## Sau Han, Chan's Curriculum vitae

| Personal details                         |   |   |  |  |  |
|--|---|---|--|--|--|
| Name:                                    | Sau Han, Chan (Nickname: Jane)  |   |  |  |  |
| E-mail address:                          | schan253@my.centennialcollege.ca  |   |  |  |  |
| Phone no.:                               | +1 123 456 7890   |   |  |  |  |
| Nationality:                             | Hong Kong   |   |  |  |  |
| Employment eligibility:                  | Currently in Canada with a valid study permit (eligible to work while studying)   |   |  |  |  |
| Personal statement/<br>Career objective: | To obtain a challenging position in programming or other related industries in which I can utilize my programming knowledge and problem-solving skills fully  |   |  |  |  |
| Education                                |   |   |  |  |  |
| Sept. 2022 – Present                     | Centennial College  |   |  |  |  |
| 01.0044                                  | 2-year Ontario College Diploma (Program: Software Engineering Technician)   |   |  |  |  |
| Sept. 2011 – Jun. 2014                   | <b>The University of Hong Kong</b><br>(Ranks 22 <sup>nd</sup> in the QS World University Rankings 2022)   |   |  |  |  |
|  | Bachelor of Science (Major in Risk Management - closely related to Statistics)  CGPA 3.28: upper 2 <sup>nd</sup> class honors   |   |  |  |  |
|  | Pass in University Putonghua I&II and Business Putonghua  |   |  |  |  |
| Sept. 2004 – Jul. 2011                   | Baptist Lui Ming Choi Secondary School  |   |  |  |  |
| Work experience                          |   |   |  |  |  |
| Dec. 2020 – Jul. 2022<br>Job duties:     | Shiyi Building Materials Ltd.   | Sales & Marketing Manager   |  |  |  |
|  | <ul> <li>i) Formulating policies to manage the staff and evaluate their performance(KPI)</li> <li>ii) Liaising with different stakeholders in order to come out effective plans</li> <li>iii) Making simple financial plans for potential cooperation opportunities</li> <li>Sales:         <ol> <li>i) Analyzing sales performance</li> <li>ii) Setting up and implementing a new sales commission plan</li> <li>iii) Managing the team to ensure their needs are fulfilled to facilitate the sales process</li> </ol> </li> <li>Marketing:         <ol> <li>i) Making and carrying out marketing plans to promote brands</li> <li>ii) Managing the Facebook page including content creation, Key Visuals designs, etc.</li> <li>iii) Managing the website including graphic designs, Google Analytics(basic), SEO(basic)</li> <li>iv) Doing market research &amp; analysis</li> <li>v) Cooperating with brands and agents to increase brand awareness and boost sales</li> </ol> </li> </ul>  |   |  |  |  |
| Mar. 2017 – Oct. 2020                    | Design: Designing logos, catalogues, business cards, etc.  Marketing Ma |   |  |  |  |
| Mai. 2017 – Oct. 2020                    | Sure Step Asia Pacific Limited (The exclusive distributor of 2XU, an Australian Sports brand backed by LVMH)  | Marketing Manager, Assistant Marketing Manager, Marketing Executive |  |  |  |
| Job duties:                              | <ul> <li>Copywriting: <ol> <li>Social Media posts</li> <li>Content for EDM and Campaign Webpages</li> <li>Content for POP displays or other advertising materials</li> <li>Chinese press releases &amp; Chinese translation</li> <li>Customer Service</li> <li>Liaising with business partners e.g. Swire to explore marketing partnership</li> <li>Networking with Event Organizers, Media, KOLs, Agencies, etc.</li> <li>SEO basics: <ol> <li>Building reputable backlinks from media publications e.g. am730</li> <li>Creating and updating website content for campaigns</li> <li>Including keywords for campaign webpages</li> <li>Putting prominent event banners on the homepage with alt text</li> </ol> </li> <li>Designing promotional materials &amp; Visual merchandising for stores</li> <li>Monitoring advertising, campaign &amp; sponsorship budgets</li> </ol></li></ul>   |   |  |  |  |

|                                     | Organizing or Sponsoring events e.g. Store grand opening, HKTDC Expo, Run Club   |               |               |                   |  |
|-------------------------------------|--|---------------|---------------|-------------------|--|
| Jul. 2015 – Oct. 2016               | Working holiday in Australia   |               |               |                   |  |
| Aug. 2014 – May. 2015               | HSE  | BC            | Cust          | omer Care Officer |  |
| Job duties:                         | <ul> <li>Handling premier customers' enquiries &amp; complaints</li> <li>Providing high quality banking services to premier customers</li> </ul>                         |               |               |                   |  |
| IT Skills & Business support skills |  |               |               |                   |  |
| Software:                           | Visual Studio Code, Visual Studio, Visio, Oracle SQL Developer, Eclipse, Illustrator, InDesign, Photoshop, Word, Excel, PowerPoint, SAS Enterprise Miner, AutoCAD(basic) |               |               |                   |  |
| Programming languages:              | C#, Python, Java, JavaScript, HTML, CSS, SQL   |               |               |                   |  |
| Language Skills                     |  |               |               |                   |  |
| Written:                            | Chinese: Good  |               | English: Good |                   |  |
| Spoken:                             | Cantonese: Native  | English: Good |               | Mandarin: Good    |  |

## **Industry Knowledge & Other Skills**

Web development, General programming, Mobile apps UI/UX, Event Planning & Management, Retail Branding, Visual Merchandising, Graphic Design, Public relations, SEO & Google Analytics Basics, Social Media Marketing, Copywriting, Data Analysis, Customer Service