

Project Report Template

1 INTRODUCTION

1.1 Overview

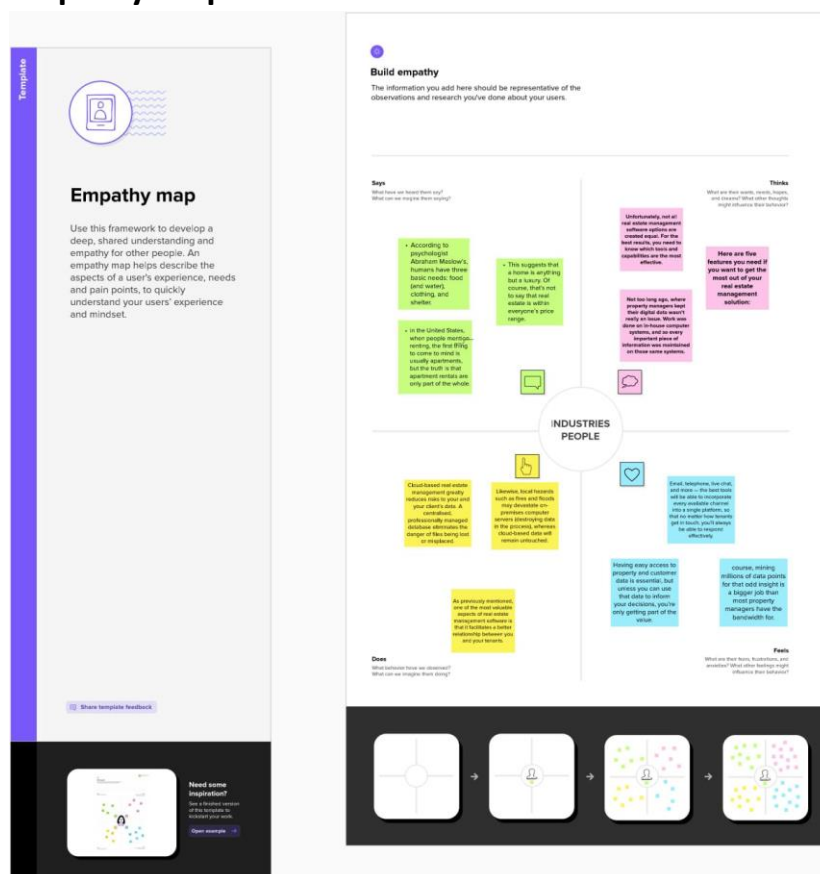
- A property management system (PMS) is a software application for the operation of hospitality accommodations and commercial residential rental properties.
- PMS is also used in manufacturing industries, local government, and manufacturing.

1.2 Purpose

- Demand for rental management software, and solutions on the upswing
- All in the hospitality industry helps smooth travel turbulence
- Resurging business challenges hotel IT systems
- Oracle Customer Experience cloud-based tools for customer relationship management

2 Problem Definition & Design Thinking

2.1 Empathy Map



2.2 Ideation & Brainstorming Map

Project Report Template



3 RESULT

3.1 Data Model:

Object name	Fields in the Object												
Buy	<table> <tr> <th>Field label</th><th>Data type</th></tr> <tr> <td>Name</td><td>Text(80)</td></tr> <tr> <td>city__c</td><td>Picklist</td></tr> <tr> <td>Create_Property_Type__c</td><td>Picklist</td></tr> <tr> <td>Discount__c</td><td>Percent(18, 0)</td></tr> <tr> <td>state__c</td><td>Picklist</td></tr> </table>	Field label	Data type	Name	Text(80)	city__c	Picklist	Create_Property_Type__c	Picklist	Discount__c	Percent(18, 0)	state__c	Picklist
Field label	Data type												
Name	Text(80)												
city__c	Picklist												
Create_Property_Type__c	Picklist												
Discount__c	Percent(18, 0)												
state__c	Picklist												
Rent	<table> <tr> <th>Field label</th><th>Data type</th></tr> <tr> <td>BHK_type__c</td><td>Picklist</td></tr> <tr> <td>rent__c</td><td>Auto Number</td></tr> <tr> <td>Name</td><td>Text(80)</td></tr> <tr> <td>Rental_city__c</td><td>Text(20) (Unique Case Insensitive)</td></tr> </table>	Field label	Data type	BHK_type__c	Picklist	rent__c	Auto Number	Name	Text(80)	Rental_city__c	Text(20) (Unique Case Insensitive)		
Field label	Data type												
BHK_type__c	Picklist												
rent__c	Auto Number												
Name	Text(80)												
Rental_city__c	Text(20) (Unique Case Insensitive)												
Loan	<table> <tr> <th>Field label</th><th>Data type</th></tr> <tr> <td>Annual_Loan__c</td><td>Number(18, 0)</td></tr> <tr> <td>Interest_Rate__c</td><td>Currency(18, 0)</td></tr> <tr> <td>Loan_Amount__c</td><td>Formula (Currency)</td></tr> </table>	Field label	Data type	Annual_Loan__c	Number(18, 0)	Interest_Rate__c	Currency(18, 0)	Loan_Amount__c	Formula (Currency)				
Field label	Data type												
Annual_Loan__c	Number(18, 0)												
Interest_Rate__c	Currency(18, 0)												
Loan_Amount__c	Formula (Currency)												

