

Amber Enterprises India Limited
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Corporate Office: Universal Trade Tower,
1st Floor, Sector 49, Sohna Road,
Gurgaon-122018, Haryana, India



Date: 29 July 2025

To
Secretary
Listing Department

BSE Limited
Department of Corporate Services
Phiroze Jeejeebhoy Towers Dalal Street, Mumbai –
400 001

Scrip Code: 540902
ISIN: INE371P01015

To
Secretary
Listing Department

National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G, Bandra Kurla
Complex, Bandra (E) Mumbai – 400 051

Symbol: AMBER
ISIN: INE371P01015

Dear Sir/Ma'm,

Subject: Investor Presentation on the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter ended 30 June 2025

Pursuant to the relevant provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, please find enclosed herewith Investor Presentation on the unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter ended 30 June 2025.

This information is submitted to you pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

This information will also be hosted on the Company's website, at <https://www.ir.ambergroupindia.com/investor-information/investor-presentations/> for your information and for information of members / participants and public at large.

Kindly take the same into your records and oblige.

Thanking You,
Yours faithfully
For **Amber Enterprises India Limited**

(Konica Yaadav)
Company Secretary and Compliance officer
Membership No. : A30322



Amber Enterprises India Limited

**Expanding Horizons.
Shaping the Future.**

**Q1FY26
Result Presentation
July 2025**

Safe Harbor



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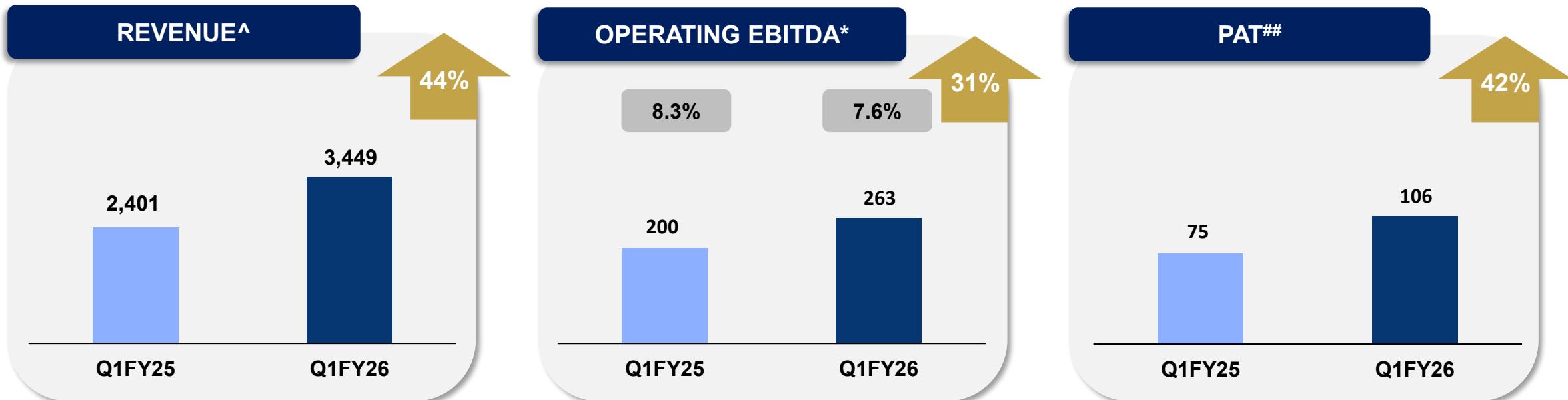
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Q1FY26 Consolidated Performance



In ₹ Crore



[^] Does not include other income

* Before impact of ESOP expense and other non-operating income and expenses

PAT is after considering the share of loss of joint ventures of ₹7 Cr for Q1FY26

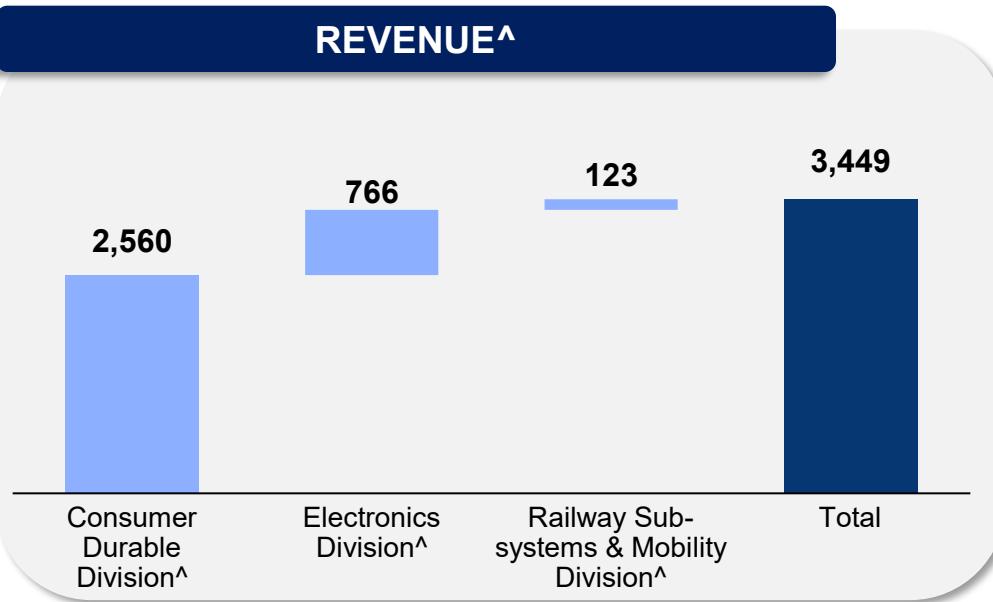
Consolidated Operating EBITDA & Revenue Build-up



