# Association Rule Mining Basic Theory and Practice

Takuma Kimura

#### **Contents at a Glance**

Section 1. What is Association Rule Mining?

Section 2. Basic Metrics

Section 3. Apriori Algorithm

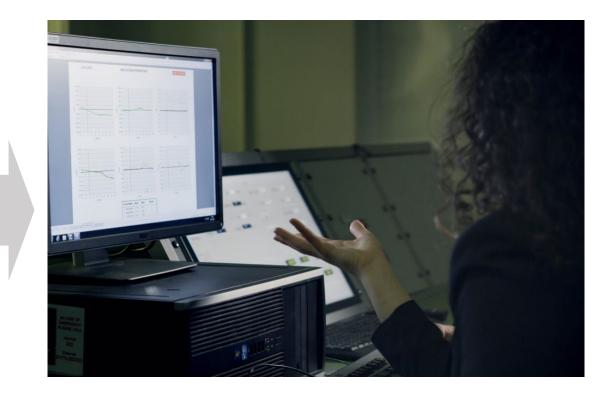
Section 4. Market Basket Analysis with Python

## Section 1 What is Association Rule Mining?

## 1. What is Association Rule Mining?

#### A Case of E-Commerce Site





#### Recommended for you







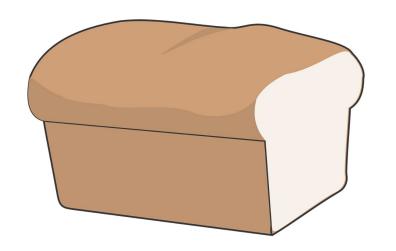
#### Your purchase history

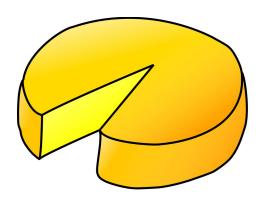


#### What is Association Rule Mining?

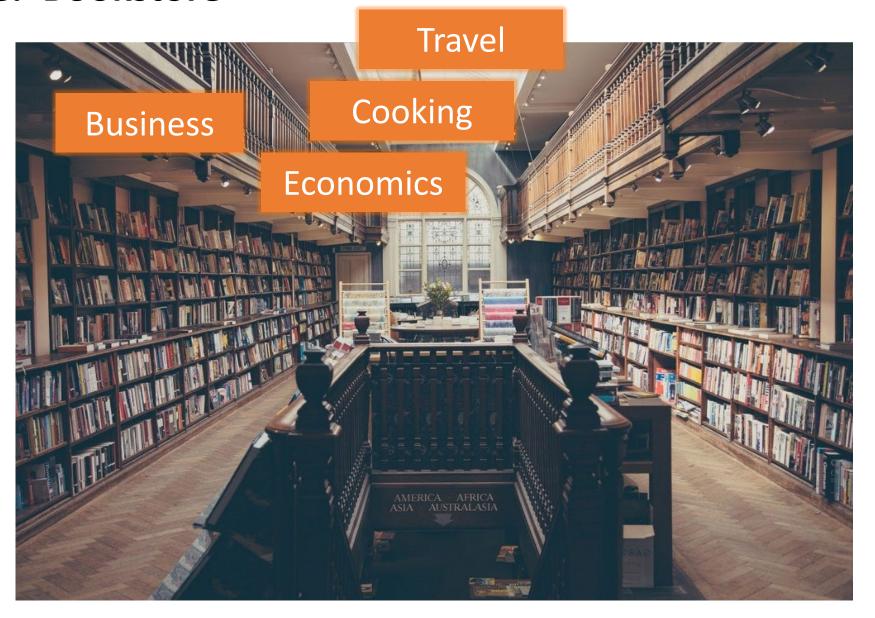
 Association Rule Mining is a technique to discover association between items.

It can reveal what products are being purchased together.





