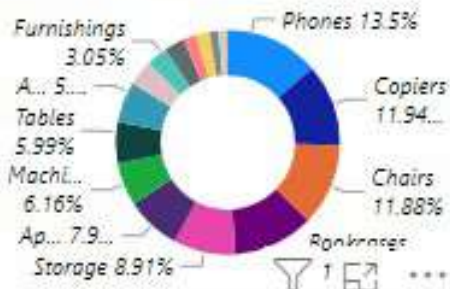
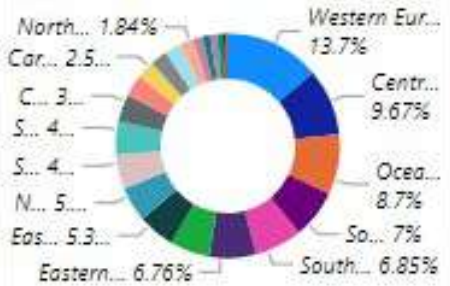


# Sales Insights

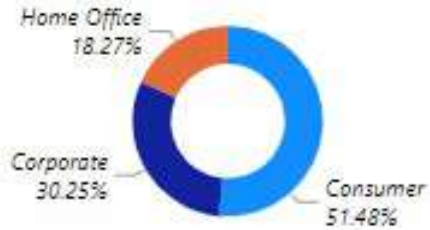
Sales by Sub-Category



Sales by Region



Sales by Segment



Select all

Qtr 1

Qtr 2

Qtr 3

Qtr 4

City

All

Year

All

Month

All

ORDERS

178K

SALES

13M

PROFIT

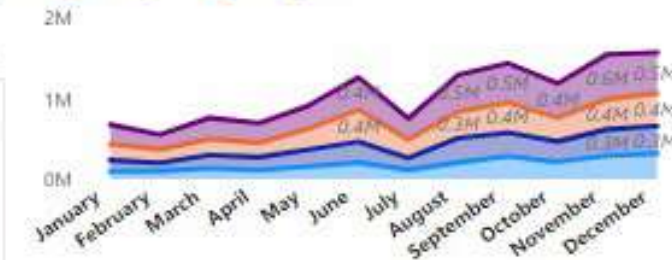
1.47M

SHIP DAYS

4

Monthly Sales Year Over Year

Year 2012 2013 2014 2015