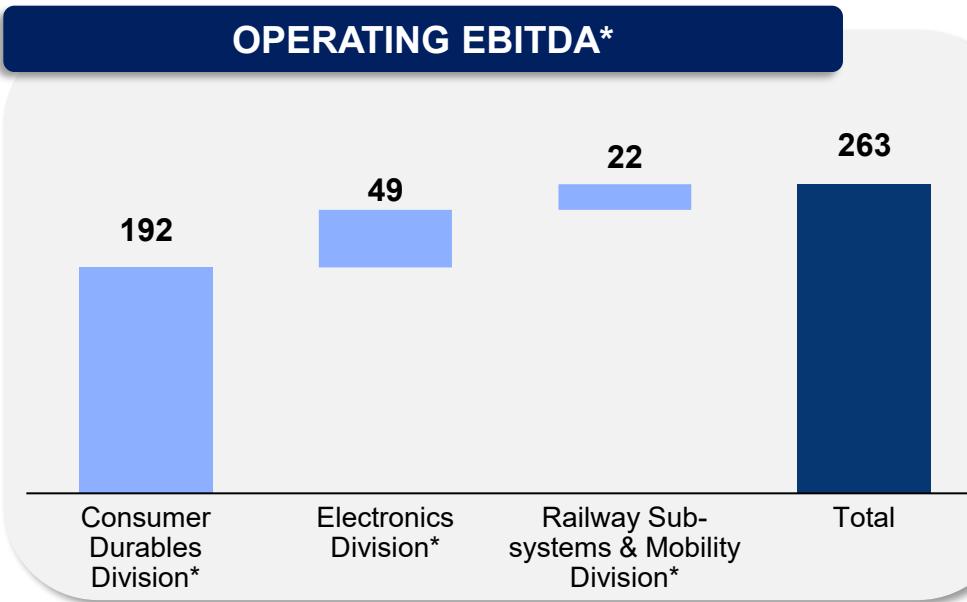
In ₹ Crore

Q1 FY26

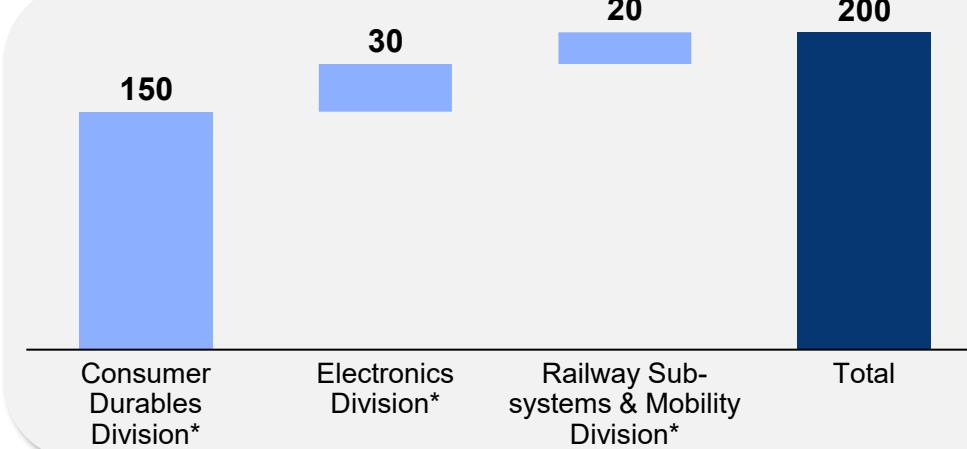
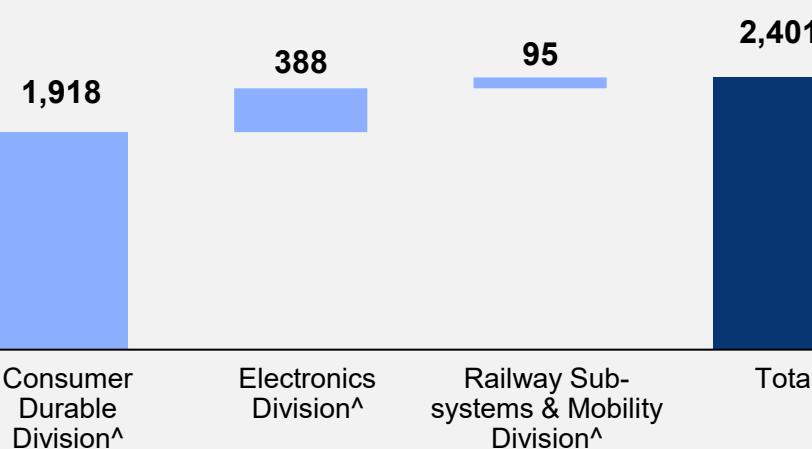
REVENUE^



