Importing libraries

```
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
import warnings
warnings.filterwarnings('ignore')
```

Loading the datasets

df=pd.read_csv(r'C:\Users\User\Desktop\Data Analyst Projects\Hotel
Management\hotel_bookings.csv')

Exploratory Data Analysis and Data Cleaning

df.head()	•		•				
	hotel is_cance te_month \	eled	lead_time	arrival_date	_yea	r	
0 Resort July		0	342		201	5	
1 Resort July	Hotel	0	737		201	5	
2 Resort	Hotel	0	7		201	5	
July 3 Resort	Hotel	0	13		201	5	
July 4 Resort	Hotel	0	14		201	5	
July							
arrival_date_week_number arrival_date_day_of_month \ 27 1							
1 2 3		27 27			l l		
3 4		27 27			l l		
stays_in_weekend_nights stays_in_week_nights adults							
deposit_ty 0	rpe \	0		0	2		No
Deposit 1		0		0	2		No
Deposit 2		0		1	1		No

```
Deposit
                           0
3
                                                    1
                                                            1 ...
                                                                       No
Deposit
                           0
                                                    2
                                                            2 ...
                                                                       No
Deposit
   agent company days_in_waiting_list customer_type
                                                           adr \
0
     NaN
              NaN
                                              Transient
                                                           0.0
1
     NaN
                                       0
              NaN
                                              Transient
                                                           0.0
2
     NaN
              NaN
                                       0
                                              Transient
                                                          75.0
3
  304.0
              NaN
                                       0
                                              Transient
                                                          75.0
4 240.0
              NaN
                                       0
                                              Transient
                                                          98.0
   required car parking spaces total of special requests
reservation status \
                                0
                                                             0
Check-Out
                                0
                                                              0
1
Check-Out
                                                             0
                                0
Check-Out
                                0
                                                              0
3
Check-Out
                                0
                                                              1
Check-Out
  reservation_status_date
0
                   1/7/2015
1
                  1/7/2015
2
                  2/7/2015
3
                  2/7/2015
4
                  3/7/2015
[5 rows x 32 columns]
df.shape
(119390, 32)
df.columns
Index(['hotel', 'is_canceled', 'lead_time', 'arrival_date_year',
        'arrival_date_month', 'arrival_date_week_number',
        'arrival_date_day_of_month', 'stays_in_weekend_nights',
'stays_in_week_nights', 'adults', 'children', 'babies', 'meal',
        'country', 'market_segment', 'distribution_channel',
        'is_repeated_guest', 'previous_cancellations',
        'previous_bookings_not_canceled', 'reserved_room_type',
        'assigned room type', 'booking changes', 'deposit type',
'agent',
        'company', 'days in waiting_list', 'customer_type', 'adr',
```

```
'required_car_parking_spaces', 'total_of_special_requests',
       'reservation_status', 'reservation_status_date'],
      dtype='object')
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 119390 entries, 0 to 119389
Data columns (total 32 columns):
#
    Column
                                    Non-Null Count
                                                     Dtype
- - -
     -----
                                    119390 non-null object
 0
    hotel
                                    119390 non-null int64
 1
    is canceled
 2
    lead time
                                    119390 non-null int64
 3
    arrival date year
                                    119390 non-null int64
 4
    arrival date month
                                    119390 non-null object
 5
    arrival date week number
                                    119390 non-null int64
 6
    arrival_date_day_of_month
                                    119390 non-null int64
 7
    stays in weekend nights
                                    119390 non-null int64
 8
    stays in week nights
                                    119390 non-null int64
 9
    adults
                                    119390 non-null int64
 10 children
                                    119386 non-null float64
 11 babies
                                    119390 non-null int64
                                    119390 non-null object
 12 meal
 13 country
                                    118902 non-null object
 14 market segment
                                    119390 non-null
                                                     object
15 distribution channel
                                    119390 non-null object
 16 is repeated quest
                                    119390 non-null int64
17 previous_cancellations
                                    119390 non-null int64
 18 previous bookings not canceled 119390 non-null int64
 19 reserved_room_type
                                    119390 non-null object
 20 assigned_room_type
                                    119390 non-null object
 21 booking_changes
                                    119390 non-null int64
 22 deposit_type
                                    119390 non-null object
 23 agent
                                    103050 non-null float64
 24 company
                                    6797 non-null
                                                     float64
 25 days_in_waiting_list
                                    119390 non-null int64
 26 customer type
                                    119390 non-null object
 27 adr
                                    119390 non-null float64
 28 required_car_parking_spaces
                                    119390 non-null int64
29 total of_special_requests
                                    119390 non-null int64
    reservation status
30
                                    119390 non-null object
    reservation status date
                                    119390 non-null datetime64[ns]
31
dtypes: datetime64[ns](1), float64(4), int64(16), object(11)
memory usage: 29.1+ MB
#df['reservation_status_date']=pd.to_datetime(df['reservation_status_d
ate'])
df['reservation status_date'] =
pd.to datetime(df['reservation status date'], format='%d/%m/%Y')
```

