SMARTWIZ

GRADE 8 EMS EXAM

MARKS: 50	MARKS	
TIME: 2 hours		
SCHOOL		
CLASS (e.g. 4A)		
SURNAME		
NAME		-
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Instructions for Students:

- > Read all instructions carefully before beginning the exam.
- > Write your name and student ID clearly on the answer sheet/booklet.
- > Answer all questions unless otherwise stated.
- > Show all your work/calculations where applicable.
- > Write clearly and legibly.
- > Use blue or black ink only. * Do not use correction fluid/tape.
- > No electronic devices (calculators, phones, etc.) are allowed unless explicitly permitted.
- > Raise your hand if you have any questions.
- > Do not talk to other students during the exam.
- > Any form of cheating will result in disqualification.

This test consists of 5 pages, excluding the cover page.

SECTION A: ECONOMICS AND THE ECONOMY

(15 Marks)
1.1 Explain the difference between needs and wants . (4)
1.2 Name and describe the three economic resources . (6)
1.3 What does scarcity mean in economics? Give one example. (3)
 1.4 Identify whether the following statements are True or False. Write T or F. (2) a) Consumers produce goods and services b) Entrepreneurs take risks to start a business
SECTION B: FINANCIAL LITERACY
(20 Marks)
2.1 What is a budget ? Why is it important? (4)

2.2 Study the table below showing Sipho's monthly income and expenses, then answer the questions:

Income and Expenses	Amount (R)
Salary	6000
Rent	1500
Electricity	600
Groceries	1200
Transport	400
Entertainment	300

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- 2.2.1 Calculate Sipho's total expenses. (2)2.2.2 Calculate Sipho's savings (Income minus expenses). (2)
- 2.3 Define the following terms: (4)

a) Debt:

h)	Interest:			

2.4 Give two advantages and two disadvantages of using credit. (4) Advantages:
1
Disadvantages:
1
SECTION C: ENTREPRENEURSHIP
(15 Marks) 3.1 What is the purpose of a business plan? (3)
3.2 List and explain two forms of business ownership . (4)
3.3 Thabo wants to start a business selling homemade crafts. Answer the following:
3.3.1 Name two marketing strategies he could use. (2)
3.3.2 What is one challenge he might face as a new entrepreneur? (2)
3.3.3 Why is it important for Thabo to keep good financial records ? (2)
3.4 Explain what customer service means and why it is important in business. (2)

TOTAL: 50 MARKS

<u>MEMO</u>

SECTION A: ECONOMICS AND THE ECONOMY (15 MARKS)

- 1.1 Needs are essentials required for survival (food, water, shelter). Wants are things people desire but are not essential (toys, games). (4)
- 1.2 Three economic resources:
 - Land: Natural resources used to produce goods and services. (2)
 - **Labour:** Human effort used in production. (2)
 - Capital: Man-made resources like machines, tools, and buildings used to produce goods and services. (2)
- 1.3 Scarcity means there are limited resources but unlimited wants. Example: Limited water supply in drought areas. (3)
- 1.4 True/False:
- a) Consumers produce goods and services. False (1)
- b) Entrepreneurs take risks to start a business. True (1)

SECTION B: FINANCIAL LITERACY (20 MARKS)

- 2.1 Budget is a plan of expected income and expenses over a period of time. It is important to manage money well and avoid overspending. (4)
- 2.2 Sipho's Income and Expenses:
- 2.2.1 Total expenses = 1500 + 600 + 1200 + 400 + 300 = R4000 (2)
- 2.2.2 Savings = Income Expenses = 6000 4000 = R2000 (2)
- 2.3 Definitions:
- a) Debt: Money owed to someone else. (2)
- b) Interest: Extra money paid when borrowing money or earned on savings. (2)
- 2.4 Advantages and Disadvantages of credit:

Advantages:

- 1. Can buy goods immediately even without cash. (1)
- 2. Builds credit history if paid on time. (1)

Disadvantages:

- 1. Interest charges increase the cost of goods. (1)
- 2. Risk of debt if payments are not made on time. (1)

SECTION C: ENTREPRENEURSHIP (15 MARKS)

- 3.1 Purpose of a business plan:
 - To plan the goals and steps for the business.
 - To attract investors or get loans.
 - To manage the business better. (3)
- 3.2 Forms of business ownership:
 - Sole Proprietorship: One person owns and runs the business. (2)
 - Partnership: Two or more people share ownership and responsibilities. (2)
- 3.3 Thabo's business questions:
- 3.3.1 Marketing strategies:
 - Using social media to advertise. (1)
 - Selling at local markets or fairs. (1)
- 3.3.2 Challenge:
 - Competition from other sellers. (2)
- 3.3.3 Importance of financial records:
 - To track income and expenses.
 - To know if the business is making profit. (2)
- 3.4 Customer service means helping customers with respect and friendliness. It is important because happy customers return and recommend the business. (2)

TOTAL: 50 MARKS