OPERATING EBITDA*



Q1 FY25



[^] Does not include other income

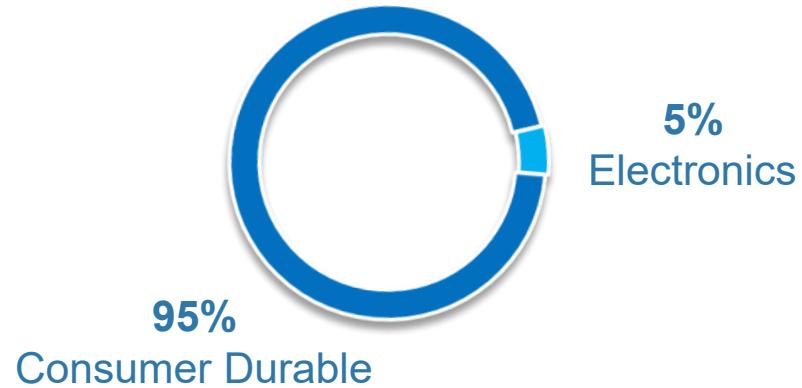
^{*} Before impact of ESOP expense and other non-operating income and expenses

Started as a HVAC - Evolved as a Diversified Company



FY18

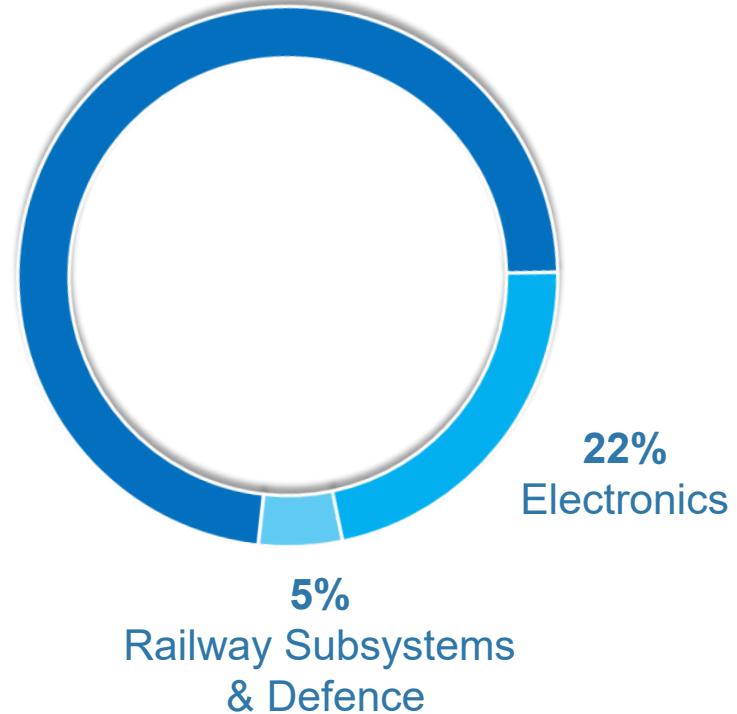
Revenue ₹ 2,128 Cr



FY25

Revenue ₹ 9,973 Cr

73%
Consumer
Durable



30

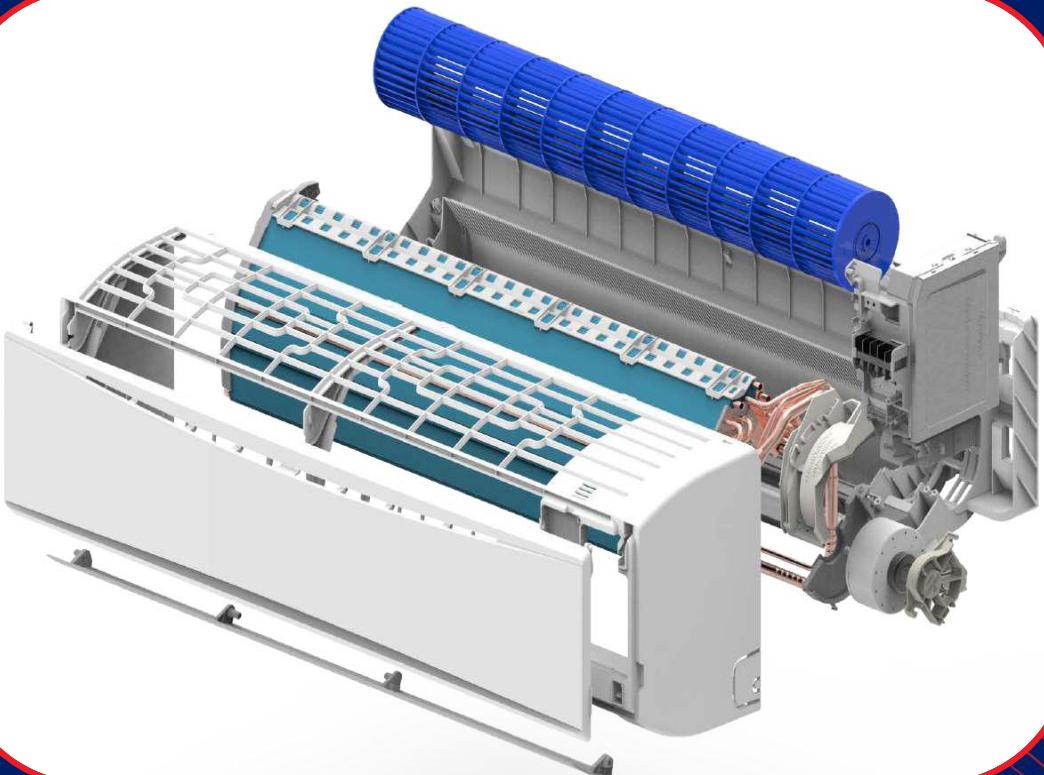
Manufacturing Facilities

18,000+

Workforce

300+

R&D Employees

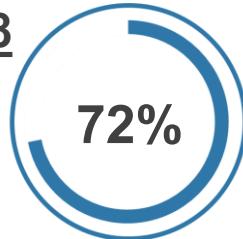


Consumer Durables Division

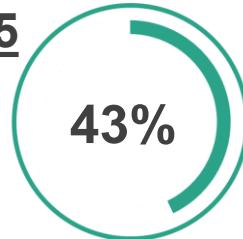