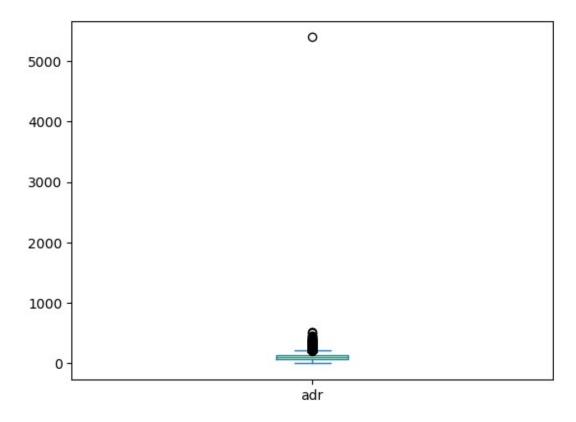
```
for col in df.describe(include='object').columns:
    print(col)
    print(df[col].unique())
    print('-'*50)
hotel
['Resort Hotel' 'City Hotel']
arrival date month
['July' 'August' 'September' 'October' 'November' 'December' 'January'
 'February' 'March' 'April' 'May' 'June']
['BB' 'FB' 'HB' 'SC' 'Undefined']
       country
['PRT' 'GBR' 'USA' 'ESP' 'IRL' 'FRA' nan 'ROU' 'NOR' 'OMN' 'ARG' 'POL' 'DEU' 'BEL' 'CHE' 'CN' 'GRC' 'ITA' 'NLD' 'DNK' 'RUS' 'SWE' 'AUS'
 'CZE' 'BRA' 'FIN' 'MOZ' 'BWA' 'LUX' 'SVN' 'ALB' 'IND' 'CHN' 'MEX'
'MAR'
'UKR' 'SMR' 'LVA' 'PRI' 'SRB' 'CHL' 'AUT' 'BLR' 'LTU' 'TUR' 'ZAF'
' AGO '
'ISR' 'CYM' 'ZMB' 'CPV' 'ZWE' 'DZA' 'KOR' 'CRI' 'HUN' 'ARE' 'TUN'
'.JAM'
'HRV' 'HKG' 'IRN' 'GEO' 'AND' 'GIB' 'URY' 'JEY' 'CAF' 'CYP' 'COL'
'GGY'
 'KWT' 'NGA' 'MDV' 'VEN' 'SVK' 'FJI' 'KAZ' 'PAK' 'IDN' 'LBN' 'PHL'
'SFN'
 'SYC' 'AZE' 'BHR' 'NZL' 'THA' 'DOM' 'MKD' 'MYS' 'ARM' 'JPN' 'LKA'
'CHR'
 'CMR' 'BIH' 'MUS' 'COM' 'SUR' 'UGA' 'BGR' 'CIV' 'JOR' 'SYR' 'SGP'
'BDI'
 'SAU' 'VNM' 'PLW' 'OAT' 'EGY' 'PER' 'MLT' 'MWI' 'ECU' 'MDG' 'ISL'
'117R'
'NPL' 'BHS' 'MAC' 'TGO' 'TWN' 'DJI' 'STP' 'KNA' 'ETH' 'IRQ' 'HND'
'RWA'
 'KHM' 'MCO' 'BGD' 'IMN' 'TJK' 'NIC' 'BEN' 'VGB' 'TZA' 'GAB' 'GHA'
'TMP'
'GLP' 'KEN' 'LIE' 'GNB' 'MNE' 'UMI' 'MYT' 'FRO' 'MMR' 'PAN' 'BFA'
'I BY'
'MLI' 'NAM' 'BOL' 'PRY' 'BRB' 'ABW' 'AIA' 'SLV' 'DMA' 'PYF' 'GUY'
'I CA'
'ATA' 'GTM' 'ASM' 'MRT' 'NCL' 'KIR' 'SDN' 'ATF' 'SLE' 'LAO']
market segment
['Direct' 'Corporate' 'Online TA' 'Offline TA/TO' 'Complementary'
'Groups'
'Undefined' 'Aviation']
```

```
distribution channel
['Direct' 'Corporate' 'TA/TO' 'Undefined' 'GDS']
reserved room type
['C' 'A' 'D' 'E' 'G' 'F' 'H' 'L' 'P' 'B']
assigned room type
['C' 'A' 'D' 'E' 'G' 'F' 'I' 'B' 'H' 'P' 'L' 'K']
deposit type
['No Deposit' 'Refundable' 'Non Refund']
customer_type
['Transient' 'Contract' 'Transient-Party' 'Group']
reservation status
['Check-Out' 'Canceled' 'No-Show']
df.isnull().sum()
hotel
                                        0
is canceled
                                        0
lead time
                                        0
arrival_date_year
arrival date month
                                        0
arrival date week number
                                        0
arrival date day of month
                                        0
stays in weekend nights
stays in week nights
                                        0
                                        0
adults
children
                                        4
babies
                                        0
meal
                                        0
country
                                      488
market_segment
                                        0
distribution_channel
                                        0
is repeated guest
previous_cancellations
                                        0
previous_bookings_not_canceled
                                        0
reserved room type
                                        0
assigned room type
                                        0
booking changes
                                        0
deposit type
                                   16340
agent
                                   112593
company
days in waiting list
                                        0
customer_type
                                        0
adr
                                        0
required_car_parking_spaces
                                        0
```

```
total of special requests
                                         0
                                         0
reservation status
reservation status date
                                         0
dtype: int64
df.drop(['company', 'agent'], axis=1, inplace=True)
df.dropna(inplace=True)
df.isnull().sum()
hotel
                                    0
                                    0
is canceled
lead time
                                    0
arrival date year
                                    0
                                    0
arrival date month
arrival date week number
                                    0
arrival_date_day_of_month
                                    0
stays_in_weekend nights
                                    0
stays in week nights
                                    0
adults
                                    0
                                    0
children
                                    0
babies
meal
                                    0
                                    0
country
                                    0
