

# CANDY PRODUCTION

- **INTRODUCTION**

Sweets, chocolates, and candy are universally enjoyed. In the US, there are holidays themed around giving candy! All this consumption first needs production. The dataset below shows monthly production of candy in the US. The industrial production index measures the real output of all relevant establishments located in the United States, regardless of their ownership, but not those located in U.S. territories.

<https://fred.stlouisfed.org/series/IPG3113N>

We will proceed towards our forecasting as follows :

Import Data

Plot and Inference

Central Tendency

Decomposition

Naïve Method

Simple Moving Averages

Simple Smoothing

Holt-Winters

Accuracy Summary

Conclusion

- Introduction

Sweets, chocolates, and candy are universally enjoyed. In the US, there are holidays themed around giving candy! All this consumption first needs production. The dataset below shows monthly production of candy in the US. The industrial production index measures the real output of all relevant establishments located in the United States, regardless of their ownership, but not those located in U.S. territories.

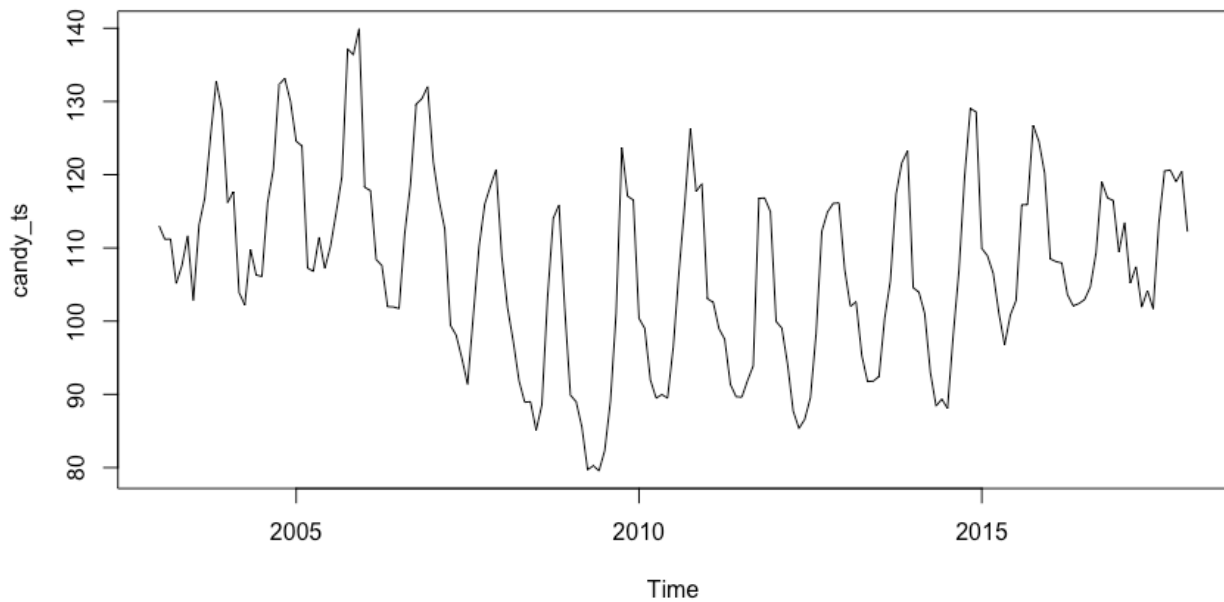
<https://fred.stlouisfed.org/series/IPG3113N>

- Import Data

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/ ↗
> #### Import Data
> library(readr)
> IPG3113N_Spring18<-read_csv("/Rutgers Doc/Semester 2/BF/Midterm/IPG3113N_Spring18.csv")
Parsed with column specification:
cols(
  DATE = col_character(),
  IPG3113N = col_double()
)
> #### Convert into Time Series
> candy_ts<-ts(IPG3113N_Spring18$IPG3113N,frequency = 12,start = c(2003,1))
> #### Plot Time Series
> plot(candy_ts)
> |
```

- **Plot and Inference**

- A time series plot.



- Summerising observations of the times series plot

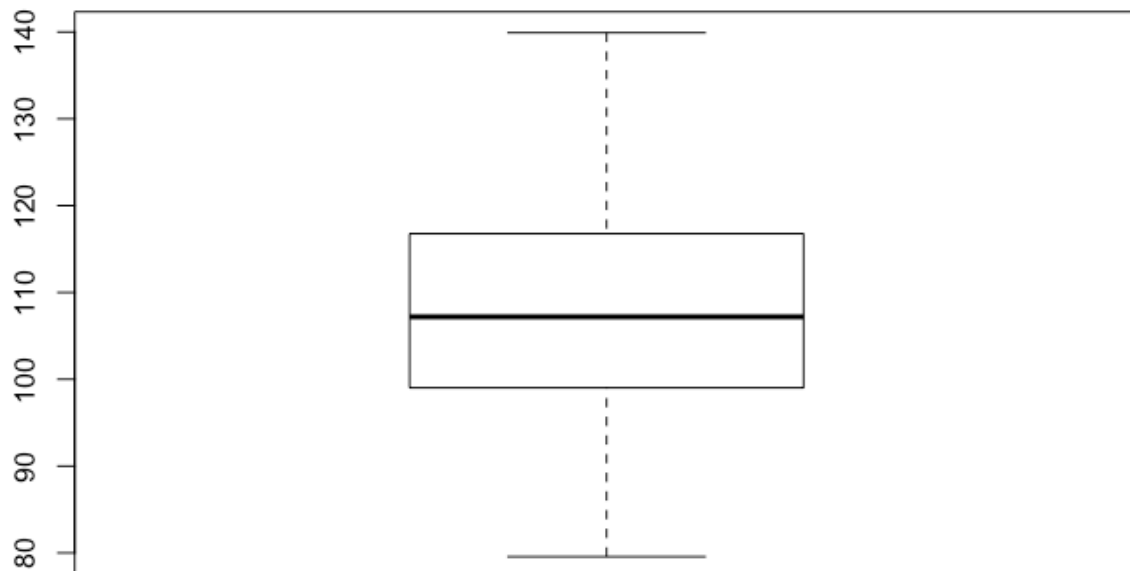
From the above time series, we observe that the data follows a seasonal pattern with peaks and troughs with regular interval of time.

- Central Tendency

- Finding out the min, max, mean, median, 1<sup>st</sup> and 3<sup>rd</sup> Quartile values of the times series.

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> #### Central Tendency
> ## min, max, mean, median, 1 st and 3 rd Quartile values
> summary(candy_ts)
  Min. 1st Qu.  Median    Mean 3rd Qu.    Max.
 79.57  99.02  107.19  107.45  116.76  139.92
> |
```

- Plotting the box plot.





- Summarising observation about the time series from the summary stats and box plot.

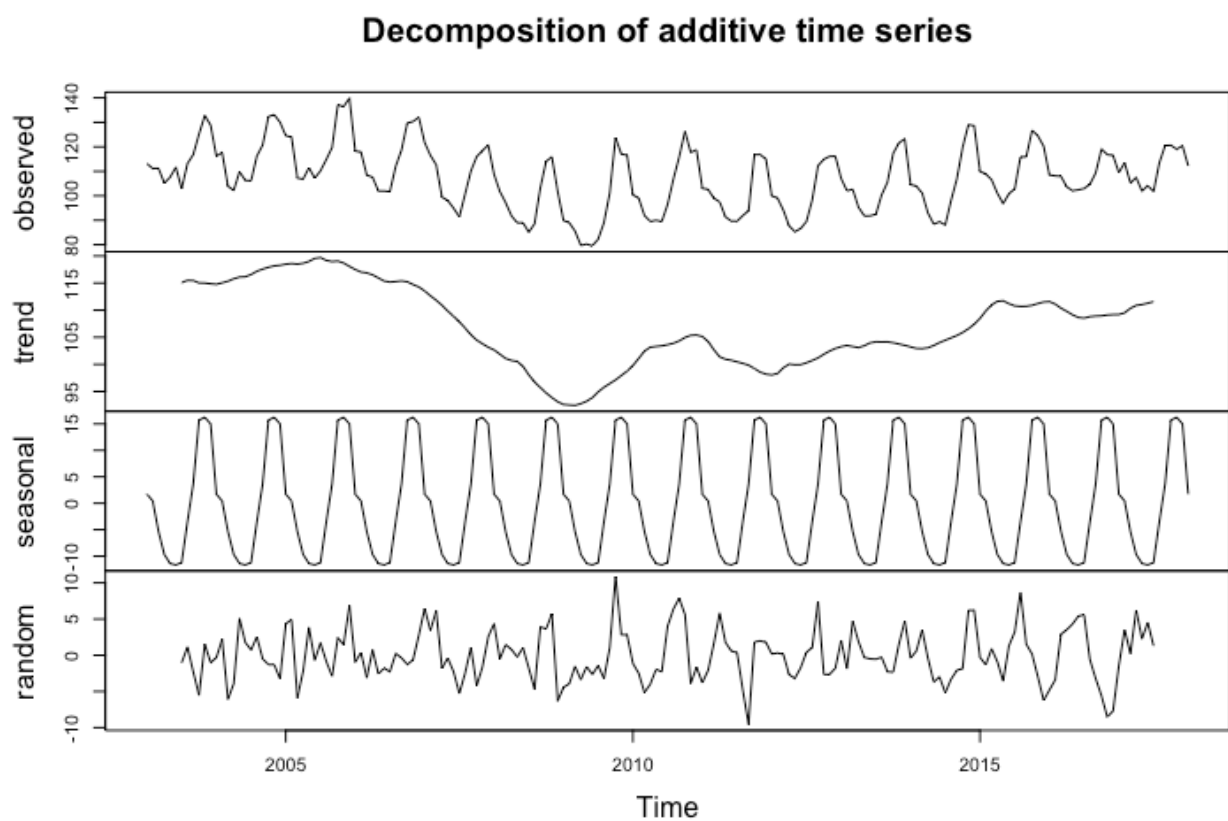
From the above box plot, we observe that the production of candies is high at the end of the year and decreases gradually.

$$(1\text{st Quartile} + 3\text{rd Quartile})/2 = (99.02 + 116.76)/2 = 107.89 \sim (\text{Similar to}) \text{ Median}$$

- Decomposition

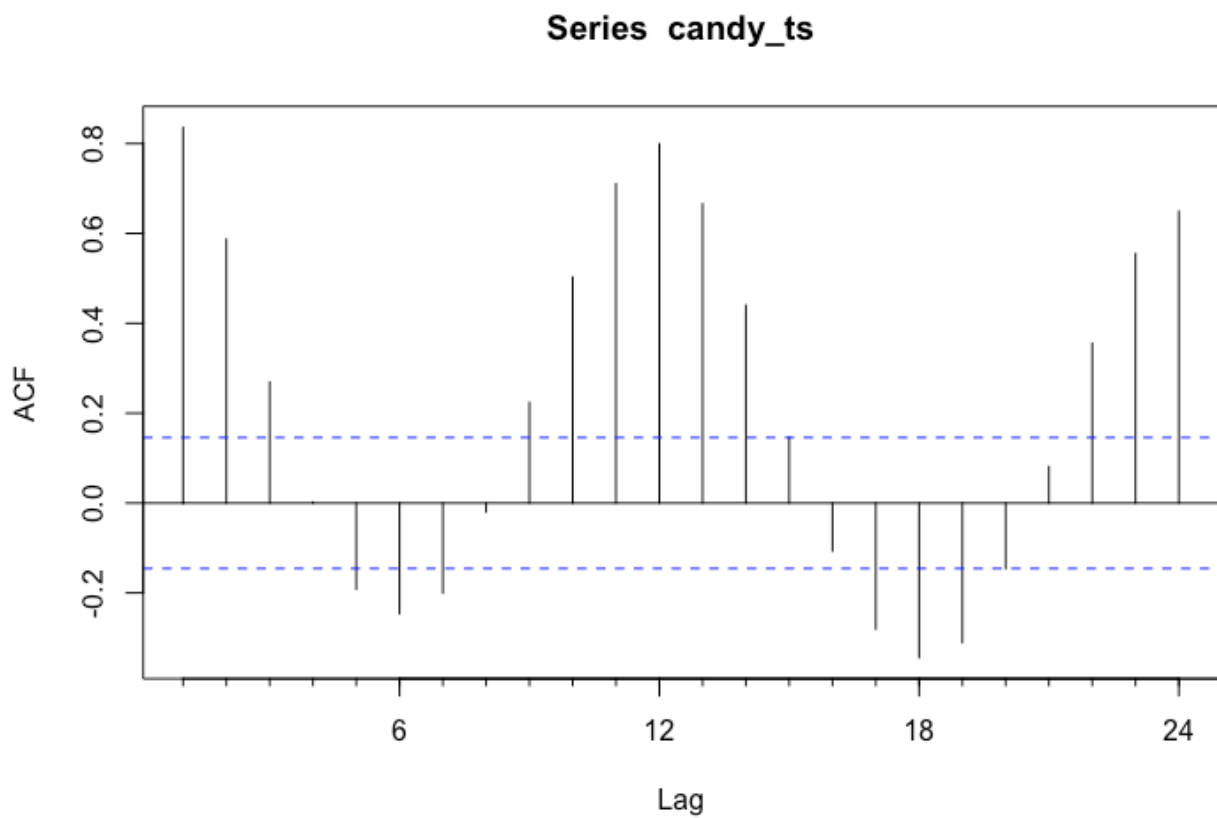
- Plot the decomposition of the time series.

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/     
> #### Decompose Candy Time Series  
> decomp<-decompose(candy_ts)  
> #### Plot Decomposition  
> plot(decomp)  
> |
```



- Finding out whether the times series seasonal or not.

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> ## is the time series seasonal?
> Acf(candy_ts)
> |
```



From the above ACF we can observe that our time series is Seasonal.



- Finding out whether the decomposition additive or multiplicative.