#### **Use Case: Bookstore**



#### **Beer and Diaper?**



\*Wilke, J. R. Retailing: Supercomputers manage holiday stock. The Wall Street Journal. 1992-12-23

#### **Usefulness of Association Rule Mining**

## We can do cross-selling effectively!

#### **Sources of Pictures**

- p.3 Andrea Piacquadio from Pixel (Left) ThisIsEngineering from Pixel (Right)
- p.4 Javier-Rodriguez from Pixabay
- p.5 Clker-Free-Vector-Images from Pixabay
- **p.6** Foundry Co from Pixabay
- p.7 Alexander Lesnitsky from Pixabay (Beer)
  PublicDomainPictures from Pixabay (Diaper)

## 2. Comparison with Similar Methods

#### Difference between Clustering and Association Rule Mining

#### Clustering:

Find clusters within a sample based on similarities.

#### Association Rule Mining:

Find association between variables based on co-occurrence.

#### **Example: Clustering**

#### Varible

		Bread	Butter	Cheese	Milk
Customer 1			<b>✓</b>		<b>✓</b>
Cu	stomer 2	<b>✓</b>		<b>✓</b>	
Cu	stomer 3	~		<b>✓</b>	<b>✓</b>
Cu	stomer 4	~	<b>✓</b>		<b>✓</b>
Cu	stomer 5			<b>✓</b>	

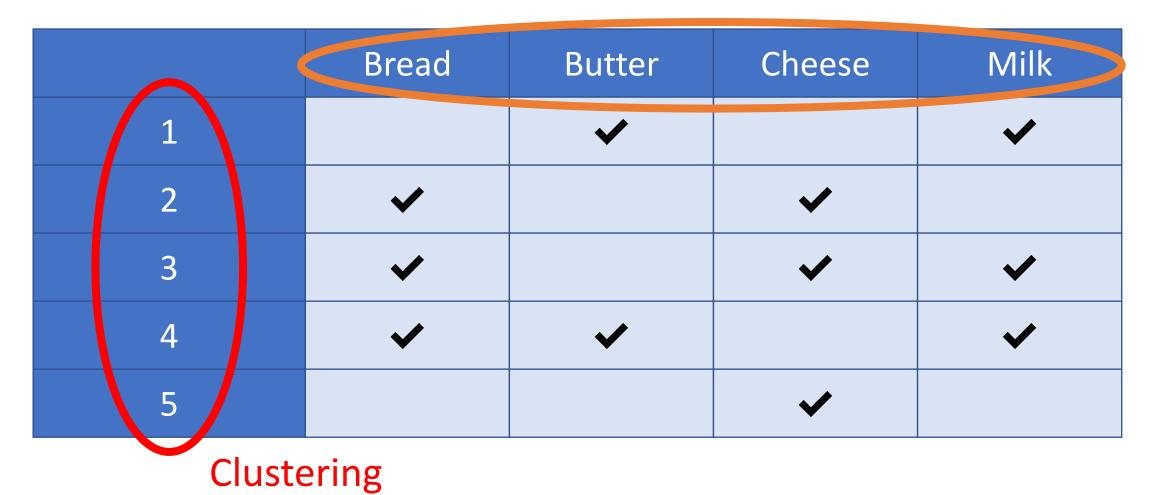
Sample

#### **Example: Association Rule Mining**

	Bread	Butter	Cheese	Milk
Transaction 1		<b>✓</b>		<b>✓</b>
Transaction 2	<b>✓</b>		<b>✓</b>	
Transaction 3	<b>✓</b>		<b>✓</b>	<b>✓</b>
Transaction 4	<b>✓</b>	<b>✓</b>		<b>✓</b>
Transaction 5			<b>✓</b>	

