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# Satoshi MATSUZAWA

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(Last updated: October . 2024)

## EDUCATION

- **Ph.D in Economics**, Yale University, U.S. 12/2022  
*Dissertation: Essays on Structural Transformation*
- **M.A. Economics**, University of Tokyo, Japan 03/2016  
*Thesis: Relative Evaluation Scheme for Teams and Multi-tasks*
- **B.A. Economics**, Hitotsubashi University, Japan 03/2014  
*Major: Economics*

## RESEARCH INTEREST

Economic History, Economic Development, Japanese Economy

## EMPLOYMENT

- **Consultant** 10/2024 – Present  
Boston Consulting Group
  - *Developed and evaluated M&A opportunities with client teams for a chemical company*
  - *Led Generative AI adoption initiatives through training sessions and custom GPT development for qualitative analysis*
- **Senior Associate** 01/2023 – 09/2024  
Boston Consulting Group
  - *Created pricing strategies for metal and semiconductor firms*
  - *Created blueprints for corporate R&D organization reform through competitive benchmarking*

## Publication

“Optimal incentive power for inter-team competition,” *Economics Letters* 239 (2024), 111733. DOI:  
[10.1016/j.econlet.2024.111733](https://doi.org/10.1016/j.econlet.2024.111733)

## Work in progress

“Wedge Accounting Analysis of Japanese Economic Growth”

“Development of Employment Placement System in Japan”

## TEACHING EXPERIENCE

- **Teaching Fellow, Department of Economics, Yale University**

*ECON159 Game Theory* Fall 2018

*ECON351 Mathematical Economics: Game Theory* Spring 2019

*ECO545 Microeconomics (for One-Year Master's Program in International and Development Economics)* Fall 2019

*ECON501 General Economic Theory: Microeconomics* Spring 2020

*ECO432 Economics of Social Catastrophes: Climate Challenge and Pandemics* Fall 2020

*ECON351 Mathematical Economics: General Equilibrium Theory* Fall 2021

- **Teaching Assistant, Graduate School of Economics, University of Tokyo**

*Microeconomics I* Spring, 2015

*Microeconomics II* Fall, 2015

- **Teaching Assistant, Graduate School of Public Policy, University of Tokyo**

*Macroeconomics for Public Policy* Spring, 2015

## FELLOWSHIPS AND AWARDS

Research Fellowship for Young Scientists (DC1), Japan Society for the Promotion of Science 04/2016

Grant-in-Aid for Japan Society for the Promotion of Science Fellows, Japan Society for the Promotion of Science 04/2016

## SEMINAR PRESENTATIONS

15th Annual International Industrial Boston, U.S. Organization Conference 04/2017

21st Annual Conference of the Society for New-York, U.S. Institutional and Organizational Economics 06/2017

## SKILLS

**Computer:** Python,

**Language:** Japanese (native), English (fluent)