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
$type
[1] "additive"
```

- If decomposition is seasonal, let's find the values of the seasonal monthly indices.

[illegible]


- Finding out which month is the value of time series high and for which month is it low.

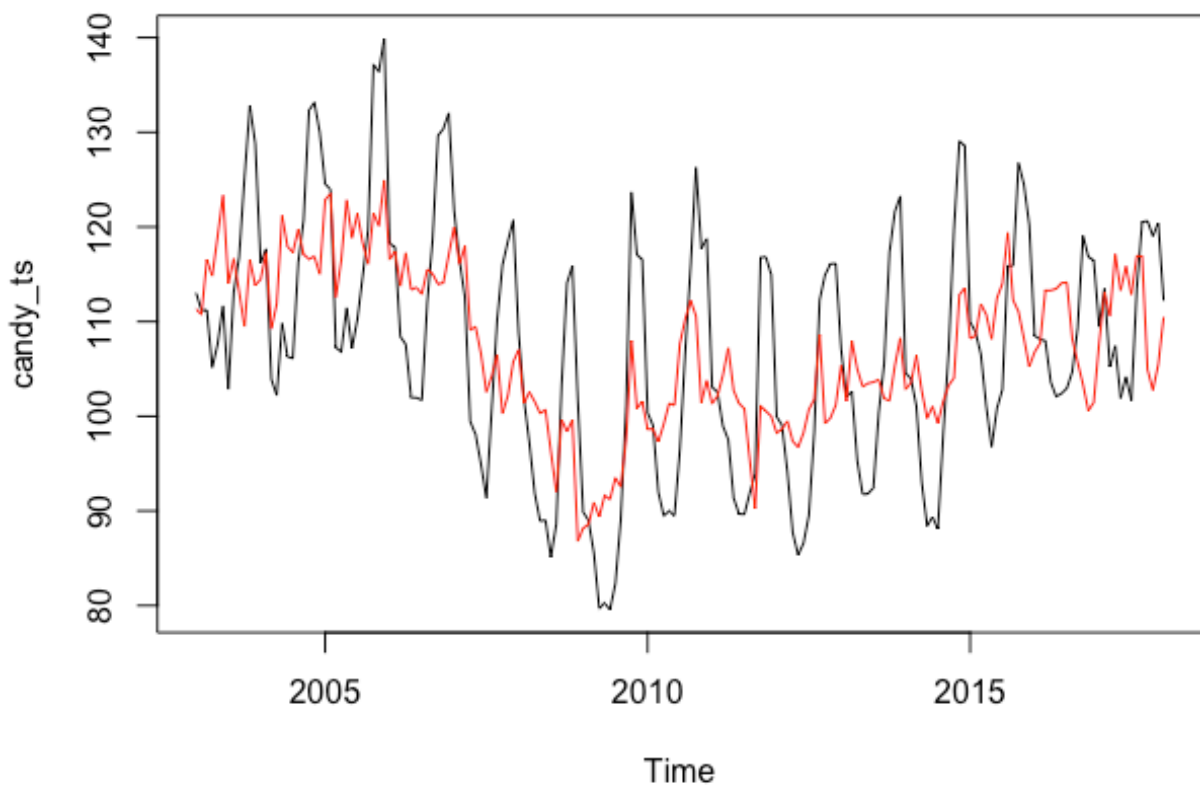
From the above plots, we observe that the time series was high for the month of November i.e 16.2695 and was low for the month of June i.e. -11.65605

- Finding out the reason behind the value being high in those months and low in those months.

Since the period of year end has festivals like Halloween, Thanks Giving, Christmas and New Year, we predict that the candies are sold the most in this period than rest of the year which ultimately causes rise in the production of Candies.

- Showing the plot for time series adjusted for seasonality. Overlaying this with the line for actual time series. Finding out does seasonality have big fluctuations to the value of time series.




```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/   
> #### Seasonal Adjusted & Overlay with Actual Time Series  
> seas_adj<-seasadj(decomp)  
> plot(candy_ts)  
> lines(seas_adj,col='red')  
> |
```



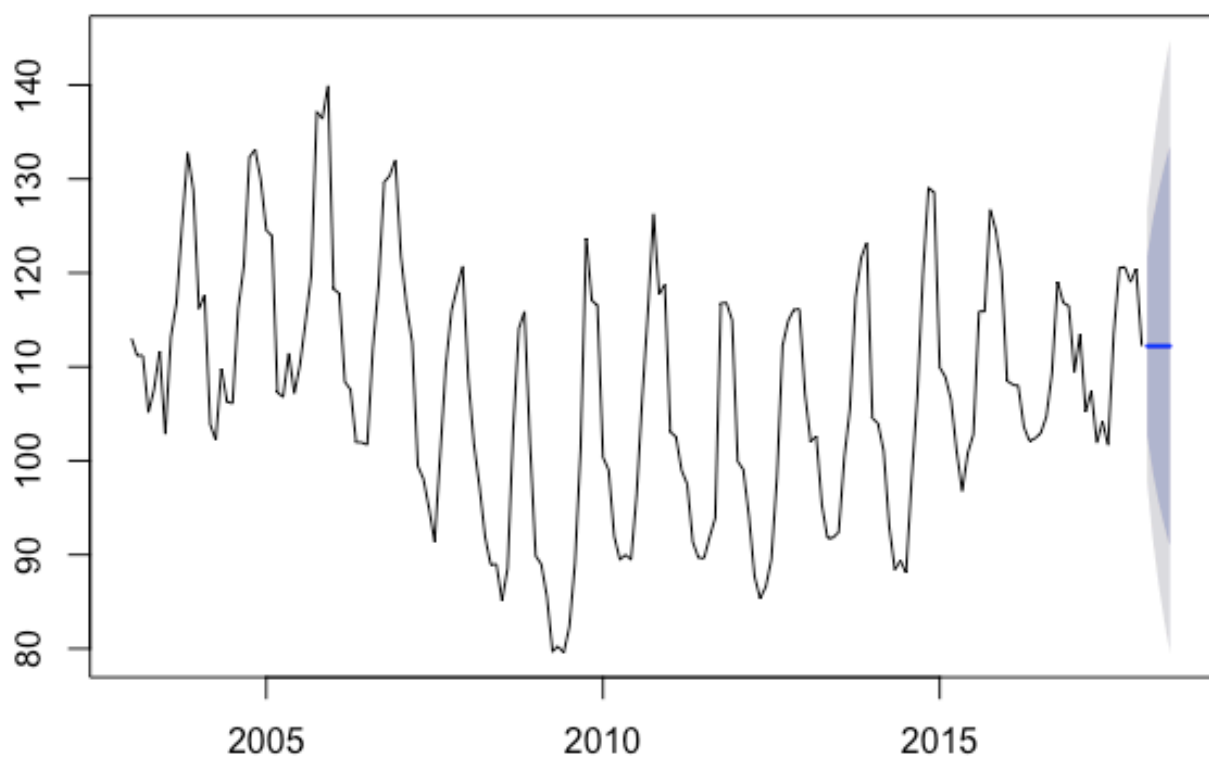
In the above plot, we observe that there is fluctuations in the peaks and troughs, making the plot highly seasonal.

- Naïve Method


- Output

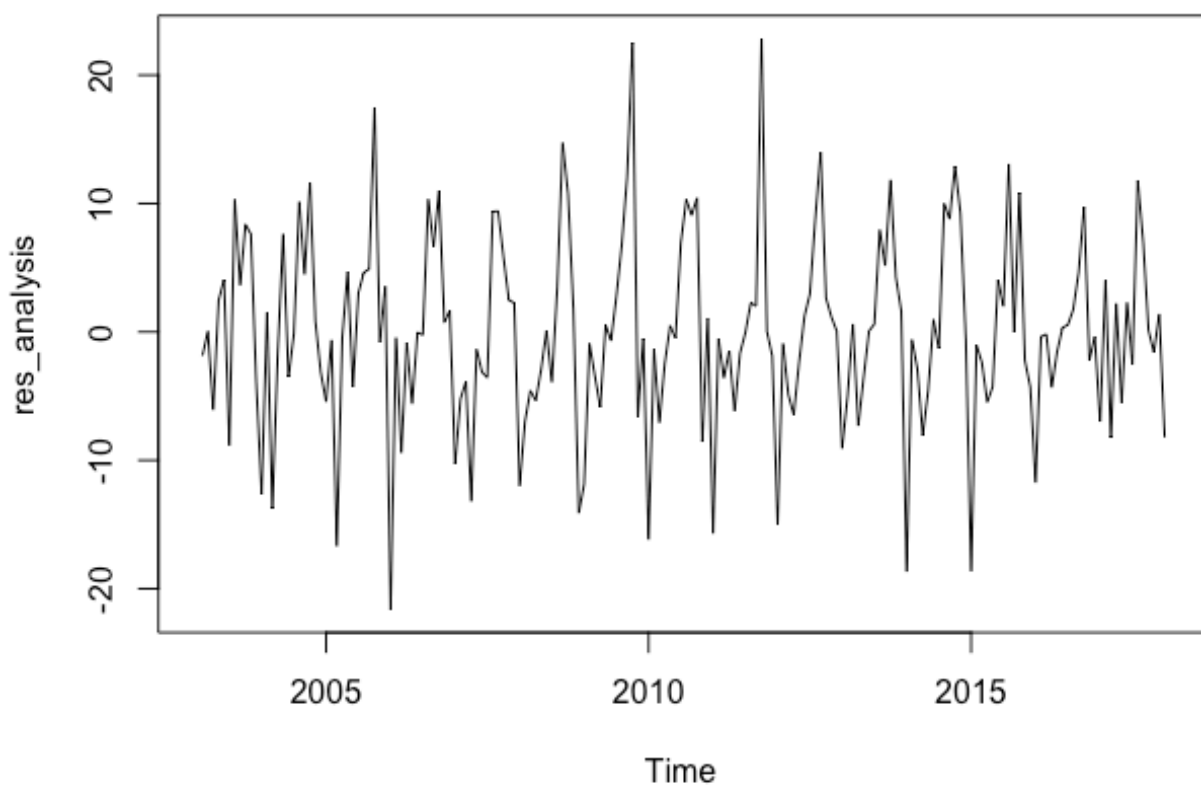
```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/     
> #### Naive Forecast  
> naive_fore<-naive(candy_ts,5)  
> #### Plot Naive Forecast  
> plot(naive_fore)  
> |
```

**Forecasts from Naive method**




- Performing Residual Analysis for this technique.
  - Plot of residuals.

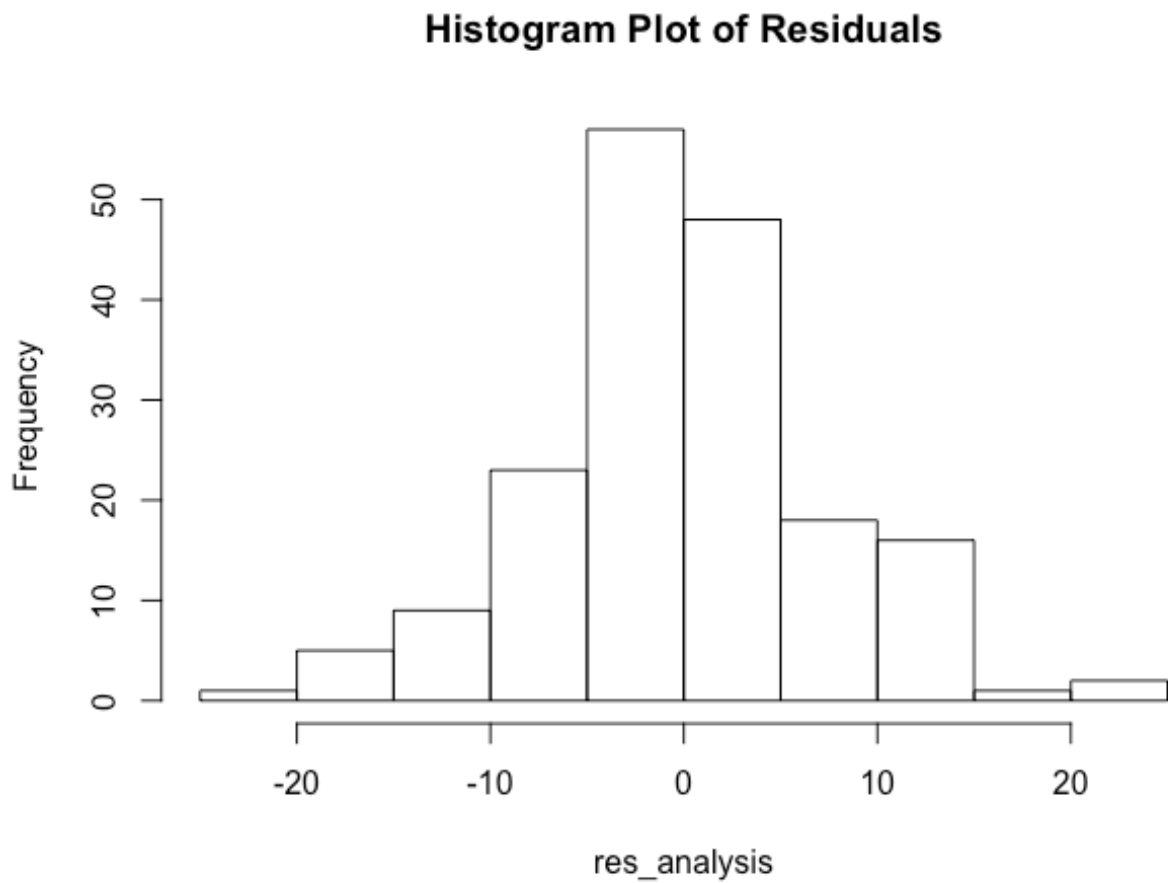
```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/   
> #### Residual Analysis  
> res_analysis<-residuals(naive_fore)  
> #### Plot Residual Analysis  
> plot(res_analysis)  
>
```



We see that the residuals in the above plot has high variance

- Histogram plot of residuals.

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/   
> #### Plot Histogram of Residual Analysis  
> hist_res_analysis<-hist(res_analysis,breaks = 10,main = "Histogram Plot of Residuals")  
>
```