Monthly Profit Year Over Year

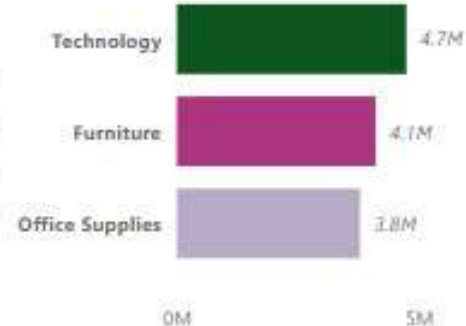
Year 2012 2013 2014 2015



Sales by Ship Mode



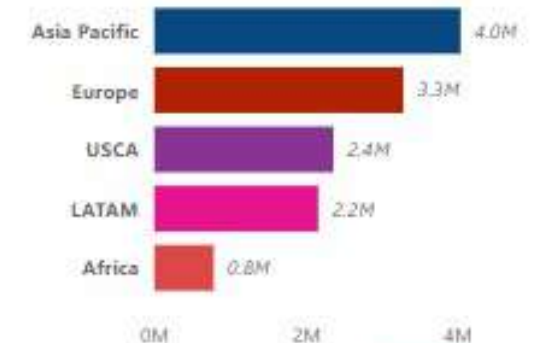
Sales by Category



Sales by Country



Sales by Market



# Sales Insights

### Sales by Sub-Category



### Sales by Region



### Sales by Segment



Select all

Qtr 1

Qtr 2

Qtr 3

Qtr 4

ORDERS

178K

SALES

13M

PROFIT

1.47M

SHIP DAYS

4.0

City

All

Year

