

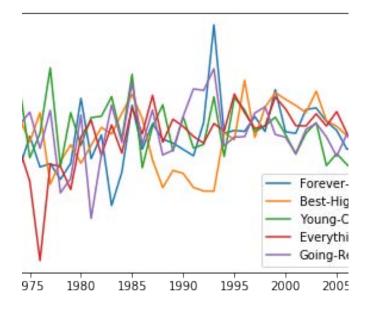
## Text Intro

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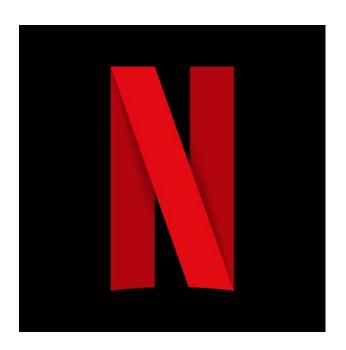
### Finding Meaning in Text Data

- Obtain
- Scrub
- Explore
- Model
- iNterpret

| <ul> <li>One of the Funniest Police Shows Ever</li> </ul> | (1974) |
|---|--------|
| Mosaiken und Fresken als Zeugen                           | (1975) |
| Let all the poisons that lurk in the mud                  | (1976) |
|   |        |
| 12 days that shook Chile                                  | (2011) |
| The Movie Unrated and Uncensored                          | (2012) |
| Pretty on the outside, ugly crying on the inside          | (2013) |

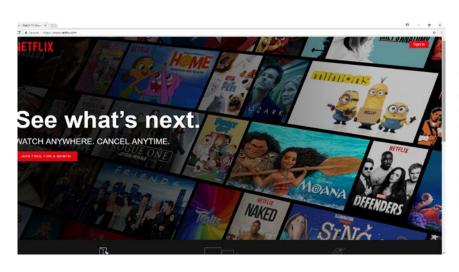


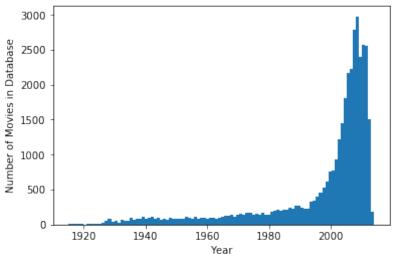
# Our Challenge This Week?



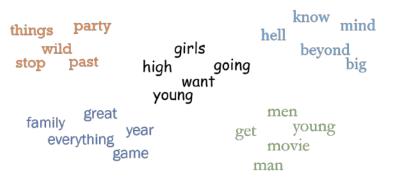


### What Are the Movie Trends?

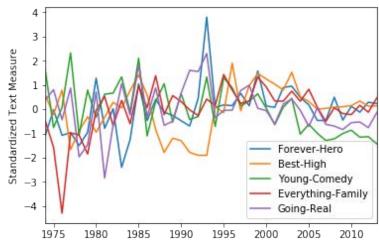




# Can We Use Text Analytics to Detect Trends?





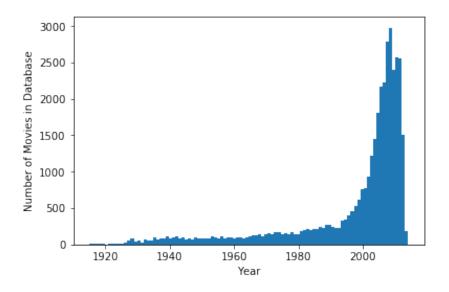




### Data Review

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### **Text Data**



| actors  | often        | far     |
|---------|--------------|---------|
| black   | one          | film    |
| early   | part         | funny   |
| enjoy   | perhaps      | goes    |
| films   | say          | however |
| full    | supposed     | long    |
| get     | thought      | love    |
| good    | three        | make    |
| great   | two          | picture |
| guys    | along        | plot    |
| humor   | american     | quite   |
| just    | another      | rather  |
| last    | best         | script  |
| later   | comedy       | still   |
| lead    | definitely   | story   |
| like    | despite      | stupid  |
| little  | direction    | war     |
| loved   | director     | way     |
| men     | end          | well    |
| minutes | entertaining | worth   |

