PROPERTY MANAGEMENT APPLICATION USING SALESFORCE

Project Report Template

Introduction:

1.1Overveiw

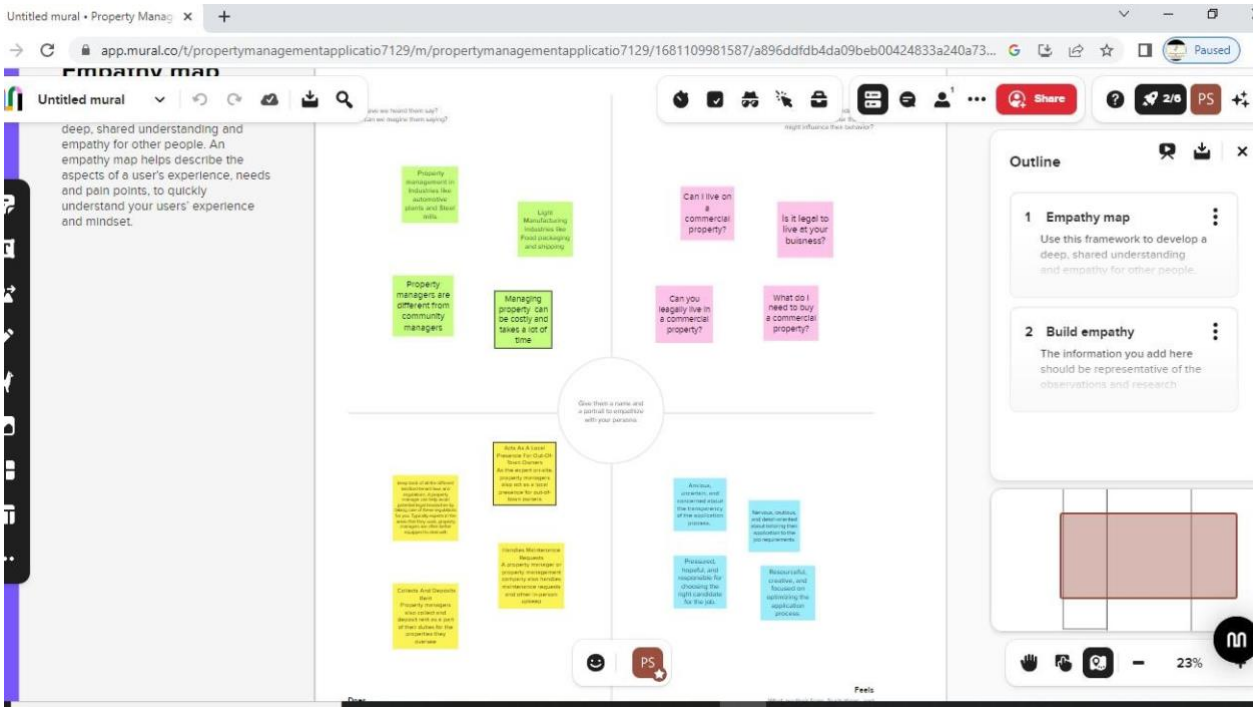
* The project aim is to provide real-time knowledge for all the students who have basic knowledge of salesforce and looking for a realtime project.

1.2Purupose:

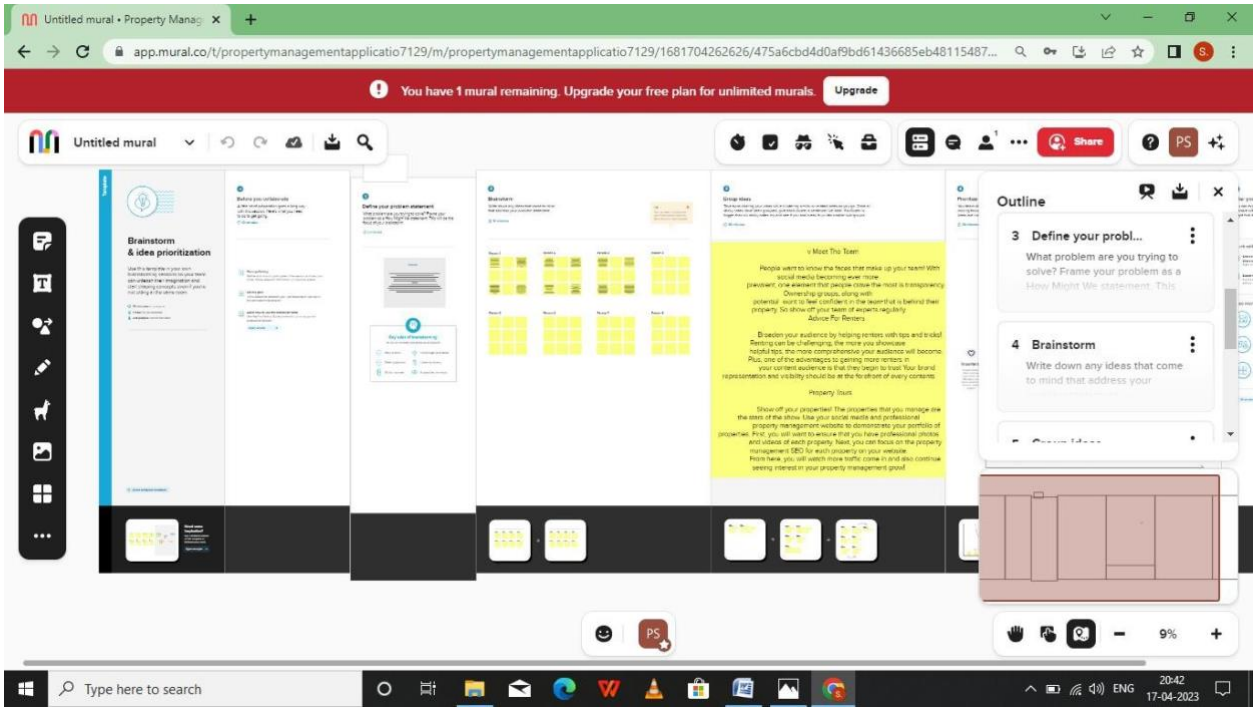
*It is help to those professionals who are in cross-technology and wanted to switch to salesforce with the help of this project they will gain knowledge and can include into their resume as well.

