

Project Title: skill and job recommender

Project Design Phase-I - Solution Fit TemplateTeam ID: PNT2022TMID36348

Define CS, fit in to CC

1. CUSTOMER SEGMENT(S)

CS

Who is your customer?

Students who are searching for the job are our customers

6. CUSTOMER CONSTRAINTS

CS

What constraints prevent your customers from taking action or limit their choices
Of solutions?

Sol :It saves time of students who are searching for the jobs.

5. AVAILABLE SOLUTIONS

AS

Which solutions are available to the customers when they face the problem or need to get the job done? What have they tried in the past? What pros & cons do these solutions have?

LinkedIn and many social media applications are available without the security.

Explain AS, fit in to BE

2. JOBS-TO-BE-DONE / PROBLEMS

J&P

Which jobs-to-be-done (or problems) do you address for your customers?

Creating an application based app and a chatbot in order to available for the student with internet availability.

9. PROBLEM ROOT CAUSE

RC

What is the real reason that this problem exists? What is the back story behind the need to do this job?

The real reason the problem exists
Many students are finding the difficulties in search of jobs or they getting the jobs without the knowledge of the skills.

7. BEHAVIOUR

BE

What does your customer do to address the problem and get the job done?

He have to use the right online platform to search the job especillay based on the skills in order to address us

Focus on J&P, tap into BE, understand RC

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| <p>3. TRIGGERS TR</p> <p>What triggers customers to act?</p> <p>It helps in finding the jobs based on the skills the students upload in our application profile .It stores in the database and notifies them when the jobs are available</p> | <p>10. YOUR SOLUTION SL</p> <p>Creation of an app using software and a chatbot available in it and providing a search option in order to check the jobs based on their skills.</p> | <p>8.CHANNELS of BEHAVIOUR CH</p> <p>8.1 ONLINE</p> <p>What kind of actions do customers take online?</p> <p>It need to have app to open with stable internet. Creation of software based applications</p> <p>8.2 OFFLINE</p> <p>What kind of actions do customers take offline?</p> <p>Need to aware of the companies who are recommending the jobs .</p> |
| <p>4. EMOTIONS: BEFORE / AFTER EM</p> <p>How do customers feel when they face a problem or a job and afterwards?</p> <p>I.e.</p> <p>Before: They face many difficulties by selecting the jobs which are not appropriate to their skills</p> <p>After: Now they select the jobs based on their skills and they have job security to withstand in their in their job</p> | | |

Identify strong TR
EM

Identify strong
& EM