### Bag of Words

```
party
things
                                  hell
    wild
                      girls
                                        beyond
stop
        past
                                              big
                            going
                  high
                       want
                   young
                                   men
          great
 family
                                       young
                               get
    everything
                 year
                                   movie
              game
                                 man
```

| • | One of the Funniest Police Shows Ever | (1974) | ) |
|---|---------------------------------------|--------|---|
|---|---------------------------------------|--------|---|

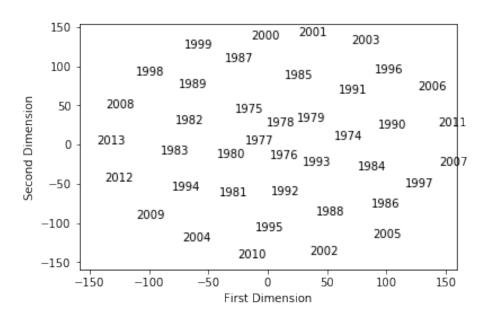
- Mosaiken und Fresken als Zeugen (1975)
- Let all the poisons that lurk in the mud (1976)

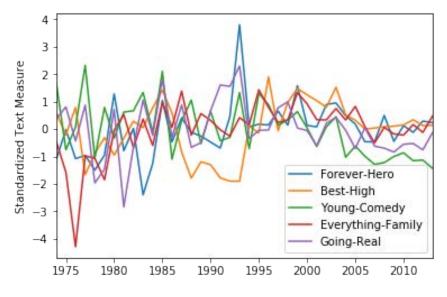
..

| • | 12 Days That Shook Chile | (2011) |
|---|--------------------------|--------|
|---|--------------------------|--------|

- The Movie Unrated and Uncensored (2012)
- Pretty on the Outside, Ugly Crying on the Inside (2013)

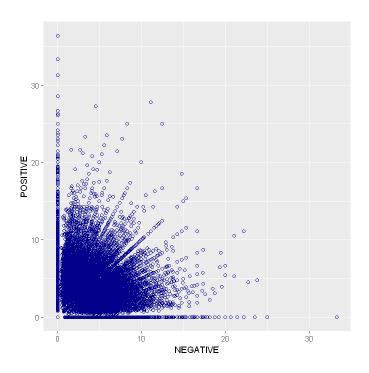
### Bag of Words (cont.)





### Sentiment Analysis

| actors  | often        | far     | years      | idea     |
|---------|--------------|---------|------------|----------|
| black   | one          | film    | acting     | kids     |
| early   | part         | funny   | action     | line     |
| enjoy   | perhaps      | goes    | actually   | look     |
| films   | say          | however | back       | many     |
| full    | supposed     | long    | can        | movie    |
| get     | thought      | love    | characters | never    |
| good    | three        | make    | done       | new      |
| great   | two          | picture | enjoyed    | night    |
| guys    | along        | plot    | especially | now      |
| humor   | american     | quite   | every      | original |
| ust     | another      | rather  | excellent  | people   |
| ast     | best         | script  | face       | plays    |
| ater    | comedy       | still   | feel       | read     |
| ead     | definitely   | story   | finally    | real     |
| like    | despite      | stupid  | first      | right    |
| ittle   | direction    | war     | gives      | role     |
| oved    | director     | way     | got        | scene    |
| men     | end          | well    | heard      | scenes   |
| minutes | entertaining | worth   | history    | screen   |
|         |              |         |            |          |





## Recommendation

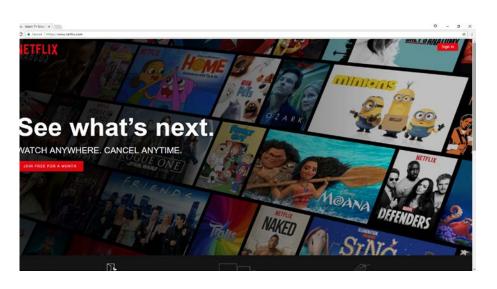
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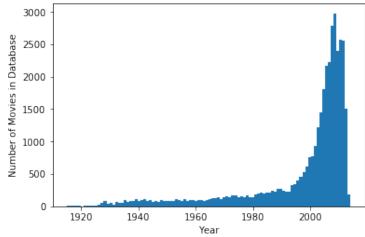
# Our Challenge This Week?





