Saurabh Kubde   Email: saurabh.kubde@theblueflamelabs.com

Summary:

Senior Technical Consultant having experience in Salesforce Administrative, Salesforce Consultant, Salesforce development, CPQ and Billing.

- Accountable for gathering and assessing the requirements of a project based on literature and communications.
- Good understanding of business requirements and translating these into technical solutions
- Good knowledge in developing Apex triggers, Apex classes, Batch apex, Test classes & configuration, LWC, JavaScript, SOQL, SOSL, Batch Apex
- Hands on experience with SFDC Administrative tasks like creating Profiles, Roles, Users, Page layouts, Workflows, Validation rules, Flows, Process builder, App Builder, Permissions, Salesforce security model
- Good Understanding of salesforce deployment tools like Changeset and Gearset.
- Have good working knowledge of CPQ and Billing
- Good communication and inter-personal skills
- Self-starter, adapt at picking up new skills and technologies, and eager to break new ground

Certifications

- Salesforce Certified Platform Developer 1
- Salesforce Certified Administrator

Academic Profile

- Bachelor of Engineering – Computer Science

Technical Skills

- SFDC Technologies: Salesforce.com, Force.com, Visualforce, Apex, Triggers, Workflow, Process Builders, LWC, SOSL, SOQL, CPQ And Billing, Flows, Batch Apex
- Application Expertise: Git, Bit Bucket
- IDE: Eclipse, Visual Studio Code, Sublime Text

Professional Experience

Project#1   **: Undisclosed**

Role   **: Sr Developer**

Description:

Client was a manufacturing firm. We had to setup CPQ billing from scratch. Build custom business requirement on top of Billing metadata.

Responsibilities:

- Configured Product Rules, Price Rules, Discounts, Legal Entity.
- Involved in CPQ (Configure, Price& Quote) design and mapped to the Salesforce custom objects
- Applied various discounts or markups to customize pricing on your products.
- Setup Invoice scheduler as per business requirement.
- Involved in validating & testing process flow for invoice generation
- Setup General Ledgers and Finance Books
- Build logic for Order Management and Generation.

Project#2   **: Undisclosed**

Role   **: Technical Consultant**

Description:

Worked on Salesforce CPQ where the client wanted to create Product rules & Price rules so that products are rendered with respect to the product package having appropriate pricing.

Responsibilities:

- Responsible for coordinating with the end-client/ project managers, to better customize, and utilize the full functionality of the Salesforce.com CRM solution.
- Responsible for overall configuration i.e., creating Product & Price Rules.
- Responsible for Testing the necessary configurations.
- Worked on the quote line editor
- Modified Cart configurator based on customer requirements.

- Responsible for debugging CPQ and QCP issues
- Providing support to existing functionality.
- Prepared test data and plan and conduct basic unit or module testing.

Project#3 : Undisclosed

Role   : Salesforce CPQ Developer

Description:
US based company in digital communications, shipping service and mailing service which use the steel brick CPQ. It provides a solution to a user to order and pay for goods offered to their designated firm and improve transactional and order management processes.

Responsibilities:

- Responsible to perform Steel brick CPQ related configuration for product setup, approval matrices, approval rules, process builders and flows.
- Designed CPQ configuration and integration and responsible creating TDDS, finalizing design & implementation on salesforce security model of access control and data visibility using uses roles, profiles, permissions, public groups, queues, OWD, sharing rules etc.
- Implemented and Involved in CPQ (Configure, Price& Quote) design and mapped to the Salesforce custom objects and involved in Apttus Advanced Workflow Approvals
- Responsible to create QCP script in order to run bulk amount of data for them out of the box functionality.

Project#4   : Undisclosed

Role   : Salesforce Developer

Description:
The client is a leading Salesforce consulting partner that is actively working to transform their

employee salary calculations through salesforce ecosystem.

Responsibilities:

- Involved in gathering and analyzing the business requirements.
- Prepared technical solution design and broken the business needs to functional and technical requirements
- Worked on client's projects with crunch timelines and delivered with utmost quality
- Worked/Created a LWC components as per the requirements
- Worked on apex controllers, Apex triggers
- Worked/Created a Flow, Process builder, Workflow rules
- Implemented security models as per the requirement
- Worked on multiple similar solutions as per business requirements.

Project#5   **: Undisclosed**
Role   **: Developer**

Description:

Client makes computer hardware such as: display controllers, touchpads, capacitive touch controllers, fingerprint sensors and more. Synaptics sells its products to original equipment manufacturers (OEMs) for applications including smartphones, tablets, notebooks, automobiles, wearables and PC peripherals.

Responsibilities:

- Analysis of issues and workaround for that issue and implementation of the same.
- Requirement gathering.
- Creation of objects and fields for the same.
- Helped the team members understand the business requirements.
- Resolve their technical queries that arise during the technical implementation.
- Build Apex classes, Process builders, Batch apex, reports to meet the business requirements.
- Build Aura components and LWC components as per requirements.
- Unit Testing.
- Deployment using inbound and outbound change set.

Project#6   : Undisclosed

Role   : Salesforce Developer

Description: The client wanted to integrate the existing system with Salesforce. The project was a US based project which is related to providing pet products and was related to Integrating Salesforce with their external system. The functionality in this project was that the client was having static URL and based on this URL the client wanted to integrate with Salesforce.

Responsibilities:

- Attending business meetings and going through BRD's (Business Requirement Documents) to understand requirements
- Preparation of solution approach document to meet the requirements.
- Designing Data model & setup security model to suit various requirements
- Configured Custom settings to store frequently used data such as username and password.
- Worked on the customization of applications such as Apex Triggers, Apex Classes, Async Apex and Test code development.
- Integrated Salesforce with the third-party system using the static URL that was provided by the client.
- Unit Testing of the functionality.
- Deployment of code using Gearset.