

## Says

What have we heard them say?
What can we imagine them saying?

Thinks
What are their wants, needs, hopes, and dreams?

What other thoughts might influence their behavior?



Is this company cost effective?

Is this company reach to all?

ow much time take to complete the task

If any loss araise ,howmuch time it takes to overcome

Is this give better quality?

Is this creates opportunity for employment

May it become famous

Is company@s
brand satisfies
the needs of
people



Persona's name

Short summary of the persona

Budgedry
control and
compares
cost

Serch for better way

Worried aboout the result

Provides individual satisfaction

Analyze
about the
brand as well
as satisfaction

heck the brands value

Irritaion
arraise with
the actions

ard to complete



Does

What behavior have we observed? What can we imagine them doing?



See an example

**Feels** 



