## **Empathy Map**

Name: CAR PURCHASE PREDICTION USING ML

## What is the user thinking?

I'm not sure what type of car to buy. I'm worried about making the wrong decision.

Is my salary enough to buy a car. want to get the best possible deal. don't want to spend too much time researching different cars.

What is the user seeing?

> A wide variety of cars to choose from. To choose a latest car or a successful model. High-pressure sales tactics. Confusing financing options.

What is the user feeling?

> Overwhelmed Confused **Anxious** Frustrated

> > What is the user saying?

I need help choosing a car. I'm not sure what to look for. I'm worried about getting ripped off. I don't have the time to research all of my options.

A machine learning car purchase prediction model can help users by:

- #)By choosing the best cars and making a final shortlist to choose from based on the user's individual needs and preferences.
- #)Providing information about different cars, such as features, pricing, and reliability.
  #)Identifying potential red flags, such as high-pressure sales tactics or confusing financing options.
  - #)Helping users to negotiate the best possible deal.