

SAURABH KUMAR

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OBJECTIVE

To work in an environment that encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately. .

EXPERIENCE

Home First Finance Company India Ltd.

Feb 2023 - July 2023

Relationship Manager

Ujjain MP

- Built strong relationships with clients and helped them with their finances..
- Successfully contributed to sales initiatives, consistently exceeding targets by leveraging expertise in sales techniques and product knowledge.
- Made sure to evaluate customer credit properly, making wise lending decisions.
- Skillfully managed collections, resolving overdue accounts while keeping customers happy.
- Played a key part in growing the business by spotting new opportunities and forming strategic partnerships.

PROJECTS

Simon Game([Github](#))

This game application was developed using Html, CSS, and Javascript.

This game boosts our memory power and learning power also

TECHNICAL SKILLS

- Languages: Java, HTML, CSS, SQL (MySQL)
- OS Experience: Mac (Personal), Windows
- **Development tools**-(Visual Studio code And Github)

EDUCATION

Bachelor's in Computer Science and Engineering,
Shri Ram Institute of Science and Technology (CGPA of 8.65).

August 2019 - June 2023

Jabalpur, India

Higher Secondary,
Patel College

2017 - 2019

Sasaram,India

Senior Secondary
ABR Foundation School (CGPA of 8.8)

2015 - 2017

Sasaram,India

SOFT SKILLS

- **Excellent Communication and interpersonal skills**
- **Leadership and teamwork**
- **Convincing Power**
- **Fast learning skills and Time Management**

CO-CURRICULAR

- IOT Workshop (API MODEL) IIITDM , Jabalpur.
- SQL certified from hacker rank.
- **HOBBIES**- Carrom, Trading, Travelling.