

Data Migration

Please find the report below. To restart the analysis please click reset.

Parent Objects

Child Objects

▼ Opportunity

Field Label in Source	Field Label in Destination	API Name in Source	API Name in Destination	Field Type in Source	Field Type in Destination	Required in Destination	Validation Level Required in Destination	Layout Level Required in Destination
Account ID	Account ID	AccountId	AccountId	REFERENCE {Account}	REFERENCE {Account}		✓	✓
Record Type ID	Record Type ID	RecordTypeId	RecordTypeId	REFERENCE {RecordType}	REFERENCE {RecordType}		✓	
Private	Private	IsPrivate	IsPrivate	BOOLEAN	BOOLEAN			
Name	Name	Name	Name	STRING	STRING	✓	✓	✓
Description	Description	Description	Description	TEXTAREA	TEXTAREA		✓	✓
Stage	Stage	StageName	StageName	PICKLIST	PICKLIST	✓	✓	✓
Amount	Amount	Amount	Amount	CURRENCY	CURRENCY		✓	✓
Quantity	Quantity	TotalOpportunityQuantity	TotalOpportunityQuantity	DOUBLE	DOUBLE			
Close Date	Close Date	CloseDate	CloseDate	DATE	DATE	✓	✓	✓
Opportunity Type	Opportunity Type	Type	Type	PICKLIST	PICKLIST		✓	✓
Next Step	Next Step	NextStep	NextStep	STRING	STRING			
Lead Source	Lead Source	LeadSource	LeadSource	PICKLIST	PICKLIST			
Forecast Category	Forecast Category	ForecastCategoryName	ForecastCategoryName	PICKLIST	PICKLIST			
Opportunity Currency	Opportunity Currency	CurrencyIsoCode	CurrencyIsoCode	PICKLIST	PICKLIST			✓
Campaign ID	Campaign ID	CampaignId	CampaignId	REFERENCE {Campaign}	REFERENCE {Campaign}		✓	
Price Book ID	Price Book ID	Pricebook2Id	Pricebook2Id	REFERENCE {Pricebook2}	REFERENCE {Pricebook2}			
Owner ID	Owner ID	OwnerId	OwnerId	REFERENCE {User}	REFERENCE {User}	✓	✓	
Contract ID	Contract ID	ContractId	ContractId	REFERENCE {Contract}	REFERENCE {Contract}			
AM Portion (\$)	AM Portion (\$)	ATR_AM_Portion__c	ATR_AM_Portion__c	CURRENCY	CURRENCY			
Actual Close Date	Actual Close Date	ATR_Actual_Close_Date__c	ATR_Actual_Close_Date__c	DATE	DATE		✓	
Attach AGMT	Attach AGMT	Attach_AGMT__c	Attach_AGMT__c	BOOLEAN	BOOLEAN		✓	
Aircraft Quantity	Aircraft Quantity	ATR_Aircraft_Quantity__c	ATR_Aircraft_Quantity__c	DOUBLE	DOUBLE		✓	✓
BAFO%	BAFO%	BAFO__c	BAFO__c	PERCENT	PERCENT		✓	
OR B&P \$ Amount Approved	OR B&P \$ Amount Approved	ATR_B_P_Hours_Approved__c	ATR_B_P_Hours_Approved__c	DOUBLE	DOUBLE			
CY B&P Approved Plan \$	CY B&P Approved Plan \$	ATR_B_P_Hours_Requested__c	ATR_B_P_Hours_Requested__c	DOUBLE	DOUBLE			
Base %	Base %	ATR_Base__c	ATR_Base__c	DOUBLE	DOUBLE		✓	✓
Competitor Price Difference	Competitor Price Difference	ATR_Competitor_Price_Difference__c	ATR_Competitor_Price_Difference__c	PICKLIST	PICKLIST			
Escalation	Escalation	ATR_Escalation__c	ATR_Escalation__c	PICKLIST	PICKLIST			
Expected Close Date	Expected Close Date	ATR_Expected_Close_Date__c	ATR_Expected_Close_Date__c	DATE	DATE			
IP TAT (days)	IP TAT (days)	ATR_IP_TAT_days__c	ATR_IP_TAT_days__c	DOUBLE	DOUBLE			
Initial Provisioning	Initial Provisioning	ATR_Initial_Provisioning__c	ATR_Initial_Provisioning__c	BOOLEAN	BOOLEAN			
Line Stations	Line Stations	ATR_Line_Stations__c	ATR_Line_Stations__c	DOUBLE	DOUBLE			
OEM Portion (\$)	OEM Portion (\$)	ATR_OEM_Portion__c	ATR_OEM_Portion__c	CURRENCY	CURRENCY			
OR Comments and Action Items	OR Comments and Action Items	ATR_OR_Decision_Reason_Additional_Notes__c	ATR_OR_Decision_Reason_Additional_Notes__c	TEXTAREA	TEXTAREA			
OR Opportunity B&P Approvers	OR Opportunity B&P Approvers	ATR_OR_Decision_Reason__c	ATR_OR_Decision_Reason__c	TEXTAREA	TEXTAREA			
Opportunity Agreement	Opportunity Agreement	ATR_Opportunity_Agreement__c	ATR_Opportunity_Agreement__c	URL	URL			

Opportunity P&DR	Opportunity P&DR	ATR_Opportunity_P_DR__c	ATR_Opportunity_P_DR__c	URL	URL		
Payment Terms	Payment Terms	ATR_Payment_Terms__c	ATR_Payment_Terms__c	PICKLIST	PICKLIST	✓	
Offering Sales	Offering Sales	RMU_Sales__c	RMU_Sales__c	PICKLIST	PICKLIST	✓	✓
Program Type	Program Type	ATR_Program_Type__c	ATR_Program_Type__c	PICKLIST	PICKLIST	✓	
Proposal Validity	Proposal Validity	ATR_Proposal_Validity__c	ATR_Proposal_Validity__c	DATE	DATE		
Proposed Training	Proposed Training	ATR_Proposed_Training__c	ATR_Proposed_Training__c	MULTIPICKLIST	MULTIPICKLIST		
RFP	RFP	ATR_RFP__c	ATR_RFP__c	BOOLEAN	BOOLEAN	✓	
Revenue Begin	Revenue Begin	ATR_Revenue_Begin__c	ATR_Revenue_Begin__c	DATE	DATE		
Revenue End	Revenue End	ATR_Revenue_End__c	ATR_Revenue_End__c	DATE	DATE		
Review Date	Review Date	ATR_Review_Date__c	ATR_Review_Date__c	DATE	DATE		
Review Decision	Review Decision	ATR_Review_Decision__c	ATR_Review_Decision__c	PICKLIST	PICKLIST		
Review Org	Review Org	ATR_Review_Org__c	ATR_Review_Org__c	PICKLIST	PICKLIST	✓	✓
Shipping	Shipping	ATR_Shipping__c	ATR_Shipping__c	PICKLIST	PICKLIST		
Team Members	Team Members	ATR_Team_Members__c	ATR_Team_Members__c	REFERENCE {User}	REFERENCE {User}		
Turnaround Time	Turnaround Time	ATR_Turnaround_Time__c	ATR_Turnaround_Time__c	DOUBLE	DOUBLE		
Unique C&PS or ISC Requirements	Unique C&PS or ISC Requirements	ATR_Unique_C_PS_or_ISC_Requirements__c	ATR_Unique_C_PS_or_ISC_Requirements__c	BOOLEAN	BOOLEAN		
Warranty Type	Warranty Type	ATR_Warranty_Type__c	ATR_Warranty_Type__c	PICKLIST	PICKLIST		
Active	Active	Active__c	Active__c	BOOLEAN	BOOLEAN	✓	
Application	Application	Application__c	Application__c	TEXTAREA	TEXTAREA		
Bid Type Name	Bid Type Name	Bid_Type_Name__c	Bid_Type_Name__c	PICKLIST	PICKLIST	✓	✓
CBT Directorate	CBT Directorate	CBT_Directorate__c	CBT_Directorate__c	PICKLIST	PICKLIST	✓	
CBT Team	CBT Team	CBT_Team_Tier_3__c	CBT_Team_Tier_3__c	PICKLIST	PICKLIST	✓	✓
CBT	CBT	CBT_Tier_2__c	CBT_Tier_2__c	PICKLIST	PICKLIST	✓	✓
Channel	Channel	Channel__c	Channel__c	PICKLIST	PICKLIST	✓	
Contract Type	Contract Type	Contract_Type__c	Contract_Type__c	PICKLIST	PICKLIST	✓	✓
Design Location	Design Location	Design_Location__c	Design_Location__c	REFERENCE {Account}	REFERENCE {Account}		
Discretionary Owner Email	Discretionary Owner Email	Discretionary_Owner_Email__c	Discretionary_Owner_Email__c	EMAIL	EMAIL		
Distributor Rep	Distributor Rep	Distributor_Rep__c	Distributor_Rep__c	REFERENCE {Contact}	REFERENCE {Contact}		
Distributor	Distributor	Distributor__c	Distributor__c	REFERENCE {Account}	REFERENCE {Account}		
Documentum Link	Documentum Link	Documentum_Link__c	Documentum_Link__c	URL	URL		
Draft RFP Expected Date	Draft RFP Expected Date	Draft_RFP_Expected_Date__c	Draft_RFP_Expected_Date__c	DATE	DATE		
End User	End User	End_User__c	End_User__c	REFERENCE {Account}	REFERENCE {Account}	✓	✓
Honeywell Quote #	Honeywell Quote #	Honeywell_Quote__c	Honeywell_Quote__c	STRING	STRING		
Incumbent	Incumbent	Incumbent__c	Incumbent__c	PICKLIST	PICKLIST	✓	✓
International Code	International Code	International_Code__c	International_Code__c	PICKLIST	PICKLIST	✓	✓
Is Restricted Opportunity	Is Restricted Opportunity	Is_Restricted_Opportunity__c	Is_Restricted_Opportunity__c	BOOLEAN	BOOLEAN	✓	
Key Code: RDE	Key Code: RDE	Key_Code__c	Key_Code__c	STRING	STRING		
Legacy Opportunity Number	Legacy Opportunity Number	Legacy_Opportunity_Number__c	Legacy_Opportunity_Number__c	STRING	STRING		
Next Tollgate Date	Next Tollgate Date	Next_Phase_Date__c	Next_Phase_Date__c	DATE	DATE	✓	
Next Tollgate	Next Tollgate	Next_Phase__c	Next_Phase__c	STRING	STRING	✓	
Next Step Date	Next Step Date	Next_Step_Date__c	Next_Step_Date__c	DATE	DATE	✓	
Margin %	Margin %	Operating_Margin__c	Operating_Margin__c	PERCENT	PERCENT	✓	
Opportunity Record Type	Opportunity Record Type	Opportunity_Type__c	Opportunity_Type__c	STRING	STRING	✓	
Planned Meeting	Planned Meeting	Planned_Meeting__c	Planned_Meeting__c	REFERENCE {Planned_Meeting__c}	REFERENCE {Planned_Meeting__c}		
Platform	Platform	Platform__c	Platform__c	REFERENCE {Platform__c}	REFERENCE {Platform__c}	✓	✓
Winning Competitor	Winning Competitor	Primary_Competitor__c	Primary_Competitor__c	STRING	STRING	✓	
Prime/Sub	Prime/Sub	Prime_Sub__c	Prime_Sub__c	PICKLIST	PICKLIST	✓	✓
Prime	Prime	Prime__c	Prime__c	STRING	STRING		
Product Type GBE	Product Type GBE	Product_Line_Product_Group__c	Product_Line_Product_Group__c	MULTIPICKLIST	MULTIPICKLIST	✓	✓

Product Line	Product Line	Product_Line__c	Product_Line__c	REFERENCE {Product_Line__c}	REFERENCE {Product_Line__c}		
Were Value Tools Used in the Pursuit?	Were Value Tools Used in the Pursuit?	Was_a_Value_Tool _Used__c	Was_a_Value_Tool _Used__c	PICKLIST	PICKLIST	✓	✓
Program	Program	Program__c	Program__c	STRING	STRING	✓	
Proposal Due Date	Proposal Due Date	Proposal_Due_Dat e__c	Proposal_Due_Dat e__c	DATE	DATE	✓	
RDE Amount	RDE Amount	RDE_Amount__c	RDE_Amount__c	CURRENCY	CURRENCY		
RFP Expected Date	RFP Expected Date	RFP_Expected_Dat e__c	RFP_Expected_Dat e__c	DATE	DATE	✓	
RFP Number	RFP Number	RFP_Number__c	RFP_Number__c	STRING	STRING		
RFP Receipt Date	RFP Receipt Date	RFP_Receipt_Date __c	RFP_Receipt_Date __c	DATE	DATE		
RFP Request Date	RFP Request Date	RFP_Request_Date __c	RFP_Request_Date __c	DATE	DATE	✓	
Request Follow up	Request Follow up	Request_Follow_u p__c	Request_Follow_u p__c	BOOLEAN	BOOLEAN		
Revenue Type	Revenue Type	Revenue_Type__c	Revenue_Type__c	PICKLIST	PICKLIST	✓	✓
SBU	SBU	SBU__c	SBU__c	PICKLIST	PICKLIST	✓	✓
Services Possible	Services Possible	Services_Possible __c	Services_Possible __c	BOOLEAN	BOOLEAN		
Solution Type	Solution Type	Solution_Type__c	Solution_Type__c	PICKLIST	PICKLIST	✓	✓
Subcontractor Location	Subcontractor Location	Subcontractor_Loc ation__c	Subcontractor_Loc ation__c	REFERENCE {Account}	REFERENCE {Account}		
Tech Sales Product Area	Tech Sales Product Area	Tech_Sales_Produc t_Area__c	Tech_Sales_Produc t_Area__c	PICKLIST	PICKLIST	✓	✓
Tech Sales	Tech Sales	Tech_Sales__c	Tech_Sales__c	PICKLIST	PICKLIST	✓	✓
Push Product Date	Push Product Date	Push_Product_Dat e__c	Push_Product_Dat e__c	BOOLEAN	BOOLEAN	✓	
Win/Loss Amount	Win/Loss Amount	Win_Loss_Amount __c	Win_Loss_Amount __c	CURRENCY	CURRENCY	✓	
Win/Loss Reason	Win/Loss Reason	Win_Loss_Reason_ Code__c	Win_Loss_Reason_ Code__c	PICKLIST	PICKLIST	✓	✓
Win/Loss Reason Comments	Win/Loss Reason Comments	Win_Loss_Reason_ Text__c	Win_Loss_Reason_ Text__c	TEXTAREA	TEXTAREA	✓	
Restricted Comments/Descri ption	Restricted Comments/Descri ption	Restricted_Comme nts_Description__c	Restricted_Comme nts_Description__c	ENCRYPTEDSTRIN G	ENCRYPTEDSTRIN G		
Restricted Customer Name	Restricted Customer Name	Restricted_Custom er_Name__c	Restricted_Custom er_Name__c	ENCRYPTEDSTRIN G	ENCRYPTEDSTRIN G		
Restricted Opportunity Name	Restricted Opportunity Name	Restricted_Opport unity_Name__c	Restricted_Opport unity_Name__c	ENCRYPTEDSTRIN G	ENCRYPTEDSTRIN G		
Restricted Program Name	Restricted Program Name	Restricted_Progra m_Name__c	Restricted_Progra m_Name__c	ENCRYPTEDSTRIN G	ENCRYPTEDSTRIN G		
Annual Flight Hours	Annual Flight Hours	ATR_Annual_Flight _Hours__c	ATR_Annual_Flight _Hours__c	DOUBLE	DOUBLE	✓	
Contract Agreement Expiration	Contract Agreement Expiration	ATR_Contract_Agre ement_Expiration_ __c	ATR_Contract_Agre ement_Expiration_ __c	DATE	DATE		
Flight Hours Summary	Flight Hours Summary	ATR_Flight_Hours_ Summary__c	ATR_Flight_Hours_ Summary__c	STRING	STRING		
Estimated Win Probability	Estimated Win Probability	ATR_Probability__c	ATR_Probability__c	PERCENT	PERCENT	✓	✓
Imany Contract Number	Imany Contract Number	Imany_Contract_N umber__c	Imany_Contract_N umber__c	STRING	STRING		
ATR Opportunity Type	ATR Opportunity Type	ATR_Opportunity_T ype_Convert__c	ATR_Opportunity_T ype_Convert__c	STRING	STRING		
Proposal Type	Proposal Type	ATR_Proposal_Type __c	ATR_Proposal_Type __c	PICKLIST	PICKLIST	✓	✓
REPORT ACCOUNT NAME	REPORT ACCOUNT NAME	REPORT_ACCOUNT_ _NAME__c	REPORT_ACCOUNT_ _NAME__c	STRING	STRING		
GM%	GM%	GM__c	GM__c	PERCENT	PERCENT	✓	
Status / Next Steps (Retired)	Status / Next Steps (Retired)	Status_Next_Steps __c	Status_Next_Steps __c	TEXTAREA	TEXTAREA		
IBOT Processed Date	IBOT Processed Date	IBOT_Processed_D ate__c	IBOT_Processed_D ate__c	DATE	DATE		
Agent Commission / Percentage	Agent Commission / Percentage	ATR_Agent_Comm ission_Percentage_ __c	ATR_Agent_Comm ission_Percentage_ __c	PICKLIST	PICKLIST		
Lead Creator	Lead Creator	Lead_Creator__c	Lead_Creator__c	REFERENCE (User)	REFERENCE (User)		
Program Manager	Program Manager	Programme_Mana ger__c	Programme_Mana ger__c	STRING	STRING		
Concessions Proposed	Concessions Proposed	Concessions_Prop osed__c	Concessions_Prop osed__c	PICKLIST	PICKLIST		
Est Concessions Offered (\$)	Est Concessions Offered (\$)	Est_Concessions_O ffered_Dollar__c	Est_Concessions_O ffered_Dollar__c	CURRENCY	CURRENCY	✓	
Account Contact Name	Account Contact Name	Account_Contact_ Name__c	Account_Contact_ Name__c	REFERENCE {Contact}	REFERENCE {Contact}	✓	
Lead FSE/Initiator Name	Lead FSE/Initiator Name	FSEinitiator_name_ Leadmapped__c	FSEinitiator_name_ Leadmapped__c	REFERENCE (User)	REFERENCE (User)		
Account Id	Account Id	Account_Id__c	Account_Id__c	STRING	STRING		
End User Id	End User Id	End_User_Id__c	End_User_Id__c	STRING	STRING		
Restricted End User	Restricted End User	Restricted_End_Us er__c	Restricted_End_Us er__c	ENCRYPTEDSTRIN G	ENCRYPTEDSTRIN G		
Previos Tollgate Date	Previos Tollgate Date	Previos_Tollgate_D ate__c	Previos_Tollgate_D ate__c	DATE	DATE		
Previos Tollgate	Previos Tollgate	Previos_Tollgate__c	Previos_Tollgate__c	STRING	STRING		

Previous StageName	Previous StageName	Previous_StageName__c	Previous_StageName__c	STRING	STRING	
Offering	Offering	RMU__c	RMU__c	PICKLIST	PICKLIST	✓
Time to TRL6	Time to TRL6	Time_to_TRL6__c	Time_to_TRL6__c	PICKLIST	PICKLIST	✓
Is Converted	Is Converted	Is_Converted__c	Is_Converted__c	BOOLEAN	BOOLEAN	
Is Attachment	Is Attachment	IsAttachment__c	IsAttachment__c	BOOLEAN	BOOLEAN	
Lead Amount	Lead Amount	Lead_Amount__c	Lead_Amount__c	CURRENCY	CURRENCY	
Origin Source Creation Date	Origin Source Creation Date	Lead_Creation_Date__c	Lead_Creation_Date__c	DATE	DATE	✓
Lead Description	Lead Description	Lead_Description__c	Lead_Description__c	TEXTAREA	TEXTAREA	
Lead Number	Lead Number	Lead_Number__c	Lead_Number__c	STRING	STRING	✓
Legacy Lead Opp Type (do not use)	Legacy Lead Opp Type (do not use)	Lead_Opportunity_Type__c	Lead_Opportunity_Type__c	PICKLIST	PICKLIST	
Lead Summary	Lead Summary	Lead_Summary__c	Lead_Summary__c	STRING	STRING	
Proposal Complexity Description	Proposal Complexity Description	Proposal_Complexity_Description__c	Proposal_Complexity_Description__c	STRING	STRING	✓
Proposal Complexity	Proposal Complexity	Proposal_Complexity__c	Proposal_Complexity__c	PICKLIST	PICKLIST	
Proposal Submitted Date	Proposal Submitted Date	Proposal_Submitted_Date__c	Proposal_Submitted_Date__c	DATE	DATE	
Certification Requirements	Certification Requirements	Certification_Requirements__c	Certification_Requirements__c	PICKLIST	PICKLIST	
Global Outsourcing	Global Outsourcing	Global_Outsourcing__c	Global_Outsourcing__c	BOOLEAN	BOOLEAN	
Offset Requirements	Offset Requirements	Offset_Requirements__c	Offset_Requirements__c	BOOLEAN	BOOLEAN	✓
Requires Export License	Requires Export License	Requires_Export_License__c	Requires_Export_License__c	BOOLEAN	BOOLEAN	
Opportunity Order Numbers	Opportunity Order Numbers	Opportunity_Order_Numbers__c	Opportunity_Order_Numbers__c	TEXTAREA	TEXTAREA	
Duplicate Order Number	Duplicate Order Number	Duplicate_Order_Number__c	Duplicate_Order_Number__c	TEXTAREA	TEXTAREA	
Owner ID	Owner ID	Owner_ID__c	Owner_ID__c	REFERENCE (User)	REFERENCE (User)	
Internal Next Steps	Internal Next Steps	Next_Step__c	Next_Step__c	TEXTAREA	TEXTAREA	✓
Aircraft Name	Aircraft Name	Aircraft_Ref__c	Aircraft_Ref__c	REFERENCE {Fleet_Asset_Detail__c}	REFERENCE {Fleet_Asset_Detail__c}	✓ ✓
Authority to Bid	Authority to Bid	Authority_to_Bid__c	Authority_to_Bid__c	PICKLIST	PICKLIST	
BACK TRACKING NUMBER	BACK TRACKING NUMBER	BACK_TRACKING_NUMBER__c	BACK_TRACKING_NUMBER__c	STRING	STRING	
Bid/No Bid Approval	Bid/No Bid Approval	Bid_No_Bid_Approval__c	Bid_No_Bid_Approval__c	PICKLIST	PICKLIST	
Competitive Assessment Completed	Competitive Assessment Completed	Competitive_Assessment_Completed__c	Competitive_Assessment_Completed__c	PICKLIST	PICKLIST	
Customer CTQs Finalized	Customer CTQs Finalized	Customer_CTQs_Finalized__c	Customer_CTQs_Finalized__c	PICKLIST	PICKLIST	
Greensheet Review(s) Completed	Greensheet Review(s) Completed	Greensheet_Review_s_Completed__c	Greensheet_Review_s_Completed__c	PICKLIST	PICKLIST	
Contract End Date	Contract End Date	HAPP_Contract_End_Date__c	HAPP_Contract_End_Date__c	DATE	DATE	✓
Contract Start Date	Contract Start Date	HAPP_Contract_Start_Date__c	HAPP_Contract_Start_Date__c	DATE	DATE	✓
HON Proposal Preso to Customer Completed	HON Proposal Preso to Customer Completed	HON_Proposal_Preso_to_Customer_Completed__c	HON_Proposal_Preso_to_Customer_Completed__c	DATE	DATE	
HON RFI Response Delivered	HON RFI Response Delivered	HON_RFI_Responses_Delivered__c	HON_RFI_Responses_Delivered__c	DATE	DATE	
HON RFI Response Due	HON RFI Response Due	HON_RFI_Responses_Due__c	HON_RFI_Responses_Due__c	DATE	DATE	
HON RFP Response Delivered	HON RFP Response Delivered	HON_RFP_Responses_Delivered__c	HON_RFP_Responses_Delivered__c	DATE	DATE	
HON RFP Response Due	HON RFP Response Due	HON_RFP_Responses_Due__c	HON_RFP_Responses_Due__c	DATE	DATE	
Inside Sales Owner	Inside Sales Owner	Inside_Sales_Owner__c	Inside_Sales_Owner__c	REFERENCE (User)	REFERENCE (User)	
Kickoff Meeting Completed	Kickoff Meeting Completed	Kickoff_Meeting_Completed__c	Kickoff_Meeting_Completed__c	PICKLIST	PICKLIST	
Contract End Date (obsolete)	Contract End Date (obsolete)	MSP_Contract_End_Date__c	MSP_Contract_End_Date__c	DATE	DATE	✓
Contract Start Date (obsolete)	Contract Start Date (obsolete)	MSP_Contract_Start_Date__c	MSP_Contract_Start_Date__c	DATE	DATE	✓
OE RFI Release	OE RFI Release	OE_RFI_Release__c	OE_RFI_Release__c	DATE	DATE	
OE RFP Release	OE RFP Release	OE_RFP_Release__c	OE_RFP_Release__c	DATE	DATE	
Operator Conference Details	Operator Conference Details	Operator_conference__c	Operator_conference__c	PICKLIST	PICKLIST	
Opportunity Co-owner (Not on page Layout)	Opportunity Co-owner (Not on page Layout)	Opportunity_Co_Owner__c	Opportunity_Co_Owner__c	PICKLIST	PICKLIST	
Opportunity Co-owner	Opportunity Co-owner	Opportunity_Co_Owner_new__c	Opportunity_Co_Owner_new__c	REFERENCE (User)	REFERENCE (User)	
Opportunity Notes	Opportunity Notes	Opportunity_Notes__c	Opportunity_Notes__c	TEXTAREA	TEXTAREA	✓

Opportunity Platform	Opportunity Platform	Opportunity_Platform__c	Opportunity_Platform__c	STRING	STRING	
Phase Gate 1	Phase Gate 1	Phase_Gate_1__c	Phase_Gate_1__c	DATE	DATE	
Phase Gate 2A	Phase Gate 2A	Phase_Gate_2A__c	Phase_Gate_2A__c	DATE	DATE	
Phase Gate 2B	Phase Gate 2B	Phase_Gate_2B__c	Phase_Gate_2B__c	DATE	DATE	
Pink Team Review	Pink Team Review	Pink_Team_Review__c	Pink_Team_Review__c	PICKLIST	PICKLIST	
Primary Competitor	Primary Competitor	PrimaryCompetitor__c	PrimaryCompetitor__c	PICKLIST	PICKLIST	
Proposal Preso to Customer Scheduled	Proposal Preso to Customer Scheduled	Proposal_Preso_to_Customer_Scheduled__c	Proposal_Preso_to_Customer_Scheduled__c	PICKLIST	PICKLIST	
Pursue/Do Not Pursue (OR) Completed	Pursue/Do Not Pursue (OR) Completed	Pursue_Do_Not_Pursue_OR_Completed__c	Pursue_Do_Not_Pursue_OR_Completed__c	PICKLIST	PICKLIST	
Pursuit Review(s) with CBT Leadership	Pursuit Review(s) with CBT Leadership	Pursuit_Review_s_with_CBT_Leadership__c	Pursuit_Review_s_with_CBT_Leadership__c	PICKLIST	PICKLIST	
Pursuit Review with AERO Leadership	Pursuit Review with AERO Leadership	Pursuit_Review_with_AERO_Leadership__c	Pursuit_Review_with_AERO_Leadership__c	PICKLIST	PICKLIST	
Pursuit Review with CORP Leadership	Pursuit Review with CORP Leadership	Pursuit_Review_with_CORP_Leadership__c	Pursuit_Review_with_CORP_Leadership__c	PICKLIST	PICKLIST	
Pursuit Review with SBU Leadership	Pursuit Review with SBU Leadership	Pursuit_Review_with_SBU_Leadership__c	Pursuit_Review_with_SBU_Leadership__c	PICKLIST	PICKLIST	
Reason for "Closed Lost Competition"	Reason for "Closed Lost Competition"	Reason_for_CLOSED_LOST_COMPETITION_1__c	Reason_for_CLOSED_LOST_COMPETITION_1__c	PICKLIST	PICKLIST	✓
Reason for Closed Cancelled	Reason for Closed Cancelled	Reason_for_Closed_Cancelled__c	Reason_for_Closed_Cancelled__c	PICKLIST	PICKLIST	✓
Reason for Closed Lost	Reason for Closed Lost	Reason_for_Closed_Lost__c	Reason_for_Closed_Lost__c	PICKLIST	PICKLIST	✓
Red Team Review	Red Team Review	Red_Team_Review__c	Red_Team_Review__c	PICKLIST	PICKLIST	
Regional Sales Manager	Regional Sales Manager	Regional_Sales_Manager__c	Regional_Sales_Manager__c	PICKLIST	PICKLIST	
Type - Opportunity BGA	Type - Opportunity BGA	Type_Opportunity_BGA__c	Type_Opportunity_BGA__c	PICKLIST	PICKLIST	
BGA Dealer Name	BGA Dealer Name	dealer_account__c	dealer_account__c	REFERENCE (Account)	REFERENCE (Account)	✓
Advanced Funding	Advanced Funding	Advanced_Funding__c	Advanced_Funding__c	BOOLEAN	BOOLEAN	
BGA Opp Owner Nname	BGA Opp Owner Nname	BGA_OPP_OWNER_NAME__c	BGA_OPP_OWNER_NAME__c	STRING	STRING	
Energy Efficiency	Energy Efficiency	Energy_Efficiency__c	Energy_Efficiency__c	BOOLEAN	BOOLEAN	
RFP Sent Date	RFP Sent Date	RFP_Sent_Date__c	RFP_Sent_Date__c	DATE	DATE	
Proposal Coordinator Assigned Date	Proposal Coordinator Assigned Date	Proposal_Coordinator_Assigned_Date__c	Proposal_Coordinator_Assigned_Date__c	DATE	DATE	
OE Focused Selling	OE Focused Selling	IC_Scorecard_Opportunity__c	IC_Scorecard_Opportunity__c	BOOLEAN	BOOLEAN	✓
Value tool improve sales opportunity?	Value tool improve sales opportunity?	Value_tool_improve_sales_opportunity__c	Value_tool_improve_sales_opportunity__c	PICKLIST	PICKLIST	
SIP Type	SIP Type	Type_of_Opportunity__c	Type_of_Opportunity__c	PICKLIST	PICKLIST	✓
AERO Review Date	AERO Review Date	AERO_Review_Date__c	AERO_Review_Date__c	DATE	DATE	
Tech Sales Reporting Secondary	Tech Sales Reporting Secondary	Tech_Sales2__c	Tech_Sales2__c	STRING	STRING	✓
B&P Key Code	B&P Key Code	B_P_Key_Code__c	B_P_Key_Code__c	STRING	STRING	
BCT Review Date	BCT Review Date	BCT_Review_Date__c	BCT_Review_Date__c	DATE	DATE	
BGT Review Date	BGT Review Date	BGT_Review_Date__c	BGT_Review_Date__c	DATE	DATE	
Is HAT	Is HAT	Is_HAT__c	Is_HAT__c	BOOLEAN	BOOLEAN	✓
Core Key Code	Core Key Code	Core_Key_Code__c	Core_Key_Code__c	STRING	STRING	
Due Date	Due Date	Due_Date__c	Due_Date__c	DATE	DATE	✓
Final Eng Review Date	Final Eng Review Date	Final_Eng_Review_Date__c	Final_Eng_Review_Date__c	DATE	DATE	
GS Completion Date	GS Completion Date	GS_Completion_Date__c	GS_Completion_Date__c	DATE	DATE	
HII Review Date	HII Review Date	HII_Review_Date__c	HII_Review_Date__c	DATE	DATE	
QE Completion Date	QE Completion Date	QE_Completion_Date__c	QE_Completion_Date__c	DATE	DATE	
RDE Authorized	RDE Authorized	RDE_Authorized__c	RDE_Authorized__c	CURRENCY	CURRENCY	
Submittal Date	Submittal Date	Submittal_Date__c	Submittal_Date__c	DATE	DATE	
AT&R Review Date	AT&R Review Date	AT_R_Review_Date__c	AT_R_Review_Date__c	DATE	DATE	
FSE Initiator's Manager Email	FSE Initiator's Manager Email	FSE_Initiator_s_Manager_Email__c	FSE_Initiator_s_Manager_Email__c	EMAIL	EMAIL	
Projected SEA Level	Projected SEA Level	Projected_SEA_Level__c	Projected_SEA_Level__c	PICKLIST	PICKLIST	
Team Members - Last Name EID	Team Members - Last Name EID	TeamMemberLast_Name__c	TeamMemberLast_Name__c	TEXTAREA	TEXTAREA	

Customer Status	Customer Status	Status__c	Status__c	TEXTAREA	TEXTAREA	✓
HAPP Email	HAPP Email	HAPP_Email__c	HAPP_Email__c	EMAIL	EMAIL	
MSP Email	MSP Email	MSP_Email__c	MSP_Email__c	EMAIL	EMAIL	
Ship Set LRU Part Numbers	Ship Set LRU Part Numbers	Ship_Set_Parts__c	Ship_Set_Parts__c	TEXTAREA	TEXTAREA	
Ship Set Quantity	Ship Set Quantity	Ship_Set_Quantity__c	Ship_Set_Quantity__c	DOUBLE	DOUBLE	
Ship Set Delivery Period	Ship Set Delivery Period	Ship_Set_Delivery_Period__c	Ship_Set_Delivery_Period__c	TEXTAREA	TEXTAREA	
B&P Actual Spend	B&P Actual Spend	B_P_Actual_Spend_BGA_OE__c	B_P_Actual_Spend_BGA_OE__c	CURRENCY	CURRENCY	✓
Product Quantity	Product Quantity	Opportunity_Product_Line_Quantity__c	Opportunity_Product_Line_Quantity__c	DOUBLE	DOUBLE	
Platform Type	Platform Type	Opportunity_Product_Line_Platform_Type__c	Opportunity_Product_Line_Platform_Type__c	STRING	STRING	
Product Platform	Product Platform	Opportunity_Product_Line_Platform__c	Opportunity_Product_Line_Platform__c	STRING	STRING	
Proposal Kickoff Date	Proposal Kickoff Date	Proposal_Kickoff_Date__c	Proposal_Kickoff_Date__c	DATE	DATE	
Origin Source Secondary	Origin Source Secondary	Secondary_Lead_Source__c	Secondary_Lead_Source__c	PICKLIST	PICKLIST	✓
Engineering	Engineering	Engineering__c	Engineering__c	STRING	STRING	
ISC	ISC	ISC__c	ISC__c	STRING	STRING	
Pricing	Pricing	Pricing__c	Pricing__c	STRING	STRING	
Tech Sales Reporting	Tech Sales Reporting	Tech_Sales1__c	Tech_Sales1__c	STRING	STRING	✓
Current Year Revenue	Current Year Revenue	Current_Year_Revenue__c	Current_Year_Revenue__c	CURRENCY	CURRENCY	
Next Years Revenue	Next Years Revenue	Next_Years_Revenue__c	Next_Years_Revenue__c	CURRENCY	CURRENCY	
How could the value tool be more useful?	How could the value tool be more useful?	How_could_the_value_tool_be_more_useful__c	How_could_the_value_tool_be_more_useful__c	TEXTAREA	TEXTAREA	
Program Term	Program Term	Program_Terms__c	Program_Terms__c	PICKLIST	PICKLIST	
Close date changed	Close date changed	Close_date_change_d__c	Close_date_change_d__c	BOOLEAN	BOOLEAN	
Is Product Created	Is Product Created	Is_Product_Create_d__c	Is_Product_Create_d__c	BOOLEAN	BOOLEAN	✓
Add reference material	Add reference material	Add_reference_material__c	Add_reference_material__c	BOOLEAN	BOOLEAN	
Is Reference Materials used	Is Reference Materials used	Is_Reference_Materials_used__c	Is_Reference_Materials_used__c	BOOLEAN	BOOLEAN	
Customer Purchase Order	Purchase/Sales Order	Customer_Purchase_Order__c	Customer_Purchase_Order__c	STRING	STRING	
Default Tech Sales	Default Tech Sales	Default_Tech_Sales__c	Default_Tech_Sales__c	PICKLIST	PICKLIST	✓
Default Tech Sales Manager	Default Tech Sales Manager	Default_Tech_Sales_Manager__c	Default_Tech_Sales_Manager__c	REFERENCE (User)	REFERENCE (User)	✓
Default Tech Sales Manager Secondary	Default Tech Sales Manager Secondary	Default_Tech_Sales_Manager_Secondary__c	Default_Tech_Sales_Manager_Secondary__c	REFERENCE (User)	REFERENCE (User)	✓
Default Tech Sales Product	Default Tech Sales Product	Default_Tech_Sales_Product__c	Default_Tech_Sales_Product__c	PICKLIST	PICKLIST	✓
Legacy Lead Creator Country (do not use)	Legacy Lead Creator Country (do not use)	Lead_Creator_Country__c	Lead_Creator_Country__c	STRING	STRING	
Win Only Opportunity	Win Only Opportunity	Win_Only_Opportunity__c	Win_Only_Opportunity__c	BOOLEAN	BOOLEAN	✓
Is Follow On Opportunity	Is Follow On Opportunity	Is_Follow_On_Opportunity__c	Is_Follow_On_Opportunity__c	BOOLEAN	BOOLEAN	✓
Parent Opportunity	Parent Opportunity	Parent_Opportunity__c	Parent_Opportunity__c	REFERENCE (Opportunity)	REFERENCE (Opportunity)	✓
Win Probability	Win Probability	Win_Probability__c	Win_Probability__c	PERCENT	PERCENT	✓
Program Go Probability	Program Go Probability	Program_Go_Probability__c	Program_Go_Probability__c	PERCENT	PERCENT	✓
Co-Owner Reporting	Co-Owner Reporting	Co_Owner_Reporting__c	Co_Owner_Reporting__c	STRING	STRING	
Key Code: REV/COGS	Key Code: REV/COGS	Key_Code_COGS__c	Key_Code_COGS__c	STRING	STRING	
Content Product Name	Content Product Name	Content_Product_Name__c	Content_Product_Name__c	TEXTAREA	TEXTAREA	
Content Platform Name	Content Platform Name	Content_Platform_Name__c	Content_Platform_Name__c	TEXTAREA	TEXTAREA	
Platform Name	Platform Name	Platform_Name__c	Platform_Name__c	TEXTAREA	TEXTAREA	
Offset Percentage	Offset Percentage	Offset_Percentage__c	Offset_Percentage__c	PERCENT	PERCENT	✓
Sales Lead	Sales Lead	Sales_Lead__c	Sales_Lead__c	REFERENCE (User)	REFERENCE (User)	
ATROpportunitycontentupdate	ATROpportunitycontentupdate	ATROpportunitycontentupdate__c	ATROpportunitycontentupdate__c	BOOLEAN	BOOLEAN	
Sales Type	Sales Type	Sales_Type__c	Sales_Type__c	PICKLIST	PICKLIST	✓ ✓
Win/Loss Proposal Amount	Win/Loss Proposal Amount	Win_Loss_Proposal_Amount__c	Win_Loss_Proposal_Amount__c	CURRENCY	CURRENCY	✓
Total Win/Loss Proposal Amount	Total Win/Loss Proposal Amount	Total_Win_Loss_Proposal_Amount__c	Total_Win_Loss_Proposal_Amount__c	CURRENCY	CURRENCY	

Total Win/Loss Amount	Total Win/Loss Amount	Total_Win_Loss_Amount__c	Total_Win_Loss_Amount__c	CURRENCY	CURRENCY	
Opp Update	Opp Update	Opp_Update__c	Opp_Update__c	BOOLEAN	BOOLEAN	
Total Win Amount	Total Win Amount	Total_Win_Amount__c	Total_Win_Amount__c	CURRENCY	CURRENCY	
Total Win Proposal Amount	Total Win Proposal Amount	Total_Win_Proposal_Amount__c	Total_Win_Proposal_Amount__c	CURRENCY	CURRENCY	
Offset Status	Is Offset Status Required?	Offset_Status__c	Offset_Status__c	PICKLIST	PICKLIST	✓
Tech Sales Product Area Secondary	Tech Sales Product Area Secondary	Tech_Sales_Product_Area_Secondary__c	Tech_Sales_Product_Area_Secondary__c	PICKLIST	PICKLIST	✓
Record Code	Record Code	Record_Code__c	Record_Code__c	PICKLIST	PICKLIST	
Site	Site	Site__c	Site__c	REFERENCE (Plant_Code_Master__c)	REFERENCE (Plant_Code_Master__c)	
Record Class	Record Class	Record_Class__c	Record_Class__c	PICKLIST	PICKLIST	
Record Data Owner	Record Data Owner	Record_Data_Owner__c	Record_Data_Owner__c	REFERENCE (Contact)	REFERENCE (Contact)	
Retention Hold	Retention Hold	Retention_Hold__c	Retention_Hold__c	BOOLEAN	BOOLEAN	✓
Retention Hold Reason	Retention Hold Reason	Retention_Hold_Reason__c	Retention_Hold_Reason__c	TEXTAREA	TEXTAREA	✓
Co-Owner	Co-Owner	Co_Owner__c	Co_Owner__c	REFERENCE (User)	REFERENCE (User)	
EPAC	EPAC	EPAC__c	EPAC__c	MULTIPICKLIST	MULTIPICKLIST	✓
CY B&P Actual YTD	CY B&P Actual YTD	CY_B_P_Actual_YTD__c	CY_B_P_Actual_YTD__c	DOUBLE	DOUBLE	
CY B&P AOP Budget \$	CY B&P AOP Budget \$	CY_B_P_Budget__c	CY_B_P_Budget__c	DOUBLE	DOUBLE	
STRAP Revenue \$M	STRAP Revenue \$M	STRAP_Revenue_M__c	STRAP_Revenue_M__c	DOUBLE	DOUBLE	✓
EIS Date	EIS Date	EIS_Date__c	EIS_Date__c	DATE	DATE	
Award Notification Date	Award Notification Date	Award_Notification_Date__c	Award_Notification_Date__c	DATE	DATE	
Time taken for First Call Activity	Time taken for First Call Activity	First_Call_Activity_Diff__c	First_Call_Activity_Diff__c	DOUBLE	DOUBLE	
STRAP Commitment	STRAP Commitment	ATR_Must_Win__c	ATR_Must_Win__c	BOOLEAN	BOOLEAN	✓
RFI Expected Date	RFI Expected Date	RFI_Expected_Date__c	RFI_Expected_Date__c	DATE	DATE	✓
RFI Receipt Date	RFI Receipt Date	RFI_Received_Date__c	RFI_Received_Date__c	DATE	DATE	
RFI Response Due Date	RFI Response Due Date	RFI_Response_Due_Date__c	RFI_Response_Due_Date__c	DATE	DATE	
RFI Response Submitted Date	RFI Response Submitted Date	RFI_Submitted_Date__c	RFI_Submitted_Date__c	DATE	DATE	
RFI Reference Document	RFI Reference Document	RFI_Reference_Document__c	RFI_Reference_Document__c	STRING	STRING	
Commercial Helicopter	Commercial Helicopter	Commercial_Helicopter__c	Commercial_Helicopter__c	PICKLIST	PICKLIST	
Program RDE \$M	Program RDE \$M	Program_RDE_M__c	Program_RDE_M__c	CURRENCY	CURRENCY	
Program Net RDE \$M	Program Net RDE \$M	Program_Net_RDE_M__c	Program_Net_RDE_M__c	CURRENCY	CURRENCY	
Program Margin \$M	Program Margin \$M	Program_Margin_M__c	Program_Margin_M__c	CURRENCY	CURRENCY	
Proposal Expected Due Date	Proposal Expected Due Date	RFP_Expected_Due_Date__c	RFP_Expected_Due_Date__c	DATE	DATE	
Sales Lead Reporting	Sales Lead Reporting	Sales_Lead_Reporting__c	Sales_Lead_Reporting__c	STRING	STRING	
Competitive Intelligence	Competitive Intelligence	Competitive_Intelligence__c	Competitive_Intelligence__c	PICKLIST	PICKLIST	
Dealmaker Opportunity	Dealmaker Opportunity	DMAPP_Dealmaker_Opportunity__c	DMAPP_Dealmaker_Opportunity__c	REFERENCE (DMAPP_DM_Opportunity_Extra__c)	REFERENCE (DMAPP_DM_Opportunity_Extra__c)	
Pursuit Risk	Pursuit Risk	Pursuit_Risk__c	Pursuit_Risk__c	PICKLIST	PICKLIST	✓
GovWin #	GovWin #	GovWin__c	GovWin__c	DOUBLE	DOUBLE	
IPDS PG 2b Exit Date	IPDS PG 2b Exit Date	Phase_2B_Exit_Expected_Date__c	Phase_2B_Exit_Expected_Date__c	DATE	DATE	
Phase 2B Exit Actual Date	Phase 2B Exit Actual Date	Phase_2B_Exit_Actual_Date__c	Phase_2B_Exit_Actual_Date__c	DATE	DATE	
Satcom Direct Customer	Satcom Direct Customer	Satcom_Direct_Customer__c	Satcom_Direct_Customer__c	PICKLIST	PICKLIST	
Pursuit Plan Review Date	Pursuit Plan Review Date	Pursuit_Plan_Review_Date__c	Pursuit_Plan_Review_Date__c	DATE	DATE	
Pursuit Plan Approved	Pursuit Plan Approved	Pursuit_Plan_Approved__c	Pursuit_Plan_Approved__c	PICKLIST	PICKLIST	
RFI Received	RFI Received	RFI_Received__c	RFI_Received__c	BOOLEAN	BOOLEAN	
IPDS PG 1 Exit Date	IPDS PG 1 Exit Date	IPDS_PG_1_Exit_Date__c	IPDS_PG_1_Exit_Date__c	DATE	DATE	
IPDS PG 1 Exit Complete	IPDS PG 1 Exit Complete	IPDS_PG_1_Exit_Complete__c	IPDS_PG_1_Exit_Complete__c	PICKLIST	PICKLIST	
RFI Response Submitted	RFI Response Submitted	RFI_Response_Submitted__c	RFI_Response_Submitted__c	BOOLEAN	BOOLEAN	
IPDS PG 2a Exit Date	IPDS PG 2a Exit Date	IPDS_PG_2a_Exit_Date__c	IPDS_PG_2a_Exit_Date__c	DATE	DATE	
IPDS PG 2a Exit Complete	IPDS PG 2a Exit Complete	IPDS_PG_2a_Exit_Complete__c	IPDS_PG_2a_Exit_Complete__c	PICKLIST	PICKLIST	

