

# SAURABH KUMAR

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## OBJECTIVE

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To work in an environment that encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately. .

## EXPERIENCE

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**Home First Finance Company India Ltd.**

**Feb 2023 - Aug 2023**

Relationship Manager

*Ujjain MP*

- Built strong relationships with clients and helped them with their finances..
- Successfully contributed to sales initiatives, consistently exceeding targets by leveraging expertise in sales techniques and product knowledge.
- Made sure to evaluate customer credit properly, making wise lending decisions.
- Skillfully managed collections, resolving overdue accounts while keeping customers happy.
- Played a key part in growing the business by spotting new opportunities and forming strategic partnerships.

## PROJECTS

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**Simon Game**([Github](#))

**This game application was developed using Html, CSS, and Javascript.**

This game boosts our memory power and learning power also

## TECHNICAL SKILLS

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- Languages: Java, HTML, CSS, SQL (MySQL)
- OS Experience: Mac (Personal), Windows
- **Development tools**-(Visual Studio code And Github)

## EDUCATION

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**Bachelor's in Computer Science and Engineering,**  
Shri Ram Institute of Science and Technology (CGPA of 8.65).

**August 2019 - June 2023**

Jabalpur, India

**Higher Secondary,**  
Patel College

**2017 - 2019**

Sasaram,India

**Senior Secondary**  
ABR Foundation School (CGPA of 8.8)

**2015 - 2017**

Sasaram,India

## SOFT SKILLS

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- **Excellent Communication and interpersonal skills**
- **Leadership and teamwork**
- **Convincing Power**
- **Fast learning skills and Time Management**

## CO-CURRICULAR

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- IOT Workshop (API MODEL) IIITDM , Jabalpur.
- SQL certified from hacker rank.
- **HOBBIES**- Carrom, Trading, Travelling.