Project Report Template

	Loan_Id__c Name Loan_Repayment__c Total_Loan_Instalments__c	Auto Number Text(80) Number(18, 0) Number(18, 0)
--	--	---

3.2 Activity & Screenshot


The screenshot displays a web browser window with multiple tabs. The active tab is titled 'Sathish V | Salesforce'. The address bar shows the URL: 'governmentartsandscienc531-dev-ed.develop.lightning.force.com/lightning/r/User/0055i000006LP9zAAG/view'. The page header includes a navigation bar with various tabs like Sales, Home, Opportunities, Leads, Tasks, Files, Accounts, Contacts, Campaigns, Dashboards, Reports, Chatter, Groups, People, and More. Below the header is a banner image of a stylized landscape. The main content area shows the user profile for 'Sathish V', featuring a profile picture of a blue cat-like character, a bio, and a 'Share your awesomeness with the world' message. To the right of the profile are links for 'Edit' and 'User Detail'. Below the profile is a 'Details' section with fields for Name, Title, Email, Address, Manager, Company Name, Phone, and Mobile. To the right of the details is a 'Related' section with 'Groups (0)' and 'Files (0)'. The bottom of the browser window shows a Windows taskbar with various application icons and a search bar.


Platform Login Credentials - Proj | Student | Sathish V | Salesforce


governmentartsandscienc531-dev-ed.develop.lightning.force.com/lightning/r/User/0055i000006LP9zAAG/view


Search...

Sales Home Opportunities Leads Tasks Files Accounts Contacts Campaigns Dashboards Reports Chatter Groups People More

 **Sathish V** [Edit](#) [User Detail](#)

 *Share your awesomeness with the world.
(Or at least with your colleagues on Chatter.)*


 [Learn new skills on Trailhead, the fun way to learn Salesforce.](#)


 [Connect with fellow Trailblazers on the Trailblazer Community.](#)

Details

Name	Manager
Sathish V	
Title	
	Company Name
	Government Arts and Science college Veppanthattai
Email	Phone
sathishvel2003@gmail.com	
Address	Mobile
IN	+91 8610148938

Related

 **Groups (0)**

 **Files (0)**

[Upload Files](#)