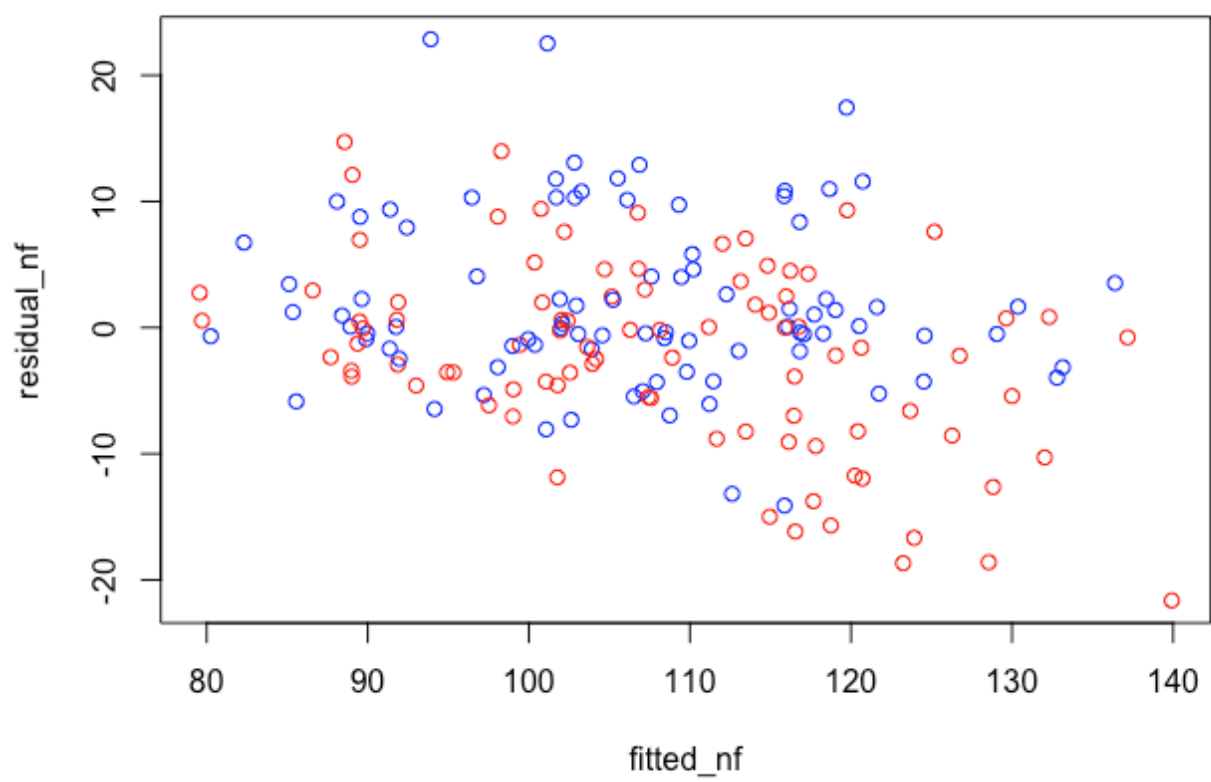


The histogram suggests that the residuals are normally distributed.

- Plot of fitted values vs. residuals.



Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/

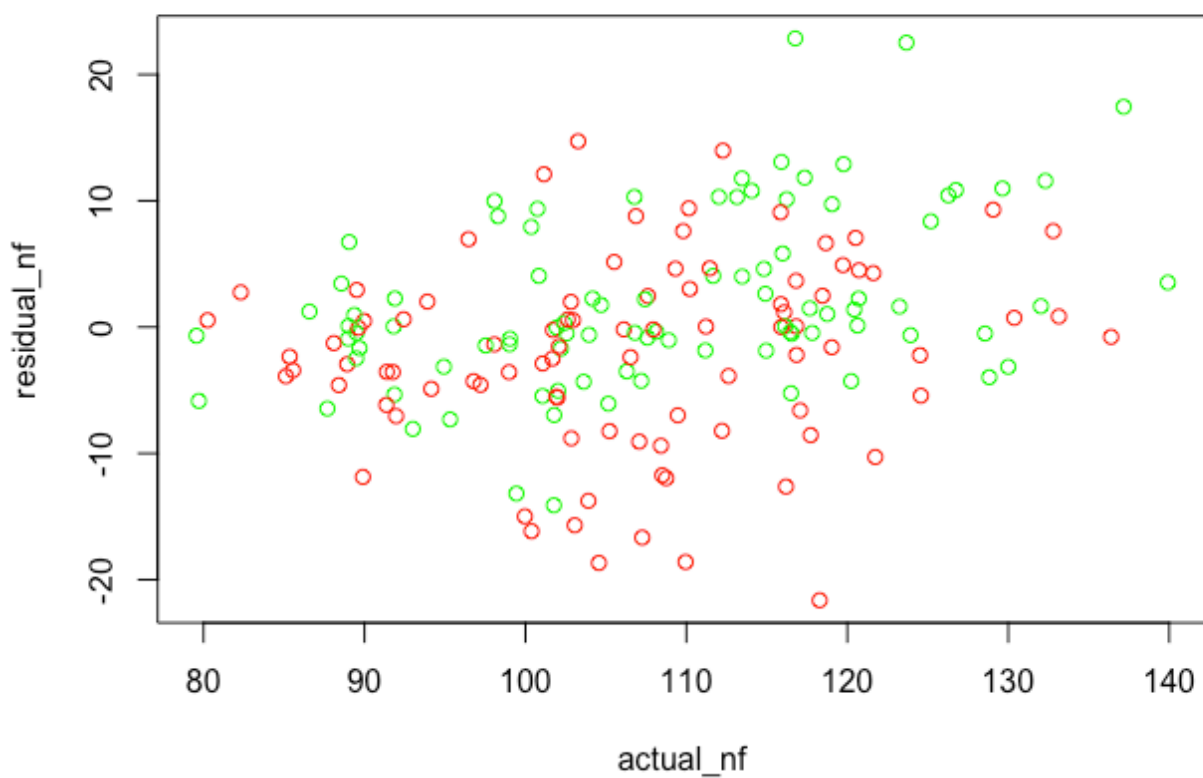
```
> ### Plot of Fitted values vs Residuals
> fitted_nf<-naive_fore$fitted
> residual_nf<-naive_fore$residuals
> plot(residual_nf~fitted_nf)
> plot(residual_nf~fitted_nf,col=c("red","blue"))
> |
```



The scatter plot says that the residuals and fitted values are randomly distributed.



- Plot of actual values vs. residuals.

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/    
> ##### Plot of Actual values vs Residuals  
> actual_nf<-naive_fore$x  
> plot(residual_nf~actual_nf)  
> plot(residual_nf~actual_nf,col=c("red","green"))  
> |
```



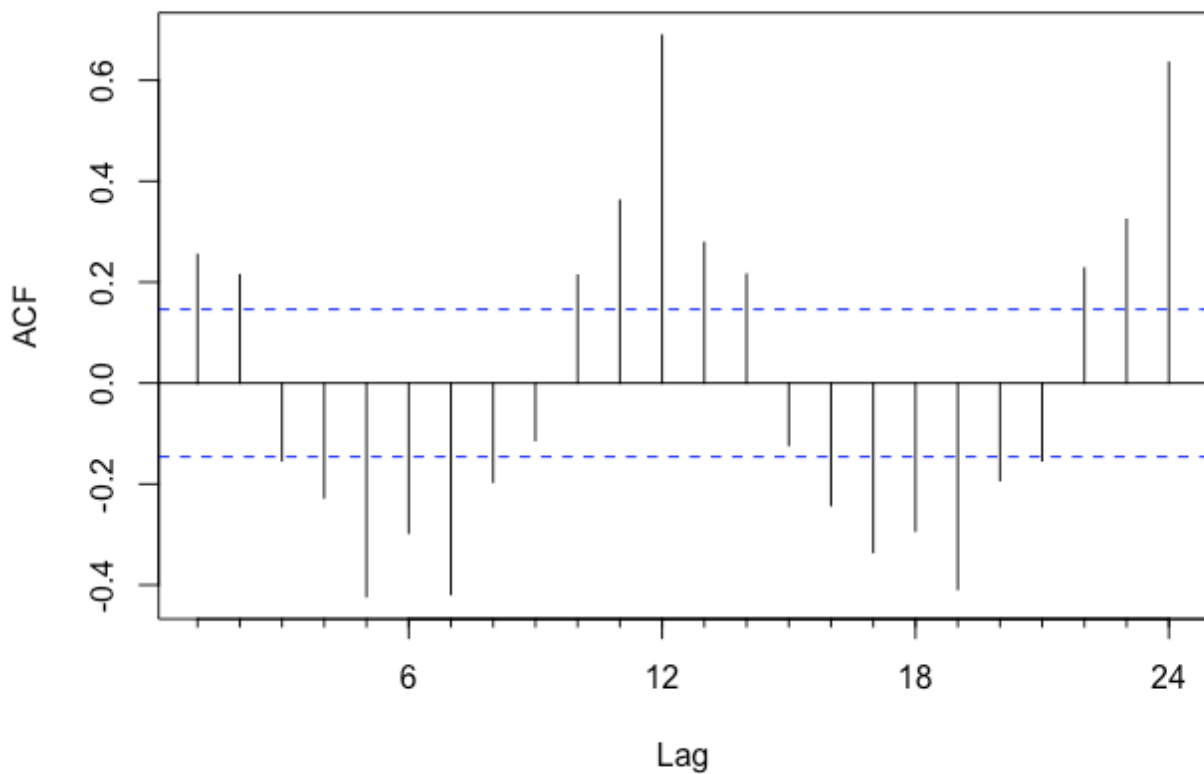
The scatter plot says that the residuals and actual values are randomly distributed

- An ACF plot of the residuals.

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/    
> ##### Acf of Residuals  
> Acf(res_analysis)  
> |
```



## Series res\_analysis



The ACF suggests that the production is high at the end of the year and less in the mid.

- Printing the 5 measures of accuracy for this forecasting technique

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> #### Accuracy of Naive Forecast
> accuracy(naive_fore)
           ME      RMSE      MAE      MPE      MAPE      MASE
Training set -0.004547778 7.422458 5.470242 -0.2333585 5.057813 0.9020712
           ACF1
Training set 0.2547176
> |
```

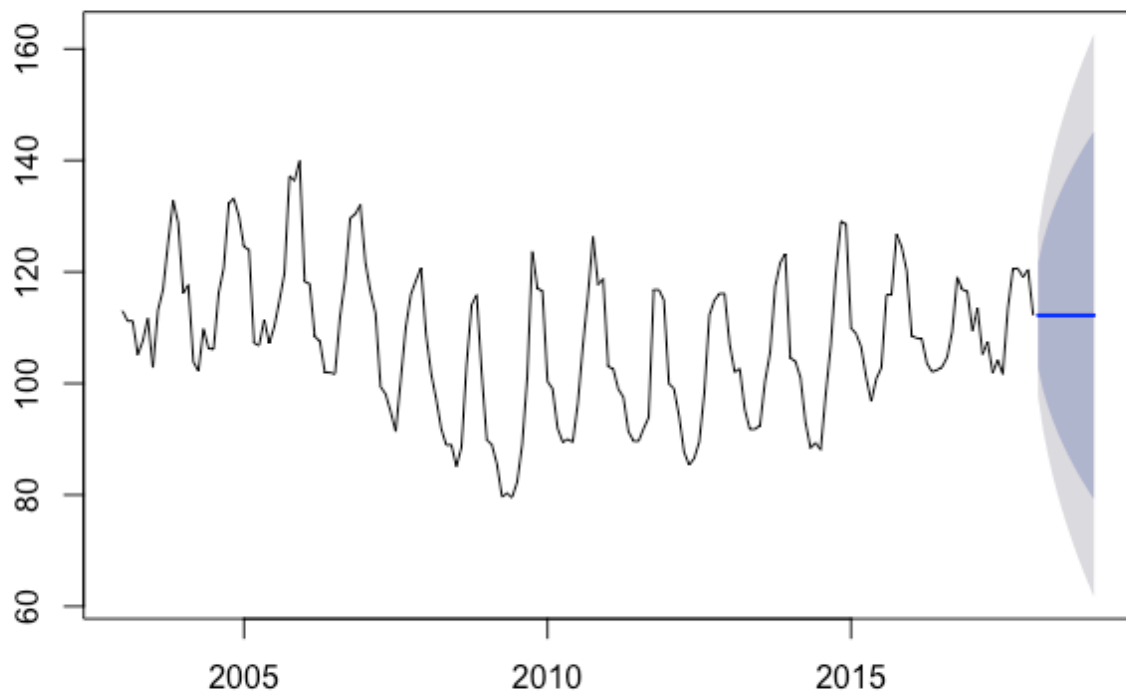
- Forecast
  - Time series value for next year.

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> #### Forecast for the Next Year
> fore<-forecast(naive_fore)
> fore
```

	Point Forecast	Lo 80	Hi 80	Lo 95	Hi 95
Feb 2018	112.2117	102.69944	121.7240	97.66395	126.7595
Mar 2018	112.2117	98.75933	125.6641	91.63807	132.7853
Apr 2018	112.2117	95.73598	128.6874	87.01426	137.4091
May 2018	112.2117	93.18717	131.2362	83.11620	141.3072
Jun 2018	112.2117	90.94163	133.4818	79.68194	144.7415
Jul 2018	112.2117	88.91151	135.5119	76.57713	147.8463
Aug 2018	112.2117	87.04462	137.3788	73.72197	150.7014
Sep 2018	112.2117	85.30696	139.1164	71.06445	153.3590
Oct 2018	112.2117	83.67491	140.7485	68.56845	155.8550
Nov 2018	112.2117	82.13128	142.2921	66.20767	158.2157
Dec 2018	112.2117	80.66309	143.7603	63.96227	160.4611
Jan 2019	112.2117	79.26025	145.1631	61.81681	162.6066

```
> |
```

### Forecasts from Naive method



- Summarising this forecasting technique

- How good is the accuracy?

The RMSE for the model is high i.e. 7.4224 which says that there is huge difference in expected and actual values.

- What does it predict the value of time series will be in one year?

The model predicts the exact same value for the next year. The value for the month Feb 2018 is 112.2117 and for the month Feb 2019 is 112.2117 which is exactly the same.

