# Airline Management System

Date	25-06-2025
Team ID	LTVIP2025TMID31533
Project Name	Air Line management System
College Name	Ideal Institute Of Technology

# **TEAM MEMBERS**

> Team Leader: Vishal Manibabu Kasukurthi

Email: vishalkasukurthi38@gmail.com

➤ **Team Member**: Sankar Danduprolu

Email: sankardanduprolu2004@gmail.com

➤ **Team Member**: Prem Sagar

Email: premsagar6754@gmail.com

➤ **Team Member**: Sathi Grishmanjana

Email: anjanaram219@gmail.com

## 1. INTRODUCTION

This Salesforce-based Airline Management System (AMS) was developed as a practical project during the SmartInternz Virtual Internship Program, aimed at giving students hands-on experience with cloud-based CRM platforms. The project involves building a centralized solution using Salesforce to streamline airline operations, improve customer service, and enhance data-driven decision-making.

# 1.1 Project Overview

Designed to streamline and automate key airline operations such as flight scheduling, ticket booking, passenger management, and customer service.

The project utilizes Salesforce tools like custom objects, flows, reports, and dashboards to build a user-friendly system. It also includes modules for complaint handling, notifications, and analytics, helping airlines improve efficiency and customer experience.

This project gives interns practical experience in CRM-based application development, teaching how real-world airline systems can be managed using cloud technology.

# 1.2 Project Purpose

The main purpose of the Airline Management Project is to develop a centralized, automated

system on the Salesforce platform to improve the efficiency, accuracy, and customer experience in airline operations.

## 2. IDEATION PHASE

## 2.1 Problem Statement

• Manual Processes – Airlines often rely on outdated or manual systems for booking, scheduling, and customer service, leading to inefficiencies.

- Poor Customer Experience Delayed responses, lack of timely notifications, and service issues affect passenger satisfaction.
- Limited Data Insights Without proper reporting tools, airlines struggle to analyze performance and make informed decisions.
- Inefficient Complaint Handling Tracking and resolving passenger issues is time-consuming due to lack of automation and real-time status updates.

# 2.2 Proposed Solution

- Centralized System Develop a unified platform on Salesforce to manage all airline operations like bookings, schedules, and customer data.
- Process Automation Use Salesforce automation tools (Flows, Process Builder) to handle ticketing, cancellations, notifications, and issue tracking.
- Real-Time Data Access Enable instant access to flight details, passenger information, and service updates for both staff and customers.

# 2.3 Objectives of the Project

- Automate Airline Operations Streamline processes like flight scheduling, bookings, and cancellations using Salesforce tools.
- Improve Customer Experience Provide timely updates, easy access to services, and efficient complaint resolution.
- Enhance Learning and Skill Development Provide interns hands-on experience in CRM, cloud computing, and enterprise application development.

# 3. REQUIREMENT ANALYSIS

# 3.1 Customer Journey Map

- 1. Open App
- 2. Search Flights
- 3. Select Flight
- 4. Enter Passenger and Booking Details
- 5. Confirm and Book Ticket
- 6. Receive Confirmation via Email/SMS

This journey outlines the end-to-end process a passenger follows within the AMS to complete a flight booking, highlighting critical user touchpoints.

# 3.2 Solution Requirement

## **Functional Requirements**

- 1. Flight Management Create and manage flight schedules, destinations, and available seats.
- 2. Passenger Management Capture and validate passenger information, including passport details and contact information.
- 3. Booking System Enable passengers to book flights, select seats, and receive confirmations.

- 4. Crew Management Assign crew to flights and prevent duplicate assignments through validation.
- 5. Dashboard and Reporting Real-time analytics and reports for bookings, revenue, and flight occupancy.
- 6. Lightning App Home Page Centralized, user-friendly home page for navigation and quick access to modules.

### **Non-Functional Requirements**

- Data Accuracy Enforced using Apex triggers and validation rules to ensure reliable and complete records.
- Ease of Use Intuitive Lightning UI with simplified navigation and minimal training needs.
- Scalability Designed to accommodate additional features like payment integration and mobile access.
- Security Role-based access control (RBAC) ensures only authorized users can view/edit sensitive data.

# 3.3 Data Flow Diagram (DFD)

User Input → Booking System → Salesforce Database → Confirmation Output (Email/SMS)

This high-level DFD shows how a passenger's action flows through the system, leading to a successful booking and notification.

# 4. Project Design

## 4.1 Problem Solution Fit

Airlines often struggle with fragmented data, manual booking processes, and operational inefficiencies. This project solves those problems by providing a cloud-based, automated solution that consolidates all core airline operations.

# 4.2 Proposed Solution

The solution is a robust Airline Management System built on the Salesforce platform.

It enables end-to-end management of flights, passengers, bookings, and crew.

Features include real-time validations, automated reminders, centralized dashboards, and a clean Lightning Experience interface.

### 4.3 Solution Architecture

The AMS architecture utilizes Salesforce native tools and custom development:

- Custom Objects: Flight, Passenger, Booking, Crew
- Apex Triggers: Used for business rule enforcement (e.g., passport expiry, phone validation)
- Lightning App Builder: For building a responsive and role-based home page
- Dashboards & Reports: Provide visual insights on booking trends, flight loads, and revenue
- Process Automation: Workflow rules and scheduled Apex jobs handle routine alerts and notifications

Together, these components form a scalable, centralized, and secure platform for efficient airline operations.

# 5. PROJECT PLANNING & SCHEDULING

#### **5.1 PROJECT PLANINNG**

### ¬ Week 1: Project Initiation & Requirement Analysis

- Understand project scope and objectives
- Identify user roles (Admin, Passenger, Support Staff)
- Gather and document functional and non-functional requirements
- Research Salesforce tools and features relevant to the project
- Prepare initial project documentation

### ¬ Week 2: System Design

- Define custom objects (Flight, Passenger, Booking, Complaint)
- Design object relationships (lookup, master-detail)
- Plan field-level structure and data model
- Design user roles and permissions
- Draft entity-relationship (ER) diagrams

## ¬ Week 3: Salesforce Setup & Object Creation

- Set up Salesforce developer org
- Create custom objects, fields, and relationships
- Configure record types, page layouts, and validation rules
- Define profiles and permission sets for different user roles

### ¬ Week 4: Automation & Workflow Setup

- Use Flows and Process Builder to automate:
  - o Booking confirmations
  - o Flight updates
  - o Complaint status notifications
- Set up email templates and alert systems
- Implement basic triggers (if needed)

### ¬ Week 5: UI Design with Lightning App Builder

- Design user interfaces using Lightning pages
- Create tabbed views for each object (Flights, Bookings, etc.)
- Add quick actions, list views, and related record components
- Test navigation and user experience

### ¬ Week 6: Reporting & Dashboards

- Create reports for:
  - o Total bookings
  - o Complaint resolution rate
  - o Flight occupancy trends
- Build dashboards for Admin to view system metrics

## ¬ Week 7: Testing & Feedback

- Conduct system testing with sample data
- Perform unit and integration testing for objects and automation
- Collect feedback from test users
- Debug and fix issues

### ¬ Week 8: Final Review & Documentation

- Finalize the system and test for deployment readiness
- Prepare complete project documentation including:
  - o User manual
  - o Technical report
  - o ER diagrams and screen designs
- Submit project for review and presentation

### 6. DEVELOPMENT PHASE

The development phase is completed when the airline management system is functionally complete, user-ready, and meets all defined requirements, ensuring it can now move to the testing, review, or submission stage.

It begins with setting up the Salesforce Developer Org and enabling the Lightning Experience.