To Do List

Type here to search

10:34 AM 4/12/2023

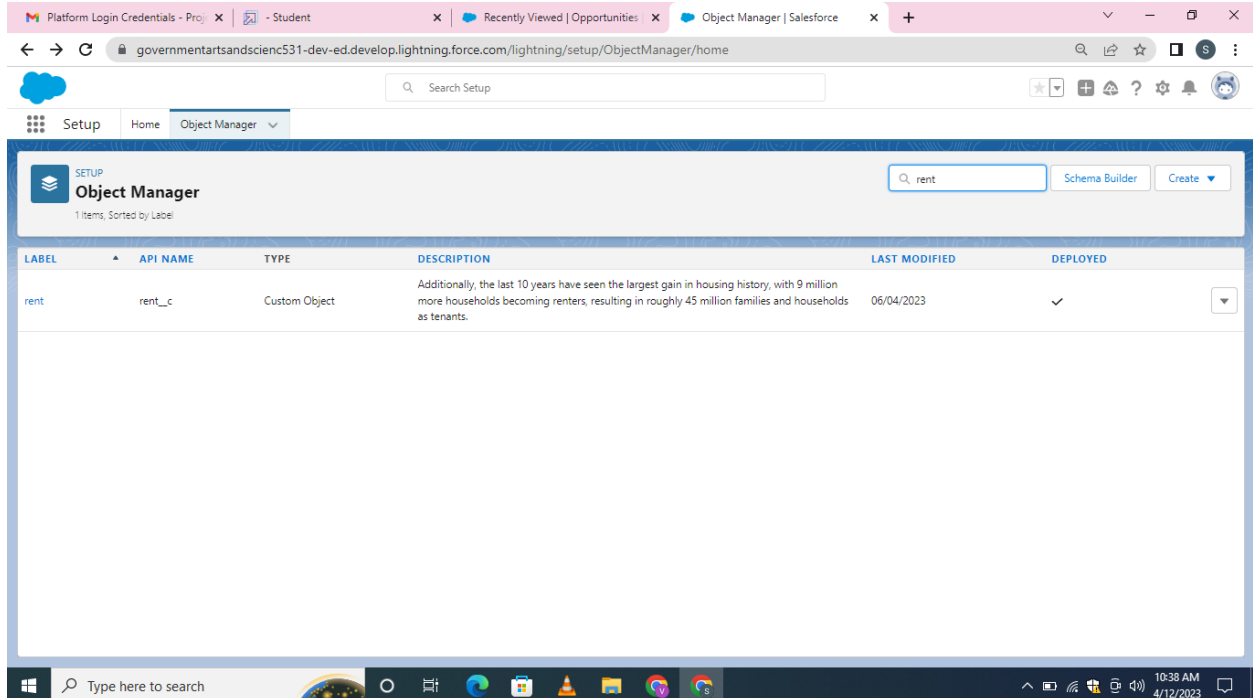
Project Report Template

The screenshot displays the Salesforce Object Manager interface within a web browser. The browser's address bar shows the URL: `governmentartsandscienc531-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/home`. The Salesforce navigation bar at the top includes tabs for 'Platform Login Credentials - Proj', 'Student', 'Recently Viewed | Opportunities', and 'Object Manager | Salesforce'. Below the navigation bar, the 'Object Manager' section is active, showing a search bar with the text 'buy' and buttons for 'Schema Builder' and 'Create'. A table lists the objects, with one entry visible:

LABEL	API NAME	TYPE	DESCRIPTION	LAST MODIFIED	DEPLOYED
Buy	Buy_c	Custom Object	The point is that the rental industry is growing, and not only among singles and younger renters. The most recent available data indicates that the number of renters older than 55 grew 28% between 2009 and 2015.	06/04/2023	✓