### How Might We Discover Them?





# How Might We Discover Them? (cont.)

```
know
                                              mind
        party
things
                                   hell
                       girls
    wild
                                         beyond
stop
        past
                            going
                        want
                    young
          great
                                    men
  family
                                        young
                               get
     everything
                                    movie
              game
                                  man
```



### Bag of Words

often far idea actors years black one film acting kids early part funny action line perhaps look enjoy goes actually films back say however many full supposed long can movie get thought love characters never three make done good new great two picture enjoyed night especially guys along plot now humor american quite every original another rather excellent just people last best script face plays still feel later comedy read lead definitely story finally real like despite first right stupid little direction gives role war director loved got scene way end heard men well scenes entertaining worth history minutes screen

```
know
        party
                                              mind
things
                                   hell
                      girls
    wild
                                         beyond
stop
        past
                                               big
                  high
                   want
young
          great
                                    men
  family
                                       young
                               get
     everything
                                    movie
              game
                                  man
```

### Sentiment Analysis

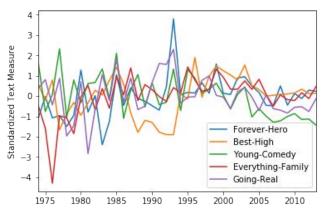
often far idea actors years black one film acting kids early part funny action line perhaps look enjoy goes actually films say however back many full supposed long can movie thought love characters never get three make done good new great two picture enjoyed night especially guys along plot now humor american quite every original another rather excellent just people last best script face plays still feel later comedy read lead definitely story finally real like despite first right stupid little direction gives role war director loved got way scene end heard men well scenes worth history minutes entertaining screen

```
know
        party
                                              mind
things
                                   hell
    wild
                       girls
                                         beyond
stop
        past
                                               big
                  high
                        want
                    young
          great
                                    men
  family
                                        young
                               get
     everything
                                    movie
              game
                                  man
```

### Recommendation

- Text analytics requires a move from unstructured to structured
- Some primary methods
  - Bag of words
  - Natural language processing
  - Sentiment analysis
- Text analytics gives new insight into consumer preferences





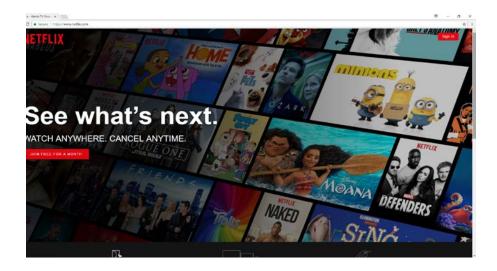


## Text Processing

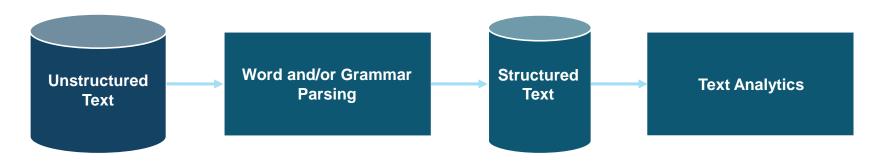
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### Patterns in Text Data

often far idea actors years black film kids one acting line early part funny action enjoy perhaps goes actually look films however back say many full supposed long can movie get thought love characters never make good three done new great picture enjoyed night two along plot especially now guys humor american quite every original another just rather excellent people script face last best plays still feel later comedy read definitely lead story finally real like despite stupid first right little direction war gives role loved director way got scene end well men heard scenes minutes entertaining worth history screen



### **Text Processing**



Source: Adapted from Miller (2005).

## Term Document Matrix

### Covert (2017)

You don't get more back to the future than this wholehearted embrace of sci-fi and golden oldies nostalgia. No franchise is so gifted at exploiting the popularity of superhero movies while satirizing the genre ... "Guardians of the Galaxy Vol. 2" is just right. It's hyperbolic nonsense wrapped in the colors of a neon rainbow, bouncing from one artfully wacky scenario to the next. Here it's sleekly futuristic, there it's older than mud. It's the galaxy's silliest thrill show.

|          | Document |       |   |
|----------|----------|-------|---|
| Term     | Covert   | Lapin |   |
| future   | 1        | . (   | ) |
| oldies   | 1        | . 1   |   |
| movie    | 1        | . 1   |   |
| galaxy   | 1        | . 1   |   |
| neon     | 1        | . (   | ) |
| rainbow  | 1        | . (   | ) |
| battle   | 0        | 1     |   |
| families | 0        | 1     |   |
|          |          |       |   |

### Lapin (2017)

Swapping out yet another giant, ponderous battle for a cute creature and Oldies radio is exactly the sort of action movie send-up the genre needs right now, so it's a shame the rest of the film doesn't follow that same spirit of rule-breaking. Instead, we get straight-laced morals about families that feel like warmed-over *Fast and Furious* wisdom.

