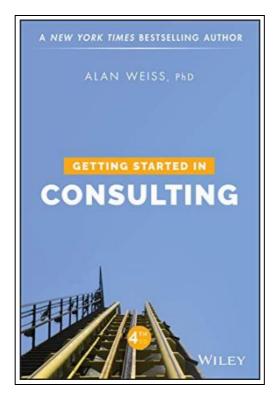
Getting Started in Consulting (Paperback)



Filesize: 9.67 MB

Reviews

Complete information! Its this type of great read through. I could comprehended every little thing using this written e ebook. You will like how the writer write this ebook.

(Shaniya Schuster)

GETTING STARTED IN CONSULTING (PAPERBACK)



John Wiley & Sons Inc, United States, 2019. Paperback. Condition: New. 4th Edition. Language: English. Brand new Book. The definitive guide to getting out of the office and getting into consulting Getting Started in Consulting, Fourth Edition is the acclaimed real-world blueprint to professional and financial freedom. For nearly two decades, this invaluable resource has helped thousands of people quit the daily grind and become their own boss. This practical and motivational guide provides the tools and knowledge to control your future and secure your fortune. From establishing goals and sorting out the legal and financial paperwork, to advanced marketing strategies and relationship building techniques, this indispensable book offers step-by-step instructions for you to establish and grow your own consultancy business. This extensively revised and updated fourth edition includes new and expanded coverage on topics including utilizing informal media, changes in legal and financial guidelines, key distinctions of wholesale and retail businesses, and much more. Author Alan Weiss delivers expert advice on how to combine minimal overhead with optimal organization to produce maximum income. Every step in the process is clearly explained, including financing, marketing, bookkeeping, establishing your fees, and more. This guide is a comprehensive, one-stop source for everything you need to prosper in the rapidly expanding world of private consultancy. Adopt a pragmatic and profitable strategy to achieve incredible results from your consultancy businessLearn to identify and address the most commons issues facing your prospects and clientsLeverage technology to reduce labor, maximize profitability, and increase discretionary timeAccess sample budgets, case studies, references and appendices, downloadable tools and forms, and online resources The modern business landscape presents unique opportunities for those willing to take the leap from corporate offices to home offices. Getting Started in Consulting, Fourth Edition i



Read Getting Started in Consulting (Paperback) Online Download PDF Getting Started in Consulting (Paperback)

Related eBooks



Node.js, MongoDB and Angular Web Development: The definitive guide to using the MEAN stack to build web applications (Paperback)

Pearson Education (US), United States, 2017. Paperback. Condition: New. 2nd edition. Language: English. Brand new Book. Node.js, MongoDB and Angular Web Development The definitive guide to building JavaScript-based Web applications from server to browser Node.js,...

Save PDF

»



Anatomy & Physiology for Health Professions: An Interactive Journey (Paperback)

Pearson Education (US), United States, 2019. Paperback. Condition: New. 4th edition. Language: English. Brand new Book. For courses in anatomy & physiology for health professions. An engaging journey through the human form Anatomy & Physiology...

Save PDF

>>



Engineering Design Methods: Strategies for Product Design (Paperback)

John Wiley & Sons Inc, United States, 2008. Paperback. Condition: New. 4th Edition. Language: English. Brand new Book. Written in a clear and readable style by an experienced author of teaching texts, Engineering Design Methods...

Save PDF

>>



Introductory Digital Image Processing: A Remote Sensing Perspective (Hardback)

Pearson Education (US), United States, 2015. Hardback. Condition: New. 4th edition. Language: English. Brand new Book. For junior/graduate-level courses in Remote Sensing in Geography, Geology, Forestry, and Biology. Introductory Digital Image Processing: A Remote Sensing...

Save PDF

>>



Growing Media for Ornamental Plants and Turf (Paperback)

NewSouth Publishing, Australia, 2010. Paperback. Condition: New. 4th edition. Language: English. Brand new Book. For 25 years, Growing Media for Ornamental Plants and Turf has been a core text for horticulture students and an essential...

Save PDF

»