

# Sathya Narayanan

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## EXPERIENCE

2019 – Present

### WORKBOARD INC

#### Strategic Services Consultant – Executive Advisory & Results Coach

Redwood City, CA

- Coached 120+ executive leadership teams across 15+ enterprise customers to define and align on their strategy via Objectives and Key Results (OKR) methodology with NPS score of 97
- Increased average results achievement by 17% training and enabling executive leaders and entire organizations to drive results using OKR software with NPS score of 94
- Drove expansion in 80% of primary accounts totaling >\$1M sales and company's first \$1M account
- Certified 100+ coaches through OKR Coach Certification Program with NPS score of 99
- Built and scaled enterprise wide OKR programs empowering alignment & accountability through executive coaching, training & enablement, change management and integrated data insights

2018 - 2019

### ERNST & YOUNG LLP

#### Senior Technology Consultant (early promotion)

San Francisco, CA

- Led global technology efforts for practice serving 12 clients, 120+ EY practitioners in initiatives related to technology enablement, solution development, partnerships, automation and analytics
- Accelerated practice's revenue growth by 325% in <2 years through sales demos and presentations to global executive audiences sharing best practices and solution capabilities
- Designed and implemented technology platforms for clients profiling security risks of 150,000+ companies that integrated with external data feeds to provide data visualizations and analytics
- Partnered with EY's Chief Data Officer's team and oversaw 4 data scientists as product owner to drive the vision, strategy and development of a predictive risk analytics scoring model

2017 - 2018

#### Technology Consultant

San Francisco, CA

- Improved operational efficiency by >300% and enhanced user experience for 5 multi-national clients through the digital transformation of vendor risk management processes
- Developed robotics process automation (RPA) strategic roadmap to intelligently automate and streamline manual processes to potentially save ~95 hours weekly (~\$300K yearly)
- Managed a global team of 15 to the completion of 28,000+ inherent risk assessments of vendors through execution of international risk strategy and excellent stakeholder management

2016 - Fall

### FORD MOTOR COMPANY

#### Project Lead

Detroit, MI

- Directed a team of 4 in recommending solutions to optimize picking operations, efficiency, and layouts of Ford's nationwide network of 17 warehouses to store 30,000 additional parts by 2022

2016 - Summer

### GOLDMAN SACHS

#### Summer Analyst, Business Architecture and Change Management

Salt Lake City, UT

- Streamlined client onboarding experience reducing onboarding time by 10+ hours utilizing lean Six Sigma tools to consolidate and eliminate duplicate, non-value add activities

## EDUCATION

### UNIVERSITY OF MICHIGAN - COLLEGE OF ENGINEERING

Ann Arbor, MI

Bachelor of Science in Industrial and Operations Engineering, April 2017

- Cum Laude, Dean's List, Reagent's Scholarship

## ADDITIONAL

- SF Education Fund Young Professionals Council – raised ~\$500K for scholarship funds and teaching programs for San Francisco schools through fundraising gala
- SF UM Alumni Association Board Career Chair – raised \$5,000+ yearly for scholarship fund
- Languages: English (fluent), Tamil (fluent), German (proficient)
- Taught English abroad in Peru; travelled to 20+ countries; lifelong vegetarian