# **GAIN Lender Update**

# Q[X] [YEAR] | [Month Range]

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Invalid Date

Dear Lenders,

## **1 Executive Summary**

[Opening paragraph: Quarter overview, key achievements, financial performance summary] [Second paragraph: Strategic progress, financing initiatives, operational highlights]

i Key Milestone

[Critical milestone or important date/deadline]

[Closing paragraph: What's coming in next sections]

# 2 Sales and Business Development Update

#### 2.1 [Major Partnership/Deal Name]

[Partnership narrative: Who, what, where, why it matters]

**Key Details**: - [Metric 1]: [Value/description] - [Metric 2]: [Value/description] - [Metric 3]: [Value/description]

[Impact paragraph: Revenue implications, strategic value, expansion potential]

### 2.2 [Product/Service Category Performance]

[Performance narrative: Growth trends, product mix evolution, market dynamics]

Success Highlight

[Positive metric or achievement worth calling out]

#### **Product Breakdown:**

Table 1: Product Performance Comparison

Product Type	Q[X] [YEAR]	Q[X] [PRIOR YEAR]	YoY Growth
Pure Servicing	[value]	[value]	[%]
Partial Advance	[value]	[value]	[%]
Full Purchase	[value]	[value]	[%]

## 2.3 Pipeline and Outlook

[Pipeline commentary: Active prospects, conversion timeline, Q[X+1] expectations]

## 3 Finance and Capital Markets Update

### 3.1 [Primary Financing Initiative]

[Financing narrative: What, who, where in process, timeline]

Progress to Date: - [Date/Milestone 1]: [Achievement] - [Date/Milestone 2]: [Achievement] -

[Date/Milestone 3]: [Achievement]

[Next steps paragraph: What's remaining, expected timing, confidence level]

### 3.2 [Secondary Financing Initiative]

[Alternative/parallel financing narrative]

**A** Timeline Note

[Important date or deadline requiring attention]

#### 3.3 Financial Performance

[Financial commentary: Collections vs. forecast, cash flow performance, key drivers]

#### Q[X] [YEAR] Financial Highlights:

Table 2: Q[X] [YEAR] Financial Performance

Metric	Forecast	Actual	Variance
Total Collections	[value]	[value]	[%/value]
Net Cash Flow	[value]	[value]	[%/value]
Operating Expenses	[value]	[value]	[%/value]

# 4 Q[X] [YEAR] Operating and Financial Metrics

## **4.1 Operating Metrics Commentary**

## 4.1.1 Total Ingested Invoices

[Metric narrative: Trend, drivers, implications]

Table 3: Quarterly Invoice Volume Trends

Period	Total Invoices	QoQ Change	YoY Change
Q[X-3] [YEAR-1]	[value]	-	-
Q[X-2] [YEAR-1]	[value]	[%]	-
Q[X-1] [YEAR-1]	[value]	[%]	-
Q[X] [YEAR-1]	[value]	[%]	-
Q[X-3] [YEAR]	[value]	[%]	[%]
Q[X-2] [YEAR]	[value]	[%]	[%]
Q[X-1] [YEAR]	[value]	[%]	[%]
Q[X] [YEAR]	[value]	[%]	[%]

#### **4.1.2 Collections Performance**

[Collections narrative: Beat/miss forecast, product mix impact, timing factors]

#### **4.1.3 Product Mix Evolution**

[Mix narrative: Shifts between Pure/Partial/Full, strategic implications]

#### Q[X] [YEAR] Product Mix:

Table 4: Product Mix Breakdown

Product Type	% of Volume	% of Revenue	Avg Value
Pure Servicing	[%]	[%]	[value]
Partial Advance	[%]	[%]	[value]
Full Purchase	[%]	[%]	[value]

# **5 In Summary**

[Summary paragraph 1: Quarter achievements recap]

[Summary paragraph 2: Looking ahead - priorities for next quarter]

- 1. [Priority 1]
- 2. [Priority 2]
- 3. [Priority 3]

[Closing gratitude paragraph]

Sincerely,

Reid M. Zeising

CEO & Founder

**GAIN** 

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