market segment
distribution channel
                                    0
is repeated quest
                                    0
                                    0
previous cancellations
previous_bookings_not_canceled
                                    0
reserved room type
                                    0
                                    0
assigned room type
                                    0
booking changes
deposit type
                                    0
                                    0
days in waiting list
customer_type
                                    0
                                    0
adr
                                    0
required car parking spaces
total_of_special_requests
                                    0
                                    0
reservation status
reservation status date
                                    0
dtype: int64
df.describe()
                           lead time
                                       arrival date year \
         is canceled
count 118897.000000
                       118897.000000
                                           118897.000000
                          104.312018
mean
            0.371347
                                             2016.157657
min
            0.000000
                            0.000000
                                             2015.000000
25%
            0.000000
                           18.000000
                                             2016.000000
50%
            0.000000
                           69.000000
                                             2016.000000
```

```
75%
             1.000000
                           161.000000
                                              2017.000000
             1.000000
                           737.000000
                                              2017.000000
max
std
             0.483167
                           106.903570
                                                  0.707462
                                   arrival date day of month
       arrival date week number
                   118897.000000
                                                118897.000000
count
                       27.166674
                                                     15.800802
mean
min
                        1.000000
                                                      1.000000
25%
                       16.000000
                                                      8.000000
50%
                       28.000000
                                                     16.000000
75%
                       38.000000
                                                     23.000000
                       53.000000
                                                     31,000000
max
                       13.589966
std
                                                      8.780321
                                  stays in week nights
                                                                          \
       stays in weekend nights
                                                                  adults
                                          118897.000000
count
                  118897.000000
                                                          118897.000000
                       0.928905
                                               2.502157
                                                                1.858390
mean
min
                       0.000000
                                               0.000000
                                                                0.000000
25%
                       0.000000
                                               1.000000
                                                                2.000000
50%
                       1.000000
                                               2.000000
                                                                2,000000
75%
                       2.000000
                                               3,000000
                                                                2,000000
                      16.000000
                                              41.000000
                                                              55.000000
max
                       0.996217
                                                                0.578578
std
                                               1.900171
             children
                                        is repeated quest
