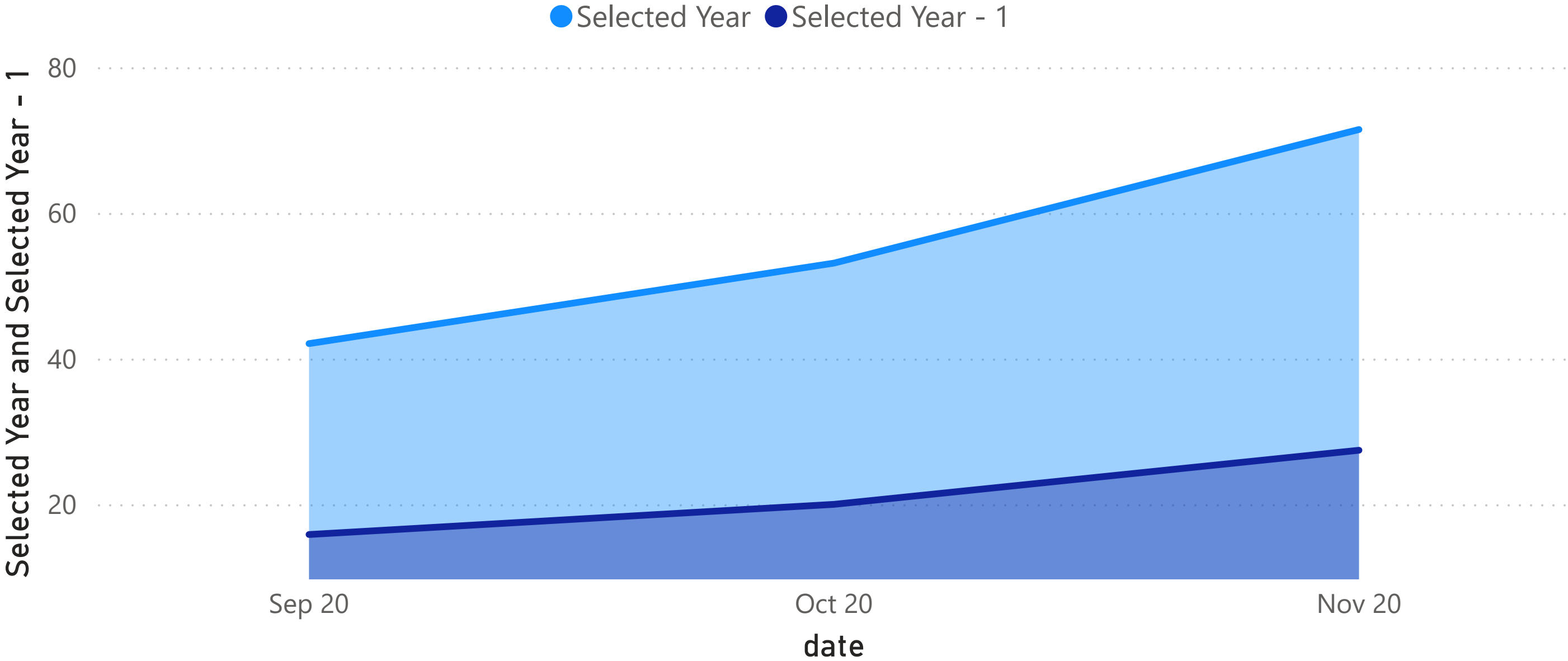


Line Item▲	2021	LY	YoY	YoY %
Gross Sales	481.49	180.54	300.94	166.69
Pre Invoice Deduction	113.03	41.67	71.36	171.28
Net Invoice Sales	368.46	138.88	229.58	165.31
- Post Discounts	129.06	48.62	80.44	165.46
- Post Deductions	72.81	27.03	45.78	169.36
Total Post Invoice Deduction	201.87	75.65	126.22	166.85
Net Sales	166.59	63.23	103.36	163.47
- Manufacturing Cost	143.98	54.00	89.98	166.61
- Freight Cost	4.48	1.69	2.79	165.35
- Other Cost	0.68	0.26	0.42	164.99
Total COGS	149.14	55.95	93.19	166.57
Gross Margin	17.45	7.28	10.17	139.69
Gross Margin %	10.48	11.52	-1.04	-9.03
GM / Unit	1.21	1.04	0.17	15.99
Operational Expense	-72.47	-24.18	-48.29	199.67
Net Profit	-55.02	-16.90	-38.12	225.51
Net Profit %	-33.03	-26.73	-6.29	23.55

Net Sales Performance Over Time



market	P & L Values	P & L YoY Chg %▲
⊕ Brazil	0.19	-1.80
⊕ Pakistan	1.48	22.15
⊕ Mexico	0.24	47.58
⊕ Poland	1.44	50.56
⊕ South Korea	12.54	110.16
⊕ Philipines	7.61	111.67
⊕ Netherlands	2.31	112.01
⊕ Italy	3.95	117.05
⊕ Australia	6.24	118.70
⊕ Portugal	3.45	140.70
⊕ Germany	4.17	149.59
⊖ USA	27.23	159.69
Staples	1.51	128.97
Total	166.59	163.47

segment	P & L Values	P & L YoY Chg %▼
⊕ Storage	10.89	68.10
⊕ Peripherals	33.69	137.71
⊕ Notebook	53.97	163.22
⊕ Networking	9.10	46.97
⊕ Desktop	9.52	3,788.64
⊕ Accessories	49.43	216.00
Total	166.59	163.47