Custom objects such as Flight, Passenger, Booking, and Complaint are created with appropriate relationships to manage airline operations. The user interface is designed using Lightning App

Builder, with customized page layouts for different user roles. Automation is implemented through Flows and Process Builder to handle tasks like booking confirmations and complaint status

updates. Role-based access is configured using profiles and permission sets to ensure secure data handling. Reports and dashboards are created to monitor key metrics such as booking trends

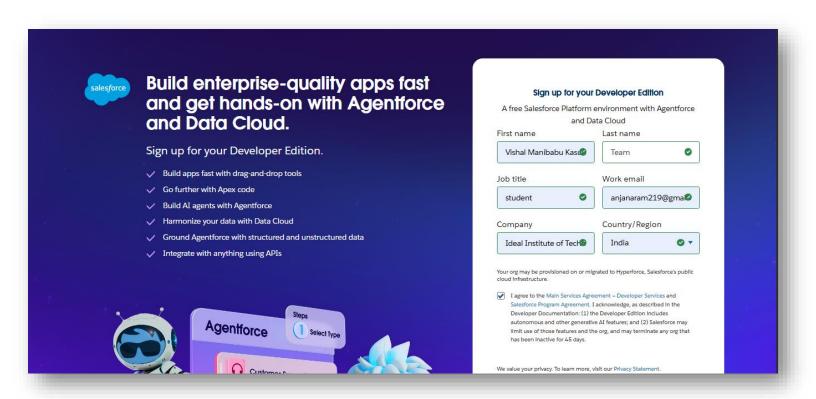
and complaint resolution. Finally, thorough testing is conducted using sample data to validate the system's functionality and fix any issues.

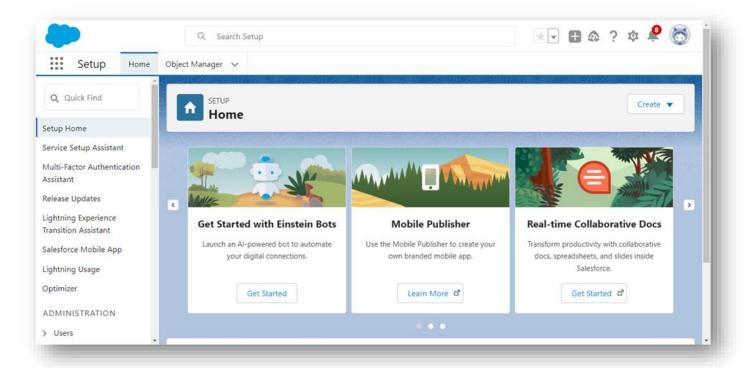
This phase ensures the transformation of design into a practical, user-ready airline management system.

# PROJECT DEVELOPMENT PHASE

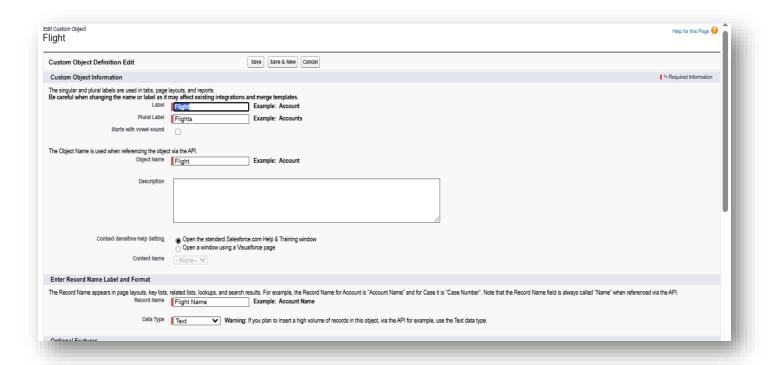
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#### 1. Created developer org and explored platform features

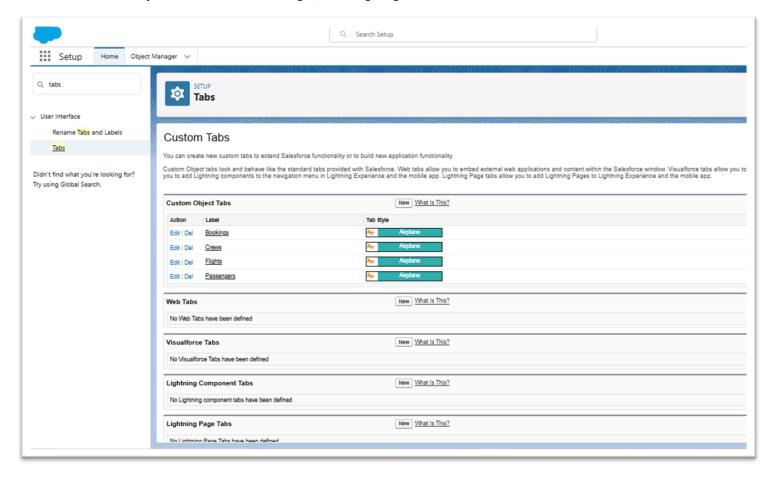




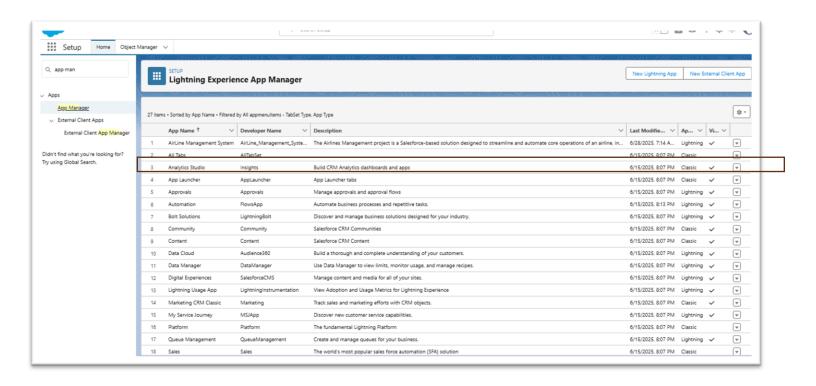
### 2.Created flight object



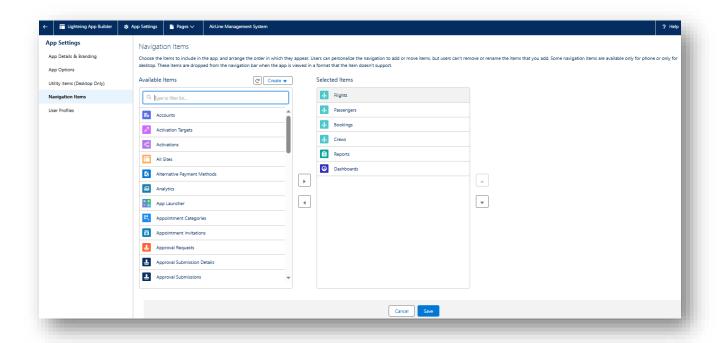
### 3. Created core objects and tabs for Passenger, Booking, Flight, and Crew.



