

From: James Gilliar james.gilliar@j2cr.com
Subject: Fwd: Omani Government - offering exclusive investments to CEFC China ONLY
Date: May 5, 2017 at 7:07 AM
To: Hunter rhbdc@icloud.com



H

FYI, u will present

Other deals going through

J

Sent from my iPhone

Begin forwarded message:

From: David Holtom <david@holtom.global>
Date: 5 May 2017 at 14:47:48 GMT+1
To: James Gilliar <james.gilliar@j2cr.com>, 崔灿 <cuican@cefc.co>
Cc: 赵润龙 <zhaorunlong@cefc.co>
Subject: Omani Government - offering exclusive investments to CEFC China ONLY

Dear James (and Caesar),

1. As discussed, and after several weeks of negotiating, I have managed to persuade The Royal Office and Omani government to deliver a host of projects that are **only** open to CEFC China to invest in; a unique series of opportunities.
2. In brief and in no particular order (I will write these up more fully next week and after more discussions with The Royal Office):
 - a. Oman Infrastructure Fund (Financial) - to invest in viable projects in the Omani market;
 - b. Set up an Oman China Bank (Banking) - A new investment bank in Oman that will be the bridge for Chinese investors to Oman;
 - c. Fisheries Industry in Oman (Fisheries) - The relevant ministry is keen to step change and globalise production. Including boat building;
 - d. New Government Oman refinery (Oil and Gas) - Build an operate a new refinery at Duqm. Supply of Crude shall be Oman's own crude oil;
 - e. Shinas Port Projects (transportation and logistics) - Development of the port for industrial and the tourism trade.
 - f. Yiti Resort (Tourism) - Development of the coastal site to be a world-class tourism destination;
 - g. Al-Dhaahirah County Project (industrial development) - Service and knowledge centre for oil fields in Saudi Arabia. Railway terminals, mining infrastructure.
 - h. Sohar Port Container Terminal (transportation and logistics) - Development of terminal 2 with 40 sqkm plot of land in the Sohar Free Zone

that 10 sqkm plot of land in the Oman Free Zone:

- i. Sur - new port and township (transportation and logistics) - Development of Sur's new port and township, maximising its strategic location;
- j. Development of Oman China Freezone (industrial development) - Development of an autonomous 100 sqkm land in Duqm (but out of SEZAD) as an Oman-China Free Zone with Port and other facilities for mixed use;
- k. East-West Medical facility (healthcare) - Development of a medical city in Muscat tapping on medical care and sciences of the East and West.
- l. Oman National Railway Project (transportation and logistics) - Development of Oman's national railway covering 2400 km of tracks and 9 segments.

3. I have not shared any of the above with Fincorp. I have only tasked Fincorp with NBO and cleared the NBO approach with the government. The above are government owned projects which have been given to CEFC China exclusively (The Royal Office have closed the TFI chapter at our request).

4. **James** - I would be grateful if these could be raised with Chairman Ye during his visit to the US. **Cui Can** - I would like to share these with the Shanghai team, but I am yet to be convinced that I have the right reporting channels. These projects are sensitive to the Omani government, and offering them up to CEFC has been quite a task. We should await perhaps comments from the US, The Chairman and Director Zhang before disseminating further. Some of these projects, seen from here, are exceptional and very unique opportunities.

I look forward to hearing from you.

Kind regards,

David

