

## **BUSINESS GOALS**

### **Organization Structure background Info**

**Manager Name:** Prof Chandrashekar Ramanathan  
**BU of interest:** Recruitment Dept  
**Procure members:** Priya Ranjan Sinha (MT2015082), Saurabh Devgun (MT2015101),  
Vaibhav Dubey (MT2015124), Vikas Pandey (MT2015127)

### **Business Problem**

**Problem Description-** To help the recruitment process in the market/industry with better guidelines for employers and employees.

**Problem Area-** Marketing

**Status Quo-** It's a new venture of Stack Overflow- there is a little effort put in this direction.

### **Document Key objectives**

**Our Proposed Solution-**

- Employer- Better suggestion to recruit most suitable job candidates.
- Employee- Help the developers choose career path and take informed decisions

### **Success Criteria**

- Personal feedback from those who have been given a recommendation should show that their skillset is being utilized in the recommended domain.
- Employers exhibit better decision making based on results (trends, summarization, etc.) revealed by analysis.

## **ASSESSING THE SITUATION**

### **Resources Available**

**Hardware-** 8 RAM, Windows/ LINUX OS, etc.

**Data-** Survey Data of registered users of Stack Overflow (for recent 2 years)

**Personnel-** DB Administrator (for data cleaning)

## Risk Factors

**Factor1-** Timely Finish of Project

**Contingency Plan-** In case, time falls short, the scope can be reduced.

**Factor2-** Project finished within budget

**Contingency Plan-** In case, budget falls short, the scope can be reduced.

## Liabilities

**Requirements-** The survey necessitates that no confidential/ proprietary information of any company is elicited.

### Assumptions-

- Consulting Fees- \$50000
- Data Quality Assumptions- data is obtained from reliable source and has no repetitive submission of data.
- Results or methods- Stack Overflow is only interested in results and not in methodology used.
- Constraints-
  - Financial- The budget of expenditure is \$500 per person per week.
  - Legal- The terms and conditions are agreed with Stack overflow.

## Terminology

- Compensation-midpoint- it is the midpoint of salary range.
- Purchasing Power- The power that employee has in the company- can he make his own decisions for or he has to depend on other
- Remote Status- Willingness of an employee to work at various locations (like office, home, etc.)

## Cost Benefit Analysis

The estimated investment on the part of stack overflow is \$50000. Stack overflow is expected to get a new market share in becoming a middleman for recruitment processes. So, it seems worth the investment.

## DATA MINING GOALS

### DM Goals-

#### Descriptive-

- Distribution of candidates taking different online training programs.
- Distribution of people according to salary range.
- Percentage of candidates working in different domains.
- Domain-wise average salary.
- Technology trending in different countries in different age groups.

**Classification-** To predict best domain suited for a candidate possessing a skillset. We will consider details like IDE, technologies, programming languages, etc. to classify candidates (helps employee).

**Clustering-** Form a community of related employees so that they can mutually grow in their craft (helps employee).

#### Association Rules-

1. Determining correlation between Salary and job satisfaction (helps employer).
2. Association between age group and online courses.

## PROJECT TIMELINE

Phase	Time	Resources	Risks
Business Understanding	1 week	All Analysts	Economic change
Data Understanding	1 weeks	All Analysts	Data problems, Technology problems
Data Preparation	2 weeks	DM Consultant, DB analyst	Data problems, Technology problems
Modeling	2 weeks	DM Consultant, DB analyst	Technology problems, inability to find adequate model
Evaluation	1 week	All Analysts	Economic change, Inability to Implement Results
Deployment	1 week	DM Consultant, DB analyst	Economic change, Inability to Implement Results