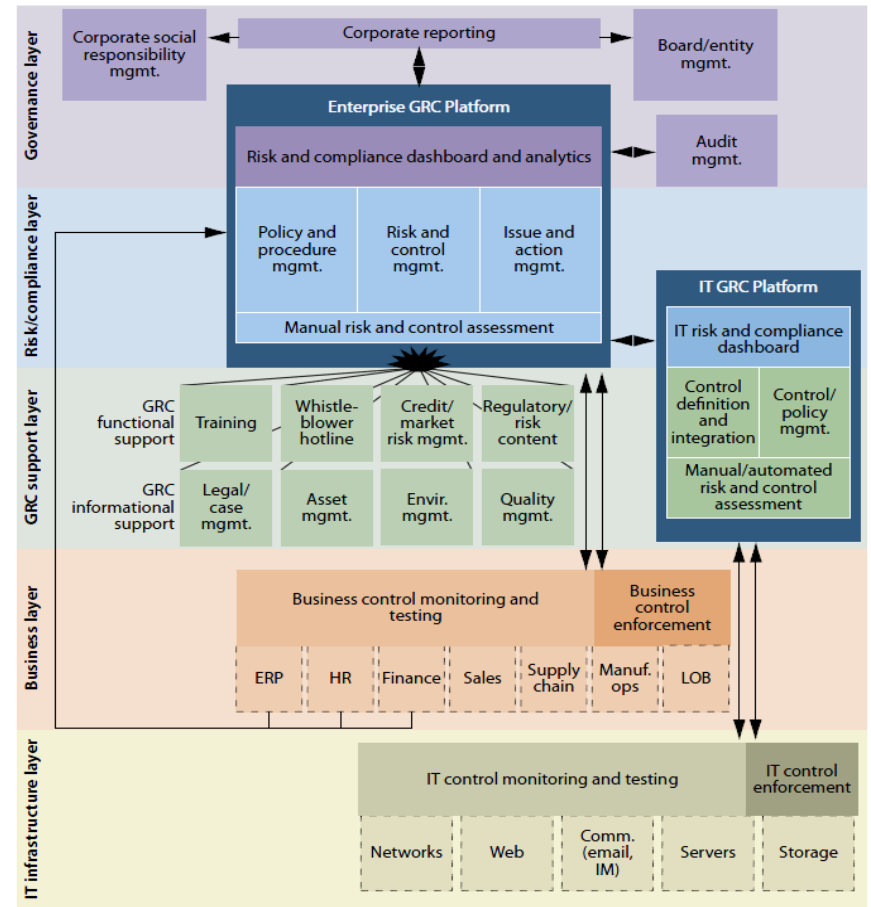
SAS Service
Intelligence

Figure 1. Enterprise GRC Platform



Source: Gartner (February 2008)