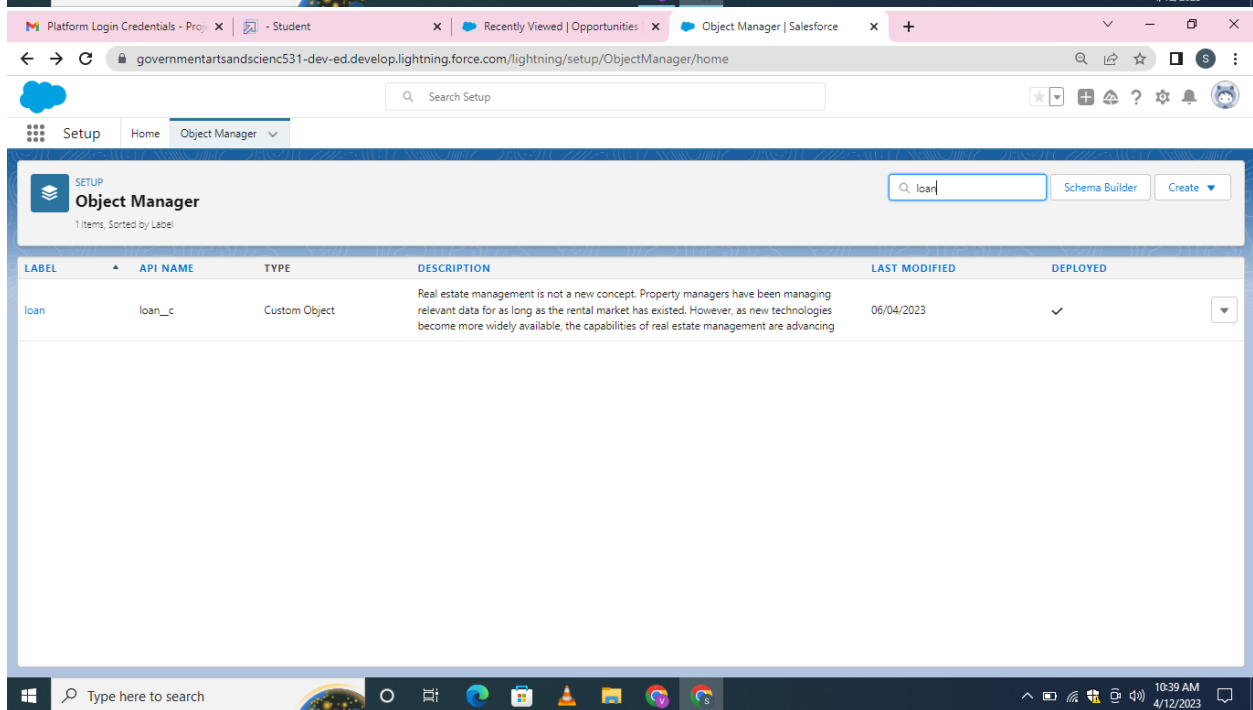
The Windows taskbar at the bottom shows the search bar with the text 'Type here to search' and the system clock indicating 10:38 AM on 4/12/2023.

Project Report Template



The screenshot shows the Salesforce Object Manager interface. The browser tabs include 'Platform Login Credentials - Proj...', '- Student', 'Recently Viewed | Opportunities', and 'Object Manager | Salesforce'. The address bar shows the URL 'governmentartsandscienc531-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/home'. The page header has a search bar with 'Search Setup' and a 'rent' filter. The table below shows one item with the label 'rent'.

LABEL	API NAME	TYPE	DESCRIPTION	LAST MODIFIED	DEPLOYED
rent	rent__c	Custom Object	Additionally, the last 10 years have seen the largest gain in housing history, with 9 million more households becoming renters, resulting in roughly 45 million families and households as tenants.	06/04/2023	✓



The screenshot shows the Salesforce Object Manager interface with the search filter changed to 'loan'. The table below shows one item with the label 'loan'.

LABEL	API NAME	TYPE	DESCRIPTION	LAST MODIFIED	DEPLOYED
loan	loan__c	Custom Object	Real estate management is not a new concept. Property managers have been managing relevant data for as long as the rental market has existed. However, as new technologies become more widely available, the capabilities of real estate management are advancing	06/04/2023	✓

Project Report Template

Platform Login Credentials - Proj...xStudentxRecently Viewed | OpportunitiesxObject Manager | Salesforcex+

governmentartsandscienc531-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/home

Search Setup

SetupHomeObject Manager

Object Manager

customer

Schema Builder

Create

LABEL	API NAME	TYPE	DESCRIPTION	LAST MODIFIED	DEPLOYED
customer	customer__c	Custom Object		11/04/2023	✓
Customer	Customer	Standard Object			

Type here to search

10:39 AM
4/12/2023

Project Report Template

The image displays two screenshots of the Salesforce Setup interface. The top screenshot shows the 'Custom Tabs' page, and the bottom screenshot shows the 'Lightning Experience App Manager' page.

Custom Tabs

You can create new custom tabs to extend Salesforce functionality or to build new application functionality.

Custom Object tabs look and behave like the standard tabs provided with Salesforce. Web tabs allow you to embed external web applications and content within the Salesforce window. Visualforce tabs allow you to embed Visualforce pages. Lightning Component tabs allow you to add Lightning components to the navigation menu in Lightning Experience and the mobile app. Lightning Page tabs allow you to add Lightning Pages to Lightning Experience and the mobile app.

