

region

All

market

All

customer

All

2018

2019

2020

2021

2022 Est

Q1

Q2

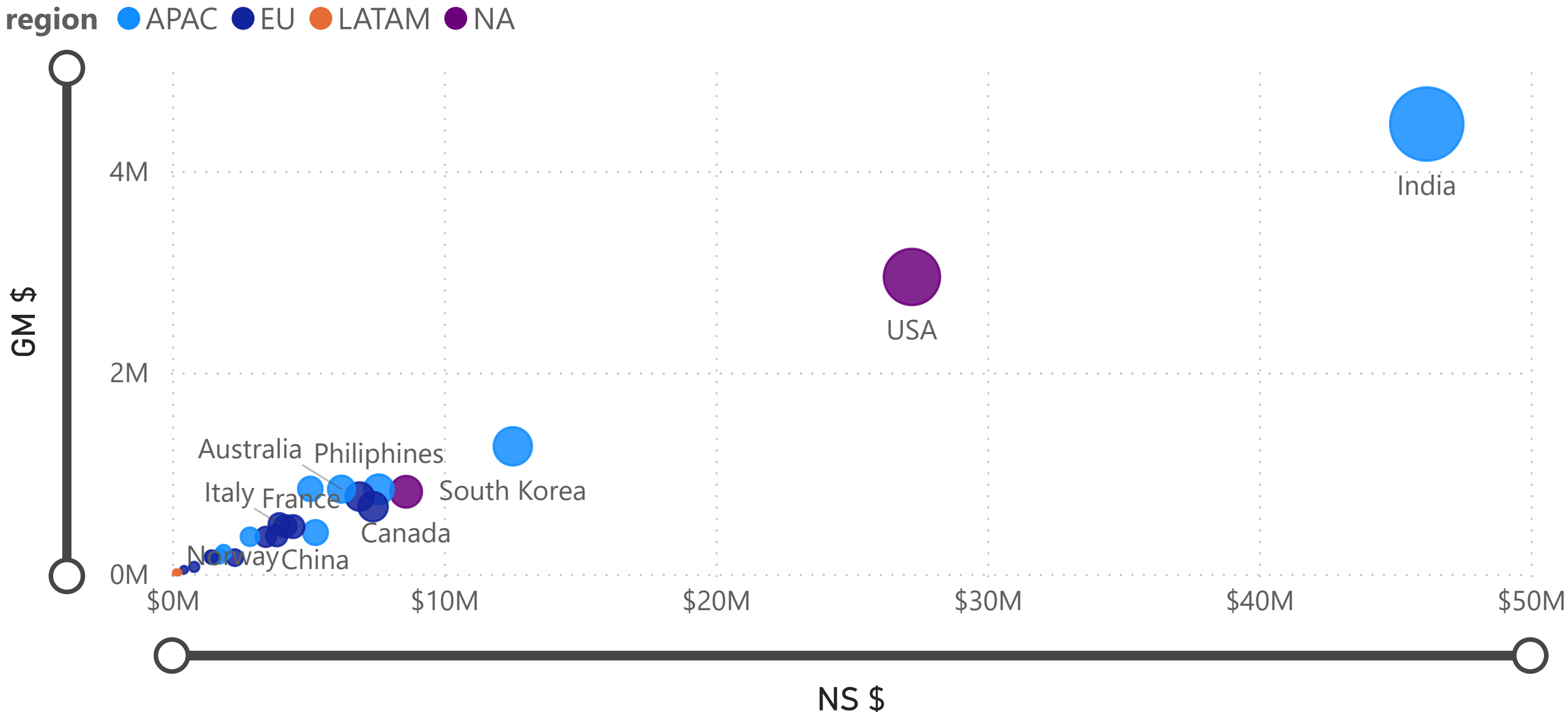
Q3

Q4

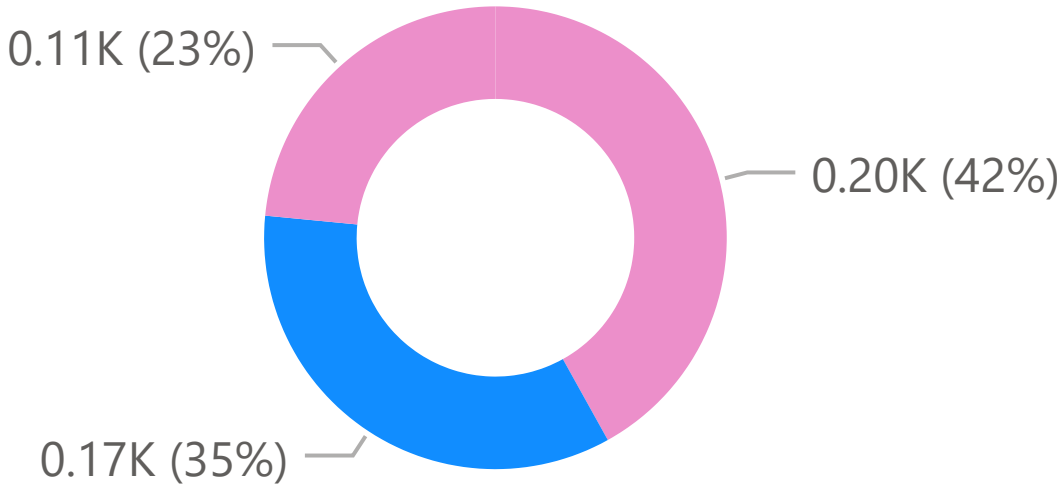
YTD

customer	NS \$	GM \$	GM %
Amazon	\$22.3M	2.0M	9.06%
AltiQ Exclusive	\$16.4M	4.1M	24.83%
Atliq e Store	\$13.0M	1.5M	11.83%
Flipkart	\$5.8M	0.2M	3.77%
Sage	\$5.0M	0.4M	8.50%
Leader	\$4.9M	0.3M	6.42%
Electricalslytical	\$4.0M	0.5M	12.10%
Reliance Digital	\$3.6M	0.5M	12.79%
Ebay	\$3.5M	0.4M	12.82%
Neptune	\$3.5M	0.3M	8.06%