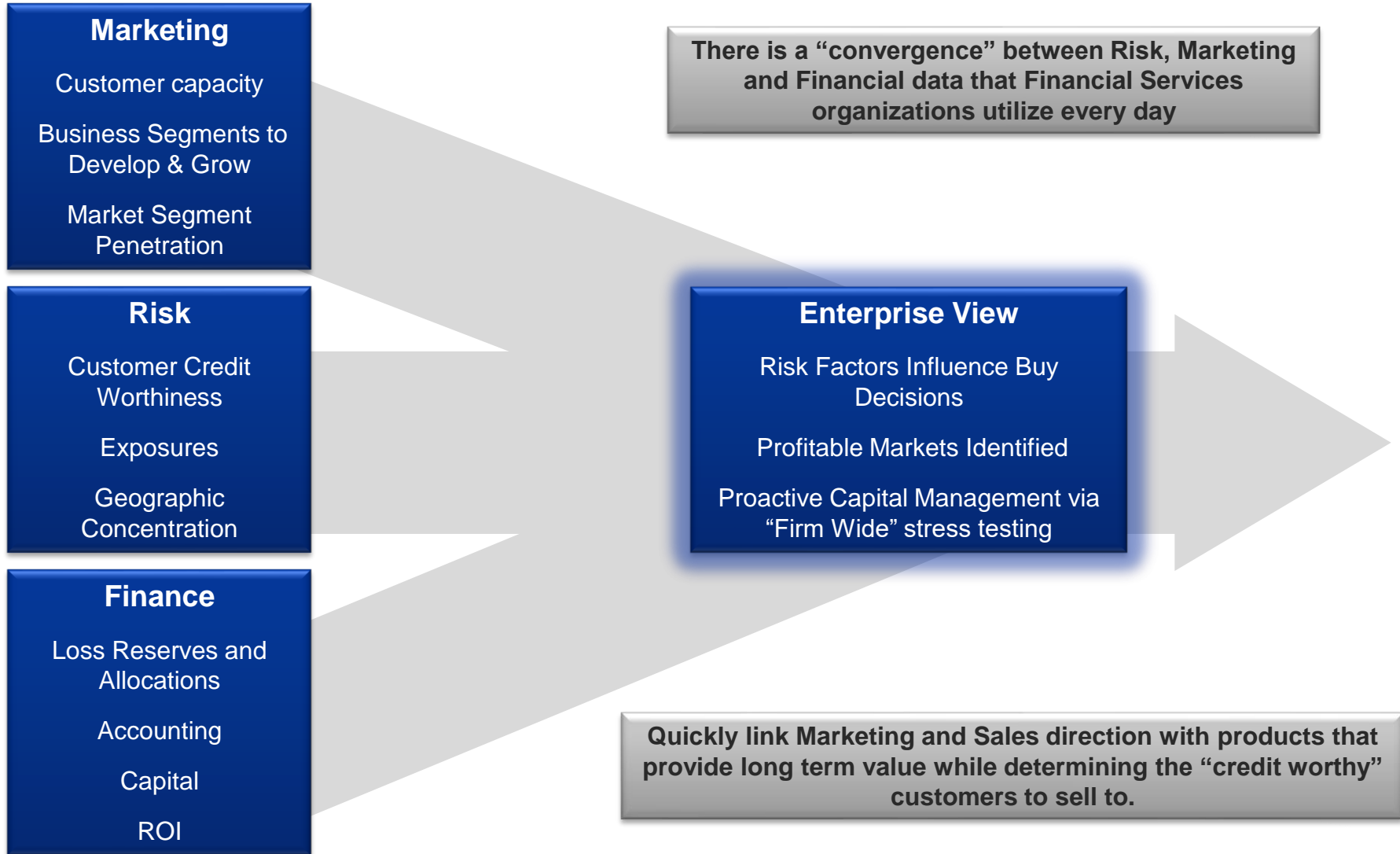
Figure 1 The GRC Technology Ecosystem



45772

Source: Forrester Research, Inc.

Convergence of Capabilities



Business Analytics “Any Time, Any How”

Ability to distribute via a “Service “ – regardless of Geography, Business, Product

Integrated as part of a managed and orchestrated business process

Analytical Capabilities

Retail Customer & Account Management										Commercial/Investment Customer & Account Management										Finance & Risk Management					Operations Management								
Segmentation & Analytics	Campaign Management	Lead Generation	Risk Based Pricing	Customer & Segment Profitability	Product Mix Optimization	Real-Time Credit Approval	POS Offer Management	Fraud/Social Networking	Customer Profitability	AntiMoney Laundering	Counterparty Risk	Commercial Limits Management	Loan/Portfolio Performance	Account Management	Revenue & Loss Forecasting	Risk Based Pricing	Commercial Ratings Management	Portfolio & Return Management	Market Data Management	Profitability/RAPM	Activity Based Costing	Capital Mgmt/Liquidity/ALM	Regulatory/Economic Capital	Funds Transfer Pricing	Revenue Forecasting	Market Risk Management	Operational Risk Management	Performance Measurement	Credit Risk Management	Supplier Performance Management	Call Center Optimization	Human Capital Management	Process Optimization Management

Data “Any Where” (Data, Data Quality, Metadata as a Service)

Common Customer & Account View

Common Product View

Common Financial View

Common Risk & Exposure View

Transactions

Transactional Services (Core Accounting Platforms, Systems of Record, Transaction Management Systems)



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