RFP Response Submitted	RFP Response Submitted	RFP_Response_Submitted__c	RFP_Response_Submitted__c	BOOLEAN	BOOLEAN	
Contract Awarded	Contract Awarded	Contract_Awarded__c	Contract_Awarded__c	BOOLEAN	BOOLEAN	
LOI Signature Date	LOI Signature Date	LOI_Signature_Date__c	LOI_Signature_Date__c	DATE	DATE	
LOI Signed	LOI Signed	LOI_Signed__c	LOI_Signed__c	BOOLEAN	BOOLEAN	
Contract Signature Date	Contract Signature Date	Contract_Signature_Date__c	Contract_Signature_Date__c	DATE	DATE	
Contract Signed	Contract Signed	Contract_Signed__c	Contract_Signed__c	BOOLEAN	BOOLEAN	
Final Financials Updated and Attached	Final Financials Updated and Attached	Final_Financials_Updated_and_Attached__c	Final_Financials_Updated_and_Attached__c	BOOLEAN	BOOLEAN	
IPDS PG 2b Exit Complete	IPDS PG 2b Exit Complete	IPDS_PG_2b_Exit_Complete__c	IPDS_PG_2b_Exit_Complete__c	PICKLIST	PICKLIST	
RFP Received	RFP Received	RFP_Received__c	RFP_Received__c	BOOLEAN	BOOLEAN	
Dealer ASM	Dealer ASM	Dealer_ASM__c	Dealer_ASM__c	PICKLIST	PICKLIST	
Offering Platform	Offering Platform	RMU_Platform__c	RMU_Platform__c	REFERENCE (OFFERING_MAPPER__c)	REFERENCE (OFFERING_MAPPER__c)	
Displaces Incumbent	Displaces Incumbent	Displaces_Incumbent__c	Displaces_Incumbent__c	PICKLIST	PICKLIST	
OE Probability (%)	OE Probability (%)	OE_Probability__c	OE_Probability__c	PERCENT	PERCENT	
Tech Sales Product	Tech Sales Product	Tech_Sales_Product__c	Tech_Sales_Product__c	REFERENCE (Tech_Sales_Product_Area__c)	REFERENCE (Tech_Sales_Product_Area__c)	✓
Licensor	Licensor	Licensor__c	Licensor__c	PICKLIST	PICKLIST	
If Licensor = 'Other' Please Specify	If Licensor = 'Other' Please Specify	If_Licensor_Other_Please_Specify__c	If_Licensor_Other_Please_Specify__c	STRING	STRING	
A (LICENSED SW)	A (LICENSED SW)	A_LICENSED_SW__c	A_LICENSED_SW__c	PICKLIST	PICKLIST	
A/C Product Status	A/C Product Status	A_C_Product_Status__c	A_C_Product_Status__c	PICKLIST	PICKLIST	
CUSTOMER LICENSE NEED DATE	CUSTOMER LICENSE NEED DATE	CUSTOMER_LICENSE_NEED_DATE__c	CUSTOMER_LICENSE_NEED_DATE__c	DATE	DATE	
AGREEMENT TYPE	AGREEMENT TYPE	AGREEMENT_TYPE__c	AGREEMENT_TYPE__c	PICKLIST	PICKLIST	
HIPI Account Name	HIPI Account Name	HIPI_Accounts__c	HIPI_Accounts__c	PICKLIST	PICKLIST	
HIPI CONTRACT NUMBER	HIPI CONTRACT NUMBER	HIPI_CONTRACT_NUMBER__c	HIPI_CONTRACT_NUMBER__c	STRING	STRING	
LICENSEE ADDRESS	LICENSEE ADDRESS	LICENSEE_ADDRESS__c	LICENSEE_ADDRESS__c	TEXTAREA	TEXTAREA	
LICENSE CATEGORY	LICENSE CATEGORY	LICENSE_CATEGORY__c	LICENSE_CATEGORY__c	PICKLIST	PICKLIST	
LICENSE FEE (\$K)	LICENSE FEE (\$K)	LICENSE_FEE__c	LICENSE_FEE__c	STRING	STRING	
LICENSE PO DATE	LICENSE PO DATE	LICENSE_PO_DATE__c	LICENSE_PO_DATE__c	DATE	DATE	
LICENSE PO#	LICENSE PO#	LICENSE_PO__c	LICENSE_PO__c	STRING	STRING	
Submit to Licensing	Submit to Licensing	Submit_to_Licensing__c	Submit_to_Licensing__c	BOOLEAN	BOOLEAN	
Account manager review Complete	Account manager review Complete	Account_manager_review__c	Account_manager_review__c	BOOLEAN	BOOLEAN	
Account Manager Review Comments	Account Manager Review Comments	Accountt_Manager_Review_Comments__c	Accountt_Manager_Review_Comments__c	TEXTAREA	TEXTAREA	
Account manager review Complete Date	Account manager review Complete Date	Account_manager_review_Date__c	Account_manager_review_Date__c	DATE	DATE	
Agmt Subject to Export Control	Agmt Subject to Export Control	Agmt_Subject_to_Export_Control__c	Agmt_Subject_to_Export_Control__c	PICKLIST	PICKLIST	
Appendix Review Engineer	Appendix Review Engineer	Appendix_Review_Engineer_Name__c	Appendix_Review_Engineer_Name__c	STRING	STRING	
Appendix Review Engineer	Appendix Review Engineer	Appendix_Review_Engineer__c	Appendix_Review_Engineer__c	REFERENCE (User)	REFERENCE (User)	
ATN Approval Date	ATN Approval Date	ATN_Approval_Date__c	ATN_Approval_Date__c	DATE	DATE	
Attorney SBG	Attorney SBG	Attorney_SBG__c	Attorney_SBG__c	PICKLIST	PICKLIST	
Automatic Renewal?	Automatic Renewal?	Automatic_Renewal__c	Automatic_Renewal__c	PICKLIST	PICKLIST	
B (LICENSED DATA)	B (LICENSED DATA)	B_LICENSED_DATA__c	B_LICENSED_DATA__c	PICKLIST	PICKLIST	
Sub-Solution Type	Sub-Solution Type	Sub_Solution_Type__c	Sub_Solution_Type__c	PICKLIST	PICKLIST	✓ ✓
Business Contact	Business Contact	Business_Contact__c	Business_Contact__c	STRING	STRING	
C (CONFIG LIST)	C (CONFIG LIST)	C_CONFIG_LIST__c	C_CONFIG_LIST__c	PICKLIST	PICKLIST	
HIPI CBT	HIPI CBT	CBT_HIPI__c	CBT_HIPI__c	PICKLIST	PICKLIST	
HIPI CBT Team	HIPI CBT Team	CBT_Team_HIPI__c	CBT_Team_HIPI__c	PICKLIST	PICKLIST	
Comments(Place Current Comments on Top)	Comments(Place Current Comments on Top)	Comments__c	Comments__c	TEXTAREA	TEXTAREA	
Contract Number	Contract Number	Contract_Number__c	Contract_Number__c	STRING	STRING	

Contract Term In Years	Contract Term In Years	Contract_Term_In_Years__c	Contract_Term_In_Years__c	DOUBLE	DOUBLE	
Corp HIPI Opportunity Number	Corp HIPI Opportunity Number	Corp_HIPI_Opportunity_Number__c	Corp_HIPI_Opportunity_Number__c	STRING	STRING	
In AOP	In AOP	In_AOP__c	In_AOP__c	BOOLEAN	BOOLEAN	✓
Licensee	Licensee	Licensee__c	Licensee__c	STRING	STRING	
Country	Country	Country__c	Country__c	PICKLIST	PICKLIST	✓
ATP Approval Date	ATP Approval Date	ATP_Approval_Date__c	ATP_Approval_Date__c	DATE	DATE	
License Draft	License Draft	License_Draft__c	License_Draft__c	DATE	DATE	
License Draft	License Draft	LicenseDraft__c	LicenseDraft__c	BOOLEAN	BOOLEAN	
Information for Eng	Information for Eng	Information_for_Engg__c	Information_for_Engg__c	TEXTAREA	TEXTAREA	
Final Review Complete	Final Review Complete	Final_Review__c	Final_Review__c	BOOLEAN	BOOLEAN	
Final Review Complete	Final Review Complete	License_Review__c	License_Review__c	DATE	DATE	
Final review comments	Final review comments	Final_review_comments__c	Final_review_comments__c	TEXTAREA	TEXTAREA	
If Restated, Prior Contract Number	If Restated, Prior Contract Number	If_Restated_Prior_Contract_Number__c	If_Restated_Prior_Contract_Number__c	STRING	STRING	
HON Lead IP Attorney	HON Lead IP Attorney	HON_Lead_IP_Attorney__c	HON_Lead_IP_Attorney__c	PICKLIST	PICKLIST	
HON DEVICE TYPE	HON DEVICE TYPE	HON_DEVICE_TYPE__c	HON_DEVICE_TYPE__c	PICKLIST	PICKLIST	
Current end of fiscal quarter date	Current end of fiscal quarter date	Current_end_of_fiscal_quarter_date__c	Current_end_of_fiscal_quarter_date__c	DATE	DATE	
Current end of fiscal quarter date	Current end of fiscal quarter date	Current_end_of_fiscal_quarter_date1__c	Current_end_of_fiscal_quarter_date1__c	DATE	DATE	
Customer	Customer	Customer__c	Customer__c	STRING	STRING	
Customer Critical Date	Customer Critical Date	Date_Critical_Data_Delivery_Ship_RFT__c	Date_Critical_Data_Delivery_Ship_RFT__c	DATE	DATE	
CUSTOMER DEVICE TYPE	CUSTOMER DEVICE TYPE	CUSTOMER_DEVICE_TYPE__c	CUSTOMER_DEVICE_TYPE__c	PICKLIST	PICKLIST	
CUSTOMER POC	CUSTOMER POC	CUSTOMER_POC__c	CUSTOMER_POC__c	STRING	STRING	
License to Customer	License to Customer	License_to_Customer__c	License_to_Customer__c	DATE	DATE	
Workstop Issue	Workstop Issue	Workstop_Issue__c	Workstop_Issue__c	DATE	DATE	
Workstop Issue Cleared date	Workstop Issue Cleared date	Workstop_Issue_Cleared_date__c	Workstop_Issue_Cleared_date__c	DATE	DATE	
Workstop Issue Cleared	Workstop Issue Cleared	Workstop_Issue_Cleared__c	Workstop_Issue_Cleared__c	BOOLEAN	BOOLEAN	
Workbook Complete	Workbook Complete	WorkbookComplete__c	WorkbookComplete__c	BOOLEAN	BOOLEAN	
Workbook Complete	Workbook Complete	Workbook_Complete__c	Workbook_Complete__c	DATE	DATE	
Year 2	Year 2	Year_2__c	Year_2__c	CURRENCY	CURRENCY	
Year 3	Year 3	Year_3__c	Year_3__c	CURRENCY	CURRENCY	
Year 4	Year 4	Year_4__c	Year_4__c	CURRENCY	CURRENCY	
Year 5	Year 5	Year_5__c	Year_5__c	CURRENCY	CURRENCY	
SFDC Closed;lic to IP agreements	SFDC Closed;lic to IP agreements	lic_to_IP_agreements__c	lic_to_IP_agreements__c	DATE	DATE	
Engineer appendix review Complete	Engineer appendix review Complete	Engineer_Manager_Review__c	Engineer_Manager_Review__c	BOOLEAN	BOOLEAN	
Engineer appendix Review Complete Date	Engineer appendix Review Complete Date	Engineer_Manager_Review_Date__c	Engineer_Manager_Review_Date__c	DATE	DATE	
Eng Review Comments	Eng Review Comments	Engg_Review_Comments__c	Engg_Review_Comments__c	TEXTAREA	TEXTAREA	
Reason for Workstop	Reason for Workstop	Issue_Other_Than_Review__c	Issue_Other_Than_Review__c	STRING	STRING	
TS Agreement/License #	TS Agreement/License #	TS_Agreement_License__c	TS_Agreement_License__c	STRING	STRING	
Are Patents Involved?	Are Patents Involved?	Are_Patents_Involved__c	Are_Patents_Involved__c	PICKLIST	PICKLIST	
If Other, Enter the Name of Attorney	If Other, Enter the Name of Attorney	If_Other_Enter_the_Name_of_Attorney__c	If_Other_Enter_the_Name_of_Attorney__c	STRING	STRING	
Invoice #	Invoice #	Invoice__c	Invoice__c	STRING	STRING	
Is TLC Approval required?	Is TLC Approval required?	Is_TLC_Approval_required__c	Is_TLC_Approval_required__c	PICKLIST	PICKLIST	
Contract Title	Contract Title	Contract_Title__c	Contract_Title__c	TEXTAREA	TEXTAREA	
Deal Status	Deal Status	Deal_Status__c	Deal_Status__c	PICKLIST	PICKLIST	
Data Shipped / ECM	Data Shipped / ECM	Data_Shipped_ECM__c	Data_Shipped_ECM__c	DATE	DATE	
D (other)	D (other)	D_other__c	D_other__c	PICKLIST	PICKLIST	
Delta Drop Dead	Delta Drop Dead	Delta_Drop_Dead__c	Delta_Drop_Dead__c	DOUBLE	DOUBLE	
Description of the Deal	Description of the Deal	Description_of_the_Deal__c	Description_of_the_Deal__c	TEXTAREA	TEXTAREA	
DEVICE	DEVICE	DEVICE__c	DEVICE__c	PICKLIST	PICKLIST	

DEVICE IDENTIFIER	DEVICE IDENTIFIER	DEVICE_IDENTIFIE R__c	DEVICE_IDENTIFIE R__c	STRING	STRING
Priority Flag	Priority Flag	Draft_Priority_Flag __c	Draft_Priority_Flag __c	STRING	STRING
List All Patent #'s & Country (i.e: US)	List All Patent #'s & Country (i.e: US)	List_All_Patent_s_ Country_i_e_US__ c	List_All_Patent_s_ Country_i_e_US__ c	TEXTAREA	TEXTAREA
EGPWSim details	EGPWSim details	EGPWSim_details_ _c	EGPWSim_details_ _c	PICKLIST	PICKLIST
Received TLC Approvals	Received TLC Approvals	Received_TLC_App rovals__c	Received_TLC_App rovals__c	DATE	DATE
Brand	Brand	Brand__c	Brand__c	PICKLIST	PICKLIST
EXPIRATION DATE	EXPIRATION DATE	EXPIRATION_DATE __c	EXPIRATION_DATE __c	DATE	DATE
If Brand = 'Other' Please Specify	If Brand = 'Other' Please Specify	If_Brand_Other_Pi ease_Specify__c	If_Brand_Other_Pi ease_Specify__c	STRING	STRING
Export License Approval Required	Export License Approval Required	DOS_Approval_Re quired__c	DOS_Approval_Re quired__c	BOOLEAN	BOOLEAN
Export License Expiration Date	Export License Expiration Date	DOS_Expiration_D ate__c	DOS_Expiration_D ate__c	DATE	DATE
Agmts Contains Export Controlled Data	Agmts Contains Export Controlled Data	Agmts_Contains_E xport_Controlled_ Data__c	Agmts_Contains_E xport_Controlled_ Data__c	PICKLIST	PICKLIST
Export License Number	Export License Number	DOS_Number__c	DOS_Number__c	STRING	STRING
License Review Issue	License Review Issue	License_Review_Iss ue__c	License_Review_Iss ue__c	DATE	DATE
Host Volume ID/MAC Address	Host Volume ID/MAC Address	Host_Volume_ID_ MAC_Address__c	Host_Volume_ID_ MAC_Address__c	TEXTAREA	TEXTAREA
Invoice Requested	Invoice Requested	Invoice_Requested __c	Invoice_Requested __c	DATE	DATE
Invoice Requested	Invoice Requested	InvoiceRequested_ _c	InvoiceRequested_ _c	BOOLEAN	BOOLEAN
Invoice Requested date	Invoice Requested date	Invoice_Requested _date__c	Invoice_Requested _date__c	DATE	DATE
IP Ownership Outside Honeywell Intl	IP Ownership Outside Honeywell Intl	IP_Ownership_Out side_Honeywell_In tl__c	IP_Ownership_Out side_Honeywell_In tl__c	PICKLIST	PICKLIST
License Back From Customer	License Back From Customer	License_Back_Fro m_Customer__c	License_Back_Fro m_Customer__c	DATE	DATE
License fee Breakdown	License fee Breakdown	License_fee_Break down__c	License_fee_Break down__c	STRING	STRING
License Fee Waived (\$K)	License Fee Waived (\$K)	License_Fee_Waive d_K_Text__c	License_Fee_Waive d_K_Text__c	STRING	STRING
License PO #	License PO #	PO__c	PO__c	STRING	STRING
License Signed Lic CoE	License Signed Lic CoE	License_Signed_Lic _CoE__c	License_Signed_Lic _CoE__c	DATE	DATE
Notice Period (in Days)	Notice Period (in Days)	Notice_Period_in_ Days__c	Notice_Period_in_ Days__c	DOUBLE	DOUBLE
OEM	OEM	OEM__c	OEM__c	STRING	STRING
OTD	OTD	OTD__c	OTD__c	DOUBLE	DOUBLE
OTHER	OTHER	OTHER__c	OTHER__c	PICKLIST	PICKLIST
Other	Other	Other_IPOwnershi pOutsideHoneywel lIntl__c	Other_IPOwnershi pOutsideHoneywel lIntl__c	STRING	STRING
OTHER A/C Product Status	OTHER A/C Product Status	OTHER_A_C_Prod uct_Status__c	OTHER_A_C_Prod uct_Status__c	STRING	STRING
OTHER AGREEMENT TYPE	OTHER AGREEMENT TYPE	OTHER_AGREEME NT_TYPE__c	OTHER_AGREEME NT_TYPE__c	STRING	STRING
Other Product Category	Other Product Category	Other_category_of _IP__c	Other_category_of _IP__c	STRING	STRING
OTHER CUSTOMER DEVICE TYPE	OTHER CUSTOMER DEVICE TYPE	OTHER_CUSTOME R_DEVICE_TYPE__ c	OTHER_CUSTOME R_DEVICE_TYPE__ c	STRING	STRING
OTHER DEVICE	OTHER DEVICE	OTHER_DEVICE__c	OTHER_DEVICE__c	STRING	STRING
OTHER EGPWSim details	OTHER EGPWSim details	OTHER_EGPWSim_ details__c	OTHER_EGPWSim_ details__c	STRING	STRING
OTHER HON DEVICE TYPE	OTHER HON DEVICE TYPE	OTHER_HON_DEV ICE_TYPE__c	OTHER_HON_DEV ICE_TYPE__c	STRING	STRING
OTHER TYPE OF INVOICE	OTHER TYPE OF INVOICE	OTHER_TYPE_OF_I NVOICE__c	OTHER_TYPE_OF_I NVOICE__c	STRING	STRING
Owner SBG	Owner SBG	Owner_SBG__c	Owner_SBG__c	PICKLIST	PICKLIST
PART NUMBER	PART NUMBER	PART_NUMBER__c	PART_NUMBER__c	STRING	STRING
PO Received	PO Received	PO_Received__c	PO_Received__c	DATE	DATE
Request Contract Number	Request Contract Number	Request_Contract_ Number__c	Request_Contract_ Number__c	BOOLEAN	BOOLEAN
Revenue Recognition Expected	Revenue Recognition Expected	Revenue_Recogniti on_Expected__c	Revenue_Recogniti on_Expected__c	DATE	DATE
Revenue Recognized	Revenue Recognized	Revenue_Recogniz ed__c	Revenue_Recogniz ed__c	BOOLEAN	BOOLEAN
Revenue Recognized Date	Revenue Recognized Date	Revenue_Recogniz ed_Date__c	Revenue_Recogniz ed_Date__c	DATE	DATE
Sub Contract Type	Sub Contract Type	Contract_Sub_Type __c	Contract_Sub_Type __c	PICKLIST	PICKLIST
Licensee URL	Licensee URL	Licensee_URL__c	Licensee_URL__c	URL	URL
Value in Q1 \$K	Value in Q1 \$K	Value_in_Q1_K_Te xt__c	Value_in_Q1_K_Te xt__c	STRING	STRING
Value in Q2 \$K	Value in Q2 \$K	Value_in_Q2_K_Te xt__c	Value_in_Q2_K_Te xt__c	STRING	STRING

Value in Q3 \$K	Value in Q3 \$K	Value_in_Q3_K_Te xt__c	Value_in_Q3_K_Te xt__c	STRING	STRING
Value in Q4 \$K	Value in Q4 \$K	Value_in_Q4_K_Te xt__c	Value_in_Q4_K_Te xt__c	STRING	STRING
Value in Current Year(Jan-Dec) \$K	Value in Current Year(Jan-Dec) \$K	Value_in_Current_ Year_Jan_Dec_K__ c	Value_in_Current_ Year_Jan_Dec_K__ c	STRING	STRING
TYPE OF INVOICE	TYPE OF INVOICE	TYPE_OF_INVOICE __c	TYPE_OF_INVOICE __c	PICKLIST	PICKLIST
TECHNICAL SUPPORT Hrs	TECHNICAL SUPPORT Hrs	TECHNICAL_SUPP ORT_Hrs__c	TECHNICAL_SUPP ORT_Hrs__c	STRING	STRING
Special Terms	Special Terms	Special_Terms__c	Special_Terms__c	TEXTAREA	TEXTAREA
SOFTWARE LOAD VERSION	SOFTWARE LOAD VERSION	SOFTWARE_LOAD_ VERSION__c	SOFTWARE_LOAD_ VERSION__c	STRING	STRING
Region	Region	Region1__c	Region1__c	PICKLIST	PICKLIST
Include in Weekly Updates?	Include in Weekly Updates?	Include_in_Weekly _Updates__c	Include_in_Weekly _Updates__c	PICKLIST	PICKLIST
PO Revision Date	PO Revision Date	Revision_Date__c	Revision_Date__c	DATE	DATE
PRICING APPROVAL ON FILE	PRICING APPROVAL ON FILE	PRICING_APPROV AL_ON_FILE__c	PRICING_APPROV AL_ON_FILE__c	PICKLIST	PICKLIST
OTHER LICENSEE ADDRESS	OTHER LICENSEE ADDRESS	OTHER_LICENSEE_ ADDRESS__c	OTHER_LICENSEE_ ADDRESS__c	STRING	STRING
PRODUCT DESCRIPTION	PRODUCT DESCRIPTION	PRODUCT_DESCRI PTION__c	PRODUCT_DESCRI PTION__c	STRING	STRING
PROJ/JOB/SER #	PROJ/JOB/SER #	PROJ_JOB_SER__c	PROJ_JOB_SER__c	STRING	STRING
Workbook	Workbook	Workbook__c	Workbook__c	DATE	DATE
Quote Date	Quote Date	Quote_Date__c	Quote_Date__c	DATE	DATE
Quote #	Quote #	Quote__c	Quote__c	STRING	STRING
QTY OF DEVICES	QTY OF DEVICES	QTY_OF_DEVICES_ _c	QTY_OF_DEVICES_ _c	STRING	STRING
Quote Expiration Date	Quote Expiration Date	Quote_Expiration_ Date__c	Quote_Expiration_ Date__c	DATE	DATE
Quote Follow-up Date	Quote Follow-up Date	Quote_Follow_up_ Date__c	Quote_Follow_up_ Date__c	DATE	DATE
Revenue Structure	Revenue Structure	Revenue_Structure __c	Revenue_Structure __c	STRING	STRING
Review issue	Review issue	Review_issue__c	Review_issue__c	STRING	STRING
SFDC Entry Initiated	SFDC Entry Initiated	SFDC_Entry_Initiat ed__c	SFDC_Entry_Initiat ed__c	DATE	DATE
SIM DEVICE OPERATOR	SIM DEVICE OPERATOR	SIM_DEVICE_OPE RATOR__c	SIM_DEVICE_OPE RATOR__c	STRING	STRING
SIM DEVICE OPERATOR ADDRESS	SIM DEVICE OPERATOR ADDRESS	SIM_DEVICE_OPE RATOR_ADDRESS_ _c	SIM_DEVICE_OPE RATOR_ADDRESS_ _c	STRING	STRING
SIM DEVICE OWNER	SIM DEVICE OWNER	SIM_DEVICE_OWNN ER__c	SIM_DEVICE_OWNN ER__c	STRING	STRING
SIM DEVICE OWNER ADDRESS	SIM DEVICE OWNER ADDRESS	SIM_DEVICE_OWNN ER_ADDRESS__c	SIM_DEVICE_OWNN ER_ADDRESS__c	STRING	STRING
Simulator HW Config	Simulator HW Config	Simulator_HW_Co nfig__c	Simulator_HW_Co nfig__c	PICKLIST	PICKLIST
OTHER PRICING APPROVAL ON FILE	OTHER PRICING APPROVAL ON FILE	OTHER_PRICING_ APPROVAL_ON_FI LE__c	OTHER_PRICING_ APPROVAL_ON_FI LE__c	STRING	STRING
Commission (\$K)	Commission (\$K)	Commission_K_Tex t__c	Commission_K_Tex t__c	STRING	STRING
Who quote was sent to	Who quote was sent to	Who_quote_was_s ent_to__c	Who_quote_was_s ent_to__c	STRING	STRING
HON POC	HON POC	HON_POC__c	HON_POC__c	STRING	STRING
Commission Agency	Commission Agency	Commission_Agen cy__c	Commission_Agen cy__c	STRING	STRING
Sim License #	Sim License #	Sim_License__c	Sim_License__c	STRING	STRING
PRICING APPROVAL FILE LINK	PRICING APPROVAL FILE LINK	PRICING_APPROV AL_FILE_LINK__c	PRICING_APPROV AL_FILE_LINK__c	STRING	STRING
SBG	SBG	SBG__c	SBG__c	PICKLIST	PICKLIST
Allocation %-13	Allocation %-13	Allocation_13__c	Allocation_13__c	PERCENT	PERCENT
OTHER LICENSE CATEGORY	OTHER LICENSE CATEGORY	OTHER_LICENSE_ CATEGORY__c	OTHER_LICENSE_ CATEGORY__c	STRING	STRING
Type_13	Type_13	Type_13__c	Type_13__c	PICKLIST	PICKLIST
OTHER Simulator HW Config	OTHER Simulator HW Config	OTHER_Simulator_ HW_Config__c	OTHER_Simulator_ HW_Config__c	STRING	STRING
Line_13	Line_13	Line_13__c	Line_13__c	PICKLIST	PICKLIST
A (LICENSED SW)	A (LICENSED SW)	A_LICENSED_SW_ _c	A_LICENSED_SW_ _c	PICKLIST	PICKLIST
Closed Out by IP Finance	Closed Out by IP Finance	Closed_Out_by_IP _Finance__c	Closed_Out_by_IP _Finance__c	DATE	DATE
Credit Rating Comments	Credit Rating Comments	Credit_Rating_Co mments__c	Credit_Rating_Co mments__c	TEXTAREA	TEXTAREA
Value Stream Category	Value Stream Category	Value_Stream_Cat egory__c	Value_Stream_Cat egory__c	PICKLIST	PICKLIST
IP Approval	IP Approval	IP_Approval__c	IP_Approval__c	DATE	DATE
OTHER OEM	OTHER OEM	OTHER_OEM__c	OTHER_OEM__c	STRING	STRING
Gap Closure	Gap Closure	Gap_Closure__c	Gap_Closure__c	BOOLEAN	BOOLEAN
Business Contact	Business Contact	BusinessContact__ c	BusinessContact__ c	REFERENCE (User)	REFERENCE (User)
BGA CBT	BGA CBT	CBT_BGA__c	CBT_BGA__c	PICKLIST	PICKLIST

✓

Offering Platform Count	Offering Platform Count	RMU_Platform_Count__c	RMU_Platform_Count__c	DOUBLE	DOUBLE		
Displacement	Displacement	Displacement__c	Displacement__c	BOOLEAN	BOOLEAN		
Additional Co-Owner	Additional Co-Owner	Additional_Co_Owner__c	Additional_Co_Owner__c	REFERENCE (User)	REFERENCE (User)		
Multiple Prime Program	Multiple Prime Program	Multiple_Prime_Program__c	Multiple_Prime_Program__c	REFERENCE (Campaign)	REFERENCE (Campaign)		
Offering Name	Offering Name	RMU_Name__c	RMU_Name__c	REFERENCE (RMU_VALUE__c)	REFERENCE (RMU_VALUE__c)		
Customer Last Modified Date	Customer Last Modified Date	Customer_Last_Modified_Date__c	Customer_Last_Modified_Date__c	DATETIME	DATETIME		
Aircraft Platform	Aircraft Platform	Aircraft_Platform__c	Aircraft_Platform__c	PICKLIST	PICKLIST	✓	
Co-Owner2	Co-Owner2	Co_Owner2__c	Co_Owner2__c	REFERENCE (User)	REFERENCE (User)		
Co-Owner2 Reporting	Co-Owner2 Reporting	Co_Owner2_Reporting__c	Co_Owner2_Reporting__c	STRING	STRING		
Dealer Contact Details	Dealer Contact Details	Dealer_Contact_Details__c	Dealer_Contact_Details__c	TEXTAREA	TEXTAREA		
Sales Channel	Sales Channel	Sales_Channel__c	Sales_Channel__c	PICKLIST	PICKLIST	✓	✓
Sub-Channel	Sub-Channel	SC1__c	SC1__c	PICKLIST	PICKLIST	✓	✓
Sub-Channel2	Sub-Channel2	SC2__c	SC2__c	PICKLIST	PICKLIST	✓	
Deal Approved Date	Deal Approved Date	SFCCLngPtr__Deal_Approved_Date__c	SFCCLngPtr__Deal_Approved_Date__c	DATE	DATE		
Deal Source	Deal Source	SFCCLngPtr__Deal_Source__c	SFCCLngPtr__Deal_Source__c	STRING	STRING		
Distributor	Distributor	SFCCLngPtr__Distributor__c	SFCCLngPtr__Distributor__c	STRING	STRING		
Initial Estimated Close Date	Initial Estimated Close Date	SFCCLngPtr__Initial_Estimated_Close_Date__c	SFCCLngPtr__Initial_Estimated_Close_Date__c	DATE	DATE		
Product	Product	SFCCLngPtr__Products__c	SFCCLngPtr__Products__c	MULTIPICKLIST	MULTIPICKLIST		
Registration Expiration	Registration Expiration	SFCCLngPtr__Registration_Expiration__c	SFCCLngPtr__Registration_Expiration__c	DATE	DATE		
ATN Approval Required	ATN Approval Required	ATN_Approval_Required__c	ATN_Approval_Required__c	BOOLEAN	BOOLEAN		
Deal Requires Hardware	Deal Requires Hardware	Deal_Requires_Hardware__c	Deal_Requires_Hardware__c	BOOLEAN	BOOLEAN		
Product Category	Product Category	EPIC__c	EPIC__c	MULTIPICKLIST	MULTIPICKLIST		
Final Reviewer	Final Reviewer	Final_Reviewer__c	Final_Reviewer__c	REFERENCE (Contact)	REFERENCE (Contact)		
Hardware PO	Hardware PO	Hardware_PO__c	Hardware_PO__c	TEXTAREA	TEXTAREA		
License Drafter	License Drafter	License_Drafter__c	License_Drafter__c	REFERENCE (Contact)	REFERENCE (Contact)		
License Need date per PO	License Need date per PO	License_Need_date_per_PO__c	License_Need_date_per_PO__c	DATE	DATE		
OTHER Aircraft Platform	OTHER Aircraft Platform	OTHER_Aircraft_Platform__c	OTHER_Aircraft_Platform__c	STRING	STRING		
Other Products	Other Products	Other_Products__c	Other_Products__c	STRING	STRING		
A/C PRODUCT DESCRIPTION	A/C PRODUCT DESCRIPTION	Products__c	Products__c	MULTIPICKLIST	MULTIPICKLIST		
Parent Opportunity SBU	Parent Opportunity SBU	Parent_Opportunity_SBU__c	Parent_Opportunity_SBU__c	STRING	STRING		
Parent Opportunity Sales Channel	Parent Opportunity Sales Channel	Parent_Opportunity_Sales_Channel__c	Parent_Opportunity_Sales_Channel__c	STRING	STRING		
HIPISBU	HIPISBU	HIPISBU__c	HIPISBU__c	PICKLIST	PICKLIST		
Legacy Lead Creator EID (do not use)	Legacy Lead Creator EID (do not use)	Lead_Creator_EID__c	Lead_Creator_EID__c	STRING	STRING		
Lead ID	Lead ID	Lead_ID__c	Lead_ID__c	STRING	STRING		
Internal Next Steps	Internal Next Steps	next_steps__c	next_steps__c	TEXTAREA	TEXTAREA		
Discount Percent	Discount Percent	Apttus_Proposal__Discount_Percent__c	Apttus_Proposal__Discount_Percent__c	PERCENT	PERCENT		
Sync to Marketo	Sync to Marketo	Sync_to_Marketo__c	Sync_to_Marketo__c	BOOLEAN	BOOLEAN		
MB	MB	MB__c	MB__c	DOUBLE	DOUBLE	✓	
XactlyCampaignFlag__c	XactlyCampaignFlag__c	XactlyCampaignFlag__c	XactlyCampaignFlag__c	STRING	STRING		
Avionics_Count	Avionics_Count	Avionics_Count__c	Avionics_Count__c	DOUBLE	DOUBLE		
Annualized Revenue Years SIP	Annualized Revenue Years SIP	Annualized_Revenue_Years_SIP__c	Annualized_Revenue_Years_SIP__c	DOUBLE	DOUBLE	✓	
BK Account	BK Account	BK_Account__c	BK_Account__c	REFERENCE (BK_Account__c)	REFERENCE (BK_Account__c)		
SIOP Confidence	SIOP Confidence	SIOP_Confidence__c	SIOP_Confidence__c	BOOLEAN	BOOLEAN		
SIOP Confidence Notes	SIOP Confidence Notes	SIOP_Confidence_Notes__c	SIOP_Confidence_Notes__c	TEXTAREA	TEXTAREA		
Lead SFDC ID	Lead SFDC ID	Lead_SFDC_ID__c	Lead_SFDC_ID__c	STRING	STRING		
Lead Product Interest Value	Lead Product Interest Value	Lead_Product_Interest_Value__c	Lead_Product_Interest_Value__c	CURRENCY	CURRENCY		
DB Competitor	DB Competitor	DB_Competitor__c	DB_Competitor__c	PICKLIST	PICKLIST		
Last Updated by User	Last Updated by User	Last_Updated_by_User__c	Last_Updated_by_User__c	DATE	DATE		

Last Updated by Owner	Last Updated by Owner	Last_Updated_by_Owner__c	Last_Updated_by_Owner__c	DATE	DATE		
Last Updated by User Name	Last Updated by User Name	Last_Updated_by_User_Name__c	Last_Updated_by_User_Name__c	REFERENCE (User)	REFERENCE (User)		
Owner Manager Email	Owner Manager Email	Owner_Manager_Email__c	Owner_Manager_Email__c	EMAIL	EMAIL		
Sales Survey Sent	Sales Survey Sent	Sales_Survey_Sent__c	Sales_Survey_Sent__c	BOOLEAN	BOOLEAN		
Default Product Sales	Default Product Sales	Default_Product_Sales__c	Default_Product_Sales__c	REFERENCE (User)	REFERENCE (User)		
SendSurveyTemp	SendSurveyTemp	SendSurveyTemp__c	SendSurveyTemp__c	BOOLEAN	BOOLEAN		
Origin Source	Origin Source	Origin_Source__c	Origin_Source__c	PICKLIST	PICKLIST	✓	
PGo	PGo	PGo__c	PGo__c	PICKLIST	PICKLIST	✓	✓
PWin	PWin	PWin__c	PWin__c	PICKLIST	PICKLIST	✓	✓
AutopopOff	AutopopOff	AutopopOff__c	AutopopOff__c	BOOLEAN	BOOLEAN		
Reason	Reason	Reason_For_Not_Sending_Survey_Picklist__c	Reason_For_Not_Sending_Survey_Picklist__c	PICKLIST	PICKLIST		
Comments	Comments	Survey_Opt_Out_Reason__c	Survey_Opt_Out_Reason__c	TEXTAREA	TEXTAREA		
Total Program Greensheet \$	Total Program Greensheet \$	Total_Program_Greensheet__c	Total_Program_Greensheet__c	CURRENCY	CURRENCY	✓	
Customer Issue Date	Customer Issue Date	Customer_Issue_Date__c	Customer_Issue_Date__c	DATE	DATE		
Estimated Proposal Value	Estimated Proposal Value	Estimated_Proposal_Value__c	Estimated_Proposal_Value__c	STRING	STRING		
HW/SW	HW/SW	HW_SW__c	HW_SW__c	STRING	STRING		
Name of Proposal Leader	Name of Proposal Leader	Name_of_Proposal_Leader__c	Name_of_Proposal_Leader__c	STRING	STRING		
Opportunity backend	Opportunity backend	Opportunity_backend__c	Opportunity_backend__c	REFERENCE {Opportunity}	REFERENCE {Opportunity}		
Proposal Content	Proposal Content	Proposal_Content__c	Proposal_Content__c	PICKLIST	PICKLIST		
Received Date at Clearing House	Received Date at Clearing House	Received_Date_at_Clearing_House__c	Received_Date_at_Clearing_House__c	DATE	DATE		
Request Type	Request Type	Request_Type__c	Request_Type__c	PICKLIST	PICKLIST		
Solicitation No.	Solicitation No.	Solicitation_No__c	Solicitation_No__c	STRING	STRING		
Type of Pricing	Type of Pricing	Type_of_Pricing__c	Type_of_Pricing__c	PICKLIST	PICKLIST		
Pre-Screen	Pre-Screen	Tollgate_Pre_Screen__c	Tollgate_Pre_Screen__c	DATE	DATE		
Pursue / No-Pursue	Pursue / No-Pursue	Tollgate_Pursue_No_Pursue__c	Tollgate_Pursue_No_Pursue__c	DATE	DATE		
Bid / No-Bid	Bid / No-Bid	Tollgate_Bid_No_Bid__c	Tollgate_Bid_No_Bid__c	DATE	DATE		
Pricing Meeting	Pricing Meeting	Tollgate_Pricing_Meeting__c	Tollgate_Pricing_Meeting__c	DATE	DATE		
Award Notification	Award Notification	Tollgate_Award_Notification__c	Tollgate_Award_Notification__c	DATE	DATE		
Win/Loss Reason Secondary	Win/Loss Reason Secondary	Win_Loss_Reason_Secondary__c	Win_Loss_Reason_Secondary__c	MULTIPICKLIST	MULTIPICKLIST	✓	
RollWorks Influenced (Deprecated)	RollWorks Influenced (Deprecated)	adroll__RollWorks_Influenced__c	adroll__RollWorks_Influenced__c	BOOLEAN	BOOLEAN		
Alternate Account		Alternate_Account__c		REFERENCE {Account}			
	Probability (%)		Probability	PERCENT		✓	✓
	Exclude Form Wins		Exclude_Form_Wins__c	BOOLEAN			
	Offset Estimated Demand Start Date		Offset_Estimated_Demand_Start_Date__c	DATE		✓	
	Offset Estimated Demand End Date		Offset_Estimated_Demand_End_Date__c	DATE		✓	
	Opportunity Owner Primary Work Number		Opportunity_Owner_Primary_Work_Number__c	STRING			
	Distributor Rep Status		Distributor_Rep_Status__c	STRING			
	Cash Rebate		Cash_Rebate__c	CURRENCY			
	Sales Survey Qualified		Sales_Survey_Qualified__c	BOOLEAN			
	Credit Memo		Credit_Memo__c	CURRENCY			
	Merchandise Credit Voucher		Merchandise_Credit_Voucher__c	CURRENCY			
	General Sales Credit Voucher		General_Sales_Credit_Voucher__c	CURRENCY			
	FOC Spares		FOC_Spares__c	CURRENCY			
	Extended Warranty		Extended_Warranty__c	CURRENCY			
	Other Credits Comments		Other_Credits_Comments__c	STRING			
	Other Credits		Other_Credits__c	CURRENCY			
	Offset Buckets?		Offset_Buckets__c	PICKLIST		✓	
	Offset Demand Category?		Offset_Demand_Category__c	PICKLIST		✓	

Package Product	Package_Product__c	STRING
Package Product	Package_Product_Link__c	TEXTAREA
Package Available	Package_Available__c	BOOLEAN

Account

Field Label in Source	Field Label in Destination	API Name in Source	API Name in Destination	Field Type in Source	Field Type in Destination	Required in Destination	Validation Level Required in Destination	Layout Level Required in Destination
Account Name	Account Name	Name	Name	STRING	STRING	✓	✓	✓
Account Type	Account Type	Type	Type	PICKLIST	PICKLIST		✓	✓
Parent Account ID	Parent Account ID	ParentId	ParentId	REFERENCE (Account)	REFERENCE (Account)		✓	
Billing Street	Billing Street	BillingStreet	BillingStreet	TEXTAREA	TEXTAREA			
Billing City	Billing City	BillingCity	BillingCity	STRING	STRING			
Billing State/Province	Billing State/Province	BillingState	BillingState	STRING	STRING			
Billing Zip/Postal Code	Billing Zip/Postal Code	BillingPostalCode	BillingPostalCode	STRING	STRING			
Billing Country	Billing Country	BillingCountry	BillingCountry	STRING	STRING			
Billing Latitude	Billing Latitude	BillingLatitude	BillingLatitude	DOUBLE	DOUBLE			
Billing Longitude	Billing Longitude	BillingLongitude	BillingLongitude	DOUBLE	DOUBLE			
Billing Geocode Accuracy	Billing Geocode Accuracy	BillingGeocodeAccuracy	BillingGeocodeAccuracy	PICKLIST	PICKLIST			
Shipping Street	Shipping Street	ShippingStreet	ShippingStreet	TEXTAREA	TEXTAREA			
Shipping City	Shipping City	ShippingCity	ShippingCity	STRING	STRING			
Shipping State/Province	Shipping State/Province	ShippingState	ShippingState	STRING	STRING			
Shipping Zip/Postal Code	Shipping Zip/Postal Code	ShippingPostalCode	ShippingPostalCode	STRING	STRING			
Shipping Country	Shipping Country	ShippingCountry	ShippingCountry	STRING	STRING			
Shipping Latitude	Shipping Latitude	ShippingLatitude	ShippingLatitude	DOUBLE	DOUBLE			
Shipping Longitude	Shipping Longitude	ShippingLongitude	ShippingLongitude	DOUBLE	DOUBLE			
Shipping Geocode Accuracy	Shipping Geocode Accuracy	ShippingGeocodeAccuracy	ShippingGeocodeAccuracy	PICKLIST	PICKLIST			
Account Phone	Account Phone	Phone	Phone	PHONE	PHONE			
Account Fax	Account Fax	Fax	Fax	PHONE	PHONE			
Account Number	Account Number	AccountNumber	AccountNumber	STRING	STRING			
Website	Website	Website	Website	URL	URL			
SIC Code	SIC Code	Sic	Sic	STRING	STRING			
Industry	Industry	Industry	Industry	PICKLIST	PICKLIST			
Annual Revenue	Annual Revenue	AnnualRevenue	AnnualRevenue	CURRENCY	CURRENCY			
Employees	Employees	NumberOfEmployees	NumberOfEmployees	INTEGER	INTEGER			
Ownership	Ownership	Ownership	Ownership	PICKLIST	PICKLIST			
Ticker Symbol	Ticker Symbol	TickerSymbol	TickerSymbol	STRING	STRING			
Account Description	Account Description	Description	Description	TEXTAREA	TEXTAREA			
Account Rating	Account Rating	Rating	Rating	PICKLIST	PICKLIST			
Account Site	Account Site	Site	Site	STRING	STRING			
Account Currency	Account Currency	CurrencyIsoCode	CurrencyIsoCode	PICKLIST	PICKLIST			✓
Owner ID	Owner ID	OwnerId	OwnerId	REFERENCE (User)	REFERENCE (User)	✓		
Partner Account	Partner Account	IsPartner	IsPartner	BOOLEAN	BOOLEAN			
Customer Portal Account	Customer Portal Account	IsCustomerPortal	IsCustomerPortal	BOOLEAN	BOOLEAN			
Data.com Key	Data.com Key	Jigsaw	Jigsaw	STRING	STRING			
Account Source	Account Source	AccountSource	AccountSource	PICKLIST	PICKLIST			
SIC Description	SIC Description	SicDesc	SicDesc	STRING	STRING			
Account CBT	Account CBT	ATR_Account_CBT__c	ATR_Account_CBT__c	PICKLIST	PICKLIST			
Portal Access Template	Portal Access Template	ATR_Portal_Access_Template__c	ATR_Portal_Access_Template__c	REFERENCE (Portal_Access_Template__c)	REFERENCE (Portal_Access_Template__c)			
Account Alias Name	Account Alias Name	Account_Alias_Name__c	Account_Alias_Name__c	STRING	STRING		✓	
Account Created By	Account Created By	Account_Created_By__c	Account_Created_By__c	STRING	STRING			
Address Line 1	Address Line 1	Address_Line_1__c	Address_Line_1__c	STRING	STRING			
Address Line 2	Address Line 2	Address_Line_2__c	Address_Line_2__c	STRING	STRING			
Address Line 3	Address Line 3	Address_Line_3__c	Address_Line_3__c	STRING	STRING			
Approval	Approval	Approval__c	Approval__c	STRING	STRING			