Division Overview

Diversified Business Streams
across Finished Goods,
Components & Sub-Assemblies

FY18



FY25

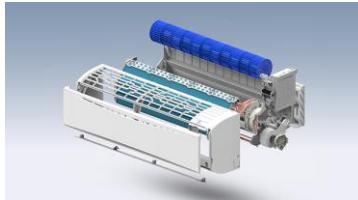


RAC (CBU) as a %
of total revenue



24

Facilities



~70%
BoM Catering Capability

Business
Verticals

RAC

CAC

Components

Consumer Durables Product Portfolio



Diversification into Various Applications

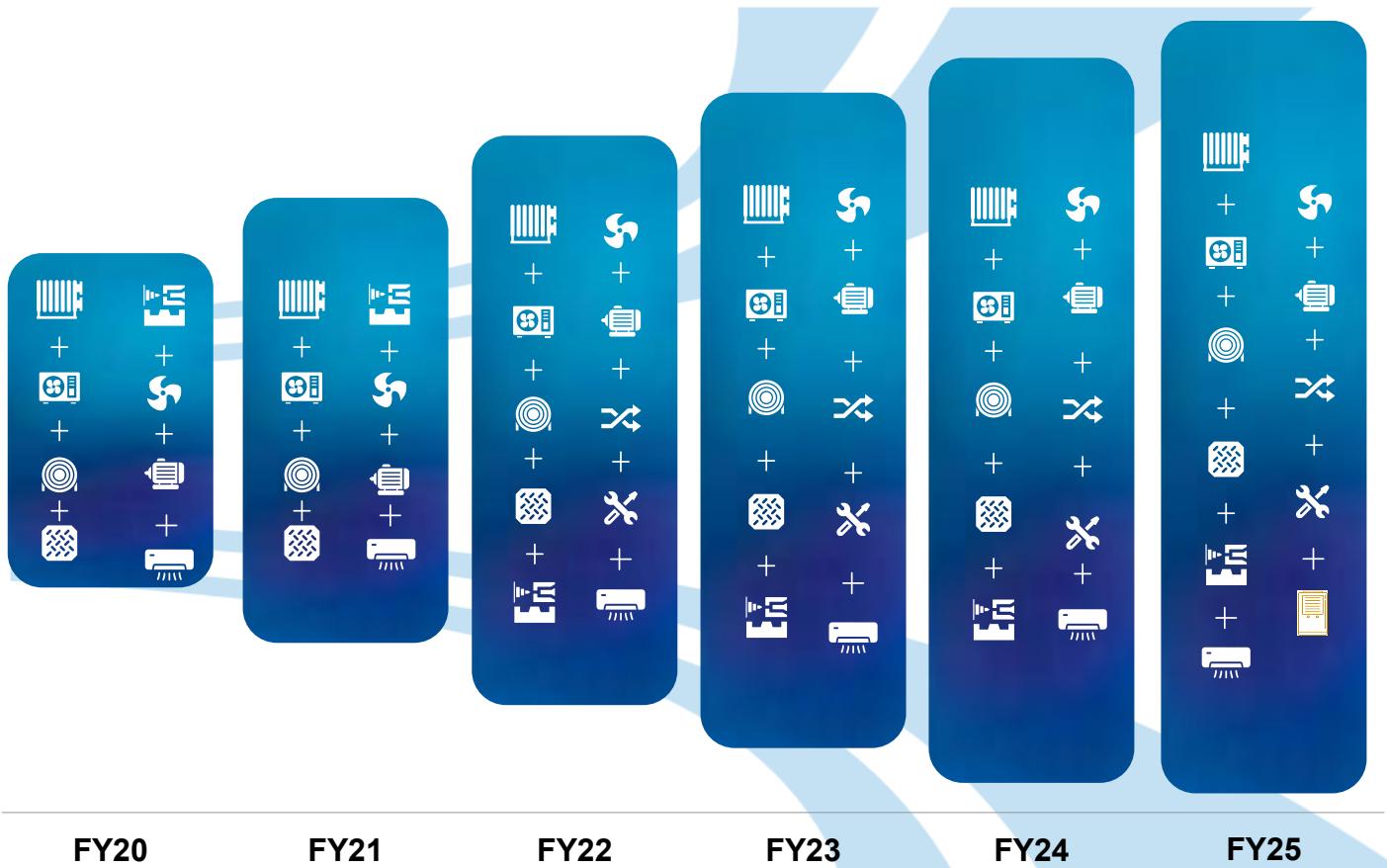
Products

FG

- IDU
- ODU
- Commercial AC
- Window AC

Components

- Copper Tube
- Sheet Metal
- Injection Moulding
- Motor
- Tools
- Heat Exchanger
- CFF