#### **Clustering? Association Rule Mining?**

#### Association rule mining



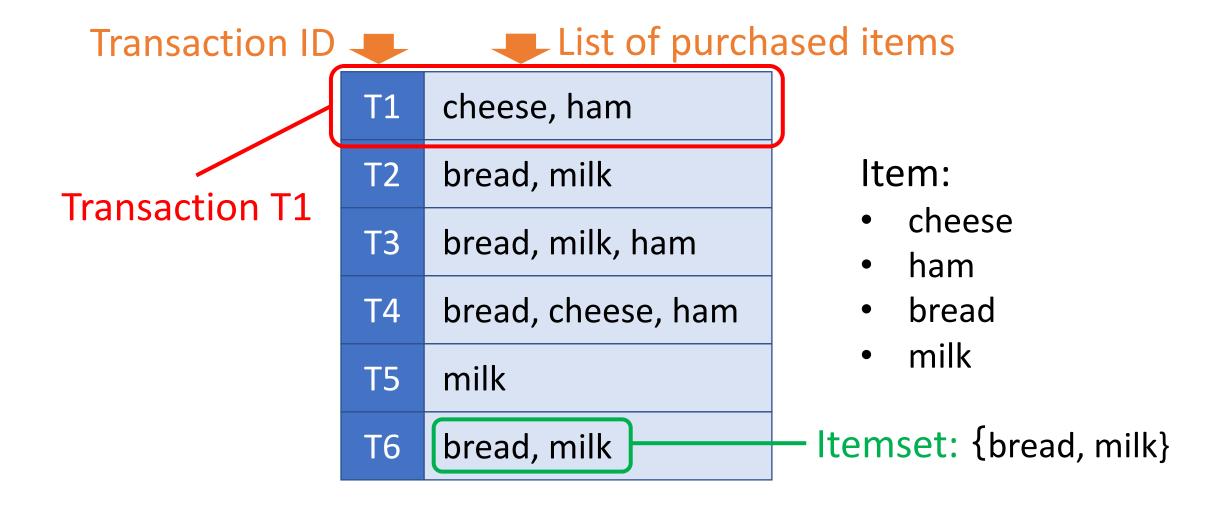
#### **Collaborative Filtering? Association Rule Mining?**

Association rule mining does not aim to reveal each customer's preference.

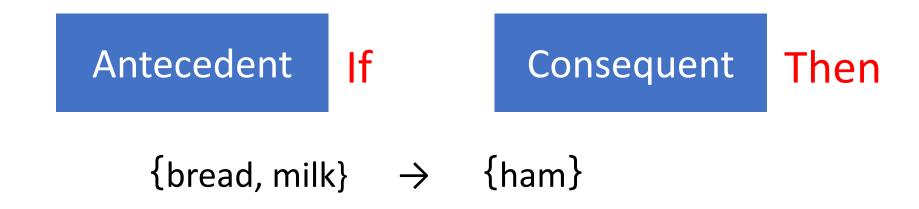
Association rule mining does not analyze historical data.

## 3. Basic Terms

#### **Item and Itemset**



#### **Antecedent and Consequent**



Association rule mining reveals co-occurrence.

**NOT** causality!

#### **Basic Metrics of Association**

Support

Confidence

• Lift

## 4. Basic Math: Set Theory

#### What is Set?

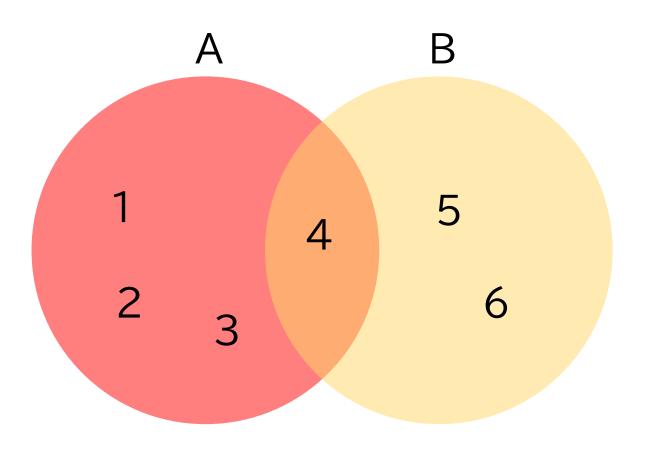
Set: A collection of elements

#### **Elements**

A {1, 2, 3, 4}

B {4, 5, 6}

1 ∈ A Belongs to



#### **Intersection and Union**

Intersection:  $A \cap B$ 

A∩B {4}

Union: AUB

AUB {1, 2, 3, 4, 5, 6}

