

# GM% by Quarters (sub\_

FY 2019	All values in USD
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GM %	Quarter			
Sub Zone	Q1	Q2	<b>Q</b> 3	Q4
ANZ	43.0%	42.2%	42.6%	42.5%
India	42.5%	42.2%	42.0%	42.5%
NA	35.1%	35.4%	35.4%	35.7%
NE	36.6%	37.0%	36.5%	36.6%
ROA	44.5%	44.3%	44.0%	44.5%
SE	44.5%	44.1%	44.0%	44.2%

### GM% by Quarters (sub\_

FY	2020	All	values	in	USD

GM %	Quarter			
Sub Zone	Q1	Q2	Q3	Q4
ANZ	43.3%	43.0%	42.8%	41.8%
India	32.3%	32.1%	32.4%	32.0%
NA	39.9%	40.1%	39.1%	39.7%
NE	37.6%	37.8%	38.5%	37.7%
ROA	38.4%	38.3%	38.8%	37.7%
SE	38.5%	37.3%	38.2%	37.8%

### GM% by Quarters (sub\_

FY	2021	All	values	in	USD
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GM %	Quarter			
Sub Zone	Q1	Q2	<b>Q</b> 3	Q4
ANZ	39.0%	37.8%	38.3%	38.0%
India	32.3%	31.8%	31.9%	32.0%

# **AtliQ Hardwares**

NA	37.1%	37.4%	37.5%	37.4%
NE	37.9%	38.7%	38.2%	38.3%
ROA	38.5%	38.4%	38.1%	38.1%
SE	38.6%	38.3%	38.6%	38.5%

### **AtliQ Hardwares**



#### .zone)

**Grand Total** 

- 42.6%
- 42.4%
- 35.4%
- 36.7%
- 44.4%
- 44.2%

#### .zone)

**Grand Total** 

- 42.8%
- 32.2%
- 39.8%
- 37.8%
- 38.2%
- 37.9%

#### .zone)

Grand Total

- 38.3%
- 32.0%

# **AtliQ Hardwares**



- 37.3%
- 38.3%
- 38.3%
- 38.5%