Authorized Dealer	Authorized Dealer	Authorized_Dealer__c	Authorized_Dealer__c	BOOLEAN	BOOLEAN		
Authorized Service Center	Authorized Service Center	Authorized_Service_Center__c	Authorized_Service_Center__c	BOOLEAN	BOOLEAN		
CBT Team	CBT Team	CBT_Team__c	CBT_Team__c	PICKLIST	PICKLIST	✓	✓
CBT	CBT	CBT__c	CBT__c	PICKLIST	PICKLIST	✓	✓
City Name	City Name	City_Name__c	City_Name__c	STRING	STRING		
Competitor	Competitor	Competitor_Flg__c	Competitor_Flg__c	BOOLEAN	BOOLEAN		
Country Name	Country Name	Country_Name__c	Country_Name__c	PICKLIST	PICKLIST		
Customer Status	Customer Status	Customer_Status__c	Customer_Status__c	PICKLIST	PICKLIST	✓	✓
D&S Market Org	D&S Market Org	D_S_Market_Org__c	D_S_Market_Org__c	PICKLIST	PICKLIST		
Denied Party Check Date	Denied Party Check Date	Denied_Party_Check_Date__c	Denied_Party_Check_Date__c	DATETIME	DATETIME		
Denied Party Processed	Denied Party Processed	Denied_Party_Processed__c	Denied_Party_Processed__c	BOOLEAN	BOOLEAN		
Denied Party Status	Denied Party Status	Denied_Party_Status__c	Denied_Party_Status__c	PICKLIST	PICKLIST		
Documentum Link	Documentum Link	Documentum_Link__c	Documentum_Link__c	URL	URL		
DUNS Number	DUNS Number	Duns_Number__c	Duns_Number__c	STRING	STRING		
End Use Cert Expiration Date	End Use Cert Expiration Date	End_Use_Cert_Expiration_Date__c	End_Use_Cert_Expiration_Date__c	DATE	DATE		
Is Bendix/King Dealer	Is Bendix/King Dealer	Is_Bendix_King_Dealer__c	Is_Bendix_King_Dealer__c	BOOLEAN	BOOLEAN		
Market	Market	Market_Name__c	Market_Name__c	PICKLIST	PICKLIST	✓	✓
Postal Code	Postal Code	Postal_Code__c	Postal_Code__c	STRING	STRING		
Primary Team First Name	Primary Team First Name	Primary_Team_First_Name__c	Primary_Team_First_Name__c	STRING	STRING		
Primary Team Last Name	Primary Team Last Name	Primary_Team_Last_Name__c	Primary_Team_Last_Name__c	STRING	STRING		
Primary Team Middle Name	Primary Team Middle Name	Primary_Team_Middle_Name__c	Primary_Team_Middle_Name__c	STRING	STRING		
Region	Region	Region_Name__c	Region_Name__c	PICKLIST	PICKLIST	✓	✓
SAP ID	SAP ID	SAP_ID__c	SAP_ID__c	STRING	STRING		
Sales Tier	Sales Tier	Sales_Tier__c	Sales_Tier__c	PICKLIST	PICKLIST		
Sbl Account Row ID	Sbl Account Row ID	Sbl_Account_Row_Id__c	Sbl_Account_Row_Id__c	STRING	STRING		
Sbl Account Synonym Row Id	Sbl Account Synonym Row Id	Sbl_Account_Synonym_Row_Id__c	Sbl_Account_Synonym_Row_Id__c	STRING	STRING		
Sbl Address Row Id	Sbl Address Row Id	Sbl_Address_Row_Id__c	Sbl_Address_Row_Id__c	STRING	STRING		
Sbl Parent Row Id	Sbl Parent Row Id	Sbl_Parent_Row_Id__c	Sbl_Parent_Row_Id__c	STRING	STRING		
Sbl Team Lead	Sbl Team Lead	Sbl_Team_Lead__c	Sbl_Team_Lead__c	STRING	STRING		
Sbl Top Account Row Id	Sbl Top Account Row Id	Sbl_Top_Account_Row_Id__c	Sbl_Top_Account_Row_Id__c	STRING	STRING		
Service Level	Service Level	Service_Level__c	Service_Level__c	PICKLIST	PICKLIST	✓	✓
State Code	State Code	State_Code__c	State_Code__c	PICKLIST	PICKLIST		
SBU	SBU	Strategic_Business_Unit__c	Strategic_Business_Unit__c	PICKLIST	PICKLIST	✓	✓
Sub-Region	Sub-Region	Sub_Region_Name__c	Sub_Region_Name__c	PICKLIST	PICKLIST	✓	✓
Super Secret	Super Secret	Super_Secret__c	Super_Secret__c	MULTIPICKLIST	MULTIPICKLIST		
Synonym Name	Synonym Name	Synonym_Name__c	Synonym_Name__c	TEXTAREA	TEXTAREA		
Top Account	Top Account	Top_Account__c	Top_Account__c	REFERENCE {Account}	REFERENCE {Account}	✓	
REPORT ACCOUNT NAME	REPORT ACCOUNT NAME	REPORT_ACCOUNT_NAME__c	REPORT_ACCOUNT_NAME__c	STRING	STRING		✓
CBT Directorate	CBT Directorate	CBT_Directorate__c	CBT_Directorate__c	PICKLIST	PICKLIST		✓
ICR Number	ICR Number	ICR_Number__c	ICR_Number__c	PICKLIST	PICKLIST		
SendMailTeam	SendMailTeam	SendMailTeam__c	SendMailTeam__c	BOOLEAN	BOOLEAN		
Account Owner	Account Owner	Account_Owner__c	Account_Owner__c	REFERENCE (User)	REFERENCE (User)		
SendMailTeamUpdate	SendMailTeamUpdate	SendMailTeamUpdate__c	SendMailTeamUpdate__c	BOOLEAN	BOOLEAN		
SRR Name	SRR Name	SRR_Name__c	SRR_Name__c	STRING	STRING		
SRR Link	SRR Link	SRR_Link__c	SRR_Link__c	STRING	STRING		
Business Owner	Business Owner	Business_Owner__c	Business_Owner__c	PICKLIST	PICKLIST	✓	✓
Global Business Policy	Global Business Policy	Global_Business_Policy__c	Global_Business_Policy__c	PICKLIST	PICKLIST		
Report Address Line 1	Report Address Line 1	Report_Address_Line_1__c	Report_Address_Line_1__c	STRING	STRING		
Report Address Line 2	Report Address Line 2	Report_Address_Line_2__c	Report_Address_Line_2__c	STRING	STRING		
Report Address Line 3	Report Address Line 3	Report_Address_Line_3__c	Report_Address_Line_3__c	STRING	STRING		
Report City Name	Report City Name	Report_City_Name__c	Report_City_Name__c	STRING	STRING		
Report Postal Code	Report Postal Code	Report_Postal_Code__c	Report_Postal_Code__c	STRING	STRING		
Report Country Name	Report Country Name	Report_Country_Name__c	Report_Country_Name__c	PICKLIST	PICKLIST		

Report State Code	Report State Code	Report_State_Code__c	Report_State_Code__c	PICKLIST	PICKLIST
Contract 3 months Expiry	Contract 3 months Expiry	Contract_3_months_Expiry__c	Contract_3_months_Expiry__c	BOOLEAN	BOOLEAN
Contract 6 months Expiry	Contract 6 months Expiry	Contract_6_months_Expiry__c	Contract_6_months_Expiry__c	BOOLEAN	BOOLEAN
Contract Manager	Contract Manager	Contract_Manager__c	Contract_Manager__c	REFERENCE (User)	REFERENCE (User)
Contract	Contract	Contract__c	Contract__c	REFERENCE (Contract)	REFERENCE (Contract)
Online Training License ID	Online Training License ID	Online_Training_License_ID__c	Online_Training_License_ID__c	TEXTAREA	TEXTAREA
APM ID	APM ID	APMID__c	APMID__c	STRING	STRING
Account Back Track Number	Account Back Track Number	Account_Back_Track_Number__c	Account_Back_Track_Number__c	STRING	STRING
Aircraft Base (Airport)	Aircraft Base (Airport)	Aircraft_Base_Airport__c	Aircraft_Base_Airport__c	REFERENCE (Aircraft_Base__c)	REFERENCE (Aircraft_Base__c)
Airport Code	Airport Code	Airport_Code__c	Airport_Code__c	STRING	STRING
BGA Account Name	BGA Account Name	BGA_Account_Name__c	BGA_Account_Name__c	STRING	STRING
BGA Account Owner	BGA Account Owner	BGA_Account_Owner__c	BGA_Account_Owner__c	STRING	STRING
BGA Atlas Name	BGA Atlas Name	BGA_Atlas_Name__c	BGA_Atlas_Name__c	STRING	STRING
Credit Hold	Credit Hold	Credit_Hold__c	Credit_Hold__c	CURRENCY	CURRENCY ✓
Credit Limit	Credit Limit	Credit_Limit__c	Credit_Limit__c	CURRENCY	CURRENCY ✓
Credit Note	Credit Note	Credit_Note__c	Credit_Note__c	TEXTAREA	TEXTAREA
Customer Class	Customer Class	Customer_Class__c	Customer_Class__c	PICKLIST	PICKLIST
Dealer Category	Dealer Category	Dealer_Category__c	Dealer_Category__c	MULTIPICKLIST	MULTIPICKLIST
GDC ACCOUNT	GDC ACCOUNT	GDC_ACCOUNT__c	GDC_ACCOUNT__c	STRING	STRING
Glendale Score Num	Glendale Score Num	GLENDALE_SCORE_NUM__c	GLENDALE_SCORE_NUM__c	STRING	STRING
Glendale MTMS	Glendale MTMS	Glendale_MTMS__c	Glendale_MTMS__c	STRING	STRING
High growth Area	High growth Area	High_growth_Area__c	High_growth_Area__c	STRING	STRING
OLATHE Account Number	OLATHE Account Number	OLATHE_ACCT_NUM__c	OLATHE_ACCT_NUM__c	STRING	STRING
Redmond Co-op	Redmond Co-op	Redmond_Co_op__c	Redmond_Co_op__c	STRING	STRING
Service Type (not in use)	Service Type (not in use)	Service_Type__c	Service_Type__c	MULTIPICKLIST	MULTIPICKLIST
Dealer Type	Dealer Type	Sub_Type__c	Sub_Type__c	PICKLIST	PICKLIST
WSCCode_2	WSCCode_2	WSCCode_2__c	WSCCode_2__c	STRING	STRING
WSCCode	WSCCode	WSCCode__c	WSCCode__c	STRING	STRING
Sales Tier	Sales Tier	BGA_Sales_Tier__c	BGA_Sales_Tier__c	PICKLIST	PICKLIST
Denied Party Alert back end	Denied Party Alert back end	Denied_Party_Alert__c	Denied_Party_Alert__c	STRING	STRING
IATA Code	IATA Code	IATA_Code__c	IATA_Code__c	STRING	STRING
ICAO Code	ICAO Code	ICAO_Code__c	ICAO_Code__c	STRING	STRING
IATA Airline Code	IATA Airline Code	IATA_Airline_Code__c	IATA_Airline_Code__c	TEXTAREA	TEXTAREA
Team Member	Team Member	Team_Member__c	Team_Member__c	TEXTAREA	TEXTAREA
Work Team	Work Team	Work_Team__c	Work_Team__c	PICKLIST	PICKLIST
Data Load Date	Data Load Date	Data_Load_Date__c	Data_Load_Date__c	DATETIME	DATETIME
Source Created Date	Source Created Date	Source_Created_Date__c	Source_Created_Date__c	DATETIME	DATETIME
Source Modified Date	Source Modified Date	Source_Modified_Date__c	Source_Modified_Date__c	DATETIME	DATETIME
Account Interface	Account Interface	Account_Interface__c	Account_Interface__c	STRING	STRING
Account_Interface_SIMS	Account_Interface_SIMS	Account_Interface_SIMS__c	Account_Interface_SIMS__c	STRING	STRING
Concierge	Concierge	Concierge__c	Concierge__c	BOOLEAN	BOOLEAN
Country	Country	Country__c	Country__c	REFERENCE (Country__c)	REFERENCE (Country__c) ✓
No Quote	No Quote	No_Quote__c	No_Quote__c	BOOLEAN	BOOLEAN
Stop to Send Surveys	Stop to Send Surveys	Stop_to_Send_Surveys__c	Stop_to_Send_Surveys__c	STRING	STRING
BGA Contract	BGA Contract	BGA_Contract__c	BGA_Contract__c	STRING	STRING
BGA Contract Test	BGA Contract Test	BGA_Contract_Test__c	BGA_Contract_Test__c	BOOLEAN	BOOLEAN
BGA Account Status	BGA Account Status	Mobile_App_Visibility__c	Mobile_App_Visibility__c	BOOLEAN	BOOLEAN
D&S Partner Account	D&S Partner Account	DSPC_Account__c	DSPC_Account__c	BOOLEAN	BOOLEAN
Do Not Send to Portal	Do Not Send to Portal	Do_Not_Send_to_Portal__c	Do_Not_Send_to_Portal__c	BOOLEAN	BOOLEAN
Dealer/Distributor	Dealer/Distributor	Dealer_Distributor__c	Dealer_Distributor__c	REFERENCE (User)	REFERENCE (User)
Phone check	Phone check	Phone_check__c	Phone_check__c	BOOLEAN	BOOLEAN
Phone Tree	Phone Tree	Phone_Tree	Phone_Tree	BOOLEAN	BOOLEAN

Phone Tree Extn	Phone Tree Extn	__c	__c	STRING	STRING
Quotes Do Not Send to Portal	Quotes Do Not Send to Portal	Quotes_Do_Not_Send_to_Portal__c	Quotes_Do_Not_Send_to_Portal__c	BOOLEAN	BOOLEAN
BK SFDC XRef	BK SFDC XRef	BK_SFDC_XRef__c	BK_SFDC_XRef__c	TEXTAREA	TEXTAREA
Customer ID	Customer ID	Customer_ID__c	Customer_ID__c	STRING	STRING
Latin American Account	Latin American Account	Latin_American_Account__c	Latin_American_Account__c	BOOLEAN	BOOLEAN
Assigned POD	Assigned POD	Assigned_POD__c	Assigned_POD__c	PICKLIST	PICKLIST
Shipping Instructions	Shipping Instructions	Shipping_Instructions__c	Shipping_Instructions__c	BOOLEAN	BOOLEAN
Photo Id	Photo Id	MKP002__Photo_Id__c	MKP002__Photo_Id__c	STRING	STRING
Orders Next Wave	Orders Next Wave	Orders_Next_Wave__c	Orders_Next_Wave__c	BOOLEAN	BOOLEAN
Orders Next Wave Check Time	Orders Next Wave Check Time	Orders_Next_Wave_Check_Time__c	Orders_Next_Wave_Check_Time__c	DATETIME	DATETIME
Record Code	Record Code	Record_Code__c	Record_Code__c	PICKLIST	PICKLIST
Record Class	Record Class	Record_Class__c	Record_Class__c	PICKLIST	PICKLIST
Record Data Owner	Record Data Owner	Record_Data_Owner__c	Record_Data_Owner__c	REFERENCE (Contact)	REFERENCE (Contact)
Retention Hold	Retention Hold	Retention_Hold__c	Retention_Hold__c	BOOLEAN	✓
Retention Hold Reason	Retention Hold Reason	Retention_Hold_Reason__c	Retention_Hold_Reason__c	TEXTAREA	✓
GDC Account Owner	GDC Account Owner	GDC_Account_Owner__c	GDC_Account_Owner__c	STRING	STRING
ECP (Executive Contact Plan)	ECP (Executive Contact Plan)	ECP_Executive_Contact_Plan__c	ECP_Executive_Contact_Plan__c	BOOLEAN	BOOLEAN
End User Cert Expiration Date	End User Cert Expiration Date	End_User_Cert_Expiration_Date__c	End_User_Cert_Expiration_Date__c	DATETIME	DATETIME
End User Cert on File	End User Cert on File	End_User_Cert_on_File__c	End_User_Cert_on_File__c	BOOLEAN	BOOLEAN
RAI Excluded	RAI Excluded	RAI_Excluded__c	RAI_Excluded__c	BOOLEAN	BOOLEAN
R&O Do Not Send to Portal	R&O Do Not Send to Portal	R_O_Do_Not_Send_to_Portal__c	R_O_Do_Not_Send_to_Portal__c	BOOLEAN	BOOLEAN
Site Id	Site Id	Site_Id__c	Site_Id__c	STRING	STRING
Site Name	Site Name	Site_Name__c	Site_Name__c	STRING	STRING
External Account Name	External Account Name	External_Account_Name__c	External_Account_Name__c	STRING	STRING
Jetwave VAR/DP	Jetwave VAR/DP	Jetwave_VAR_DP__c	Jetwave_VAR_DP__c	BOOLEAN	BOOLEAN
US Govt Sanctioned	US Govt Sanctioned	US_Govt_Sanctioned__c	US_Govt_Sanctioned__c	BOOLEAN	✓
Survey Completed	Survey Completed	Survey_Completed__c	Survey_Completed__c	BOOLEAN	BOOLEAN
Survey Participation	Survey Participation	Survey_Participation__c	Survey_Participation__c	MULTIPICKLIST	MULTIPICKLIST
GTA number	GTA number	GTA_number__c	GTA_number__c	STRING	STRING
APU Details	APU Details	APU_Details__c	APU_Details__c	TEXTAREA	TEXTAREA
APU LOA	APU LOA	APU_LOA__c	APU_LOA__c	PICKLIST	PICKLIST
APU	APU	APU__c	APU__c	BOOLEAN	BOOLEAN
Amendment_Avionics_Dealer	Amendment_Avionics_Dealer	Amendment_Avionics_Dealer__c	Amendment_Avionics_Dealer__c	TEXTAREA	TEXTAREA
Amendment_Service_Center	Amendment_Service_Center	Amendment_Service_Center__c	Amendment_Service_Center__c	TEXTAREA	TEXTAREA
BGA Channel Partner	BGA Channel Partner	BGA_Account__c	BGA_Account__c	BOOLEAN	BOOLEAN
E-mail address	E-mail address	E_mail_address__c	E_mail_address__c	EMAIL	EMAIL
HTF Details	HTF Details	HTF_Details__c	HTF_Details__c	TEXTAREA	TEXTAREA
HTF LOA	HTF LOA	HTF_LOA__c	HTF_LOA__c	PICKLIST	PICKLIST
HTF	HTF	HTF__c	HTF__c	BOOLEAN	BOOLEAN
Mechanical License Agreement	Mechanical License Agreement	Mechanical_License_Agreement__c	Mechanical_License_Agreement__c	TEXTAREA	TEXTAREA
POC Management	POC Management	POC_Management__c	POC_Management__c	STRING	STRING
POC	POC	POC__c	POC__c	STRING	STRING
Pricing Setting	Pricing Setting	Pricing_Setting__c	Pricing_Setting__c	TEXTAREA	TEXTAREA
SAP account sold to	SAP account sold to	SAP_account_sold_to__c	SAP_account_sold_to__c	STRING	STRING
SC locator visibility	SC locator visibility	SC_locator_visibility__c	SC_locator_visibility__c	BOOLEAN	BOOLEAN
TFE731LOA	TFE731LOA	TFE731LOA__c	TFE731LOA__c	PICKLIST	PICKLIST
TFE731 Details	TFE731 Details	TFE731_Details__c	TFE731_Details__c	TEXTAREA	TEXTAREA
TFE731	TFE731	TFE731__c	TFE731__c	BOOLEAN	BOOLEAN
TPE331 LOA	TPE331 LOA	TPE331LOA__c	TPE331LOA__c	PICKLIST	PICKLIST
TPE331 Details	TPE331 Details	TPE331_Details__c	TPE331_Details__c	TEXTAREA	TEXTAREA
TPE331	TPE331	TPE331__c	TPE331__c	BOOLEAN	BOOLEAN
Tier 1	Tier 1	Tier_1__c	Tier_1__c	STRING	STRING
Tier 2	Tier 2	Tier_2__c	Tier_2__c	PICKLIST	PICKLIST
Tier 3	Tier 3	Tier_3__c	Tier_3__c	PICKLIST	PICKLIST
Tier 4	Tier 4	Tier_4__c	Tier_4__c	PICKLIST	PICKLIST
State Name	State Name	State_Name__c	State_Name__c	STRING	STRING
FA Category	FA Category	FA_Category__c	FA_Category__c	STRING	STRING
FA Category Type	FA Category Type	FA_Category_Type__c	FA_Category_Type__c	STRING	STRING

Category type	Category type	_c	_c	STRING	STRING
EMAIL	EMAIL	EMAIL__c	EMAIL__c	STRING	STRING
Year Formed	Year Formed	Year_Formed__c	Year_Formed__c	DOUBLE	DOUBLE
Service Territory	Service Territory	Service_Territory__c	Service_Territory__c	TEXTAREA	TEXTAREA
Dealer Tech Pub Categorization	Dealer Tech Pub Categorization	Dealer_Tech_Pub_Categorization__c	Dealer_Tech_Pub_Categorization__c	TEXTAREA	TEXTAREA
Avionics License Agreement	Avionics License Agreement	Avionics_License_Agreement__c	Avionics_License_Agreement__c	TEXTAREA	TEXTAREA
Customer Group	Customer Group	Customer_Group__c	Customer_Group__c	PICKLIST	PICKLIST
Amendment#	Amendment#	Amendment__c	Amendment__c	TEXTAREA	TEXTAREA
Price group	Price group	Price_group__c	Price_group__c	TEXTAREA	TEXTAREA
Avionics Support Level	Avionics Support Level	Avionics_Support_Level__c	Avionics_Support_Level__c	TEXTAREA	TEXTAREA
Engine Authorization	Engine Authorization	Engine_Authorization__c	Engine_Authorization__c	TEXTAREA	TEXTAREA
Customer Name	Customer Name	Customer_Name__c	Customer_Name__c	TEXTAREA	TEXTAREA
Flex	Flex	Flex__c	Flex__c	BOOLEAN	BOOLEAN
Area Sales Mgr	Area Sales Mgr	Area_Sales_Mgr__c	Area_Sales_Mgr__c	REFERENCE (User)	REFERENCE (User)
SAP Account Name	SAP Account Name	SAP_Account_Name__c	SAP_Account_Name__c	STRING	STRING
SAP Sold To	SAP Sold To	SAP_Sold_To__c	SAP_Sold_To__c	STRING	STRING
CSM	CSM	CSM__c	CSM__c	REFERENCE (User)	REFERENCE (User)
Customer Support Escalation	Customer Support Escalation	Customer_Support_Escalation__c	Customer_Support_Escalation__c	REFERENCE (Contact)	REFERENCE (Contact)
Customer Support Focal	Customer Support Focal	Customer_Support_Focal__c	Customer_Support_Focal__c	REFERENCE (Contact)	REFERENCE (Contact)
Business Escalation	Business Escalation	Business_Escalation__c	Business_Escalation__c	REFERENCE (Contact)	REFERENCE (Contact)
Business Focal	Business Focal	Business_Focal__c	Business_Focal__c	REFERENCE (Contact)	REFERENCE (Contact)
Portal Permissioned Content	Portal Permissioned Content	Portal_Permissioned_Content__c	Portal_Permissioned_Content__c	MULTIPICKLIST	MULTIPICKLIST
License	License	License__c	License__c	STRING	STRING
Sub-Channel	Sub-Channel	SC1__c	SC1__c	PICKLIST	PICKLIST
Sub-Channel 2	Sub-Channel 2	SC2__c	SC2__c	PICKLIST	PICKLIST
ATR Channel Partner	ATR Channel Partner	ATR_Channel_Partner__c	ATR_Channel_Partner__c	BOOLEAN	BOOLEAN
D&S Channel Partner	D&S Channel Partner	D_S_Channel_Partner__c	D_S_Channel_Partner__c	BOOLEAN	BOOLEAN
SBU Datetime Stamp	SBU Datetime Stamp	SBU_Datetime_Stamp__c	SBU_Datetime_Stamp__c	DATETIME	DATETIME
Buying Segmentation	Buying Segmentation	Buying_Segmentation__c	Buying_Segmentation__c	PICKLIST	PICKLIST
PFEEN	PFEEN	PFEEN__c	PFEEN__c	PICKLIST	PICKLIST
Sales Channel	Sales Channel	Sales_Channel__c	Sales_Channel__c	PICKLIST	PICKLIST
Payment System Date	Payment System Date	Payment_System_Date__c	Payment_System_Date__c	DATE	DATE
Payment Term Description	Payment Term Description	Payment_Term_Description__c	Payment_Term_Description__c	STRING	STRING
Payment Term New Value	Payment Term New Value	Payment_Term_New_Value__c	Payment_Term_New_Value__c	STRING	STRING
SalesOrg:Distribution Channel:Division	SalesOrg:Distribution Channel:Division	SalesOrg_Distribution_Channel_Division__c	SalesOrg_Distribution_Channel_Division__c	TEXTAREA	TEXTAREA
Number Closed Lost Opportunities	Number Closed Lost Opportunities	SFCCLngPtr__Number_Closed_Lost_Opportunities__c	SFCCLngPtr__Number_Closed_Lost_Opportunities__c	DOUBLE	DOUBLE
Number Closed Opportunities	Number Closed Opportunities	SFCCLngPtr__Number_Closed_Opportunities__c	SFCCLngPtr__Number_Closed_Opportunities__c	DOUBLE	DOUBLE
Number Closed Won Opportunities	Number Closed Won Opportunities	SFCCLngPtr__Number_Closed_Won_Opportunities__c	SFCCLngPtr__Number_Closed_Won_Opportunities__c	DOUBLE	DOUBLE
Number Leads Converted	Number Leads Converted	SFCCLngPtr__Number_Leads_Converted__c	SFCCLngPtr__Number_Leads_Converted__c	DOUBLE	DOUBLE
Number Leads Total	Number Leads Total	SFCCLngPtr__Number_Leads_Total__c	SFCCLngPtr__Number_Leads_Total__c	DOUBLE	DOUBLE
Number Open Opportunities	Number Open Opportunities	SFCCLngPtr__Number_Open_Opportunities__c	SFCCLngPtr__Number_Open_Opportunities__c	DOUBLE	DOUBLE
Partner Geographic Coverage	Partner Geographic Coverage	SFCCLngPtr__Partner_Geographic_Coverage__c	SFCCLngPtr__Partner_Geographic_Coverage__c	MULTIPICKLIST	MULTIPICKLIST
Partner Program Level	Partner Program Level	SFCCLngPtr__Partner_Program_Level__c	SFCCLngPtr__Partner_Program_Level__c	PICKLIST	PICKLIST
Partner Type	Partner Type	SFCCLngPtr__Partner_Type__c	SFCCLngPtr__Partner_Type__c	PICKLIST	PICKLIST
Value Closed Won Opportunities	Value Closed Won Opportunities	SFCCLngPtr__Value_Closed_Won_Opportunities__c	SFCCLngPtr__Value_Closed_Won_Opportunities__c	CURRENCY	CURRENCY
Value Open	Value Open	SFCCLngPtr__Value_Open_Opportunities__c	SFCCLngPtr__Value_Open_Opportunities__c	CURRENCY	CURRENCY

Opportunities	Opportunities	Opportunities__c	Opportunities__c	Comments	Comments
YTD Revenue Generated	YTD Revenue Generated	SFCCLngPtr__YTD_Revenue_Generated__c	SFCCLngPtr__YTD_Revenue_Generated__c	CURRENCY	CURRENCY
Sales Aircraft Alternate Account	Sales Aircraft Alternate Account	Sales_Aircraft_Alternate_Account__c	Sales_Aircraft_Alternate_Account__c	REFERENCE (Account)	REFERENCE (Account)
Optout P2C Notification	Optout P2C Notification	Optout_P2C_Notification__c	Optout_P2C_Notification__c	BOOLEAN	BOOLEAN
PFECD	PFECD	PFECD__c	PFECD__c	PICKLIST	PICKLIST
GoDirect View	GoDirect View	GoDirect_View__c	GoDirect_View__c	MULTIPICKLIST	MULTIPICKLIST
License Valid Date	License Valid Date	License_Valid_Date__c	License_Valid_Date__c	DATE	DATE
Channel Partner Market	Channel Partner Market	Channel_Partner_Market__c	Channel_Partner_Market__c	MULTIPICKLIST	MULTIPICKLIST
Service Country	Service Country	Service_Country__c	Service_Country__c	MULTIPICKLIST	MULTIPICKLIST
Active	Active	Itnadptn__Active__c	Itnadptn__Active__c	PICKLIST	PICKLIST
Fuel Efficiency Sales Org	Fuel Efficiency Sales Org	APTS_Fuel_Efficiency_Sales_Org__c	APTS_Fuel_Efficiency_Sales_Org__c	PICKLIST	PICKLIST
Billing Contact Filter Criteria	Billing Contact Filter Criteria	Apttus_Config2__BillingContactFilterCriteria__c	Apttus_Config2__BillingContactFilterCriteria__c	TEXTAREA	TEXTAREA
Billing Contact Format	Billing Contact Format	Apttus_Config2__BillingContactFormat__c	Apttus_Config2__BillingContactFormat__c	PICKLIST	PICKLIST
Billing Day Of Month	Billing Day Of Month	Apttus_Config2__BillingDayOfMonth__c	Apttus_Config2__BillingDayOfMonth__c	PICKLIST	PICKLIST
Billing Preference	Billing Preference	Apttus_Config2__BillingPreferenceId__c	Apttus_Config2__BillingPreferenceId__c	REFERENCE (Apttus_Config2__BillingPreference__c)	REFERENCE (Apttus_Config2__BillingPreference__c)
Calendar Cycle Start	Calendar Cycle Start	Apttus_Config2__CalendarCycleStart__c	Apttus_Config2__CalendarCycleStart__c	PICKLIST	PICKLIST
Tax Certificate	Tax Certificate	Apttus_Config2__TaxCertificateId__c	Apttus_Config2__TaxCertificateId__c	REFERENCE (Apttus_Config2__TaxCertificate__c)	REFERENCE (Apttus_Config2__TaxCertificate__c)
Credit Memo Email Template	Credit Memo Email Template	Apttus_Config2__CreditMemoEmailTemplate__c	Apttus_Config2__CreditMemoEmailTemplate__c	STRING	STRING
Default Credit Memo Template	Default Credit Memo Template	Apttus_Config2__DefaultCreditMemoTemplate__c	Apttus_Config2__DefaultCreditMemoTemplate__c	STRING	STRING
Default Invoice Statement Template	Default Invoice Statement Template	Apttus_Config2__DefaultInvoiceStatementTemplate__c	Apttus_Config2__DefaultInvoiceStatementTemplate__c	STRING	STRING
Default Invoice Template	Default Invoice Template	Apttus_Config2__DefaultInvoiceTemplate__c	Apttus_Config2__DefaultInvoiceTemplate__c	STRING	STRING
Invoice Email Template	Invoice Email Template	Apttus_Config2__InvoiceEmailTemplate__c	Apttus_Config2__InvoiceEmailTemplate__c	STRING	STRING
Payment Term	Payment Term	Apttus_Config2__PaymentTermId__c	Apttus_Config2__PaymentTermId__c	REFERENCE (Apttus_Config2__PaymentTerm__c)	REFERENCE (Apttus_Config2__PaymentTerm__c)
Tax Exempt Status	Tax Exempt Status	Apttus_Config2__TaxExemptStatus__c	Apttus_Config2__TaxExemptStatus__c	PICKLIST	PICKLIST
Tax Exempt ?	Tax Exempt ?	Apttus_Config2__TaxExempt__c	Apttus_Config2__TaxExempt__c	PICKLIST	PICKLIST
Active	Active	Apttus_Billing__Active__c	Apttus_Billing__Active__c	PICKLIST	PICKLIST
Customer Priority	Customer Priority	Apttus_Billing__CustomerPriority__c	Apttus_Billing__CustomerPriority__c	PICKLIST	PICKLIST
Last Invoiced Date	Last Invoiced Date	Apttus_Billing__LastInvoicedDate__c	Apttus_Billing__LastInvoicedDate__c	DATE	DATE
Number of Locations	Number of Locations	Apttus_Billing__NumberOfLocations__c	Apttus_Billing__NumberOfLocations__c	DOUBLE	DOUBLE
SLA Expiration Date	SLA Expiration Date	Apttus_Billing__SLAExpirationDate__c	Apttus_Billing__SLAExpirationDate__c	DATE	DATE
SLA Serial Number	SLA Serial Number	Apttus_Billing__SLASerialNumber__c	Apttus_Billing__SLASerialNumber__c	STRING	STRING
SLA	SLA	Apttus_Billing__SLA__c	Apttus_Billing__SLA__c	PICKLIST	PICKLIST
Upsell Opportunity	Upsell Opportunity	Apttus_Billing__UpsellOpportunity__c	Apttus_Billing__UpsellOpportunity__c	PICKLIST	PICKLIST
Sync to Marketo	Sync to Marketo	Sync_to_Marketo__c	Sync_to_Marketo__c	BOOLEAN	BOOLEAN
AC Available for STC	AC Available for STC	AC_Available_for_STC__c	AC_Available_for_STC__c	PICKLIST	PICKLIST
Preferred MRO/Channel Partner	Preferred MRO/Channel Partner	Preferred_MRO_Channel_Partner__c	Preferred_MRO_Channel_Partner__c	STRING	STRING
STC Owner	STC Owner	STC_Owner__c	STC_Owner__c	PICKLIST	PICKLIST
Comments	Comments	Comments__c	Comments__c	STRING	STRING
Technical Capability	Technical Capability	Technical_Capability__c	Technical_Capability__c	PICKLIST	PICKLIST
Maintenance Advisor View	Maintenance Advisor View	MyMaintainer_View__c	MyMaintainer_View__c	MULTIPICKLIST	MULTIPICKLIST

GoDirect Sales Manager	GoDirect Sales Manager	GoDirect_Sales_Manager__c	GoDirect_Sales_Manager__c	REFERENCE (User)	REFERENCE (User)
HAPP/MPP Sales Manager	HAPP/MPP Sales Manager	HAPP_MPP_Sales_Manager__c	HAPP_MPP_Sales_Manager__c	REFERENCE (User)	REFERENCE (User)
Airline Group	Airline Group	APTS_Airline_Group__c	APTS_Airline_Group__c	REFERENCE {APTS_Account_Group__c}	REFERENCE {APTS_Account_Group__c}
Fuel Efficiency Delta Fleet Count Reason	Fuel Efficiency Delta Fleet Count Reason	APTS_Aviato_Delta_Fleet_Count_Reason__c	APTS_Aviato_Delta_Fleet_Count_Reason__c	STRING	STRING
Fuel Efficiency Delta Fleet Count	Fuel Efficiency Delta Fleet Count	APTS_Aviato_Delta_Fleet_Count__c	APTS_Aviato_Delta_Fleet_Count__c	DOUBLE	DOUBLE ✓
Fuel Efficiency ISV	Fuel Efficiency ISV	APTS_Aviato_ISV__c	APTS_Aviato_ISV__c	DOUBLE	DOUBLE
Fuel Efficiency Minimum Fleet Count	Fuel Efficiency Minimum Fleet Count	APTS_Aviato_Minimum_Fleet_Count__c	APTS_Aviato_Minimum_Fleet_Count__c	DOUBLE	DOUBLE
Price List Contract Numbers	Price List Contract Numbers	APTS_Contract_Numbers__c	APTS_Contract_Numbers__c	STRING	STRING
Fleet Count	Fleet Count	APTS_Fleet_Count__c	APTS_Fleet_Count__c	DOUBLE	DOUBLE
Fuel Efficiency Contract Status	Fuel Efficiency Contract Status	APTS_Fuel_Efficiency_Contract_Status__c	APTS_Fuel_Efficiency_Contract_Status__c	PICKLIST	PICKLIST
VAT Number	VAT Number	APTS_VAT_Number__c	APTS_VAT_Number__c	STRING	STRING
SAP Account Type	SAP Account Type	SAP_Account_Type__c	SAP_Account_Type__c	PICKLIST	PICKLIST
Note	Note	Note__c	Note__c	STRING	STRING
Click Conversion (Deprecated)	Click Conversion (Deprecated)	adroll__ClickConversion__c	adroll__ClickConversion__c	PERCENT	PERCENT
Account Click Costs	Account Click Costs	adroll__ClickCosts__c	adroll__ClickCosts__c	CURRENCY	CURRENCY
Account Clicks	Account Clicks	adroll__Clicks__c	adroll__Clicks__c	DOUBLE	DOUBLE
Account Impression Costs	Account Impression Costs	adroll__ImpressionCosts__c	adroll__ImpressionCosts__c	CURRENCY	CURRENCY
Account Impressions	Account Impressions	adroll__Impressions__c	adroll__Impressions__c	DOUBLE	DOUBLE
Account Last RollWorks Tracking Date	Account Last RollWorks Tracking Date	adroll__LastAdRollTrackingDate__c	adroll__LastAdRollTrackingDate__c	DATE	DATE
View Conversion (Deprecated)	View Conversion (Deprecated)	adroll__ViewConversion__c	adroll__ViewConversion__c	PERCENT	PERCENT
Price List	Price List	APTS_Price_List__c	APTS_Price_List__c	REFERENCE {Apttus_Config2__PriceList__c}	REFERENCE {Apttus_Config2__PriceList__c}
Dunning Policy	Dunning Policy	Apttus_Billing__DunningPolicyId__c	Apttus_Billing__DunningPolicyId__c	REFERENCE {Apttus_Billing__DunningPolicy__c}	REFERENCE {Apttus_Billing__DunningPolicy__c}
Exclude From Dunning	Exclude From Dunning	Apttus_Billing__ExcludeFromDunning__c	Apttus_Billing__ExcludeFromDunning__c	BOOLEAN	BOOLEAN
Impressions External ID	Impressions External ID	adroll__Impressions_External_ID__c	adroll__Impressions_External_ID__c	DOUBLE	DOUBLE
Potential Conexiom	Potential Conexiom	Potential_Conexiom__c	Potential_Conexiom__c	BOOLEAN	BOOLEAN
BGA Service Model	BGA Service Model	BGA_Service_Model__c	BGA_Service_Model__c	BOOLEAN	BOOLEAN
Flight Efficiency Comments	Flight Efficiency Comments	Flight_Efficiency_Comments__c	Flight_Efficiency_Comments__c	TEXTAREA	TEXTAREA
Opportunity backend	Opportunity backend	Opportunity_backend__c	Opportunity_backend__c	REFERENCE {Opportunity}	REFERENCE {Opportunity}
GCE Customer Segment	GCE Customer Segment	GCE_Customer_Segment__c	GCE_Customer_Segment__c	PICKLIST	PICKLIST
GCE CSS Type	GCE CSS Type	GCE_CSS_Type__c	GCE_CSS_Type__c	PICKLIST	PICKLIST
Corporate Account Type	Corporate Account Type	Corporate_Account_Type__c	Corporate_Account_Type__c	PICKLIST	PICKLIST
Authorized CP	Authorized CP	Authorized_CP__c	Authorized_CP__c	BOOLEAN	BOOLEAN
C&PS Support Org	C&PS Support Org	C_PS_Support_Org__c	C_PS_Support_Org__c	PICKLIST	PICKLIST
Page Views	Page Views	adroll__Page_Views__c	adroll__Page_Views__c	DOUBLE	DOUBLE
Tech Support Portal	Tech Support Portal	Tech_Support_Portal__c	Tech_Support_Portal__c	BOOLEAN	BOOLEAN
Case Flags Age 1 Hours	Case Flags Age 1 Hours	FLAGS__AcctTimeOffset1__c	FLAGS__AcctTimeOffset1__c	DOUBLE	DOUBLE
Case Flags Age 2 Hours	Case Flags Age 2 Hours	FLAGS__AcctTimeOffset2__c	FLAGS__AcctTimeOffset2__c	DOUBLE	DOUBLE
Case Flags Age 3 Hours	Case Flags Age 3 Hours	FLAGS__AcctTimeOffset3__c	FLAGS__AcctTimeOffset3__c	DOUBLE	DOUBLE
Case Flags Age 4 Hours	Case Flags Age 4 Hours	FLAGS__AcctTimeOffset4__c	FLAGS__AcctTimeOffset4__c	DOUBLE	DOUBLE
Alternate Account	Alternate Account	Alternate_Account__c	Alternate_Account__c	REFERENCE {Account}	REFERENCE {Account}
GCE CSS Assignment	GCE CSS Assignment	GCE_CSS_Assignment__c	GCE_CSS_Assignment__c	REFERENCE {Contact}	REFERENCE {Contact}
Email archive indexes		Email_archive_indexes__c		TEXTAREA	
	GCE CSS Region		GCE_CSS__c		PICKLIST

	ATS Redirect to Portal	ATS_Redirect_to_Portal__c	PICKLIST
	FAA_COUNT	FAA_COUNT__c	DOUBLE
	Account Specific Portal Sign in Message	PortalSignInMessage__c	TEXTAREA
	Stop ROI Reminder	Stop_ROI_Reminder__c	BOOLEAN

Contract

Field Label in Source	Field Label in Destination	API Name in Source	API Name in Destination	Field Type in Source	Field Type in Destination	Required in Destination	Validation Level Required in Destination	Layout Level Required in Destination
Account ID	Account ID	AccountId	AccountId	REFERENCE {Account}	REFERENCE {Account}	✓		✓
Currency ISO Code	Currency ISO Code	CurrencyIsoCode	CurrencyIsoCode	PICKLIST	PICKLIST			✓
Owner Expiration Notice	Owner Expiration Notice	OwnerExpirationNotice	OwnerExpirationNotice	PICKLIST	PICKLIST			
Contract Start Date	Contract Start Date	StartDate	StartDate	DATE	DATE		✓	✓
Contract End Date	Contract End Date	EndDate	EndDate	DATE	DATE		✓	✓
Billing Street	Billing Street	BillingStreet	BillingStreet	TEXTAREA	TEXTAREA			
Billing City	Billing City	BillingCity	BillingCity	STRING	STRING			
Billing State/Province	Billing State/Province	BillingState	BillingState	STRING	STRING			
Billing Zip/Postal Code	Billing Zip/Postal Code	BillingPostalCode	BillingPostalCode	STRING	STRING			
Billing Country	Billing Country	BillingCountry	BillingCountry	STRING	STRING			
Billing Latitude	Billing Latitude	BillingLatitude	BillingLatitude	DOUBLE	DOUBLE			
Billing Longitude	Billing Longitude	BillingLongitude	BillingLongitude	DOUBLE	DOUBLE			
Billing Geocode Accuracy	Billing Geocode Accuracy	BillingGeocodeAccuracy	BillingGeocodeAccuracy	PICKLIST	PICKLIST			
Shipping Street	Shipping Street	ShippingStreet	ShippingStreet	TEXTAREA	TEXTAREA			
Shipping City	Shipping City	ShippingCity	ShippingCity	STRING	STRING			
Shipping State/Province	Shipping State/Province	ShippingState	ShippingState	STRING	STRING			
Shipping Zip/Postal Code	Shipping Zip/Postal Code	ShippingPostalCode	ShippingPostalCode	STRING	STRING			
Shipping Country	Shipping Country	ShippingCountry	ShippingCountry	STRING	STRING			
Shipping Latitude	Shipping Latitude	ShippingLatitude	ShippingLatitude	DOUBLE	DOUBLE			
Shipping Longitude	Shipping Longitude	ShippingLongitude	ShippingLongitude	DOUBLE	DOUBLE			
Shipping Geocode Accuracy	Shipping Geocode Accuracy	ShippingGeocodeAccuracy	ShippingGeocodeAccuracy	PICKLIST	PICKLIST			
Contract Term	Contract Term	ContractTerm	ContractTerm	INTEGER	INTEGER			
Owner ID	Owner ID	OwnerId	OwnerId	REFERENCE {User}	REFERENCE {User}	✓		
Status	Status	Status	Status	PICKLIST	PICKLIST	✓		✓
Company Signed By ID	Company Signed By ID	CompanySignedId	CompanySignedId	REFERENCE {User}	REFERENCE {User}			
Company Signed Date	Company Signed Date	CompanySignedDate	CompanySignedDate	DATE	DATE			
Customer Signed By ID	Customer Signed By ID	CustomerSignedId	CustomerSignedId	REFERENCE {Contact}	REFERENCE {Contact}			
Customer Signed Title	Customer Signed Title	CustomerSignedTitle	CustomerSignedTitle	STRING	STRING			
Customer Signed Date	Customer Signed Date	CustomerSignedDate	CustomerSignedDate	DATE	DATE			
Special Terms	Special Terms	SpecialTerms	SpecialTerms	TEXTAREA	TEXTAREA			
Activated By ID	Activated By ID	ActivatedById	ActivatedById	REFERENCE {User}	REFERENCE {User}			
Activated Date	Activated Date	ActivatedDate	ActivatedDate	DATETIME	DATETIME			
Description	Description	Description	Description	TEXTAREA	TEXTAREA			
Record Type ID	Record Type ID	RecordTypeId	RecordTypeId	REFERENCE {RecordType}	REFERENCE {RecordType}			
Contract Name	Contract Name	Name	Name	STRING	STRING		✓	
Aircraft Type	Aircraft Type	Aircraft_Type__c	Aircraft_Type__c	REFERENCE {Platform__c}	REFERENCE {Platform__c}			
Asset Program	Asset Program	Asset_Program__c	Asset_Program__c	PICKLIST	PICKLIST			✓
Contract Number(Ariba)	Contract Number(Ariba)	Contract_Number_I_Many__c	Contract_Number_I_Many__c	STRING	STRING			✓
Contract Primary	Contract Primary	Contract_Primary__c	Contract_Primary__c	REFERENCE {User}	REFERENCE {User}			
Currency	Currency	Currency__c	Currency__c	PICKLIST	PICKLIST			✓
End Date Required?	End Date Required?	End_date_Required__c	End_date_Required__c	PICKLIST	PICKLIST		✓	✓
Legacy Activity Number	Legacy Activity Number	Legacy_Activity_Number__c	Legacy_Activity_Number__c	STRING	STRING			
Legacy Contract Number	Legacy Contract Number	Legacy_Contract_Number__c	Legacy_Contract_Number__c	STRING	STRING			
Product Line	Product Line	Product_Line__c	Product_Line__c	REFERENCE {Product}	REFERENCE {Product}			