Target Segments

AC & Components

- Split AC, Window AC, Inverter AC
- Cassette AC, Tower AC and Ductable

Non-AC Components

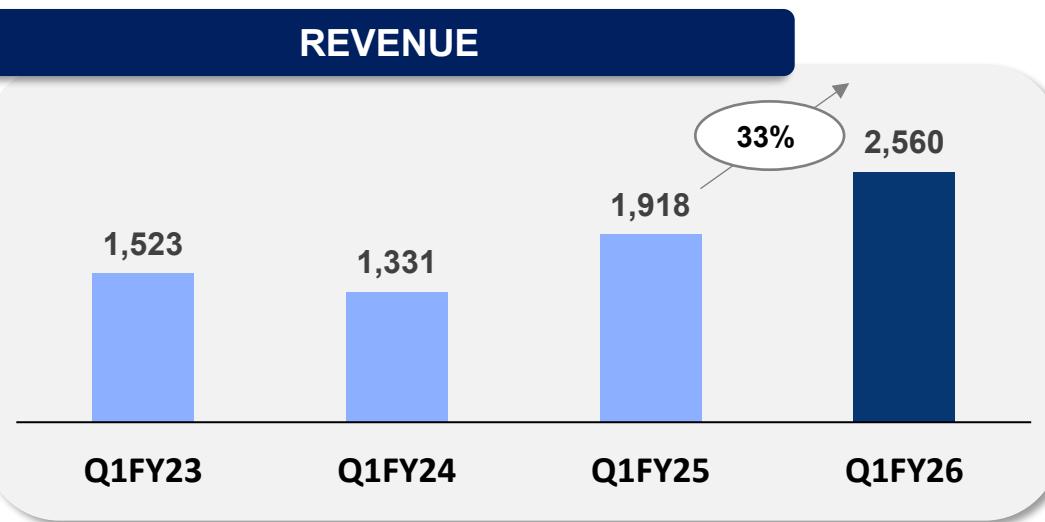
- Refrigerators
- Washing Machine
- Microwave
- Water Purifiers
- Automobile
- Energy Meters
- Set Top Boxes, etc.

