Savann Thorn, PMP

Contact

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(804) 316 – 1301

savann.thorn@gmail.com

www.linkedin.com/in/savannthorn

Presentation of Analysis

https://youtu.be/5J_Pi6pvv1s

Key Skills

Business Development
CRISP-DM
Contracts and Procurement
Consulting
Data Analytics
Financial Analysis & Reporting
Forecasting
Machine Learning
Negotiation
Operations
Product Lifecycle Management
Python
R Programming
Strategy
SQL
Vendor Management

Certifications

Project Management Professional

Tableau Desktop Specialist

Education

MSBA(C), Business Analytics,
The College of William and Mary

BSBA, Accounting and Finance
Old Dominion University

AS, Mathematics and Statistics
J. Sargeant Reynolds CC

Profile

Executive with 14 years of experience with a strong passion for policy, creating positive impact for all stakeholders while maintaining profitability, and sustainability through strategic direction guided by analytical research. Strong operational skillset and sound project management methodology. Ability to complete projects on time and in budget. Proven leader effectively communicating with all stakeholders.

Experience

March 2021— May 2021   40+ HRS/WEEK
Site Support Manager • Penguin Computing • Richmond, Virginia
-Plan and direct software and hardware project schedules
-Monitor deliverables from the hardware and software engineers, providing support and direction.

April 2007— March 2021   40+ HRS/WEEK
Managing Director • Khem Precision • Richmond, Virginia
-14 years business development, financial management, operations
-41% hit/win on bids of contracts under $150,000 (SAT)
-60% hit/win on bids of contracts over $150,000 (SAT)
-Tableau, MySql, Alteryx, Excel, SQL, Python, R Programming
-Built and enforced management systems ISO 9001:2015
-Awarded contracts w/ ARMY, DHS, DLA, NAVO, NAVSEA, NAVSUP
-Design, additive/subtractive/joining, finishing, material science
-Managed 10MM+ of spend internationally: materials, subcontractor
-Prepared and controlled regulatory oversight (DCMA, NSEO, ITAR)
-Full P&L responsibility, GAAP, DCAA indirect cost pools, tax books
-Managed investment revenue stream resulting in 30%+ CAGR
-Strong project manager with MS Project, Gannt, work process tables
-Built ISO 17025 capable metrology laboratory: Zeiss CMM
-Strong management of 3rd party professional services: Legal, Tax
-Strong supplier controls with audit and enforcement experience
-Developed, capitalized R&D relationships with research universities

September 2001—April 2007   40+ HRS/WEEK
Section Leader • United States Army • Ft. Benning, Georgia
Airborne Infantryman serving in two combat tours, commending on battlefield leadership. Coached and mentored on safety.

September 1996—January 2001   40+ HRS/WEEK
Network Analyst • Circuit City Stores • Richmond, Virginia
Significant exposure in areas of VSAT and terrestrial network infrastructure, service delivery, security & disaster recovery, data & voice network operation/ control over 600+ campus locations. AS/400, VMware, CCNA, IEEE TCP/IP.

William & Mary DegreeWorks

Student View   AA01Bprh as of 05/05/2021 at 18:13

Student	Thorn, Savann	**School**	Graduate - Business
ID		**Degree**	Master of Science
Level	Master	**College**	School of Business
Advisor		**Major**	Business Analytics
Overall GPA	3.85	**Minor**	

☐ **Master of Science - Business Analytics**	Catalog Year:	2020-2021	Credits Required:	32
	GPA:	3.85	Credits Applied:	16

Unmet conditions for this set of requirements: You currently have 16,

you still need 16 more credits.

✅		Minimum GPA 2.75		
☐	Master of Science - Business Analytics	**Still Needed:**	See **Master of Science - Business Analytics** section	

☐ **Master of Science - Business Analytics**	Catalog Year:	2020-2021	Credits Required:	32
	GPA:	3.85	Credits Applied:	16

Unmet conditions for this set of requirements: You currently have 16,

you still need 16 more credits.

✅	BUSINESS FOUNDATION COURSE					
✅	BUAD 5112-Competing Through Business Analytics	BUAD 5112	Comp through Bus Anlytcs	A	4	Spring 2021
☐	ANALYTICS METHODOLOGY COURSES					
≈	BUAD 5092-Optimization and Heuristics	BUAD 5092	Optimization & Heuristics	IP	(4)	Summer 2021
≈	BUAD 5052-Probability & Statistics for Business	BUAD 5052	Decision Modeling	IP	(4)	Summer 2021
☐	BUAD 5122-Machine Learning I	**Still Needed:**	**1** Class in **BUAD** 5122			
☐	BUAD 5322-Machine Learning II	**Still Needed:**	**1** Class in **BUAD** 5132			
✅	BUAD 5772-Database Management and Visualization	BUAD 5772	Database Mgmt & Vislztn	A-	4	Spring 2021
☐	BUAD 5082-Artificial Intelligence	**Still Needed:**	**1** Class in **BUAD** 5802			
☐	CAPSTONE COURSE					
☐	BUAD 5762-Business Analytics Capstone Project	**Still Needed:**	**1** Class in **BUAD** 5762			

Fallthrough Courses   Credits Applied: 0   Classes Applied: 0

Admit Term	202120

In-progress   Credits Applied: 8   Classes Applied: 2

BUAD 5052	Decision Modeling	IP	(4)	Summer 2021
BUAD 5092	Optimization & Heuristics	IP	(4)	Summer 2021

Legend

✅	Complete	≈	Complete except for classes in-progress	(T)	Transfer Class
☐	Not Complete	≈	Nearly complete - see advisor	@	Any course number

Disclaimer

Project Management Institute

THIS IS TO CERTIFY THAT

Savann Thorn

HAS BEEN FORMALLY EVALUATED FOR DEMONSTRATED EXPERIENCE, KNOWLEDGE AND PERFORMANCE IN ACHIEVING AN ORGANIZATIONAL OBJECTIVE THROUGH DEFINING AND OVERSEEING PROJECTS AND RESOURCES AND IS HEREBY BESTOWED THE GLOBAL CREDENTIAL

Project Management Professional (PMP)®

IN TESTIMONY WHEREOF, WE HAVE SUBSCRIBED OUR SIGNATURES UNDER THE SEAL OF THE INSTITUTE
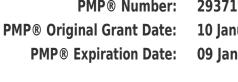
Tony Appleby
Chair, Board of Directors

Sunil Prashara
President and Chief Executive Officer

PROJECT MANAGEMENT INSTITUTE
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PMP® Number: 2937169
PMP® Original Grant Date: 10 January 2021
PMP® Expiration Date: 09 January 2024

Project Management Institute®

West Virginia University

Dec 16, 2020

Savann Thorn

has successfully completed

Forensic Accounting and Fraud Examination

an online non-credit course authorized by West Virginia University and offered through
Coursera

Richard A. Riley, Jr., Ph.D | Richard Dull, PhD, CPA(NC)/CFF, CISA, CFE | John D. Gill, J.D., CFE
College of Business and Economics
West Virginia University

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