Saurabh Babanrao Kubde

Salesforce Senior Technical Consultant
Email: saurabhkubde99@gmail.com
Mobile# +91 9689187601
Current Company: Blueflame labs PVT.
Experience: 4 years

Summary:

- Over **4** years of professional IT experience with same years of experience on the Salesforce CRM platform as a Salesforce administrator and developer with experience in technical implementation, day-to-day operations, and long-term development/maintenance of Salesforce
- Experience with Salesforce.com in building solutions on force.com for **Sales cloud**, **Service Cloud, Communities**, **Experience cloud, B2B commerce cloud**
- Hands-on experience with **Apex**, Lightning web component its Controllers, **Asynchronous Apex**, and **Apex Triggers**, Reports and Dashboards, Reporting snapshots and Force.com Platform
- Experience working with integration features such as callouts, future methods, batch and scheduled apex, **REST and SOAP APIs**
- Strong **SOQL/SOSL** experience
- Proven understanding of **Salesforce Security Model** (profiles, permissions and sharing)
- Good understanding of Lightning Web Components (**LWC)** development.
- Hand-on experience with **Lightning Aura Components**
- Work closely with internal and external partners and participate in all phases of new implementations including planning, design of the application, configuration, development and coding of standard and custom objects, fields and integration points
- Hands-on experience with both point-and-click configuration and programmatic customization
- Extensive experience in designing Custom Formula Fields, Field Dependencies, Layouts, **Validation Rules, Process Builder, Screen Flows, Auto-launched Flows, Lightning Flows, Scheduled Flows, Workflows and Approval Processes** for automated alerts, field updates, and email generation according to application requirements
- Developed and configured various Dashboards, Custom Reports and Report Folders for different user profiles based on the need in the organization
- Hand-on with **Data Migration** with tools like Data Loader, Salesforce Inspector etc
- Experience in deployment using **Change Sets** and **Gearset**
- Hands-on experience with SFDC governor limits and **best practices**
- Ability to learn quickly in a dynamic environment and take ownership of projects.

Certifications

- Salesforce Certified Platform Developer 1

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- Salesforce Certified Administrator

- Salesforce Certified Platform App Builder

- Salesforce Certified Associate

Academic Profile

- Bachelor of Engineering (Pune University) – Computer Science

- College CGPA – 8.34 (2017 – 2021)

- 12th Percentage – 77.85 (2017)

- 10th Percentage – 92.40 (2015)

Technical Skills

- **SFDC Technologies**: Salesforce.com, B2B Commerce Cloud, Experience Cloud, Force.com, Visualforce, Apex, Triggers, Workflow, Process Builders, lightning web components (LWC), SOSL, SOQL, Flows, Batch Apex, Test classes, Scheduled apex, Lightning Aura components, SSO (Single Sign-On), Service cloud
- **Application Expertise:** Git, Bit Bucket, Workbench, Data loader, Salesforce Inspector, Visual Studio Code and CLI, Gearset
- **IDE**: Visual Studio Code, Data Loader

Professional Experience

Project #1
Role: Salesforce Developer
Description:
Consulting company working with multiple clients
Responsibilities:
- Involved in gathering and analyzing the business requirements.
- Proactively provide solutions and recommendations to any challenges that may arise
- Prepared technical solution design and broken the business needs to functional and technical requirements
- Worked on client's projects with crunch timelines and delivered with utmost quality
- Worked/Created a LWC components as per the requirements
- Worked on apex controllers, Apex triggers, Test classes, Flows, Process builder,

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Workflow rules
- Implemented security models as per the requirement
- Worked on multiple similar solutions as per business requirements.
- Implemented SSO using Salesforce as the Identity provider and another system (Celum) as a service provider.
- Implemented integration with target system as per requirement
- Worked with various salesforce.com objects like Accounts, Contacts, Cases, Opportunities, Reports and Dashboards and custom objects.
- Worked with the sales operations team, product management team and other stakeholders to capture requirements.
- Worked with functional leads to transform and develop new requirements into design, implementation.
- Created Profiles, Roles based on Organization role hierarchy and implemented Record-Level and Field-Level security and configured their sharing settings.
- Created Reports and Dashboards as per the customer requirements.
- Worked on Record Types, Validation Rules and Page Layouts.
- Build the organization's role hierarchy by adding the roles as per the organization structure and creating custom profiles to satisfy the organization's hierarchy.
- Created Workflow Rules, Page Layouts, Approval Process, Tasks, Email Alerts, Field Updates and Workflow & Approvals.
- Created business process functional documents.
- Provided Support to Day-to-Day issues.
- Worked on gearset for deployment

Project #2

Role: Salesforce Developer

Description:

Client makes computer hardware such as: display controllers, touchpads, capacitive touch controllers, fingerprint sensors and more. Synaptics sells its products to original equipment manufacturers (OEMs) for applications including smartphones, tablets, notebooks, automobiles, wearables and PC peripherals.

Responsibilities:

- Analysis of issues and workaround for that issue and implementation of the same.
- Requirement gathering.
- Creation of objects and fields for the same.
- Helped the team members understand the business requirements.
- Resolve their technical queries that arise during the technical implementation.

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- Build Apex classes, Process builders, Batch apex, reports to meet the business requirements.
- Build Aura components and LWC components as per requirements.
- Unit Testing.
- Followed CI/CD process
- Deployment using inbound and outbound change set.

Project #3

Role: Salesforce B2B Commerce Consultant
Description:

A US-based company specializing in the sale of a wide variety of spectacles aims to provide business users with a seamless experience to order spectacles and spare parts.

Responsibilities:

- Set up B2B commerce cloud
- Created store, catalog, buyer account, policy, price books, searchable fields, filters, etc.
- Set up the store administration
- Created required LWC components
- Imported product data using data loader
- Worked on translation workbench
- Created email templates and Implemented functionality to receive email as per user language
- Created categories for store
- Created profiles, permission sets, email templates, community user
- Set up the domain for community site