Consumer Durables Division Performance



In ₹ Crore

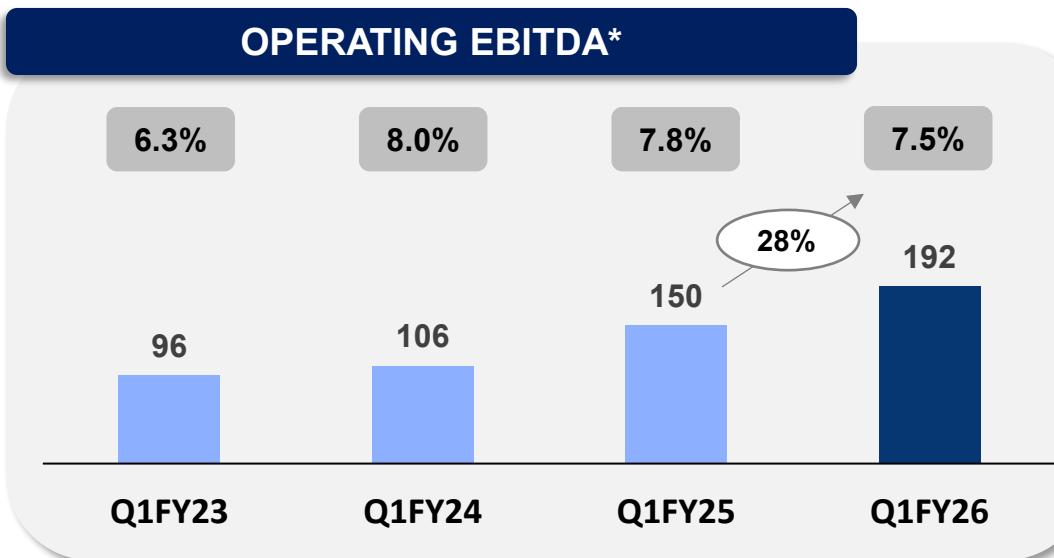
REVENUE

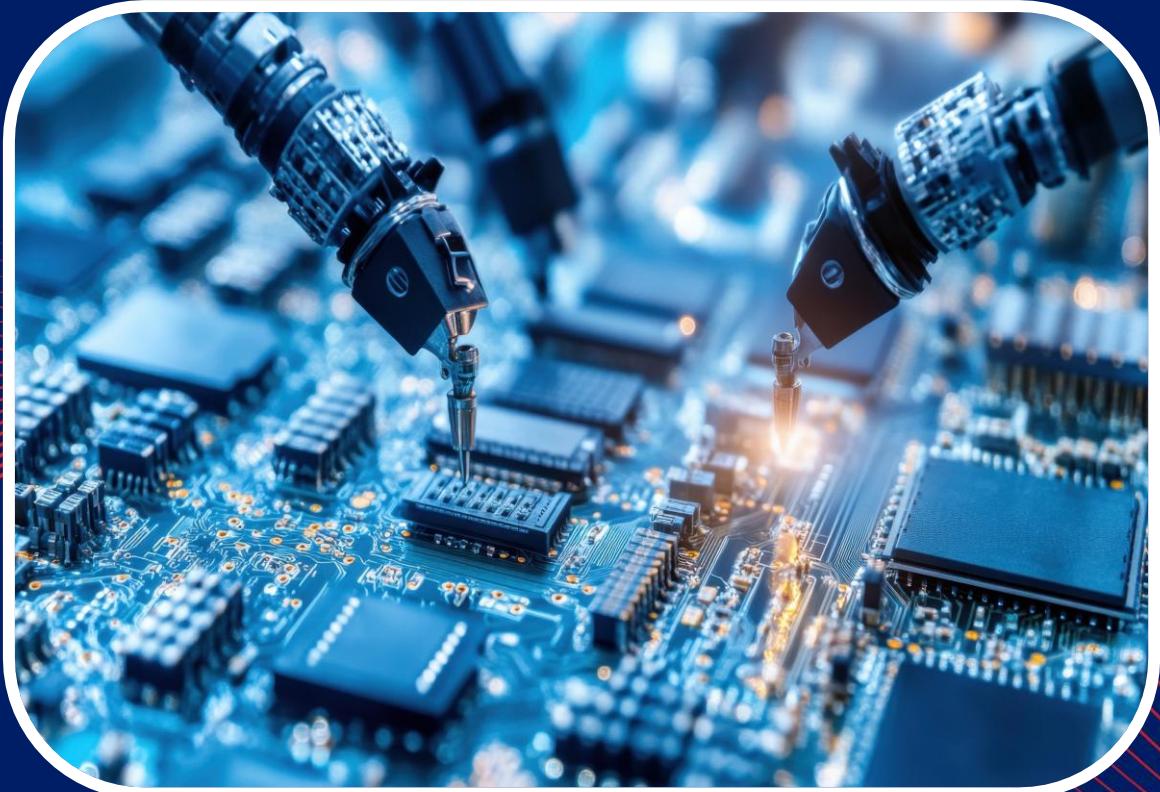


COMMENTS

- Robust division performance despite the challenging season for RAC industry
 - Revenue grew by 33% YoY in Q1FY26
 - Operating EBITDA has increased by 28% YoY in Q1FY26
- Light Commercial AC vertical further strengthened with onboarding of MNC customer during the quarter
- Strategic Cooperation Agreement with GMCC ensuring compressor supplies for the period of 3 years
- Diversified our offerings into more margin accretive component space
- Remain optimistic of outperforming the RAC industry growth for the year with strong product portfolio, deepening relationships and expansion in the component business

OPERATING EBITDA*





Electronics Division

Division Overview



05

Facilities



01

Expansion at Hosur

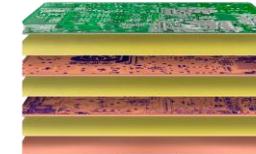
Business Verticals



PCB-A & Box Build



Bare PCB



Electronic Component Manufacturing Scheme

- Scheme launched by MeitY with an outlay of ₹22,919 Cr to create robust electronics component ecosystem in India
- Under the scheme filed two applications
 - Multi-layer PCBs through Ascent Circuits for ~₹990 Cr over the MeitY scheme tenure
 - HDI PCBs through Korea Circuit JV for ~₹3,200 Cr over the MeitY scheme tenure

Electronics Division: Expansion



Ascent Facility Expansion : Construction in progress for new facility at Hosur



Facility Expansion

Investment of ₹650 Cr in Phase-1
for new facility at Hosur



Capacity Expansion

Upto 8,40,000 SqM annual
capacity



Timeline

Commercial Production
start by Q4FY26/Q1FY27

Joint Venture: Korea Circuit



JV

70% IL JIN Electronics
30% Korea Circuits



Products

HDI, Flex and Semi-
Conductor Substrates



Target Customers

Mobile, IT, module and
semiconductor industry etc.

JV strengthened the bare PCB offering as a comprehensive full stack EMS player

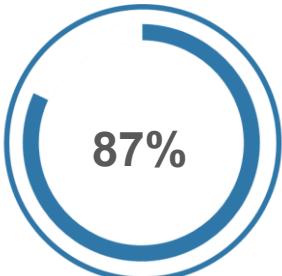
Electronics Division: Revenue Mix



PCB-A and Bare PCB

Revenue Split
Q1FY26

PCB-A

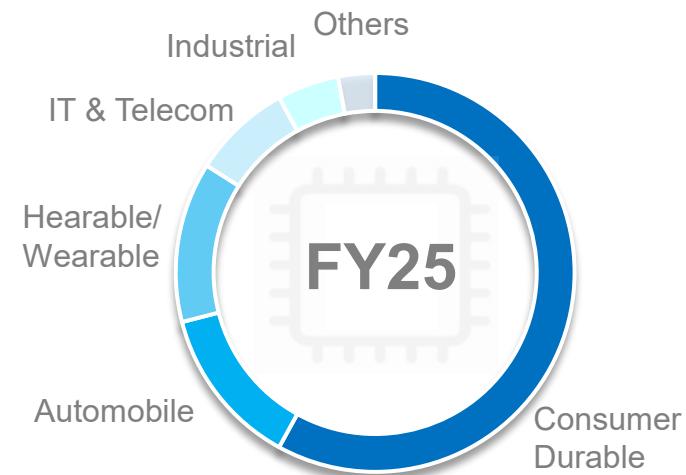
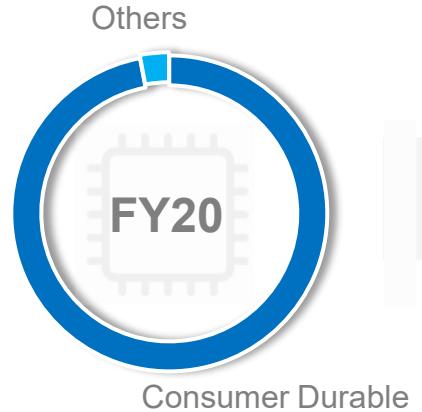