Custom Object Tabs

Action	Label	Tab Style	Description
Edit Del	Rents	Building	Monthly, biweekly, and weekly rent. Late fees and recurring charges. Never miss a charge again.
Edit Del	customers	Building	
Edit Del	loans	Building	Here's the heart of our site, the Rent Roll page. You can stay here all day because we auto refresh it for you, so you only have to login once a day! You can view one of your properties at a time or all at once, search for a tenant or unit, or filter to your heart's content.
Edit Del	tasks	Building Block	I rely on your software as it is integral in saving my company a lot more time than I previously realized! Excited to see what you add in the future.

Web Tabs

No Web Tabs have been defined.

Visualforce Tabs

No Visualforce Tabs have been defined.

Lightning Experience App Manager

[New Lightning App](#) [New Connected App](#)

Clone Apps(Beta)

Quickly create new Lightning apps by cloning existing apps. To use the beta feature, indicate that you've read all legal requirements and agree to participate by toggling Enable App Cloning. See additional details and terms in the [Winter '23 release notes](#).

Enable App Cloning ☐ Disabled

22 items • Sorted by App Name • Filtered by All appmenuitems - TabSet Type

	App Name ↑	Developer Name	Description	Last Modified ...	Ap...	Vi...
1	All Tabs	AllTabSet		06/04/2023, 12:14 pm	Classic	
2	Analytics Studio	Insights	Build CRM Analytics dashboards and apps	06/04/2023, 12:14 pm	Classic	✓
3	App Launcher	AppLauncher	App Launcher tabs	06/04/2023, 12:14 pm	Classic	✓
4	Bolt Solutions	LightningBolt	Discover and manage business solutions designed for your industry.	06/04/2023, 12:17 pm	Lightning	✓
5	Community	Community	Salesforce CRM Communities	06/04/2023, 12:14 pm	Classic	✓
6	Content	Content	Salesforce CRM Content	06/04/2023, 12:14 pm	Classic	✓
7	Data Manager	DataManager	Use Data Manager to view limits, monitor usage, and manage recipes.	06/04/2023, 12:14 pm	Lightning	✓
8	Digital Experience	SalesforceCMS	Manage content and media for all of your sites	06/04/2023, 12:14 pm	Lightning	✓

Project Report Template

Platform Login Credentials - Proj x Student x Recently Viewed | Opportunities x Buy | Salesforce x +

governmentartsandsocietysci531-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/015i000000sXVI/FieldsAndRelationships/view

Search Setup

Setup Home Object Manager

SETUP > OBJECT MANAGER

Buy

Details

Fields & Relationships

Page Layouts

Lightning Record Pages

Buttons, Links, and Actions

Compact Layouts

Field Sets

Object Limits

Record Types

Related Lookup Filters

Search Layouts

List View Button Layout

Restriction Rules

Fields & Relationships

9 Items, Sorted by Field Label

Quick Find

New Deleted Fields Field Dependencies Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Annual Amount To Be Paid	Annual_Amount_To_Be_Paid__c	Currency(18, 0)		
Buy Name	Name	Text(80)		✓
city	city__c	Picklist		
Create Property Type	Create_Property_Type__c	Picklist		
Created By	CreatedById	Lookup(User)		
Discount	Discount__c	Percent(18, 0)		
Last Modified By	LastModifiedById	Lookup(User)		
Owner	OwnerId	Lookup(User,Group)		✓
state	state__c	Picklist	city	

Platform Login Credentials - Proj x Student x Recently Viewed | Opportunities x rent | Salesforce x +

governmentartsandsocietysci531-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/015i000000sY15/FieldsAndRelationships/view

Search Setup

Setup Home Object Manager

SETUP > OBJECT MANAGER

rent

Details

Fields & Relationships

Page Layouts

Lightning Record Pages

Buttons, Links, and Actions

Compact Layouts

Field Sets

Object Limits

Record Types

Related Lookup Filters

Search Layouts

List View Button Layout

Restriction Rules

Fields & Relationships

7 Items, Sorted by Field Label

Quick Find

New Deleted Fields Field Dependencies Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
BHK type	BHK_type__c	Picklist		
Created By	CreatedById	Lookup(User)		
Last Modified By	LastModifiedById	Lookup(User)		
Owner	OwnerId	Lookup(User,Group)		✓
rent	rent__c	Auto Number		
rent Name	Name	Text(80)		✓
Rental city	Rental_city__c	Text(20) (Unique Case Insensitive)		✓

Type here to search 10:49 AM 4/12/2023

Type here to search 10:50 AM 4/12/2023

Project Report Template

The screenshot displays the Salesforce Object Manager interface for the 'loan' object. The 'Fields & Relationships' tab is active, showing a list of 11 fields. The fields are sorted by Field Label. The table includes columns for Field Label, Field Name, Data Type, Controlling Field, and Indexed status.

