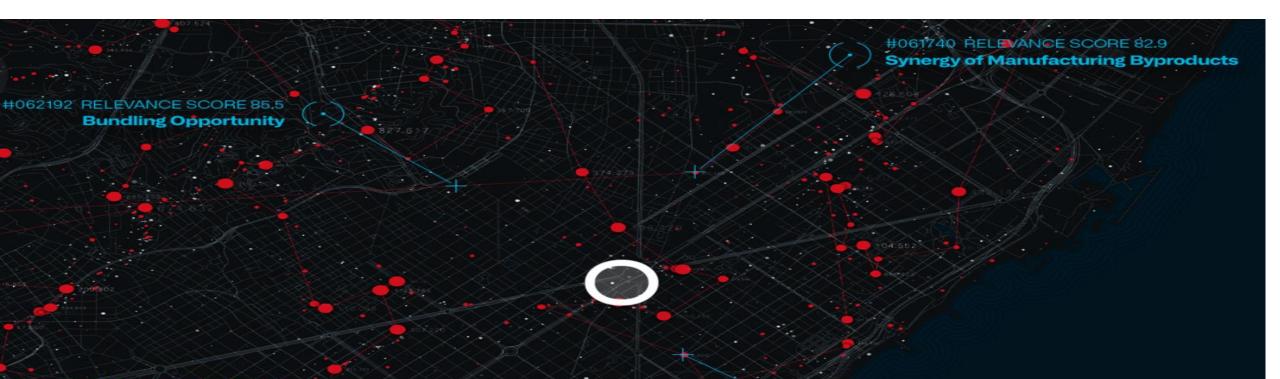
HOW TO ENRICH INTERAL DATABASE via GEOSPATIAL INFORMATIONS for Retailers and FMCG



Matching

TripAdvisor



Matching Step

What?

Enriching the Customer Master Data (CMD) by searching for each HoReCa outlet its corresponding entry in TripAdvisor.

• How?

Each outlet from the CMD is compared against all the TripAdvisor entries in a 2km radius.

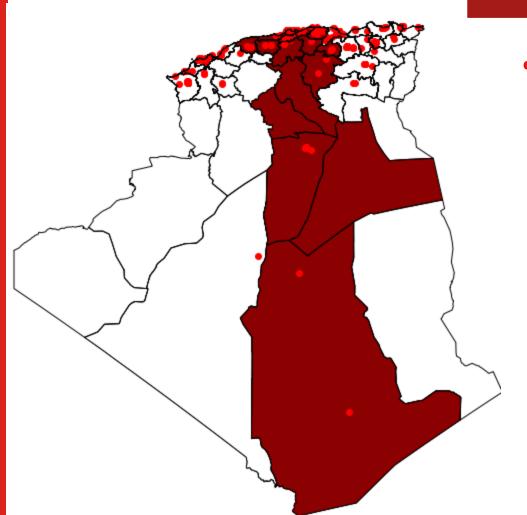
The comparison is done based on 3 parameters:

- 1. Name (weight :75%)
- 2. Address (weight :15%)
- 3. Distance based on the geolocation GPS coordinate (weight :10%)
- Based on this, an overall similarity score is calculated, and the TripAdvisor entries are ranked based on it. The entry with the highest similarity is the potential candidate.
- In some cases, even the potential candidate isn't a proper match, hence, we have defined a similarity threshold above which the candidate is considered a match.



TripAdvisor data

Scraping Coverage



ECCBC Algeria territories

TripAdvisor outlets HoReCa

Wilaya	count TripAdvisor poi horeca
Alger	458
Tizi Ouzou	27
Blida	23
Boumerdes	13
Tipaza	9
Ghardaia	9
Chlef	5
Bordj Bou Arrer	3
Ain-Defla	3
Tamanrasset	2
M'Sila	2
Medea	2
Bouira	1
Oran	203
Annaba	46
Setif	44
Bejaia	41
Tlemcen	37
Constantine	34
Mostaganem	22
Skikda	14
Batna	13
Biskra	11
Jijel	7
Sidi Bel Abbes	5
Ain-Temouchent	4
Guelma	3
Saida	2
Mila	2
El-Tarf	2
Oum El Bouaghi	1
Relizane	1
Adrar	1