- Other observation

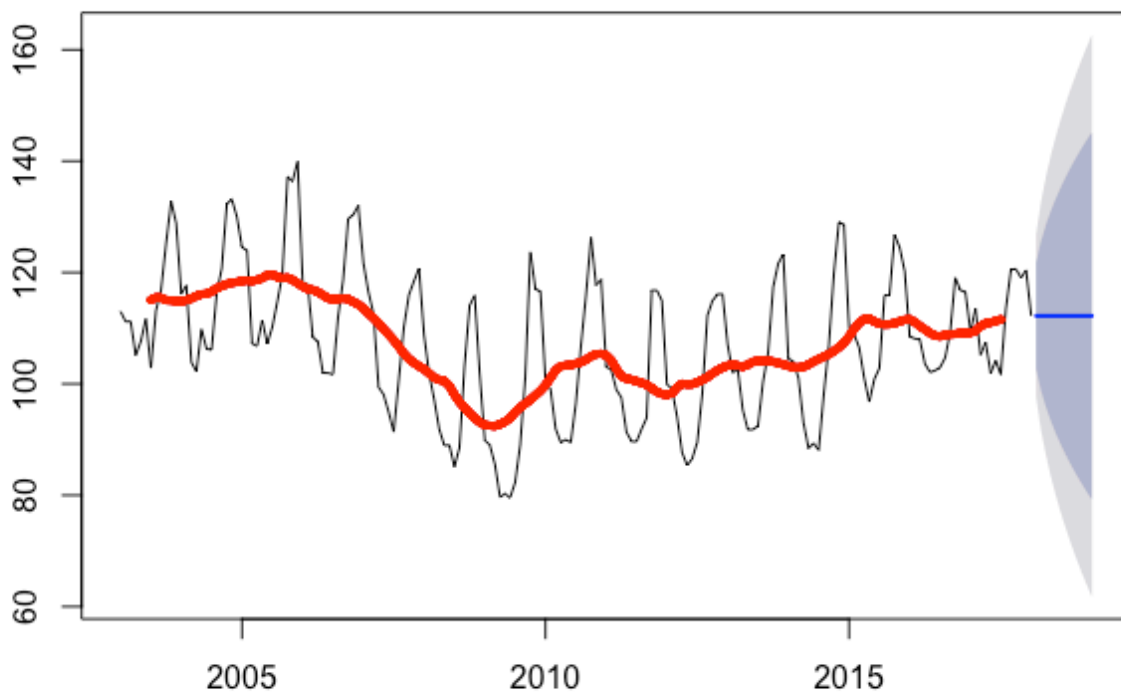
We observe a minimal seasonality in the plot.

- Simple Moving Averages

- Plot the graph for time series.

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> #### Plotting the graph for Time Series
> ma<-ma(candy_ts,order = 12)
> lines(ma, col='Red', lwd=4)
>
```

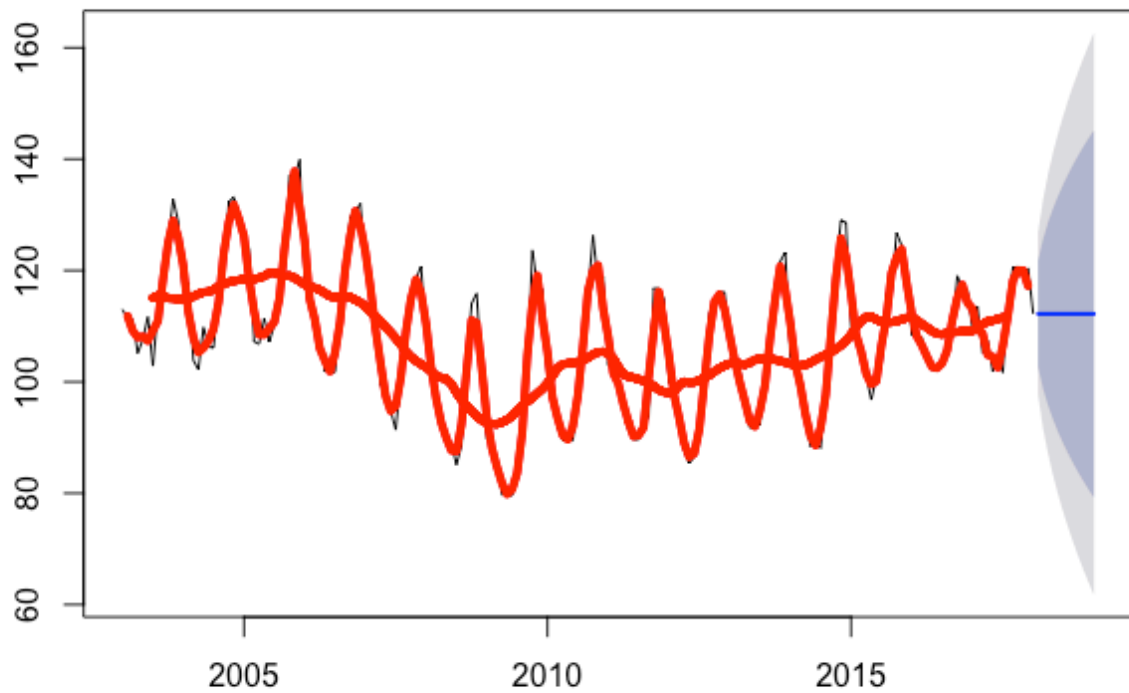
### Forecasts from Naive method



- Showing the Simple Moving average of order 3 on the plot above in Red

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> #### Plotting the graph for Simple Moving Average of Order 3
> ma3<-ma(candy_ts,order = 3)
> lines(ma3, col='Red', lwd=4)
>
```

## Forecasts from Naive method

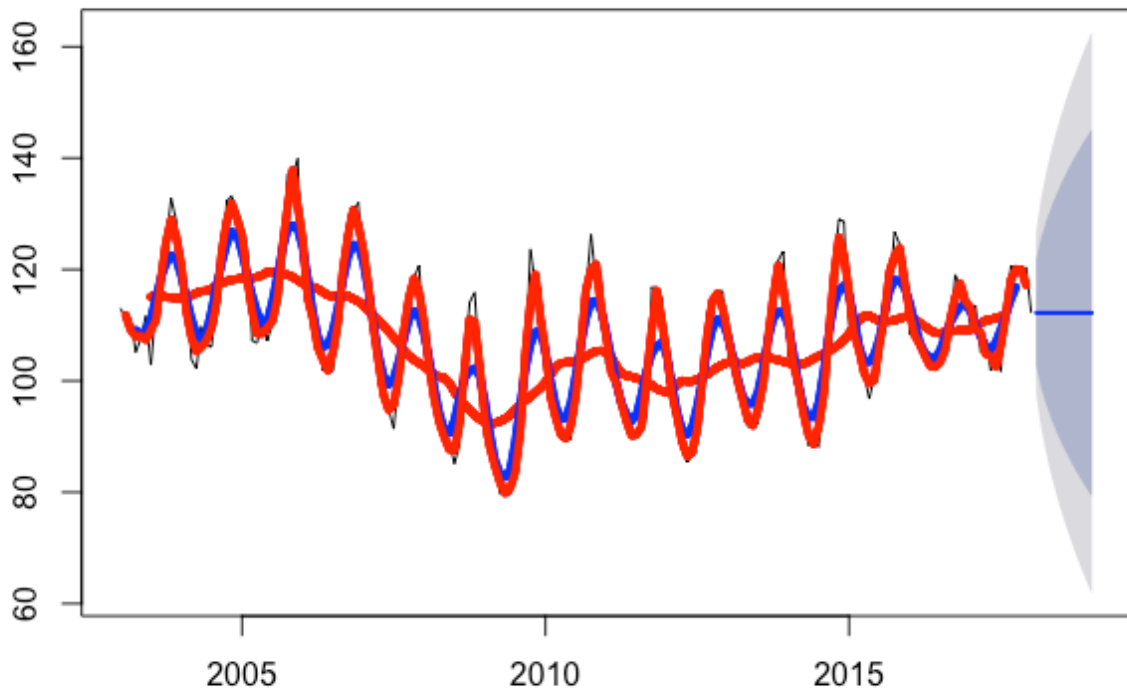


- Showing the Simple Moving average of order 6 on the plot above in Blue

**Console** /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/

```
> ##### Plotting the graph for Simple Moving Average of Order 3  
> ma3<-ma(candy_ts,order = 3)  
> lines(ma3, col='Red', lwd=4)  
> |
```

## Forecasts from Naive method

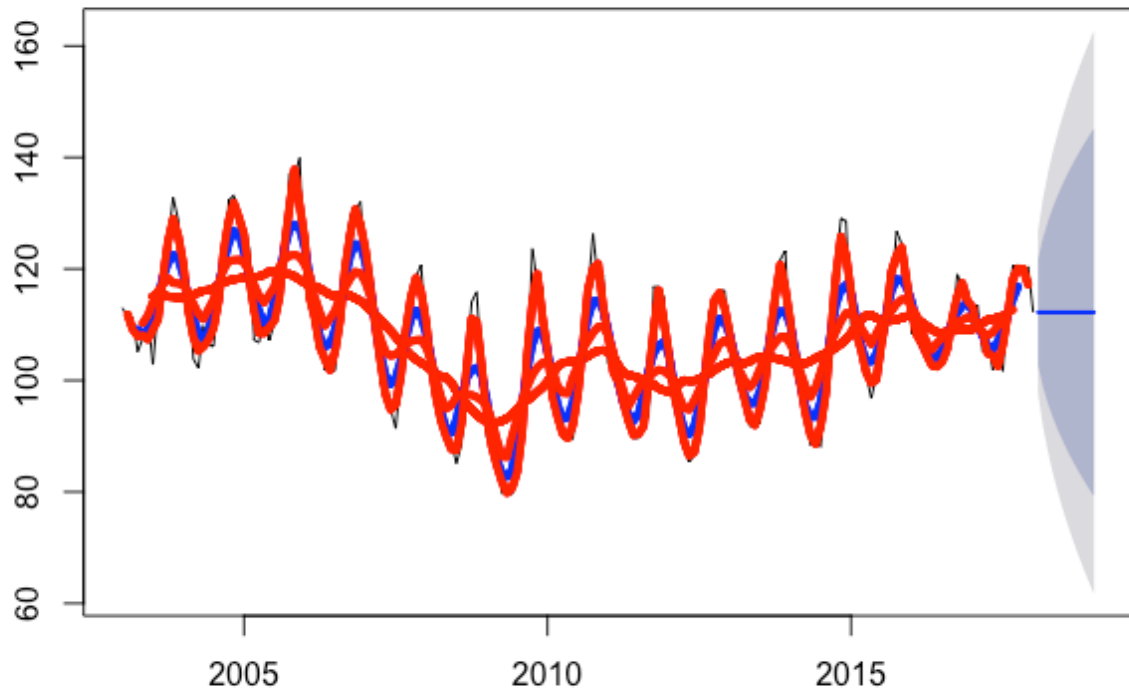


- Showing the Simple Moving average of order 9 on the plot above in Green

Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/ ↗

```
> ##### Plotting the graph for Simple Moving Average of Order 9
> ma9<-ma(candy_ts,order = 9)
> lines(ma9, col='Red', lwd=4)
> |
```

## Forecasts from Naive method

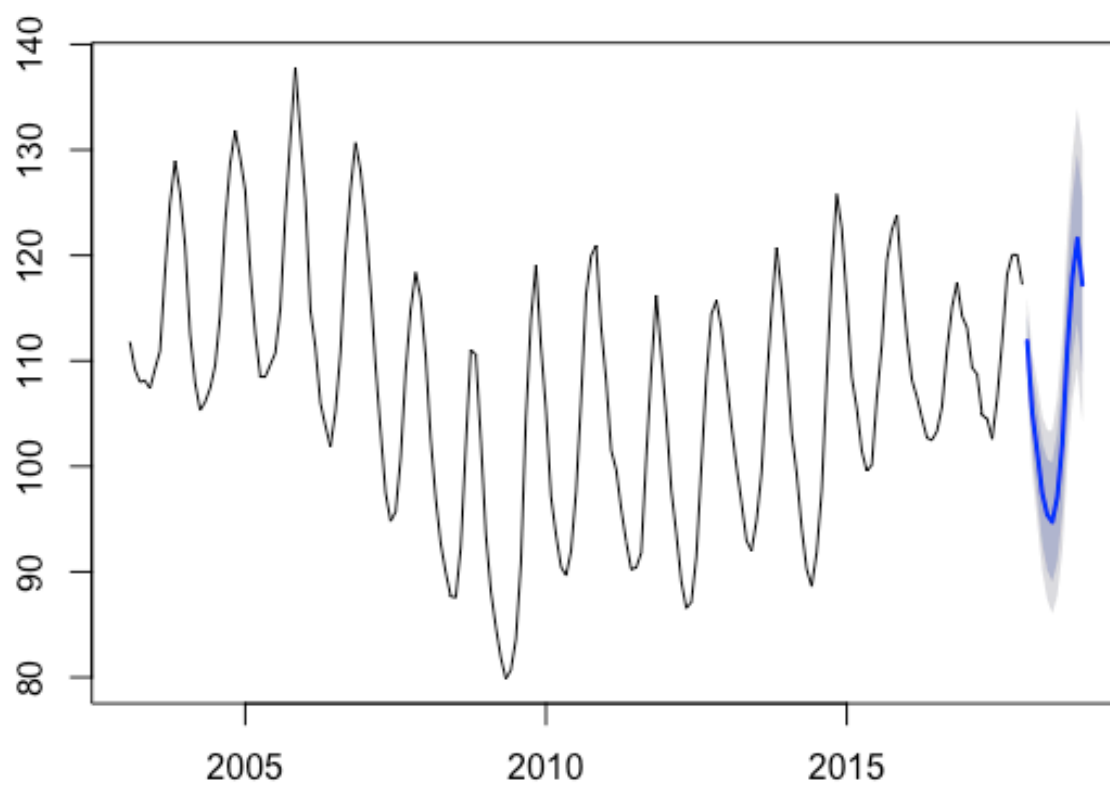


- Showing the forecast of next 12 months using one of the simple average order that we feel works best for time series

Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/

```
> #### Forecasting for next one year which gives optimum order  
> simple_forecast <- forecast(ma3, 12)
```

### Forecasts from ETS(M,N,A)



- Observations of the plot as the moving average order goes up.

The error increases as the order is increased.



## • Simple Smoothing

- Performing a simple smoothing forecast for next 12 months for the time series.