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Annual Loan	Annual_Loan__c	Number(18, 0)		
Created By	CreatedById	Lookup(User)		
Interest Rate	Interest_Rate__c	Currency(18, 0)		
Last Modified By	LastModifiedById	Lookup(User)		
Loan Amount	Loan_Amount__c	Formula (Currency)		
Loan Id	Loan_Id__c	Auto Number		
Loan Name	Name	Text(80)		✓
Loan Repayment	Loan_Repayment__c	Number(18, 0)		
Owner	OwnerId	Lookup(User, Group)		✓

The 'Details' tab is also visible, showing the description of the 'loan' object: 'Real estate management is not a new concept. Property managers have been managing relevant data for as long as the rental market has existed. However, as new technologies become more widely available, the capabilities of real estate management are advancing.'

API Name: loan__c
Custom: ✓
Singular Label: loan
Plural Label: loans

Enable Reports: ✓
Track Activities: ✓
Track Field History: ✓
Deployment Status: Deployed
Help Settings: Standard salesforce.com Help Window

Project Report Template

Platform Login Credentials - Proj | Student | Recently Viewed | Opportunities | loan | Salesforce

governmentartsandscienc531-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/015i000000sY4G/FieldsAndRelationships/view

Search Setup

Setup Home Object Manager

loan

Details

Fields & Relationships

11 Items, Sorted by Field Label

Quick Find New Deleted Fields Field Dependencies Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Annual Loan	Annual_Loan__c	Number(18, 0)		
Created By	CreatedById	Lookup(User)		
Interest Rate	Interest_Rate__c	Currency(18, 0)		
Last Modified By	LastModifiedById	Lookup(User)		
Loan Amount	Loan_Amount__c	Formula (Currency)		
Loan Id	Loan_Id__c	Auto Number		
loan Name	Name	Text(80)		✓
Loan Repayment	Loan_Repayment__c	Number(18, 0)		
Owner	OwnerId	Lookup(User, Group)		✓

Type here to search

Platform Login Credentials - Proj | Student | Recently Viewed | Opportunities | Customer | Salesforce

governmentartsandscienc531-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/Customer/FieldsAndRelationships/view

Search Setup

Setup Home Object Manager

Customer

Details

Fields & Relationships

8 Items, Sorted by Field Label

Quick Find New Deleted Fields Field Dependencies Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
city	city__c	Picklist		
Customer Status Type	CustomerStatusType	Picklist		
email	email__c	Email		
Name	Name	Text(255)		✓
Party	PartyId	Lookup(Individual)		✓
phone	phone__c	Phone		
state	state__c	Picklist	city	
Total Life Time Value	TotalLifeTimeValue	Number(9, 0)		

Type here to search

Project Report Template

The image displays two screenshots of the Salesforce Setup interface. The top screenshot shows the 'Profiles' page, and the bottom screenshot shows the 'Users' page.

Top Screenshot: Profiles

The 'Profiles' page is titled 'Profiles' and shows a list of profiles. The left sidebar contains a search bar with 'pro' and a list of categories: Users, Profiles, Data, Feature Settings, Data.com, Functions, Marketing, Lead Processes, Sales, and Products. The main content area shows a table of profiles with columns: Action, Profile Name, User License, and Custom. The table lists various profiles such as 'Identity User', 'Marketing_Executive_2', 'Marketing_Executive1', 'Marketing_Manager', 'Marketing_User', 'Minimum Access - Salesforce', 'Partner App Subscription User', 'Partner Community Login User', 'Partner Community User', 'Property Management', 'Read Only', 'Sales Manager', 'Sales Rep1', and 'Sales Rep2'. The bottom of the page shows '26-47 of 47' and '0 Selected'.