TripAdvisor data

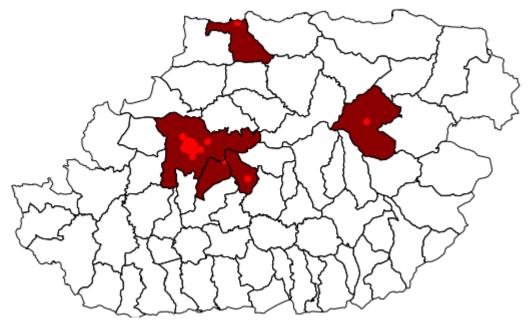
Scraping Coverage

	Snack	HoReCa	scrapping	scraping HoReCa coverage
Count in Algeria	5483	5483	1237	23%
Count in Tizi Ouzou	1480	1006	27	3%

	HoReCa	OTHER	SNACK
Gold	19	6 0%	2%
Bronze	67%	6 0%	9%
Silver	30%	6 0%	13%
Tin	19	6 100%	75%

Wilaya Tizi Ouzou : 27 outlets in TripAdvisor

Availability of information about consumption occasions & type of services however, TripAdvisor outlets in Tizi Ouzou is limited for the matching step



However, apart from the limitations of the TripAdvisor data, we've got some learnings on our own data

- **Address:** in some cases, the address field in the CMD isn't filled in with a real address but more with indications on how to find the outlet. These indications cannot be matched to any address in TripAdvisor and reduce the chances of matching.
 - "ARRÊTE DE BUS"
 - "SUD OUEST LAVILLA"
 - "SORTIR DE BOUKHALFA"

Recommendation:

The Address field in the CMD should always be populated with the real address. We'd require to ask the presellers to confirm the addresses as they visit the stores.

- **Name**: in most of cases, the name in the CMD is not entered with the name of the restaurant but rather with the name of the owner / manager. Therefore, name match does not work with TripAdvisor.. Hence, the matching on name doesn't work with TripAdvisor.
 - "BEN ADJAL MOHAMED"
 - "DAHOU MOHAMED"



- Restaurant L'Ambassade
- Restaurant Le Bagdad
- Restaurant Hermes lounge cafe

Recommendation:

The Name field in the CMD should always be populated with the public name of the restaurant. We'd require to ask the pre-sellers to confirm the names as they visit our customers.

Online Data sources | HORECA



Bottling Happiness in Africa Since 1989

Classification: Internal Use

According to Commercial team feedbacks, TripAdvisor have not a good coverage in Algeria

The purpose of the following slides is to see the différents possibility to records online data sources for horeca first of all but also for grosseries if there is.

- Open Source Data: OpenStreetMaps, Google Maps, Facebook restaurants data
- Data aggregator | Company

Carto premium POI

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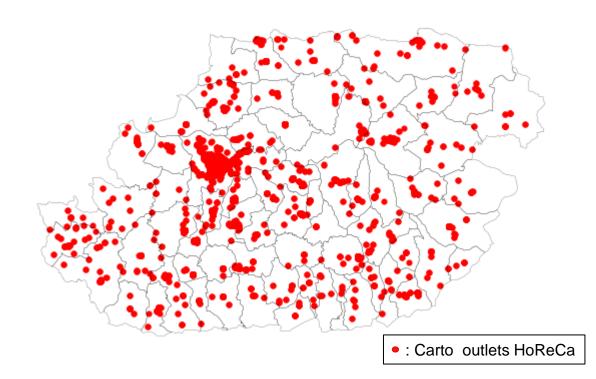
	Tizi Ouzou	Algeria
Eating place/Restaurant	565	15 731
Drinking Places/Cafe	68	1 224
Hotel/ Motel	97	2 766
All	730	19 721

Useful columns in datasets and missing value (%)

- Latitude & longitude 0%
- Adresses 0%
- Outlets names 0%
- Website : 92%
- Open_24: 99,99%

396 Outlets in All Algeria and 16 outlets in Wilaya Tizi Ouzou among Carto HoReCa poi use facebook as website

Carto HoReCa POI répartitions in Tizi Ouzou



Non-availability of informations about consumption occasions & type of services :