Revision	Revision	Revision__c	Revision__c	STRING	STRING	✓
Sbl Account Row Id	Sbl Account Row Id	Sbl_Account_Row_Id__c	Sbl_Account_Row_Id__c	STRING	STRING	
Sbl Platform Row ID	Sbl Platform Row ID	Sbl_Platform_Row_ID__c	Sbl_Platform_Row_ID__c	STRING	STRING	
Type	Type	Type__c	Type__c	MULTIPICKLIST	MULTIPICKLIST	✓
User Reference	User Reference	User_Reference__c	User_Reference__c	REFERENCE (User)	REFERENCE (User)	
Sbl User Row Id	Sbl User Row Id	Sbl_User_Row_Id__c	Sbl_User_Row_Id__c	STRING	STRING	
Contract 3 months Expiry	Contract 3 months Expiry	Contract_3_months_Expiry__c	Contract_3_months_Expiry__c	BOOLEAN	BOOLEAN	
Contract 6 months Expiry	Contract 6 months Expiry	Contract_6_months_Expiry__c	Contract_6_months_Expiry__c	BOOLEAN	BOOLEAN	
New Account Name	New Account Name	New_Account_Name__c	New_Account_Name__c	REFERENCE (Account)	REFERENCE (Account)	
Contract Value	Contract Value	Contract_Value__c	Contract_Value__c	CURRENCY	CURRENCY	
AC Seq Id	AC Seq Id	AC_SEQ_ID__c	AC_SEQ_ID__c	DOUBLE	DOUBLE	
Annual Hour Amount	Annual Hour Amount	ANNUAL_HOUR_AMT__c	ANNUAL_HOUR_AMT__c	DOUBLE	DOUBLE	
Account	Account	Account__c	Account__c	REFERENCE (Account)	REFERENCE (Account)	
Aircraft	Aircraft	Aircraft__c	Aircraft__c	REFERENCE (Fleet_Asset_Detail__c)	REFERENCE (Fleet_Asset_Detail__c)	✓
Alternate Account / Owner	Alternate Account / Owner	Alternate_Account_Owner__c	Alternate_Account_Owner__c	REFERENCE (Aircraft_Customer__c)	REFERENCE (Aircraft_Customer__c)	
Billing Notes Text	Billing Notes Text	BILLING_NOTES_TXT__c	BILLING_NOTES_TXT__c	TEXTAREA	TEXTAREA	
Contract Begin Date	Contract Begin Date	CONTRACT_BEGIN_DT__c	CONTRACT_BEGIN_DT__c	DATE	DATE	
Contract Year	Contract Year	CONTRACT_YR__c	CONTRACT_YR__c	DOUBLE	DOUBLE	
Cust Id	Cust Id	CUST_ID__c	CUST_ID__c	DOUBLE	DOUBLE	
CZI Frct 1 Dt	CZI Frct 1 Dt	CZI_FRCST_1_DT__c	CZI_FRCST_1_DT__c	DATE	DATE	
CZI Frct 2 Dt	CZI Frct 2 Dt	CZI_FRCST_2_DT__c	CZI_FRCST_2_DT__c	DATE	DATE	
CZI Frct 3 Dt	CZI Frct 3 Dt	CZI_FRCST_3_DT__c	CZI_FRCST_3_DT__c	DATE	DATE	
Database Indicator	Database Indicator	DATABASE_IND__c	DATABASE_IND__c	STRING	STRING	
Data Load Date	Data Load Date	DATA_LOAD_DT__c	DATA_LOAD_DT__c	DATETIME	DATETIME	
Data Source Customer Type Name	Data Source Customer Type Name	DATA_SOURCE_CUST_TYP_NM__c	DATA_SOURCE_CUST_TYP_NM__c	STRING	STRING	
HAPP Contract Begin Dt	HAPP Contract Begin Dt	HAPP_CONTRACT_BEGIN_DT__c	HAPP_CONTRACT_BEGIN_DT__c	DATE	DATE	
HAPP Contract End Dt	HAPP Contract End Dt	HAPP_CONTRACT_END_DT__c	HAPP_CONTRACT_END_DT__c	DATE	DATE	
HAPP Contract Num	HAPP Contract Num	HAPP_CONTRACT_NUM__c	HAPP_CONTRACT_NUM__c	DOUBLE	DOUBLE	
HAPP Cust Id	HAPP Cust Id	HAPP_CUST_ID__c	HAPP_CUST_ID__c	DOUBLE	DOUBLE	
HAPP Customer Name	HAPP Customer Name	HAPP_Customer_Name__c	HAPP_Customer_Name__c	STRING	STRING	
HAPP Data Load Dt	HAPP Data Load Dt	HAPP_DATA_LOAD_DT__c	HAPP_DATA_LOAD_DT__c	DATE	DATE	
HAPP Data Source Cust Typ Nm	HAPP Data Source Cust Typ Nm	HAPP_DATA_SOURCE_CUST_TYP_NM__c	HAPP_DATA_SOURCE_CUST_TYP_NM__c	STRING	STRING	
HAPP Id Sq	HAPP Id Sq	HAPP_ID_SQ__c	HAPP_ID_SQ__c	DOUBLE	DOUBLE	
HAPP Reg Num	HAPP Reg Num	HAPP_REG_NUM__c	HAPP_REG_NUM__c	STRING	STRING	
HAPP Restricted Table Ind	HAPP Restricted Table Ind	HAPP_RESTRICTED_TABLE_IND__c	HAPP_RESTRICTED_TABLE_IND__c	STRING	STRING	
HAPP Source File Updated On Dt	HAPP Source File Updated On Dt	HAPP_SOURCE_FILE_UPDATED_ON_DT__c	HAPP_SOURCE_FILE_UPDATED_ON_DT__c	DATE	DATE	
Hardware Indicator	Hardware Indicator	HARDWARE_IND__c	HARDWARE_IND__c	STRING	STRING	
Honeywell Charter Name	Honeywell Charter Name	HONEYWELL_CHARTER_NM__c	HONEYWELL_CHARTER_NM__c	STRING	STRING	
HAPP Name	HAPP Name	Happ_Name__c	Happ_Name__c	STRING	STRING	
MPI Frct 1 Dt	MPI Frct 1 Dt	MPI_FRCST_1_DT__c	MPI_FRCST_1_DT__c	DATE	DATE	
MPI Frct 2 Dt	MPI Frct 2 Dt	MPI_FRCST_2_DT__c	MPI_FRCST_2_DT__c	DATE	DATE	
MPI Frct 3 Dt	MPI Frct 3 Dt	MPI_FRCST_3_DT__c	MPI_FRCST_3_DT__c	DATE	DATE	
MSP Contract Begin Dt	MSP Contract Begin Dt	MSP_CONTRACT_BEGIN_DT__c	MSP_CONTRACT_BEGIN_DT__c	DATE	DATE	
MSP Contract End Dt	MSP Contract End Dt	MSP_CONTRACT_END_DT__c	MSP_CONTRACT_END_DT__c	DATE	DATE	
MSP Contract Num	MSP Contract Num	MSP_CONTRACT_NUM__c	MSP_CONTRACT_NUM__c	STRING	STRING	
MSP Contract Type Id	MSP Contract Type Id	MSP_CONTRACT_TYPE_ID__c	MSP_CONTRACT_TYPE_ID__c	DOUBLE	DOUBLE	
MSP Contract Type Nm	MSP Contract Type Nm	MSP_CONTRACT_TYPE_NM__c	MSP_CONTRACT_TYPE_NM__c	STRING	STRING	

MSP Cust Id	MSP Cust Id	MSP_CUST_ID__c	MSP_CUST_ID__c	DOUBLE	DOUBLE
MSP Customer Name	MSP Customer Name	MSP_Customer_Name__c	MSP_Customer_Name__c	STRING	STRING
MSP Data Source Cust Typ Nm	MSP Data Source Cust Typ Nm	MSP_DATA_SOURCE_CUST_TYP_NM__c	MSP_DATA_SOURCE_CUST_TYP_NM__c	STRING	STRING
MSP Id Sq	MSP Id Sq	MSP_ID_SQ__c	MSP_ID_SQ__c	DOUBLE	DOUBLE
MSP Platform End Dt	MSP Platform End Dt	MSP_PLATFORM_END_DT__c	MSP_PLATFORM_END_DT__c	DATE	DATE
MSP Product Active Ind	MSP Product Active Ind	MSP_PRODUCT_ACTIVE_IND__c	MSP_PRODUCT_ACTIVE_IND__c	STRING	STRING
MSP Product End Dt	MSP Product End Dt	MSP_PRODUCT_END_DT__c	MSP_PRODUCT_END_DT__c	DATE	DATE
MSP Product Line Id	MSP Product Line Id	MSP_PRODUCT_LINE_ID__c	MSP_PRODUCT_LINE_ID__c	DOUBLE	DOUBLE
MSP Product Line Nm	MSP Product Line Nm	MSP_PRODUCT_LINE_NM__c	MSP_PRODUCT_LINE_NM__c	STRING	STRING
MSP Product Nm	MSP Product Nm	MSP_PRODUCT_NM__c	MSP_PRODUCT_NM__c	STRING	STRING
MSP Product Serial Num	MSP Product Serial Num	MSP_PRODUCT_SERIAL_NUM__c	MSP_PRODUCT_SERIAL_NUM__c	STRING	STRING
MSP Program Type Id	MSP Program Type Id	MSP_PROGRAM_TYPE_ID__c	MSP_PROGRAM_TYPE_ID__c	DOUBLE	DOUBLE
MSP Program Type Name	MSP Program Type Name	MSP_PROGRAM_TYPE_NM__c	MSP_PROGRAM_TYPE_NM__c	STRING	STRING
MSP Rate Amt	MSP Rate Amt	MSP_RATE_AMT__c	MSP_RATE_AMT__c	DOUBLE	DOUBLE
MSP Rate End Dt	MSP Rate End Dt	MSP_RATE_END_DT__c	MSP_RATE_END_DT__c	DATE	DATE
MSP Reg Num	MSP Reg Num	MSP_REG_NUM__c	MSP_REG_NUM__c	STRING	STRING
MSP Restricted Table Ind	MSP Restricted Table Ind	MSP_RESTRICTED_TABLE_IND__c	MSP_RESTRICTED_TABLE_IND__c	STRING	STRING
MSP Source File Updated On Dt	MSP Source File Updated On Dt	MSP_SOURCE_FILE_UPDATED_ON_DT__c	MSP_SOURCE_FILE_UPDATED_ON_DT__c	DATE	DATE
MSP Status Id	MSP Status Id	MSP_STATUS_ID__c	MSP_STATUS_ID__c	DOUBLE	DOUBLE
MSP Status Nm	MSP Status Nm	MSP_STATUS_NM__c	MSP_STATUS_NM__c	STRING	STRING
Maintenance Service Plan Name	Maintenance Service Plan Name	Maintenance_Service_Plan_Name__c	Maintenance_Service_Plan_Name__c	STRING	STRING
New Contract Dollar Amount	New Contract Dollar Amount	NEW_CONTRACT_DOLLAR_AMT__c	NEW_CONTRACT_DOLLAR_AMT__c	CURRENCY	CURRENCY
Other Indicator	Other Indicator	OTHER_IND__c	OTHER_IND__c	STRING	STRING
PN Dollar Amount	PN Dollar Amount	PN_DOLLAR_AMT__c	PN_DOLLAR_AMT__c	DOUBLE	DOUBLE
Program Type Nm	Program Type Nm	PROGRAM_TYPE_NM__c	PROGRAM_TYPE_NM__c	STRING	STRING
PR Dollar Amt	PR Dollar Amt	PR_DOLLAR_AMT__c	PR_DOLLAR_AMT__c	DOUBLE	DOUBLE
Reference Txt	Reference Txt	REFERENCE_TXT__c	REFERENCE_TXT__c	STRING	STRING
Tail Reg Num	Tail Reg Num	REG_NUM__c	REG_NUM__c	STRING	STRING
Renewal Dollar Amount Interface	Renewal Dollar Amount Interface	RENEWAL_DOLLAR_AMT__c	RENEWAL_DOLLAR_AMT__c	CURRENCY	CURRENCY
Restricted Table Indicator	Restricted Table Indicator	RESTRICTED_TABLE_IND__c	RESTRICTED_TABLE_IND__c	STRING	STRING
SFDC Account ID	SFDC Account ID	SFDC_Account_ID__c	SFDC_Account_ID__c	STRING	STRING
SFDC Owner ID	SFDC Owner ID	SFDC_Owner_ID__c	SFDC_Owner_ID__c	STRING	STRING
Software Indicator	Software Indicator	SOFTWARE_IND__c	SOFTWARE_IND__c	STRING	STRING
Source File Update	Source File Update	SOURCE_FILE_UPDATED_ON_DT__c	SOURCE_FILE_UPDATED_ON_DT__c	DATETIME	DATETIME
Total Dollar Amount	Total Dollar Amount	TOTAL_DOLLAR_AMT__c	TOTAL_DOLLAR_AMT__c	DOUBLE	DOUBLE
Backup Aircraft Mapping	Backup Aircraft Mapping	backup_aircraft_mapping__c	backup_aircraft_mapping__c	STRING	STRING
PRODUCT END DT	PRODUCT END DT	PRODUCT_END_DT__c	PRODUCT_END_DT__c	DATE	DATE
Subscription End Cycle	Subscription End Cycle	Serv_Subscription_End_Cycle__c	Serv_Subscription_End_Cycle__c	STRING	STRING
Subscription Start Cycle	Subscription Start Cycle	Serv_Subscription_Start_Cycle__c	Serv_Subscription_Start_Cycle__c	STRING	STRING
Subscription Status	Subscription Status	Serv_Subscription_Status__c	Serv_Subscription_Status__c	PICKLIST	PICKLIST
Subscription Type	Subscription Type	Serv_Subscription_Type__c	Serv_Subscription_Type__c	STRING	STRING
Subscription SFDC ID	Subscription SFDC ID	Serv_Subscription_SFDC_ID__c	Serv_Subscription_SFDC_ID__c	STRING	STRING
MSP Type	MSP Type	Serv_MSP_Type__c	Serv_MSP_Type__c	PICKLIST	PICKLIST
Name Type	Name Type	Name_Type__c	Name_Type__c	STRING	STRING
SAP Contract Number	SAP Contract Number	SAP_Contract_Number__c	SAP_Contract_Number__c	STRING	STRING
Aircraft Custom Configuration	Aircraft Custom Configuration	Aircraft_Custom_Configuration__c	Aircraft_Custom_Configuration__c	REFERENCE (Aircraft_Custom_Configuration__c)	REFERENCE (Aircraft_Custom_Configuration__c)
RFFFRFNCf				RFFFRFNCf	

Renewal Aircraft	Renewal Aircraft	Renewal_Aircraft__c	Renewal_Aircraft__c	(Fleet_Asset_Detail__c)	(Fleet_Asset_Detail__c)
Billing Cycle	Billing Cycle	Billing_Cycle__c	Billing_Cycle__c	PICKLIST	PICKLIST
Classification	Classification	Classification__c	Classification__c	PICKLIST	PICKLIST ✓
EMS	EMS	EMS__c	EMS__c	BOOLEAN	BOOLEAN
Loss Reason	Loss Reason	Loss_Reason__c	Loss_Reason__c	TEXTAREA	TEXTAREA
Payment Schedule	Payment Schedule	Payment_Schedule__c	Payment_Schedule__c	PICKLIST	PICKLIST
Renewal Account Name Dealer	Renewal Account Name Dealer	Renewal_Account_Name_Dealer__c	Renewal_Account_Name_Dealer__c	REFERENCE (Account)	REFERENCE (Account)
Renewal Annual Flight HRS	Renewal Annual Flight HRS	Renewal_Annual_Flight_HRS__c	Renewal_Annual_Flight_HRS__c	DOUBLE	DOUBLE
Renewal Customer	Renewal Customer	Renewal_Customer__c	Renewal_Customer__c	REFERENCE (Account)	REFERENCE (Account)
Renewal Dollar Amount	Renewal Dollar Amount	Renewal_Dollar_Amount__c	Renewal_Dollar_Amount__c	CURRENCY	CURRENCY
Renewal - EMS Required	Renewal - EMS Required	Renewal_EMS_Required__c	Renewal_EMS_Required__c	BOOLEAN	BOOLEAN
Renewal End Date	Renewal End Date	Renewal_End_Date__c	Renewal_End_Date__c	DATE	DATE
Renewal Fleet Discount	Renewal Fleet Discount	Renewal_Fleet_Discount__c	Renewal_Fleet_Discount__c	STRING	STRING
Renewal Last Year Price (ZGRT)	Renewal Last Year Price (ZGRT)	Renewal_Last_Year_Price_ZGRT__c	Renewal_Last_Year_Price_ZGRT__c	CURRENCY	CURRENCY
Renewal MPP required	Renewal MPP required	Renewal_MPP_required__c	Renewal_MPP_required__c	BOOLEAN	BOOLEAN
Renewal Net Total price for This Year	Renewal Net Total price for This Year	Renewal_Net_Total_price_for_This_Year__c	Renewal_Net_Total_price_for_This_Year__c	CURRENCY	CURRENCY
Renewal Notes	Renewal Notes	Renewal_Notes__c	Renewal_Notes__c	TEXTAREA	TEXTAREA
Renewal Order Receipt Name	Renewal Order Receipt Name	Renewal_Order_Receipt_Name__c	Renewal_Order_Receipt_Name__c	REFERENCE (Contact)	REFERENCE (Contact)
Renewal Package Sent	Renewal Package Sent	Renewal_Package_Sent__c	Renewal_Package_Sent__c	DATE	DATE
Renewal Payment Schedule	Renewal Payment Schedule	Renewal_Payment_Schedule__c	Renewal_Payment_Schedule__c	PICKLIST	PICKLIST
Renewal Period of Coverage	Renewal Period of Coverage	Renewal_Period_of_Coverage__c	Renewal_Period_of_Coverage__c	STRING	STRING
Renewal Start date	Renewal Start date	Renewal_Start_date__c	Renewal_Start_date__c	DATE	DATE
Renewal Status	Renewal Status	Renewal_Status__c	Renewal_Status__c	PICKLIST	PICKLIST
Signed Contract Received	Signed Contract Received	Signed_Contract_Received__c	Signed_Contract_Received__c	DATE	DATE
Sub-Classification	Sub-Classification	Sub_Classification__c	Sub_Classification__c	PICKLIST	PICKLIST ✓
Sub Status	Sub Status	Sub_Status__c	Sub_Status__c	PICKLIST	PICKLIST
Term of Contract	Term of Contract	Term_of_Contract__c	Term_of_Contract__c	PICKLIST	PICKLIST
Effective Date	Effective Date	Effective_Date__c	Effective_Date__c	DATE	DATE
Customer Contract Number	Customer Contract Number	Customer_Contract_Number__c	Customer_Contract_Number__c	STRING	STRING
SAP Contract Number	SAP Contract Number	SAP_Contract_Id__c	SAP_Contract_Id__c	STRING	STRING
Source Created Date	Source Created Date	Source_Created_Date__c	Source_Created_Date__c	DATETIME	DATETIME
Source Modified Date	Source Modified Date	Source_Modified_Date__c	Source_Modified_Date__c	DATETIME	DATETIME
Dealer Account	Dealer Account	Dealer_Account__c	Dealer_Account__c	REFERENCE (Account)	REFERENCE (Account)
Serv Svc Type Nm	Serv Svc Type Nm	Serv_Svc_Type_Nm__c	Serv_Svc_Type_Nm__c	STRING	STRING
Created Date	Created Date	Created_Date__c	Created_Date__c	DATE	DATE
Addendum Start Date	Addendum Start Date	Addendum_Start_Date__c	Addendum_Start_Date__c	DATE	DATE
Addendum Type	Addendum Type	Addendum_Type__c	Addendum_Type__c	PICKLIST	PICKLIST
Renewal Classification	Renewal Classification	Renewal_Classification__c	Renewal_Classification__c	PICKLIST	PICKLIST ✓
MSP APU Model	MSP APU Model	MSP_APU_ModelPL__c	MSP_APU_ModelPL__c	PICKLIST	PICKLIST
OEM	OEM	OEM__c	OEM__c	PICKLIST	PICKLIST
Minimum APU Requirement	Minimum APU Requirement	Minimum_APU_Requirement__c	Minimum_APU_Requirement__c	PICKLIST	PICKLIST
Minimum Engine Requirement	Minimum Engine Requirement	Minimum_Engine_Requirement__c	Minimum_Engine_Requirement__c	PICKLIST	PICKLIST
TBO	TBO	TBO__c	TBO__c	PICKLIST	PICKLIST
Location	Location	Location__c	Location__c	PICKLIST	PICKLIST
APU Gold NLS Price	APU Gold NLS Price	APU_Gold_NLS_Price__c	APU_Gold_NLS_Price__c	STRING	STRING
APU Gold Price	APU Gold Price	APU_Gold_Price__c	APU_Gold_Price__c	STRING	STRING
APU MSP Price	APU MSP Price	APU_MSP_Price__c	APU_MSP_Price__c	STRING	STRING
APU Transfer Fee Price	APU Transfer Fee Price	APU_Transfer_Fee_Price__c	APU_Transfer_Fee_Price__c	STRING	STRING
Engine Gold NRL Price	Engine Gold NRL Price	Engine_Gold_NRL_Price__c	Engine_Gold_NRL_Price__c	STRING	STRING
Engine Gold Price	Engine Gold Price	Engine_Gold_Price__c	Engine_Gold_Price__c	STRING	STRING

Engine MSP Price (Between)	Engine MSP Price (Between)	Engine_MSP_Price_Between__c	Engine_MSP_Price_Between__c	STRING	STRING	
Engine MSP Price (Over)	Engine MSP Price (Over)	Engine_MSP_Price_ONA__c	Engine_MSP_Price_ONA__c	STRING	STRING	
Engine MSP Price (Under)	Engine MSP Price (Under)	Engine_MSP_Price_NA__c	Engine_MSP_Price_NA__c	STRING	STRING	
Engine Over Hrs	Engine Over Hrs	EngineOverHrs__c	EngineOverHrs__c	DOUBLE	DOUBLE	
Engine Transfer Fee Price	Engine Transfer Fee Price	Engine_Transfer_Fee_Price__c	Engine_Transfer_Fee_Price__c	STRING	STRING	
Engine Under Hrs	Engine Under Hrs	EngineUnderHrs__c	EngineUnderHrs__c	DOUBLE	DOUBLE	
# Years	# Years	Years__c	Years__c	DOUBLE	DOUBLE	
MSP Engine Model	MSP Engine Model	MSP_Engine_Model_IPL__c	MSP_Engine_Model_IPL__c	PICKLIST	PICKLIST	
Executed Agreement Sent	Executed Agreement Sent	Executed_Agreement_Sent__c	Executed_Agreement_Sent__c	DATETIME	DATETIME	
Record Code	Record Code	Record_Code__c	Record_Code__c	PICKLIST	PICKLIST	
Record Class	Record Class	Record_Class__c	Record_Class__c	PICKLIST	PICKLIST	
Record Data Owner	Record Data Owner	Record_Data_Owner__c	Record_Data_Owner__c	REFERENCE (Contact)	REFERENCE (Contact)	
Retention Hold	Retention Hold	Retention_Hold__c	Retention_Hold__c	BOOLEAN	BOOLEAN	✓
Retention Hold Reason	Retention Hold Reason	Retention_Hold_Reason__c	Retention_Hold_Reason__c	TEXTAREA	TEXTAREA	✓
Limited SAP Implementation Notes	Limited SAP Implementation Notes	Limited_SAP_Implementation_Notes__c	Limited_SAP_Implementation_Notes__c	TEXTAREA	TEXTAREA	
SAP Implementation Comments	SAP Implementation Comments	SAP_Implementation_Comments__c	SAP_Implementation_Comments__c	TEXTAREA	TEXTAREA	
Contact	Contact	Contact__c	Contact__c	REFERENCE (Contact)	REFERENCE (Contact)	
APU Model	APU Model	APU_Model_ProductName__c	APU_Model_ProductName__c	STRING	STRING	
MSP Customer Profile Automation	MSP Customer Profile Automation	MSP_Customer_Profile_Automation__c	MSP_Customer_Profile_Automation__c	PICKLIST	PICKLIST	✓
ROCompany	ROCompany	ROCompany__c	ROCompany__c	STRING	STRING	
ROAddress1	ROAddress1	ROAddress1__c	ROAddress1__c	STRING	STRING	
ROAddress2	ROAddress2	ROAddress2__c	ROAddress2__c	STRING	STRING	
ROCity&State	ROCity&State	ROCity_State__c	ROCity_State__c	STRING	STRING	
ROCountry&PostalCode	ROCountry&PostalCode	ROCountry_PostalCode__c	ROCountry_PostalCode__c	STRING	STRING	
ROEmail	ROEmail	ROEmail__c	ROEmail__c	EMAIL	EMAIL	
ROPhone	ROPhone	ROPhone__c	ROPhone__c	PHONE	PHONE	
ROFax	ROFax	ROFax__c	ROFax__c	PHONE	PHONE	
ROName	ROName	ROName__c	ROName__c	STRING	STRING	
ROTitle	ROTitle	ROTitle__c	ROTitle__c	STRING	STRING	
RPName	RPName	RPName__c	RPName__c	STRING	STRING	
RPTitle	RPTitle	RPTitle__c	RPTitle__c	STRING	STRING	
RPEmail	RPEmail	RPEmail__c	RPEmail__c	EMAIL	EMAIL	
RPPhone	RPPhone	RPPhone__c	RPPhone__c	PHONE	PHONE	
RPFax	RPFax	RPFax__c	RPFax__c	PHONE	PHONE	
SigCompany	SigCompany	SigCompany__c	SigCompany__c	STRING	STRING	
AOAddress1	AOAddress1	AOAddress1__c	AOAddress1__c	STRING	STRING	
AOAddress2	AOAddress2	AOAddress2__c	AOAddress2__c	STRING	STRING	
AOCity&State	AOCity&State	AOCity_State__c	AOCity_State__c	STRING	STRING	
AOCompany	AOCompany	AOCompany__c	AOCompany__c	STRING	STRING	
AOCountry&PostalCode	AOCountry&PostalCode	AOCountry_PostalCode__c	AOCountry_PostalCode__c	STRING	STRING	
AOName	AOName	AOName__c	AOName__c	STRING	STRING	
AOTitle	AOTitle	AOTitle__c	AOTitle__c	STRING	STRING	
AOEmail	AOEmail	AOEmail__c	AOEmail__c	EMAIL	EMAIL	
AOPhone	AOPhone	AOPhone__c	AOPhone__c	PHONE	PHONE	
AOFax	AOFax	AOFax__c	AOFax__c	PHONE	PHONE	
BIAddress1	BIAddress1	BIAddress1__c	BIAddress1__c	STRING	STRING	
BIAddress2	BIAddress2	BIAddress2__c	BIAddress2__c	STRING	STRING	
BICity&State	BICity&State	BICity_State__c	BICity_State__c	STRING	STRING	
BICountry&PostalCode	BICountry&PostalCode	BICountry_PostalCode__c	BICountry_PostalCode__c	STRING	STRING	
BICompany	BICompany	BICompany__c	BICompany__c	STRING	STRING	
MSP Customer Profile Check	MSP Customer Profile Check	MSP_Customer_Profile_Check__c	MSP_Customer_Profile_Check__c	BOOLEAN	BOOLEAN	
Site Id	Site Id	Site_Id__c	Site_Id__c	STRING	STRING	
Site Name	Site Name	Site_Name__c	Site_Name__c	STRING	STRING	
Site Status	Site Status	Site_Status__c	Site_Status__c	STRING	STRING	
Notes	Notes	Notes__c	Notes__c	TEXTAREA	TEXTAREA	
Usage Cap	Usage Cap	Usage_Cap__c	Usage_Cap__c	DOUBLE	DOUBLE	
Usage Count	Usage Count	Usage_Count__c	Usage_Count__c	DOUBLE	DOUBLE	
Number of Seats	Number of Seats	Number_of_Seats__c	Number_of_Seats__c	DOUBLE	DOUBLE	
Non-Administrable Observations	Non-Administrable Observations	Non_Administrable_Observations__c	Non_Administrable_Observations__c	MULTIPICKLIST	MULTIPICKLIST	

Observations	Observations	_Observations__c	_Observations__c		
Opportunity	Opportunity	Opportunity__c	Opportunity__c	REFERENCE {Opportunity}	REFERENCE {Opportunity}
Business Focal Email	Business Focal Email	Business_Focal_Email__c	Business_Focal_Email__c	EMAIL	EMAIL
Number Of Items Under Contract	Number Of Items Under Contract	Number_Of_Items_Under_Contract__c	Number_Of_Items_Under_Contract__c	STRING	STRING
Contract Extension Number	Contract Extension Number	Contract_Extension_Number__c	Contract_Extension_Number__c	PICKLIST	PICKLIST
Contract Extension Expiration Date	Contract Extension Expiration Date	AnticipatedNewContractExecutionDate__c	AnticipatedNewContractExecutionDate__c	DATE	DATE
Extension 1 Approved Date	Extension 1 Approved Date	Approved_Date__c	Approved_Date__c	DATETIME	DATETIME
Customer Code(s)	Customer Code(s)	customer_code_s__c	customer_code_s__c	STRING	STRING
Extension 2 Approved Date	Extension 2 Approved Date	Extension_2_Approved_Date__c	Extension_2_Approved_Date__c	DATETIME	DATETIME
Additional Approver 2	Additional Approver 2	Additional_Approver_2__c	Additional_Approver_2__c	REFERENCE (User)	REFERENCE (User)
Additional Approver	Additional Approver	Additional_Approver__c	Additional_Approver__c	REFERENCE (User)	REFERENCE (User)
ContExt Group Email	ContExt Group Email	ContExt_Group_Email__c	ContExt_Group_Email__c	EMAIL	EMAIL
ContractExt Additional Approvers	ContractExt Additional Approvers	ContractExtAdditional_Approvers__c	ContractExtAdditional_Approvers__c	TEXTAREA	TEXTAREA
ContractExt DurationHistory	ContractExt DurationHistory	ContractExt_DurationHistory__c	ContractExt_DurationHistory__c	DOUBLE	DOUBLE
Contract Extension Number History	Contract Extension Number History	Contract_Extension_Number_History__c	Contract_Extension_Number_History__c	DOUBLE	DOUBLE
Desired Extension Duration	Desired Extension Duration	Desired_extension_duration__c	Desired_extension_duration__c	STRING	STRING
Extension 3 Approved Date	Extension 3 Approved Date	Extension_3_Approved_Date__c	Extension_3_Approved_Date__c	DATETIME	DATETIME
Extension Approver	Extension Approver	Extension_Approver__c	Extension_Approver__c	REFERENCE (User)	REFERENCE (User)
Extension Request Status	Extension Request Status	Extension_Request_Status__c	Extension_Request_Status__c	PICKLIST	PICKLIST
IsContractExtProcessesTriggered	IsContractExtProcessesTriggered	IsContractExtProcessesTriggered__c	IsContractExtProcessesTriggered__c	BOOLEAN	BOOLEAN
IsSubmitForApproval	IsSubmitForApproval	IsSubmitForApproval__c	IsSubmitForApproval__c	BOOLEAN	BOOLEAN
Reason For Extension	Reason For Extension	Reason_for_extension__c	Reason_for_extension__c	TEXTAREA	TEXTAREA
	Contract Origin		Contract_Origin__c	MULTIPICKLIST	
	Renewal Order Recipient Email		Renewal_Order_Recipient_Email__c	EMAIL	
	Contract eSignature Name		Contract_eSignature_Name__c	STRING	
	Addendum Recipient Email		Addendum_Recipient_Email__c	EMAIL	
	Addendum eSignature Name		Addendum_eSignature_Name__c	TEXTAREA	
	Addendum RO Company Name		Addendum_RO_Company_Name__c	STRING	

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Planned_Meeting__c

Field Label in Source	Field Label in Destination	API Name in Source	API Name in Destination	Field Type in Source	Field Type in Destination	Required in Destination	Validation Level Required in Destination	Layout Level Required in Destination
Owner ID	Owner ID	OwnerId	OwnerId	REFERENCE {Group,User}	REFERENCE {Group,User}	✓		
Planned Meeting Name	Planned Meeting Name	Name	Name	STRING	STRING		✓	
Currency ISO Code	Currency ISO Code	CurrencyIsoCode	CurrencyIsoCode	PICKLIST	PICKLIST			
Record Type ID	Record Type ID	RecordTypeId	RecordTypeId	REFERENCE {RecordType}	REFERENCE {RecordType}			
All Day Event	All Day Event	All_Day_Event__c	All_Day_Event__c	BOOLEAN	BOOLEAN			
Assigned To	Assigned To	Assigned_To__c	Assigned_To__c	REFERENCE (User)	REFERENCE (User)			
CBT Directorate	CBT Directorate	CBT_Directorate__c	CBT_Directorate__c	PICKLIST	PICKLIST			
CBT Team	CBT Team	CBT_Team__c	CBT_Team__c	PICKLIST	PICKLIST			
CBT	CBT	CBT__c	CBT__c	PICKLIST	PICKLIST			
Campaign	Campaign	Campaign__c	Campaign__c	REFERENCE {Campaign}	REFERENCE {Campaign}			
Contact Name	Contact Name	Contact_Name__c	Contact_Name__c	REFERENCE {Contact}	REFERENCE {Contact}		✓	
Date	Date	Date__c	Date__c	DATETIME	DATETIME		✓	

Email	Email	Email__c	Email__c	EMAIL	EMAIL	
End	End	End__c	End__c	DATETIME	DATETIME	✓
Event Invitation List Allowed	Event Invitation List Allowed	Event_Invitation_List_Allowed__c	Event_Invitation_List_Allowed__c	BOOLEAN	BOOLEAN	
Event Question 1 -10	Event Question 1 -10	Event_Question_1__10__c	Event_Question_1__10__c	STRING	STRING	
Event	Event	Event__c	Event__c	REFERENCE (Event__c)	REFERENCE (Event__c)	
Location	Location	Location__c	Location__c	STRING	STRING	
Meeting Meal Required	Meeting Meal Required	Meeting_Meal_Required__c	Meeting_Meal_Required__c	PICKLIST	PICKLIST	
Addl Meeting Outcome Comments	Addl Meeting Outcome Comments	Meeting_Outcome__c	Meeting_Outcome__c	TEXTAREA	TEXTAREA	
Meeting Proposed Timeframe	Meeting Proposed Timeframe	Meeting_Proposed_Timeframe__c	Meeting_Proposed_Timeframe__c	STRING	STRING	
Meeting Purpose	Meeting Purpose	Meeting_Purpose__c	Meeting_Purpose__c	TEXTAREA	TEXTAREA	
Meeting Status Notes	Meeting Status Notes	Meeting_Status_Notes__c	Meeting_Status_Notes__c	TEXTAREA	TEXTAREA	
Meeting Status	Meeting Status	Meeting_Status__c	Meeting_Status__c	PICKLIST	PICKLIST	✓
Opportunity	Opportunity	Opportunity__c	Opportunity__c	REFERENCE (Opportunity)	REFERENCE (Opportunity)	
Phone	Phone	Phone__c	Phone__c	PHONE	PHONE	
Private	Private	Private__c	Private__c	BOOLEAN	BOOLEAN	
Resources	Resources	Resources__c	Resources__c	REFERENCE (Resources__c)	REFERENCE (Resources__c)	
SBU	SBU	SBU__c	SBU__c	PICKLIST	PICKLIST	
Show Time As	Show Time As	Show_Time_As__c	Show_Time_As__c	PICKLIST	PICKLIST	
Start	Start	Start__c	Start__c	DATETIME	DATETIME	✓
Subject	Subject	Subject__c	Subject__c	STRING	STRING	
Meeting Time Zone	Meeting Time Zone	Time_Zone__c	Time_Zone__c	PICKLIST	PICKLIST	
Time	Time	Time__c	Time__c	DATETIME	DATETIME	
Send Email Notification	Send Email Notification	Send_Email_Notification__c	Send_Email_Notification__c	BOOLEAN	BOOLEAN	
Owner	Owner	Owner_Name__c	Owner_Name__c	REFERENCE (User)	REFERENCE (User)	
Attendees	Attendees	Attendees__c	Attendees__c	TEXTAREA	TEXTAREA	
Employees	Employees	Employees__c	Employees__c	TEXTAREA	TEXTAREA	
Attachment Name	Attachment Name	Attachment_Name__c	Attachment_Name__c	TEXTAREA	TEXTAREA	
End Date	End Date	End_Date__c	End_Date__c	DATE	DATE	
End Time	End Time	End_Time__c	End_Time__c	PICKLIST	PICKLIST	
Start Date	Start Date	Start_Date__c	Start_Date__c	DATE	DATE	
Start Time	Start Time	Start_Time__c	Start_Time__c	PICKLIST	PICKLIST	
Meeting Scribe	Meeting Scribe	Meeting_Scribe__c	Meeting_Scribe__c	REFERENCE (Contact)	REFERENCE (Contact)	
Meeting Type	Meeting Type	Meeting_Type__c	Meeting_Type__c	PICKLIST	PICKLIST	
Meeting Discussion Highlights	Meeting Discussion Highlights	Meeting_Discussion_Highlights__c	Meeting_Discussion_Highlights__c	TEXTAREA	TEXTAREA	
Key Customer Points/Issues	Key Customer Points/Issues	Key_Customer_Points_Issues__c	Key_Customer_Points_Issues__c	TEXTAREA	TEXTAREA	
Is Event Attached	Is Event Attached	Is_Event_Attached__c	Is_Event_Attached__c	BOOLEAN	BOOLEAN	
IsAttachment	IsAttachment	IsAttachment__c	IsAttachment__c	BOOLEAN	BOOLEAN	
Campaign Name	Campaign Name	Campaign_Name__c	Campaign_Name__c	STRING	STRING	
Campaign Number	Campaign Number	Campaign_Number__c	Campaign_Number__c	STRING	STRING	
Opportunity Name	Opportunity Name	Opportunity_Name__c	Opportunity_Name__c	STRING	STRING	
Opportunity Number	Opportunity Number	Opportunity_Number__c	Opportunity_Number__c	STRING	STRING	
Supported Products	Supported Products	Supported_Products__c	Supported_Products__c	REFERENCE (Supported_Products__c)	REFERENCE (Supported_Products__c)	
Manufacturing Plant Cage Code	Manufacturing Plant Cage Code	Cage_Code__c	Cage_Code__c	STRING	STRING	
Product Number	Product Number	Product_Number__c	Product_Number__c	REFERENCE (Product2)	REFERENCE (Product2)	
Product Serial Number	Product Serial Number	Product_Serial_Number__c	Product_Serial_Number__c	STRING	STRING	
Account Name	Account Name	Account_Name__c	Account_Name__c	REFERENCE (Account)	REFERENCE (Account)	
Completed Date	Completed Date	Completed_Date__c	Completed_Date__c	DATE	DATE	✓
Date Time Closed	Date Time Closed	Date_Time_Closed__c	Date_Time_Closed__c	DATETIME	DATETIME	
Expected Date Reason Change	Expected Date Reason Change	Expected_Date_Reason_Change__c	Expected_Date_Reason_Change__c	PICKLIST	PICKLIST	
Expected Date	Expected Date	Expected_Date__c	Expected_Date__c	DATE	DATE	
Legacy Contact Plan Number	Legacy Contact Plan Number	Legacy_Contact_Plan_Number__c	Legacy_Contact_Plan_Number__c	STRING	STRING	
User Group	User Group	User_Group__c	User_Group__c	PICKLIST	PICKLIST	
Additional Meeting Outcome Comments	Additional Meeting Outcome Comments	Additional_Meeting_Outcome_Comments__c	Additional_Meeting_Outcome_Comments__c	STRING	STRING	
Department	Department	Department__c	Department__c	PICKLIST	PICKLIST	

Contact Plan Owner Team	Contact Plan Owner Team	Contact_Plan_Owner_Team__c	Contact_Plan_Owner_Team__c	PICKLIST	PICKLIST	
Reason For Contact	Reason For Contact	Reason_For_Contact__c	Reason_For_Contact__c	PICKLIST	PICKLIST	
Type Of Deployment	Type Of Deployment	Type_Of_Deployment__c	Type_Of_Deployment__c	PICKLIST	PICKLIST	
Reason for Deployment	Reason for Deployment	Reason_for_Deployment__c	Reason_for_Deployment__c	STRING	STRING	
Trip Report	Trip Report	Trip_Report__c	Trip_Report__c	TEXTAREA	TEXTAREA	
Cost	Cost	Cost__c	Cost__c	STRING	STRING	
Status	Status	Status__c	Status__c	PICKLIST	PICKLIST	✓
Case	Case	Case__c	Case__c	REFERENCE (Case)	REFERENCE (Case)	
Aircraft Tail Number	Aircraft Tail Number	Aircraft_Tail_Number__c	Aircraft_Tail_Number__c	STRING	STRING	
Aircraft Type	Aircraft Type	Aircraft_Type__c	Aircraft_Type__c	REFERENCE (Platform__c)	REFERENCE (Platform__c)	
ATA Chapter	ATA Chapter	ATA_Chapter__c	ATA_Chapter__c	PICKLIST	PICKLIST	
Date/Time Ended	Date/Time Ended	Date_Time_Ended__c	Date_Time_Ended__c	DATETIME	DATETIME	✓
Date/Time Started	Date/Time Started	Date_Time_Started__c	Date_Time_Started__c	DATETIME	DATETIME	✓
Description	Description	Description__c	Description__c	TEXTAREA	TEXTAREA	
Resolution Tool	Resolution Tool	Resolution_Tool__c	Resolution_Tool__c	MULTIPICKLIST	MULTIPICKLIST	
Type of Intervention	Type of Intervention	Type_of_Intervention__c	Type_of_Intervention__c	PICKLIST	PICKLIST	
OEM Location	OEM Location	OEM_Location__c	OEM_Location__c	PICKLIST	PICKLIST	
Record Code	Record Code	Record_Code__c	Record_Code__c	PICKLIST	PICKLIST	
Record Class	Record Class	Record_Class__c	Record_Class__c	PICKLIST	PICKLIST	
Record Data Owner	Record Data Owner	Record_Data_Owner__c	Record_Data_Owner__c	REFERENCE (Contact)	REFERENCE (Contact)	
Retention Hold	Retention Hold	Retention_Hold__c	Retention_Hold__c	BOOLEAN	BOOLEAN	✓
Retention Hold Reason	Retention Hold Reason	Retention_Hold_Reason__c	Retention_Hold_Reason__c	TEXTAREA	TEXTAREA	✓
Hours Spent	Hours Spent	Hours_Spent__c	Hours_Spent__c	DOUBLE	DOUBLE	✓
Flex Activities	Flex Activities	Flex_Activities__c	Flex_Activities__c	MULTIPICKLIST	MULTIPICKLIST	
Comments	Comments	Comments__c	Comments__c	TEXTAREA	TEXTAREA	
CSPM	CSPM	CSPM__c	CSPM__c	REFERENCE (User)	REFERENCE (User)	
Customer(s) Affected	Customer(s) Affected	Customer_s_Affected__c	Customer_s_Affected__c	STRING	STRING	
Customer Problem prior to addressing	Customer Problem prior to addressing	Customer_Problem_prior_to_addressing__c	Customer_Problem_prior_to_addressing__c	TEXTAREA	TEXTAREA	
HOS Event/Tool (Details)		HOS_Event_Tool_Details__c		TEXTAREA		
HOS Event/Tool Status		HOS_Event_Tool_Status__c		PICKLIST		
HOS Tool/Event Used	HOS Tool/Event Used	HOS_Tool_Event_Used__c	HOS_Tool_Event_Used__c	MULTIPICKLIST	MULTIPICKLIST	
Lesson Learned/ Knowledge Sharing points		Lesson_Learned_Knowledge_Sharing_points__c		TEXTAREA		
Other HOS Tool/Event Used	Other HOS Tool/Event Used	Others__c	Others__c	STRING	STRING	
Resolution of customer problem		Resolution_of_customer_problem__c		TEXTAREA		
Tool/Event Attendees	Tool/Event Attendees	Tool_Event_Attendees__c	Tool_Event_Attendees__c	TEXTAREA	TEXTAREA	
Email Field	Email Field	Email_Field__c	Email_Field__c	EMAIL	EMAIL	
Send Survey	Send Survey	Send_Survey__c	Send_Survey__c	BOOLEAN	BOOLEAN	
TCM Survey Link	TCM Survey Link	TCM_Survey_Link__c	TCM_Survey_Link__c	URL	URL	
Confidence to Resolve	Confidence to Resolve	Confidence_in_how_well_for_TCM__c	Confidence_in_how_well_for_TCM__c	PICKLIST	PICKLIST	
Sales Channel	Sales Channel	Sales_Channel__c	Sales_Channel__c	PICKLIST	PICKLIST	
Sub-Channel	Sub-Channel	SC1__c	SC1__c	PICKLIST	PICKLIST	
Sub-Channel 2	Sub-Channel 2	SC2__c	SC2__c	PICKLIST	PICKLIST	
Quality of answers	Quality of answers	Quality_of_answers_for_TCM__c	Quality_of_answers_for_TCM__c	PICKLIST	PICKLIST	
Overall Satisfaction	Overall Satisfaction	Overall_Satisfaction_for_TCM__c	Overall_Satisfaction_for_TCM__c	PICKLIST	PICKLIST	
Contract Number	Contract Number	Contract_Number__c	Contract_Number__c	STRING	STRING	
Feedback	Feedback	Feedback__c	Feedback__c	REFERENCE (Feedback__c)	REFERENCE (Feedback__c)	
AIN Survey Recipient	AIN Survey Recipient	AIN_Survey_Recipient__c	AIN_Survey_Recipient__c	BOOLEAN	BOOLEAN	✓
ProPilot Recipient	ProPilot Recipient	ProPilot_Recipient__c	ProPilot_Recipient__c	BOOLEAN	BOOLEAN	✓
Customer Training Type	Customer Training Type	Customer_Training_Type__c	Customer_Training_Type__c	PICKLIST	PICKLIST	
Product Category	Product Category	Product_Category__c	Product_Category__c	PICKLIST	PICKLIST	
Total Training Hours	Total Training Hours	Total_Training_Hours__c	Total_Training_Hours__c	STRING	STRING	