Bottom Screenshot: Users

The 'Users' page is titled 'Users' and shows a list of users. The left sidebar contains a search bar with 'user' and a list of categories: Users, Permission Set Groups, Permission Sets, Profiles, Public Groups, Queues, Roles, User Management Settings, Users, Feature Settings, Data.com, Prospectors, User Interface, Action Link Templates, Actions & Recommendations, App Menu, Custom Labels, and Density Settings. The main content area shows a table of users with columns: Action, Full Name, Alias, Username, Role, Active, and Profile. The table lists users such as 'Chatter_Expert', 'User_Integration', 'User_Security', 'V. Sathish', and 'y. sathish'. The bottom of the page shows 'New User', 'Reset Password(s)', and 'Add Multiple Users' buttons.

bgg

Project Report Template

The image displays two screenshots of the Salesforce Setup interface. The top screenshot shows the 'Permission Sets' page, and the bottom screenshot shows the 'Sharing Settings' page. Both screenshots include a sidebar with navigation options and a main content area with various settings and tables.

Top Screenshot: Permission Sets

Permission Sets

On this page you can create, view, and manage permission sets. In addition, you can use the SalesforceA mobile app to assign permission sets to a user. Download SalesforceA from the App Store or Google Play: [iOS](#) | [Android](#)

All Permission Sets | Edit | Delete | Create New View

Action	Permission Set Label	Description	License
<input type="checkbox"/> New			
<input type="checkbox"/> Clone	Buyer	Allows access to the store. Lets users see products and categories. ...	B2B Buyer Permission Set One Seat
<input type="checkbox"/> Clone	Buyer Manager	Includes all Buyer capabilities, and allows access to manage cart...	B2B Buyer Manager Permission Set One Seat
<input type="checkbox"/> Clone	CRM User	Denotes that the user is a Sales Cloud or Service Cloud user.	CRM User
<input type="checkbox"/> Clone	Commerce Admin	Allow access to commerce admin features.	Commerce Admin Permission Set License Seats
<input type="checkbox"/> Clone	Contact Center Admin	Manage Service Cloud Voice contact centers that use Amazon Con...	Service Cloud Voice User
<input type="checkbox"/> Clone	Contact Center Agent	Access agent features in Service Cloud Voice contact centers that u...	Service Cloud Voice User
<input type="checkbox"/> Clone	Contact Center Supervisor	Access supervisor features in Service Cloud Voice contact centers t...	Service Cloud Voice User
<input type="checkbox"/> Del Clone	Experience Profile Manager		Salesforce
<input type="checkbox"/> Clone	Facility Manager	Lets users create, read, edit, and delete locations, sublocations, que...	Facility Manager
<input type="checkbox"/> Clone	FieldServiceMobileStandardPermSet	Give your mobile workforce access to the Field Service mobile app. ...	Field Service Mobile
<input type="checkbox"/> Clone	Merchandiser	Allow access to commerce merchandising features.	Commerce Merchandiser User Permission Set License Seats
<input type="checkbox"/> Clone	Order Management Agent	Read Access to all entities enabled by Order Management	Lightning Order Management User

1-25 of 30 | 0 Selected | Previous | Next | Page 1 of 2

Bottom Screenshot: Sharing Settings

Sharing Settings

This page displays your organization's sharing settings. These settings specify the level of access your users have to each others' data. Go to [Background Jobs](#) to monitor the progress of a change to an organization-wide default or a parallel sharing recalculation.

Manage sharing settings for: **All Objects**

☐ Disable External Sharing Model

Default Sharing Settings

Organization-Wide Defaults | Edit | Organization-Wide Defaults Help

Object	Default Internal Access	Default External Access	Grant Access Using Hierarchies
Lead	Private	Private	<input checked="" type="checkbox"/>
Account and Contract	Public Read/Write	Private	<input checked="" type="checkbox"/>
Contact	Controlled by Parent	Controlled by Parent	<input checked="" type="checkbox"/>
Order	Controlled by Parent	Controlled by Parent	<input checked="" type="checkbox"/>
Asset	Controlled by Parent	Controlled by Parent	<input checked="" type="checkbox"/>
Opportunity	Public Read/Write	Private	<input checked="" type="checkbox"/>
Case	Public Read/Write/Transfer	Private	<input checked="" type="checkbox"/>
Campaign	Public Full Access	Private	<input checked="" type="checkbox"/>
Campaign Member	Controlled by Campaign	Controlled by Campaign	<input checked="" type="checkbox"/>
User	Public Read Only	Private	<input checked="" type="checkbox"/>

11:00 AM 4/12/2023

Project Report Template

Platform Login Credentials - Proj | Student | Recently Viewed | Opportunities | Reports | Salesforce

governmentartsandscienc531-dev-ed.develop.lightning.force.com/lightning/o/Report/home?queryScope=mr

Search...