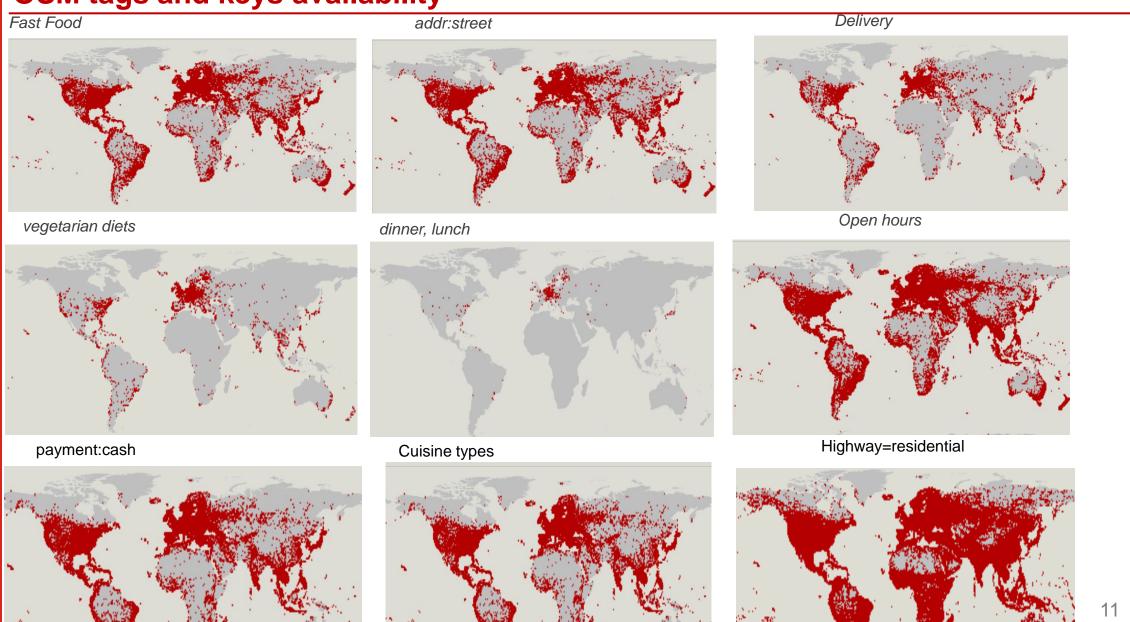
→ Carto POI data cannot be used for matching

OpenStreetMap data

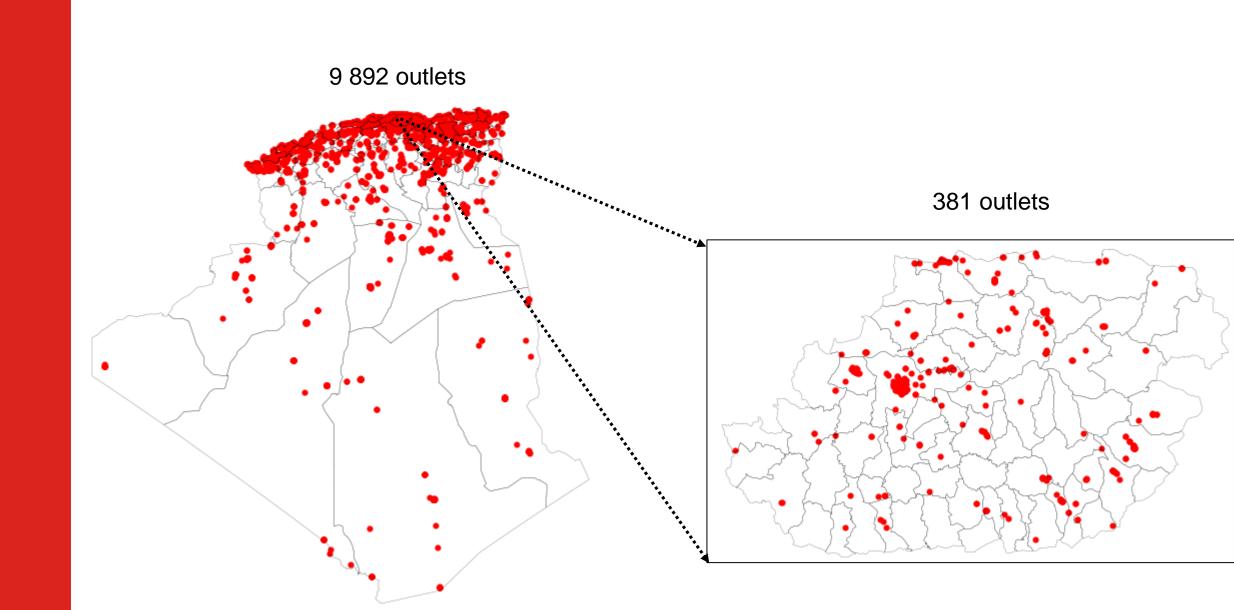
great Open Source of spatial data. But, is OpenStreetMap cove