Persona	Persona	Persona__c	Persona__c	PICKLIST	MULTIPICKLIST
Platform	Platform	Platform__c	Platform__c	MULTIPICKLIST	MULTIPICKLIST
Venue	Venue	Venue__c	Venue__c	PICKLIST	PICKLIST
	Summary		Summary__c		TEXTAREA
	CX Lab Status		CX_Lab_Status__c	PICKLIST	
	Outcome		Outcome__c		TEXTAREA
	Next Steps		Next_Steps__c		TEXTAREA
	C&PS Support Org		C_PS_Support_Org__c	PICKLIST	

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RMU_VALUE__c

Field Label in Source	Field Label in Destination	API Name in Source	API Name in Destination	Field Type in Source	Field Type in Destination	Required in Destination	Validation Level Required in Destination	Layout Level Required in Destination
Owner ID	Owner ID	OwnerId	OwnerId	REFERENCE (Group,User)	REFERENCE (Group,User)	✓		
Offering Name	Offering Name	Name	Name	STRING	STRING		✓	
Currency ISO Code	Currency ISO Code	CurrencyIsoCode	CurrencyIsoCode	PICKLIST	PICKLIST			
APU_TXT	APU_TXT	APU_TXT__c	APU_TXT__c	STRING	STRING			
ATR_MARKET_TXT	ATR_MARKET_TXT	ATR_MARKET_TXT__c	ATR_MARKET_TXT__c	STRING	STRING			
BA_MARKET_TXT	BA_MARKET_TXT	BA_MARKET_TXT__c	BA_MARKET_TXT__c	STRING	STRING			
BUS_TYP_NM	BUS_TYP_NM	BUS_TYP_NM__c	BUS_TYP_NM__c	STRING	STRING			
CABIN_ELECT_TXT	CABIN_ELECT_TXT	CABIN_ELECT_TXT__c	CABIN_ELECT_TXT__c	STRING	STRING			
CABIN_SVCS_TXT	CABIN_SVCS_TXT	CABIN_SVCS_TXT__c	CABIN_SVCS_TXT__c	STRING	STRING			
CASHFLOW_V_BAS E_NUM	CASHFLOW_V_BAS E_NUM	CASHFLOW_V_BAS E_NUM__c	CASHFLOW_V_BAS E_NUM__c	DOUBLE	DOUBLE			
CASHFLOW_V_NBA_NUM	CASHFLOW_V_NBA_NUM	CASHFLOW_V_NBA_NUM__c	CASHFLOW_V_NBA_NUM__c	DOUBLE	DOUBLE			
CBT Lead	CBT Lead	CBT_LEAD_TXT__c	CBT_LEAD_TXT__c	TEXTAREA	TEXTAREA			
COMM_TXT	COMM_TXT	COMM_TXT__c	COMM_TXT__c	STRING	STRING			
COMPET_INTENSIT Y_NUM	COMPET_INTENSIT Y_NUM	COMPET_INTENSIT Y_NUM__c	COMPET_INTENSIT Y_NUM__c	DOUBLE	DOUBLE			
DATA_COCKPIT_SV C_TXT	DATA_COCKPIT_SV C_TXT	DATA_COCKPIT_SV C_TXT__c	DATA_COCKPIT_SV C_TXT__c	STRING	STRING			
DATA_LOAD_DT	DATA_LOAD_DT	DATA_LOAD_DT__c	DATA_LOAD_DT__c	DATETIME	DATETIME			
DESCRIPTION_TXT	DESCRIPTION_TXT	DESCRIPTION_TXT__c	DESCRIPTION_TXT__c	STRING	STRING			
DESIGNATION_NM	DESIGNATION_N M	DESIGNATION_N M__c	DESIGNATION_N M__c	STRING	STRING			
DISPATCH_V_BASE_NUM	DISPATCH_V_BASE_NUM	DISPATCH_V_BASE_NUM__c	DISPATCH_V_BASE_NUM__c	DOUBLE	DOUBLE			
DISPATCH_V_NBA_NUM	DISPATCH_V_NBA_NUM	DISPATCH_V_NBA_NUM__c	DISPATCH_V_NBA_NUM__c	DOUBLE	DOUBLE			
DISPLAY_RET_TXT	DISPLAY_RET_TXT	DISPLAY_RET_TXT__c	DISPLAY_RET_TXT__c	STRING	STRING			
DS_OTHER_MARKET_TXT	DS_OTHER_MARKET_TXT	DS_OTHER_MARKET_TXT__c	DS_OTHER_MARKET_TXT__c	STRING	STRING			
ENGINES_TXT	ENGINES_TXT	ENGINES_TXT__c	ENGINES_TXT__c	STRING	STRING			
ETSO_DT	ETSO_DT	ETSO_DT__c	ETSO_DT__c	DATETIME	DATETIME			
EUCBT_NM	EUCBT_NM	EUCBT_NM__c	EUCBT_NM__c	STRING	STRING			
EUMPM_NM	EUMPM_NM	EUMPM_NM__c	EUMPM_NM__c	STRING	STRING			
EUPM_NM	EUPM_NM	EUPM_NM__c	EUPM_NM__c	STRING	STRING			
EUSALES_NM	EUSALES_NM	EUSALES_NM__c	EUSALES_NM__c	STRING	STRING			
FLIGHT_DECK_RET_TXT	FLIGHT_DECK_RET_TXT	FLIGHT_DECK_RET_TXT__c	FLIGHT_DECK_RET_TXT__c	STRING	STRING			
Estimated Flyaway Price Explanation	Estimated Flyaway Price Explanation	FLYAWAY_PRC_PER _UNIT_TXT__c	FLYAWAY_PRC_PER _UNIT_TXT__c	TEXTAREA	TEXTAREA			
Estimated Flyaway Price	Estimated Flyaway Price	FLY_AWAY_PRC__c	FLY_AWAY_PRC__c	CURRENCY	CURRENCY			
FMS_NAV_SOFTWARE_TXT	FMS_NAV_SOFTWARE_TXT	FMS_NAV_SOFTWARE_TXT__c	FMS_NAV_SOFTWARE_TXT__c	STRING	STRING			
GA_MARKET_TXT	GA_MARKET_TXT	GA_MARKET_TXT__c	GA_MARKET_TXT__c	STRING	STRING			
HELO_MARKET_TXT	HELO_MARKET_TXT	HELO_MARKET_TXT__c	HELO_MARKET_TXT__c	STRING	STRING			
HON_APAC_RQMTS_TXT	HON_APAC_RQMTS_TXT	HON_APAC_RQMTS_TXT__c	HON_APAC_RQMTS_TXT__c	TEXTAREA	TEXTAREA			
HON_COPY_TXT	HON_COPY_TXT	HON_COPY_TXT__c	HON_COPY_TXT__c	TEXTAREA	TEXTAREA			
Description	Solution: Description & Key Features	HON_DESC__c	HON_DESC__c	TEXTAREA	TEXTAREA			
HON FMFA ROMT	HON FMFA ROM	HON FMFA ROM	HON FMFA ROM					

HON_FEAT_BENEFITS_TXT	HON_FEAT_BENEFITS_TXT	HON_FEAT_BENEFITS_TXT__c	HON_FEAT_BENEFITS_TXT__c	TEXTAREA	TEXTAREA
Features & Benefits	How do we Win? Benefits & Value Elements	HON_FEAT_BENEFITS_TXT__c	HON_FEAT_BENEFITS_TXT__c	TEXTAREA	TEXTAREA
HON_MSRRP_TXT	HON_MSRRP_TXT	HON_MSRRP_TXT__c	HON_MSRRP_TXT__c	TEXTAREA	TEXTAREA
Customer Objection Handling	Customer Objection Handling	HON_OBJ_HANDLING_TXT__c	HON_OBJ_HANDLING_TXT__c	TEXTAREA	TEXTAREA
Pricing Approach	Pricing Approach	HON_PRC_APPROACH_TXT__c	HON_PRC_APPROACH_TXT__c	TEXTAREA	TEXTAREA
HON_TARGET_AC_TXT	HON_TARGET_AC_TXT	HON_TARGET_AC_TXT__c	HON_TARGET_AC_TXT__c	TEXTAREA	TEXTAREA
HON_TARGET_CUST_TXT	HON_TARGET_CUST_TXT	HON_TARGET_CUST_TXT__c	HON_TARGET_CUST_TXT__c	TEXTAREA	TEXTAREA
Offering Value Proposition	Offering Value Proposition	HON_VAL_STATEMENT_TXT__c	HON_VAL_STATEMENT_TXT__c	TEXTAREA	TEXTAREA
IDPS_PHASE_1_FI_NISH_DT	IDPS_PHASE_1_FI_NISH_DT	IDPS_PHASE_1_FI_NISH_DT__c	IDPS_PHASE_1_FI_NISH_DT__c	DATETIME	DATETIME
IDPS_PHASE_1_ST_ART_DT	IDPS_PHASE_1_ST_ART_DT	IDPS_PHASE_1_ST_ART_DT__c	IDPS_PHASE_1_ST_ART_DT__c	DATETIME	DATETIME
IDPS_PHASE_2_FI_NISH_DT	IDPS_PHASE_2_FI_NISH_DT	IDPS_PHASE_2_FI_NISH_DT__c	IDPS_PHASE_2_FI_NISH_DT__c	DATETIME	DATETIME
IDPS_PHASE_2_ST_ART_DT	IDPS_PHASE_2_ST_ART_DT	IDPS_PHASE_2_ST_ART_DT__c	IDPS_PHASE_2_ST_ART_DT__c	DATETIME	DATETIME
IDPS_PHASE_3_FI_NISH_DT	IDPS_PHASE_3_FI_NISH_DT	IDPS_PHASE_3_FI_NISH_DT__c	IDPS_PHASE_3_FI_NISH_DT__c	DATETIME	DATETIME
IDPS_PHASE_3_ST_ART_DT	IDPS_PHASE_3_ST_ART_DT	IDPS_PHASE_3_ST_ART_DT__c	IDPS_PHASE_3_ST_ART_DT__c	DATETIME	DATETIME
IDPS_PHASE_4_FI_NISH_DT	IDPS_PHASE_4_FI_NISH_DT	IDPS_PHASE_4_FI_NISH_DT__c	IDPS_PHASE_4_FI_NISH_DT__c	DATETIME	DATETIME
IDPS_PHASE_4_ST_ART_DT	IDPS_PHASE_4_ST_ART_DT	IDPS_PHASE_4_ST_ART_DT__c	IDPS_PHASE_4_ST_ART_DT__c	DATETIME	DATETIME
IDPS_PHASE_5_FI_NISH_DT	IDPS_PHASE_5_FI_NISH_DT	IDPS_PHASE_5_FI_NISH_DT__c	IDPS_PHASE_5_FI_NISH_DT__c	DATETIME	DATETIME
IDPS_PHASE_5_ST_ART_DT	IDPS_PHASE_5_ST_ART_DT	IDPS_PHASE_5_ST_ART_DT__c	IDPS_PHASE_5_ST_ART_DT__c	DATETIME	DATETIME
IDPS_PHASE_6_FI_NISH_DT	IDPS_PHASE_6_FI_NISH_DT	IDPS_PHASE_6_FI_NISH_DT__c	IDPS_PHASE_6_FI_NISH_DT__c	DATETIME	DATETIME
IDPS_PHASE_6_ST_ART_DT	IDPS_PHASE_6_ST_ART_DT	IDPS_PHASE_6_ST_ART_DT__c	IDPS_PHASE_6_ST_ART_DT__c	DATETIME	DATETIME
IDPS_PHASE_7_FI_NISH_DT	IDPS_PHASE_7_FI_NISH_DT	IDPS_PHASE_7_FI_NISH_DT__c	IDPS_PHASE_7_FI_NISH_DT__c	DATETIME	DATETIME
IDPS_PHASE_7_ST_ART_DT	IDPS_PHASE_7_ST_ART_DT	IDPS_PHASE_7_ST_ART_DT__c	IDPS_PHASE_7_ST_ART_DT__c	DATETIME	DATETIME
Estimated Installation Lead Time	Estimated Installation Lead Time	INSTAL_LEAD_TIME__c	INSTAL_LEAD_TIME__c	STRING	STRING
LAST_UPDT_DT	LAST_UPDT_DT	LAST_UPDT_DT__c	LAST_UPDT_DT__c	DATETIME	DATETIME
MAINTENANCE_SVCS_TXT	MAINTENANCE_SVCS_TXT	MAINTENANCE_SVCS_TXT__c	MAINTENANCE_SVCS_TXT__c	STRING	STRING
MANSITE_NM	MANSITE_NM	MANSITE_NM__c	MANSITE_NM__c	STRING	STRING
MARCOM Lead Time	MARCOM Lead Time	MARCOM_LEAD_TIME__c	MARCOM_LEAD_TIME__c	TEXTAREA	TEXTAREA
Marketing Lead Time	Marketing Lead Time	MARKETING_LEAD_TIME__c	MARKETING_LEAD_TIME__c	TEXTAREA	TEXTAREA
NBA_COPY_TXT	NBA_COPY_TXT	NBA_COPY_TXT__c	NBA_COPY_TXT__c	TEXTAREA	TEXTAREA
NBA_DESC	NBA_DESC	NBA_DESC__c	NBA_DESC__c	TEXTAREA	TEXTAREA
NBA_EXISTS_TXT	NBA_EXISTS_TXT	NBA_EXISTS_TXT__c	NBA_EXISTS_TXT__c	TEXTAREA	TEXTAREA
NBA_FEAT_BENEFITS_TXT	NBA_FEAT_BENEFITS_TXT	NBA_FEAT_BENEFITS_TXT__c	NBA_FEAT_BENEFITS_TXT__c	TEXTAREA	TEXTAREA
NBA_MSRRP_TXT	NBA_MSRRP_TXT	NBA_MSRRP_TXT__c	NBA_MSRRP_TXT__c	TEXTAREA	TEXTAREA
NBA_PRC_APPROACH_TXT	NBA_PRC_APPROACH_TXT	NBA_PRC_APPROACH_TXT__c	NBA_PRC_APPROACH_TXT__c	TEXTAREA	TEXTAREA
NOTES_TXT	NOTES_TXT	NOTES_TXT__c	NOTES_TXT__c	TEXTAREA	TEXTAREA
OP_COST_V_BASE_NUM	OP_COST_V_BASE_NUM	OP_COST_V_BASE_NUM__c	OP_COST_V_BASE_NUM__c	DOUBLE	DOUBLE
OP_COST_V_NBA_NUM	OP_COST_V_NBA_NUM	OP_COST_V_NBA_NUM__c	OP_COST_V_NBA_NUM__c	DOUBLE	DOUBLE
OTHER_COMPONENTS_TXT	OTHER_COMPONENTS_TXT	OTHER_COMPONENTS_TXT__c	OTHER_COMPONENTS_TXT__c	STRING	STRING
OTHER_V_BASE_NUM	OTHER_V_BASE_NUM	OTHER_V_BASE_NUM__c	OTHER_V_BASE_NUM__c	DOUBLE	DOUBLE
OTHER_V_NBA_NUM	OTHER_V_NBA_NUM	OTHER_V_NBA_NUM__c	OTHER_V_NBA_NUM__c	DOUBLE	DOUBLE
PAX_COM_ENT_V_BASE_NUM	PAX_COM_ENT_V_BASE_NUM	PAX_COM_ENT_V_BASE_NUM__c	PAX_COM_ENT_V_BASE_NUM__c	DOUBLE	DOUBLE
PAX_COM_ENT_V_NBA_NUM	PAX_COM_ENT_V_NBA_NUM	PAX_COM_ENT_V_NBA_NUM__c	PAX_COM_ENT_V_NBA_NUM__c	DOUBLE	DOUBLE
PAX_PROD_V_BASE_NUM	PAX_PROD_V_BASE_NUM	PAX_PROD_V_BASE_NUM__c	PAX_PROD_V_BASE_NUM__c	DOUBLE	DOUBLE
PAX_PROD_V_NBA_NUM	PAX_PROD_V_NBA_NUM	PAX_PROD_V_NBA_NUM__c	PAX_PROD_V_NBA_NUM__c	DOUBLE	DOUBLE
PAYLOAD_V_BASE_NUM	PAYLOAD_V_BASE_NUM	PAYLOAD_V_BASE_NUM__c	PAYLOAD_V_BASE_NUM__c	DOUBLE	DOUBLE
PAYLOAD_V_NBA_NUM	PAYLOAD_V_NBA_NUM	PAYLOAD_V_NBA_NUM__c	PAYLOAD_V_NBA_NUM__c	DOUBLE	DOUBLE

PORTABLES_TXT	PORTABLES_TXT	PORTABLES_IAT__c	PORTABLES_IAT__c	STRING	STRING
PPM_LEAD_TXT	PPM_LEAD_TXT	PPM_LEAD_TXT__c	PPM_LEAD_TXT__c	TEXTAREA	TEXTAREA
PRODAVAIL_NM	PRODAVAIL_NM	PRODAVAIL_NM__c	PRODAVAIL_NM__c	STRING	STRING
RESALE_V_BASE_NUM	RESALE_V_BASE_NUM	RESALE_V_BASE_NUM__c	RESALE_V_BASE_NUM__c	DOUBLE	DOUBLE
RESALE_V_NBA_NUM	RESALE_V_NBA_NUM	RESALE_V_NBA_NUM__c	RESALE_V_NBA_NUM__c	DOUBLE	DOUBLE
RESTRICTED_TABLE_IND	RESTRICTED_TABLE_IND	RESTRICTED_TABLE_IND__c	RESTRICTED_TABLE_IND__c	STRING	STRING
Offering Lead Time	Offering Lead Time	RMU_LEAD_TIME_NM__c	RMU_LEAD_TIME_NM__c	STRING	STRING
Offering_NM	Offering_NM	RMU_NM__c	RMU_NM__c	TEXTAREA	TEXTAREA
Offering_VALUE_ID	Offering_VALUE_ID	RMU_VALUE_ID__c	RMU_VALUE_ID__c	DOUBLE	DOUBLE
RYEAR_YR	RYEAR_YR	RYEAR_YR__c	RYEAR_YR__c	DOUBLE	DOUBLE
RYEAR_Y	RYEAR_Y	RYEAR_Y__c	RYEAR_Y__c	STRING	STRING
SAFETY_V_BASE_NUM	SAFETY_V_BASE_NUM	SAFETY_V_BASE_NUM__c	SAFETY_V_BASE_NUM__c	DOUBLE	DOUBLE
SAFETY_V_NBA_NUM	SAFETY_V_NBA_NUM	SAFETY_V_NBA_NUM__c	SAFETY_V_NBA_NUM__c	DOUBLE	DOUBLE
SAFETY_SENSORS_SYS_TXT	SAFETY_SENSORS_SYS_TXT	SAFETY_SENSORS_SYS_TXT__c	SAFETY_SENSORS_SYS_TXT__c	STRING	STRING
Sales Lead	Sales Lead	SALES_LEAD_TXT__c	SALES_LEAD_TXT__c	TEXTAREA	TEXTAREA
SOURCE_FILE_UPDATED_ON_DT	SOURCE_FILE_UPDATED_ON_DT	SOURCE_FILE_UPDATED_ON_DT__c	SOURCE_FILE_UPDATED_ON_DT__c	STRING	STRING
SVC_AGREEMENTS_TXT	SVC_AGREEMENTS_TXT	SVC_AGREEMENTS_TXT__c	SVC_AGREEMENTS_TXT__c	STRING	STRING
Tech Sales Lead	Tech Sales Lead	TECHSALES_LEAD_TXT__c	TECHSALES_LEAD_TXT__c	TEXTAREA	TEXTAREA
TIME_TO_DEST_V_BASE_NUM	TIME_TO_DEST_V_BASE_NUM	TIME_TO_DEST_V_BASE_NUM__c	TIME_TO_DEST_V_BASE_NUM__c	DOUBLE	DOUBLE
TIME_TO_DEST_V_NBA_NUM	TIME_TO_DEST_V_NBA_NUM	TIME_TO_DEST_V_NBA_NUM__c	TIME_TO_DEST_V_NBA_NUM__c	DOUBLE	DOUBLE
TSO Date	TSO Date	TSO_DT__c	TSO_DT__c	DATETIME	DATETIME
T_ZERO_DT	T_ZERO_DT	T_ZERO_DT__c	T_ZERO_DT__c	DATETIME	DATETIME
USPM_NM	USPM_NM	USPM_NM__c	USPM_NM__c	STRING	STRING
US_PROJ_ENG_NM	US_PROJ_ENG_NM	US_PROJ_ENG_NM__c	US_PROJ_ENG_NM__c	STRING	STRING
US_TEC_SLS_NM	US_TEC_SLS_NM	US_TEC_SLS_NM__c	US_TEC_SLS_NM__c	STRING	STRING
Bzv Created On DT	Bzv Created On DT	Bzv_Created_On_DT__c	Bzv_Created_On_DT__c	DATE	DATE
Source Modified Date	Source Modified Date	Source_Modified_Date__c	Source_Modified_Date__c	DATETIME	DATETIME
Source Created Date	Source Created Date	Source_Created_Date__c	Source_Created_Date__c	DATETIME	DATETIME
Record Code	Record Code	Record_Code__c	Record_Code__c	PICKLIST	PICKLIST
Record Class	Record Class	Record_Class__c	Record_Class__c	PICKLIST	PICKLIST
Record Data Owner	Record Data Owner	Record_Data_Owner__c	Record_Data_Owner__c	REFERENCE (Contact)	REFERENCE (Contact)
Retention Hold	Retention Hold	Retention_Hold__c	Retention_Hold__c	BOOLEAN	BOOLEAN ✓
Retention Hold Reason	Retention Hold Reason	Retention_Hold_Reason__c	Retention_Hold_Reason__c	TEXTAREA	TEXTAREA ✓
Product Type	Product Type	M_PM_Product__c	M_PM_Product__c	REFERENCE (Product_Line_Cross_Ref__c)	REFERENCE (Product_Line_Cross_Ref__c)
Launch Status	Launch Status	RMU_Status__c	RMU_Status__c	PICKLIST	PICKLIST
HON_PRC	HON_PRC	HON_PRC__c	HON_PRC__c	DOUBLE	DOUBLE
Managing SBU	Managing SBU	Managing_SBU__c	Managing_SBU__c	PICKLIST	PICKLIST
Sales Demo Units	Sales Demo Units	Sales_Demo_Units__c	Sales_Demo_Units__c	TEXTAREA	TEXTAREA
Trade Show Demo Units	Trade Show Demo Units	Trade_Show_Demo_Units__c	Trade_Show_Demo_Units__c	TEXTAREA	TEXTAREA
HAPP	HAPP	HAPP__c	HAPP__c	BOOLEAN	BOOLEAN
MPP	MPP	MPP__c	MPP__c	BOOLEAN	BOOLEAN
Offering Classification	Offering Classification	RMU_Classification__c	RMU_Classification__c	PICKLIST	PICKLIST
GDC	GDC	GDC__c	GDC__c	BOOLEAN	BOOLEAN
MSP	MSP	MSP__c	MSP__c	BOOLEAN	BOOLEAN
Change Type	Change Type	RMU_Change_Type__c	RMU_Change_Type__c	PICKLIST	PICKLIST
Mandate Requirement	Mandate Requirement	Mandate_Requirement__c	Mandate_Requirement__c	PICKLIST	PICKLIST
Estimated Launch Date	Estimated Launch Date	Estimated_Launch_Date__c	Estimated_Launch_Date__c	DATE	DATE
Estimated Price	Estimated Price	Estimated_RMU_Price__c	Estimated_RMU_Price__c	CURRENCY	CURRENCY
Estimated Price Explanation	Estimated Price Explanation	Estimated_RMU_Price_Explanation__c	Estimated_RMU_Price_Explanation__c	TEXTAREA	TEXTAREA
Offering General Information	Offering General Information	RMU_General_Information__c	RMU_General_Information__c	TEXTAREA	TEXTAREA
SME	SME	Technical_Sales_Manager__c	Technical_Sales_Manager__c	REFERENCE (Contact)	REFERENCE (Contact)

MARCOM Lead	MARCOM Lead	MARCOM_Lead___c	MARCOM_Lead___c	REFERENCE {Contact}	REFERENCE {Contact}
Estimated Lead Time	Estimated Lead Time	Estimated_RMU_Lead_Time___c	Estimated_RMU_Lead_Time___c	STRING	STRING
Mandate Date Effectivity	Mandate Date Effectivity	Mandate_Date_Effectivity___c	Mandate_Date_Effectivity___c	DATE	DATE
Brochure Media	Brochure Media	Brochure_Media___c	Brochure_Media___c	BOOLEAN	BOOLEAN
Earned Media	Earned Media	Earned_Media___c	Earned_Media___c	BOOLEAN	BOOLEAN
How to sell Video	How to sell Video	How_to_sell_Video___c	How_to_sell_Video___c	BOOLEAN	BOOLEAN
Customer Success Story	Customer Success Story	Customer_Success_Story___c	Customer_Success_Story___c	BOOLEAN	BOOLEAN
HSB (Dealer)	HSB (Dealer)	HSB_Dealer___c	HSB_Dealer___c	BOOLEAN	BOOLEAN
HSB (Operator)	HSB (Operator)	HSB_Operator___c	HSB_Operator___c	BOOLEAN	BOOLEAN
Advertising Comments	Advertising Comments	Advertising_Comments___c	Advertising_Comments___c	TEXTAREA	TEXTAREA
Value Calculator	Value Calculator	Value_Calculator___c	Value_Calculator___c	BOOLEAN	BOOLEAN
Offering Product Ratio	Offering Product Ratio	RMU_Product_Ratio___c	RMU_Product_Ratio___c	PERCENT	PERCENT
Estimated Dealer Price	Estimated Dealer Price	Estimated_Dealer_Price___c	Estimated_Dealer_Price___c	CURRENCY	CURRENCY
Estimated Dealer Price Explanation	Estimated Dealer Price Explanation	Estimated_Dealer_Price_Explanation___c	Estimated_Dealer_Price_Explanation___c	TEXTAREA	TEXTAREA
Notes	Notes	Cross_SBU_Notes___c	Cross_SBU_Notes___c	TEXTAREA	TEXTAREA
Offering Type	Offering Type	RMU_Type___c	RMU_Type___c	PICKLIST	PICKLIST
Sales Cycle	Sales Cycle	RMU_Sales_Cycle___c	RMU_Sales_Cycle___c	PICKLIST	PICKLIST
Contract Type	Contract Type	RMU_Contract_Type___c	RMU_Contract_Type___c	PICKLIST	PICKLIST
Campaign	Campaign	Campaign___c	Campaign___c	REFERENCE {Campaign}	REFERENCE {Campaign}
Offering Probability	Offering Probability	RMU_Probability___c	RMU_Probability___c	PERCENT	PERCENT
Campaign Manager	Campaign Manager	Campaign_Manager___c	Campaign_Manager___c	REFERENCE {User}	REFERENCE {User}
Offering Value Proposition (Formal)	Offering Value Proposition (Formal)	RMU_Value_Proposition_Formal___c	RMU_Value_Proposition_Formal___c	TEXTAREA	TEXTAREA
Offering Briefcase	Offering Briefcase	RMU_Briefcase___c	RMU_Briefcase___c	URL	URL
Briefcase Path	Briefcase Path	Briefcase_Path___c	Briefcase_Path___c	URL	URL
Briefcase Title	Briefcase Title	Briefcase_Title___c	Briefcase_Title___c	STRING	STRING
Xactly	Xactly	RMU_Xactly___c	RMU_Xactly___c	PICKLIST	PICKLIST
Library Template	Library Template	Library_Template___c	Library_Template___c	REFERENCE {echosign_dev1___Library_Template___c}	REFERENCE {echosign_dev1___Library_Template___c}
Dependency	Dependency	RMU_Dependency___c	RMU_Dependency___c	REFERENCE {RMU_VALUE___c}	REFERENCE {RMU_VALUE___c}
Offering Group	Offering Group	RMU_Group_Name___c	RMU_Group_Name___c	STRING	STRING
Briefcase Path - BGA	Briefcase Path - BGA	Briefcase_Path_BGA___c	Briefcase_Path_BGA___c	URL	URL
Briefcase Title - BGA	Briefcase Title - BGA	Briefcase_Title_BGA___c	Briefcase_Title_BGA___c	TEXTAREA	TEXTAREA
Briefcase Path - ATR	Briefcase Path - ATR	Briefcase_Path_ATR___c	Briefcase_Path_ATR___c	URL	URL
Briefcase Title - ATR	Briefcase Title - ATR	Briefcase_Title_ATR___c	Briefcase_Title_ATR___c	TEXTAREA	TEXTAREA
Briefcase Path - D&S	Briefcase Path - D&S	Briefcase_Path_D_S___c	Briefcase_Path_D_S___c	URL	URL
Briefcase Title - D&S	Briefcase Title - D&S	Briefcase_Title_D_S___c	Briefcase_Title_D_S___c	TEXTAREA	TEXTAREA
Value Proposition, BGA	Value Proposition, BGA	RMU_Value_Proposition_Formal_BGA___c	RMU_Value_Proposition_Formal_BGA___c	TEXTAREA	TEXTAREA
Value Proposition, ATR	Value Proposition	RMU_Value_Proposition_Formal_ATR___c	RMU_Value_Proposition_Formal_ATR___c	TEXTAREA	TEXTAREA
Value Proposition, D&S	Value Proposition, D&S	RMU_Value_Proposition_Formal_D_S___c	RMU_Value_Proposition_Formal_D_S___c	TEXTAREA	TEXTAREA
BGA Specific	BGA Specific	RMU_General_Information_BGA___c	RMU_General_Information_BGA___c	TEXTAREA	TEXTAREA
ATR Specific	ATR Specific	RMU_General_Information_ATR___c	RMU_General_Information_ATR___c	TEXTAREA	TEXTAREA
D&S Specific	D&S Specific	RMU_General_Information_D_S___c	RMU_General_Information_D_S___c	TEXTAREA	TEXTAREA
Technical Sales Manager - BGA	Technical Sales Manager - BGA	Technical_Sales_Manager_BGA___c	Technical_Sales_Manager_BGA___c	REFERENCE {Contact}	REFERENCE {Contact}
Technical Sales Manager - ATR	Technical Sales Manager - ATR	Technical_Sales_Manager_ATR___c	Technical_Sales_Manager_ATR___c	REFERENCE {Contact}	REFERENCE {Contact}
Technical Sales Manager - D&S	Technical Sales Manager - D&S	Technical_Sales_Manager_D_S___c	Technical_Sales_Manager_D_S___c	REFERENCE {Contact}	REFERENCE {Contact}
Activities	Activities	Activities___c	Activities___c	MULTIPICKLIST	MULTIPICKLIST
Activity Group	Activity Group	Activity_Group___c	Activity_Group___c	PICKLIST	PICKLIST

Buying Persona	Buying Persona	Buying_Persona__c	Buying_Persona__c	MULTIPICKLIST	MULTIPICKLIST
Connected	Connected	Connected__c	Connected__c	STRING	STRING
Connected Offering Group	Connected Offering Group	Connected_Offering_Group__c	Connected_Offering_Group__c	PICKLIST	PICKLIST
Stage of Flight	Stage of Flight	Stage_of_Flight__c	Stage_of_Flight__c	PICKLIST	PICKLIST
Using Persona	Using Persona	Using_Persona__c	Using_Persona__c	MULTIPICKLIST	MULTIPICKLIST
Affiliated Services	Affiliated Services	Affiliated_Services__c	Affiliated_Services__c	MULTIPICKLIST	MULTIPICKLIST
Opportunity	Opportunity	Opportunity__c	Opportunity__c	REFERENCE {Opportunity}	REFERENCE {Opportunity}
Opportunity Product	Opportunity Product	Opportunity_Product__c	Opportunity_Product__c	REFERENCE {Apttus_Config2__LineItem__c}	REFERENCE {Apttus_Config2__LineItem__c}
Roadmap Offering Category	Roadmap Offering Category	Roadmap_Offering_Category__c	Roadmap_Offering_Category__c	PICKLIST	PICKLIST
Roadmap Offering Group	Roadmap Offering Group	Roadmap_Offering_Group__c	Roadmap_Offering_Group__c	PICKLIST	PICKLIST
Base Offering	Base Offering	Base_Offering__c	Base_Offering__c	BOOLEAN	BOOLEAN
Available Offering	Available Offering	Available_Offering__c	Available_Offering__c	REFERENCE {RMU_VALUE__c}	REFERENCE {RMU_VALUE__c}
Future Offering	Future Offering	Future_Offering__c	Future_Offering__c	REFERENCE {RMU_VALUE__c}	REFERENCE {RMU_VALUE__c}
Obs End of OEM Production (EOP)	Obs End of OEM Production (EOP)	Obs_End_of_OEM_Production_EOP__c	Obs_End_of_OEM_Production_EOP__c	DATE	DATE
Obs End of Repairs (EOR)	Obs End of Repairs (EOR)	Obs_End_of_Repairs_EOR__c	Obs_End_of_Repairs_EOR__c	DATE	DATE
Obs End of Spares (EOS)	Obs End of Spares (EOS)	Obs_End_of_Spares_EOS__c	Obs_End_of_Spares_EOS__c	DATE	DATE
Promotional price/Unit	Promotional price	Promotional_price_Unit__c	Promotional_price_Unit__c	CURRENCY	CURRENCY
Promotional Price - Notes	Promotional Price Explanation	Promotional_Price_Notes__c	Promotional_Price_Notes__c	STRING	STRING
Competition	Competition	Competition__c	Competition__c	BOOLEAN	BOOLEAN
HON Competitive Advantage	HON Competitive Advantage	HON_Competitive_Advantage__c	HON_Competitive_Advantage__c	BOOLEAN	BOOLEAN
Key Competitor Name	Competitive Landscape	Key_Competitor_Name__c	Key_Competitor_Name__c	STRING	TEXTAREA
Configuration Status	Configuration Status	Configuration_Status__c	Configuration_Status__c	PICKLIST	PICKLIST
Mandate Name	Mandate Name	Mandate_Name__c	Mandate_Name__c	STRING	STRING
Record Type ID			RecordTypeId	REFERENCE {RecordType}	
Approval Stages			Content_Stages__c	PICKLIST	
Content Approved Date			Next_SIS_Update_Date__c	DATE	
Content Expiration Date			On_Expiry__c	DATE	✓
Content Version			Content_Version__c	DOUBLE	
Needs and Pain Points			Customers_needs_Problems_to_Solve__c	TEXTAREA	
Pricing Approved Date			Pricing_Approved_Date__c	DATE	
Pricing Expiration Date			Pricing_Expiration_Date__c	DATE	✓
Pricing Version			Pricing_Version__c	DOUBLE	
Proof Points			Proof_Points__c	TEXTAREA	
Who are we selling it to?			Who_are_we_selling_it_to__c	TEXTAREA	
Value Proposition ATR			Value_Proposition_ATR__c	TEXTAREA	
Content Approved			Content_Approved__c	BOOLEAN	✓
Pricing Approved			Pricing_Approved__c	BOOLEAN	✓
Bulletins			Bulletins__c	TEXTAREA	
Offering 1			Offering_1__c	REFERENCE {RMU_VALUE__c}	
Offering 2			Offering_2__c	REFERENCE {RMU_VALUE__c}	
Offering 3			Offering_3__c	REFERENCE {RMU_VALUE__c}	
Offering 4			Offering_4__c	REFERENCE {RMU_VALUE__c}	
Offering 5			Offering_5__c	REFERENCE {RMU_VALUE__c}	

▼ RecordType

7/1/2020

Aura

Source	Destination	Source	Destination	Source	Destination	Destination	Destination	Destination
Name	Name	Name	Name	STRING	STRING	✓		
Record Type Name	Record Type Name	DeveloperName	DeveloperName	STRING	STRING	✓		
Description	Description	Description	Description	STRING	STRING			
Business Process ID	Business Process ID	BusinessProcessId	BusinessProcessId	REFERENCE {BusinessProcess}	REFERENCE {BusinessProcess}			
Active	Active	IsActive	IsActive	BOOLEAN	BOOLEAN			

▼ Pricebook2

Field Label in Source	Field Label in Destination	API Name in Source	API Name in Destination	Field Type in Source	Field Type in Destination	Required in Destination	Validation Level Required in Destination	Layout Level Required in Destination
Price Book Name	Price Book Name	Name	Name	STRING	STRING	✓		✓
Currency ISO Code	Currency ISO Code	CurrencyIsoCode	CurrencyIsoCode	PICKLIST	PICKLIST			
Active	Active	IsActive	IsActive	BOOLEAN	BOOLEAN			
Description	Description	Description	Description	STRING	STRING			
Record Code	Record Code	Record_Code__c	Record_Code__c	PICKLIST	PICKLIST			
Record Class	Record Class	Record_Class__c	Record_Class__c	PICKLIST	PICKLIST			
Record Data Owner	Record Data Owner	Record_Data_Owner__c	Record_Data_Owner__c	REFERENCE {Contact}	REFERENCE {Contact}			
Retention Hold	Retention Hold	Retention_Hold__c	Retention_Hold__c	BOOLEAN	BOOLEAN		✓	
Retention Hold Reason	Retention Hold Reason	Retention_Hold_Reason__c	Retention_Hold_Reason__c	TEXTAREA	TEXTAREA		✓	

▼ User

Field Label in Source	Field Label in Destination	API Name in Source	API Name in Destination	Field Type in Source	Field Type in Destination	Required in Destination	Validation Level Required in Destination	Layout Level Required in Destination
Username	Username	Username	Username	STRING	STRING	✓	✓	
Last Name	Last Name	LastName	LastName	STRING	STRING	✓		
First Name	First Name	FirstName	FirstName	STRING	STRING			
Company Name	Company Name	CompanyName	CompanyName	STRING	STRING			
Division	Division	Division	Division	STRING	STRING			
Department	Department	Department	Department	STRING	STRING			
Title	Title	Title	Title	STRING	STRING			
Street	Street	Street	Street	TEXTAREA	TEXTAREA			
City	City	City	City	STRING	STRING			
State/Province	State/Province	State	State	STRING	STRING			
Zip/Postal Code	Zip/Postal Code	PostalCode	PostalCode	STRING	STRING			
Country	Country	Country	Country	STRING	STRING			
Latitude	Latitude	Latitude	Latitude	DOUBLE	DOUBLE			
Longitude	Longitude	Longitude	Longitude	DOUBLE	DOUBLE			
Geocode Accuracy	Geocode Accuracy	GeocodeAccuracy	GeocodeAccuracy	PICKLIST	PICKLIST			
Email	Email	Email	Email	EMAIL	EMAIL	✓		
AutoBcc	AutoBcc	EmailPreferencesAutoBcc	EmailPreferencesAutoBcc	BOOLEAN	BOOLEAN			
AutoBccStayInTouch	AutoBccStayInTouch	EmailPreferencesAutoBccStayInTouch	EmailPreferencesAutoBccStayInTouch	BOOLEAN	BOOLEAN			
StayInTouchReminder	StayInTouchReminder	EmailPreferencesStayInTouchReminder	EmailPreferencesStayInTouchReminder	BOOLEAN	BOOLEAN			
Email Sender Address	Email Sender Address	SenderEmail	SenderEmail	EMAIL	EMAIL			
Email Sender Name	Email Sender Name	SenderName	SenderName	STRING	STRING			
Email Signature	Email Signature	Signature	Signature	TEXTAREA	TEXTAREA			
Stay-in-Touch Email Subject	Stay-in-Touch Email Subject	StayInTouchSubject	StayInTouchSubject	STRING	STRING			
Stay-in-Touch Email Signature	Stay-in-Touch Email Signature	StayInTouchSignature	StayInTouchSignature	TEXTAREA	TEXTAREA			
Stay-in-Touch Email Note	Stay-in-Touch Email Note	StayInTouchNote	StayInTouchNote	STRING	STRING			
Phone	Phone	Phone	Phone	PHONE	PHONE			
Fax	Fax	Fax	Fax	PHONE	PHONE			
Mnobile	Mnobile	MnobilePhone	MnobilePhone	PHONE	PHONE			

