

## FILTERS

region All  
Divison All  
customer All

## P & L By Fiscal Years

Note : All values are in USD

Customer	Fiscal Years		2021	21 vs 20
	2019	2020		
Net Sales				
Australia	7.5M	14.3M	12.2M	85.4%
Austria	.1M	1.3M	1.6M	130.5%
Bangladesh	1.3M	4.1M	4.4M	97.2%
Canada	8.8M	21.1M	20.2M	96.3%
China	3.7M	12.2M	13.2M	108.0%
France	6.1M	14.5M	15.1M	104.2%
Germany	3.8M	7.4M	7.0M	95.4%
India	41.7M	93.9M	93.4M	99.5%
Indonesia	4.3M	11.1M	10.8M	97.4%
Italy	3.9M	7.1M	6.8M	95.2%
Japan	.9M	4.3M	4.6M	107.3%
Netherlands	1.8M	5.1M	4.6M	90.4%
Newzealand	1.1M	5.8M	6.6M	114.8%
Norway	1.3M	7.1M	7.9M	113.5%
Pakistan	2.6M	4.9M	3.3M	67.1%
Philiphines	10.2M	19.7M	18.6M	94.5%
Poland	1.6M	3.6M	3.0M	84.6%
Portugal	2.3M	6.7M	6.8M	101.9%
South Korea	16.5M	29.1M	27.9M	95.9%
Spain	.9M	6.1M	7.4M	120.1%
Sweden	.1M	.9M	1.0M	113.8%
United Kingdom	5.3M	18.3M	19.8M	108.2%
USA	21.3M	53.9M	51.1M	94.8%
COGS				
Australia	4.1M	8.9M	8.2M	91.9%
Austria	.1M	.9M	1.1M	130.2%
Bangladesh	.8M	2.6M	2.6M	99.4%
Canada	5.1M	12.8M	12.5M	98.0%
China	2.2M	7.3M	7.8M	107.2%
France	3.4M	8.3M	8.6M	104.0%
Germany	2.4M	5.2M	5.2M	99.8%
India	26.5M	63.8M	63.5M	99.5%
Indonesia	2.4M	6.7M	6.6M	99.1%
Italy	2.5M	5.0M	4.7M	95.2%
Japan	.6M	2.4M	2.5M	103.2%
Netherlands	1.0M	2.8M	2.7M	93.4%
Newzealand	.7M	3.2M	3.4M	106.7%
Norway	.8M	4.8M	5.6M	115.7%
Pakistan	1.5M	2.9M	2.1M	71.1%
Philiphines	5.8M	11.6M	11.3M	97.5%
Poland	1.0M	2.1M	1.7M	82.9%

# AtliQ Hardwares



Portugal	1.5M	4.M	4.M	99.5%
South Korea	10.3M	19.2M	17.9M	93.2%
Spain	.5M	4.1M	4.9M	121.1%
Sweden	.1M	.5M	.6M	114.7%
United Kingdom	3.5M	10.4M	10.8M	103.8%
USA	13.4M	33.7M	32.2M	95.7%
Gross Margin				
Australia	3.4M	5.4M	4.M	74.7%
Austria	.M	.4M	.5M	131.4%
Bangladesh	.5M	1.5M	1.4M	93.3%
Canada	3.7M	8.2M	7.7M	93.7%
China	1.5M	5.M	5.4M	109.1%
France	2.6M	6.3M	6.6M	104.5%
Germany	1.4M	2.2M	1.8M	84.8%
India	15.3M	30.1M	29.9M	99.4%
Indonesia	1.8M	4.4M	4.1M	94.7%
Italy	1.5M	2.2M	2.1M	95.1%
Japan	.3M	1.9M	2.1M	112.4%
Netherlands	.9M	2.2M	1.9M	86.6%
Newzealand	.3M	2.6M	3.2M	125.0%
Norway	.5M	2.1M	2.3M	108.5%
Pakistan	1.1M	1.9M	1.2M	61.0%
Philiphines	4.4M	8.1M	7.3M	90.1%
Poland	.7M	1.5M	1.3M	86.9%
Portugal	.8M	2.7M	2.9M	105.5%
South Korea	6.2M	10.M	10.1M	101.1%
Spain	.3M	2.1M	2.4M	118.1%
Sweden	.1M	.4M	.4M	112.5%
United Kingdom	1.8M	7.8M	8.9M	114.1%
USA	7.9M	20.3M	18.9M	93.3%
GM %				
Australia	44.9%	37.8%	33.0%	87.5%
Austria	26.1%	29.9%	30.1%	100.6%
Bangladesh	37.6%	36.0%	34.5%	96.0%
Canada	42.0%	39.2%	38.2%	97.3%
China	39.9%	40.6%	41.1%	101.0%
France	43.4%	43.2%	43.3%	100.3%
Germany	35.9%	29.4%	26.1%	88.9%
India	36.6%	32.0%	32.0%	99.9%
Indonesia	42.7%	39.6%	38.5%	97.3%
Italy	37.0%	30.2%	30.2%	99.9%
Japan	37.0%	44.4%	46.5%	104.8%
Netherlands	47.1%	43.9%	42.0%	95.8%
Newzealand	26.4%	44.3%	48.3%	108.9%
Norway	37.9%	30.8%	29.5%	95.6%
Pakistan	42.0%	39.7%	36.2%	91.0%
Philiphines	43.4%	41.1%	39.2%	95.4%
Poland	40.1%	41.4%	42.6%	102.8%
Portugal	36.4%	40.7%	42.1%	103.5%
South Korea	37.6%	34.2%	36.0%	105.4%

# AtliQ Hardwares



Spain	38.0%	33.7%	33.2%	98.3%
Sweden	43.1%	40.7%	40.2%	98.9%
United Kingdom	34.5%	42.8%	45.1%	105.4%
USA	37.2%	37.6%	37.0%	98.4%
Total Net Sales	147.1M	352.2M	347.1M	98.5%
Total COGS	90.2M	223.1M	220.5M	98.9%
Total Gross Margin	56.9M	129.1M	126.5M	98.0%
Total GM %	38.7%	36.7%	36.5%	99.5%