All

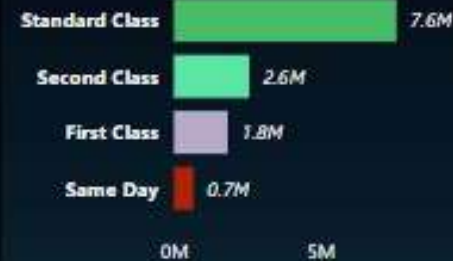
Month

All

### Monthly Sales Year Over Year



### Sales by Ship Mode



### Monthly Profit Year Over Year



### Sales by Category



### Sales by Country

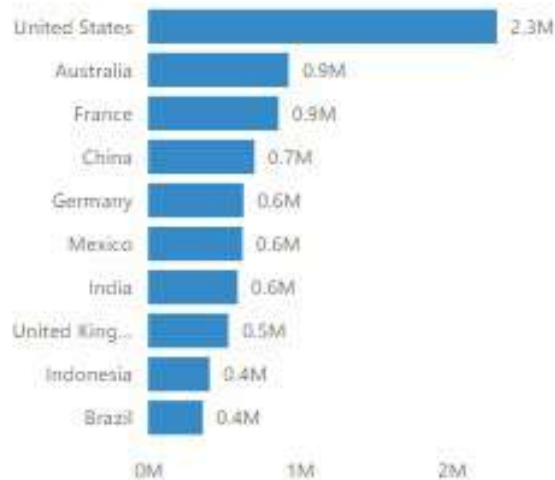


### Sales by Market

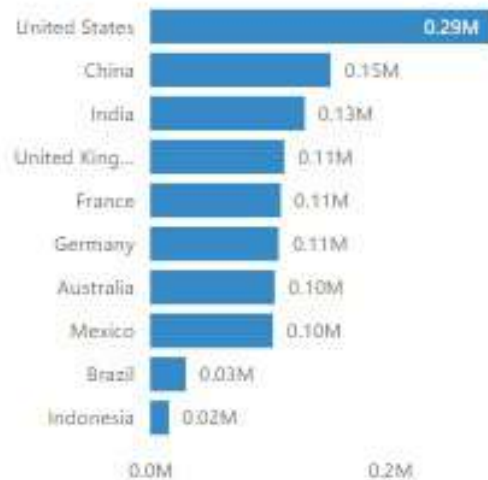




## Top 10 Country By Sales



## Top 10 Country By Profit



Select all

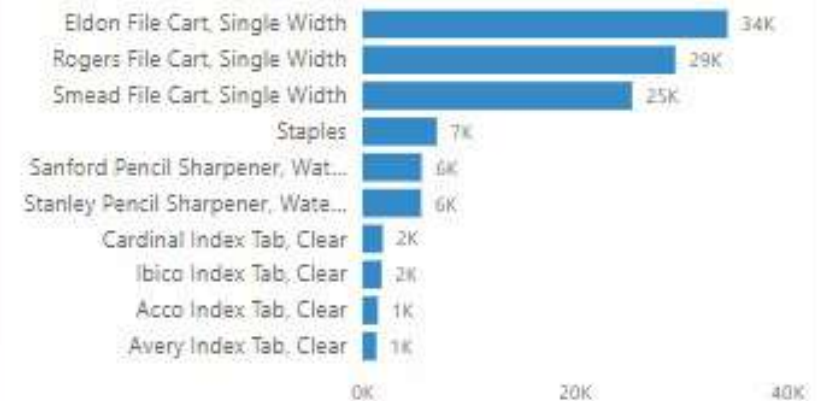
January