NAME	NAME	NAME	NAME	TYPE	TYPE	
Alias	Alias	Alias	Alias	STRING	STRING	✓
Nickname	Nickname	CommunityNickna me	CommunityNickna me	STRING	STRING	✓
Active	Active	IsActive	IsActive	BOOLEAN	BOOLEAN	
Time Zone	Time Zone	TimeZoneSidKey	TimeZoneSidKey	PICKLIST	PICKLIST	✓
Role ID	Role ID	UserRoleId	UserRoleId	REFERENCE {UserRole}	REFERENCE {UserRole}	
Locale	Locale	LocaleSidKey	LocaleSidKey	PICKLIST	PICKLIST	✓
Info Emails	Info Emails	ReceivesInfoEmails	ReceivesInfoEmails	BOOLEAN	BOOLEAN	
Admin Info Emails	Admin Info Emails	ReceivesAdminInfo Emails	ReceivesAdminInfo Emails	BOOLEAN	BOOLEAN	
Email Encoding	Email Encoding	EmailEncodingKey	EmailEncodingKey	PICKLIST	PICKLIST	✓
Default Currency ISO Code	Default Currency ISO Code	DefaultCurrencyIso Code	DefaultCurrencyIso Code	PICKLIST	PICKLIST	
Currency ISO Code	Currency ISO Code	CurrencyIsoCode	CurrencyIsoCode	PICKLIST	PICKLIST	✓
Profile ID	Profile ID	ProfileId	ProfileId	REFERENCE {Profile}	REFERENCE {Profile}	✓
Language	Language	LanguageLocaleKe y	LanguageLocaleKe y	PICKLIST	PICKLIST	✓
Employee Number	Employee Number	EmployeeNumber	EmployeeNumber	STRING	STRING	✓
Delegated Approver ID	Delegated Approver ID	DelegatedApprover Id	DelegatedApprover Id	REFERENCE (Group,User)	REFERENCE (Group,User)	
Manager ID	Manager ID	ManagerId	ManagerId	REFERENCE (User)	REFERENCE (User)	
Marketing User	Marketing User	UserPermissionsM arketingUser	UserPermissionsM arketingUser	BOOLEAN	BOOLEAN	
Offline User	Offline User	UserPermissionsO fflineUser	UserPermissionsO fflineUser	BOOLEAN	BOOLEAN	
AvantGo User	AvantGo User	UserPermissionsAv antgoUser	UserPermissionsAv antgoUser	BOOLEAN	BOOLEAN	
Auto-login To Call Center	Auto-login To Call Center	UserPermissionsCa llCenterAutoLogin	UserPermissionsCa llCenterAutoLogin	BOOLEAN	BOOLEAN	
Apex Mobile User		UserPermissionsM obileUser		BOOLEAN		
Salesforce CRM Content User	Salesforce CRM Content User	UserPermissionsSF ContentUser	UserPermissionsSF ContentUser	BOOLEAN	BOOLEAN	
Knowledge User	Knowledge User	UserPermissionsKn owledgeUser	UserPermissionsKn owledgeUser	BOOLEAN	BOOLEAN	
Flow User	Flow User	UserPermissionsInt eractionUser	UserPermissionsInt eractionUser	BOOLEAN	BOOLEAN	
Service Cloud User	Service Cloud User	UserPermissionsSu pportUser	UserPermissionsSu pportUser	BOOLEAN	BOOLEAN	
Chat User	Chat User	UserPermissionsLiv eAgentUser	UserPermissionsLiv eAgentUser	BOOLEAN	BOOLEAN	
Chatter Answers User	Chatter Answers User	UserPermissionsCh atterAnswersUser	UserPermissionsCh atterAnswersUser	BOOLEAN	BOOLEAN	
Allow Forecasting	Allow Forecasting	ForecastEnabled	ForecastEnabled	BOOLEAN	BOOLEAN	
ActivityRemindersP opup	ActivityRemindersP opup	UserPreferencesAct ivityRemindersPop up	UserPreferencesAct ivityRemindersPop up	BOOLEAN	BOOLEAN	
EventRemindersCh eckboxDefault	EventRemindersCh eckboxDefault	UserPreferencesEv entRemindersChec kboxDefault	UserPreferencesEv entRemindersChec kboxDefault	BOOLEAN	BOOLEAN	
TaskRemindersChe ckboxDefault	TaskRemindersChe ckboxDefault	UserPreferencesTas kRemindersCheckb oxDefault	UserPreferencesTas kRemindersCheckb oxDefault	BOOLEAN	BOOLEAN	
ReminderSoundOff	ReminderSoundOff	UserPreferencesRe minderSoundOff	UserPreferencesRe minderSoundOff	BOOLEAN	BOOLEAN	
DisableAllFeedsEm ail	DisableAllFeedsEm ail	UserPreferencesDis ableAllFeedsEmail	UserPreferencesDis ableAllFeedsEmail	BOOLEAN	BOOLEAN	
DisableFollowersE mail	DisableFollowersE mail	UserPreferencesDis ableFollowersEmail	UserPreferencesDis ableFollowersEmail	BOOLEAN	BOOLEAN	
DisableProfilePostE mail	DisableProfilePostE mail	UserPreferencesDis ableProfilePostEma il	UserPreferencesDis ableProfilePostEma il	BOOLEAN	BOOLEAN	
DisableChangeCom mentEmail	DisableChangeCom mentEmail	UserPreferencesDis ableChangeComm entEmail	UserPreferencesDis ableChangeComm entEmail	BOOLEAN	BOOLEAN	
DisableLaterComm entEmail	DisableLaterComm entEmail	UserPreferencesDis ableLaterComment Email	UserPreferencesDis ableLaterComment Email	BOOLEAN	BOOLEAN	
DisProfPostComme ntEmail	DisProfPostComme ntEmail	UserPreferencesDis ProfPostComment Email	UserPreferencesDis ProfPostComment Email	BOOLEAN	BOOLEAN	
ContentNoEmail	ContentNoEmail	UserPreferencesCo ntentNoEmail	UserPreferencesCo ntentNoEmail	BOOLEAN	BOOLEAN	
ContentEmailAsAn dWhen	ContentEmailAsAn dWhen	UserPreferencesCo ntentEmailAsAndW hen	UserPreferencesCo ntentEmailAsAndW hen	BOOLEAN	BOOLEAN	
ApexPagesDevelop erMode	ApexPagesDevelop erMode	UserPreferencesAp exPagesDeveloper Mode	UserPreferencesAp exPagesDeveloper Mode	BOOLEAN	BOOLEAN	
ReceiveNoNotificati onsAsApprover	ReceiveNoNotificati onsAsApprover	UserPreferencesRe ceiveNoNotificatio nsAsApprover	UserPreferencesRe ceiveNoNotificatio nsAsApprover	BOOLEAN	BOOLEAN	
HideCSNGetChatte rMobileTask	HideCSNGetChatte rMobileTask	UserPreferencesHi deCSNGetChatter MobileTask	UserPreferencesHi deCSNGetChatter MobileTask	BOOLEAN	BOOLEAN	
DisableMentionsPo stEmail	DisableMentionsPo stEmail	UserPreferencesDis ableMentionsPostE mail	UserPreferencesDis ableMentionsPostE mail	BOOLEAN	BOOLEAN	
		UserPreferencesDis	UserPreferencesDis			

DisMentionsComm entEmail	DisMentionsComm entEmail	UserPreferencesMentionsComment Email	UserPreferencesMentionsComment Email	BOOLEAN	BOOLEAN
HideCSNDesktopTa sk	HideCSNDesktopTa sk	UserPreferencesHi deCSNDesktopTask	UserPreferencesHi deCSNDesktopTask	BOOLEAN	BOOLEAN
HideChatterOnboar dingSplash	HideChatterOnboar dingSplash	UserPreferencesHi deChatterOnboardi ngSplash	UserPreferencesHi deChatterOnboardi ngSplash	BOOLEAN	BOOLEAN
HideSecondChatter OnboardingSplash	HideSecondChatte rOnboardingSplash	UserPreferencesHi deSecondChatterO nboardingSplash	UserPreferencesHi deSecondChatterO nboardingSplash	BOOLEAN	BOOLEAN
DisCommentAfterLi keEmail	DisCommentAfterLi keEmail	UserPreferencesDis CommentAfterLike Email	UserPreferencesDis CommentAfterLike Email	BOOLEAN	BOOLEAN
DisableLikeEmail	DisableLikeEmail	UserPreferencesDis ableLikeEmail	UserPreferencesDis ableLikeEmail	BOOLEAN	BOOLEAN
SortFeedByComm ent	SortFeedByComm ent	UserPreferencesSor tFeedByComment	UserPreferencesSor tFeedByComment	BOOLEAN	BOOLEAN
DisableMessageEm ail	DisableMessageEm ail	UserPreferencesDis ableMessageEmail	UserPreferencesDis ableMessageEmail	BOOLEAN	BOOLEAN
DisableBookmarkE mail	DisableBookmarkE mail	UserPreferencesDis ableBookmarkEmai l	UserPreferencesDis ableBookmarkEmai l	BOOLEAN	BOOLEAN
DisableSharePostE mail	DisableSharePostE mail	UserPreferencesDis ableSharePostEmai l	UserPreferencesDis ableSharePostEmai l	BOOLEAN	BOOLEAN
EnableAutoSubForF eeds	EnableAutoSubForF eeds	UserPreferencesEn ableAutoSubForFe eds	UserPreferencesEn ableAutoSubForFe eds	BOOLEAN	BOOLEAN
DisableFileShareNo tificationsForApi	DisableFileShareNo tificationsForApi	UserPreferencesDis ableFileShareNotifi cationsForApi	UserPreferencesDis ableFileShareNotifi cationsForApi	BOOLEAN	BOOLEAN
ShowTitleToExterna lUsers	ShowTitleToExtern alUsers	UserPreferencesSh owTitleToExternalU sers	UserPreferencesSh owTitleToExternalU sers	BOOLEAN	BOOLEAN
ShowManagerToExt ernalUsers	ShowManagerToExt ernalUsers	UserPreferencesSh owManagerToExter nalUsers	UserPreferencesSh owManagerToExter nalUsers	BOOLEAN	BOOLEAN
ShowEmailToExtern alUsers	ShowEmailToExtern alUsers	UserPreferencesSh owEmailToExternal Users	UserPreferencesSh owEmailToExternal Users	BOOLEAN	BOOLEAN
ShowWorkPhoneTo ExternalUsers	ShowWorkPhoneTo ExternalUsers	UserPreferencesSh owWorkPhoneToEx ternalUsers	UserPreferencesSh owWorkPhoneToEx ternalUsers	BOOLEAN	BOOLEAN
ShowMobilePhone ToExternalUsers	ShowMobilePhone ToExternalUsers	UserPreferencesSh owMobilePhoneTo ExternalUsers	UserPreferencesSh owMobilePhoneTo ExternalUsers	BOOLEAN	BOOLEAN
ShowFaxToExternal Users	ShowFaxToExternal Users	UserPreferencesSh owFaxToExternalUs ers	UserPreferencesSh owFaxToExternalUs ers	BOOLEAN	BOOLEAN
ShowStreetAddress ToExternalUsers	ShowStreetAddress ToExternalUsers	UserPreferencesSh owStreetAddressTo ExternalUsers	UserPreferencesSh owStreetAddressTo ExternalUsers	BOOLEAN	BOOLEAN
ShowCityToExternal Users	ShowCityToExterna lUsers	UserPreferencesSh owCityToExternalU sers	UserPreferencesSh owCityToExternalU sers	BOOLEAN	BOOLEAN
ShowStateToExtern alUsers	ShowStateToExtern alUsers	UserPreferencesSh owStateToExternal Users	UserPreferencesSh owStateToExternal Users	BOOLEAN	BOOLEAN
ShowPostalCodeTo ExternalUsers	ShowPostalCodeTo ExternalUsers	UserPreferencesSh owPostalCodeToEx ternalUsers	UserPreferencesSh owPostalCodeToEx ternalUsers	BOOLEAN	BOOLEAN
ShowCountryToExt ernalUsers	ShowCountryToExt ernalUsers	UserPreferencesSh owCountryToExter nalUsers	UserPreferencesSh owCountryToExter nalUsers	BOOLEAN	BOOLEAN
ShowProfilePicToG uestUsers	ShowProfilePicToG uestUsers	UserPreferencesSh owProfilePicToGue stUsers	UserPreferencesSh owProfilePicToGue stUsers	BOOLEAN	BOOLEAN
ShowTitleToGuestU sers	ShowTitleToGuest Users	UserPreferencesSh owTitleToGuestUse rs	UserPreferencesSh owTitleToGuestUse rs	BOOLEAN	BOOLEAN
ShowCityToGuestU sers	ShowCityToGuestU sers	UserPreferencesSh owCityToGuestUser s	UserPreferencesSh owCityToGuestUser s	BOOLEAN	BOOLEAN
ShowStateToGuest Users	ShowStateToGuest Users	UserPreferencesSh owStateToGuestUs ers	UserPreferencesSh owStateToGuestUs ers	BOOLEAN	BOOLEAN
ShowPostalCodeTo GuestUsers	ShowPostalCodeTo GuestUsers	UserPreferencesSh owPostalCodeToGu estUsers	UserPreferencesSh owPostalCodeToGu estUsers	BOOLEAN	BOOLEAN
ShowCountryToGu estUsers	ShowCountryToGu estUsers	UserPreferencesSh owCountryToGuest Users	UserPreferencesSh owCountryToGuest Users	BOOLEAN	BOOLEAN
PipelineViewHideH elpPopover	PipelineViewHideH elpPopover	UserPreferencesPip elineViewHideHelp Popover	UserPreferencesPip elineViewHideHelp Popover	BOOLEAN	BOOLEAN
HideS1BrowserUI	HideS1BrowserUI	UserPreferencesHi deS1BrowserUI	UserPreferencesHi deS1BrowserUI	BOOLEAN	BOOLEAN
DisableEndorseme ntEmail	DisableEndorseme ntEmail	UserPreferencesDis ableEndorsementE mail	UserPreferencesDis ableEndorsementE mail	BOOLEAN	BOOLEAN
PathAssistantCollap sed	PathAssistantCollap sed	UserPreferencesPat hAssistantCollapse d	UserPreferencesPat hAssistantCollapse d	BOOLEAN	BOOLEAN
CacheDiagnostic	CacheDiagnostic	UserPreferencesCa	UserPreferencesCa	BOOLEAN	BOOLEAN

Label	Label	cheDiagnostics	cheDiagnostics	BOOLEAN	BOOLEAN	
ShowEmailToGuestUsers	ShowEmailToGuestUsers	UserPreferencesShowEmailToGuestUsers	UserPreferencesShowEmailToGuestUsers	BOOLEAN	BOOLEAN	
ShowManagerToGuestUsers	ShowManagerToGuestUsers	UserPreferencesShowManagerToGuestUsers	UserPreferencesShowManagerToGuestUsers	BOOLEAN	BOOLEAN	
ShowWorkPhoneToGuestUsers	ShowWorkPhoneToGuestUsers	UserPreferencesShowWorkPhoneToGuestUsers	UserPreferencesShowWorkPhoneToGuestUsers	BOOLEAN	BOOLEAN	
ShowMobilePhoneToGuestUsers	ShowMobilePhoneToGuestUsers	UserPreferencesShowMobilePhoneToGuestUsers	UserPreferencesShowMobilePhoneToGuestUsers	BOOLEAN	BOOLEAN	
ShowFaxToGuestUsers	ShowFaxToGuestUsers	UserPreferencesShowFaxToGuestUsers	UserPreferencesShowFaxToGuestUsers	BOOLEAN	BOOLEAN	
ShowStreetAddressToGuestUsers	ShowStreetAddressToGuestUsers	UserPreferencesShowStreetAddressToGuestUsers	UserPreferencesShowStreetAddressToGuestUsers	BOOLEAN	BOOLEAN	
LightningExperiencePreferred	LightningExperiencePreferred	UserPreferencesLightningExperiencePreferred	UserPreferencesLightningExperiencePreferred	BOOLEAN	BOOLEAN	
PreviewLightning	PreviewLightning	UserPreferencesPreviewLightning	UserPreferencesPreviewLightning	BOOLEAN	BOOLEAN	
HideEndUserOnboardingAssistantModal	HideEndUserOnboardingAssistantModal	UserPreferencesHideEndUserOnboardingAssistantModal	UserPreferencesHideEndUserOnboardingAssistantModal	BOOLEAN	BOOLEAN	
HideLightningMigrationModal	HideLightningMigrationModal	UserPreferencesHideLightningMigrationModal	UserPreferencesHideLightningMigrationModal	BOOLEAN	BOOLEAN	
HideSfxWelcomeMat	HideSfxWelcomeMat	UserPreferencesHideSfxWelcomeMat	UserPreferencesHideSfxWelcomeMat	BOOLEAN	BOOLEAN	
HideBiggerPhotoCallout	HideBiggerPhotoCallout	UserPreferencesHideBiggerPhotoCallout	UserPreferencesHideBiggerPhotoCallout	BOOLEAN	BOOLEAN	
GlobalNavBarWTSshown	GlobalNavBarWTSshown	UserPreferencesGlobalNavBarWTSshown	UserPreferencesGlobalNavBarWTSshown	BOOLEAN	BOOLEAN	
GlobalNavGridMenuWTSshown	GlobalNavGridMenuWTSshown	UserPreferencesGlobalNavGridMenuWTSshown	UserPreferencesGlobalNavGridMenuWTSshown	BOOLEAN	BOOLEAN	
CreateLEXAppsWTSshown	CreateLEXAppsWTSshown	UserPreferencesCreateLEXAppsWTSshown	UserPreferencesCreateLEXAppsWTSshown	BOOLEAN	BOOLEAN	
FavoritesWTSshown	FavoritesWTSshown	UserPreferencesFavoritesWTSshown	UserPreferencesFavoritesWTSshown	BOOLEAN	BOOLEAN	
RecordHomeSectionCollapseWTSshown	RecordHomeSectionCollapseWTSshown	UserPreferencesRecordHomeSectionCollapseWTSshown	UserPreferencesRecordHomeSectionCollapseWTSshown	BOOLEAN	BOOLEAN	
RecordHomeReservedWTSshown	RecordHomeReservedWTSshown	UserPreferencesRecordHomeReservedWTSshown	UserPreferencesRecordHomeReservedWTSshown	BOOLEAN	BOOLEAN	
FavoritesShowTopFavorites	FavoritesShowTopFavorites	UserPreferencesFavoritesShowTopFavorites	UserPreferencesFavoritesShowTopFavorites	BOOLEAN	BOOLEAN	
ExcludeMailAppAttachments	ExcludeMailAppAttachments	UserPreferencesExcludeMailAppAttachments	UserPreferencesExcludeMailAppAttachments	BOOLEAN	BOOLEAN	
SuppressTaskSFXReminders	SuppressTaskSFXReminders	UserPreferencesSuppressTaskSFXReminders	UserPreferencesSuppressTaskSFXReminders	BOOLEAN	BOOLEAN	
SuppressEventSFXReminders	SuppressEventSFXReminders	UserPreferencesSuppressEventSFXReminders	UserPreferencesSuppressEventSFXReminders	BOOLEAN	BOOLEAN	
PreviewCustomTheme	PreviewCustomTheme	UserPreferencesPreviewCustomTheme	UserPreferencesPreviewCustomTheme	BOOLEAN	BOOLEAN	
HasCelebrationBadge	HasCelebrationBadge	UserPreferencesHasCelebrationBadge	UserPreferencesHasCelebrationBadge	BOOLEAN	BOOLEAN	
UserDebugModePref	UserDebugModePref	UserPreferencesUserDebugModePref	UserPreferencesUserDebugModePref	BOOLEAN	BOOLEAN	
SRHOverrideActivities	SRHOverrideActivities	UserPreferencesSRHOverrideActivities	UserPreferencesSRHOverrideActivities	BOOLEAN	BOOLEAN	
NewLightningReportRunPageEnabled	NewLightningReportRunPageEnabled	UserPreferencesNewLightningReportRunPageEnabled	UserPreferencesNewLightningReportRunPageEnabled	BOOLEAN	BOOLEAN	
NativeEmailClient	NativeEmailClient	UserPreferencesNativeEmailClient	UserPreferencesNativeEmailClient	BOOLEAN	BOOLEAN	
Contact ID	Contact ID	ContactId	ContactId	REFERENCE {Contact}	REFERENCE {Contact}	
Call Center ID	Call Center ID	CallCenterId	CallCenterId	REFERENCE {CallCenter}	REFERENCE {CallCenter}	
Extension	Extension	Extension	Extension	PHONE	PHONE	
Portal Role Level	Portal Role Level	PortalRole	PortalRole	PICKLIST	PICKLIST	
Is Portal Enabled	Is Portal Enabled	IsPortalEnabled	IsPortalEnabled	BOOLEAN	BOOLEAN	
SAML Federation ID	SAML Federation ID	FederationIdentifier	FederationIdentifier	STRING	STRING	
About Me	About Me	AboutMe	AboutMe	TEXTAREA	TEXTAREA	
Chatter Email Highlights Frequency	Chatter Email Highlights Frequency	DigestFrequency	DigestFrequency	PICKLIST	PICKLIST	✓
Default Notification Frequency when Joining Groups	Default Notification Frequency when Joining Groups	DefaultGroupNotificationFrequency	DefaultGroupNotificationFrequency	PICKLIST	PICKLIST	✓

Individual ID	Individual ID	IndividualId	IndividualId	REFERENCE (Individual)	REFERENCE (Individual)
CBT Team	CBT Team	CBT_Team__c	CBT_Team__c	PICKLIST	PICKLIST
CBT	CBT	CBT__c	CBT__c	PICKLIST	PICKLIST
Citizenship Cntry	Citizenship Cntry	Citizenship_Cntry__c	Citizenship_Cntry__c	STRING	STRING
Citizenship Status Descr	Citizenship Status Descr	Citizenship_Status_Descr__c	Citizenship_Status_Descr__c	PICKLIST	PICKLIST
Country	Country	Country__c	Country__c	PICKLIST	PICKLIST ✓
DWA Backup Days	DWA Backup Days	DWA_Backup_Days__c	DWA_Backup_Days__c	DOUBLE	DOUBLE
Dept Description	Dept Description	Dept_Description__c	Dept_Description__c	STRING	STRING
Discretionary Workflow Approver Amount	Discretionary Workflow Approver Amount	Discretionary_Workflow_Approver_Amount__c	Discretionary_Workflow_Approver_Amount__c	CURRENCY	CURRENCY
Discretionary Workflow Approver	Discretionary Workflow Approver	Discretionary_Workflow_Approver__c	Discretionary_Workflow_Approver__c	REFERENCE (User)	REFERENCE (User)
Discretionary Workflow Backup	Discretionary Workflow Backup	Discretionary_Workflow_Backup__c	Discretionary_Workflow_Backup__c	REFERENCE (User)	REFERENCE (User)
Functional Role	Functional Role	Functional_Role__c	Functional_Role__c	PICKLIST	PICKLIST
Global Job Function	Global Job Function	Global_Job_Function__c	Global_Job_Function__c	PICKLIST	PICKLIST
Global Job Title	Global Job Title	Global_Job_Title__c	Global_Job_Title__c	STRING	STRING
Global Sub Function	Global Sub Function	Global_Sub_Function__c	Global_Sub_Function__c	PICKLIST	PICKLIST
Local Job Title	Local Job Title	Local_Job_Title__c	Local_Job_Title__c	STRING	STRING
Location	Location	Location__c	Location__c	STRING	STRING
Middle Name	Middle Name	Middle_Name__c	Middle_Name__c	STRING	STRING
NID Country	NID Country	NID_Country__c	NID_Country__c	STRING	STRING
Primary Manager EID	Primary Manager EID	Primary_Manager_EID__c	Primary_Manager_EID__c	STRING	STRING ✓
Primary Manager Name	Primary Manager Name	Primary_Manager_Name__c	Primary_Manager_Name__c	STRING	STRING
Region	Region	Region__c	Region__c	PICKLIST	PICKLIST
SBG	SBG	SBG__c	SBG__c	STRING	STRING
SBU	SBU	SBU_User__c	SBU_User__c	PICKLIST	PICKLIST
SFDC Admin User	SFDC Admin User	SFDC_Admin_User__c	SFDC_Admin_User__c	STRING	STRING
SysAdmin Permissions 1	SysAdmin Permissions 1	SysAdmin_Permissions_1__c	SysAdmin_Permissions_1__c	STRING	STRING
SysAdmin Permissions 2	SysAdmin Permissions 2	SysAdmin_Permissions_2__c	SysAdmin_Permissions_2__c	DOUBLE	DOUBLE
US Permanent Resident Card Expiry	US Permanent Resident Card Expiry	US_Permanent_Resident_Card_Expiry__c	US_Permanent_Resident_Card_Expiry__c	DATE	DATE
US Permanent Resident	US Permanent Resident	US_Permanent_Resident__c	US_Permanent_Resident__c	BOOLEAN	BOOLEAN
Site	Site	Site__c	Site__c	PICKLIST	PICKLIST
Workgroup	Workgroup	Workgroup__c	Workgroup__c	PICKLIST	PICKLIST
Signature	Signature	Signature1__c	Signature1__c	TEXTAREA	TEXTAREA
Employee Inactivated Date	Employee Inactivated Date	Employee_Inactivated_Date__c	Employee_Inactivated_Date__c	DATE	DATE
Adobe Sign Email Verified	Adobe Sign Email Verified	echosign_dev1__EchoSign_Email_Verified__c	echosign_dev1__EchoSign_Email_Verified__c	BOOLEAN	BOOLEAN
Batch User	Batch User	Batch_User__c	Batch_User__c	BOOLEAN	BOOLEAN
Adobe Sign Allow Sending As Other Users	Adobe Sign Allow Sending As Other Users	echosign_dev1__EchoSign_Allow_Delegated_Sending__c	echosign_dev1__EchoSign_Allow_Delegated_Sending__c	BOOLEAN	BOOLEAN
DTS Tier Group	DTS Tier Group	Tier_Group__c	Tier_Group__c	MULTIPICKLIST	MULTIPICKLIST
Record Code	Record Code	Record_Code__c	Record_Code__c	PICKLIST	PICKLIST
Record Class	Record Class	Record_Class__c	Record_Class__c	PICKLIST	PICKLIST
Retention Hold	Retention Hold	Retention_Hold__c	Retention_Hold__c	BOOLEAN	BOOLEAN ✓
Retention Hold Reason	Retention Hold Reason	Retention_Hold_Reason__c	Retention_Hold_Reason__c	TEXTAREA	TEXTAREA ✓
Tier 2 Teams	Tier 2 Teams	Tier_2_Teams__c	Tier_2_Teams__c	PICKLIST	PICKLIST
Tier 3 Teams	Tier 3 Teams	Tier_3_Teams__c	Tier_3_Teams__c	PICKLIST	PICKLIST
Tier 4 Teams	Tier 4 Teams	Tier_4_Teams__c	Tier_4_Teams__c	PICKLIST	PICKLIST
Tier 5 Teams	Tier 5 Teams	Tier_5_Teams__c	Tier_5_Teams__c	PICKLIST	PICKLIST
Tier 1 Teams	Tier 1 Teams	Tier_1_Teams__c	Tier_1_Teams__c	PICKLIST	PICKLIST
Profile Test	Profile Test	Profile_Test__c	Profile_Test__c	STRING	STRING
Timezone for Reports	Timezone for Reports	Timezone_for_Reports__c	Timezone_for_Reports__c	DOUBLE	DOUBLE
PS Department	PS Department	PS_Department__c	PS_Department__c	STRING	STRING
PS Manager EID	PS Manager EID	PS_Manager_EID__c	PS_Manager_EID__c	STRING	STRING ✓
PS Manager Name	PS Manager Name	PS_Manager_Name__c	PS_Manager_Name__c	STRING	STRING
PS Title	PS Title	PS_Title__c	PS_Title__c	STRING	STRING
User EID	User EID	User_EID__c	User_EID__c	STRING	STRING
ATC	ATC	ATC__c	ATC__c	BOOLEAN	BOOLEAN

Field Label in Source	Field Label in Destination	API Name in Source	API Name in Destination	Field Type in Source	Field Type in Destination	Required in Destination	Validation Level Required in Destination	Layout Level Required in Destination
Account ID	Account ID	AccountId	AccountId	REFERENCE {Account}	REFERENCE {Account}			✓
Last Name	Last Name	LastName	LastName	STRING	STRING	✓	✓	
First Name	First Name	FirstName	FirstName	STRING	STRING		✓	
Salutation	Salutation	Salutation	Salutation	PICKLIST	PICKLIST			
Record Type ID	Record Type ID	RecordTypeId	RecordTypeId	REFERENCE	REFERENCE			

▼ Contact

Field Label in Source	Field Label in Destination	API Name in Source	API Name in Destination	Field Type in Source	Field Type in Destination	Required in Destination	Validation Level Required in Destination	Layout Level Required in Destination
Account ID	Account ID	AccountId	AccountId	REFERENCE {Account}	REFERENCE {Account}			✓
Last Name	Last Name	LastName	LastName	STRING	STRING	✓	✓	
First Name	First Name	FirstName	FirstName	STRING	STRING		✓	
Salutation	Salutation	Salutation	Salutation	PICKLIST	PICKLIST			
Record Type ID	Record Type ID	RecordTypeId	RecordTypeId	REFERENCE	REFERENCE			

RecordType	RecordType	RecordType	RecordType	(RecordType)	(RecordType)		
Other Street	Other Street	OtherStreet	OtherStreet	TEXTAREA	TEXTAREA		
Other City	Other City	OtherCity	OtherCity	STRING	STRING		
Other State/Province	Other State/Province	OtherState	OtherState	STRING	STRING		
Other Zip/Postal Code	Other Zip/Postal Code	OtherPostalCode	OtherPostalCode	STRING	STRING		
Other Country	Other Country	OtherCountry	OtherCountry	STRING	STRING		
Other Latitude	Other Latitude	OtherLatitude	OtherLatitude	DOUBLE	DOUBLE		
Other Longitude	Other Longitude	OtherLongitude	OtherLongitude	DOUBLE	DOUBLE		
Other Geocode Accuracy	Other Geocode Accuracy	OtherGeocodeAccuracy	OtherGeocodeAccuracy	PICKLIST	PICKLIST		
Mailing Street	Mailing Street	MailingStreet	MailingStreet	TEXTAREA	TEXTAREA		
Mailing City	Mailing City	MailingCity	MailingCity	STRING	STRING		
Mailing State/Province	Mailing State/Province	MailingState	MailingState	STRING	STRING		
Mailing Zip/Postal Code	Mailing Zip/Postal Code	MailingPostalCode	MailingPostalCode	STRING	STRING		
Mailing Country	Mailing Country	MailingCountry	MailingCountry	STRING	STRING		
Mailing Latitude	Mailing Latitude	MailingLatitude	MailingLatitude	DOUBLE	DOUBLE		
Mailing Longitude	Mailing Longitude	MailingLongitude	MailingLongitude	DOUBLE	DOUBLE		
Mailing Geocode Accuracy	Mailing Geocode Accuracy	MailingGeocodeAccuracy	MailingGeocodeAccuracy	PICKLIST	PICKLIST		
Business Phone	Business Phone	Phone	Phone	PHONE	PHONE		✓
Business Fax	Business Fax	Fax	Fax	PHONE	PHONE		
Mobile Phone	Mobile Phone	MobilePhone	MobilePhone	PHONE	PHONE		
Home Phone	Home Phone	HomePhone	HomePhone	PHONE	PHONE		
Other Phone	Other Phone	OtherPhone	OtherPhone	PHONE	PHONE		
Asst. Phone	Asst. Phone	AssistantPhone	AssistantPhone	PHONE	PHONE		
Reports To ID	Reports To ID	ReportsToId	ReportsToId	REFERENCE {Contact}	REFERENCE {Contact}		
Primary Email Address	Primary Email Address	Email	Email	EMAIL	EMAIL		✓
Title	Title	Title	Title	STRING	STRING		✓
Department	Department	Department	Department	STRING	STRING		✓
Assistant's Name	Assistant's Name	AssistantName	AssistantName	STRING	STRING		
Lead Source	Lead Source	LeadSource	LeadSource	PICKLIST	PICKLIST		
Birthdate	Birthdate	Birthdate	Birthdate	DATE	DATE		
Contact Description	Contact Description	Description	Description	TEXTAREA	TEXTAREA		
Contact Currency	Contact Currency	CurrencyIsoCode	CurrencyIsoCode	PICKLIST	PICKLIST		✓
Owner ID	Owner ID	OwnerId	OwnerId	REFERENCE {User}	REFERENCE {User}	✓	✓
Email Opt Out	Email Opt Out	HasOptedOutOfEmail	HasOptedOutOfEmail	BOOLEAN	BOOLEAN		
Fax Opt Out	Fax Opt Out	HasOptedOutOfFax	HasOptedOutOfFax	BOOLEAN	BOOLEAN		
Do Not Call	Do Not Call	DoNotCall	DoNotCall	BOOLEAN	BOOLEAN		
Allow Customer Portal Self-Registration	Allow Customer Portal Self-Registration	CanAllowPortalSelfReg	CanAllowPortalSelfReg	BOOLEAN	BOOLEAN		
Email Bounced Reason	Email Bounced Reason	EmailBouncedReason	EmailBouncedReason	STRING	STRING		
Email Bounced Date	Email Bounced Date	EmailBouncedDate	EmailBouncedDate	DATETIME	DATETIME		
Data.com Key	Data.com Key	Jigsaw	Jigsaw	STRING	STRING		
Individual ID	Individual ID	IndividualId	IndividualId	REFERENCE {Individual}	REFERENCE {Individual}		
Contact Status	Contact Status	Contact_Status__c	Contact_Status__c	PICKLIST	PICKLIST		✓
Inferred City	Inferred City	mkto2__Inferred_City__c	mkto2__Inferred_City__c	STRING	STRING		
Inferred Company	Inferred Company	mkto2__Inferred_Company__c	mkto2__Inferred_Company__c	STRING	STRING		
Inferred Country	Inferred Country	mkto2__Inferred_Country__c	mkto2__Inferred_Country__c	STRING	STRING		
Address_Line_1	Address_Line_1	Address_Line_1__c	Address_Line_1__c	STRING	STRING		
Address_Line_2	Address_Line_2	Address_Line_2__c	Address_Line_2__c	STRING	STRING		
Address Line 3	Address Line 3	Address_Line_3__c	Address_Line_3__c	STRING	STRING		
Alternate Email Address	Alternate Email Address	Alternate_Email_Address__c	Alternate_Email_Address__c	EMAIL	EMAIL		
CBT Team	CBT Team	CBT_Team__c	CBT_Team__c	PICKLIST	PICKLIST		✓
CBT	CBT	CBT__c	CBT__c	PICKLIST	PICKLIST		✓
Contact Citizenship Country	Contact Citizenship Country	Citizenship_Country__c	Citizenship_Country__c	PICKLIST	PICKLIST		
City Name	City Name	City_Name__c	City_Name__c	STRING	STRING		
Contact Birth Country	Contact Birth Country	Contact_Birth_Country__c	Contact_Birth_Country__c	PICKLIST	PICKLIST		
Aircraft Delivery Notification	Aircraft Delivery Notification	Aircraft_Notifications__c	Aircraft_Notifications__c	BOOLEAN	BOOLEAN		
Contact Is Employee	Contact Is Employee	Contact_Is_Employee__c	Contact_Is_Employee__c	BOOLEAN	BOOLEAN		✓
Alternate Contact	Alternate Contact	Alternate_Contact__c	Alternate_Contact__c	STRING	STRING		

Field Name	Field Name	Field Name	Field Name	Field Name	Field Name	
Country Name	Country Name	Country_Name__c	Country_Name__c	PICKLIST	PICKLIST	
DWA Backup Days	DWA Backup Days	DWA_Backup_Days__c	DWA_Backup_Days__c	DOUBLE	DOUBLE	
Discretionary Workflow Approver Amount	Discretionary Workflow Approver Amount	Discretionary_Workflow_Approver_Amount__c	Discretionary_Workflow_Approver_Amount__c	CURRENCY	CURRENCY	
Discretionary Workflow Approver Contact	Discretionary Workflow Approver Contact	Discretionary_Workflow_Approver_Contact__c	Discretionary_Workflow_Approver_Contact__c	REFERENCE {Contact}	REFERENCE {Contact}	
Discretionary Workflow Approver User	Discretionary Workflow Approver User	Discretionary_Workflow_Approver_User__c	Discretionary_Workflow_Approver_User__c	REFERENCE {User}	REFERENCE {User}	
Discretionary Workflow Backup Contact	Discretionary Workflow Backup Contact	Discretionary_Workflow_Backup_Contact__c	Discretionary_Workflow_Backup_Contact__c	REFERENCE {Contact}	REFERENCE {Contact}	
Discretionary Workflow Backup User	Discretionary Workflow Backup User	Discretionary_Workflow_Backup_User__c	Discretionary_Workflow_Backup_User__c	REFERENCE {User}	REFERENCE {User}	
Do Not Email	Do Not Email	Do_Not_Email__c	Do_Not_Email__c	BOOLEAN	BOOLEAN	
Employee Emergency Notification Code	Employee Emergency Notification Code	Employee_Emergency_Notification_Code__c	Employee_Emergency_Notification_Code__c	STRING	STRING	
Employee Hire Date	Employee Hire Date	Employee_Hire_Date__c	Employee_Hire_Date__c	DATE	DATE	
Employee Inactivated Date	Employee Inactivated Date	Employee_Inactivated_Date__c	Employee_Inactivated_Date__c	DATE	DATE	✓
Employee Manager Name	Employee Manager Name	Employee_Manager_Name__c	Employee_Manager_Name__c	REFERENCE {Contact}	REFERENCE {Contact}	✓
Employee Number	Employee Number	Employee_Number__c	Employee_Number__c	STRING	STRING	✓
Employee Region	Employee Region	Employee_Region__c	Employee_Region__c	PICKLIST	PICKLIST	
Employee Status Code	Employee Status Code	Employee_Status_Code__c	Employee_Status_Code__c	PICKLIST	PICKLIST	✓
Employee Type Code	Employee Type Code	Employee_Type_Code__c	Employee_Type_Code__c	PICKLIST	PICKLIST	
Export Control Approved	Export Control Approved	Export_Control_Approved__c	Export_Control_Approved__c	BOOLEAN	BOOLEAN	
Functional Role	Functional Role	Functional_Role__c	Functional_Role__c	PICKLIST	PICKLIST	
Honeywell Contact	Honeywell Contact	Honeywell_Contact__c	Honeywell_Contact__c	BOOLEAN	BOOLEAN	
Is Contractor	Is Contractor	Is_Contractor__c	Is_Contractor__c	BOOLEAN	BOOLEAN	
Is Portal Super User	Is Portal Super User	Is_Portal_Super_User__c	Is_Portal_Super_User__c	BOOLEAN	BOOLEAN	
Is US Citizen	Is US Citizen	Is_US_Citizen__c	Is_US_Citizen__c	BOOLEAN	BOOLEAN	
Job Title	Job Title	Job_Title__c	Job_Title__c	STRING	STRING	✓
Middle Name	Middle Name	Middle_Name__c	Middle_Name__c	STRING	STRING	✓
Middle Name not Available	Middle Name not Available	Middle_Name_not_Available__c	Middle_Name_not_Available__c	BOOLEAN	BOOLEAN	
Inferred Metropolitan Area	Inferred Metropolitan Area	mkto2__Inferred_Metropolitan_Area__c	mkto2__Inferred_Metropolitan_Area__c	STRING	STRING	
Permanent Resident Expiration Date	Permanent Resident Expiration Date	Permanent_Resident_Expiration_Date__c	Permanent_Resident_Expiration_Date__c	DATE	DATE	
Permanent USA Resident	Permanent USA Resident	Permanent_USA_Resident__c	Permanent_USA_Resident__c	BOOLEAN	BOOLEAN	
Primary Work Number Ext	Primary Work Number Ext	Phone_1_Ext__c	Phone_1_Ext__c	STRING	STRING	✓
Primary Work Number	Primary Work Number	Phone_1__c	Phone_1__c	PHONE	PHONE	✓
Alternate Work Number Ext	Alternate Work Number Ext	Phone_2_Ext__c	Phone_2_Ext__c	STRING	STRING	✓
Alternate Work Number	Alternate Work Number	Phone_2__c	Phone_2__c	PHONE	PHONE	
Primary Fax Number	Primary Fax Number	Phone_3__c	Phone_3__c	PHONE	PHONE	✓
Alternate Fax Number	Alternate Fax Number	Phone_4__c	Phone_4__c	PHONE	PHONE	
Primary Cell Number	Primary Cell Number	Phone_5__c	Phone_5__c	PHONE	PHONE	✓
Alternate Cell Number	Alternate Cell Number	Phone_6__c	Phone_6__c	PHONE	PHONE	
Home Number	Home Number	Phone_7__c	Phone_7__c	PHONE	PHONE	
Pager Number	Pager Number	Phone_8__c	Phone_8__c	PHONE	PHONE	
Postal Code	Postal Code	Postal_Code__c	Postal_Code__c	STRING	STRING	
Primary Email Address	Primary Email Address	Primary_Email_Address__c	Primary_Email_Address__c	EMAIL	EMAIL	
Report Name	Report Name	Report_Name__c	Report_Name__c	STRING	STRING	
SBU	SBU	SBU_Contact__c	SBU_Contact__c	PICKLIST	PICKLIST	✓
Sales Rep	Sales Rep	Sales_Rep__c	Sales_Rep__c	REFERENCE (User)	REFERENCE (User)	
Sbl Account Row ID	Sbl Account Row ID	Sbl_Account_Row_ID__c	Sbl_Account_Row_ID__c	STRING	STRING	
Sbl Contact Row ID	Sbl Contact Row ID	Sbl_Contact_Row_ID__c	Sbl_Contact_Row_ID__c	STRING	STRING	
Sbl Employee Row	Sbl Employee Row	Sbl_Employee_Row__c	Sbl_Employee_Row__c	STRING	STRING	

ID	ID	w_ID__c	w_ID__c		
Sbl Manager Row ID	Sbl Manager Row ID	Sbl_Manager_Row_ID__c	Sbl_Manager_Row_ID__c	STRING	STRING
State Code	State Code	State_Code__c	State_Code__c	PICKLIST	PICKLIST
Inferred Phone Area Code	Inferred Phone Area Code	mkto2__Inferred_Phone_Area_Code__c	mkto2__Inferred_Phone_Area_Code__c	STRING	STRING
CBT Directorate	CBT Directorate	CBT_Directorate__c	CBT_Directorate__c	PICKLIST	PICKLIST
Verbal Security Passphrase	Verbal Security Passphrase	Verbal_Security_Passphrase__c	Verbal_Security_Passphrase__c	STRING	STRING
Fax Web	Fax Web	Fax_Web__c	Fax_Web__c	STRING	STRING
Account Contact Name	Account Contact Name	Account_Contact_Name__c	Account_Contact_Name__c	REFERENCE (Account_Contact__c)	REFERENCE (Account_Contact__c)
Attention	Attention	Attention__c	Attention__c	STRING	STRING
Birth City	Birth City	Birth_City__c	Birth_City__c	STRING	STRING
Denied Party Status	Denied Party Status	Denied_Party_Status__c	Denied_Party_Status__c	BOOLEAN	BOOLEAN
Emergency Notification Code	Emergency Notification Code	Emergency_Notification_Code__c	Emergency_Notification_Code__c	STRING	STRING
Group	Group	Group__c	Group__c	PICKLIST	PICKLIST
NPS Survey	NPS Survey	NPS_Survey__c	NPS_Survey__c	PICKLIST	PICKLIST
Product Updates	Product Updates	Product_Updates__c	Product_Updates__c	BOOLEAN	BOOLEAN
Requested Email Change	Requested Email Change	Requested_Email_Change__c	Requested_Email_Change__c	EMAIL	EMAIL
Sites	Sites	Sites__c	Sites__c	PICKLIST	PICKLIST
Suffix	Suffix	Suffix__c	Suffix__c	STRING	STRING
Time Zone	Time Zone	Time_Zone__c	Time_Zone__c	PICKLIST	PICKLIST
Honeywell ID	Honeywell ID	Honeywell_ID__c	Honeywell_ID__c	STRING	STRING
Last Survey Date	Last Survey Date	Last_Survey_Date__c	Last_Survey_Date__c	DATE	DATE
Last Survey Type	Last Survey Type	Last_Survey_Type__c	Last_Survey_Type__c	PICKLIST	PICKLIST
Survey Opt Out	Survey Opt Out	Survey_Opt_Out__c	Survey_Opt_Out__c	BOOLEAN	BOOLEAN
Dual Citizenship Country	Dual Citizenship Country	Dual_Citizenship_Country__c	Dual_Citizenship_Country__c	PICKLIST	PICKLIST
Market	Market	Market__c	Market__c	PICKLIST	PICKLIST
Employee Contact Role	Employee Contact Role	Employee_Contact_Role__c	Employee_Contact_Role__c	PICKLIST	PICKLIST
Employee Contact SBU	Employee Contact SBU	Employee_Contact_SBU__c	Employee_Contact_SBU__c	PICKLIST	PICKLIST
Employee Contact Function	Employee Contact Function	Employee_Contact_Function__c	Employee_Contact_Function__c	PICKLIST	PICKLIST
Employee Sub-Region	Employee Sub-Region	Employee_Sub_Region__c	Employee_Sub_Region__c	PICKLIST	PICKLIST
Relationship Status	Relationship Status	Relationship_Status__c	Relationship_Status__c	PICKLIST	PICKLIST
Email Count	Email Count	Email_Count__c	Email_Count__c	DOUBLE	DOUBLE
Revalidated Date	Revalidated Date	Revalidated_Date__c	Revalidated_Date__c	DATE	DATE
Web Portal Company Name	Web Portal Company Name	Portal_Company_Name__c	Portal_Company_Name__c	STRING	STRING
Inferred Postal Code	Inferred Postal Code	mkto2__Inferred_Postal_Code__c	mkto2__Inferred_Postal_Code__c	STRING	STRING
Inferred State Region	Inferred State Region	mkto2__Inferred_State_Region__c	mkto2__Inferred_State_Region__c	STRING	STRING
Lead Score	Lead Score	mkto2__Lead_Score__c	mkto2__Lead_Score__c	DOUBLE	DOUBLE
Original Referrer	Original Referrer	mkto2__Original_Referrer__c	mkto2__Original_Referrer__c	STRING	STRING
Customer Portal UserId	Customer Portal UserId	Customer_Portal_UserId__c	Customer_Portal_UserId__c	STRING	STRING
Passport Number	Passport Number	Passport_Number__c	Passport_Number__c	STRING	STRING
Passport Expiry Date	Passport Expiry Date	Passport_Expiry_Date__c	Passport_Expiry_Date__c	DATE	DATE
Visa Number	Visa Number	Visa_Number__c	Visa_Number__c	STRING	STRING
Visa Expiry Date	Visa Expiry Date	Visa_Expiry_Date__c	Visa_Expiry_Date__c	DATE	DATE
Visa Type	Visa Type	Visa_Type__c	Visa_Type__c	PICKLIST	PICKLIST
AEA	AEA	AEA__c	AEA__c	BOOLEAN	BOOLEAN
Account back tracking number	Account back tracking number	Account_back_tracking_number__c	Account_back_tracking_number__c	STRING	STRING
BKCat	BKCat	BKCat__c	BKCat__c	BOOLEAN	BOOLEAN
Contact Back Tracking Number	Contact Back Tracking Number	Contact_Back_Tracking_Number__c	Contact_Back_Tracking_Number__c	STRING	STRING
Contact Type	Contact Type	Contact_Type__c	Contact_Type__c	PICKLIST	PICKLIST
Contract	Contract	Contract__c	Contract__c	BOOLEAN	BOOLEAN
Emergency	Emergency	Emergency__c	Emergency__c	BOOLEAN	BOOLEAN
Mailing	Mailing	GDC_Mailing__c	GDC_Mailing__c	BOOLEAN	BOOLEAN
HICat	HICat	HICat__c	HICat__c	BOOLEAN	BOOLEAN
HSB	HSB	HSB__c	HSB__c	BOOLEAN	BOOLEAN
Primary Contact	Primary Contact	Primary_Contact__c	Primary_Contact__c	BOOLEAN	BOOLEAN