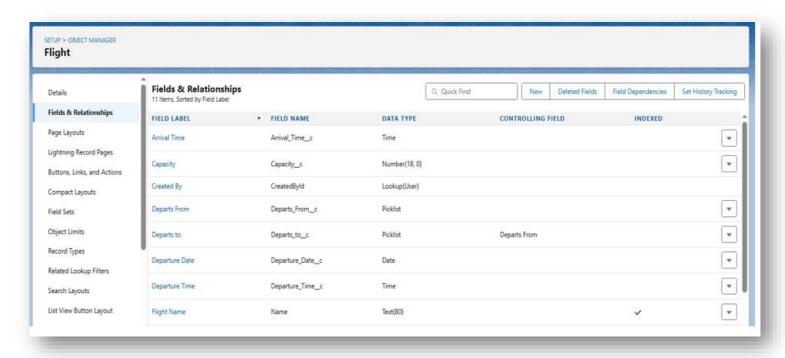
### 4.Developed a Lightning App to manage Passenger, Booking, Flight, and Crew modules from a single interface



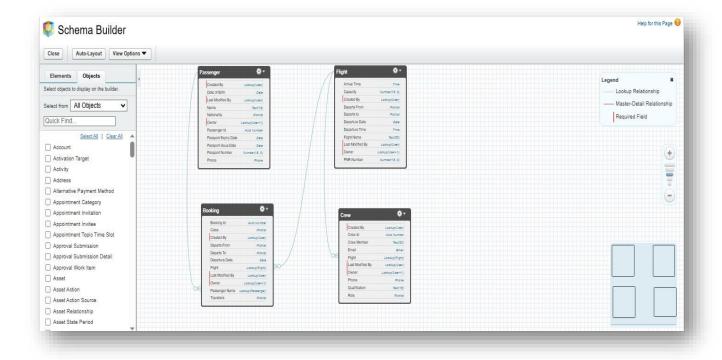
5.Created the 'Airline Management System' Lightning App with navigation tabs for Passenger, Booking, Flight, and Crew



6.Added custom fields, picklists, lookup relationships, and field dependencies to support data integrity and user input control

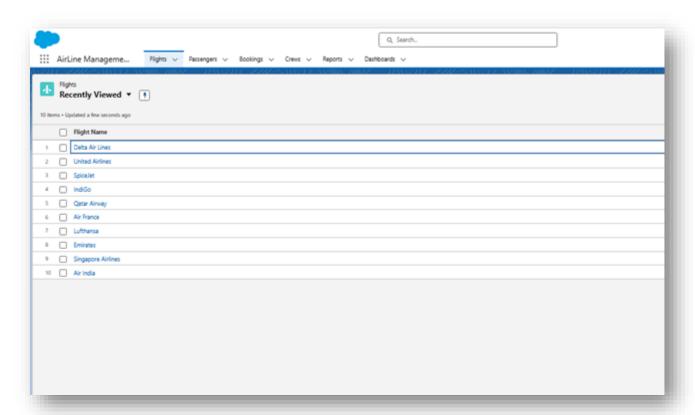


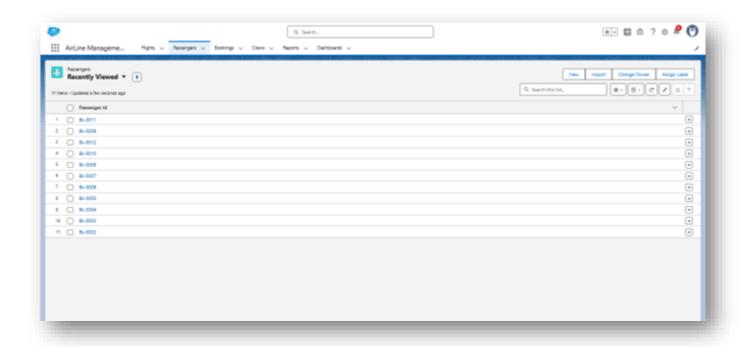
### 7. Used Salesforce Schema Builder to visualize and verify object relationships

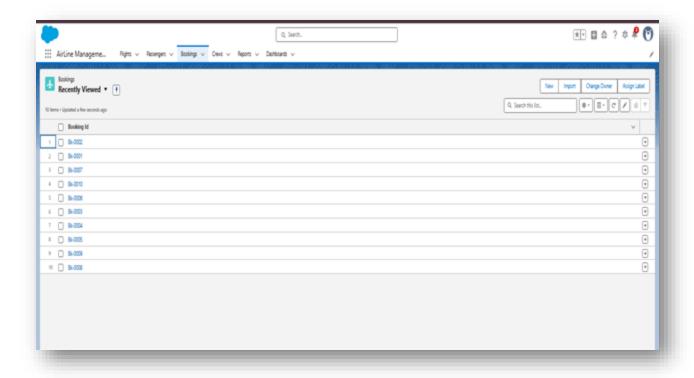


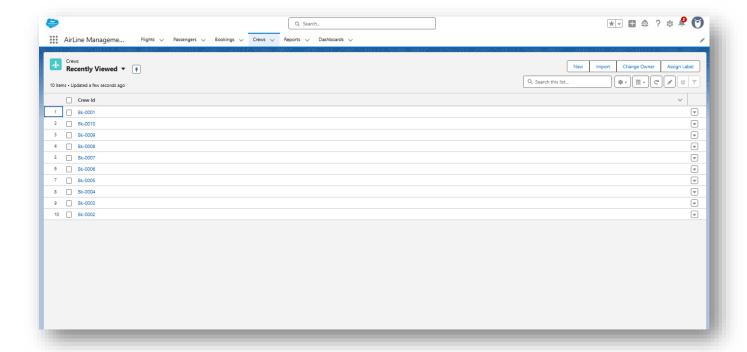
### 8.Created 10 sample records for each object using the Salesforce Lightning interface flights,

### passengers, bookings, crews

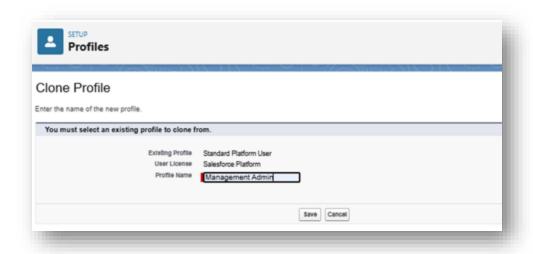


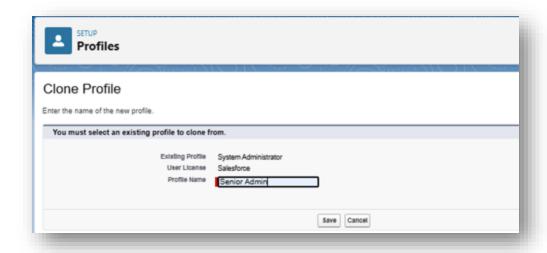


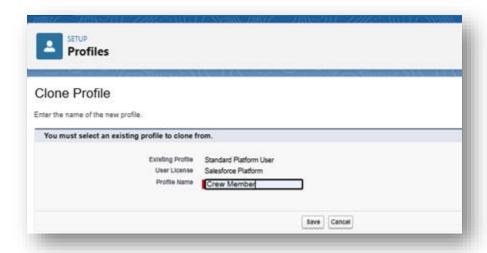




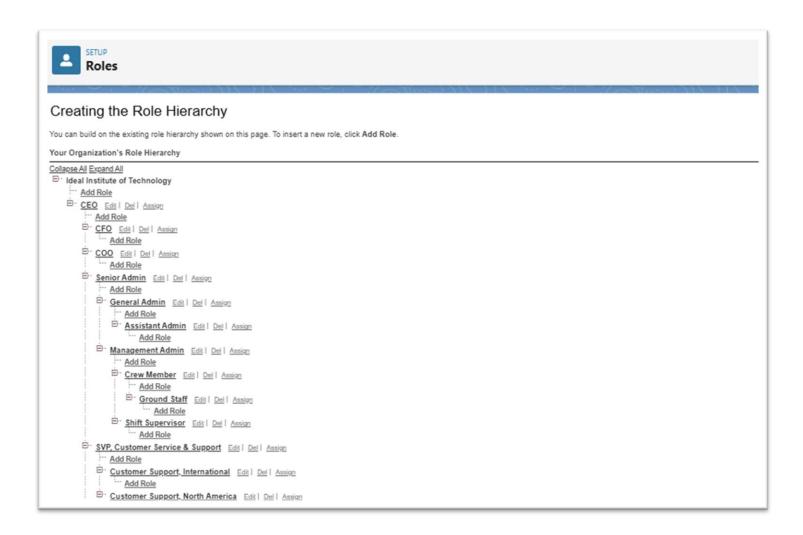
9. Configured user profiles with appropriate object permissions and field-level security.

