Customer Relationship Management:

CRM is a web application software. Every company need to buildup relationship with their customer. It takes some stem. CRM will help to find out present situation of the client. Client’s project status and their payment status are recorded here. CRM also reporter that which project and which clients are developed or managed by which stuff. Stuffs monthly income are calculated with their involvedness.

Database Design and Job Distribution:

1. Dashboard Design and Mastering -
2. Admin Panel Login and Logout Management -
3. Stuff Type Management
   1. Id
   2. StuffType as Front desk, Marketing Manager, Project Manager, Developer
   3. StuffTypeCode
   4. BasicSalary
   5. WorkingCommission (%)
4. Stuff Management
   1. Id
   2. StuffType (Select from StuffType Table)
   3. StuffName
   4. StuffCode
   5. StuffContactNo
   6. StuffEmailId
   7. GardianContactNo
   8. ReferanceContactNo
   9. StuffPresentAddress
   10. StuffPermanentAddress
   11. NIDImage
5. Customer Management
   1. Id
   2. CustomerName
   3. CompanyName
   4. ContactNo
   5. EmailId
   6. LocationCity
   7. OfficeAddress
   8. BusinessType
   9. LastStatus (As Pending, Development, Completed and Moved)
6. Customer Dealings
   1. Id
   2. CustomerId (Select from Customer Management Table)
   3. LatestInformation
   4. UpdateDate
   5. StuffId
7. Project Management
   1. Id
   2. ProjectName
   3. CustomerId
   4. AgreementPDF
   5. WorkOrderDate
   6. DeliveryDate
   7. BudgetAmount
   8. StuffCode (Entry [,] separate)
8. Collection Management
   1. Id
   2. ProjectId (Select from Project Management Table)
   3. CustomerId (select from Customer Management Table)
   4. CollectionAmount
   5. CollectionDate
   6. CollectionNote
9. Stuff Payment Management
   1. Id
   2. StuffCode
   3. PaymentAmount
   4. PaymentDate
   5. PaymentNote
10. All Report
    1. Customer Report
    2. Stuff Report (Type Wise, Project Wise, Collection Report, Income Report, Stuff Ledger Report, etc.)
    3. Project Report (Customer Wise, Stuff Wise, Date Range, Project Ledger, etc.)
    4. Collection Report
    5. Payment Report
11. All the management panel have to take action as Insert, Edit, View, Search, Sorting, Print, Download as PDF.
12. All Report system have to take action as View, Search, Print and Download as PDF.