Service Type	Service Type	Service_Type__c	Service_Type__c	STRING	STRING	
WCAST	WCAST	WCAST__c	WCAST__c	BOOLEAN	BOOLEAN	
Website	Website	Website__c	Website__c	BOOLEAN	BOOLEAN	
Xmas	Xmas	Xmas__c	Xmas__c	BOOLEAN	BOOLEAN	
Original Search Engine	Original Search Engine	mkto2__Original_Search_Engine__c	mkto2__Original_Search_Engine__c	STRING	STRING	
Original Search Phrase	Original Search Phrase	mkto2__Original_Search_Phrase__c	mkto2__Original_Search_Phrase__c	STRING	STRING	
Original Source Info	Original Source Info	mkto2__Original_Source_Info__c	mkto2__Original_Source_Info__c	TEXTAREA	TEXTAREA	
Original Source Type	Original Source Type	mkto2__Original_Source_Type__c	mkto2__Original_Source_Type__c	STRING	STRING	
ATR Unsubscribe	ATR Unsubscribe	ATR_Unsubscribe__c	ATR_Unsubscribe__c	BOOLEAN	BOOLEAN	
BGA Unsubscribe	BGA Unsubscribe	BGA_Unsubscribe__c	BGA_Unsubscribe__c	BOOLEAN	BOOLEAN	
D&S Unsubscribe	D&S Unsubscribe	D_S_Unsubscribe__c	D_S_Unsubscribe__c	BOOLEAN	BOOLEAN	
Behavior Score	Behavior Score	Behavior_Score__c	Behavior_Score__c	DOUBLE	DOUBLE	
Demographic Score	Demographic Score	Demographic_Score__c	Demographic_Score__c	DOUBLE	DOUBLE	
Bendix/King Unsubscribe	Bendix/King Unsubscribe	Bendix_King_Unsubscribe__c	Bendix_King_Unsubscribe__c	BOOLEAN	BOOLEAN	
C&PS Unsubscribe	C&PS Unsubscribe	C_PS_Unsubscribe__c	C_PS_Unsubscribe__c	BOOLEAN	BOOLEAN	
Retention	Retention	Retention__c	Retention__c	BOOLEAN	BOOLEAN	
VOC Survey	VOC Survey	VOC_Survey__c	VOC_Survey__c	BOOLEAN	BOOLEAN	
GCC Member	GCC Member	GCC_Member__c	GCC_Member__c	BOOLEAN	BOOLEAN	
Company Address	Company Address	Company_Address__c	Company_Address__c	TEXTAREA	TEXTAREA	
Company E-Mail Address	Company E-Mail Address	Company_E-Mail_Address__c	Company_E-Mail_Address__c	EMAIL	EMAIL	
Data Load Date	Data Load Date	Data_Load_Date__c	Data_Load_Date__c	DATETIME	DATETIME	
Source Created Date	Source Created Date	Source_Created_Date__c	Source_Created_Date__c	DATETIME	DATETIME	
Source Modified Date	Source Modified Date	Source_Modified_Date__c	Source_Modified_Date__c	DATETIME	DATETIME	
Country Code	Country Code	Country_Code__c	Country_Code__c	STRING	STRING	
Location (Latitude)	Location (Latitude)	Location__Latitude__s	Location__Latitude__s	DOUBLE	DOUBLE	
Location (Longitude)	Location (Longitude)	Location__Longitude__s	Location__Longitude__s	DOUBLE	DOUBLE	
State Name	State Name	State_Name__c	State_Name__c	STRING	STRING	
Pilot Communication	Pilot Communication	Pilot_Communication__c	Pilot_Communication__c	BOOLEAN	BOOLEAN	
Company Address	Company Address	Company_Address__c	Company_Address__c	STRING	STRING	
Do_you_own_Operate_or_Maintain_Honeywell	Do_you_own_Operate_or_Maintain_Honeywell	Do_you_own_Operate_or_Maintain_Honeywell__c	Do_you_own_Operate_or_Maintain_Honeywell__c	BOOLEAN	BOOLEAN	
BGAMob_Contact_Alt_Name	BGAMob_Contact_Alt_Name	BGAMob_Contact_Alt_Name__c	BGAMob_Contact_Alt_Name__c	STRING	STRING	
Web Portal Company Name	Web Portal Company Name	Web_Portal_Company_Name__c	Web_Portal_Company_Name__c	REFERENCE (Account)	REFERENCE (Account)	
Mobile Directory App	Mobile Directory App	Mobile_Directory_App__c	Mobile_Directory_App__c	BOOLEAN	BOOLEAN	
Mobile App Role	Mobile App Role	Mobile_App_Role__c	Mobile_App_Role__c	PICKLIST	PICKLIST	
Phone Tree Extn	Phone Tree Extn	Phone_Tree_Extn__c	Phone_Tree_Extn__c	STRING	STRING	✓
User Primary Manager EID	User Primary Manager EID	User_Primary_Manager_EID__c	User_Primary_Manager_EID__c	STRING	STRING	✓
User Primary Manager Name	User Primary Manager Name	User_Primary_Manager_Name__c	User_Primary_Manager_Name__c	STRING	STRING	✓
Additional form fill date	Additional form fill date	Additional_form_fill_date__c	Additional_form_fill_date__c	DATE	DATE	
Additional form flag	Additional form flag	Additional_form_flag__c	Additional_form_flag__c	BOOLEAN	BOOLEAN	
DSPC Account Name	DSPC Account Name	DSPC_Account_Name__c	DSPC_Account_Name__c	STRING	STRING	
Role	Role	Role__c	Role__c	PICKLIST	PICKLIST	✓
Targeted Communications	Targeted Communications	Targeted_Communications__c	Targeted_Communications__c	BOOLEAN	BOOLEAN	
Previous Email	Previous Email	Previous_Email__c	Previous_Email__c	EMAIL	EMAIL	
Contact Function	Contact Function	Contact_Function__c	Contact_Function__c	MULTIPICKLIST	MULTIPICKLIST	✓
Contact Function Definitions	Contact Function Definitions	Contact_Function_Definitions__c	Contact_Function_Definitions__c	URL	URL	
Organizational Level	Organizational Level	Organizational_Level__c	Organizational_Level__c	PICKLIST	PICKLIST	
Aircraft Alert for Platforms	Aircraft Alert for Platforms	Aircraft_Alert_for_Platforms__c	Aircraft_Alert_for_Platforms__c	TEXTAREA	TEXTAREA	
Portal Temp Primary Email	Portal Temp Primary Email	Portal_Temp_Primary_Email__c	Portal_Temp_Primary_Email__c	EMAIL	EMAIL	
Portal Encrypted Verification Code	Portal Encrypted Verification Code	Portal_Encrypted_Verification_Code__c	Portal_Encrypted_Verification_Code__c	TEXTAREA	TEXTAREA	

Verification Code	Verification Code	_c	_c		
Alternate HON POC	Alternate HON POC	Alternate_HON_POC__c	Alternate_HON_POC__c	REFERENCE (Contact)	REFERENCE (Contact)
Contact SME/Other Skills	Contact SME/Other Skills	Contact_SME_Other_Skills__c	Contact_SME_Other_Skills__c	STRING	STRING
Contact's Manager	Contact's Manager	Contact_s_Manager__c	Contact_s_Manager__c	STRING	STRING
Gender	Gender	Gender__c	Gender__c	PICKLIST	PICKLIST
LinkedIn Account?	LinkedIn Account?	LinkedIn_Account__c	LinkedIn_Account__c	PICKLIST	PICKLIST
Manager's Manager	Manager's Manager	Manager_s_Manager__c	Manager_s_Manager__c	STRING	STRING
Non-contractual requests	Non-contractual requests	Non_contractual_requests__c	Non_contractual_requests__c	STRING	STRING
OK to Contact Program/Finance Personnel?	OK to Contact Program/Finance Personnel?	OK_to_Contact_Program_Finance_Personnel__c	OK_to_Contact_Program_Finance_Personnel__c	STRING	STRING
Preferred Communication Method	Preferred Communication Method	Preferred_Communication_Method__c	Preferred_Communication_Method__c	PICKLIST	PICKLIST
Preferred Contact Frequency	Preferred Contact Frequency	Preferred_Contact_Frequency__c	Preferred_Contact_Frequency__c	STRING	STRING
Primary HON POC	Primary HON POC	Primary_HON_POC__c	Primary_HON_POC__c	REFERENCE (Contact)	REFERENCE (Contact)
Professional Organizations/Certification	Professional Organizations/Certification	Professional_Organizations_Certification__c	Professional_Organizations_Certification__c	STRING	STRING
Voicemail Preference	Voicemail Preference	Voicemail_Preference__c	Voicemail_Preference__c	PICKLIST	PICKLIST
BGA Sales Advisory Board Member	BGA Sales Advisory Board Member	BGA_Sales_Advisory_Board_Member__c	BGA_Sales_Advisory_Board_Member__c	BOOLEAN	BOOLEAN
BGA Dealer Newsletter	BGA Dealer Newsletter	BGA_Dealer_Newsletter__c	BGA_Dealer_Newsletter__c	BOOLEAN	BOOLEAN
Mobile App Contact Number	Mobile App Contact Number	Mobile_App_Contact_Number__c	Mobile_App_Contact_Number__c	PHONE	PHONE
Mobile App Contact Number Ext	Mobile App Contact Number Ext	Mobile_App_Contact_Number_Ext__c	Mobile_App_Contact_Number_Ext__c	PHONE	PHONE
Photo_Id	Photo_Id	MKP002__Photo_Id__c	MKP002__Photo_Id__c	STRING	STRING
User	User	User__c	User__c	REFERENCE (User)	REFERENCE (User)
Campaign	Campaign	Campaign_Custom__c	Campaign_Custom__c	REFERENCE (Campaign)	REFERENCE (Campaign)
Contract E-Signature Name	Contract E-Signature Name	Contract_E_Signature_Name__c	Contract_E_Signature_Name__c	STRING	STRING
Site Id	Site Id	Site_Id__c	Site_Id__c	STRING	STRING
Site Name	Site Name	Site_Name__c	Site_Name__c	STRING	STRING
Marketo ID	Marketo ID	Marketo_ID__c	Marketo_ID__c	STRING	STRING
BGAMob_Contact_Name	BGAMob_Contact_Name	BGAMob_Contact_Name__c	BGAMob_Contact_Name__c	STRING	STRING
Direct Access App Escalation Role	Direct Access App Escalation Role	Direct_Access_App_Escalation_Role__c	Direct_Access_App_Escalation_Role__c	PICKLIST	PICKLIST
Escalation Job Title	Escalation Job Title	Escalation_Job_Title__c	Escalation_Job_Title__c	PICKLIST	PICKLIST
HON Product Experience	HON Product Experience	HON_Product_Experience__c	HON_Product_Experience__c	TEXTAREA	TEXTAREA
Operates	Operates	Operates__c	Operates__c	TEXTAREA	TEXTAREA
Value added to the GCC	Value added to the GCC	Value_added_to_the_GCC__c	Value_added_to_the_GCC__c	TEXTAREA	TEXTAREA
GCC Committee Member	GCC Committee Member	GCC_Committee_Member__c	GCC_Committee_Member__c	MULTIPICKLIST	MULTIPICKLIST
Portal Last Logged In	Portal Last Logged In	last_logged_in__c	last_logged_in__c	DATETIME	DATETIME
Survey Candidate	Survey Candidate	Survey_Candidate__c	Survey_Candidate__c	BOOLEAN	BOOLEAN
Survey Respondent	Survey Respondent	Survey_Respondent__c	Survey_Respondent__c	BOOLEAN	BOOLEAN
Image Data Only	Image Data Only	eContacts__Business_Card__c	eContacts__Business_Card__c	TEXTAREA	TEXTAREA
Created By eContacts	Created By eContacts	eContacts__Created_By_eContacts__c	eContacts__Created_By_eContacts__c	BOOLEAN	BOOLEAN
Location Text	Location Text	eContacts__Location_Text__c	eContacts__Location_Text__c	STRING	STRING
Location (Latitude)	Location (Latitude)	eContacts__Location__Latitude__s	eContacts__Location__Latitude__s	DOUBLE	DOUBLE
Location (Longitude)	Location (Longitude)	eContacts__Location__Longitude__s	eContacts__Location__Longitude__s	DOUBLE	DOUBLE
Last Survey Date TCM	Last Survey Date TCM	Last_Survey_Date_TCM__c	Last_Survey_Date_TCM__c	DATE	DATE
Image Data2 Only	Image Data2 Only	eContacts__Secondary_Image__c	eContacts__Secondary_Image__c	TEXTAREA	TEXTAREA
Lead Score-Profile	Lead Score-Profile	Lead_Score_Profile__c	Lead_Score_Profile__c	DOUBLE	DOUBLE
Lead Score-Behavior	Lead Score-Behavior	Lead_Score_Behavior__c	Lead_Score_Behavior__c	DOUBLE	DOUBLE
Email Double Opt In	Email Double Opt In	Email_Double_Opt_In__c	Email_Double_Opt_In__c	BOOLEAN	BOOLEAN
Email Double Opt	Email Double Opt	Email_Double_Opt	Email_Double_Opt	DATE	DATE

In Date	In Date	_In_Date__c	_In_Date__c	DATE	DATE
Email Opt In Date	Email Opt In Date	Email_Opt_In_Dat e__c	Email_Opt_In_Dat e__c	DATE	DATE
MAL Date	MAL Date	MAL_Date__c	MAL_Date__c	DATE	DATE
Lead ID	Lead ID	Lead_ID__c	Lead_ID__c	STRING	STRING
Opt Out of Postal Mail	Opt Out of Postal Mail	Opt_Out_of_Postal _Mail__c	Opt_Out_of_Postal _Mail__c	BOOLEAN	BOOLEAN
Sales Channel	Sales Channel	Sales_Channel_Co ntact__c	Sales_Channel_Co ntact__c	PICKLIST	PICKLIST
Sub-Channel	Sub-Channel	SC1__c	SC1__c	PICKLIST	PICKLIST
Sub-Channel2	Sub-Channel2	SC2__c	SC2__c	PICKLIST	PICKLIST
Employee Contact Sales Channel	Employee Contact Sales Channel	Employee_Contact _Sales_Channel__c	Employee_Contact _Sales_Channel__c	PICKLIST	PICKLIST
Rep Locator Visibility	Rep Locator Visibility	Rep_Locator_Visibil ity__c	Rep_Locator_Visibil ity__c	BOOLEAN	BOOLEAN
Sales and Support Market	Sales and Support Market	Sales_and_Support _Market__c	Sales_and_Support _Market__c	MULTIPICKLIST	MULTIPICKLIST
Access	Access	Access__c	Access__c	PICKLIST	PICKLIST
All Aircrafts	All Aircrafts	All_Aircrafts__c	All_Aircrafts__c	BOOLEAN	BOOLEAN
Assigned Aircrafts	Assigned Aircrafts	Assigned_Aircrafts __c	Assigned_Aircrafts __c	BOOLEAN	BOOLEAN
Has Restriction	Has Restriction	Has_Restriction__c	Has_Restriction__c	BOOLEAN	BOOLEAN
Hide From Marketo	Hide From Marketo	Hide_From_Market o__c	Hide_From_Market o__c	BOOLEAN	BOOLEAN
WalkMe Engagement Score	WalkMe Engagement Score	WM4SF3__WalkM e_Engagement_Sc ore__c	WM4SF3__WalkM e_Engagement_Sc ore__c	STRING	STRING
AIN Survey Recipient	AIN Survey Recipient	AIN_Survey_Recipi ent__c	AIN_Survey_Recipi ent__c	BOOLEAN	BOOLEAN
ProPilot Survey Recipient	ProPilot Survey Recipient	ProPilot_Survey_Re cipient__c	ProPilot_Survey_Re cipient__c	BOOLEAN	BOOLEAN
Subscription Management Billing	Subscription Management Billing	APTS_Subscription _Management_Bill ing__c	APTS_Subscription _Management_Bill ing__c	PICKLIST	PICKLIST
Counter on update	Counter on update	Counter_on_updat e__c	Counter_on_updat e__c	DOUBLE	DOUBLE
TOOLNAME	TOOLNAME	TOOLNAME1__c	TOOLNAME1__c	TEXTAREA	TEXTAREA
Temp Web Portal Company Name	Temp Web Portal Company Name	Temp_Portal_Com pany_Name__c	Temp_Portal_Com pany_Name__c	STRING	STRING
ToolId	ToolId	ToolId__c	ToolId__c	STRING	STRING
ToolStatus	ToolStatus	ToolStatus__c	ToolStatus__c	STRING	STRING
Tool Description	Tool Description	Tool_Description__ c	Tool_Description__ c	TEXTAREA	TEXTAREA
Tool Image	Tool Image	Tool_Image__c	Tool_Image__c	TEXTAREA	TEXTAREA
Email Opt In	Email Opt In	Email_Opt_In__c	Email_Opt_In__c	BOOLEAN	BOOLEAN
Click Conversion (Deprecated)	Click Conversion (Deprecated)	adroll__ClickConve rsion__c	adroll__ClickConve rsion__c	PERCENT	PERCENT
Contact Click Costs	Contact Click Costs	adroll__ClickCosts __c	adroll__ClickCosts __c	CURRENCY	CURRENCY
Contact Clicks	Contact Clicks	adroll__Clicks__c	adroll__Clicks__c	DOUBLE	DOUBLE
Contact Impression Costs	Contact Impression Costs	adroll__Impressio nCosts__c	adroll__Impressio nCosts__c	CURRENCY	CURRENCY
Contact Impressions	Contact Impressions	adroll__Impressio ns__c	adroll__Impressio ns__c	DOUBLE	DOUBLE
Contact Last RollWorks Tracking Date	Contact Last RollWorks Tracking Date	adroll__LastAdRoll TrackingDate__c	adroll__LastAdRoll TrackingDate__c	DATE	DATE
View Conversion (Deprecated)	View Conversion (Deprecated)	adroll__ViewConve rsion__c	adroll__ViewConve rsion__c	PERCENT	PERCENT
Impressions External ID	Impressions External ID	adroll__Impressio ns_External_ID__c	adroll__Impressio ns_External_ID__c	DOUBLE	DOUBLE
BK Dealer Newsletter	BK Dealer Newsletter	BK_Dealer_Newsle tter__c	BK_Dealer_Newsle tter__c	BOOLEAN	BOOLEAN
BK Sales Bulletin	BK Sales Bulletin	BK_Sales_Bulletin_ _c	BK_Sales_Bulletin_ _c	BOOLEAN	BOOLEAN
Sales Surveyed	Sales Surveyed	Sales_Surveyed__c	Sales_Surveyed__c	BOOLEAN	BOOLEAN
Fleet Asset Aircraft	Fleet Asset Aircraft	Fleet_Asset_Aircraf t__c	Fleet_Asset_Aircraf t__c	REFERENCE {Fleet_Asset_Detail __c}	REFERENCE {Fleet_Asset_Detail __c}
Campaign Content	Campaign Content	Campaign_Content __c	Campaign_Content __c	STRING	STRING
Invalid Email	Invalid Email	Invalid_Email__c	Invalid_Email__c	BOOLEAN	BOOLEAN
BK_Dealer_Portal	BK_Dealer_Portal	BK_Dealer_Portal_ _c	BK_Dealer_Portal_ _c	BOOLEAN	BOOLEAN
Campaign Term	Campaign Term	Campaign_Term__ c	Campaign_Term__ c	STRING	STRING

▼ Platform__c

Field Label in Source	▼	Field Label in Destination	▼	API Name in Source	▼	API Name in Destination	▼	Field Type in Source	▼	Field Type in Destination	▼	Required in Destination	Validation Level Required in Destination	Layout Level Required in Destination
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Owner ID	Owner ID	OwnerId	OwnerId	REFERENCE (Group,User)	REFERENCE (Group,User)	✓
Platform Name	Platform Name	Name	Name	STRING	STRING	
Currency ISO Code	Currency ISO Code	CurrencyIsoCode	CurrencyIsoCode	PICKLIST	PICKLIST	
End Date	End Date	End_Date__c	End_Date__c	DATE	DATE	
Engine Maker	Engine Maker	Engine_Maker__c	Engine_Maker__c	STRING	STRING	
Engine Quantity	Engine Quantity	Engine_Quantity__c	Engine_Quantity__c	DOUBLE	DOUBLE	
Engine	Engine	Engine__c	Engine__c	STRING	STRING	
Model	Model	Model__c	Model__c	STRING	STRING	
OEM Name	OEM Name	OEM_Name__c	OEM_Name__c	REFERENCE {Account}	REFERENCE {Account}	
Platform Comments	Platform Comments	Platform_Comments__c	Platform_Comments__c	TEXTAREA	TEXTAREA	
Platform Type	Platform Type	Platform_Type__c	Platform_Type__c	PICKLIST	PICKLIST	
Platform	Platform	Platform__c	Platform__c	STRING	STRING	
Primary Position Id	Primary Position Id	Primary_Position_Id__c	Primary_Position_Id__c	STRING	STRING	
Required Organization ID	Required Organization ID	Required_Organization_ID__c	Required_Organization_ID__c	STRING	STRING	
Sbl Platform ID	Sbl Platform ID	Sbl_Platform_ID__c	Sbl_Platform_ID__c	STRING	STRING	
Sbl Primary Position Id	Sbl Primary Position Id	Sbl_Primary_Position_Id__c	Sbl_Primary_Position_Id__c	STRING	STRING	
Sbl Required Organization ID	Sbl Required Organization ID	Sbl_Required_Organization_ID__c	Sbl_Required_Organization_ID__c	STRING	STRING	
Sbl Vendor Id	Sbl Vendor Id	Sbl_Vendor_Id__c	Sbl_Vendor_Id__c	STRING	STRING	
Solution Product Type	Solution Product Type	Solution_Product_Type__c	Solution_Product_Type__c	STRING	STRING	
Make	Make	Make__c	Make__c	STRING	STRING	
Airframe "A Check" name	Airframe "A Check" name	ACHK_NM__c	ACHK_NM__c	STRING	STRING	
A Check Flight Hours	A Check Flight Hours	ACHK_NUM__c	ACHK_NUM__c	DOUBLE	DOUBLE	
AC Classification	AC Classification	AC_CLS_CD__c	AC_CLS_CD__c	STRING	STRING	
AC Description Name	AC Description Name	AC_DESC_NM__c	AC_DESC_NM__c	STRING	STRING	
AC 2nd Name	AC 2nd Name	AC_MFG_AKA_NM__c	AC_MFG_AKA_NM__c	STRING	STRING	
Generic Type Name	Generic Type Name	AC_MFG_TYP_NM__c	AC_MFG_TYP_NM__c	STRING	STRING	
AC Platform ID	AC Platform ID	AC_PLTFM_ID__c	AC_PLTFM_ID__c	DOUBLE	DOUBLE	
A/C Quantity	A/C Quantity	A_C_Quantity__c	A_C_Quantity__c	DOUBLE	DOUBLE	
A check Time Frame (Months)	A check Time Frame (Months)	A_Event_Duration__c	A_Event_Duration__c	DOUBLE	DOUBLE	
A check Estimated AC Downtime (Days)	A check Estimated AC Downtime (Days)	A_check_Estimated_AC_Downtime_Days__c	A_check_Estimated_AC_Downtime_Days__c	DOUBLE	DOUBLE	
Airframe Type	Airframe Type	Airframe_Type__c	Airframe_Type__c	PICKLIST	PICKLIST	
Avg Flying Hours (Per Month)	Avg Flying Hours (Per Month)	Avg_Flying_Hours_Per_Month__c	Avg_Flying_Hours_Per_Month__c	DOUBLE	DOUBLE	
Airframe "B Check" name	Airframe "B Check" name	BCHK_NM__c	BCHK_NM__c	STRING	STRING	
B Check Flight Hours	B Check Flight Hours	BCHK_NUM__c	BCHK_NUM__c	DOUBLE	DOUBLE	
B check Time Frame (Months)	B check Time Frame (Months)	B_Event_Duration__c	B_Event_Duration__c	DOUBLE	DOUBLE	
B check Estimated AC Downtime (Days)	B check Estimated AC Downtime (Days)	B_check_Estimated_AC_Downtime_Days__c	B_check_Estimated_AC_Downtime_Days__c	DOUBLE	DOUBLE	
Cabin Volume	Cabin Volume	CAB_VOL_NUM__c	CAB_VOL_NUM__c	DOUBLE	DOUBLE	
Airframe "C Check" name	Airframe "C Check" name	CCHK_NM__c	CCHK_NM__c	STRING	STRING	
C Check Flight Hours	C Check Flight Hours	CCHK_NUM__c	CCHK_NUM__c	DOUBLE	DOUBLE	
C check Time Frame (Months)	C check Time Frame (Months)	C_Event_Duration__c	C_Event_Duration__c	DOUBLE	DOUBLE	
C check Estimated AC Downtime (Days)	C check Estimated AC Downtime (Days)	C_check_Estimated_AC_Downtime_Days__c	C_check_Estimated_AC_Downtime_Days__c	DOUBLE	DOUBLE	
Data Load Date	Data Load Date	DATA_LOAD_DT__c	DATA_LOAD_DT__c	DATETIME	DATETIME	
Airframe "D Check" name	Airframe "D Check" name	DCHK_NM__c	DCHK_NM__c	STRING	STRING	
D Check Flight Hours	D Check Flight Hours	DCHK_NUM__c	DCHK_NUM__c	DOUBLE	DOUBLE	
D check Time Frame (Months)	D check Time Frame (Months)	D_Event_Duration__c	D_Event_Duration__c	DOUBLE	DOUBLE	
D check Estimated AC Downtime (Days)	D check Estimated AC Downtime (Days)	D_check_Estimated_AC_Downtime_Days__c	D_check_Estimated_AC_Downtime_Days__c	DOUBLE	DOUBLE	
Empty Weight	Empty Weight	EMPTY_WEIGHT_NUM__c	EMPTY_WEIGHT_NUM__c	DOUBLE	DOUBLE	
Fractional Fleet	Fractional Fleet	Fractional_Fleet__c	Fractional_Fleet__c	DOUBLE	DOUBLE	

Max. Alt	Max. Alt	MAXALT_NUM__c	MAXALT_NUM__c	DOUBLE	DOUBLE	
MCS NUM	MCS NUM	MCS_NUM__c	MCS_NUM__c	DOUBLE	DOUBLE	
Max Mach	Max Mach	MMO_NUM__c	MMO_NUM__c	DOUBLE	DOUBLE	
Max Takeoff Weight	Max Takeoff Weight	MTOW_NUM__c	MTOW_NUM__c	DOUBLE	DOUBLE	
NBAA Payload	NBAA Payload	NBAA_PAYLOAD_NUM__c	NBAA_PAYLOAD_NUM__c	DOUBLE	DOUBLE	
NBAA Range	NBAA Range	NBAA_RANGE_NUM__c	NBAA_RANGE_NUM__c	DOUBLE	DOUBLE	
Production Quantity	Production Quantity	PROD_QTY__c	PROD_QTY__c	DOUBLE	DOUBLE	
Production Status	Production Status	PROD_STATUS_IND__c	PROD_STATUS_IND__c	PICKLIST	PICKLIST	
Platform Group / Make	Platform Group / Make	Platform_Group__c	Platform_Group__c	PICKLIST	PICKLIST	
Restricted Table	Restricted Table	RESTRICTED_TABLE_IND__c	RESTRICTED_TABLE_IND__c	STRING	STRING	
Seat Quantity	Seat Quantity	SEAT_QTY__c	SEAT_QTY__c	STRING	STRING	
Source File Updated	Source File Updated	SOURCE_FILE_UPDATED_ON_DT__c	SOURCE_FILE_UPDATED_ON_DT__c	DATETIME	DATETIME	
Serial Number Range	Serial Number Range	SRL_NUM_RNG_TXT__c	SRL_NUM_RNG_TXT__c	STRING	STRING	
Standard Flight Deck	Standard Flight Deck	STD_FLTDK_IND__c	STD_FLTDK_IND__c	STRING	STRING	
Standard Option	Standard Option	STNDRD_OPTN_IND__c	STNDRD_OPTN_IND__c	STRING	STRING	
System Code	System Code	SYS_CD__c	SYS_CD__c	STRING	STRING	
Type Cert Date	Type Cert Date	TC_DT__c	TC_DT__c	DATETIME	DATETIME	
TOFL NUM	TOFL NUM	TOFL_NUM__c	TOFL_NUM__c	DOUBLE	DOUBLE	
Updated On	Updated On	UPDT_ON_DT__c	UPDT_ON_DT__c	DATETIME	DATETIME	
# for Sale	# for Sale	for_Sale__c	for_Sale__c	DOUBLE	DOUBLE	
% for Sale	% for Sale	for_Sale_percent__c	for_Sale_percent__c	PERCENT	PERCENT	
% withdrawn from use	% withdrawn from use	percent_withdrawn_from_use__c	percent_withdrawn_from_use__c	PERCENT	PERCENT	
# withdrawn from use	# withdrawn from use	withdrawn_from_use__c	withdrawn_from_use__c	DOUBLE	DOUBLE	
CREATED BY ID	CREATED BY ID	CREATED_BY_ID__c	CREATED_BY_ID__c	STRING	STRING	
CREATED ON DT	CREATED ON DT	CREATED_ON_DT__c	CREATED_ON_DT__c	DATE	DATE	
STAT IND	STAT IND	STAT_IND__c	STAT_IND__c	STRING	STRING	
STD FLTDK TXT	STD FLTDK TXT	STD_FLTDK_TXT__c	STD_FLTDK_TXT__c	STRING	STRING	
STNDRD OPTN TXT	STNDRD OPTN TXT	STNDRD_OPTN_TXT__c	STNDRD_OPTN_TXT__c	STRING	STRING	
TC YR	TC YR	TC_YR__c	TC_YR__c	DOUBLE	DOUBLE	
UPDATED BY ID	UPDATED BY ID	UPDATED_BY_ID__c	UPDATED_BY_ID__c	STRING	STRING	
UPDATED ON DT	UPDATED ON DT	UPDATED_ON_DT__c	UPDATED_ON_DT__c	DATE	DATE	
APU	APU	APU__c	APU__c	STRING	STRING	
SAP External System	SAP External System	SAP_External_System__c	SAP_External_System__c	BOOLEAN	BOOLEAN	
ENG_MFG_TYP_NM	ENG_MFG_TYP_NM	ENG_MFG_TYP_NM__c	ENG_MFG_TYP_NM__c	STRING	STRING	
Source Created Date	Source Created Date	Source_Created_Date__c	Source_Created_Date__c	DATETIME	DATETIME	
Source Modified Date	Source Modified Date	Source_Modified_Date__c	Source_Modified_Date__c	DATETIME	DATETIME	
Parent Platform	Parent Platform	Parent_Platform__c	Parent_Platform__c	REFERENCE (Platform__c)	REFERENCE (Platform__c)	
Serial Number Format	Serial Number Format	Serial_Number_Format__c	Serial_Number_Format__c	STRING	STRING	
Managing SBU	Managing SBU	Managing_SBU__c	Managing_SBU__c	PICKLIST	PICKLIST	
OEM Model Number	OEM Model Number	OEM_Model_Number__c	OEM_Model_Number__c	STRING	STRING	
Source System	Source System	Source_System__c	Source_System__c	STRING	STRING	
Source Code	Source Code	Source_Code__c	Source_Code__c	STRING	STRING	
Record Code	Record Code	Record_Code__c	Record_Code__c	PICKLIST	PICKLIST	
Record Class	Record Class	Record_Class__c	Record_Class__c	PICKLIST	PICKLIST	
Record Data Owner	Record Data Owner	Record_Data_Owner__c	Record_Data_Owner__c	REFERENCE {Contact}	REFERENCE {Contact}	
Retention Hold	Retention Hold	Retention_Hold__c	Retention_Hold__c	BOOLEAN	BOOLEAN	✓
Retention Hold Reason	Retention Hold Reason	Retention_Hold_Reason__c	Retention_Hold_Reason__c	TEXTAREA	TEXTAREA	✓
Site Id	Site Id	Site_Id__c	Site_Id__c	STRING	STRING	
Site Name	Site Name	Site_Name__c	Site_Name__c	STRING	STRING	
OEM SN Length	OEM SN Length	OEM_SN_Length__c	OEM_SN_Length__c	DOUBLE	DOUBLE	
Active	Active	Active__c	Active__c	BOOLEAN	BOOLEAN	
APU Maker	APU Maker	APU_Maker__c	APU_Maker__c	STRING	STRING	
APU Type	APU Type	APU_Type__c	APU_Type__c	STRING	STRING	
Engine Family	Engine Family	Engine_Family__c	Engine_Family__c	STRING	STRING	
Engine Master	Engine Master	Engine_Master_Ser	Engine_Master_Ser	CTDIN/c	CTDIN/c	

Series	Series	ies__c	ies__c	STRING	STRING
Engine Series	Engine Series	Engine_Series__c	Engine_Series__c	STRING	STRING
Engine Type	Engine Type	Engine_Type__c	Engine_Type__c	STRING	STRING
Platform Family	Platform Family	Platform_Family__c	Platform_Family__c	REFERENCE {Platform__c}	REFERENCE {Platform__c}
Platform List Price	Platform List Price	Platform_List_Price__c	Platform_List_Price__c	CURRENCY	CURRENCY
Platform Depreciation	Platform Depreciation	Platform_Depreciation__c	Platform_Depreciation__c	PERCENT	PERCENT
Avionics Maker	Avionics Maker	Avionics_Maker__c	Avionics_Maker__c	PICKLIST	PICKLIST
Avionics Type	Avionics Type	Avionics_Type__c	Avionics_Type__c	PICKLIST	PICKLIST
Cabin Management System Maker	Cabin Management System Maker	Cabin_Management_System_Maker__c	Cabin_Management_System_Maker__c	PICKLIST	PICKLIST
Cabin Management System Type	Cabin Management System Type	Cabin_Management_System_Type__c	Cabin_Management_System_Type__c	PICKLIST	PICKLIST
Platform Specification Comments	Platform Specification Comments	Platform_Specification_Comments__c	Platform_Specification_Comments__c	TEXTAREA	TEXTAREA
SRD Supported?		SRD_Supported__c		BOOLEAN	

Product_Line__c

Field Label in Source	Field Label in Destination	API Name in Source	API Name in Destination	Field Type in Source	Field Type in Destination	Required in Destination	Validation Level Required in Destination	Layout Level Required in Destination
Owner ID	Owner ID	OwnerId	OwnerId	REFERENCE {Group,User}	REFERENCE {Group,User}	✓		
Product Type	Product Type	Name	Name	STRING	STRING			
Currency ISO Code	Currency ISO Code	CurrencyIsoCode	CurrencyIsoCode	PICKLIST	PICKLIST			
Description	Description	Description__c	Description__c	TEXTAREA	TEXTAREA			
End Date	End Date	End_Date__c	End_Date__c	DATETIME	DATETIME			
External Flag	External Flag	External_Flag__c	External_Flag__c	BOOLEAN	BOOLEAN			
Product Line COE	Product Line COE	Product_Line_COE__c	Product_Line_COE__c	PICKLIST	PICKLIST			
Product Line	Product Line	Product_Line_Group__c	Product_Line_Group__c	PICKLIST	PICKLIST			
Product Line Manager	Product Line Manager	Product_Line_Manager__c	Product_Line_Manager__c	STRING	STRING			
Sbl Primary Position ID	Sbl Primary Position ID	Sbl_Primary_Position_ID__c	Sbl_Primary_Position_ID__c	STRING	STRING			
Sbl Primary Product ID	Sbl Primary Product ID	Sbl_Primary_Product_ID__c	Sbl_Primary_Product_ID__c	STRING	STRING			
Sbl Product Line Id	Sbl Product Line Id	Sbl_Product_Line_Id__c	Sbl_Product_Line_Id__c	STRING	STRING			
Product GBE	Product GBE	Product_Line_Family__c	Product_Line_Family__c	STRING	STRING			
Active	Active	Active__c	Active__c	BOOLEAN	BOOLEAN			
Product Line Finance Director	Product Line Finance Director	Product_Line_Finance_Director__c	Product_Line_Finance_Director__c	REFERENCE {Contact}	REFERENCE {Contact}			
Product PAC	Product PAC	Product_Line_PAC__c	Product_Line_PAC__c	STRING	STRING			
Product Line Finance POC	Product Line Finance POC	Product_Line_Finance_POC__c	Product_Line_Finance_POC__c	REFERENCE {Contact}	REFERENCE {Contact}			
Product Line ePAC	Product Line ePAC	Product_Line_ePAC__c	Product_Line_ePAC__c	STRING	STRING			
Product Line PAC Leader	Product Line PAC Leader	Product_Line_PAC_Leader__c	Product_Line_PAC_Leader__c	REFERENCE {Contact}	REFERENCE {Contact}			
Record Code	Record Code	Record_Code__c	Record_Code__c	PICKLIST	PICKLIST			
Product Line Family Leader	Product Line Family Leader	Product_Line_Family_Leader__c	Product_Line_Family_Leader__c	REFERENCE {Contact}	REFERENCE {Contact}			
Record Class	Record Class	Record_Class__c	Record_Class__c	PICKLIST	PICKLIST			
Record Data Owner	Record Data Owner	Record_Data_Owner__c	Record_Data_Owner__c	REFERENCE {Contact}	REFERENCE {Contact}			
Retention Hold	Retention Hold	Retention_Hold__c	Retention_Hold__c	BOOLEAN	BOOLEAN		✓	
Retention Hold Reason	Retention Hold Reason	Retention_Hold_Reason__c	Retention_Hold_Reason__c	TEXTAREA	TEXTAREA		✓	
Product SBU	Product SBU	Product_Line_SBU__c	Product_Line_SBU__c	PICKLIST	PICKLIST			

Fleet_Asset_Detail__c

Field Label in Source	Field Label in Destination	API Name in Source	API Name in Destination	Field Type in Source	Field Type in Destination	Required in Destination	Validation Level Required in Destination	Layout Level Required in Destination
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Fleet Asset Detail Name	Fleet Asset Detail Name	Name	Name	STRING	STRING
Currency ISO Code	Currency ISO Code	CurrencyIsoCode	CurrencyIsoCode	PICKLIST	PICKLIST
Account	Account	Account__c	Account__c	REFERENCE (Account)	REFERENCE (Account)
Asset Value Amount	Asset Value Amount	Asset_Value_Amount__c	Asset_Value_Amount__c	DOUBLE	DOUBLE
Comments	Comments	Comments__c	Comments__c	TEXTAREA	TEXTAREA
Competitor Asset	Competitor Asset	Competitor_Asset__c	Competitor_Asset__c	BOOLEAN	BOOLEAN
Description	Description	Description__c	Description__c	TEXTAREA	TEXTAREA
Engine Type	Engine Type	Engine_Type__c	Engine_Type__c	TEXTAREA	TEXTAREA
Install Date	Install Date	Install_Date__c	Install_Date__c	DATE	DATE
OEM Name	OEM Name	OEM_Name__c	OEM_Name__c	REFERENCE (Account)	REFERENCE (Account)
Platform Name	Platform Name	Platform_Name__c	Platform_Name__c	REFERENCE (Platform__c)	REFERENCE (Platform__c) ✓
Platform Type	Platform Type	Platform_Type__c	Platform_Type__c	STRING	STRING
Purchase Date	Purchase Date	Purchase_Date__c	Purchase_Date__c	DATE	DATE
Quantity	Quantity	Quantity__c	Quantity__c	DOUBLE	DOUBLE
Replace Value Amount	Replace Value Amount	Replace_Value_Amount__c	Replace_Value_Amount__c	DOUBLE	DOUBLE
Sbl Asset Row ID	Sbl Asset Row ID	Sbl_Asset_Row_ID__c	Sbl_Asset_Row_ID__c	STRING	STRING
Sbl Owner Account ID	Sbl Owner Account ID	Sbl_Owner_Account_ID__c	Sbl_Owner_Account_ID__c	STRING	STRING
Sbl Platform ID	Sbl Platform ID	Sbl_Platform_ID__c	Sbl_Platform_ID__c	STRING	STRING
Sbl Vendor ID	Sbl Vendor ID	Sbl_Vendor_ID__c	Sbl_Vendor_ID__c	STRING	STRING
Serial Number	Serial Number	Serial_Number__c	Serial_Number__c	STRING	STRING
Status	Status	Status__c	Status__c	PICKLIST	PICKLIST
Tail Number	Tail Number	Tail_Number__c	Tail_Number__c	STRING	STRING
Type	Type	Type__c	Type__c	STRING	STRING
Aircraft Platform ID	Aircraft Platform ID	AC_PLTFM_ID__c	AC_PLTFM_ID__c	DOUBLE	DOUBLE
AC SEQ ID	AC SEQ ID	AC_SEQ_ID__c	AC_SEQ_ID__c	DOUBLE	DOUBLE
Airframe Total Flight Hours	Airframe Total Flight Hours	AF_TOTL_TM_NUM__c	AF_TOTL_TM_NUM__c	DOUBLE	DOUBLE
Asking Notes	Asking Notes	ASKING_TXT__c	ASKING_TXT__c	STRING	STRING
Asking Price	Asking Price	ASK_PRC__c	ASK_PRC__c	DOUBLE	DOUBLE
A check Downtime (Days)	A check Downtime (Days)	A_check_Estimated_AC_Downtime_Days__c	A_check_Estimated_AC_Downtime_Days__c	DOUBLE	DOUBLE
Aircraft Base	Aircraft Base	Aircraft_Base__c	Aircraft_Base__c	REFERENCE (Aircraft_Base__c)	REFERENCE (Aircraft_Base__c)
Aircraft Reg Update Requested By	Aircraft Reg Update Requested By	Aircraft_Reg_Update_Requested_By__c	Aircraft_Reg_Update_Requested_By__c	REFERENCE (User)	REFERENCE (User)
Alternate Accounts / Owners	Alternate Accounts / Owners	Alternate_Accounts_Owners__c	Alternate_Accounts_Owners__c	TEXTAREA	TEXTAREA
Avg Flight Hours (per year)	Avg Flight Hours (per year)	Avg_Flight_Hours__c	Avg_Flight_Hours__c	DOUBLE	DOUBLE
BASE_ICAO_ID	BASE_ICAO_ID	BASE_ICAO_ID__c	BASE_ICAO_ID__c	DOUBLE	DOUBLE
B check Downtime (Days)	B check Downtime (Days)	B_check_Estimated_AC_Downtime_Days__c	B_check_Estimated_AC_Downtime_Days__c	DOUBLE	DOUBLE
Change Date	Change Date	CHNG_DT__c	CHNG_DT__c	DATETIME	DATETIME
C check Downtime (Days)	C check Downtime (Days)	C_check_Estimated_AC_Downtime_Days__c	C_check_Estimated_AC_Downtime_Days__c	DOUBLE	DOUBLE
Country	Country	Cntry__c	Cntry__c	PICKLIST	PICKLIST
Contact Details	Contact Details	Contact_Details__c	Contact_Details__c	TEXTAREA	TEXTAREA
Data Load Date	Data Load Date	DATA_LOAD_DT__c	DATA_LOAD_DT__c	DATETIME	DATETIME
Data Source	Data Source	DATA_SRCE_NM__c	DATA_SRCE_NM__c	TEXTAREA	TEXTAREA
Delivery Year	Delivery Year	DLV_YR__c	DLV_YR__c	DOUBLE	DOUBLE
DOC AMT	DOC AMT	DOC_AMT__c	DOC_AMT__c	DOUBLE	DOUBLE
DOC DT	DOC DT	DOC_DT__c	DOC_DT__c	DATETIME	DATETIME
DOC TYP TXT	DOC TYP TXT	DOC_TYP_TXT__c	DOC_TYP_TXT__c	TEXTAREA	TEXTAREA
Engine Management Program	Engine Management Program	EMP_TXT__c	EMP_TXT__c	STRING	STRING
Exterior Completion Year	Exterior Completion Year	EXTYR_YR__c	EXTYR_YR__c	DOUBLE	DOUBLE
Entry into service (EIS)	Entry into service (EIS)	Entry_into_service_EIS__c	Entry_into_service_EIS__c	DATE	DATE
Interior Completion Year	Interior Completion Year	INTYR_YR__c	INTYR_YR__c	DOUBLE	DOUBLE
IN FAVOR OF TXT	IN FAVOR OF TXT	IN_FAVOR_OF_TXT__c	IN_FAVOR_OF_TXT__c	TEXTAREA	TEXTAREA
Is Registration Update Pending	Is Registration Update Pending	Is_Registration_Update_Pending__c	Is_Registration_Update_Pending__c	BOOLEAN	BOOLEAN