Problem Definition & Design Thinking

2.1 Empathy Map



2.2 Brainstorm and idea Priorization map



3 Result

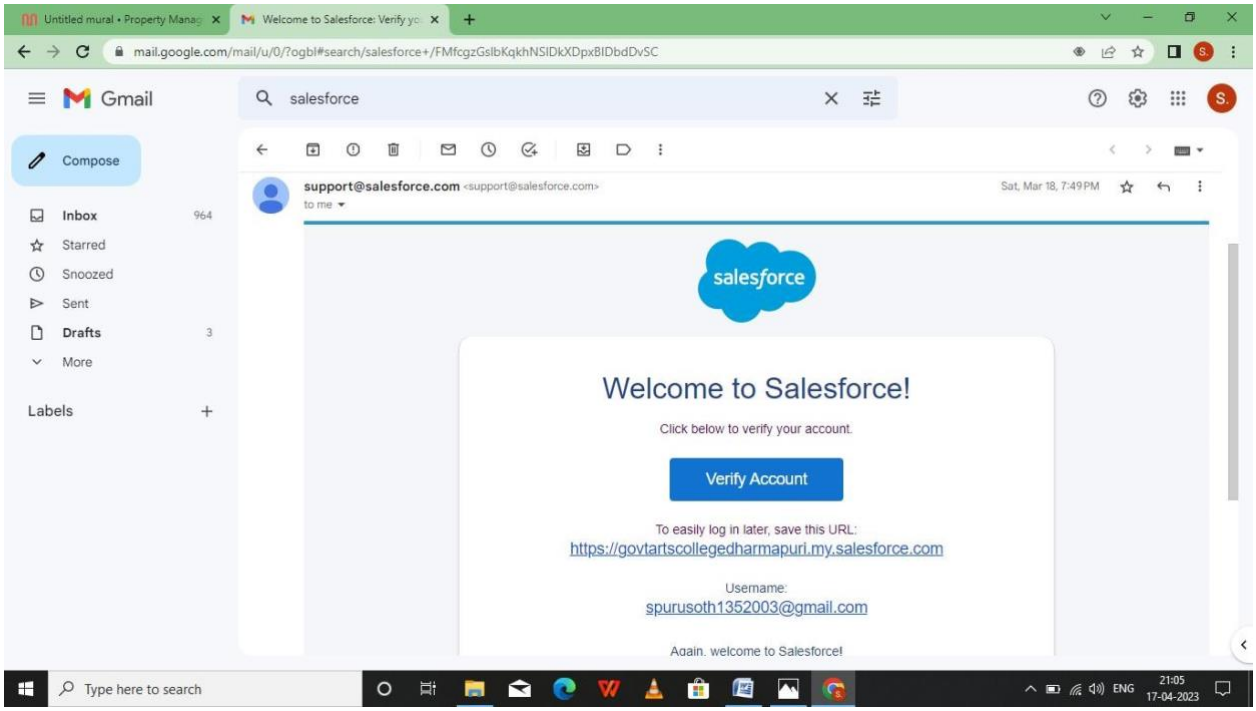
3.1 Data Model

<table>
<tr><th>Object name</th><th>Fields in the Object</th></tr>
<tr><td>Obj 1:
Lead</td><td>
<table>
<tr><td>Field label</td><td>Data Type</td></tr>
<tr><td>Leads</td><td>Auto number</td></tr>
<tr><td>State</td><td>Picklist</td></tr>
</table>
</td></tr>
<tr><td>Obj 2:
Rent</td><td>
<table>
<tr><td>Field label</td><td>Data Type</td></tr>
<tr><td>Discount</td><td>Percentage</td></tr>
<tr><td>BHK</td><td>Picklist</td></tr>
</table>
</td></tr>
</table>