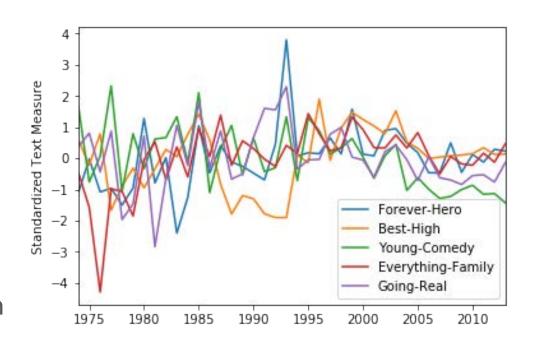
### **Text Analytics**

### Unsupervised

- No response or class
- Patterns or trends over time/population

### Supervised

- Response or class
- Spam or relevant search



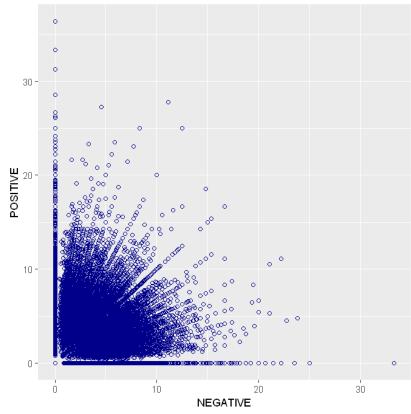


### Foundation

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### Patterns in Text Data





### Sentiment Analysis

- Measurement focused
  - Positive words
  - Negative words
- Dictionary
  - Not alphabetized definitions
  - Repository of lists
  - Positive and negative words
  - Synonyms and antonyms

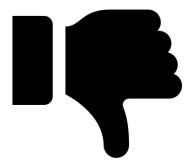




### Simple Difference

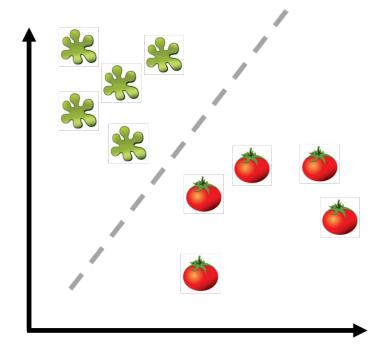
- Compute difference scores
- Cutoff predicted on training set
- Positive minus negative scores





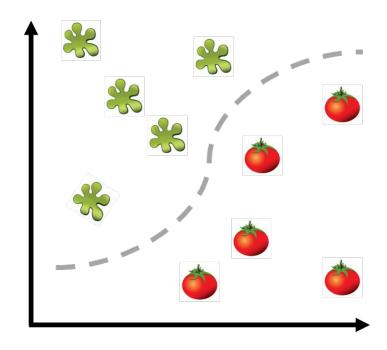
### Regression Difference

- Linear regression to determine weights
- Combine positive and negative scores into a linear predictor
- Predicted rating becomes a cutoff



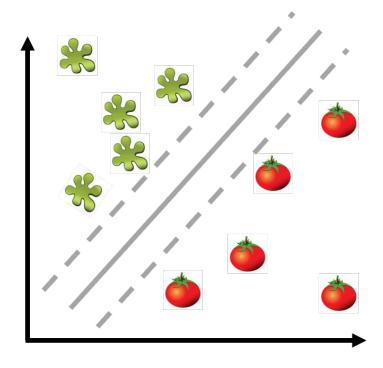
### Logistic Regression

- Predicting a binary response
- Select useful predictors from sentiment words
- Weights calculated using maximum likelihood



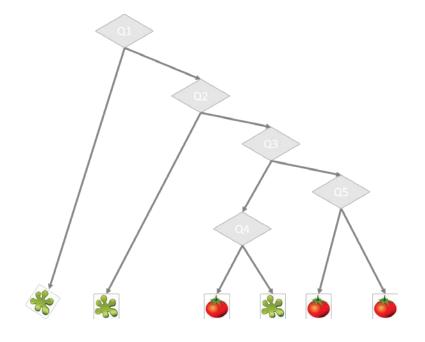
### Support Vector Machines

- Effective in problems with large numbers of explanatory variables
- Classifies using a separating hyperplane
- Memory efficient