Tag/Keys	Description	Availability in Algeria
name	name	
website	website	
Lattitude/Longitude	geoloacation	
cuisine	type of cuisine or food	
opening_hours	opening hours	
takeaway	yes/no/only whether the place offers takeaway	
delivery	yes/no whether the place offers delivery	
outdoor_seating	whether the place has an outdoor seating area	
reservation	whether reservation is possible/required	
addr :city	address	
addr :full	address	
addr:street	address	
addr:places	address	
operator	operator	
Highway	key used for identifying any kind of road, street	
wheelchair	wheelchair accessibility	
diet:vegetarian	yes/no/only	
diet:vegan	yes/no/only	
diet: halal	yes/no/only	
start_date	start date	
air_conditioning	yes/no whether there is air conditioning	
capacity	number of seats at tables	
internet_access	Internet connection	
payment:method	methods of payment	
smoking	smoking / non smoking	
image	photo	
reusable_packaging		
website	website	
phone	phone number	
bar	the presence of a bar with alcoholic beverages	
microbrewery	if a microbrewery is located in the restaurant	
brand	brand	
level	floor number, if located in a multi-story building	
stars	restaurant with Michelin star	
changing_table	availability of an infant changing table	
kids area	area where kids can play in a children's corner	

OSM tags and keys availability



OSM tags: Fast food| Restaurant| Cafe| Hotel| Alcohol| bar| Nightclub| kiosk



OSM Features availability in Algeria

Features	missing value(%)
osm_id	0
latitude	0
longitude	0
amenity	0
website	99,38
name	32,64
addr_street	90,69
opening_hours	94,38
internet_access	96,19
outdoor_seating	98,98
takeaway	99,07
delivery	99,07
highway	99,98
place	99,99
Smoking	98,44
cuisine	87,85
wheelchair	99,72
capacity	99,70
email	99,37
diet_halal	99,10
payment_cash	99,94
bar	98,95
alcohol	99,58
level	99,83
air_conditioning	99,97
diet_vegetarian	99,99
payment_cards	99,99
lunch	99,98
name_fr	63,52

Possibility to extract meaningfull features but we are faced with a lot of missing values

→OSM amenities services cannot be used for matching



is Carto 's dataprovider

Data appeal Company Features common to TripAdvisor

Name of outlet

Address

Geolocation coordinates

Nr. of reviews

Overall rating

Price range

Outlet rankings

Types of cuisine

Meal types

Opening hours

Website

Phone nr.

Reviews lists

Type of Payment

Additional features

Delivery

Accessibility (wheelchair)

Health & Safety messages

Sentiment score

Features to validate

Convenience : good for family,

searce is one of the go-to-market partners for Google Cloud

Searce uses google maps API to extract and store data in legal way. They can provide us the features below

Name of outlet Address Geolocation coordinates Nr. of reviews Overall rating Price range Opening hours Website Phone nr. Access to 5 Reviews

Google maps data features

- Geolocation
- NAME
- **Totat Reviews**
- Rating
- Dine in service
- Takeaway service
- Delivery service
- Address
- Open and Close Time
- Health message
- Facebook
- Contact
- Reviews data