Last Updated Date	Last Updated Date	LAST_UPDT_DT__c	LAST_UPDT_DT__c	DATETIME	DATETIME
Lifecycle Stage	Lifecycle Stage	LIFECYCLE_NM__c	LIFECYCLE_NM__c	STRING	STRING
Listed Date	Listed Date	LISTED_DT__c	LISTED_DT__c	DATETIME	DATETIME
Landings Number	Landings Number	LNDNGS_NUM__c	LNDNGS_NUM__c	DOUBLE	DOUBLE
Maintained Notes	Maintained Notes	MAINTAINED_TXT__c	MAINTAINED_TXT__c	STRING	STRING
Manufacturer Year	Manufacturer Year	MFG_YR__c	MFG_YR__c	DOUBLE	DOUBLE
MXPROG TXT	MXPROG TXT	MXPROG_TXT__c	MXPROG_TXT__c	TEXTAREA	TEXTAREA
NOTE TXT	NOTE TXT	NOTE_TXT__c	NOTE_TXT__c	STRING	STRING
Note Id	Note Id	Note_Id__c	Note_Id__c	STRING	STRING
Other (New Aircraft Owner)	Other (New Aircraft Owner)	Other_New_Aircraft_Owner__c	Other_New_Aircraft_Owner__c	STRING	STRING
PAX QTY	PAX QTY	PAX_QTY__c	PAX_QTY__c	DOUBLE	DOUBLE
Purchased Date	Purchased Date	PRCHSD_DT__c	PRCHSD_DT__c	DATETIME	DATETIME
Last verified "A" Check Event Date	Last verified "A" Check Event Date	Previous_A_Check_Event_Date__c	Previous_A_Check_Event_Date__c	DATE	DATE
Last verified "B" Check Event Date	Last verified "B" Check Event Date	Previous_B_Check_Event_Date__c	Previous_B_Check_Event_Date__c	DATE	DATE
Last verified "C" Check Event Date	Last verified "C" Check Event Date	Previous_C_Check_Event_Date__c	Previous_C_Check_Event_Date__c	DATE	DATE
Last verified "D" Check Event Date	Last verified "D" Check Event Date	Previous_D_Check_Event_Date__c	Previous_D_Check_Event_Date__c	DATE	DATE
Restricted Table	Restricted Table	RESTRICTED_TABLE_IND__c	RESTRICTED_TABLE_IND__c	STRING	STRING
Region	Region	Region__c	Region__c	PICKLIST	PICKLIST
Source File Updated	Source File Updated	SOURCE_FILE_UPDATED_ON_DT__c	SOURCE_FILE_UPDATED_ON_DT__c	DATETIME	DATETIME
State	State	State__c	State__c	PICKLIST	PICKLIST
Type Cert Date	Type Cert Date	TC_DT__c	TC_DT__c	DATETIME	DATETIME
Total HAPP Records	Total HAPP Records	Total_HAPP_Records__c	Total_HAPP_Records__c	DOUBLE	DOUBLE
BGA ASM	BGA ASM	BGA_ASM__c	BGA_ASM__c	REFERENCE (User)	REFERENCE (User)
BZV CREATED BY ID	BZV CREATED BY ID	BZV_CREATED_BY_ID__c	BZV_CREATED_BY_ID__c	STRING	STRING
BZV CREATED ON DT	BZV CREATED ON DT	BZV_CREATED_ON_DT__c	BZV_CREATED_ON_DT__c	DATE	DATE
BZV UPDATED BY ID	BZV UPDATED BY ID	BZV_UPDATED_BY_ID__c	BZV_UPDATED_BY_ID__c	STRING	STRING
BZV UPDATED ON DT	BZV UPDATED ON DT	BZV_UPDATED_ON_DT__c	BZV_UPDATED_ON_DT__c	DATE	DATE
DIVEST YR	DIVEST YR	DIVEST_YR__c	DIVEST_YR__c	DOUBLE	DOUBLE
Bizview Status Desc	Bizview Status Desc	Bizview_Status_Desc__c	Bizview_Status_Desc__c	PICKLIST	PICKLIST
Datalink	Datalink	DataLink__c	DataLink__c	PICKLIST	PICKLIST
Datalink Tail Number	Datalink Tail Number	Datalink_Tail_Number__c	Datalink_Tail_Number__c	STRING	STRING
FMS1	FMS1	FMS1__c	FMS1__c	PICKLIST	PICKLIST
FMS 2	FMS 2	FMS2__c	FMS2__c	PICKLIST	PICKLIST
FMS 3	FMS 3	FMS_3__c	FMS_3__c	PICKLIST	PICKLIST
FMS	FMS	FMS__c	FMS__c	PICKLIST	PICKLIST
Satellite	Satellite	Satellite__c	Satellite__c	PICKLIST	PICKLIST
Status Reason	Status Reason	Status_Reason__c	Status_Reason__c	PICKLIST	PICKLIST
Tail Next	Tail Next	Tail_Next__c	Tail_Next__c	STRING	STRING
XM	XM	XM__c	XM__c	STRING	STRING
Datalink Service Provider	Datalink Service Provider	Datalink_Service_Provider__c	Datalink_Service_Provider__c	PICKLIST	PICKLIST
Reg Tail	Reg Tail	Reg_Tail__c	Reg_Tail__c	STRING	STRING
Source Created Date	Source Created Date	Source_Created_Date__c	Source_Created_Date__c	DATETIME	DATETIME
Source Modified Date	Source Modified Date	Source_Modified_Date__c	Source_Modified_Date__c	DATETIME	DATETIME
CAMO	CAMO	CAMO__c	CAMO__c	PICKLIST	PICKLIST
Notes or Comments	Notes or Comments	Notes_or_Comments__c	Notes_or_Comments__c	TEXTAREA	TEXTAREA
Engine Model	Engine Model	Engine_Model__c	Engine_Model__c	STRING	STRING
MSP Engine Model	MSP Engine Model	MSP_Engine_Model__c	MSP_Engine_Model__c	STRING	STRING
Aircraft related Notes	Aircraft related Notes	Aircraft_related_Notes__c	Aircraft_related_Notes__c	TEXTAREA	TEXTAREA
Contact	Contact	Contact__c	Contact__c	REFERENCE {Contact}	REFERENCE {Contact}
APU	APU	APU_Aircraft__c	APU_Aircraft__c	PICKLIST	PICKLIST
APU Hours	APU Hours	APU_Hours__c	APU_Hours__c	STRING	STRING
APU S/N	APU S/N	APU_S_N__c	APU_S_N__c	STRING	STRING
A/C Cycles	A/C Cycles	A_C_Cycles__c	A_C_Cycles__c	STRING	STRING
A/C Hours	A/C Hours	A_C_Hours__c	A_C_Hours__c	STRING	STRING
Aftermarket Sales Manager (ASM)	Aftermarket Sales Manager (ASM)	Aftermarket_Sales_Manager_ASM__c	Aftermarket_Sales_Manager_ASM__c	REFERENCE {Contact}	REFERENCE {Contact}
Aircraft Delivery Date	Aircraft Delivery Date	Aircraft_Delivery_Date__c	Aircraft_Delivery_Date__c	DATE	DATE
Aviation Manager	Aviation Manager	Aviation_Manager__c	Aviation_Manager__c	REFERENCE {Contact}	REFERENCE {Contact}
Avionics	Avionics	Avionics__c	Avionics__c	PICKLIST	PICKLIST

Case Associated	Case Associated	Case_Associated___c	Case_Associated___c	REFERENCE (Case)	REFERENCE (Case)
Chief Pilot	Chief Pilot	Chief_Pilot___c	Chief_Pilot___c	REFERENCE (Contact)	REFERENCE (Contact)
Completion Facility	Completion Facility	Completion_Facility___c	Completion_Facility___c	STRING	STRING
Customer Support Manager (CSM)	Customer Support Manager (CSM)	Customer_Support_Manager_CSM___c	Customer_Support_Manager_CSM___c	REFERENCE (Contact)	REFERENCE (Contact)
Datalink Equipment	Datalink Equipment	Datalink_Equipment___c	Datalink_Equipment___c	PICKLIST	PICKLIST
Director of Maintenance	Director of Maintenance	Director_of_Maintenance___c	Director_of_Maintenance___c	REFERENCE (Contact)	REFERENCE (Contact)
Effective Warranty Date	Effective Warranty Date	Effective_Warranty_Date___c	Effective_Warranty_Date___c	DATE	DATE
Eng #1. Model	Eng #1. Model	Eng_1_Model___c	Eng_1_Model___c	STRING	STRING
Eng #2. Model	Eng #2. Model	Eng_2_Model___c	Eng_2_Model___c	STRING	STRING
Eng #3 Cycle	Eng #3 Cycle	Eng_3_Cycle___c	Eng_3_Cycle___c	STRING	STRING
Eng #3 Hours	Eng #3 Hours	Eng_3_Hours___c	Eng_3_Hours___c	STRING	STRING
Eng #3. Model	Eng #3. Model	Eng_3_Model___c	Eng_3_Model___c	STRING	STRING
Eng #3 S/N	Eng #3 S/N	Eng_3_S_N___c	Eng_3_S_N___c	STRING	STRING
Entry Into Service Representative	Entry Into Service Representative	Entry_Into_Service_Representative___c	Entry_Into_Service_Representative___c	REFERENCE (Contact)	REFERENCE (Contact)
Expected Duration of EIS Support	Expected Duration of EIS Support	Expected_Duration_of_EIS_Support___c	Expected_Duration_of_EIS_Support___c	DATE	DATE
FMS Equipment	FMS Equipment	FMS_Equipment___c	FMS_Equipment___c	PICKLIST	PICKLIST
FSE Avionics	FSE Avionics	FSE_Avionics___c	FSE_Avionics___c	REFERENCE (Contact)	REFERENCE (Contact)
FSE Mechanical	FSE Mechanical	FSE_Mechanical___c	FSE_Mechanical___c	REFERENCE (Contact)	REFERENCE (Contact)
Eng #1. Cycles	Eng #1. Cycles	LH_Eng_Cycles___c	LH_Eng_Cycles___c	STRING	STRING
Eng #1. Hours	Eng #1. Hours	LH_Eng_Hours___c	LH_Eng_Hours___c	STRING	STRING
Eng #1. S/N	Eng #1. S/N	LH_Eng_S_N___c	LH_Eng_S_N___c	STRING	STRING
MSP Selected	MSP Selected	MSP_Selected___c	MSP_Selected___c	PICKLIST	PICKLIST
MSP	MSP	MSP___c	MSP___c	PICKLIST	PICKLIST
Model Number	Model Number	Model_Number___c	Model_Number___c	STRING	STRING
Fleet Asset Aircraft Number	Fleet Asset Aircraft Number	New_Aircraft_Form_Number___c	New_Aircraft_Form_Number___c	STRING	STRING
Operational Based	Operational Based	Operational_Based_City_Country___c	Operational_Based_City_Country___c	PICKLIST	PICKLIST
Operator (if different)	Operator (if different)	Operator_if_different___c	Operator_if_different___c	STRING	STRING
Primary Maint. Provider	Primary Maint. Provider	Primary_Maint_Provider___c	Primary_Maint_Provider___c	REFERENCE (Contact)	REFERENCE (Contact)
Eng #2. Cycles	Eng #2. Cycles	RH_Eng_Cycles___c	RH_Eng_Cycles___c	STRING	STRING
Eng #2. Hours	Eng #2. Hours	RH_Eng_Hours___c	RH_Eng_Hours___c	STRING	STRING
Eng #2. S/N	Eng #2. S/N	RH_Eng_S_N___c	RH_Eng_S_N___c	STRING	STRING
SBU	SBU	SBU___c	SBU___c	PICKLIST	PICKLIST
Satellite Equipment	Satellite Equipment	Satellite_Equipment___c	Satellite_Equipment___c	PICKLIST	PICKLIST
Significant Customer Delivery Issues	Significant Customer Delivery Issues	Significant_Customer_Delivery_Issues___c	Significant_Customer_Delivery_Issues___c	TEXTAREA	TEXTAREA
Sub Region	Sub Region	Sub_Region___c	Sub_Region___c	PICKLIST	PICKLIST
Submission Date	Submission Date	Submission_Date___c	Submission_Date___c	DATETIME	DATETIME
Submitted by	Submitted by	Submitted_by___c	Submitted_by___c	REFERENCE (User)	REFERENCE (User)
Voice Service Provider	Voice Service Provider	Voice_Service_Provider___c	Voice_Service_Provider___c	PICKLIST	PICKLIST
Wheels & Brakes Comments	Wheels & Brakes Comments	Wheels_Brakes_Comments___c	Wheels_Brakes_Comments___c	TEXTAREA	TEXTAREA
Wheels & Brakes	Wheels & Brakes	Wheels_Brakes___c	Wheels_Brakes___c	PICKLIST	PICKLIST
New Alert Identification	New Alert Identification	New_Alert_Identification___c	New_Alert_Identification___c	BOOLEAN	BOOLEAN
Fleet Asset Notification	Fleet Asset Notification	Fleet_Asset_Notification___c	Fleet_Asset_Notification___c	BOOLEAN	BOOLEAN
Record Code	Record Code	Record_Code___c	Record_Code___c	PICKLIST	PICKLIST
Record Class	Record Class	Record_Class___c	Record_Class___c	PICKLIST	PICKLIST
Record Data Owner	Record Data Owner	Record_Data_Owner___c	Record_Data_Owner___c	REFERENCE (Contact)	REFERENCE (Contact)
Retention Hold	Retention Hold	Retention_Hold___c	Retention_Hold___c	BOOLEAN	BOOLEAN
Retention Hold Reason	Retention Hold Reason	Retention_Hold_Reason___c	Retention_Hold_Reason___c	TEXTAREA	TEXTAREA
Eng #4. S/N	Eng #4. S/N	Eng_4_S_N___c	Eng_4_S_N___c	STRING	STRING
Eng #4. Model	Eng #4. Model	Eng_4_Model___c	Eng_4_Model___c	STRING	STRING
Eng #4. Hours	Eng #4. Hours	Eng_4_Hours___c	Eng_4_Hours___c	STRING	STRING
# of Engines	# of Engines	of_Engines___c	of_Engines___c	DOUBLE	DOUBLE
Site Id	Site Id	Site_Id___c	Site_Id___c	STRING	STRING
Site Name	Site Name	Site_Name___c	Site_Name___c	STRING	STRING
Site Platform	Site Platform	Site_Platform___c	Site_Platform___c	STRING	STRING
Platform Parent Name	Platform Parent Name	Platform_Parent_Name___c	Platform_Parent_Name___c	REFERENCE (Platform___c)	REFERENCE (Platform___c)

AccountSRFleet	AccountSRFleet	AccountSRFleet__c	AccountSRFleet__c	STRING	STRING
Area Sales Manager	Area Sales Manager	Area_Sales_Manager__c	Area_Sales_Manager__c	REFERENCE (User)	REFERENCE (User)
A/C Cycles Avg Day P12	A/C Cycles Avg Day P12	A_C_Cycles_Avg_Day_P12__c	A_C_Cycles_Avg_Day_P12__c	DOUBLE	DOUBLE
Customer Support Manager	Customer Support Manager	Customer_Support_Manager__c	Customer_Support_Manager__c	REFERENCE (User)	REFERENCE (User)
A/C Cycles P12	A/C Cycles P12	A_C_Cycles_P12__c	A_C_Cycles_P12__c	DOUBLE	DOUBLE
A/C Hours Avg Day P12	A/C Hours Avg Day P12	A_C_Hours_Avg_Day_P12__c	A_C_Hours_Avg_Day_P12__c	DOUBLE	DOUBLE
A/C Hours P12	A/C Hours P12	A_C_Hours_P12__c	A_C_Hours_P12__c	DOUBLE	DOUBLE
Avg Annual Cycles	Avg Annual Cycles	Avg_Annual_Cycles__c	Avg_Annual_Cycles__c	DOUBLE	DOUBLE
Avg Annual Hours	Avg Annual Hours	Avg_Annual_Hours__c	Avg_Annual_Hours__c	DOUBLE	DOUBLE
Build Year	Build Year	Build_Year__c	Build_Year__c	DOUBLE	DOUBLE
Cumm Cycles	Cumm Cycles	Cumm_Cycles__c	Cumm_Cycles__c	DOUBLE	DOUBLE
Cumm Hours	Cumm Hours	Cumm_Hours__c	Cumm_Hours__c	DOUBLE	DOUBLE
First Flight Date	First Flight Date	First_Flight_Date__c	First_Flight_Date__c	DATE	DATE
Hours Date	Hours Date	Hours_Date__c	Hours_Date__c	DATE	DATE
Manager	Manager	Manager__c	Manager__c	REFERENCE {Account}	REFERENCE {Account}
Market Class	Market Class	Market_Class__c	Market_Class__c	STRING	STRING
Market Group	Market Group	Market_Group__c	Market_Group__c	STRING	STRING
Market Status	Market Status	Market_Status__c	Market_Status__c	STRING	STRING
Operator	Operator	Operator__c	Operator__c	REFERENCE {Account}	REFERENCE {Account}
Order Date	Order Date	Order_Date__c	Order_Date__c	DATE	DATE
Owner	Owner	Owner__c	Owner__c	REFERENCE {Account}	REFERENCE {Account}
Primary Usage	Primary Usage	Primary_Usage__c	Primary_Usage__c	STRING	STRING
Status Duration	Status Duration	Status_Duration__c	Status_Duration__c	DOUBLE	DOUBLE
Status Change Date	Status Change Date	Status_Change_Date__c	Status_Change_Date__c	DATE	DATE
Sub Lessor	Sub Lessor	Sub_Lessor__c	Sub_Lessor__c	REFERENCE {Account}	REFERENCE {Account}
Trust	Trust	Trust__c	Trust__c	STRING	STRING
Alternate Account	Alternate Account	Alternate_Account__c	Alternate_Account__c	REFERENCE {Account}	REFERENCE {Account}
Aircraft Account Alias	Aircraft Account Alias	Account_Alias__c	Account_Alias__c	STRING	STRING
Aircraft Maintenance	Aircraft Maintenance	Aircraft_Maintenance__c	Aircraft_Maintenance__c	REFERENCE {Platform_Maintenance__c}	REFERENCE {Platform_Maintenance__c}
Aircraft Maintenance Date	Aircraft Maintenance Date	Aircraft_Maintenance_Date__c	Aircraft_Maintenance_Date__c	DATE	DATE
Eligible Offering Fleet Assets	Eligible Offering Fleet Assets	Eligible_Offering_Fleet_Assets__c	Eligible_Offering_Fleet_Assets__c	REFERENCE {Account_Eligible_RMU_Fleet_Asset__c}	REFERENCE {Account_Eligible_RMU_Fleet_Asset__c}
Dassault CSM	Dassault CSM	Dassault_CSM__c	Dassault_CSM__c	REFERENCE (User)	REFERENCE (User)
Dassault Mood	Dassault Mood	Dassault_Mood__c	Dassault_Mood__c	PICKLIST	PICKLIST
Dassault Operator	Dassault Operator	Dassault_Operator__c	Dassault_Operator__c	STRING	STRING
Event	Event	Event__c	Event__c	REFERENCE {Event__c}	REFERENCE {Event__c}
Principal Name	Principal Name	Principal_Name__c	Principal_Name__c	STRING	STRING
Principal Status	Principal Status	Principal_Status__c	Principal_Status__c	PICKLIST	PICKLIST
FG ID		FG_ID__c		STRING	
Operator ICAO		Operator_ICAO__c		REFERENCE {Aircraft_Base__c}	
NG HAPPi Platform Name		NG_HAPPI_Platform_Name__c		STRING	
Operator State		Operator_State__c		STRING	
Operator Country		Operator_Country__c		STRING	
City		City__c		STRING	
Admin		Admin__c		BOOLEAN	
Base City		Base_City1__c		STRING	
Base IATA		Base_IATA1__c		STRING	
Base ICAO		Base_ICAO1__c		STRING	
Country		Country1__c		STRING	
Region		Region1__c		STRING	
States		States__c		STRING	
Inside Sales		Inside_Sales__c		REFERENCE (User)	

Plant_Code_Master__c

Field Label in Source	Field Label in Destination	API Name in Source	API Name in Destination	Field Type in Source	Field Type in Destination	Required in Destination	Validation Level Required in Destination	Layout Level Required in Destination
Owner ID	Owner ID	OwnerId	OwnerId	REFERENCE (Group,User)	REFERENCE {Group,User}	✓		
Plant Code	Plant Code	Name	Name	STRING	STRING			
Currency ISO Code	Currency ISO Code	CurrencyIsoCode	CurrencyIsoCode	PICKLIST	PICKLIST			
Address	Address	Address__c	Address__c	STRING	STRING			
Atlas Plant Id	Atlas Plant Id	Atlas_Plant_Id__c	Atlas_Plant_Id__c	STRING	STRING			
City	City	City__c	City__c	STRING	STRING			
Comments	Comments	Comments__c	Comments__c	TEXTAREA	TEXTAREA			
Country Code	Country Code	Country_Code__c	Country_Code__c	STRING	STRING			
Country Name	Country Name	Country_Name__c	Country_Name__c	STRING	STRING			
Description	Description	Description__c	Description__c	TEXTAREA	TEXTAREA			
Plant Name	Plant Name	Plant_Name__c	Plant_Name__c	STRING	STRING			
Postal Code	Postal Code	Postal_Code__c	Postal_Code__c	STRING	STRING			
Public Plant Name	Public Plant Name	Public_Plant_Name__c	Public_Plant_Name__c	STRING	STRING			
SAP Live	SAP Live	SAP_Live__c	SAP_Live__c	BOOLEAN	BOOLEAN			
SAP Plant Code	SAP Plant Code	SAP_Plant_Code__c	SAP_Plant_Code__c	STRING	STRING			
State	State	State__c	State__c	STRING	STRING			
Cage Code	Cage Code	Cage_Code__c	Cage_Code__c	STRING	STRING			
LID Code	LID Code	LID_Code__c	LID_Code__c	STRING	STRING			
Status	Status	Status__c	Status__c	PICKLIST	PICKLIST			
SAP Go Live Date	SAP Go Live Date	SAP_Go_Live_Date__c	SAP_Go_Live_Date__c	DATE	DATE			
Record Code	Record Code	Record_Code__c	Record_Code__c	PICKLIST	PICKLIST			
Record Class	Record Class	Record_Class__c	Record_Class__c	PICKLIST	PICKLIST			
Record Data Owner	Record Data Owner	Record_Data_Owner__c	Record_Data_Owner__c	REFERENCE {Contact}	REFERENCE {Contact}			
Retention Hold	Retention Hold	Retention_Hold__c	Retention_Hold__c	BOOLEAN	BOOLEAN		✓	
Retention Hold Reason	Retention Hold Reason	Retention_Hold_Reason__c	Retention_Hold_Reason__c	TEXTAREA	TEXTAREA		✓	
UFR SAP Plant Name	UFR SAP Plant Name	UFR_SAP_Plant_Name__c	UFR_SAP_Plant_Name__c	STRING	STRING			
D&S BP KeyCode	D&S BP KeyCode	D_S_BP_KeyCode__c	D_S_BP_KeyCode__c	STRING	STRING			
D&S DS KeyCode	D&S DS KeyCode	D_S_DS_KeyCode__c	D_S_DS_KeyCode__c	STRING	STRING			

OFFERING_MAPPER__c

Field Label in Source	Field Label in Destination	API Name in Source	API Name in Destination	Field Type in Source	Field Type in Destination	Required in Destination	Validation Level Required in Destination	Layout Level Required in Destination
Offering Platform Name	Offering Platform Name	Name	Name	STRING	STRING			
Currency ISO Code	Currency ISO Code	CurrencyIsoCode	CurrencyIsoCode	PICKLIST	PICKLIST			
Aircraft Platform ID	Aircraft Platform ID	AC_PLTFM_ID__c	AC_PLTFM_ID__c	DOUBLE	DOUBLE			
Aircraft Platform	Aircraft Platform	Aircraft_Platform__c	Aircraft_Platform__c	REFERENCE {Platform__c}	REFERENCE {Platform__c}			
Database	Database	DATABASE_IND__c	DATABASE_IND__c	STRING	STRING			
Data Load Date	Data Load Date	DATA_LOAD_DT__c	DATA_LOAD_DT__c	DATETIME	DATETIME			
Offering Incorporation Timing	Offering Incorporation Timing	RMU_Incorporation_Timing__c	RMU_Incorporation_Timing__c	PICKLIST	PICKLIST			
EIS Date	EIS Date	EIS_DT__c	EIS_DT__c	DATETIME	DATETIME			
Library Path	Library Path	Library_Path__c	Library_Path__c	URL	URL			
Offering Flyaway Price	Offering Flyaway Price	FLY_AWAY_PRC__c	FLY_AWAY_PRC__c	CURRENCY	CURRENCY			
Hardware?	Hardware?	HARDWARE_IND__c	HARDWARE_IND__c	STRING	STRING			
High Level Benefit	High Level Benefit	HIGH_LEVEL_BENEFIT_TXT__c	HIGH_LEVEL_BENEFIT_TXT__c	STRING	STRING			
HSB Num	HSB Num	HSB_NUM__c	HSB_NUM__c	STRING	STRING			
Include in revenue?	Include in revenue?	INCLUDE_IN_REV_IND__c	INCLUDE_IN_REV_IND__c	STRING	STRING			
Offering Incorporation Timing Comments	Offering Incorporation Timing Comments	RMU_Incorporation_Timing_Comments__c	RMU_Incorporation_Timing_Comments__c	TEXTAREA	TEXTAREA			
Offering Contract	Offering Contract	OFFERING_CONTR	OFFERING_CONTR	STRING	STRING			

Type	Type	ACT_TYPE_CD__c	ACT_TYPE_CD__c	STRING	STRING
Offering ID	Offering ID	OFFERING_ID_SQ__c	OFFERING_ID_SQ__c	DOUBLE	DOUBLE
Option	Option	OPTION_IND__c	OPTION_IND__c	STRING	STRING
Other	Other	OTHER_IND__c	OTHER_IND__c	STRING	STRING
Product Manager	Product Manager	PROD_MANAGER_TXT__c	PROD_MANAGER_TXT__c	STRING	STRING
Restricted Table	Restricted Table	RESTRICTED_TABLE_IND__c	RESTRICTED_TABLE_IND__c	STRING	STRING
Offering Dealer Price	Offering Dealer Price	RMU_DEALER_PRC__c	RMU_DEALER_PRC__c	CURRENCY	CURRENCY
Offering Honeywell Price	Offering Honeywell Price	RMU_HONEYWELL_PRC__c	RMU_HONEYWELL_PRC__c	CURRENCY	CURRENCY
Offering?	Offering?	RMU_IND__c	RMU_IND__c	STRING	STRING
Offering Value ID	Offering Value ID	RMU_VALUE_ID__c	RMU_VALUE_ID__c	DOUBLE	DOUBLE
Service?	Service?	SERVICE_IND__c	SERVICE_IND__c	STRING	STRING
Software?	Software?	SOFTWARE_IND__c	SOFTWARE_IND__c	STRING	STRING
Source File Updated	Source File Updated	SOURCE_FILE_UP_DATED_ON_DT__c	SOURCE_FILE_UP_DATED_ON_DT__c	DATETIME	DATETIME
Tail Quantity	Tail Quantity	TAIL_QTY__c	TAIL_QTY__c	DOUBLE	DOUBLE
Tail Revenue Amount	Tail Revenue Amount	TAIL_REV_AMT__c	TAIL_REV_AMT__c	CURRENCY	CURRENCY
Tech Sales Lead	Tech Sales Lead	TECH_SALES_LEAD_TXT__c	TECH_SALES_LEAD_TXT__c	STRING	STRING
Valid For Check "A"	Valid For Check "A"	Valid_For_Check_A__c	Valid_For_Check_A__c	BOOLEAN	BOOLEAN
Valid For Check "B"	Valid For Check "B"	Valid_For_Check_B__c	Valid_For_Check_B__c	BOOLEAN	BOOLEAN
Valid For Check "C"	Valid For Check "C"	Valid_For_Check_C__c	Valid_For_Check_C__c	BOOLEAN	BOOLEAN
Valid For Check "D"	Valid For Check "D"	Valid_For_Check_D__c	Valid_For_Check_D__c	BOOLEAN	BOOLEAN
AC Sales Issues	AC Sales Issues	AC_SALES_ISSUES_TXT__c	AC_SALES_ISSUES_TXT__c	STRING	STRING
OFFERING TYPE	OFFERING TYPE	OFFERING_TYPE_NM__c	OFFERING_TYPE_NM__c	STRING	STRING
Product Mapping	Product Mapping	Product_Mapping__c	Product_Mapping__c	REFERENCE {Product2}	REFERENCE {Product2}
OFFERING_NM	OFFERING_NM	OFFERING_NM__c	OFFERING_NM__c	STRING	STRING
Source Created Date	Source Created Date	Source_Created_Date__c	Source_Created_Date__c	DATETIME	DATETIME
Source Modified Date	Source Modified Date	Source_Modified_Date__c	Source_Modified_Date__c	DATETIME	DATETIME
Record Code	Record Code	Record_Code__c	Record_Code__c	PICKLIST	PICKLIST
Record Class	Record Class	Record_Class__c	Record_Class__c	PICKLIST	PICKLIST
Record Data Owner	Record Data Owner	Record_Data_Owner__c	Record_Data_Owner__c	REFERENCE {Contact}	REFERENCE {Contact}
Retention Hold	Retention Hold	Retention_Hold__c	Retention_Hold__c	BOOLEAN	BOOLEAN ✓
Retention Hold Reason	Retention Hold Reason	Retention_Hold_Reason__c	Retention_Hold_Reason__c	TEXTAREA	TEXTAREA ✓
STC	STC	STC__c	STC__c	TEXTAREA	TEXTAREA
Library Title	Library Title	Library_Title__c	Library_Title__c	STRING	STRING
EASA STC Number	EASA STC Number	EASA_STC_Number__c	EASA_STC_Number__c	STRING	STRING
FAA STC Number	FAA STC Number	FAA_STC_Number__c	FAA_STC_Number__c	STRING	STRING
OEM S/B Number	OEM S/B Number	OEM_S_B_Number__c	OEM_S_B_Number__c	STRING	STRING
HSB Dealer	HSB Dealer	HSB_Dealer__c	HSB_Dealer__c	STRING	STRING
Offering Platform Briefcase	Offering Platform Briefcase	RMU_Briefcase__c	RMU_Briefcase__c	URL	URL
Aircraft Production Quantity	Aircraft Production Quantity	Aircraft_Production_Quantity__c	Aircraft_Production_Quantity__c	DOUBLE	DOUBLE
OEM S/B Name	OEM S/B Name	OEM_S_B_Name__c	OEM_S_B_Name__c	TEXTAREA	TEXTAREA
Other STC Number	Other STC Number	Other_STC_Number__c	Other_STC_Number__c	STRING	STRING
Certication Comments	Certication Comments	Certication_Comments__c	Certication_Comments__c	TEXTAREA	TEXTAREA
HSB Operator	HSB Operator	HSB_Operator__c	HSB_Operator__c	STRING	STRING
Platform Launch Status	Platform Launch Status	LAUNCH_STATUS_TXT__c	LAUNCH_STATUS_TXT__c	PICKLIST	PICKLIST
Platform Sales Issues	Platform Sales Issues	Platform_Sales_Issues__c	Platform_Sales_Issues__c	TEXTAREA	TEXTAREA
General Platform Comments	General Platform Comments	General_Platform_Comments__c	General_Platform_Comments__c	TEXTAREA	TEXTAREA
TSO	TSO	TSO__c	TSO__c	PICKLIST	PICKLIST
Pricing Comments	Pricing Comments	Pricing_Comments__c	Pricing_Comments__c	TEXTAREA	TEXTAREA
Offering Platform Probability	Offering Platform Probability	RMU_Platform_Probability__c	RMU_Platform_Probability__c	PERCENT	PERCENT
TSO Date	TSO Date	TSO_Date__c	TSO_Date__c	DATE	DATE
EASA STC Date	EASA STC Date	EASA_STC_DT__c	EASA_STC_DT__c	DATE	DATE
FAA STC Date	FAA STC Date	FAA_STC_DT__c	FAA_STC_DT__c	DATE	DATE
OEM S/B Date	OEM S/B Date	OEM_S_B_Date__c	OEM_S_B_Date__c	DATE	DATE

Other STC Date	Other STC Date	Other_STC_Date__c	Other_STC_Date__c	DATE	DATE
Offering Platform Product Ratio	Offering Platform Product Ratio	RMU_Platform_Product_Ratio__c	RMU_Platform_Product_Ratio__c	PERCENT	PERCENT
TC STC Date	TC STC Date	TC_STC_Date__c	TC_STC_Date__c	DATE	DATE
TC STC Number	TC STC Number	TC_STC_Number__c	TC_STC_Number__c	STRING	STRING
CASA STC Date	CASA STC Date	CASA_STC_Date__c	CASA_STC_Date__c	DATE	DATE
CASA STC Number	CASA STC Number	CASA_STC_Number__c	CASA_STC_Number__c	STRING	STRING
CAAC STC Date	CAAC STC Date	CAAC_STC_Date__c	CAAC_STC_Date__c	DATE	DATE
CAAC STC Number	CAAC STC Number	CAAC_STC_Number__c	CAAC_STC_Number__c	STRING	STRING
ANAC STC Date	ANAC STC Date	ANAC_STC_Date__c	ANAC_STC_Date__c	DATE	DATE
ANAC STC Number	ANAC STC Number	ANAC_STC_Number__c	ANAC_STC_Number__c	STRING	STRING
DGCA STC Date	DGCA STC Date	DGCA_STC_Date__c	DGCA_STC_Date__c	DATE	DATE
DGCA STC Number	DGCA STC Number	DGCA_STC_Number__c	DGCA_STC_Number__c	STRING	STRING
Offering Platform Eligibility Start Date	Offering Platform Eligibility Start Date	RMU_Platform_Eligibility_Start_Date__c	RMU_Platform_Eligibility_Start_Date__c	DATE	DATE
Offering Platform Eligibility End Date	Offering Platform Eligibility End Date	RMU_Platform_Eligibility_End_Date__c	RMU_Platform_Eligibility_End_Date__c	DATE	DATE
Offering Platform Certification	Offering Platform Certification	Offering_Platform_Certification__c	Offering_Platform_Certification__c	REFERENCE {RMU_Platform_Certification__c}	REFERENCE {RMU_Platform_Certification__c}

▼ BK_Account__c

Field Label in Source	Field Label in Destination	API Name in Source	API Name in Destination	Field Type in Source	Field Type in Destination	Required in Destination	Validation Level Required in Destination	Layout Level Required in Destination
Owner ID	Owner ID	OwnerId	OwnerId	REFERENCE {Group,User}	REFERENCE {Group,User}	✓		
Currency ISO Code	Currency ISO Code	CurrencyIsoCode	CurrencyIsoCode	PICKLIST	PICKLIST			
Dealer Locator AKA or DBA	Dealer Locator AKA or DBA	AKA_or_DBA__c	AKA_or_DBA__c	TEXTAREA	TEXTAREA			
Account Notes	Account Notes	Account_Notes__c	Account_Notes__c	TEXTAREA	TEXTAREA			
Account	Account	Account__c	Account__c	REFERENCE {Account}	REFERENCE {Account}			
Aero_address_ref	Aero_address_ref	Aero_address_ref__c	Aero_address_ref__c	STRING	STRING			
Aviall REV YTD	Aviall REV YTD	Aviall_REV_YTD__c	Aviall_REV_YTD__c	CURRENCY	CURRENCY			
VSE Acct#	VSE Acct#	VSE_Acct__c	VSE_Acct__c	STRING	STRING			
BK Account Type	BK Account Type	BK_Account_Type__c	BK_Account_Type__c	PICKLIST	PICKLIST			
AeroVue Dealer	AeroVue Dealer	BK_AeroVue_Dealer__c	BK_AeroVue_Dealer__c	BOOLEAN	BOOLEAN			
Aviall_Acct2	Aviall_Acct2	BK_Aviall_Acct2__c	BK_Aviall_Acct2__c	STRING	STRING			
Aviall_Acct3	Aviall_Acct3	BK_Aviall_Acct3__c	BK_Aviall_Acct3__c	STRING	STRING			
Aviall Acct	Aviall Acct	BK_Aviall_Acct__c	BK_Aviall_Acct__c	STRING	STRING			
Aviall_REV_Prior_YR	REV_Prior_YR	BK_Aviall_REV_Prior_YR__c	BK_Aviall_REV_Prior_YR__c	CURRENCY	CURRENCY			
Channel Partner Tier Level	Channel Partner Tier Level	BK_Channel_Partner_Tier_Level__c	BK_Channel_Partner_Tier_Level__c	PICKLIST	PICKLIST			
DD AC	DD AC	BK_DD_AC__c	BK_DD_AC__c	PERCENT	PERCENT			
DD AF	DD AF	BK_DD_AF__c	BK_DD_AF__c	PERCENT	PERCENT			
DD AV	DD AV	BK_DD_AV__c	BK_DD_AV__c	PERCENT	PERCENT			
DD AX	DD AX	BK_DD_AX__c	BK_DD_AX__c	PERCENT	PERCENT			
DD BE	DD BE	BK_DD_BE__c	BK_DD_BE__c	PERCENT	PERCENT			
DD BR	DD BR	BK_DD_BR__c	BK_DD_BR__c	PERCENT	PERCENT			
DD CM	DD CM	BK_DD_CM__c	BK_DD_CM__c	PERCENT	PERCENT			
DD CS	DD CS	BK_DD_CS__c	BK_DD_CS__c	PERCENT	PERCENT			
DD F8	DD F8	BK_DD_F8__c	BK_DD_F8__c	PERCENT	PERCENT			
DD FF	DD FF	BK_DD_FF__c	BK_DD_FF__c	PERCENT	PERCENT			
DD GA	DD GA	BK_DD_GA__c	BK_DD_GA__c	PERCENT	PERCENT			
DD G	DD G	BK_DD_G__c	BK_DD_G__c	PERCENT	PERCENT			
DD HH	DD HH	BK_DD_HH__c	BK_DD_HH__c	PERCENT	PERCENT			
DD M	DD M	BK_DD_M__c	BK_DD_M__c	PERCENT	PERCENT			

DD NV	DD NV	BK_DD_NV__c	BK_DD_NV__c	PERCENT	PERCENT
DD SA	DD SA	BK_DD_SA__c	BK_DD_SA__c	PERCENT	PERCENT
DD S	DD S	BK_DD_S__c	BK_DD_S__c	PERCENT	PERCENT
DD TS	DD TS	BK_DD_TS__c	BK_DD_TS__c	PERCENT	PERCENT
BK Dealer Loc Address	BK Dealer Loc Address	BK_Dealer_Loc_Address__c	BK_Dealer_Loc_Address__c	TEXTAREA	TEXTAREA
Dealer Loc Add #	Dealer Loc Add #	BK_Dealer_Location_Address__c	BK_Dealer_Location_Address__c	REFERENCE {Account_Address__c}	REFERENCE {Account_Address__c}
On BK Dealer Locator	On BK Dealer Locator	BK_Dealer_Locator__c	BK_Dealer_Locator__c	PICKLIST	PICKLIST
BK ICAO Code	BK ICAO Code	BK_ICAO_Code__c	BK_ICAO_Code__c	STRING	STRING
BK SAP Accounts	BK SAP Accounts	BK_SAP_Accounts__c	BK_SAP_Accounts__c	STRING	STRING
BK_SFDC_ID_Cross_Ref	BK_SFDC_ID_Cross_Ref	BK_SFDC_ID_Cross_Ref__c	BK_SFDC_ID_Cross_Ref__c	STRING	STRING
COOP Earned	COOP Earned	COOP_Earned__c	COOP_Earned__c	CURRENCY	CURRENCY
Contract Manager Email	Contract Manager Email	Contract_Manager_Email__c	Contract_Manager_Email__c	EMAIL	EMAIL
Contracts Manager	Contracts Manager	Contracts_Manager__c	Contracts_Manager__c	STRING	STRING
Customer Support Manager	Customer Support Manager	Customer_Support_Manager__c	Customer_Support_Manager__c	PICKLIST	PICKLIST
Dealer Geocode (Latitude)	Dealer Geocode (Latitude)	Dealer_Geocode__Latitude__s	Dealer_Geocode__Latitude__s	DOUBLE	DOUBLE
Dealer Geocode (Longitude)	Dealer Geocode (Longitude)	Dealer_Geocode__Longitude__s	Dealer_Geocode__Longitude__s	DOUBLE	DOUBLE
Dealer Inactive?	Dealer Inactive?	Dealer_Inactive__c	Dealer_Inactive__c	BOOLEAN	BOOLEAN
Distributor#2	Distributor#2	Distributor_2__c	Distributor_2__c	STRING	STRING
Distributor#	Distributor#	Distributor__c	Distributor__c	STRING	STRING
ES - Repair Request	ES - Repair Request	ES_Repair_Request__c	ES_Repair_Request__c	STRING	STRING
Expiration Date	Expiration Date	Expiration_Date__c	Expiration_Date__c	DATE	DATE
GTA	GTA	GTA__c	GTA__c	STRING	STRING
HIP	HIP	HIP__c	HIP__c	STRING	STRING
HTTP Response	HTTP Response	HTTP_Response__c	HTTP_Response__c	DOUBLE	DOUBLE
HW Acct	HW Acct	HW_Acct__c	HW_Acct__c	STRING	STRING
Limited Existing Repair Contract	Limited Existing Repair Contract	Limited_Existing_Repair_Contract__c	Limited_Existing_Repair_Contract__c	BOOLEAN	BOOLEAN
Olathe_Acct#2	Olathe_Acct#2	Olathe_Acct_2__c	Olathe_Acct_2__c	STRING	STRING
Olathe Acct#	Olathe Acct#	Olathe_Acct__c	Olathe_Acct__c	STRING	STRING
Primary Contact	Primary Contact	Primary_Contact__c	Primary_Contact__c	REFERENCE {Contact}	REFERENCE {Contact}
Distributor/Probable Supplier	Distributor/Probable Supplier	Probable_Supplier__c	Probable_Supplier__c	PICKLIST	PICKLIST
Repair Level	Repair Level	Repair_Level__c	Repair_Level__c	PICKLIST	PICKLIST
Royalty_Accepted	Royalty_Accepted	Royalty_Accepted__c	Royalty_Accepted__c	BOOLEAN	BOOLEAN
Website Redirect	Website Redirect	Website_Redirect__c	Website_Redirect__c	URL	URL
Dealer Phone	Dealer Phone	Dealer_Phone__c	Dealer_Phone__c	PHONE	PHONE
Dealer Website	Dealer Website	Dealer_Website__c	Dealer_Website__c	URL	URL
ASM Notes	ASM Notes	ASM_Notes__c	ASM_Notes__c	TEXTAREA	TEXTAREA
Non_BK Customer Name	Non_BK Customer Name	Non_BK_Customer_Name__c	Non_BK_Customer_Name__c	TEXTAREA	TEXTAREA
Region	Region	Region__c	Region__c	PICKLIST	PICKLIST
Customer Family	Customer Family	Customer_Family__c	Customer_Family__c	STRING	STRING
Distributor Acct#3	Distributor Acct#3	Distributor_Acct_3__c	Distributor_Acct_3__c	STRING	STRING
Olathe Acct#3	Olathe Acct#3	Olathe_Acct_3__c	Olathe_Acct_3__c	STRING	STRING
Other YTD Rev	Other YTD Rev	Other_YTD_Rev__c	Other_YTD_Rev__c	CURRENCY	CURRENCY
UAG#	UAG#	UAG__c	UAG__c	STRING	STRING
BK Revenue Segment	BK Revenue Segment	BK_Revenue_Segment__c	BK_Revenue_Segment__c	PICKLIST	PICKLIST
Aviall Acct#4	Aviall Acct#4	BK_Aviall_Acct4__c	BK_Aviall_Acct4__c	STRING	STRING
Olathe Acct#4	Olathe Acct#4	Olathe_Acct_4__c	Olathe_Acct_4__c	STRING	STRING
Distributor Acct#4	Distributor Acct#4	Distributor_Acct_4__c	Distributor_Acct_4__c	STRING	STRING
Distributor Acct#5	EDMO Acct#5	Distributor_Acct_5__c	Distributor_Acct_5__c	STRING	STRING
Quotes Contact Main	Quotes Contact Main	Quotes_Contact_Main__c	Quotes_Contact_Main__c	EMAIL	EMAIL
Quotes Contact Person	Quotes Contact Person	Quotes_Contact_Person__c	Quotes_Contact_Person__c	TEXTAREA	TEXTAREA
Quotes Contact Person Email	Quotes Contact Person Email	Quotes_Contact_Person_Email__c	Quotes_Contact_Person_Email__c	EMAIL	EMAIL
Contract Name	Contract Name	Contract_Name__c	Contract_Name__c	MULTIPICKLIST	MULTIPICKLIST
Contract Status	Contract Status	Contract_Status__c	Contract_Status__c	PICKLIST	PICKLIST
Contract Second	Contract Second	Contract_Second__c	Contract_Second__c	PICKLIST	PICKLIST

Contract Second Status	Contract Second Status	Contract_Second_Status__c	Contract_Second_Status__c	PICKLIST	PICKLIST
	Quotes Contact 2 Email		Quotes_Contact_2_Email__c		EMAIL
	Quotes Contact 2 Person		Quotes_Contact_2_Person__c		STRING
	TruTrak Dealer		TruTrak_Dealer__c		BOOLEAN
	Website/Marketing Person		Website_Marketing_Person__c		STRING
	Website/Marketing Email		Website_Marketing_Email__c		EMAIL
	BK-SAP REV YTD		BK_SAP_REV_YTD__c		CURRENCY
	VSE REV YTD		VSE_REV_YTD__c		CURRENCY
	EDMO REV YTD		EDMO_REV_YTD__c		CURRENCY