                               babies
       118897.000000
                       118897.000000
                                            118897.000000
count
mean
             0.104208
                             0.007948
                                                  0.032011
             0.000000
                             0.000000
                                                  0.00000
min
25%
             0.000000
                             0.000000
                                                 0.000000
50%
             0.000000
                             0.000000
                                                  0.00000
75%
             0.000000
                             0.000000
                                                  0.00000
            10.000000
                            10.000000
max
                                                  1.000000
             0.399174
                             0.097381
                                                 0.176030
std
       previous cancellations
                                 previous bookings not canceled
count
                 118897.000000
                                                    118897.000000
mean
                      0.087143
                                                         0.131635
                      0.000000
                                                         0.000000
min
25%
                      0.000000
                                                         0.000000
50%
                      0.000000
                                                         0.000000
75%
                      0.000000
                                                         0.000000
max
                     26,000000
                                                        72.000000
                      0.845872
                                                         1.484678
std
                          days in waiting list
       booking changes
                                                            adr
         118897.000000
                                 118897.000000
                                                  118897.000000
count
               0.221175
                                       2.330774
                                                     101.958683
mean
               0.00000
                                       0.000000
                                                      -6.380000
min
25%
               0.00000
                                       0.000000
                                                      70.000000
50%
               0.00000
                                       0.000000
                                                      95.000000
```

```
75%
              0.000000
                                      0.000000
                                                   126.000000
             21.000000
                                   391.000000
                                                   510.000000
max
std
              0.652784
                                     17.630525
                                                    48.091199
       required_car_parking_spaces
                                      total_of_special_requests
count
                      118897.000000
                                                  118897.000000
mean
                           0.061885
                                                        0.571688
                           0.00000
                                                        0.000000
min
25%
                           0.00000
                                                        0.000000
50%
                           0.00000
                                                        0.000000
75%
                           0.00000
                                                        1.000000
                           8.000000
                                                        5.000000
max
std
                           0.244173
                                                        0.792680
             reservation_status_date
                               118897
count
mean
       2016-07-30 07:39:51.289939968
                  2014-10-17 00:00:00
min
                  2016-02-02 00:00:00
25%
50%
                  2016-08-08 00:00:00
75%
                  2017-02-09 00:00:00
                  2017-09-14 00:00:00
max
                                  NaN
std
df['adr'].plot(kind='box')
<Axes: >
```



```
df=df[df['adr']< 5000]
```