Sales Home Opportunities Leads Tasks Files Accounts Contacts Campaigns Dashboards Reports Chatter Groups People More

Reports

Recent

4 items

Search recent reports...

New Report New Folder

REPORTS	Report Name	Description	Folder	Created By	Created On	Subscribed
Recent	New Buyers Report		Private Reports	Sathish V	12/4/2023, 12:22 am	
Created by Me	New customers Report		Private Reports	Sathish V	12/4/2023, 12:27 am	
Private Reports	New loans Report		Private Reports	Sathish V	12/4/2023, 12:26 am	
Public Reports	New rents Report		Private Reports	Sathish V	12/4/2023, 12:24 am	
All Reports						

FOLDERS

All Folders

Created by Me

Shared with Me

FAVORITES

All Favorites

To Do List

Type here to search

Platform Login Credentials - Proj | Student | Recently Viewed | Opportunities | Dashboards | Salesforce

governmentartsandscienc531-dev-ed.develop.lightning.force.com/lightning/o/Dashboard/home?queryScope=mr

Search...

Sales Home Opportunities Leads Tasks Files Accounts Contacts Campaigns Dashboards Reports Chatter Groups People More

Dashboards

Recent

4 items

Search recent dashboards...

New Dashboard New Folder

DASHBOARDS	Dashboard Name	Description	Folder	Created By	Created On	Subscribed
Recent	customer		Private Dashboards	Sathish V	12/4/2023, 12:40 am	
Created by Me	loan		Private Dashboards	Sathish V	12/4/2023, 12:38 am	
Private Dashboards	property management		Private Dashboards	Sathish V	12/4/2023, 12:36 am	
All Dashboards	property management		Private Dashboards	Sathish V	12/4/2023, 12:33 am	

FOLDERS

All Folders

Created by Me

Shared with Me

FAVORITES

All Favorites

To Do List

Type here to search

Platform Login Credentials - Proj | Student | Recently Viewed | Opportunities | Dashboards | Salesforce

governmentartsandscienc531-dev-ed.develop.lightning.force.com/lightning/o/Dashboard/home?queryScope=mr

Search...

Sales Home Opportunities Leads Tasks Files Accounts Contacts Campaigns Dashboards Reports Chatter Groups People More

Project Report Template

4 Trailhead Profile Public URL

Team Lead – <https://trailblazer.me/id/sathis101>

Team Member 1 – <https://trailblazer.me/id/prabk17>

Team Member 2 – <https://trailblazer.me/id/jansg28>

Team Member 3 – <https://trailblazer.me/id/nathi05>

5 ADVANTAGES & DISADVANTAGE

Another issue with a poorly designed property management system, is that while your PMS may be promising, **it could take a lot of man-hours to train staff on how to use it**. With the high turnover in hospitality, training expenses can build up fast.

- Better Time Management. Time management is a huge benefit of Salesforce and one of the best ways to allow a business to grow and thrive. ...
- Ultimate Accessibility. ...
- Increased Revenue. ...
- Greater Customer Satisfaction

6 APPLICATION

BReal (www.breal.cl) is an application that incorporates all the functions necessary to manage different processes of the real estate sector with the best practices in mind. It is delivered as a service (SaaS) and accessed via the Internet from any device.

7 CONCLUSION

13 Key Considerations When Choosing a Custom Software Development Company

5 Cutting-Edge Features from the Spring 23 Marketing Cloud Release

Comparing Odoo SaaS, Odoo On-Premise, and SH: A Comprehensive Analysis

Empowering Your Sales Team with Salesforce Pardot Automation

Discovering the Latest Features of Salesforce Lightning: A Holistic Guide.

Project Report Template

8 FUTURE SCOPE

As the demand for any Salesforce job role is high, a certification equips you with specialized Salesforce requirements. The right Salesforce training props you ahead in a niche area where the scope for career growth and salary is sky-high.