February

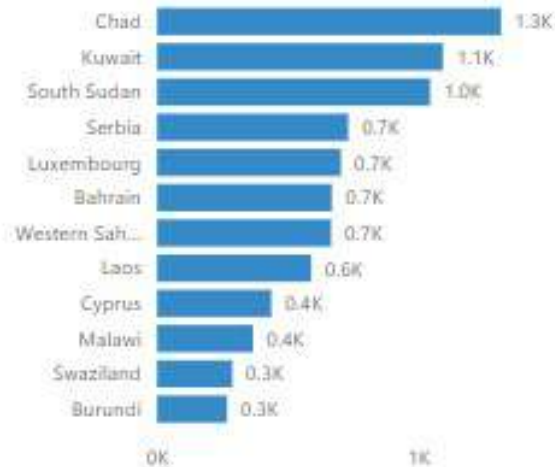
Year

All

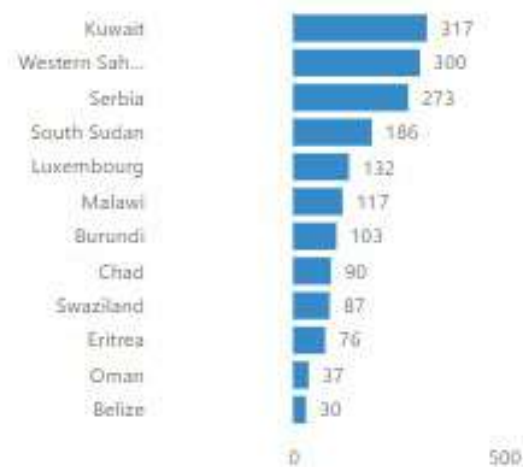
## Top 10 Product By Sales



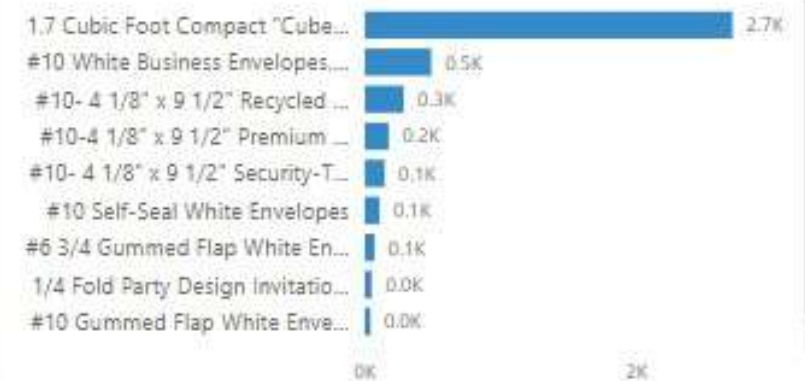
## Bottom 10 Country By Sales



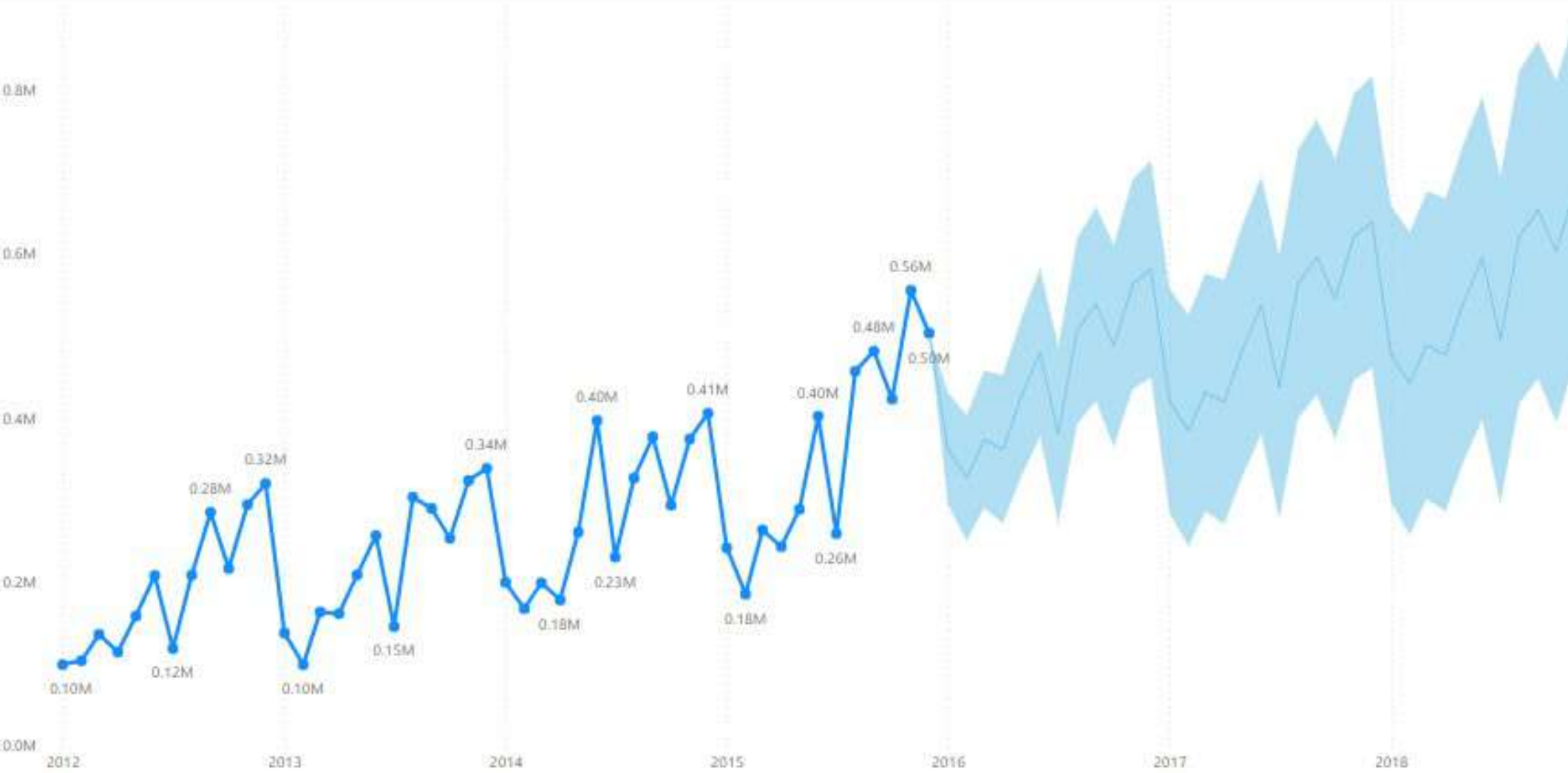
## Bottom 10 Profit by Country



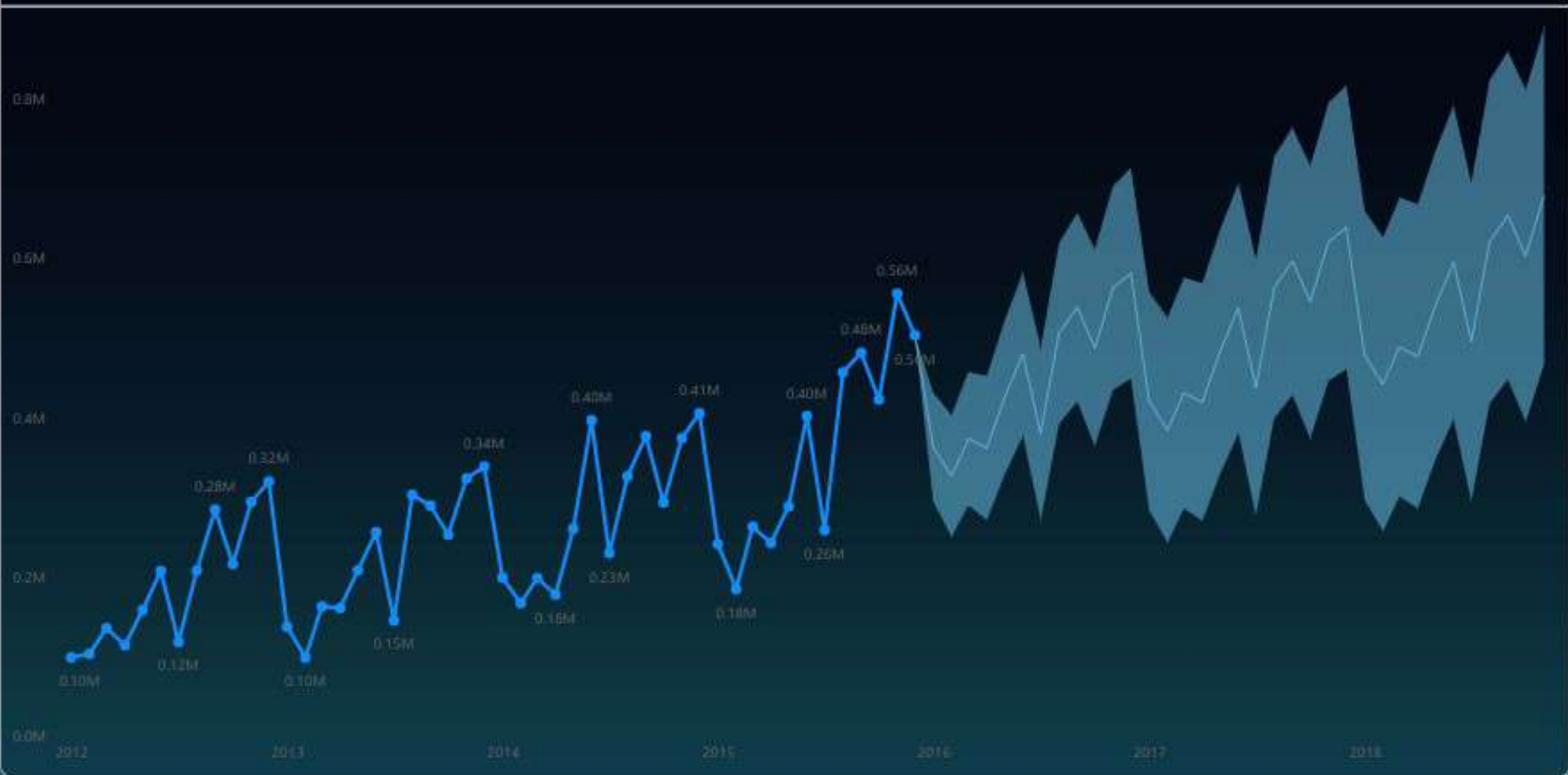
## Bottom 10 Product by Sales



# Sales Forecasting



# Sales Forecasting



## Return Insights

Number of Returns