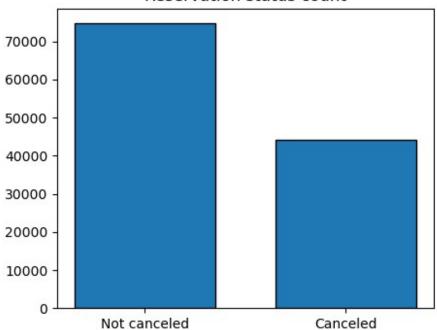
Data Analysis and visualizations

```
cancelled_perc=df['is_canceled'].value_counts(normalize=True)
print(cancelled_perc)

plt.figure(figsize=(5,4))
plt.title('Reservation status count')
plt.bar(['Not
canceled', 'Canceled'],df['is_canceled'].value_counts(),edgecolor='k',w
idth=0.7)
plt.show()

is_canceled
0     0.628653
1     0.371347
Name: proportion, dtype: float64
```

Reservation status count

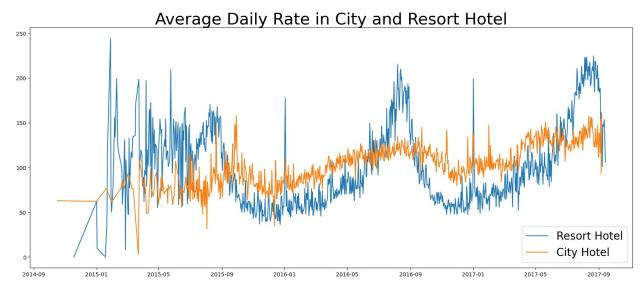


```
plt.figure(figsize=(8,4))
ax1=sns.countplot(x='hotel',hue='is_canceled',data=df,palette='Blues')
legend_labels, _= ax1.get_legend_handles_labels()
ax1.legend(bbox_to_anchor=(1, 1))
plt.title('Reservation status in different hotels',size=20)
plt.xlabel('Hotel')
plt.ylabel('No of reservations')
plt.legend(['Not canceled','Canceled'])
plt.show()
```

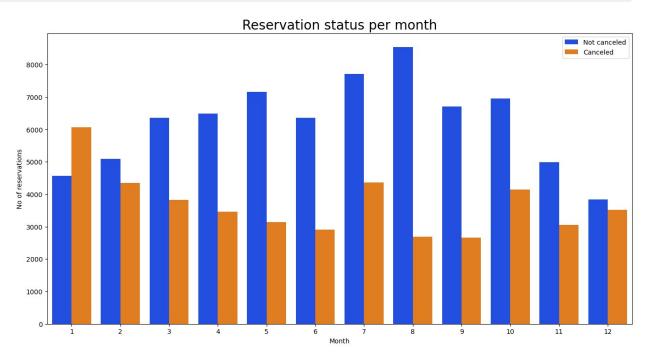
Reservation status in different hotels



```
resort hotel =df[df['hotel'] == 'Resort Hotel']
resort hotel['is canceled'].value counts(normalize=True)
is canceled
    0.72025
1
     0.27975
Name: proportion, dtype: float64
city hotel =df[df['hotel'] == 'City Hotel']
city hotel['is canceled'].value counts(normalize=True)
is canceled
0
     0.582918
1
     0.417082
Name: proportion, dtype: float64
resort_hotel=resort_hotel.groupby('reservation_status_date')
[['adr']].mean()
city hotel=city hotel.groupby('reservation status date')
[['adr']].mean()
plt.figure(figsize=(20,8))
plt.title('Average Daily Rate in City and Resort Hotel',fontsize=30)
plt.plot(resort hotel.index,resort hotel['adr'],label='Resort Hotel')
plt.plot(city hotel.index,city hotel['adr'],label='City Hotel')
plt.legend(fontsize=20)
plt.show()
```



```
df['month']=df['reservation_status_date'].dt.month
plt.figure(figsize=(16,8))
ax1=sns.countplot(x='month',hue='is_canceled',data=df,palette='bright')
legend_labels, _ = ax1.get_legend_handles_labels()
ax1.legend(bbox_to_anchor=(1,1))
plt.title('Reservation status per month',size=20)
plt.xlabel('Month')
plt.ylabel('No of reservations')
plt.legend(['Not canceled','Canceled'])
plt.show()
```

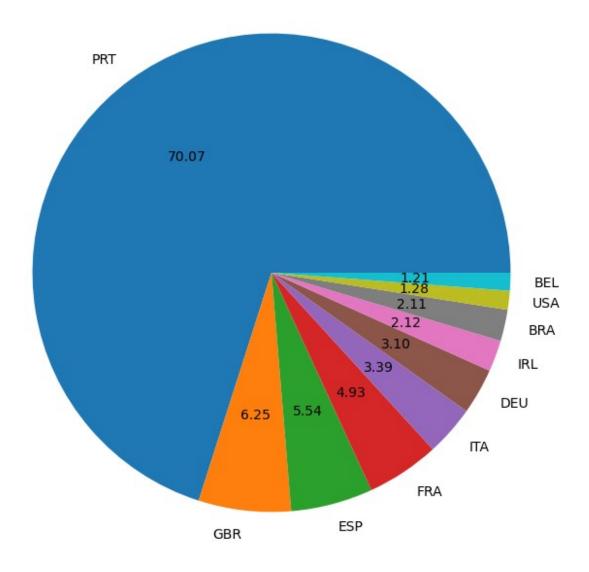


```
plt.figure(figsize=(15,8))
plt.title('ADR per month', fontsize=30)
sns.barplot(x='month', y='adr', data=df[df['is_canceled'] ==
1].groupby('month', as_index=False)['adr'].sum())
plt.show()
```

