PREDICTING CUSTOMER CHURN USING MACHINE LEARINGTO UNCOVER HIDDEN PATTERN

program

#5. Train-Test Split

```
# Import Libraries
import pandas as pd
import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt
from sklearn.model_selection import train_test_split
from sklearn.preprocessing import StandardScaler
from sklearn.ensemble import RandomForestClassifier
from sklearn.metrics import classification_report, confusion_matrix, roc_auc_score,
roc_curve
from imblearn.over_sampling import SMOTE
import gradio as gr
# 2. Load Dataset
df = pd.read_csv('customer_churn.csv') # Replace with your actual file
#3. Data Preprocessing
df['TotalCharges'] = pd.to_numeric(df['TotalCharges'], errors='coerce')
df = df.dropna()
# Encode categorical features
df = pd.get_dummies(df, drop_first=True)
# 4. Split Features & Target
X = df.drop('Churn_Yes', axis=1)
y = df['Churn_Yes']
```

```
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=42)
#6. Handle Imbalance with SMOTE
smote = SMOTE(random_state=42)
X_train_resampled, y_train_resampled = smote.fit_resample(X_train, y_train)
#7. Feature Scaling
scaler = StandardScaler()
X_train_resampled = scaler.fit_transform(X_train_resampled)
X_test = scaler.transform(X_test)
#8. Model Training (Random Forest)
rf_model = RandomForestClassifier(n_estimators=100, random_state=42)
rf_model.fit(X_train_resampled, y_train_resampled)
#9. Evaluation
y_pred = rf_model.predict(X_test)
y_proba = rf_model.predict_proba(X_test)[:, 1]
print("Classification Report:\n", classification_report(y_test, y_pred))
print("ROC-AUC Score:", roc_auc_score(y_test, y_proba))
# 10. Gradio Interface Function
def predict_churn(tenure, monthly_charges, total_charges, support_calls,
contract type, internet service):
 # Prepare input as dataframe
 input_data = {
   'tenure': [tenure],
   'MonthlyCharges': [monthly_charges],
   'TotalCharges': [total_charges],
   'SupportCalls': [support_calls],
   'Contract_One year': [1 if contract_type == 'One year' else 0],
   'Contract_Two year': [1 if contract_type == 'Two year' else 0],
   'InternetService_Fiber optic': [1 if internet_service == 'Fiber optic' else 0],
```

```
'InternetService_No': [1 if internet_service == 'No' else 0]
 }
  input_df = pd.DataFrame(input_data)
  input_scaled = scaler.transform(input_df)
  proba = rf_model.predict_proba(input_scaled)[0][1]
  result = "Likely to Churn" if proba > 0.5 else "Not Likely to Churn"
   return f"Churn Probability: {proba * 100:.2f}%\nPrediction: {result}"
# 11. Deploy with Gradio
iface = gr.Interface(
  fn=predict_churn,
  inputs=[
   gr.Number(label="Tenure (months)"),
   gr.Number(label="Monthly Charges"),
   gr.Number(label="Total Charges"),
   gr.Number(label="Number of Support Calls"),
   gr.Radio(["Month-to-month", "One year", "Two year"], label="Contract Type"),
   gr.Radio(["DSL", "Fiber optic", "No"], label="Internet Service")
 ],
  outputs="text",
  title="Customer Churn Predictor",
  description="Predicts the probability of customer churn based on input details."
)
iface.launch()
```

Output

| Classific | ation Report | : | | |
|--------------|--------------|--------|----------|---------|
| | precision | recall | f1-score | support |
| 0 | 0.85 | 0.95 | 0.90 | 1033 |
| 1 | 0.78 | 0.52 | 0.62 | 374 |
| | | | 0.04 | 1407 |
| accuracy | | | 0.84 | 1407 |
| macro avg | 0.82 | 0.74 | 0.76 | 1407 |
| weighted avg | 0.83 | 0.84 | 0.83 | 1407 |
| | | | | |