Saurabh Babanrao Kubde

Salesforce Technical Consultant
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Summary:

- Over 3 years of professional IT experience with same years of experience on the Salesforce CRM platform as a Salesforce administrator and developer with experience in technical implementation, day-to-day operations, and long-term development/maintenance of Salesforce
- Experience with Salesforce.com in building solutions on force.com for sales cloud, communities
- Work closely with internal and external partners and participate in all phases of new implementations including planning, design of the application, configuration, development and coding of standard and custom objects, fields and integration points
- Hands-on experience with both point-and-click configuration and programmatic
- Customization
- Good understanding of Lightning Web Components (LWC) development.
- Hands on experience on LWC navigation and SLDS grid system.
- Extensive experience in designing Custom Formula Fields, Field Dependencies, Layouts, Validation Rules, Process Builder, Screen Flows, Auto-launched Flows, Lightning Flows, Scheduled Flows, Workflows and Approval Processes for automated alerts, field updates, and email generation according to application requirements
- Hands-on experience with Apex, Lightning web component its Controllers, Asynchronous Apex, and Apex Triggers, Reports and Dashboards, Reporting snapshots and Force.com Platform
- Experience working with integration features such as callouts, future methods, batch and scheduled apex, REST and SOAP APIs
- Strong SOQL/SOSL experience
- Proven understanding of Salesforce security model (profiles, permissions and sharing)
- Implementation experience with AppExchange applications on Force.com platform
- Developed and configured various Dashboards, Custom Reports and Report Folders for different user profiles based on the need in the organization
- Experience with SFDC Developer, Apex data loader for data loads (inserts/updates) in Salesforce
- Experience in deployment using Change Sets and Gearset
- Experience working with salesforce.com sandbox and production environments and experience in managing full sandbox, developer sandbox and Configuration - only sandbox
- Hands-on experience with SFDC governor limits and best practices
- Ability to learn quickly in a dynamic environment and take ownership of projects and multitask in a fast-paced environment

- Strong work ethic, taking ownership of all duties and responsibilities and meeting management objectives
- Exceptional ability to quickly master new concepts and capable of working in a team as well as independently with good communication skills.
- Highly organized resource with the ability to meet deadlines and a smart worker.

Certifications

- Salesforce Certified Platform Developer 1

- Salesforce Certified Administrator

Academic Profile

- Bachelor of Engineering – Computer Science

- College CGPA – 8.34

- 12th Percentage – 77.85

- 10th Percentage – 92.40

Technical Skills

- SFDC Technologies: Salesforce.com, B2B Commerce Cloud, Experience Cloud, Force.com, Visualforce, Apex, Triggers, Workflow, Process Builders, lightning web components (LWC), SOSL, SOQL, Flows, Batch Apex, CRM analytics, Test classes
- Application Expertise: Git, Bit Bucket, Workbench and Salesforce Inspector, Visual Studio Code and CLI
- IDE: Visual Studio Code, Data Loader

Professional Experience

Project #1

Role: Salesforce Developer

Description:

The client is a leading Salesforce consulting partner that is actively working to transform their employee details through the salesforce ecosystem.

Responsibilities:

- Involved in gathering and analyzing the business requirements.
- Prepared technical solution design and broken the business needs to functional and

technical requirements
- Worked on client's projects with crunch timelines and delivered with utmost quality
- Worked/Created a LWC components as per the requirements
- Worked on apex controllers, Apex triggers, Test classes
- Worked/Created a Flow, Process builder, Workflow rules
- Implemented security models as per the requirement
- Worked on multiple similar solutions as per business requirements.

Project #2

Role: Salesforce Developer

Description:

Client makes computer hardware such as: display controllers, touchpads, capacitive touch controllers, fingerprint sensors and more. Synaptics sells its products to original equipment manufacturers (OEMs) for applications including smartphones, tablets, notebooks, automobiles, wearables and PC peripherals.

Responsibilities:

- Analysis of issues and workaround for that issue and implementation of the same.
- Requirement gathering.
- Creation of objects and fields for the same.
- Helped the team members understand the business requirements.
- Resolve their technical queries that arise during the technical implementation.
- Build Apex classes, Process builders, Batch apex, reports to meet the business requirements.
- Created dashboards using CRM analytics
- Build Aura components and LWC components as per requirements.
- Unit Testing.
- Deployment using inbound and outbound change set.

Project #3

Role: Salesforce Developer

Description: The client wanted to integrate the existing system with Salesforce. The project was a US based project which is related to providing pet products and was related to Integrating Salesforce with their external system. The functionality in this project was that the client was

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having static URL and based on this URL the client wanted to integrate with Salesforce.

Responsibilities:

- Attending business meetings and going through BRD's (Business Requirement Documents) to understand requirements
- Preparation of solution approach document to meet the requirements.
- Designing Data model & setup security model to suit various requirements
- Configured Custom settings to store frequently used data such as username and password.
- Worked on the customization of applications such as Apex Triggers, Apex Classes, Async Apex and Test code development.
- Integrated Salesforce with the third-party system using the static URL that was provided by the client.
- Unit Testing of the functionality.
- Deployment of code using Gearset.

Project #4
Role: Salesforce B2B Commerce Consultant
Description:

A US-based company specializing in the sale of a wide variety of spectacles aims to provide business users with a seamless experience to order spectacles and spare parts.

Responsibilities:

- Set up B2B commerce cloud
- Created store, catalog, buyer account, policy, price books, searchable fields, filters, etc.
- Set up the store administration
- Created required LWC components
- Imported product data using data loader
- Worked on translation workbench
- Created email templates and Implemented functionality to receive email as per user language
- Created categories for store
- Created profiles, permission sets, email templates, community user
- Set up the domain for community site

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Project #5
Role: Salesforce developer
Description:

Successfully analyzed diverse business scenarios & implemented various requirements related to Sales Cloud.

Responsibilities:

- Worked with various salesforce.com objects like Accounts, Contacts, Cases, Opportunities, Reports and Dashboards and custom objects.
- Worked with the sales operations team, product management team and other stakeholders to capture requirements.
- Worked with functional leads to transform and develop new requirements into design, implementation.
- Administrated and monitored the company's Salesforce Sales cloud application by creating the flow, apex trigger and Lightning web component for various requirements.
- Created Profiles, Roles based on Organization role hierarchy and implemented Record-Level and Field-Level security and configured their sharing settings.
- Created Reports and Dashboards as per the customer requirements.
- Worked on Record Types, Validation Rules and Page Layouts.
- Build the organization's role hierarchy by adding the roles as per the organization structure and creating custom profiles to satisfy the organization's hierarchy.
- Created Workflow Rules, Page Layouts, Approval Process, Tasks, Email Alerts, Field Updates and Workflow & Approvals.
- Created business process functional documents.
- Provided Support to Day-to-Day issues.