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> #### Simple Smoothing Forecast for Next 12 months
> sim_smooth<-ses(candy_ts,h=12)
> sim_smooth
```

	Point Forecast	Lo 80	Hi 80	Lo 95	Hi 95
Feb 2018	112.2125	102.72633	121.6987	97.70464	126.7204
Mar 2018	112.2125	98.79769	125.6274	91.69631	132.7287
Apr 2018	112.2125	95.78305	128.6420	87.08582	137.3392
May 2018	112.2125	93.24156	131.1835	83.19894	141.2261
Jun 2018	112.2125	91.00245	133.4226	79.77452	144.6505
Jul 2018	112.2125	88.97813	135.4469	76.67859	147.7465
Aug 2018	112.2125	87.11657	137.3085	73.83158	150.5935
Sep 2018	112.2125	85.38387	139.0412	71.18164	153.2434
Oct 2018	112.2125	83.75648	140.6686	68.69276	155.7323
Nov 2018	112.2125	82.21725	142.2078	66.33871	158.0863
Dec 2018	112.2125	80.75324	143.6718	64.09971	160.3253
Jan 2019	112.2125	79.35440	145.0706	61.96037	162.4647

```
>
```

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> summary(sim_smooth)
```

Forecast method: Simple exponential smoothing

Model Information:  
Simple exponential smoothing

Call:  
ses(y = candy\_ts, h = 12)

Smoothing parameters:  
alpha = 0.9999

Initial states:  
l = 113.0288

sigma: 7.4021

	AIC	AICc	BIC
	1671.567	1671.703	1681.163

Error measures:

	ME	RMSE	MAE	MPE	MAPE	MASE	ACF1
Training set	-0.004510014	7.402115	5.440284	-0.2320932	5.030116	0.8971309	0.2548242

Forecasts:

	Point Forecast	Lo 80	Hi 80	Lo 95	Hi 95
Feb 2018	112.2125	102.72633	121.6987	97.70464	126.7204
Mar 2018	112.2125	98.79769	125.6274	91.69631	132.7287
Apr 2018	112.2125	95.78305	128.6420	87.08582	137.3392
May 2018	112.2125	93.24156	131.1835	83.19894	141.2261
Jun 2018	112.2125	91.00245	133.4226	79.77452	144.6505
Jul 2018	112.2125	88.97813	135.4469	76.67859	147.7465
Aug 2018	112.2125	87.11657	137.3085	73.83158	150.5935
Sep 2018	112.2125	85.38387	139.0412	71.18164	153.2434
Oct 2018	112.2125	83.75648	140.6686	68.69276	155.7323
Nov 2018	112.2125	82.21725	142.2078	66.33871	158.0863
Dec 2018	112.2125	80.75324	143.6718	64.09971	160.3253
Jan 2019	112.2125	79.35440	145.0706	61.96037	162.4647

```
>
```

- What is the value of alpha? What does that value signify?

The value of Alpha is 0.9999 which signifies the optimum level of smoothing parameter.

- What is the value of initial state?

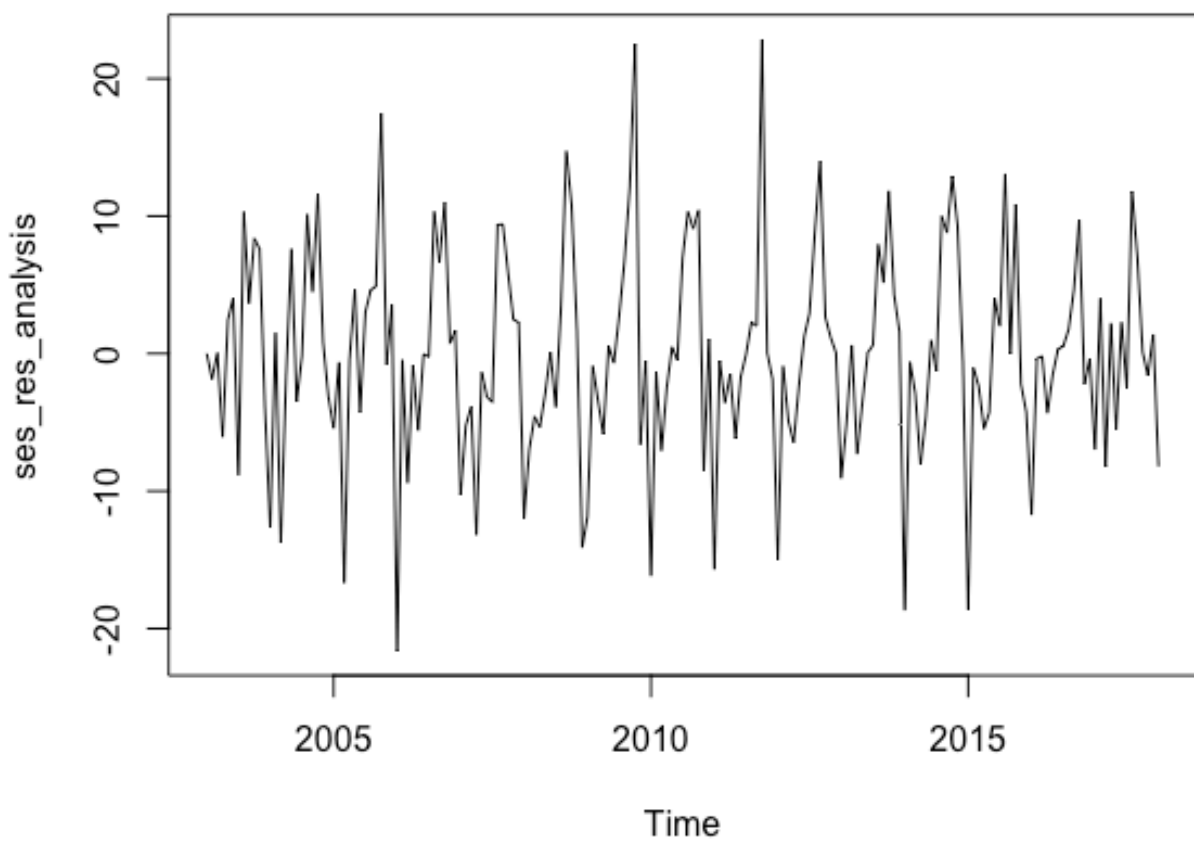
The initial state is 113.0288

- What is the value of sigma? What does the sigma signify?

The value of Sigma is 7.4021 which signifies that the variation of the residuals and is high around the mean.

- Performing Residual Analysis for this technique.
  - Plot of residuals.

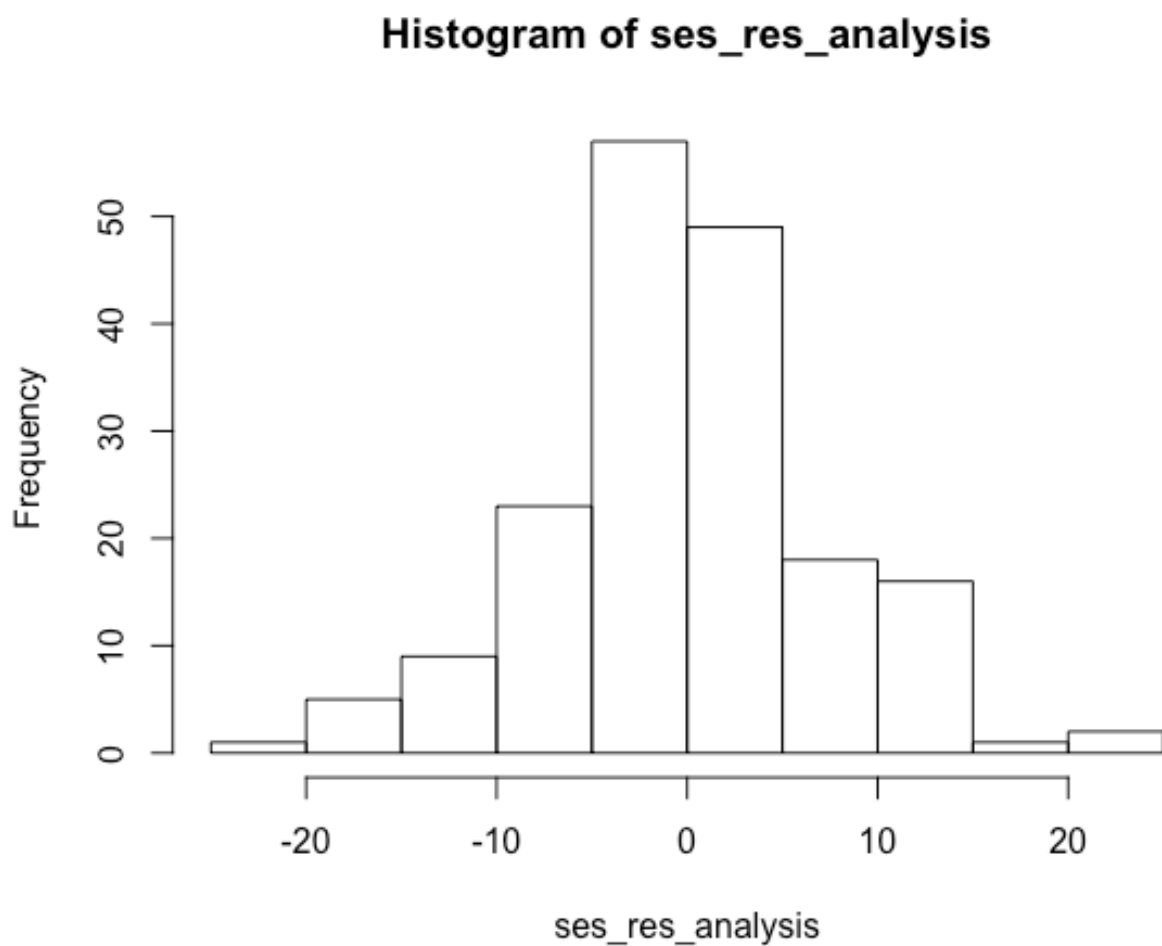
```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> #### Residual Analysis for Simple Smoothing
> ses_res_analysis<-residuals(sim_smooth,h=12)
> #### Plot for Residual Analysis for Simple Smoothing
> plot(ses_res_analysis)
>
```



We observe from the above plot that the residuals have high variability.

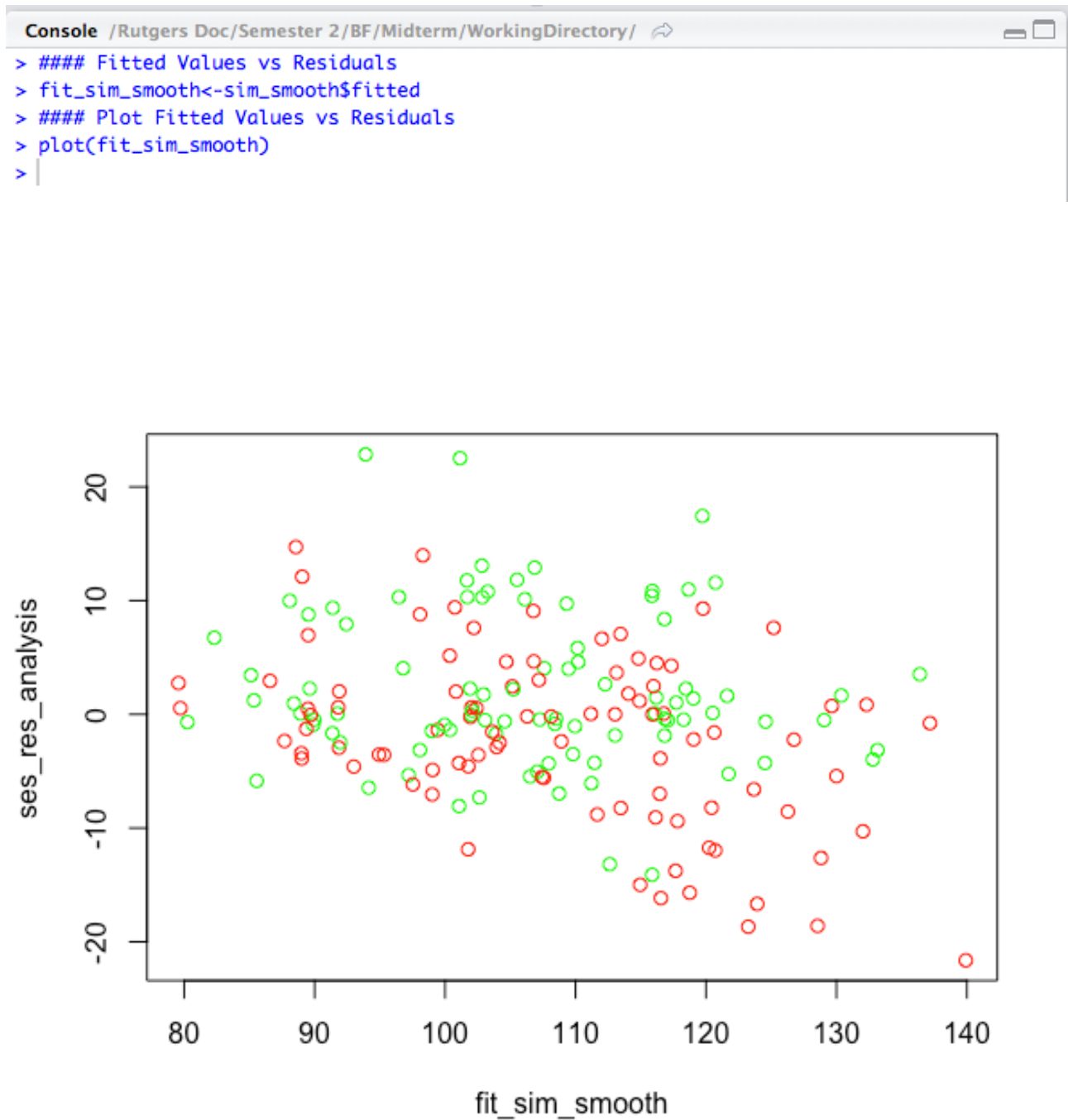
- Histogram plot of residuals.