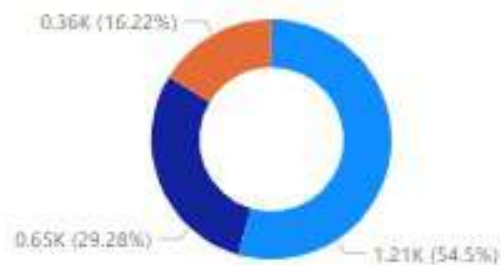
1079

Return Products

7675

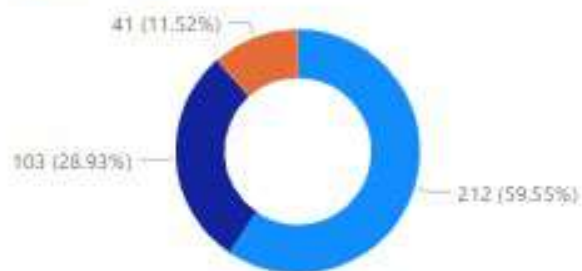
### Returns by Segment

Consumer Corporate Home Office



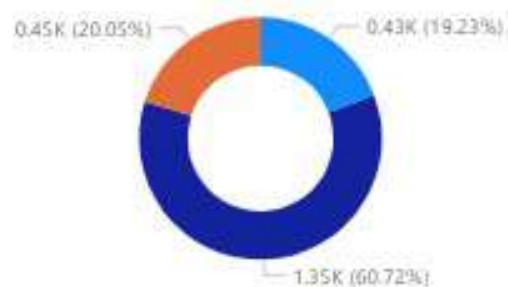
### Returns by Sub-Category

Storage Supplies Tables

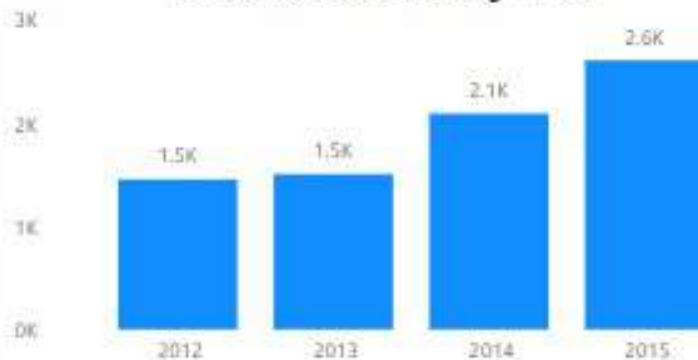


### Returns by Category

Furniture Office Supplies Technology



### Return Quantity YOY



### Returns by Region