Electricalsocity	\$3.3M	0.4M	13.49%
Lotus	\$3.1M	0.2M	6.04%
Control	\$2.9M	0.4M	12.89%
Total	\$166.6M	17.5M	10.48%

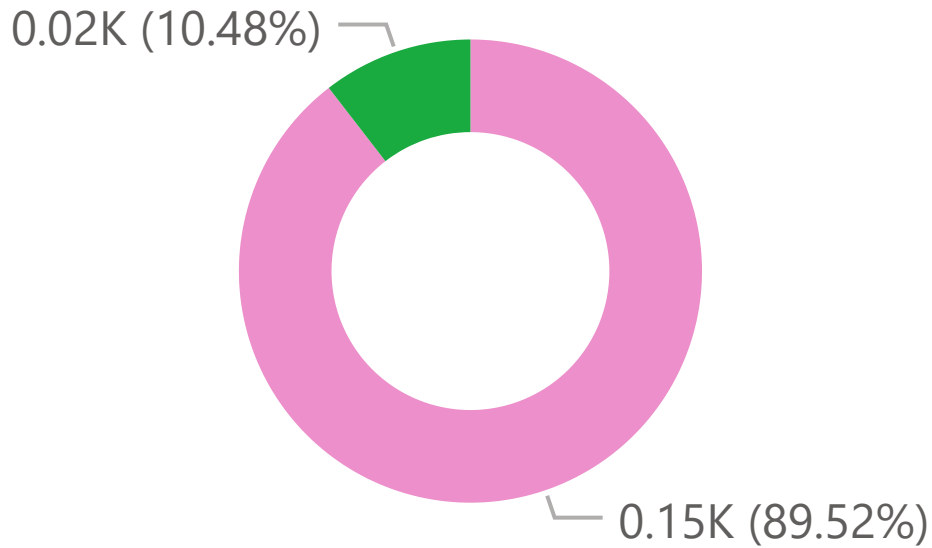
NS \$, GM \$, NS \$ and GM % by market and region



Total Post Invoice Deduction Net Sales Pre Invoice Deduction



Total COGS Gross Margin



segment	NS \$	GM \$	GM %
Desktop	\$9.5M	1.0M	10.04%
Accessories	\$49.4M	5.1M	10.39%
Networking	\$9.1M	0.9M	10.42%
Notebook	\$54.0M	5.7M	10.51%
Peripherals	\$33.7M	3.6M	10.63%
Storage	\$10.9M	1.2M	10.66%
Total	\$166.6M	17.5M	10.48%