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> #### Histogram Plot of Residuals
> hist_ses_res_analysis<-hist(ses_res_analysis)
> |
```



The plot suggests that the residuals are evenly distributed.

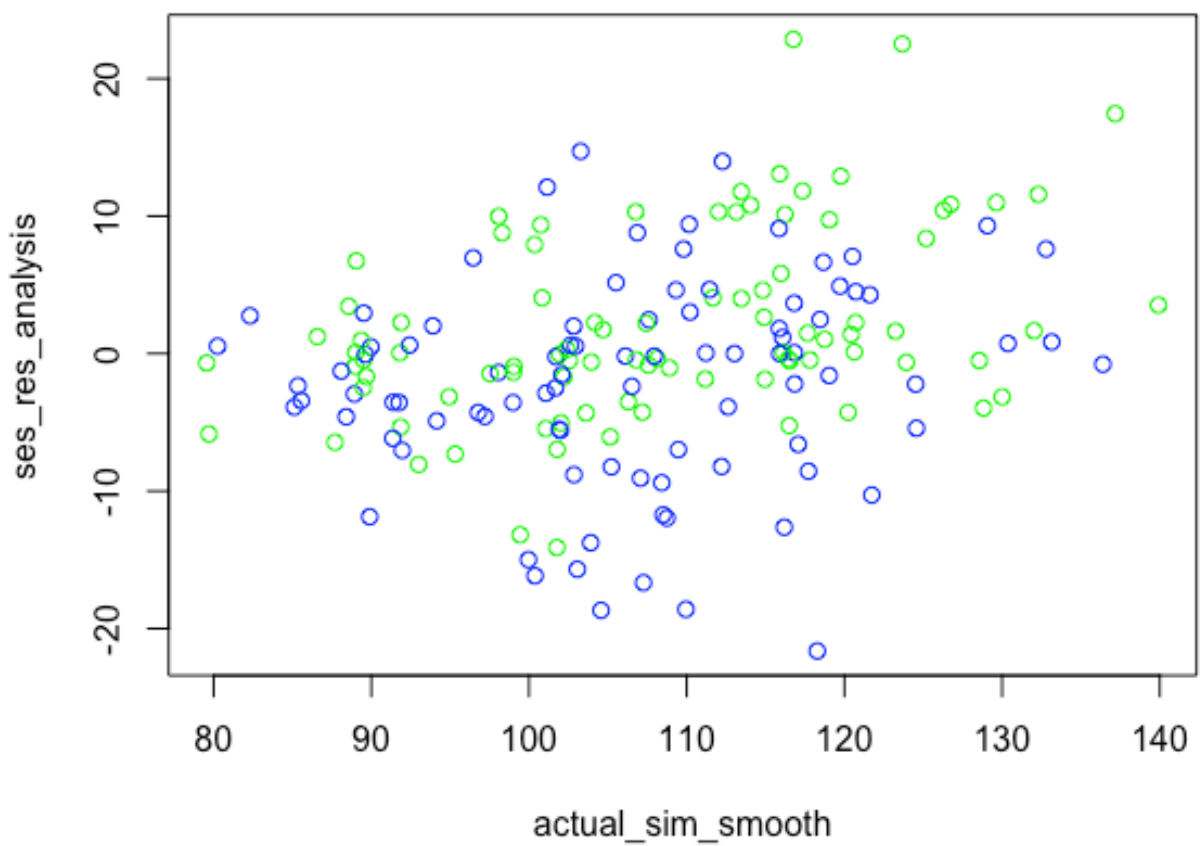
- Plot of fitted values vs. residuals.



The above plot says that the residuals and fitted values are randomly distributed.

- Plot of actual values vs. residuals.

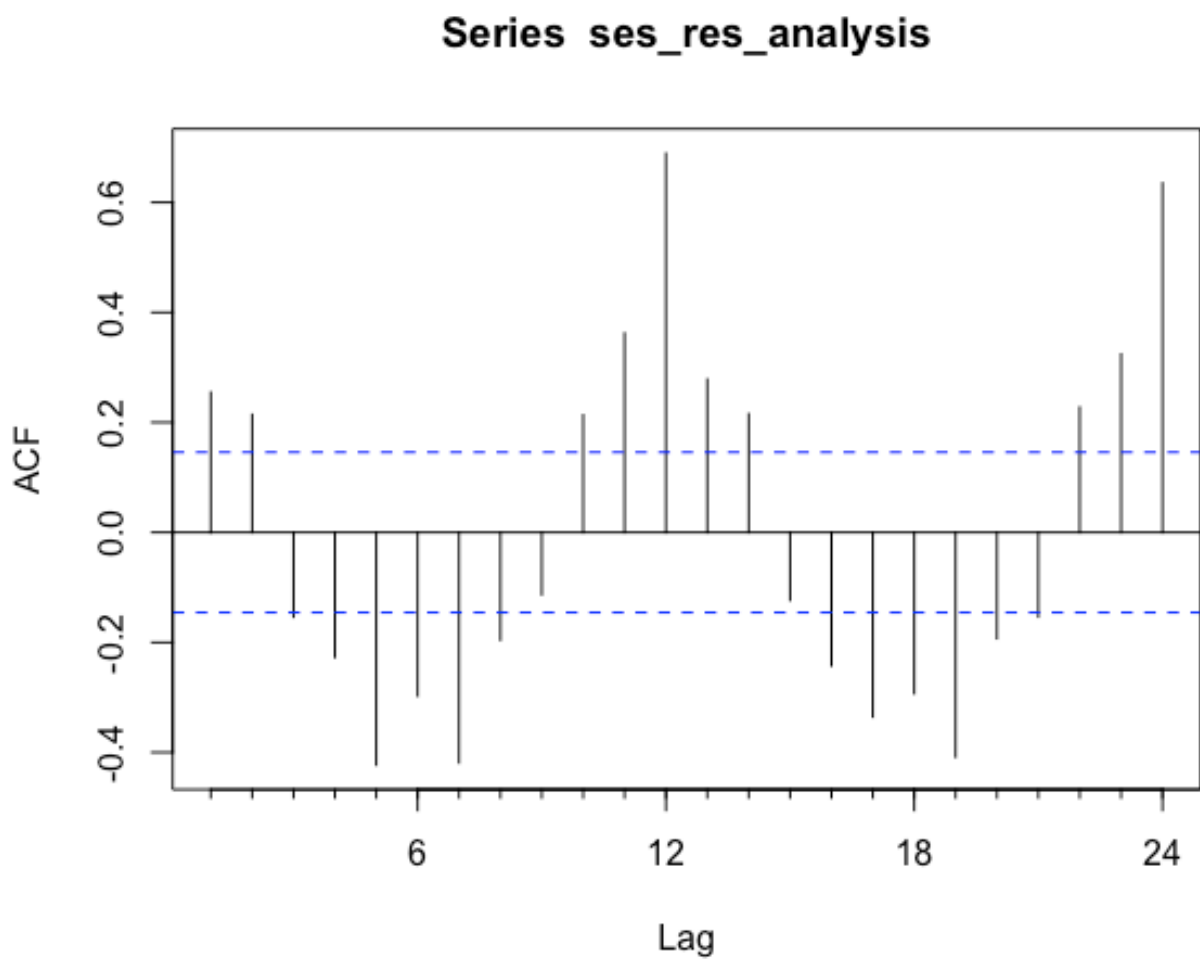
```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> #### Actual Values vs Residuals
> actual_sim_smooth<-sim_smooth$x
> #### Plot Fitted Values vs Residuals
> plot(actual_sim_smooth)
>
```



The above plot says that the actual values and the residuals are randomly distributed.

- An ACF plot of the residuals.

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> #### ACF of the Residuals
> Acf(ses_res_analysis)
> |
```



We observe that the values are at the peak in the end of the year and lags in the mid of the year

- Printing the 5 measures of accuracy for this forecasting technique

```

Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> accuracy(sim_smooth)

```

	ME	RMSE	MAE	MPE	MAPE	MASE	ACF1
Training set	-0.004510014	7.402115	5.440284	-0.2320932	5.030116	0.8971309	0.2548242

```

>

```

- Forecast
  - Time series value for next year. Showing table and plot

```

Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> forecast(sim_smooth,h=12)

```

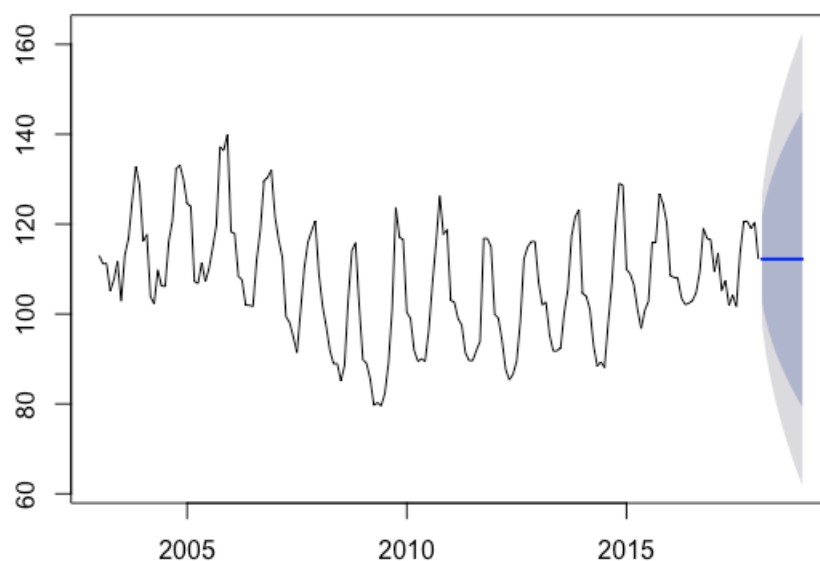
	Point Forecast	Lo 80	Hi 80	Lo 95	Hi 95
Feb 2018	112.2125	102.72633	121.6987	97.70464	126.7204
Mar 2018	112.2125	98.79769	125.6274	91.69631	132.7287
Apr 2018	112.2125	95.78305	128.6420	87.08582	137.3392
May 2018	112.2125	93.24156	131.1835	83.19894	141.2261
Jun 2018	112.2125	91.00245	133.4226	79.77452	144.6505
Jul 2018	112.2125	88.97813	135.4469	76.67859	147.7465
Aug 2018	112.2125	87.11657	137.3085	73.83158	150.5935
Sep 2018	112.2125	85.38387	139.0412	71.18164	153.2434
Oct 2018	112.2125	83.75648	140.6686	68.69276	155.7323
Nov 2018	112.2125	82.21725	142.2078	66.33871	158.0863
Dec 2018	112.2125	80.75324	143.6718	64.09971	160.3253
Jan 2019	112.2125	79.35440	145.0706	61.96037	162.4647

```

>

```

**Forecasts from Simple exponential smoothing**





- Summarising this forecasting technique

- How good is the accuracy?

The MSE for the this model is 0.00002034 which is 0. Thus we say the accuracy is high.

- What does it predict the value of time series will be in one year?

The value of the time series in the Feb 2019 will be 112.125

- Other observation

There is minimal seasonality in the plot.

## • Holt Winters

- Performing Holt-Winters forecast for next 12 months for the time series.

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> #### Holt Winters
> hw<-hw(candy_ts, h = 12)
> summary(hw)

Forecast method: Holt-Winters' additive method

Model Information:
Holt-Winters' additive method

Call:
hw(y = candy_ts, h = 12)

Smoothing parameters:
  alpha = 0.6989
  beta  = 1e-04
  gamma = 1e-04

Initial states:
  l = 120.1657
  b = -0.078
  s=14.9725 16.1779 15.6251 3.989 -3.2511 -11.3932
    -11.5416 -11.4268 -9.6966 -5.1522 0.1811 1.5157

sigma: 3.9859

      AIC      AICc      BIC
1475.491 1479.246 1529.866

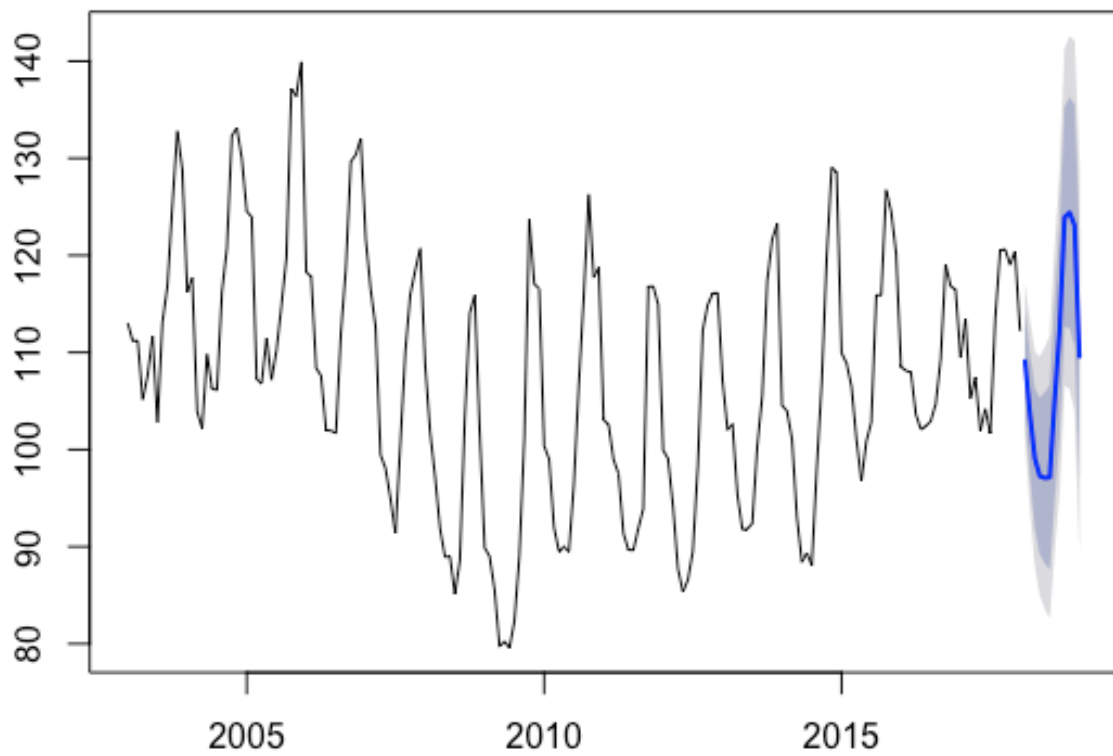
Error measures:
              ME      RMSE      MAE      MPE      MAPE      MASE      ACF1
Training set 0.02447927 3.985931 2.990258 -0.04846231 2.764973 0.493109 0.04635702

