41.55% Excess Inventory

32.31% Excess Inventory

43.01% Excess Inventory

34.64% Out of Stock

50.40% Out of Stock

26.48% Out of Stock

53.91% Out of Stock

31.65% Excess Inventory

79.48% (-0.97%)
Goal: 80.26% (-0.97%)

52.11%

46.45%

40.69%

27.79%

41.87%

48.57%

47.81%

55.46%

Coolblue

Costco

Croma

Ebay

Digimarket

Currys (Dixons Carphone)

Electricalsara Stores

Electricalsbea Stores

-199K

Net Error

Forecast Accuracy % Net Error Net Error % Forecast Accuracy % LY Risk customer **Acclaimed Stores** 49.31% -32207 -16.89% -1.86% Out of Stock All-Out 45.16% Out of Stock 30.46% -3495 -31.40% AltiQ Exclusive 70.64% -5.57% 72.84% Out of Stock -62598 73.85% -109825 -5.90% 71.49% Out of Stock Amazon 56.04% 2.95% 51.94% Excess Inventory Argos (Sainsbury's) 1423 **Atlas Stores** 45.52% 38859 29.09% 46.23% Excess Inventory Atliq e Store 72.96% Out of Stock 73.56% -25273 -2.31% Atliq Exclusive 42.02% -2.13% 38.19% Out of Stock -4219 BestBuy 34.40% -24210 -22.18% -7.76% Out of Stock 24.00% Out of Stock Billa 17.44% -10081 -45.36% Boulanger 58.94% 23292 17.49% 41.69% Excess Inventory Chip 7 55.37% 39556 23.25% 55.48% Excess Inventory Chiptec 53.98% 19.42% 19241 37.16% Excess Inventory Circuit City 40.91% -13770 -10.60% -9.70% Out of Stock 27.02% Out of Stock Control 47.69% -14.18% -30176

26103

3051

2204

-12856

-28389

-7689

4455

-2060

24.85%

1.78%

1.32%

-42.27%

-30.40%

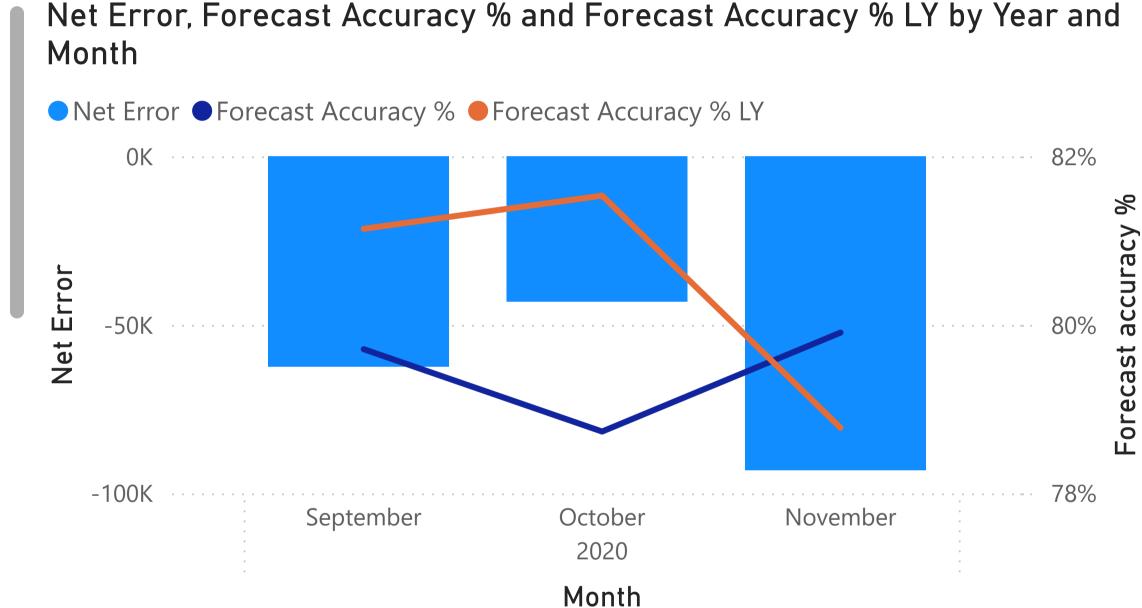
-2.72%

11.65%

-9.22%

3M

ABS Error



segment	Forecast Accuracy %	Net Error
Accessories	76.87%	-626436
Desktop	86.77%	3483
Networking	90.59%	68194
	80.34%	-16672
Peripherals	83.31%	-93818
	82.09%	466572