### Random Forests

- Ensemble method using multiple decision trees
- Recursive partitioning on the training set
- Effective with large number of explanatory variables



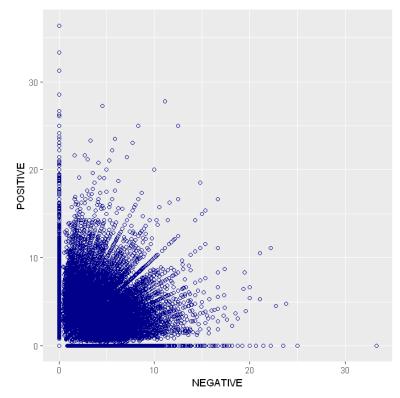


## Alternatives

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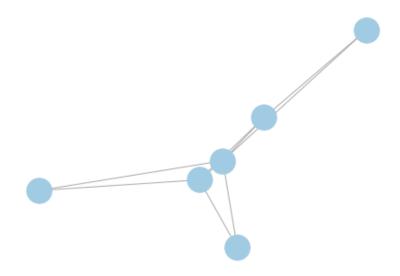
### Alternatives for Text Data





### Latent Semantic Analysis

- Identify relationships between words
- Concepts within the documents
- Eliminate the noise and provide simple representation of the data



# Latent Semantic Analysis (cont.)

#### Willmore (2017)

At various points during *Guardians of the Galaxy Vol. 2*, Gamora (Zoe Saldana) wields a gun the size of a tree trunk, Yondu (Michael Rooker) slaughters dozens upon dozens with his whistle-controlled arrow, and high priestess Ayesha (Elizabeth Debicki) presides over a legion of pilots controlling droids like the manager of a deadly arcade. But no weapon can compete with the small, shining eyes of Baby Groot, a creation whose immaculately crafted adorableness could level cities and sink small-to-medium continents.

### Orr (2017)

Perhaps the finest, funniest moment in *Guardians of the Galaxy Vol. 2* is the first action sequence. Or perhaps I should put quote marks around that: "action sequence." Because for most of its duration, the action is strictly an afterthought. The titular supergroup has been enlisted to defeat a giant star-squid, and its smallest member, Baby Groot (the twig-like offshoot of last installment's arboreal giant), is hooking up some equipment in the foreground as the fight commences behind him. What is Baby Groot fiddling with? Some kind of space cannon?

### Covert (2017)

You don't get more back to the future than this wholehearted embrace of sci-fi and golden oldies nostalgia. No franchise is so gifted at exploiting the popularity of superhero movies while satirizing the genre ... "Guardians of the Galaxy Vol. 2" is just right. It's hyperbolic nonsense wrapped in the colors of a neon rainbow, bouncing from one artfully wacky scenario to the next. Here it's sleekly futuristic, there it's older than mud. It's the galaxy's silliest thrill show.

GG2 delivers easy summer movie fare, has a message of family, stars Baby Groot, and is generally liked by reviewers.

### Lapin (2017)

Swapping out yet another giant, ponderous battle for a cute creature and Oldies radio is exactly the sort of action movie send-up the genre needs right now, so it's a shame the rest of the film doesn't follow that same spirit of rule-breaking. Instead, we get straight-laced morals about families that feel like warmed-over *Fast and Furious* wisdom.

# Latent Semantic Analysis (cont.)

From our term document matrix:

$$M = USV^T$$

$$M$$
 is  $m \times n$ 

$$U$$
 is  $m \times k$ 

S is 
$$k \times k$$

$$V$$
 is  $k \times n$ 

|          | Document |       |  |
|----------|----------|-------|--|
| Term     | Covert   | Lapin |  |
| future   | 1        | 0     |  |
| oldies   | 1        | 1     |  |
| movie    | 1        | 1     |  |
| galaxy   | 1        | . 1   |  |
| neon     | 1        | . 0   |  |
| rainbow  | 1        | . 0   |  |
| battle   | 0        | 1     |  |
| families | 0        | 1     |  |
| •••      |          |       |  |

### Some Warnings

- The "good-bad" dimension
- Specific terms vs. latent semantic dimensions

 Relation to business outcomes and insights