La Presqu'ile Restaurant Poissonnerie Traiteur













phone





Wednesday 8:30AM-11PM

8:30AM-11PM Thursday

8:30AM-12:30PM Friday

2-11PM

8:30AM-11PM

Sunday 8:30AM-11PM

8:30AM-11PM Monday

Tuesday 8:30AM-11PM

Suggest an edit

Saturday

- Health and safety: Mask required · Staff wear masks
- facebook.com
 - +213 557 85 70 17 11
- P2QW+63 Bir Mourad Raïs, Algeria
- Manage this listing
- Identifies as women-led



Houssam Kassimi 2 reviews

★★★★ 10 months ago

Je peux rien dire à part que c un delice Top du top

(Translated by Google) I can't say anything except that it's a delight

Top of the top

Benchmark TripAdvisor Scraped Data & Google maps API data





Common data

- Geolocation
- Name
- Address
- Open and Close Time
- Totat Reviews
- Rating
- Price level



Not available on Google Maps API

- Outlet certificates
- Ratings per category
- Meal types
- Type of cuisines
- Outlets raking

Google API places pricing

Basic data

Address Component business_status, formatted_address geolocation name permanently_closed, Photo, Place id type url vicinity.

Contact data

Phone Number International Phone Number Opening Hours Website

Atmosphere data

Price Level Rating User Ratings Total Reviews

MONTHLY VOLUME RANGE

	(Price per CALL)				
	0-100,000	100,001-500,000	500,000+		
	place request cost	place request cost	place request cost		
Basic data	0 USD	0 USD	0 USD		
Contact data	0.003 USD per each	0.0024 USD per each	Contact Sales for volume pricing		
Atmosphere data	0.005 USD per each	0.004 USD per each	Contact Sales for volume pricing		

Experimentation in Wilaya Tizi Ouzou

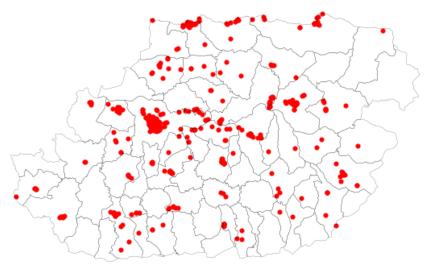
100 0001-500 000 calls

0.55 USD/outlets

Cost: 500 USD

817 outlets recorded

Google maps Restaurants disturbiton in Wilaya Tizi Ouzou



Ad hoc scrapping tools: Instant Data Scrapper

Extracts data from web pages and exports it as Excel or CSV files.

Google chrome extension.

An automated data extraction tool for any website. It uses AI to predict which data is most relevant on a HTML



chrome web store



No geoloactions(latitude/ longitude)



10 / 13 features availables



With tag restaurants/ fastfood/ snack/ pizzeria/ hotel near algeria: 1085 outlets



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An automated data extraction tool for any website. It uses AI to predict which data is most relevant on a HTML

BI0Dve 2	if66xd	rlltdetails 6	Open	services	locality	total_review	rating	sub_channel	name
NaN	NaN	NaN	NaN	Takeaway	29.4 km · Berrechid	(1)	1.0	Restaurant	سداك حمد شواي
Kerbside pickup		Closed	· Opens 9AM	Dine-in	7.6 km · 38 Rue d'Alger	(1)	5.0	· Fast Food	Snack Nour
Takeaway		Closed	· Opens 11AM	Dine-in	1,037.4 km · Algeria	(26)	3.8	Restaurant	Restaurant Eldjazair
Takeaway		NaN	NaN	Dine-in	1,036.7 km · El Djazair, Algeria	(47)	4.0	Restaurant	Restaurant Le Bearnais
Kerbside pickup		Closed	· Opens 6:01AM	Dine-in	1,034.4 km · Algeria	(170)	3.7	Restaurant	Chic Chic Restaurant

No geoloactions(latitude/ longitude)



10 / 13 features availables



With tag restaurants/ fastfood/ snack/ pizzeria/ hotel near algeria: 1085 outlets



Build our own scraper

Legal issue



No geoloactions(latitude/ longitude)



All available feature



Time



Ad hoc scraping tools: Webautomations Google Maps Scraper

With geoloactions(latitude/ longitude)



All favailable features



Not free with trial period