Forecasts:
      Point Forecast      Lo 80      Hi 80      Lo 95      Hi 95
Feb 2018      109.10428 103.99610 114.2125 101.29199 116.9166
Mar 2018      103.69354  97.46127 109.9258  94.16210 113.2250
Apr 2018       99.07185  91.88904 106.2547  88.08668 110.0570
May 2018       97.26444  89.24272 105.2862  84.99627 109.5326
Jun 2018       97.07188  88.29082 105.8529  83.64241 110.5013
Jul 2018       97.14224  87.66228 106.6222  82.64389 111.6406
Aug 2018      105.20684  95.07590 115.3378  89.71290 120.7008
Sep 2018      112.36941 101.62669 123.1121  95.93984 128.7990
Oct 2018      123.92753 112.60588 135.2492 106.61256 141.2425
Nov 2018      124.40309 112.53055 136.2756 106.24561 142.5606
Dec 2018      123.12053 110.72140 135.5197 104.15770 142.0834
Jan 2019      109.58617  96.68178 122.4906  89.85061 129.3217
>
```

Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/

```
> #### Plot HoltWinters  
> plot(hw)  
> |
```

### Forecasts from Holt-Winters' additive method



- What is the value of alpha? What does that value signify?

The value of alpha is 0.6058406. The value signifies that the mean smoothing parameter has to be adjusted(added) to the level of the seasonal component of the time series.

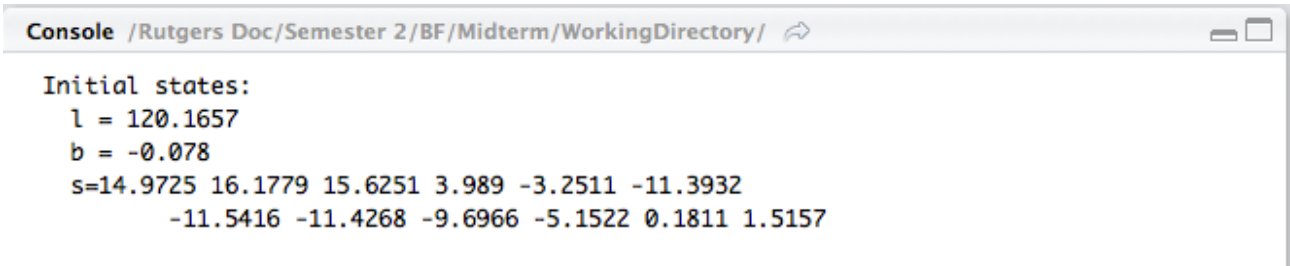
- What is the value of beta? What does that value signify?

The value of beta is 0. The value signifies that there is no need to smooth the trend parameter of the time series.

- What is the value of gamma? What does that value signify?

The value of gamma is 0.6033215. The value signifies that there has to be some smoothing with the seasonal component(by adding the value).

- What is the value of initial states for the level, trend and seasonality? What do these values signify?



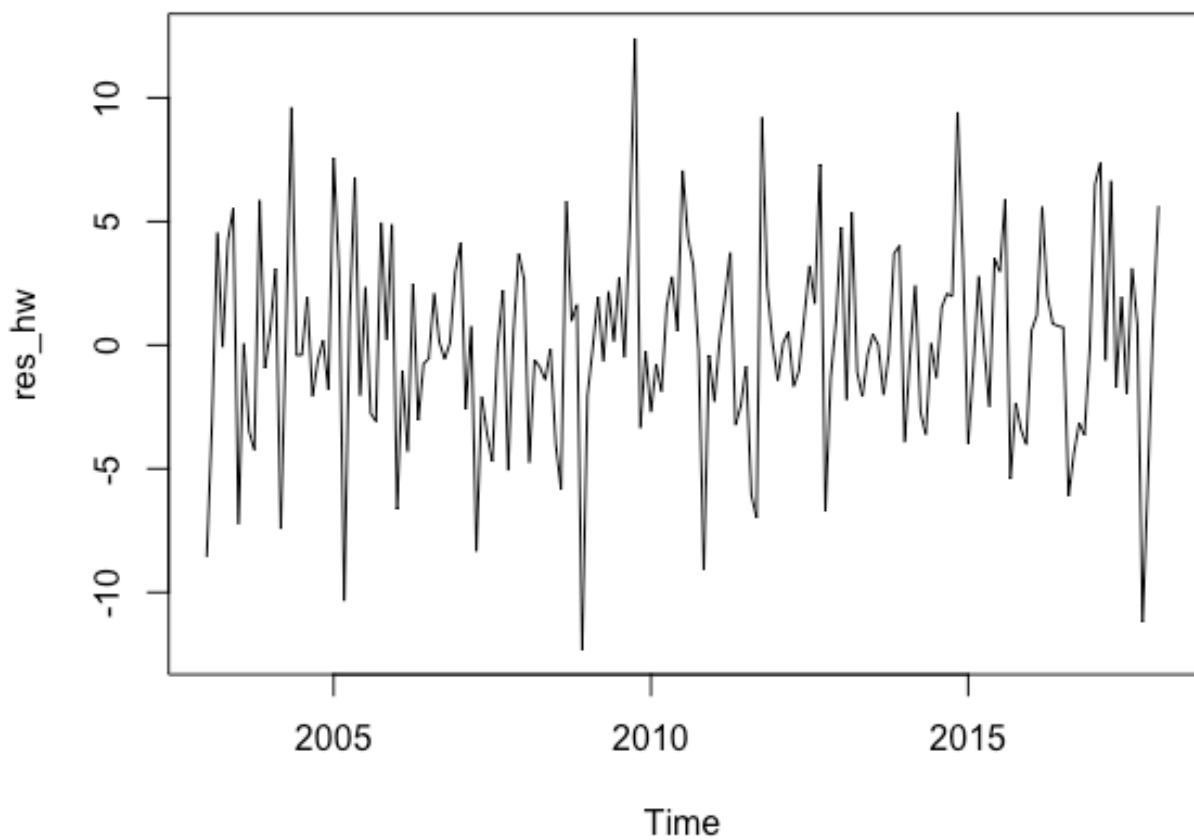
```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
Initial states:
l = 120.1657
b = -0.078
s=14.9725 16.1779 15.6251 3.989 -3.2511 -11.3932
    -11.5416 -11.4268 -9.6966 -5.1522 0.1811 1.5157
```

- What is the value of sigma? What does the sigma signify?

The value of Sigma is 3.9859. The value signifies the standard deviation of the residuals.

- Performing Residual Analysis for this technique.
  - Plot of residuals.

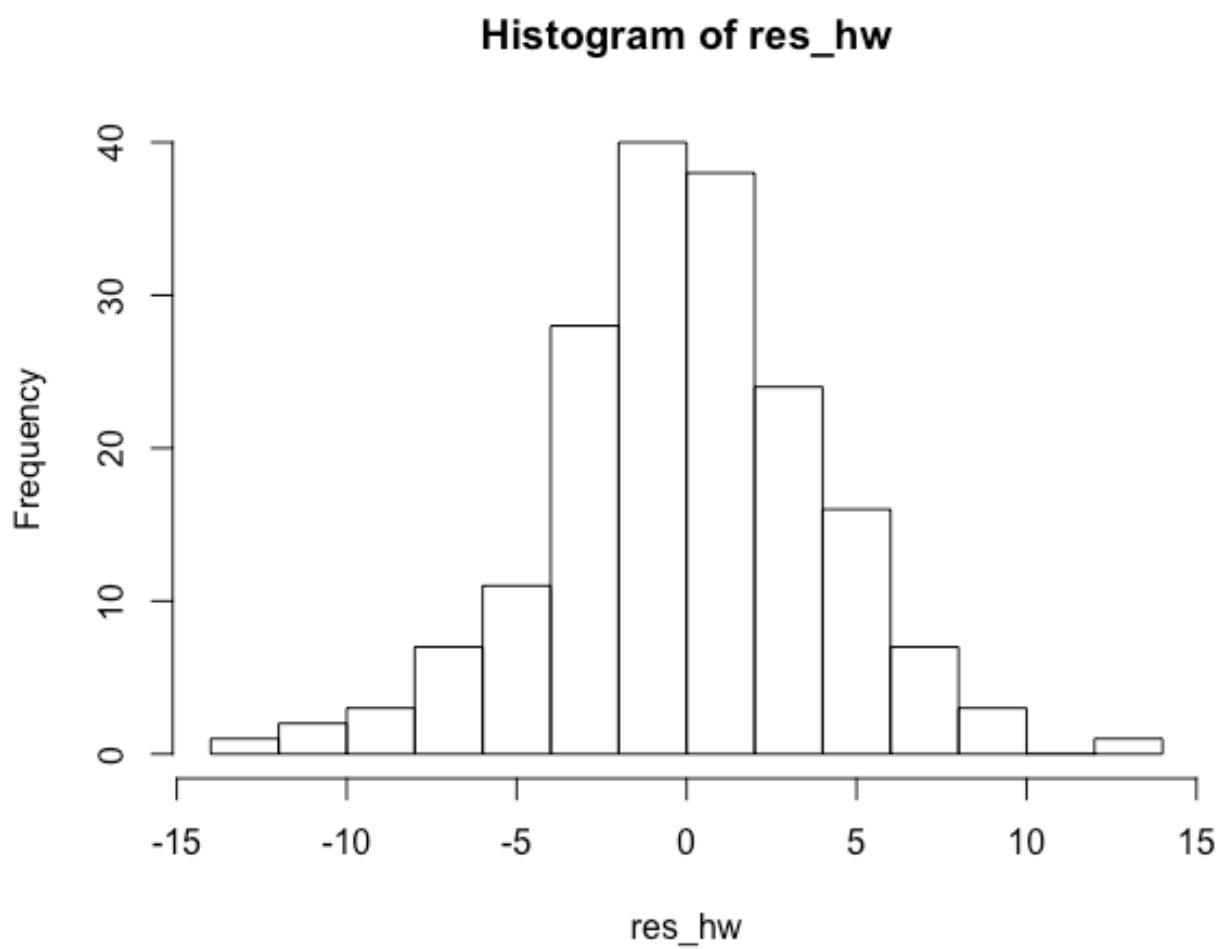
```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> #### Residuals
> res_hw<-residuals(hw)
> #### Plot HoltWinters
> plot(res_hw)
>
```



Residuals have high variance and are randomly distributed.

- Histogram plot of residuals.

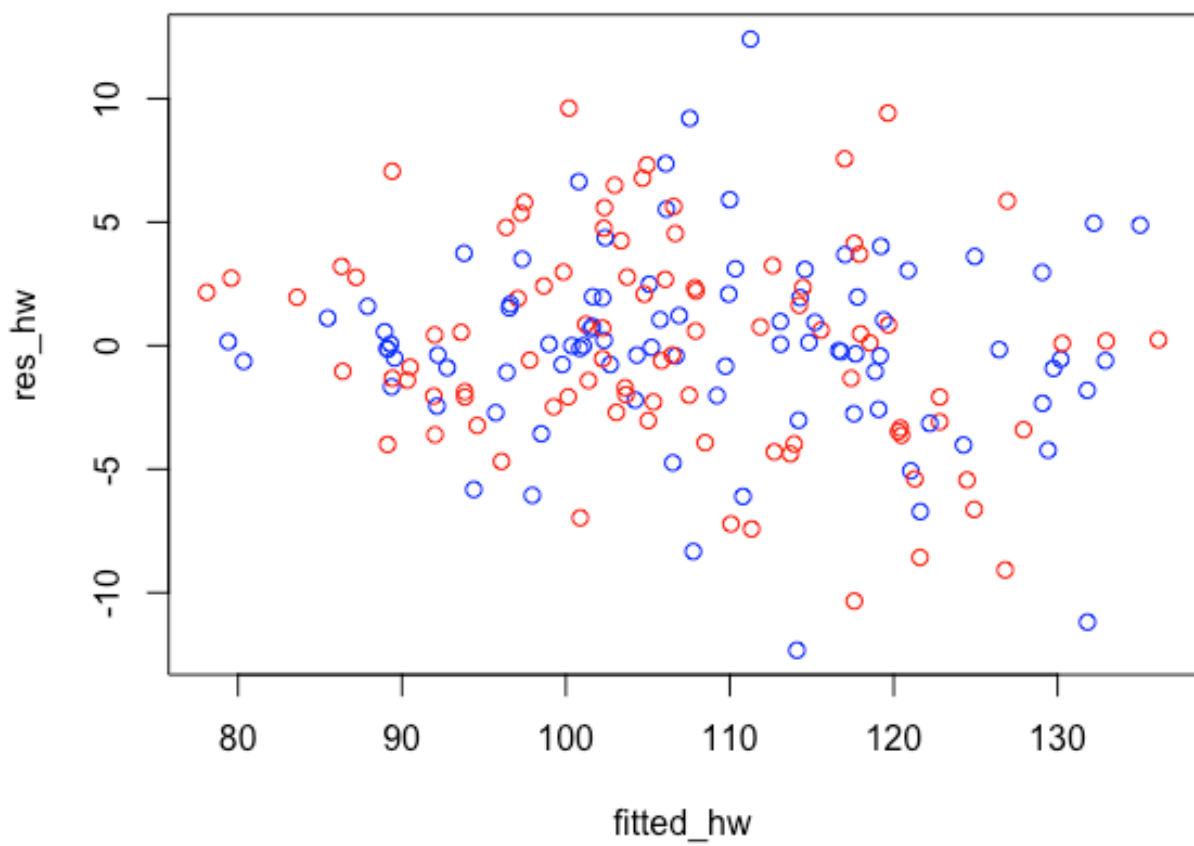
```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> #### Plot Histogram HoltWinters
> hist(res_hw)
>
```



Histogram says that the residuals are symmetrically distributed.

- Plot of fitted values vs. residuals.

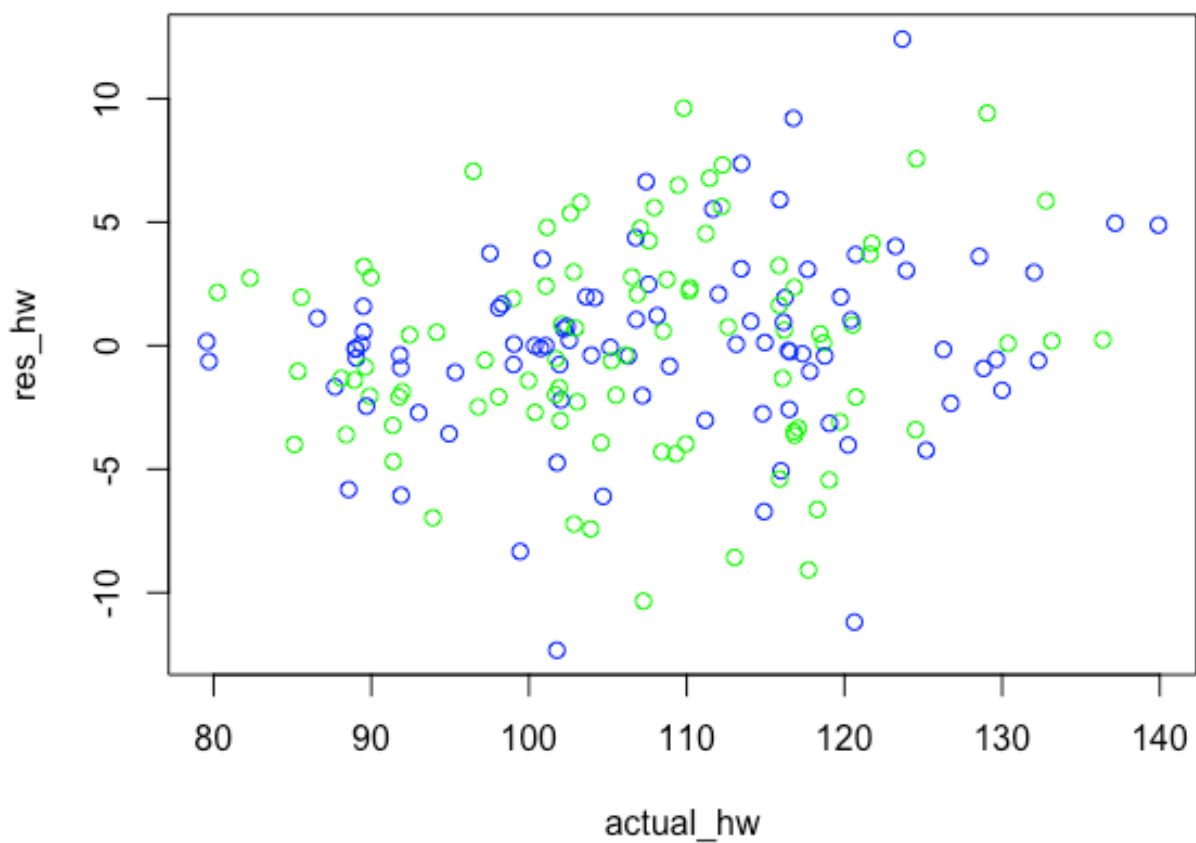
```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/  
> #### Fitted HoltWinters
> fitted_hw<-hw$fitted
> #### Plot Fitted Holt vs Residual
> plot(fitted_hw,res_hw,col=c("red","blue"))
>
```



The plot for residual and the fitted values are randomly distributed.

- Plot of actual values vs. residuals.

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> #### Actual HoltWinters
> actual_hw<-hw$x
> #### Plot Fitted Holt vs Residual
> plot(actual_hw,res_hw,col=c("green","blue"))
> |
```

