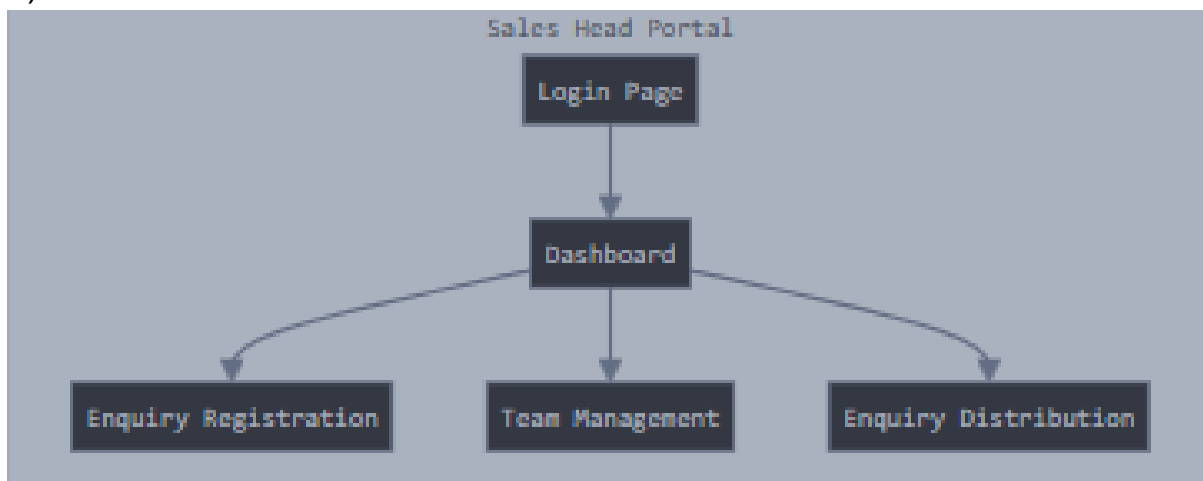# Outline for Automation Software Using MERN

1) Common Pages:

- Landing Page
- Login Page
- Password Reset Page
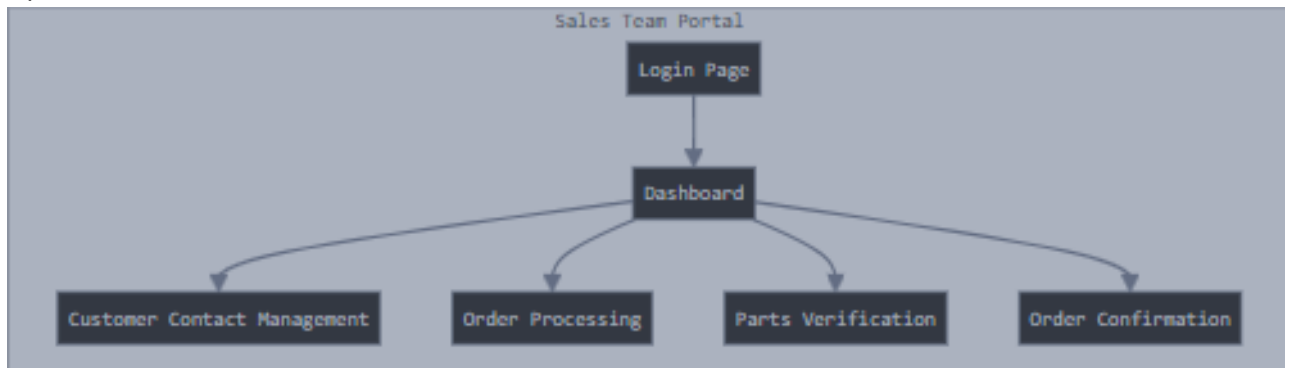- Profile Management Page

2) Sales Head Portal:

- Dashboard
  - Overview of all enquiries
  - Team performance metrics
- Team Management Page
  - Add/Edit/Delete sales team members
  - Assign roles and permissions
- Enquiry Registration Page
  - New customer enquiry form
  - Enquiry status tracking
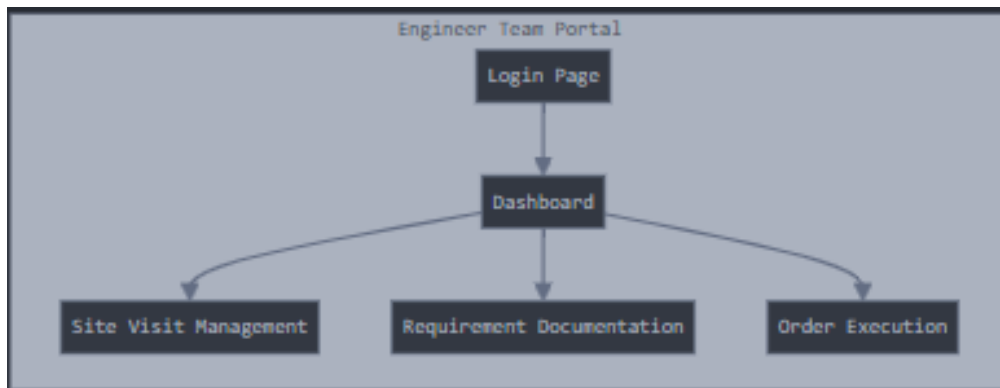- Enquiry Distribution Page

   o Assign enquiries to team members
   o View team workload
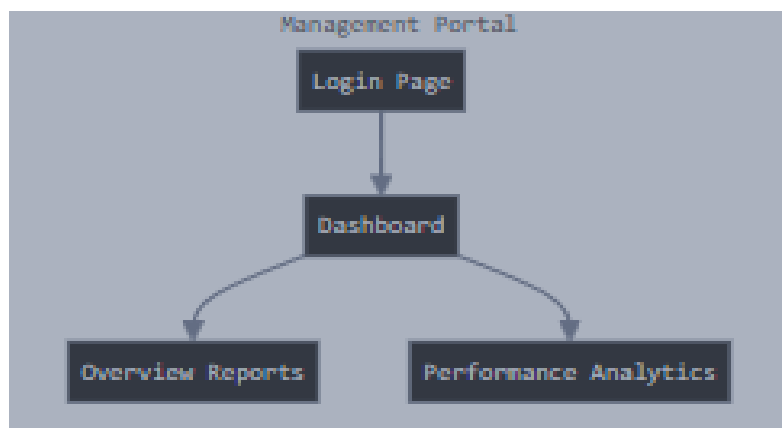
3) Sales Team Portal:

- Dashboard
  - Assigned enquiries
  - Follow-up reminders
- Customer Contact Management Page
  - Customer details
  - Communication history
- Order Processing Page
  - Convert enquiry to order
  - Parts requirement list
- Order Status Page
  - Track order progress
  - Engineer assignment status
- Order Confirmation Page
  - Generate confirmation documents
  - Send to customer

4) Engineer Team Portal:

- Dashboard
  - Assigned site visits
  - Pending requirements
- Site Visit Management Page
  - Schedule visits
  - Upload site photos/documents
- Requirements Documentation Page
  - Technical specifications
  - Parts list
- Order Execution Page
  - Installation/Service checklist
  - Progress updates

5) Management Portal:

- Executive Dashboard
  - Overall business metrics
  - Team performance
- Reports Page
  - Sales analytics

- - - Service metrics
    - Team efficiency reports
  - Order Overview Page
    - All orders status
    - Financial summary

6) Additional Utility Pages:

  - Notification Center
  - Message/Communication Center
  - Document Management System
  - Settings Page