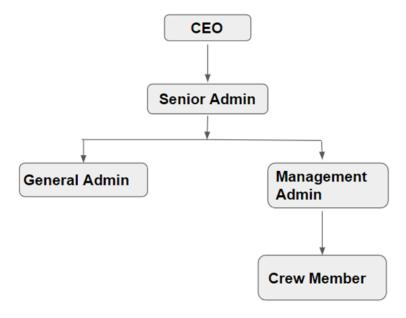






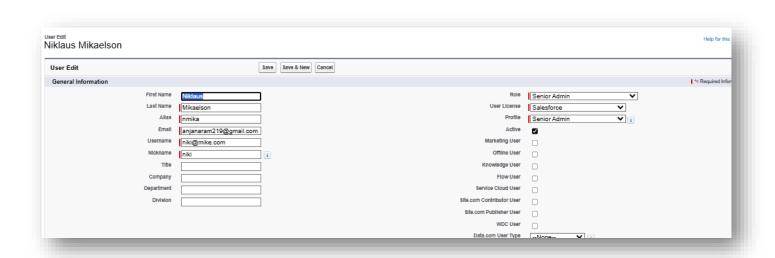
10.Set up role hierarchy to define data access levels based on user roles within the organization

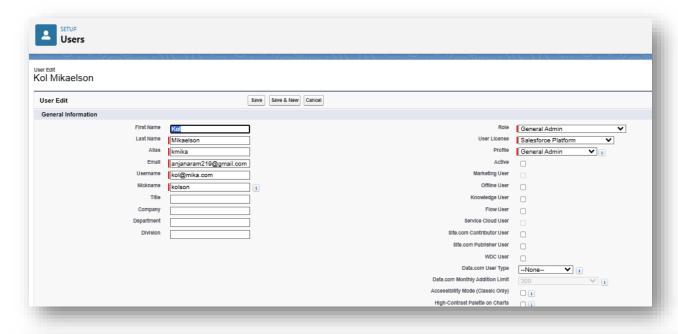


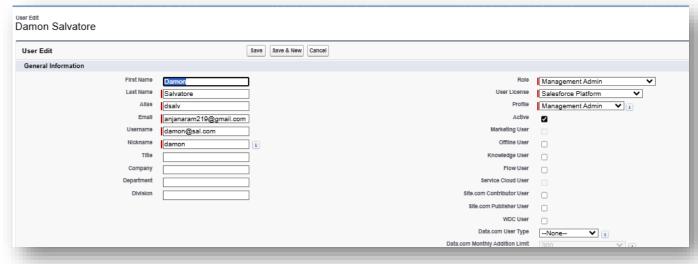


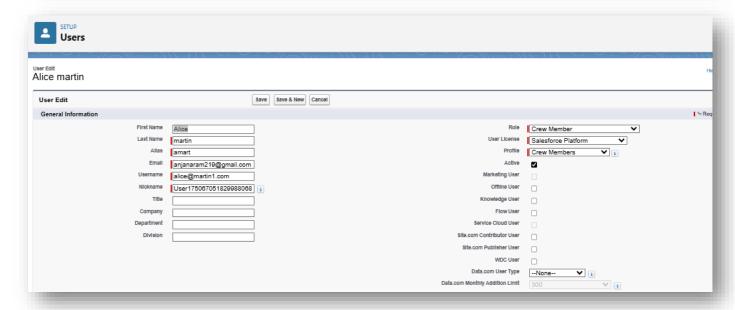
Role Hierarchy: The above diagram represents which role reports to which one.

### 11.Created and managed users by assigning appropriate roles and profiles

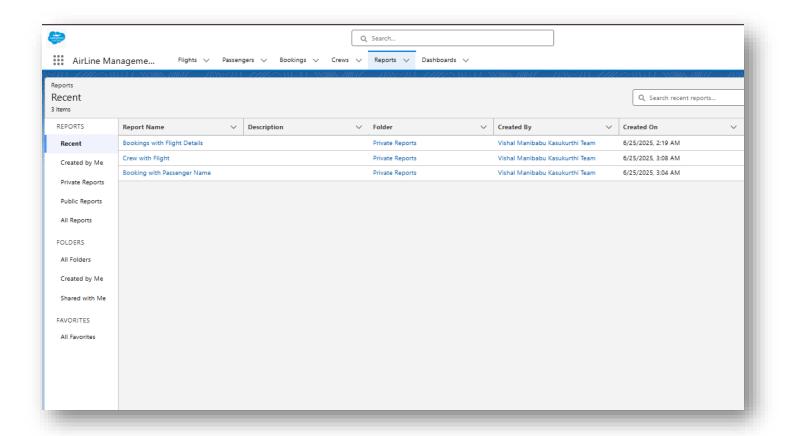




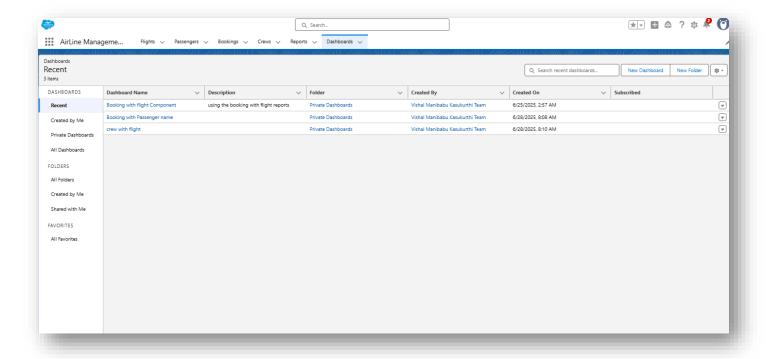


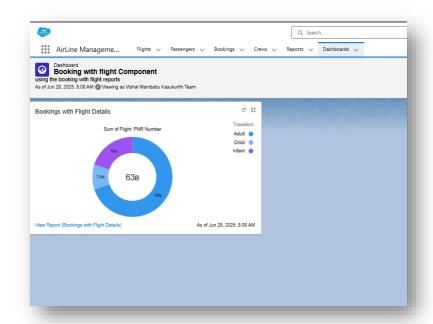


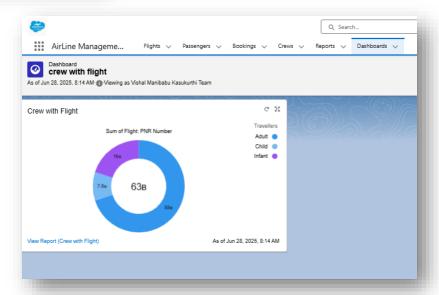
12.Created custom reports to track flight bookings, passenger details, and crew assignments.