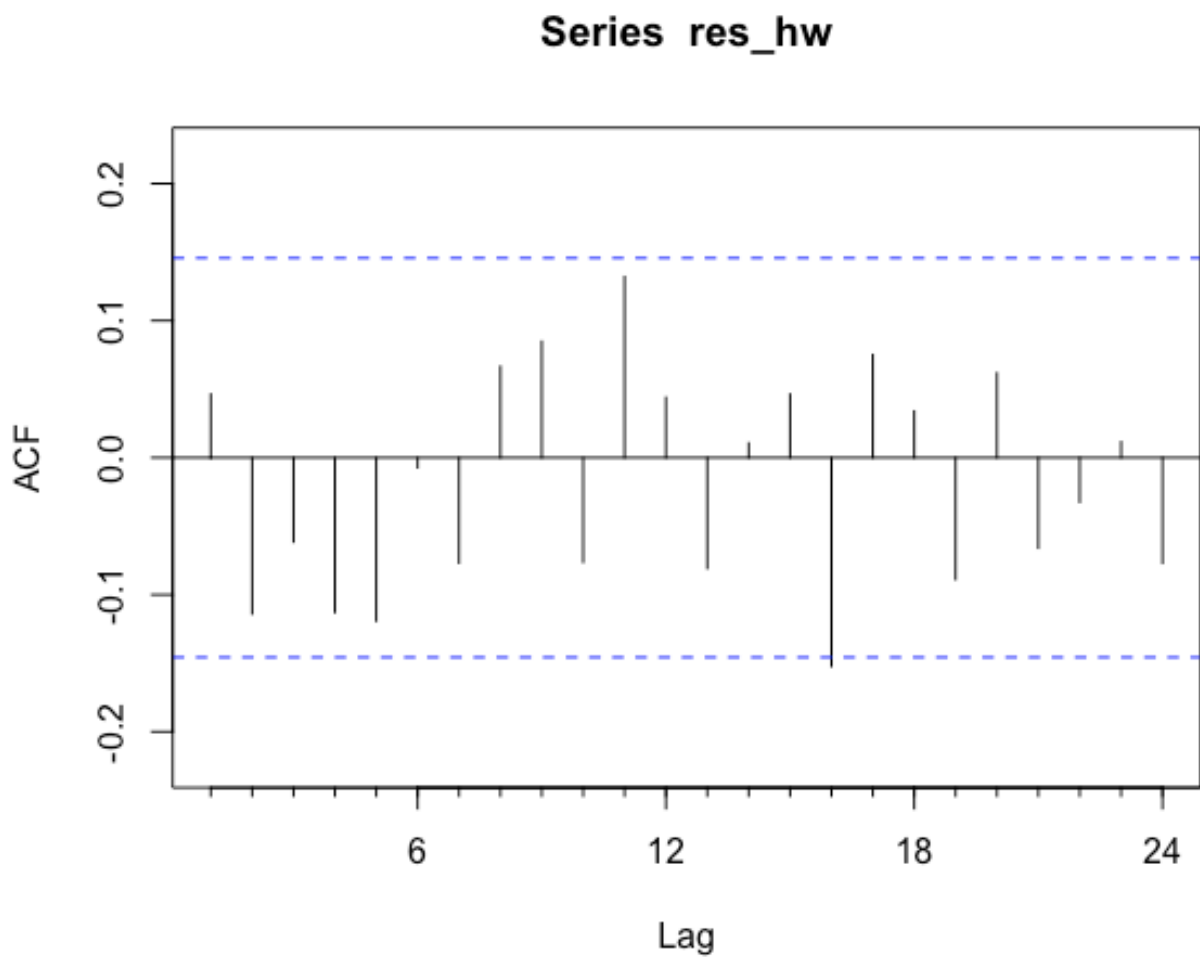


The plot for residual and the actually values are randomly distributed.



- An ACF plot of the residuals.

```
Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> #### Plot ACF of Residuals
> Acf(res_hw)
> |
```



The above plot shows that the ACF of residuals is random.

- Printing the 5 measures of accuracy for this forecasting technique

```

Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> ##### Five Measures of Accuracy
> accuracy(hw)

```

	ME	RMSE	MAE	MPE	MAPE	MASE	ACF1
Training set	0.02447927	3.985931	2.990258	-0.04846231	2.764973	0.493109	0.04635702

```

> |

```

- Forecast
  - Time series value for next year. Showing table and plot

```

Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/
> ##### Forecast Candy Sales
> fore_hw<-forecast(candy_ts,h=12)
> fore_hw

```

	Point Forecast	Lo 80	Hi 80	Lo 95	Hi 95
Feb 2018	109.28137	104.21953	114.3432	101.53994	117.0228
Mar 2018	103.74316	97.61639	109.8699	94.37307	113.1133
Apr 2018	99.16507	92.19556	106.1346	88.50612	109.8240
May 2018	97.34774	89.61964	105.0758	85.52863	109.1668
Jun 2018	97.22752	88.79154	105.6635	84.32580	110.1292
Jul 2018	97.17709	88.08769	106.2665	83.27605	111.0781
Aug 2018	105.56456	95.67847	115.4507	90.44509	120.6840
Sep 2018	112.91012	102.19973	123.6205	96.52999	129.2903
Oct 2018	124.67594	113.00564	136.3462	106.82776	142.5241
Nov 2018	125.18774	112.72384	137.6516	106.12585	144.2496
Dec 2018	124.34403	111.15523	137.5328	104.17350	144.5146
Jan 2019	110.82761	97.19179	124.4634	89.97343	131.6818

```

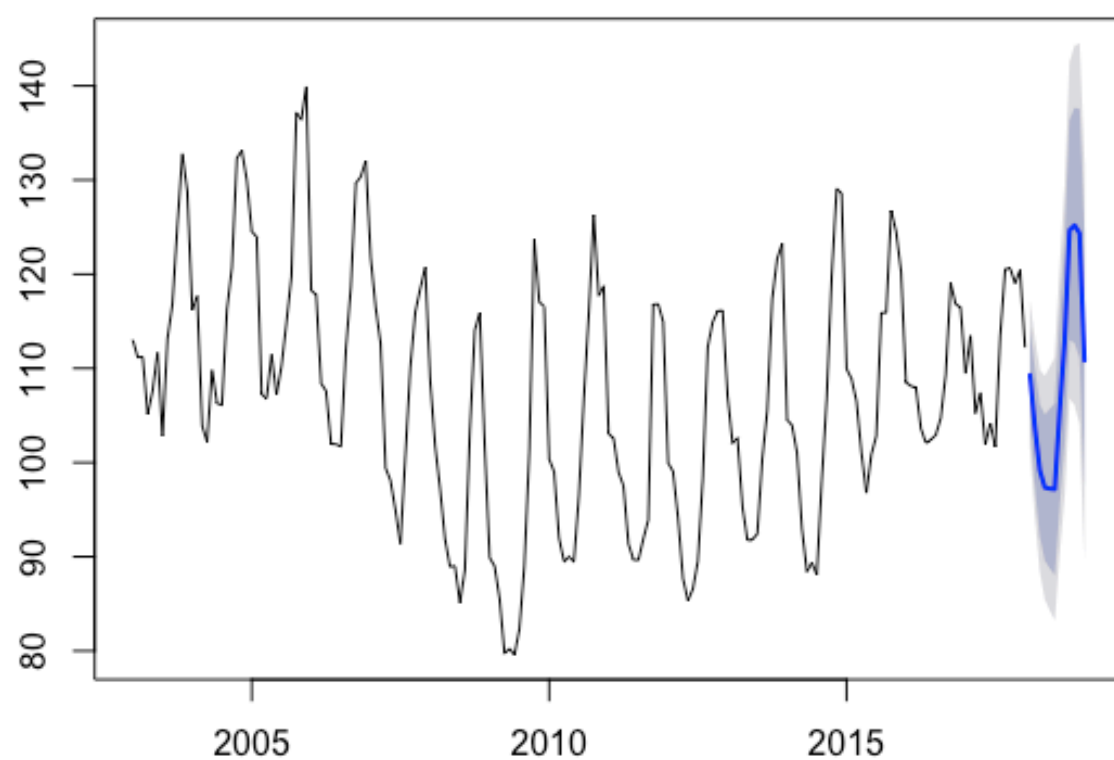
> |

```

Console /Rutgers Doc/Semester 2/BF/Midterm/WorkingDirectory/ ↗

```
> #### Plot Forecast  
> plot(fore_hw)  
> |
```

### Forecasts from ETS(M,N,A)



- Summarising this forecasting technique

- How good is the accuracy?

Since the MSE for Holt Winters is 0.03511 is low, the Model is good for forecasting.

- What does it predict the value of time series will be in one year?

The value of time series in Feb 2019 will be 110.26

- Other observation

From the Holt Winters Forecasting technique, we observe that the model has low error and is also smooth for forecasting.

- **Accuracy Summary**

- Showing a table of all the forecast method above with their accuracy measures.

	ME	MSE	RMSE	MAE	MPE	MAPE
Naive	-0.0045477	0.00002068	7.422458	5.4702	-0.2333	5.05781
Simple Smoothing	-0.0045100	0.00002034	7.402115	5.4402	-0.2320	5.030116
Holt-Winters	-0.1873801	0.03511130	4.410365	3.3496	-0.2713	3.124352

- Separately defining each forecast method and why it is useful. Showing the best and worst forecast method for each of the accuracy measures.

Naive Forecasting : Estimating technique in which the last period's actuals are used as this period's forecast, without adjusting them or attempting to establish casual factors.

Simple Smoothing Forecasting : The model gives weight to more recent data and smooths the forecast.

Holt Winters Forecasting : This method is used for exponential smoothing to make short term forecast by using 'additive' or 'multiplicative' model with secular increasing or decreasing trend or seasonality

Model	ME	MSE	RMSE	MAE	MPE	MAPE
Best	SES	SES	HW	HIW	SES	SES
Worst	HW	HW	Naive	Naïve	HW	Naive

- Conclusion

- Summarising my analysis of time series value over the time-period.

From the time series of two years data we observe that the sales values are peak in the month of November and decreases over the year and follows a pattern of seasonality. on the analysis and forecast above, do you think the value of the time series will increase, decrease or stay flat over the next year? How about next 2 years?

The pattern for the time series data is seasonal and the forecast for the next two years shows that the the production is high at the end of the year and decreases along the year.

- Rank forecasting methods that best forecast for this time series based on historical values.

After considering the various factors of accuracy, we conclude that the best models for forecasting are as follows:-

1. Holt Winters
2. Simple Exponential Smoothing
3. Naive Forecasting