ADR per month Source 40000 100000

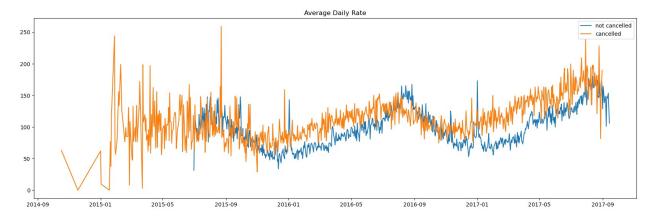
```
cancelled_data=df[df['is_canceled']==1]
top_10_country=cancelled_data['country'].value_counts()[:10]
plt.figure(figsize=(8,8))
plt.title('Top 10 countries with reservation cancelled')
plt.pie(top_10_country,autopct='%.2f',labels=top_10_country.index)
plt.show()
```

Top 10 countries with reservation cancelled



```
df['market_segment'].value_counts()
market_segment
Online TA
                 56402
Offline TA/TO
                 24159
Groups
                 19806
Direct
                 12448
Corporate
                  5111
Complementary
                   734
                   237
Aviation
Name: count, dtype: int64
```

```
df['market segment'].value counts(normalize=True)
market segment
Online TA
                 0.474377
Offline TA/TO
                 0.203193
Groups
                 0.166581
Direct
                 0.104696
                 0.042987
Corporate
                 0.006173
Complementary
                 0.001993
Aviation
Name: proportion, dtype: float64
cancelled data['market segment'].value counts(normalize=True)
market segment
Online TA
                 0.469696
                 0.273985
Groups
Offline TA/TO
                 0.187466
Direct
                 0.043486
Corporate
                 0.022151
Complementary
                 0.002038
Aviation
                 0.001178
Name: proportion, dtype: float64
cancelled df adr=cancelled data.groupby('reservation status date')
[['adr']].mean()
cancelled df adr.reset index(inplace=True)
cancelled_df_adr.sort_values('reservation_status_date',inplace=True)
not cancelled data=df[df['is canceled']==0]
not cancelled df adr=not cancelled data.groupby('reservation status da
te')[['adr']].mean()
not cancelled df adr.reset index(inplace=True)
not cancelled df adr.sort values('reservation status date',inplace=Tru
e)
plt.figure(figsize=(20,6))
plt.title('Average Daily Rate')
plt.plot(not cancelled df adr['reservation status date'],
not_cancelled_df_adr['adr'], label='not cancelled')
plt.plot(cancelled df adr['reservation status date'],cancelled df adr[
'adr'], label='cancelled')
plt.legend()
<matplotlib.legend.Legend at 0x21643028590>
```



```
cancelled_df_adr =
cancelled_df_adr[(cancelled_df_adr['reservation_status_date']>'2016')&
(cancelled_df_adr['reservation_status_date']<'2017-09')]
not_cancelled_df_adr=not_cancelled_df_adr[(not_cancelled_df_adr['reservation_status_date']>'2016')&(not_cancelled_df_adr['reservation_status_date']<'2017-09')]
plt.figure(figsize=(20,6))
plt.title('Average Daily Rate',fontsize=20)
plt.plot(not_cancelled_df_adr['reservation_status_date'],
not_cancelled_df_adr['adr'], label='not cancelled')
plt.plot(cancelled_df_adr['reservation_status_date'],cancelled_df_adr['adr'],label='cancelled')
plt.legend(fontsize=20)
plt.show()</pre>
```