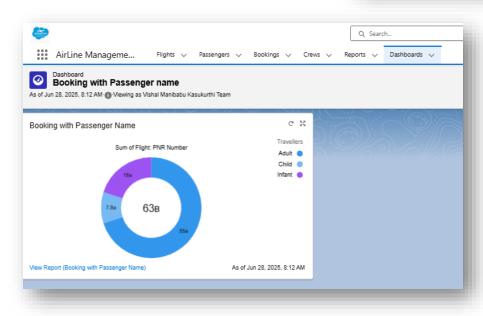


### 13. Developed visual dashboards (e.g., class-wise bookings







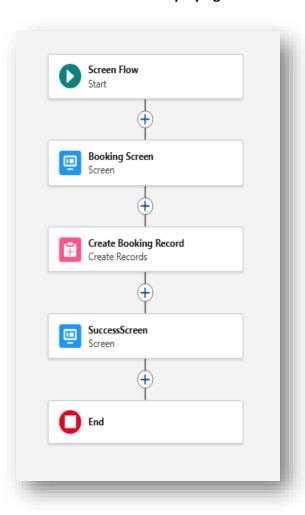


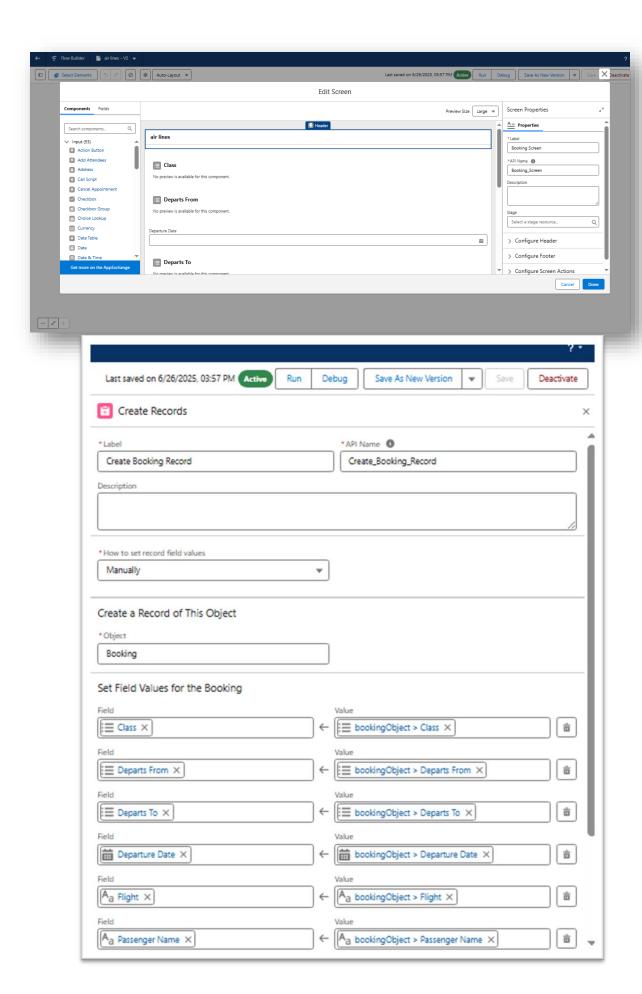
14. Developed Apex class, trigger, and test class to validate Passenger phone input during record creation

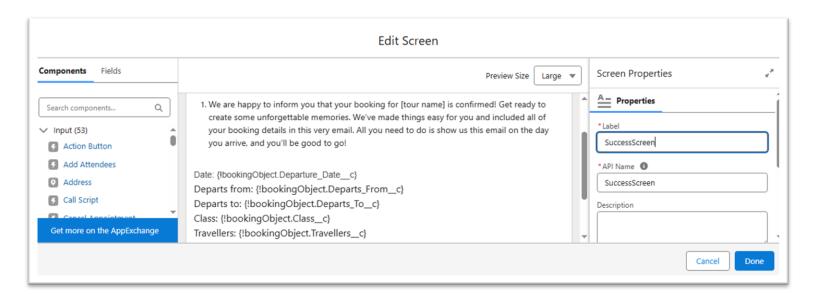
```
Developer Console - Google Chrome
orgfarm-70f4b778af-dev-ed.develop.my.salesforce.com/_ui/common/apex/debug/ApexCSIPage
File • Edit • Debug • Test • Workspace • Help • < >
PhnValid_PassengerObj.apxc 🗵
 Code Coverage: None ▼ API Version: 64 ▼
  1 ▼ public class PhnValid PassengerObj {
          public static void valMethod(List<Passenger__c> newPass){
  2 ▼
 3 ▼
               for(Passenger__c p:newPass){
  4 ▼
                    if(p.Phone c==null){
                    p.Phone__c.addError('please Enter phone Number');
  5
  6
  7
               }
  8
          }
  9 }
```

```
PhnValid_TestClass.apxc 🗵
 Code Coverage: None ▼ API Version: 64 ▼
     @isTest
 2 * public class PhnValid TestClass {
 3
          @isTest
 4 *
          public static void testClass(){
              list <Passenger__c> varlis = new list<Passenger__c>();
 5
 6
              Passenger__c var = new Passenger__c();
              var.Phone c = null;
 7
              varlis.add(var);
 8
              insert varlis;
 9
              PhnValid PassengerObj.valMethod(varlis);
 10
 11
          }
 12
```

15. Built a Booking Flow with a confirmation screen displaying a success message upon completion







## **PROJECT EXECUTABLE FILES**

In the development of the Airlines Management System, Salesforce's low-code platform was enhanced using **Apex programming** to implement custom validations and business logic.

These executable files represent the backend logic that enforces data integrity and automates specific actions within the system

The following components were developed as part of the executable logic:

- Apex Class: Contains reusable methods that enforce custom validation rules on the Passenger object.
- **Apex Trigger**: Automatically calls the validation method before a Passenger record is inserted, ensuring mandatory fields are checked.
- **Apex Test Class**: Validates the logic through unit testing, ensuring that the trigger behaves correctly and achieves over 75% code coverage—a Salesforce deployment requirement

## 1.1 Apex Class: PhnValid\_PassengerObj.cls

```
public class PhnValid_PassengerObj {
   public static void valMethod(List<Passenger__c> newPass) {
     for (Passenger__c p : newPass) {
        if (p.Phone__c == null) {
            p.Phone__c.addError('Please enter phone number');
        }
    }
}
```

## 1.2 Apex Trigger: PhnValidTrigger

```
trigger PhnValidTrigger on Passenger__c (before insert) {
   if (Trigger.isBefore && Trigger.isInsert) {
      PhnValid_PassengerObj.valMethod(Trigger.new);
}
```

```
}
```

## 1.3 Apex Test Class: PhnValid\_TestClass

```
@isTest
public class PhnValid_TestClass {
    @isTest
    public static void testClass() {
        List<Passenger__c> varlis = new List<Passenger__c>();
        Passenger__c var = new Passenger__c();
        var.Phone__c = null;
        varlis.add(var);
        insert varlis;
        PhnValid_PassengerObj.valMethod(varlis);
    }
}
```

# 2. DATASET

### 2.1 Dataset Creation

To validate and test the Airline Management System, **sample datasets** were manually created for each key custom object. A minimum of **10 records** were entered for the following Salesforce custom objects:

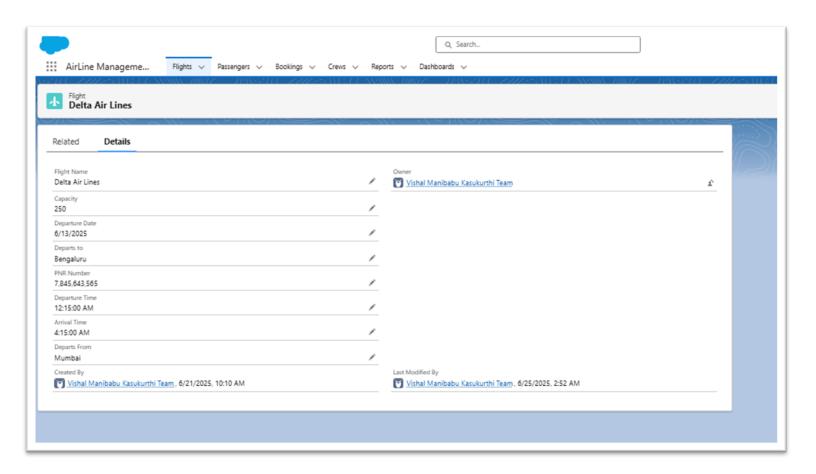
- → Flight
- 🔓 Passenger
- **I** Booking
- R Crew

## 2.1.1 → Flight Object Dataset

To simulate real-world airline operations, 10 sample flight records were created in the **Salesforce Lightning App**. Each record includes critical information such as:

- Flight Name
- Departs From (Origin)
- Departs To (Destination)
- Capacity
- PNR Number
- Departure Time
- Arrival Time

These records help model realistic scheduling, route management, and passenger planning scenarios within the system.



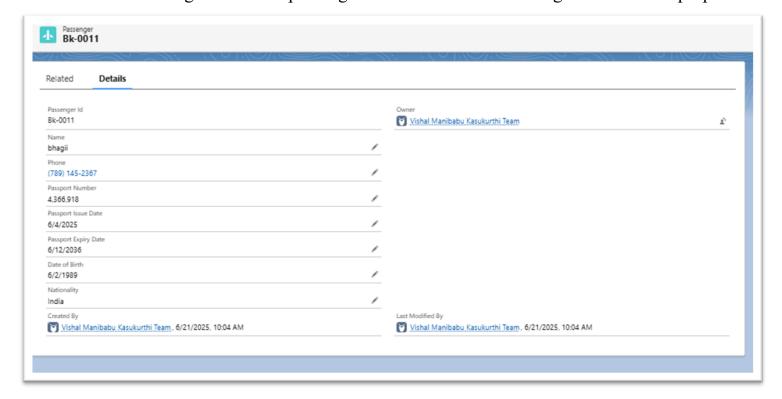
### 2.1.2 Passenger

# **Passenger Records Creation**

A total of **10 Passenger records** were created within the **Airlines Management System** to represent various travelers booking flights through the platform. Each record includes essential personal and travel-related information such as:

- Passenger Name
- Phone Number
- Passport Details
  - o Passport Number
  - Issue Date
  - Expiry Date
- Date of Birth
- Nationality (selected from a predefined picklist)

These records were created via the **Passenger** tab in the **Salesforce Lightning App**, allowing for realistic passenger data simulation for testing and validation purposes.



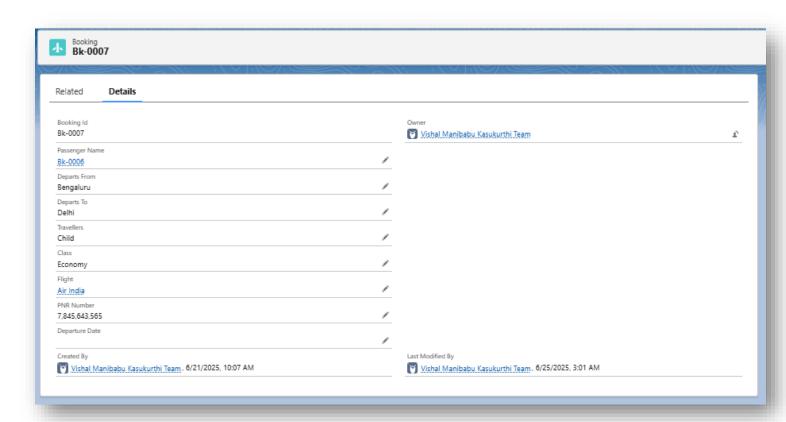
# **2.1.3 Booking**

Booking Records Creation

A total of 10 Booking records were created to simulate real-time flight reservation scenarios within the Airline Management System. Each booking represents a passenger reserving a seat on a scheduled flight.

Each Booking record includes the following key details:

- Booking ID
- Passenger Name
- Flight Name
- Booking Date
- Seat Number
- Booking Status
- Payment Status



These entries were created using the Booking tab in the Salesforce Lightning App, enabling end-to-end testing of flight reservation workflows and data integrity across related objects.

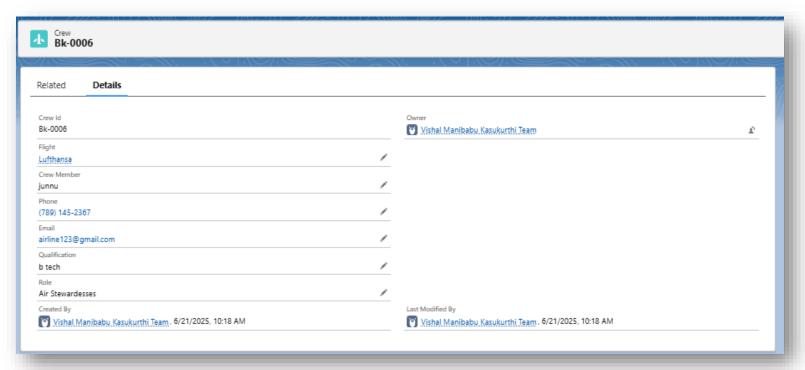
### 2.1.4. Crew

## **Crew Records Creation**

A total of 10 Crew records were created in the Airline Management System to represent the personnel responsible for flight operations. These records include pilots, co-pilots, and flight attendants assigned to various flights.

Each Crew record captures the following essential details:

- Crew Member Name
- Role (e.g., Pilot, Co-Pilot, Flight Attendant from a picklist)
- Employee ID
- Phone Number
- Email Address
- Assigned Flight (linked from the Flight object)
- License/Certification Number
- Availability Status (e.g., Available, On Duty, Off Duty from a picklist)



## **OVERVIEW**

This Airline Management System (AMS) project is built on the **Salesforce platform** and integrates both backend logic and frontend visualization to deliver a complete airline operations solution.

### It includes:

- Apex Classes, Triggers, and Test Classes to implement core business logic, automate processes, and ensure robust data validation.
- Dashboard Reports and Analytics to monitor operations in real-time with visual insights into bookings, flights, and crew allocations.
- **Sample Datasets** for key custom objects *Passenger*, *Flight*, *Booking*, and *Crew* created to simulate real-world airline scenarios and support testing.
- **Quiput Screenshots** from the Salesforce Org, showcasing:
  - Successful record creation and execution
  - Custom error handling via validations and triggers
  - The custom Lightning App interface
  - Report views and charts

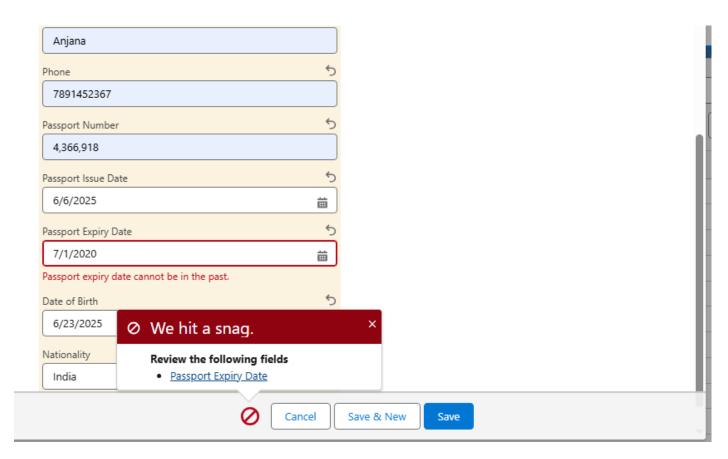
This project demonstrates the seamless integration of **business logic**, **automation**, and **visual reporting** using Salesforce Lightning Experience, making it a scalable and user-friendly airline management solution.