13%

Bare PCB

Diversified Customer Segments

Diversified Revenue*
Diversified customer base with
rich mix of segment



PCB-A growth coupled with Ascent and Korea Circuit expansion to further enhance customer mix

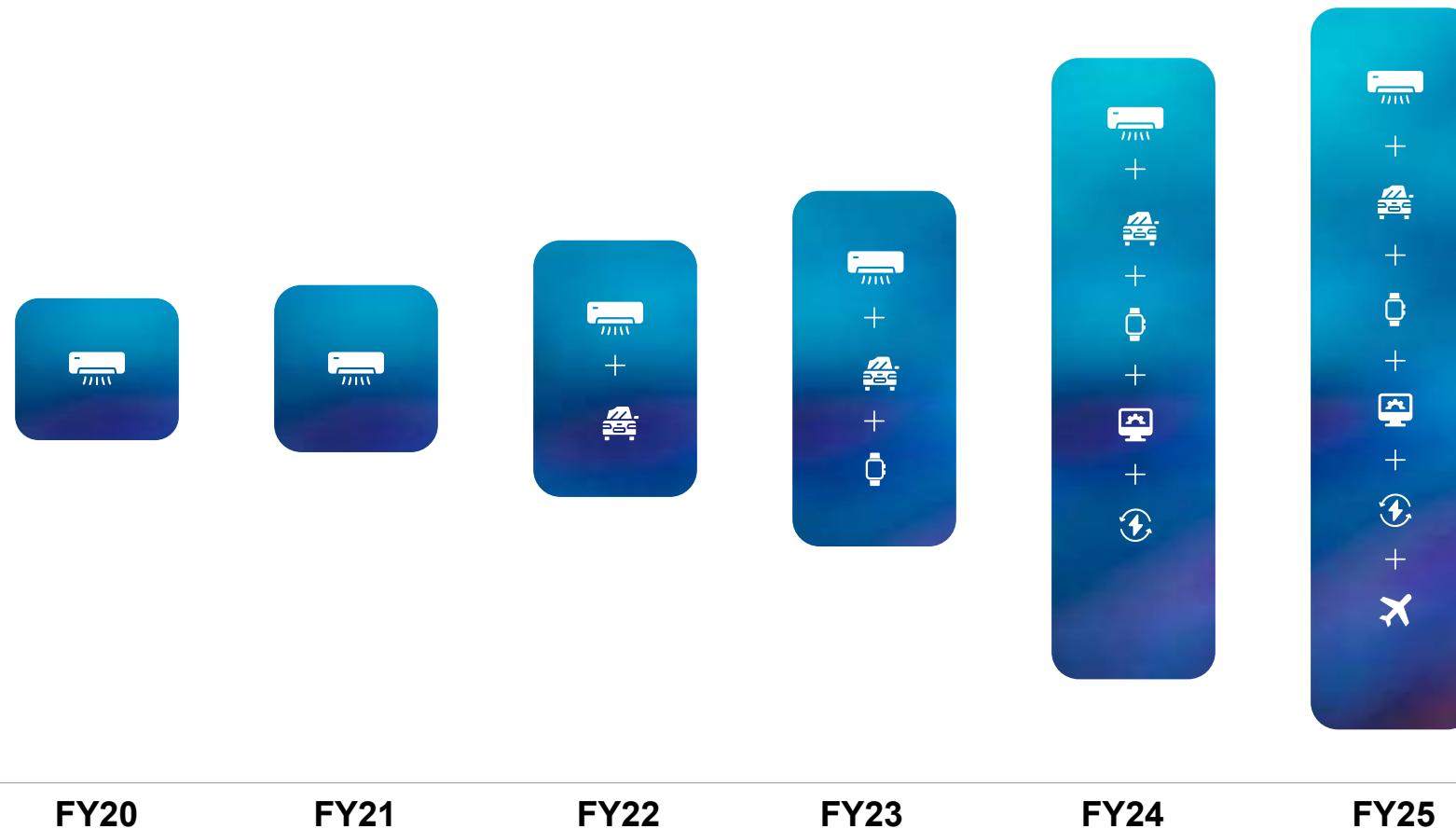
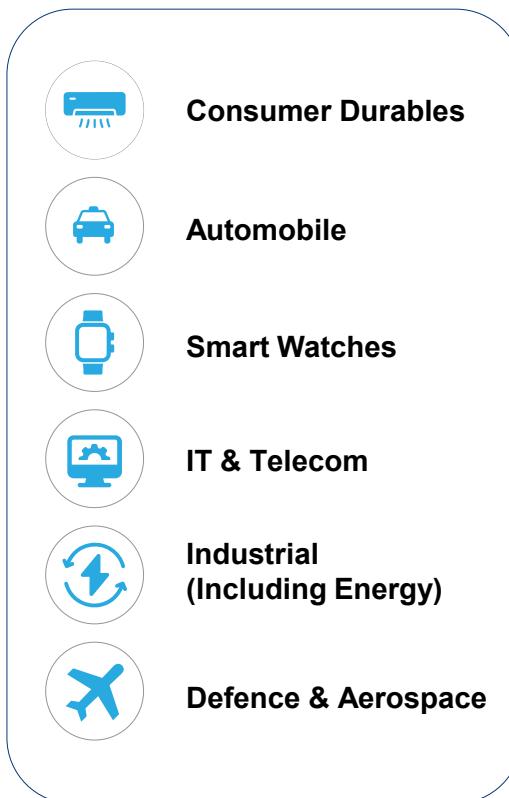
Electronics Product Portfolio