3.2 Activity & Screenshot:

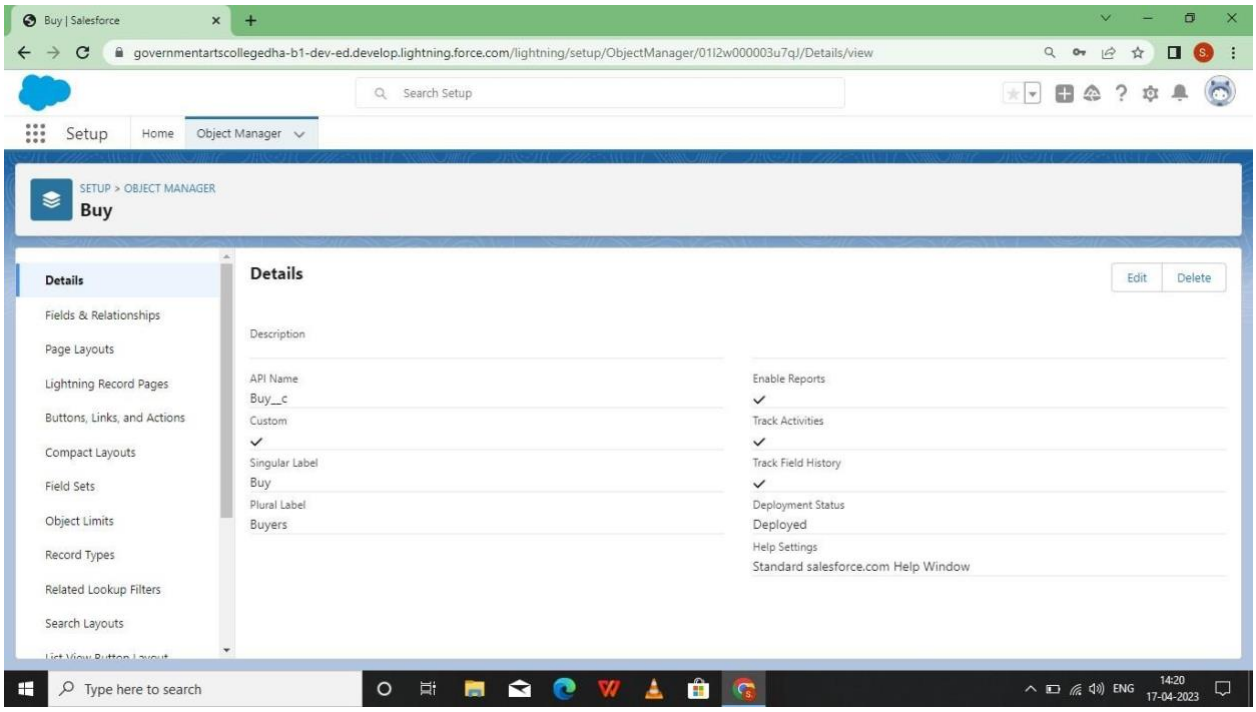
Milestone 1:

Activity 2:

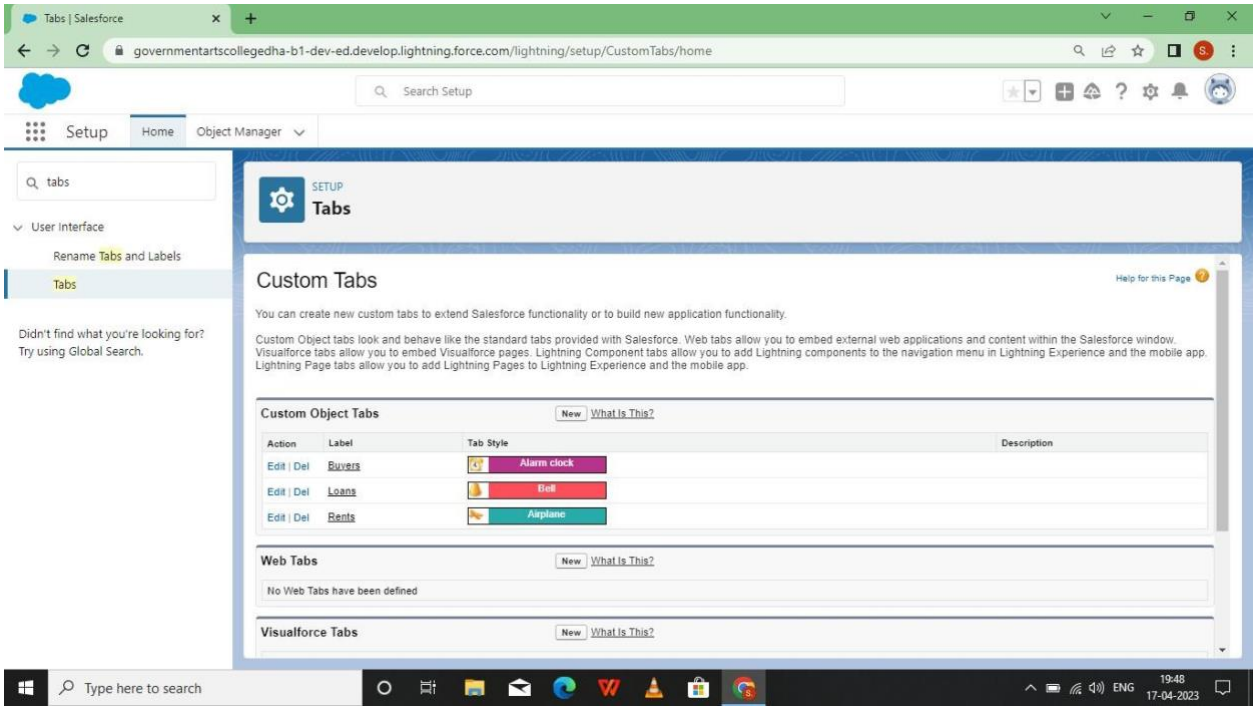


Milestone 2

Activity 1:

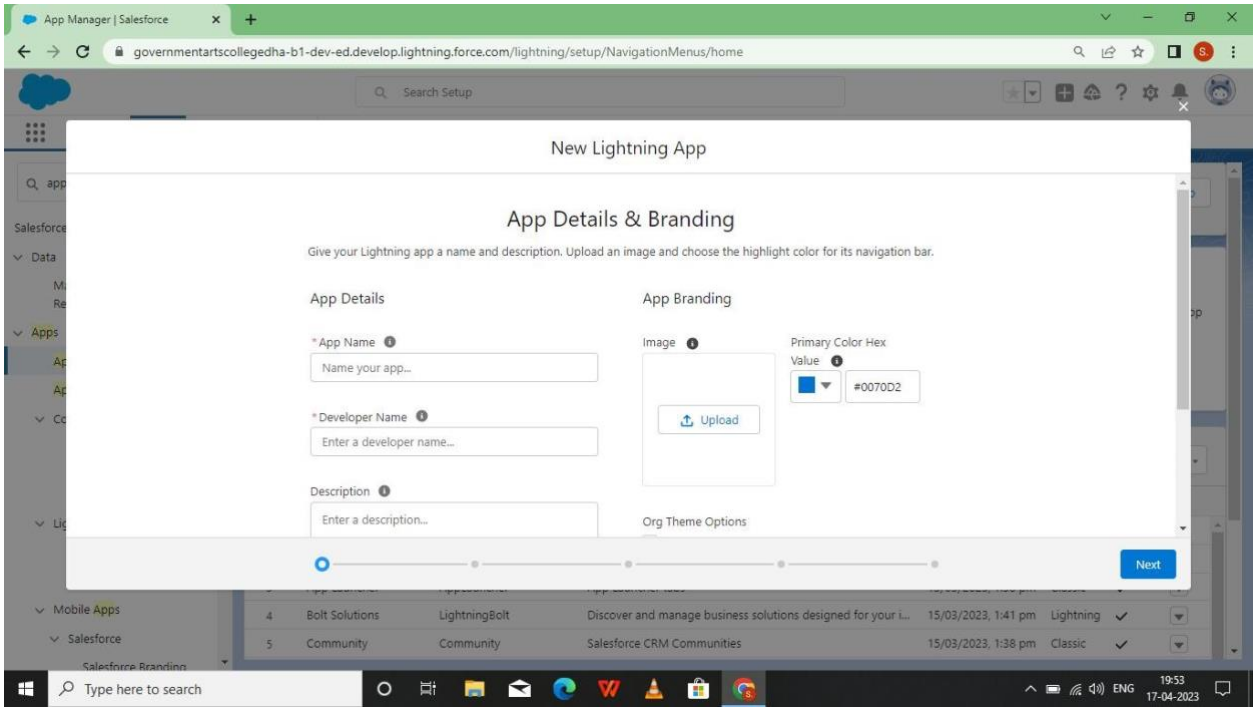


Milestone 3 Activity 1:



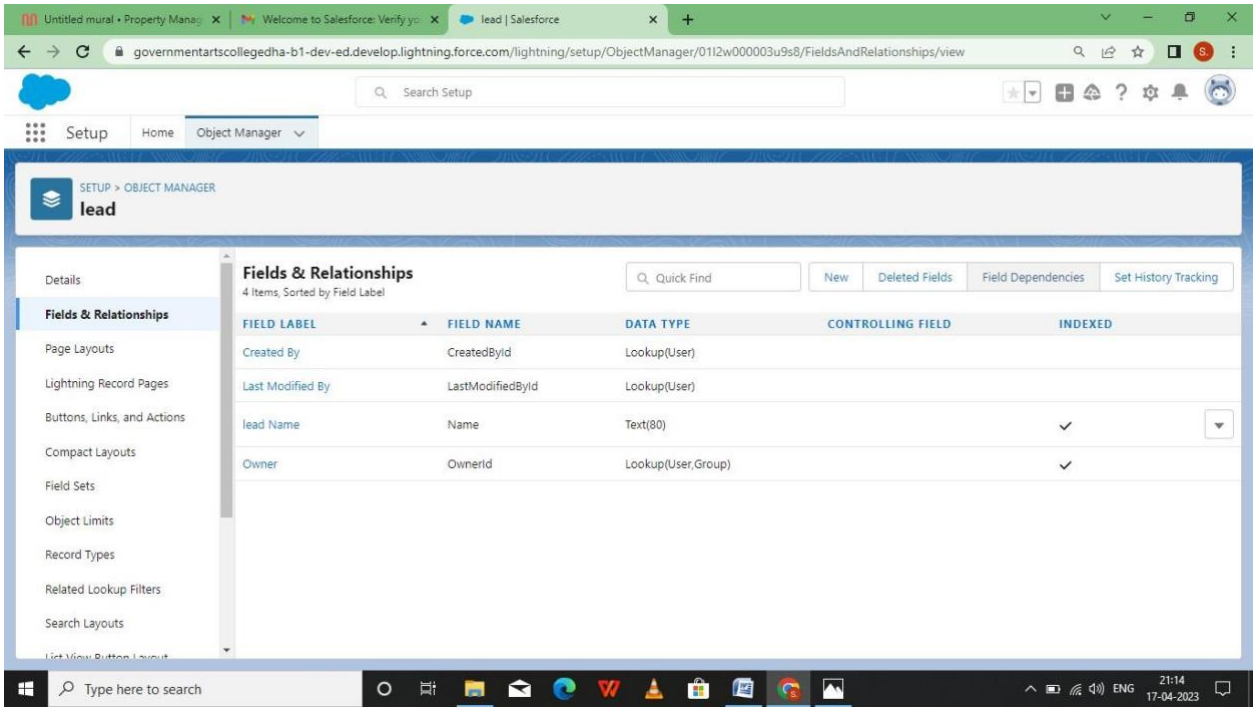
Milestone 4

Activity 1:

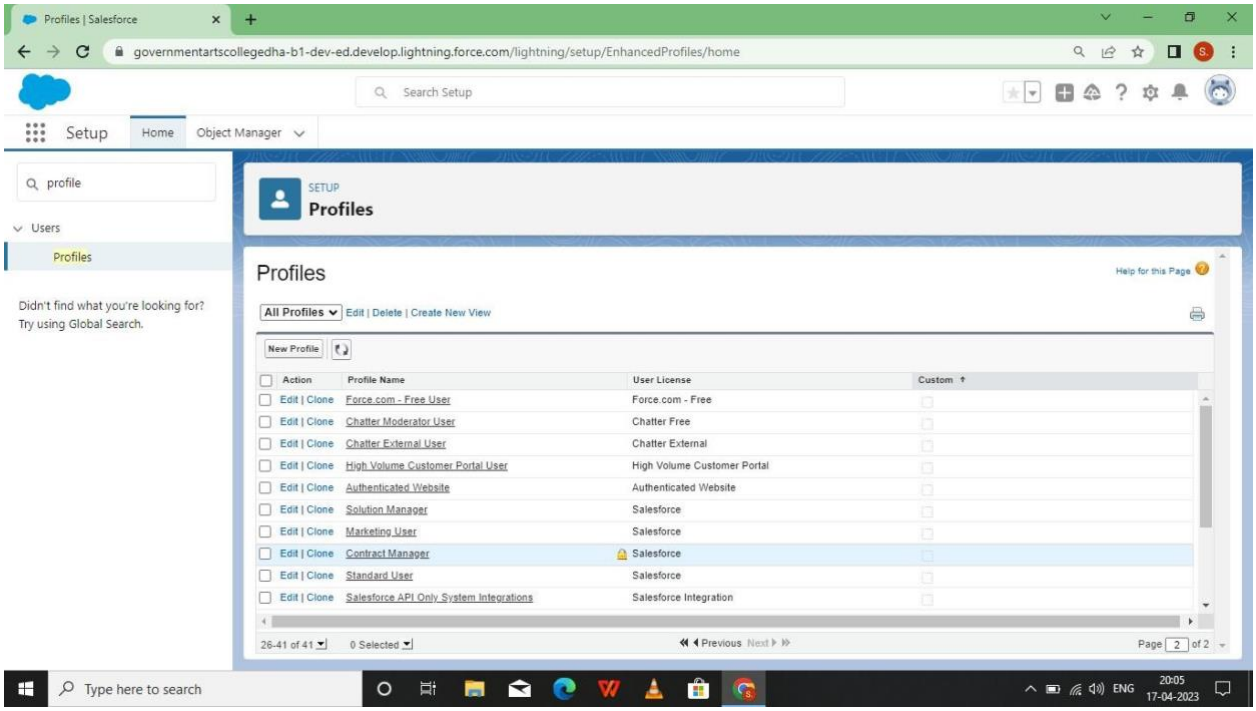


Milestone 5

Activity 1

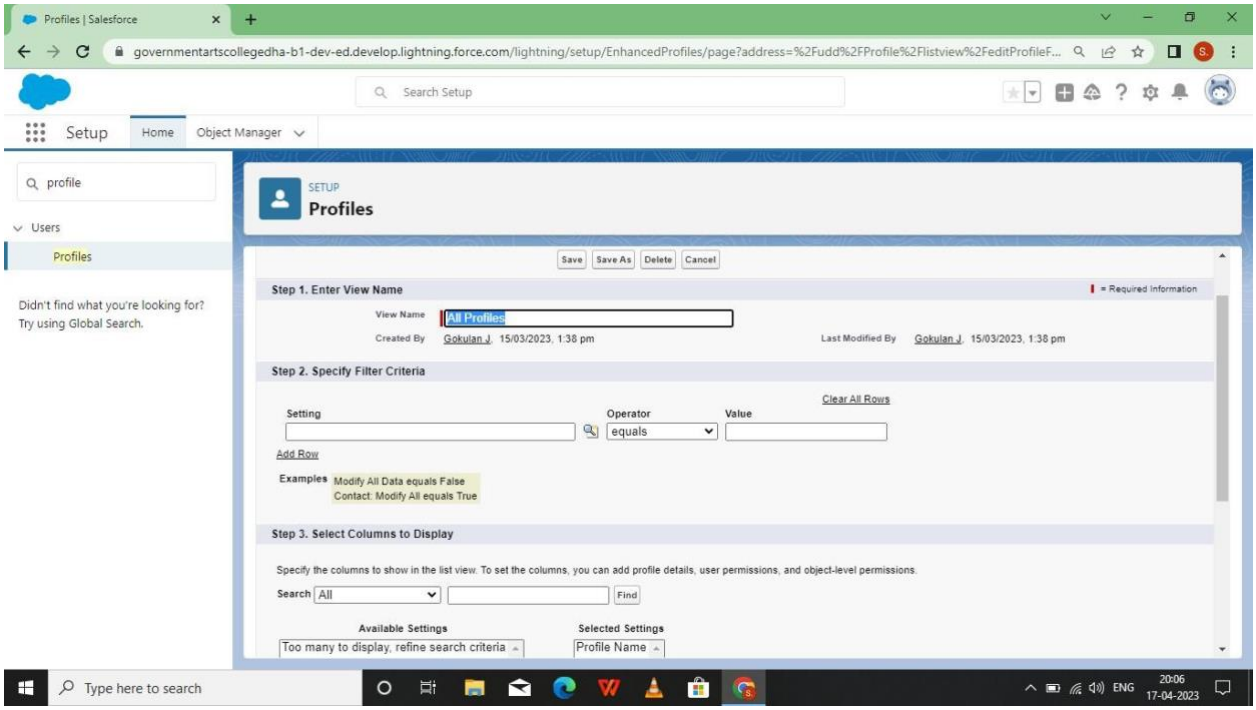


Activity 4:



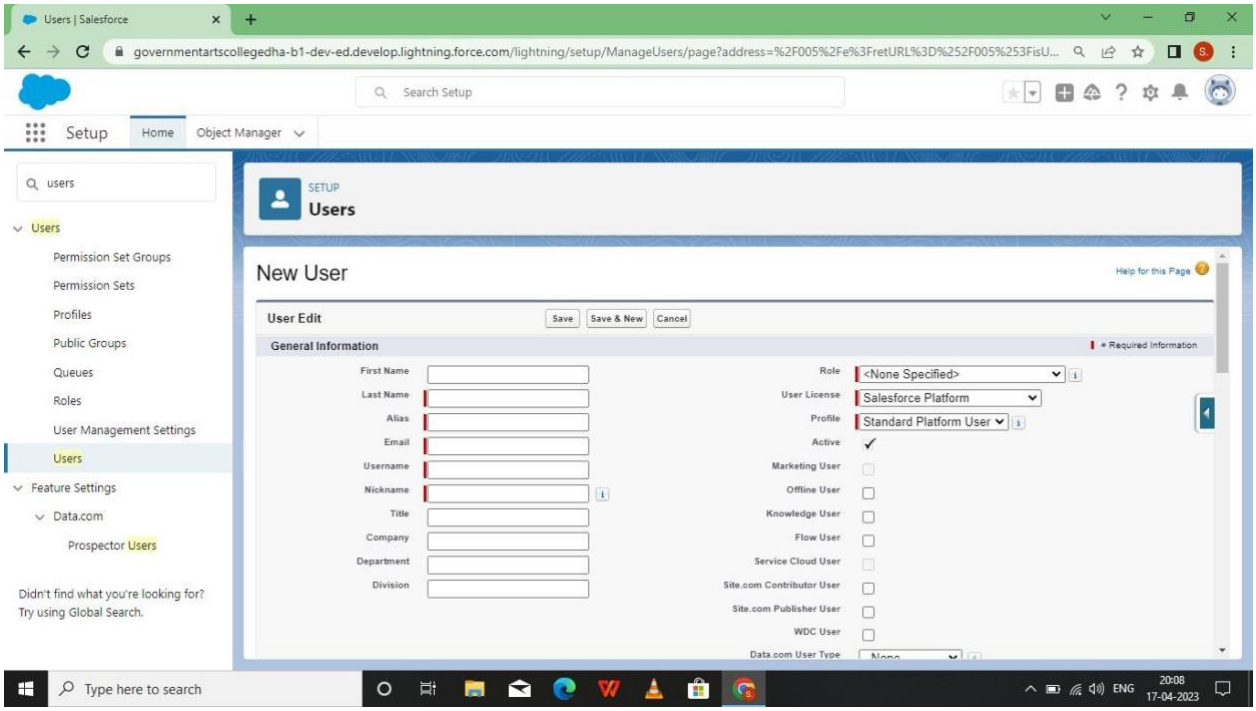
Milestone 6

Activity 1:



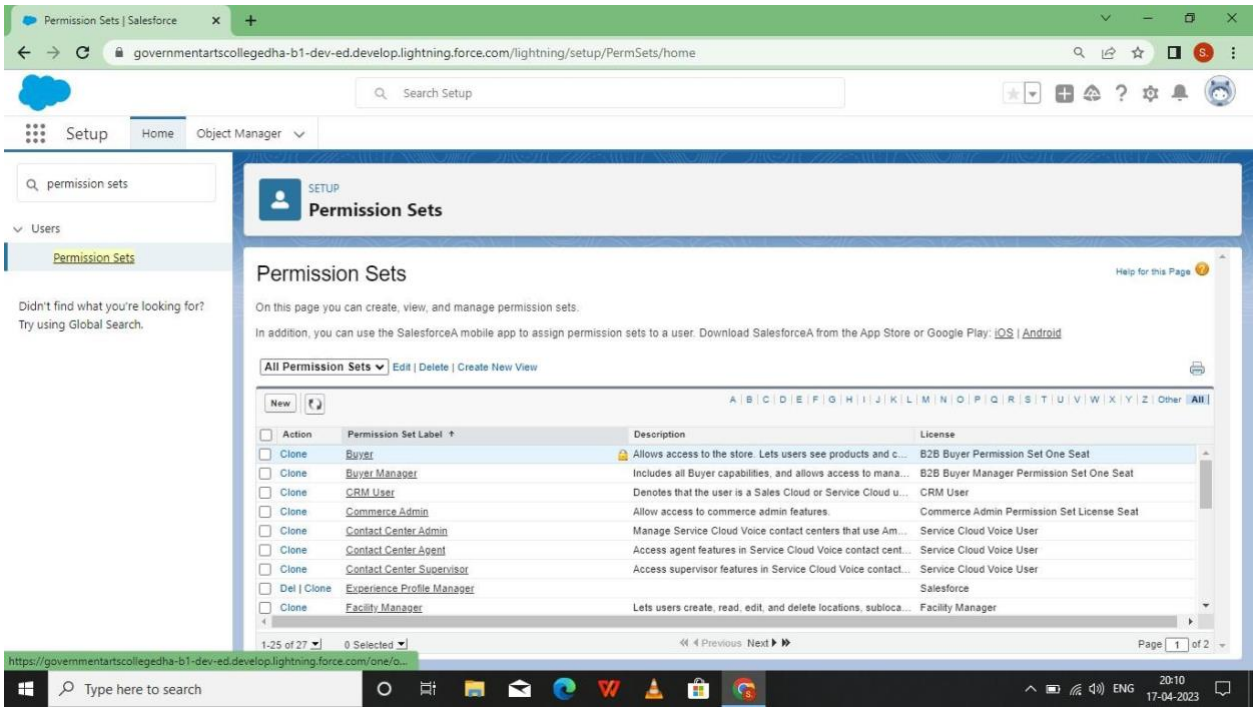
Milestone 7

Activity 1:

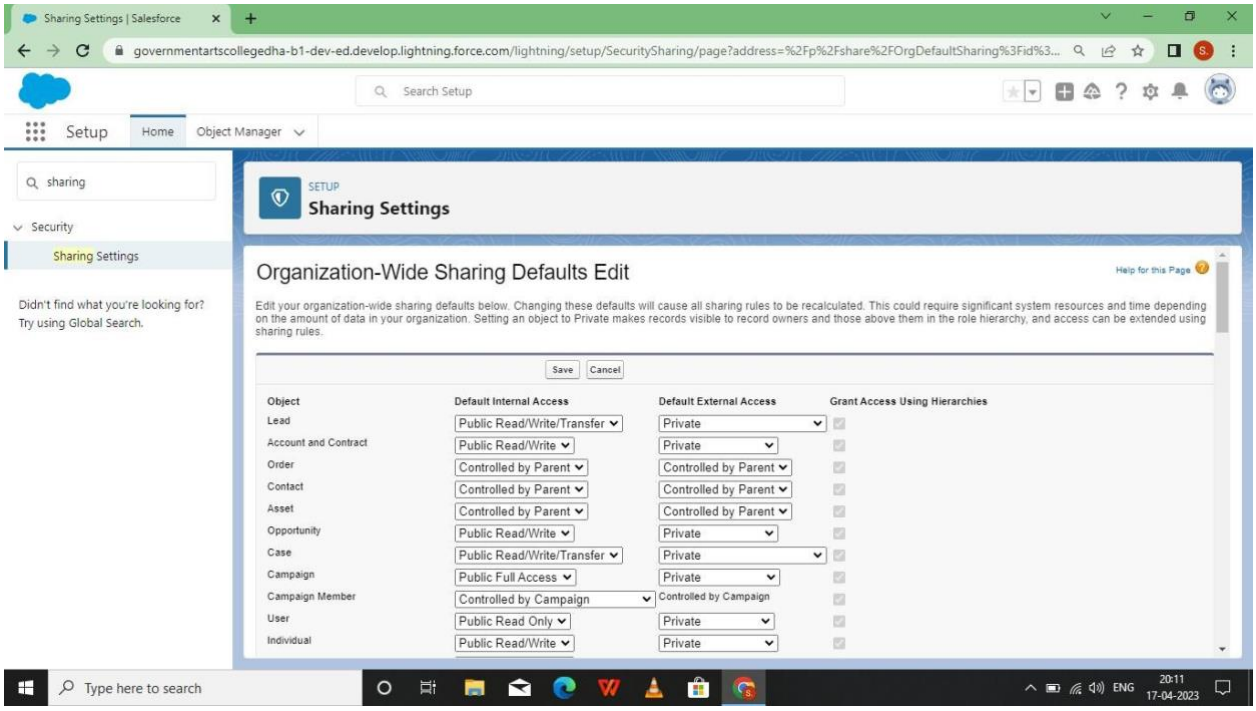


Milestone 8

Activity 1:

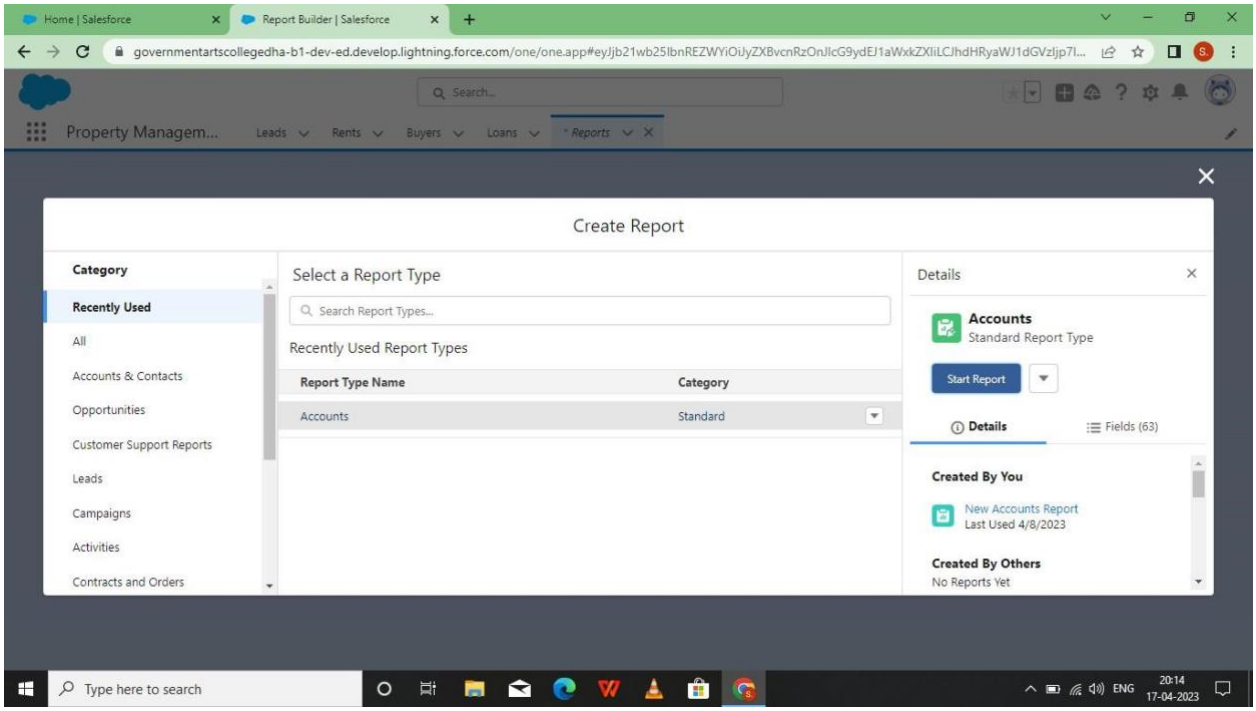


Milestone 9 Activity 1:



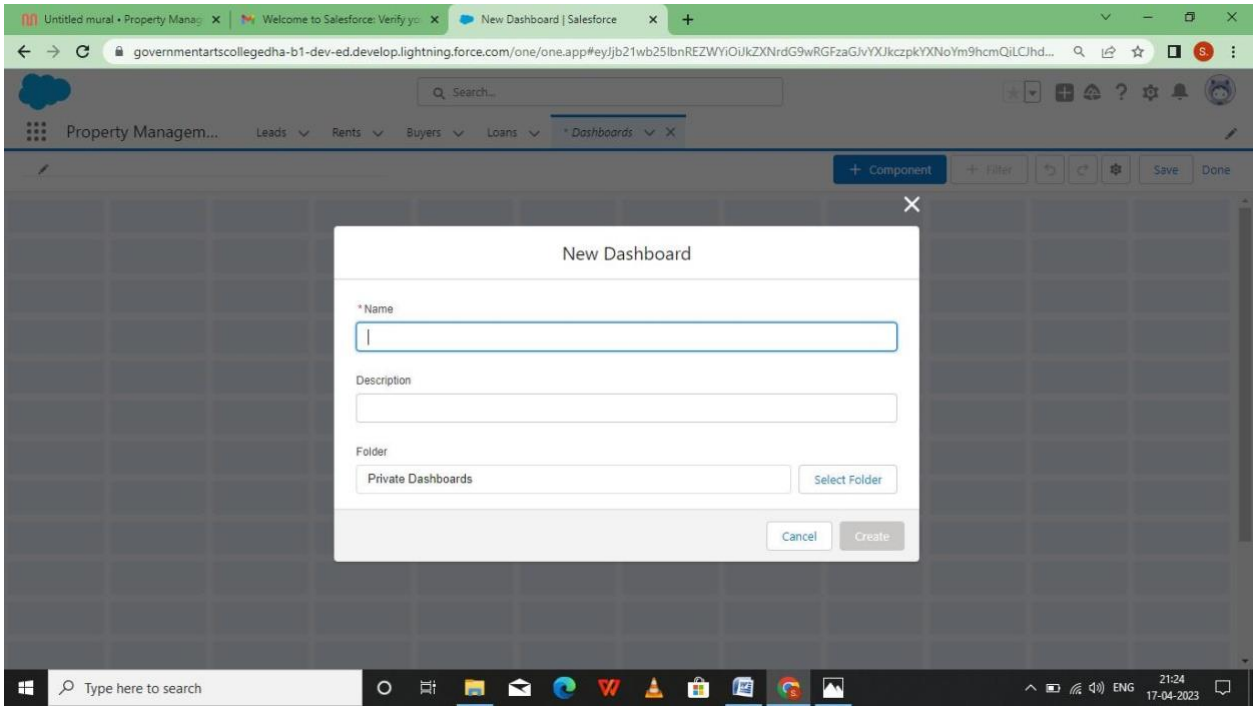
Milestone 10

Activity 1:



Milestone 11

Activity 1:



4 Trailhead Profile Public URL:

Team Lead – Sathiyamoorthi M
https://trailblazer.me/id/sathiyam14

Team Member 1- Anishkarthik A
https://trailblazer.me/id/aanish31

Team MEMBER 2- Arunkumar N

https://trailblazer.me/id/arunn62

Team MEMBER 3-Vijay G

https://trailblazer.me/id/vvijay231

5. ADVANTAGES & DISADVANTAGES

Advantages:

*You can access your information from anywhere

*You'll save time and money by being more efficient

*Guest satisfaction may increase with a smooth check-in process

*You'll increase bookings by refining your online presence

*You can optimize your revenue stream using built-in pricing tools

Disadvantages:

* You'll be dependent on one vendor * Cost can be prohibitive in the beginning

* All-in-one is not always best.

* Your Bottom Line

* Partnering with Stasher.com can increase revenue

6 CONCLUSION

*Property Management Application is user friendly

And easy

*It is customized with activities related to Property management Application .