### **FUNCTIONAL & PERFORMANCE TESTING OUTPUTS**

Date	26-06-2025
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# 7.1Output Screenshots

Trigger Error on Passport Expiry date



**Trigger Validation Error When Passport Expiry Date Is in the Past** 

To ensure data accuracy, I implemented a before insert and before update Apex trigger that prevents a **Passenger** record from being saved if the **Passport Expiry Date** is in the past. This validation was handled using a custom Apex class and tested with both valid and invalid expiry dates.

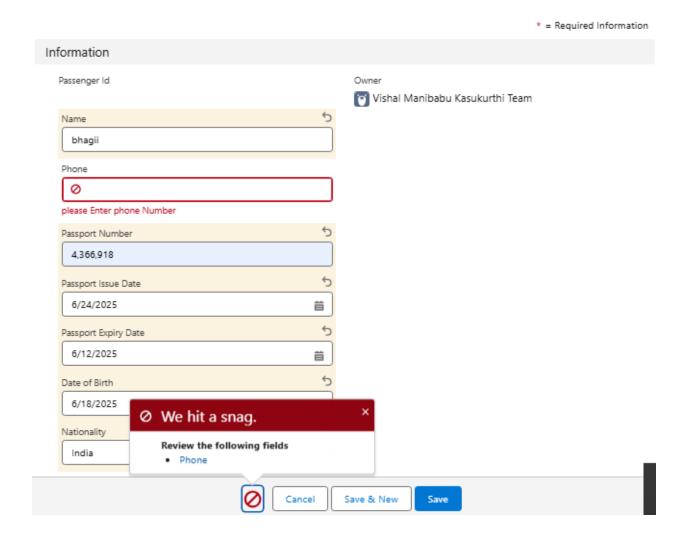
## Class Name: PassportExpiryValidator.cls

✓ This class checks each record's Passport Expiry Date and adds an error if the date is earlier than today.

## **Step 2: Created Apex Trigger**

```
trigger PassportExpiryTrigger on Passenger__c (before insert, before update) {
   if (Trigger.isBefore && (Trigger.isInsert || Trigger.isUpdate)) {
      PassportExpiryValidator.validate(Trigger.new);
   }
}
```

# **Trigger Validation Error When Mobile Number Is Missing**



To ensure data accuracy, I implemented a **before-insert Apex trigger** that prevents a **Passenger** record from being created without a mobile number. This validation was handled using a custom **Apex class** and tested with both valid and invalid inputs.

Step 1:Created a apex class

Class Name: PhnValid\_PassengerObj.cls

public class PhnValid\_PassengerObj {

```
public static void valMethod(List<Passenger__c> newPass){
    for(Passenger__c p : newPass){
        if(p.Phone__c == null){
            p.Phone__c.addError('Please enter phone number');
        }
    }
}
```

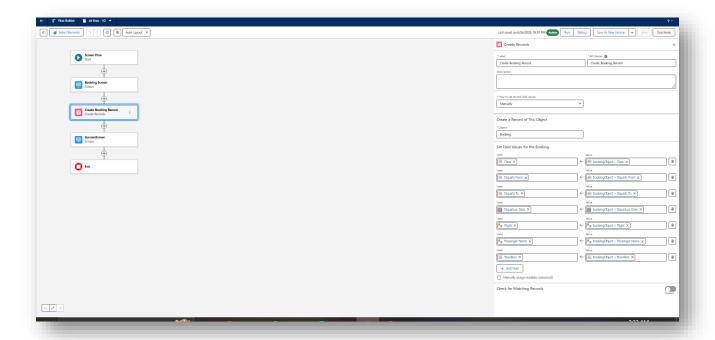
This class checks every passenger record and throws an error if the phone number is missing.

### **Step 2: Created an Apex Trigger**

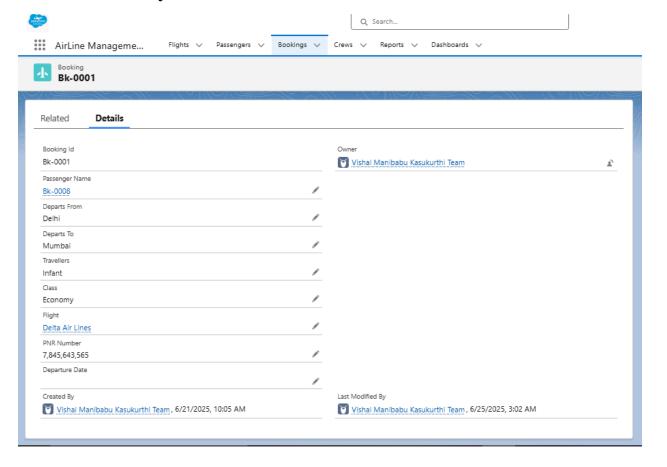
```
trigger PhnValidTrigger on Passenger__c (before insert) {
    if(Trigger.isBefore && Trigger.isInsert){
        PhnValid_PassengerObj.valMethod(Trigger.new);
    }
}
```

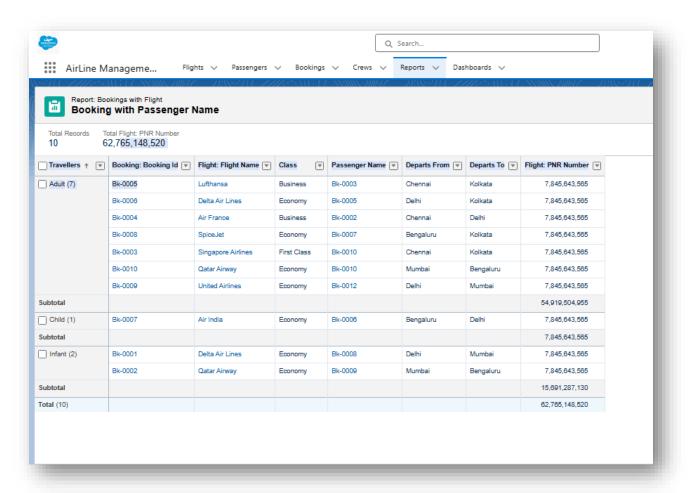
This trigger runs **before insert** and calls the validation method.

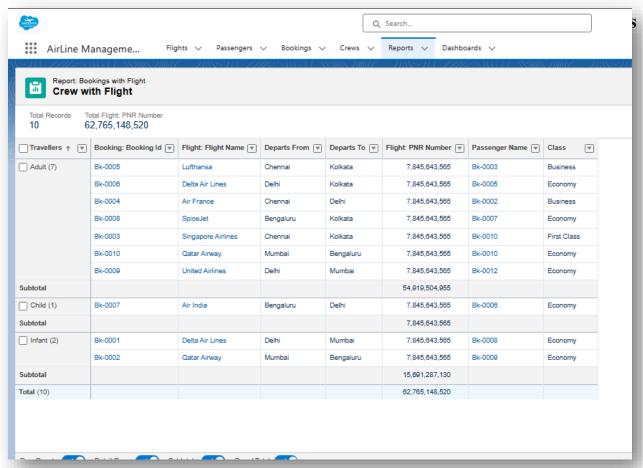
> Designed a Booking Flow with input screens and a success message on completion.

