



region, market

All



customer

All



segment, category...

All



2019

2020

2021

2022  
Est

Q1

Q2

Q3

Q4

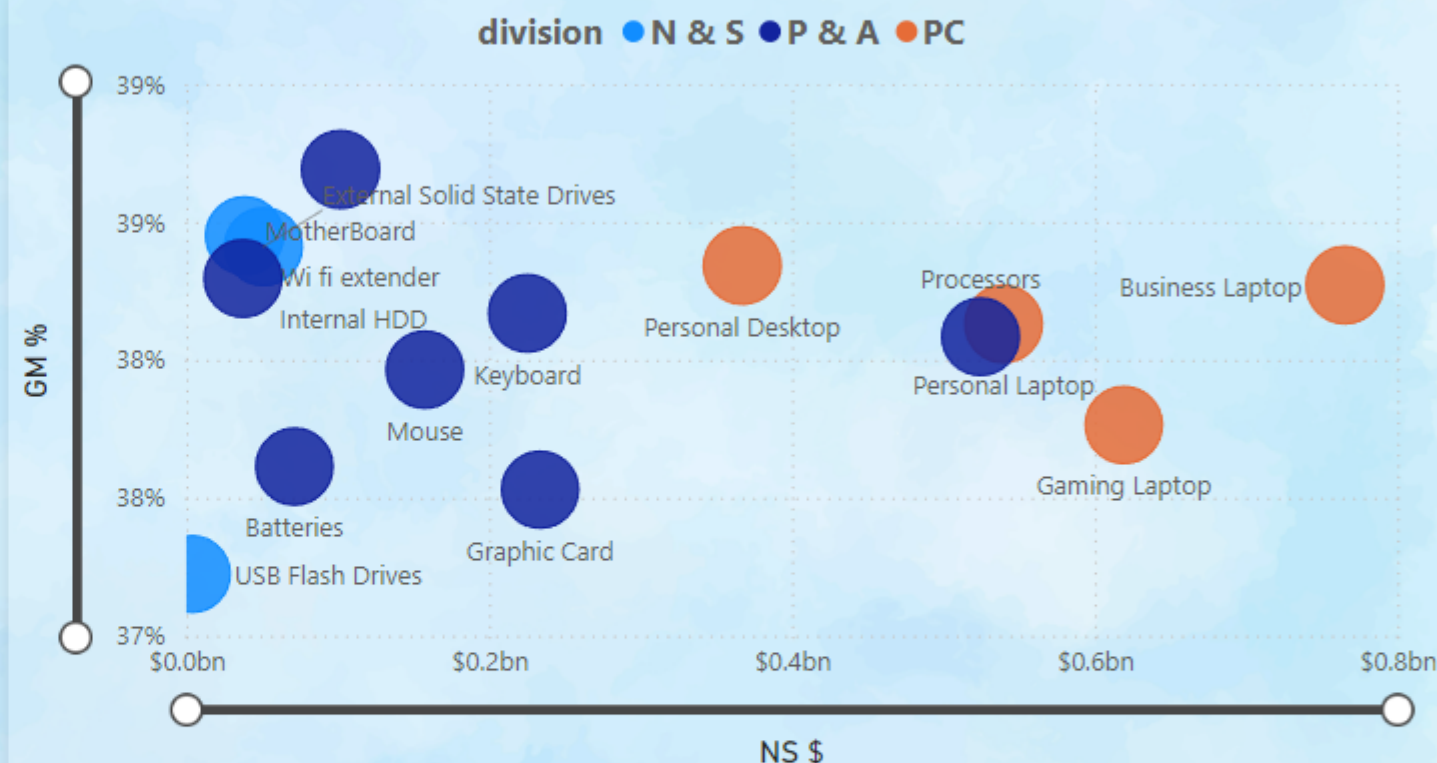
YTD

YTG

## Product performance

segment	NS \$	GM \$	GM %	Net profit &
Accessories	\$454.1M	172.6M	38.01%	-63.78M
Desktop	\$711.1M	272.4M	38.31%	-97.79M
Networking	\$38.4M	14.8M	38.45%	-5.27M
Notebook	\$1,580.4M	601.0M	38.03%	-222.16M
Peripherals	\$897.5M	341.2M	38.02%	-125.91M
Storage	\$54.6M	20.9M	38.33%	-7.51M
Total	\$3,736.2M	1,422.9M	38.08%	-522.42M

## Performance Matrix

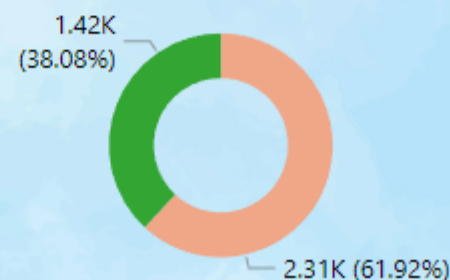


## Region / Market / Customer performance

region	NS \$	GM \$	GM %	Net profit &	Net Profit
APAC	\$1,923.8M	690.2M	35.88%	-281.16M	-14.6%
EU	\$775.5M	267.8M	34.53%	-95.52M	-12.3%
LATAM	\$14.8M	5.2M	35.02%	-0.44M	-2.9%
NA	\$1,022.1M	459.7M	44.97%	-145.31M	-14.2%
Total	\$3,736.2M	1,422.9M	38.08%	-522.42M	-13.9%

## Unit Economics

● Total COGS ● Gross Margin



● Increase ● Decrease