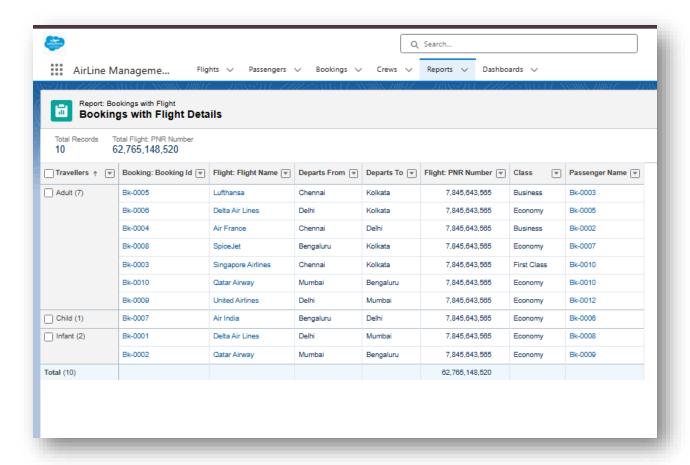


> Created sample Passenger and Booking records to demonstrate system functionality

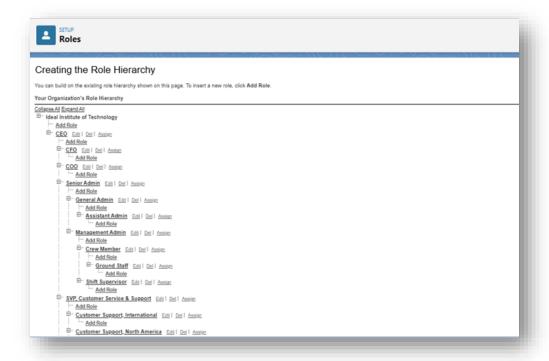




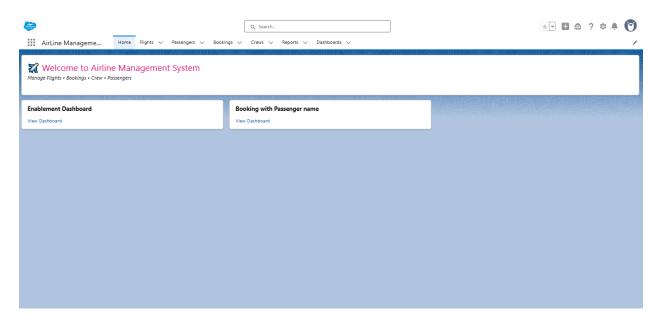




> Displayed the organization's role hierarchy to visualize user access levels and data visibility



# > Created a lighting app page



## 8. ADVANTAGES & DISADVANTAGES

### **Advantages:**

### 1. Centralized Airline Data

All passenger, flight, booking, and crew records are stored in one platform, improving accessibility and operational efficiency.

### 2. Automated Flight & Booking Tracking

The system sends automated reminders for upcoming flights, booking confirmations, and schedule changes, reducing manual follow-ups.

### 3. Enhanced Reporting & Analytics

Real-time dashboards display key metrics such as flight occupancy, passenger trends, and booking revenue, aiding strategic decisions.

### 4. Improved Passenger Communication

Auto-generated emails and alerts notify passengers about flight schedules, changes, cancellations, or offers—enhancing customer satisfaction.

## 5. Regulatory Compliance & Audit Readiness

Well-documented passenger data and change logs help meet aviation compliance standards and make audit processes easier.

# **Disadvantages:**

## 1. Initial Setup Complexity

Implementing the AMS requires careful data modeling, configuration, and migration, which may take time initially.

## 2. Training for Airline Staff

Staff such as ground crew or booking agents may need hands-on training to effectively use the system's features.

# 3. High Customization Cost

Tailoring the Salesforce platform to fit complex airline operations may involve higher development and licensing costs.

### 4. Dependence on Internet Access

As a cloud-based solution, AMS needs stable internet connectivity for uninterrupted access, especially in remote areas.

### 5. Data Privacy Concerns

Handling sensitive passenger information like passport data and travel history requires robust data security practices.

## 9. CONCLUSION

The **Airline Management System (AMS)** built on Salesforce streamlines airline operations by automating passenger handling, booking, flight scheduling, and crew management. It reduces manual errors, improves data accuracy, enhances customer service, and enables real-time reporting, making it a valuable tool for airline administrators and operators.

## 10. FUTURE SCOPE

#### **Future Enhancements for AMS:**

## 1. Integration with Online Payment Gateways

Allow passengers to pay for tickets, luggage, and onboard services using gateways like Stripe or Razorpay for real-time receipts and smoother processing.

### 2. Advanced Dashboards for Airline Metrics

Add visual dashboards showing seat occupancy, flight punctuality, revenue per route, etc., using Salesforce Reports and third-party analytics.

## 3. SMS & WhatsApp Notifications

Notify passengers via SMS/WhatsApp about boarding passes, flight delays, check-in windows, and gate changes.

### 4. Role-Based User Access

Assign different access levels for pilots, ground crew, admins, and ticketing agents with secure, role-specific dashboards.

### 5. Mobile App for Check-In and Status

Provide a mobile-responsive UI or app for passengers to check in, download tickets, or track flight status.

### 6. AI-Powered Delay Prediction

Use AI to analyze weather, air traffic, and history to predict and alert delays before they occur.

### 7. E-ticket Generation and Digital Signature

Automatically generate and sign e-tickets and boarding passes with integrations like DocuSign.

## 8. International Compliance Modules

Support travel documentation checks (e.g., passport expiry validation, visa compliance) across global routes.

### 9. IoT for Smart Airport Services

Integrate smart devices for real-time baggage tracking, automated check-in kiosks, and gate security monitoring.

## 10. Multi-Airline or Franchise Support

Scale the system to support multiple airlines or franchise operations, each with their own data models, rules, and reports.

# 11. APPENDIX

## Apex Class: PhnValid\_PassengerObj.cls

```
public class PhnValid_PassengerObj {
   public static void valMethod(List<Passenger__c> newPass){
     for(Passenger__c p : newPass){
        if(p.Phone__c == null){
            p.Phone__c.addError('please Enter phone Number');
        }
    }
   }
}
```

```
}
```

## Apex Trigger: PhnValidTrigger.trigger

```
trigger PhnValidTrigger on Passenger__c (before insert) {
   if(trigger.isBefore && trigger.isInsert) {
      PhnValid_PassengerObj.valMethod(trigger.new);
   }
}
```

## Apex Test Class: PhnValid\_TestClass.cls

```
@isTest
public class PhnValid_TestClass {
    @isTest
   public static void testClass() {
        List<Passenger_c> varlis = new List<Passenger_c>();
        Passenger_c var = new Passenger_c();
        var.Phone_c = null;
        varlis.add(var);
        insert varlis;
        PhnValid_PassengerObj.valMethod(varlis);
    }
}
```

GitHub Link: <a href="https://github.com/sathigrishmanjana/Airline-Management-System">https://github.com/sathigrishmanjana/Airline-Management-System</a>

Demo Video Link: <a href="https://drive.google.com/file/d/1NZZmEwhU9-PkatggvZqm7iwKn21n7LP9/view?usp=sharing">https://drive.google.com/file/d/1NZZmEwhU9-PkatggvZqm7iwKn21n7LP9/view?usp=sharing</a>