Product Portfolio Expansion

Product Portfolio for PCBA's and Bare PCBs

Target Segments

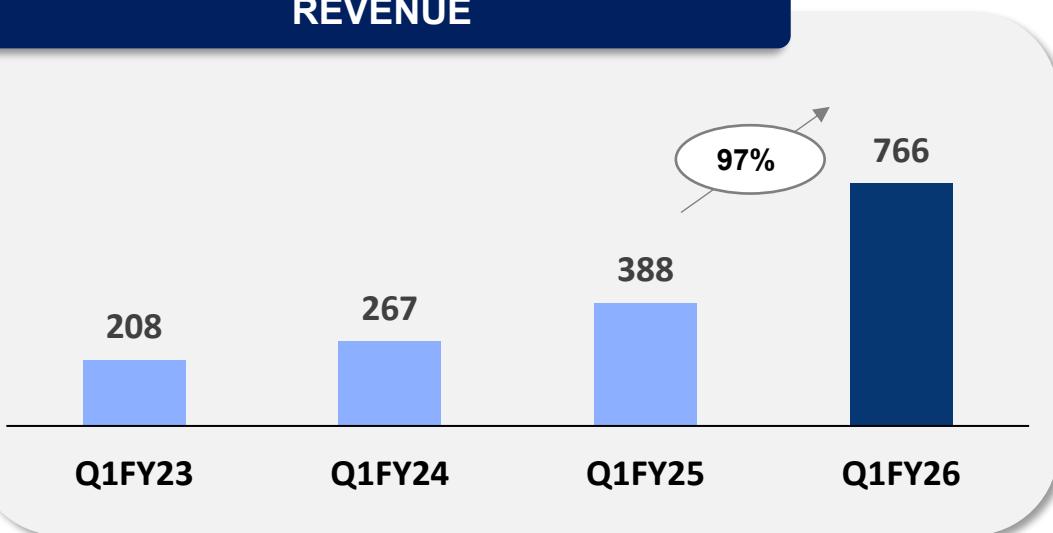


Electronics Division Performance



In ₹ Crore

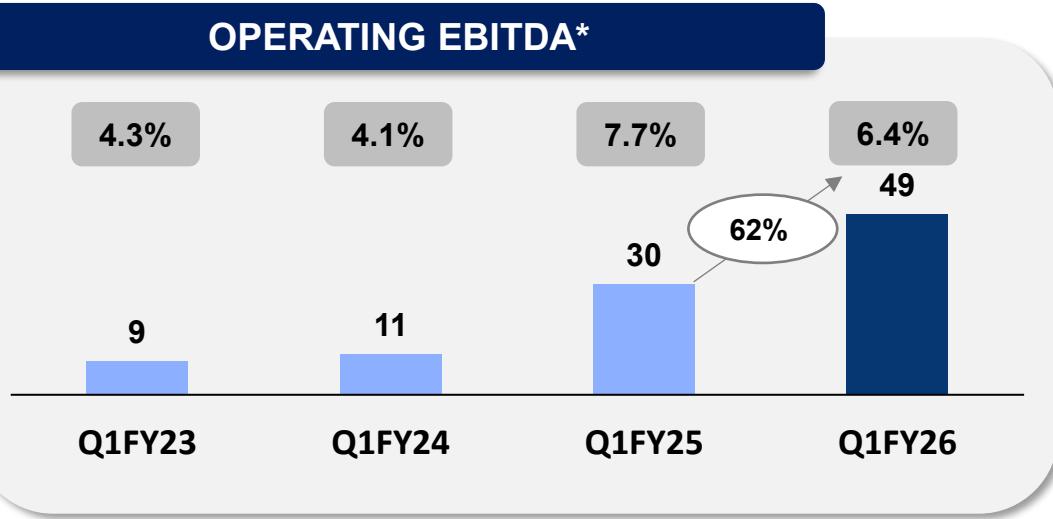
REVENUE



COMMENTS

- Strong division growth:
 - Revenue grew by 97% YoY to ₹766 Crs. in Q1FY26
 - Operating EBITDA grew by 62% YoY in Q1FY26
- Filed two applications under the Electronic Component Manufacturing Scheme for Multi-layer PCBs through Ascent Circuits and HDI PCBs through Korea Circuit JV
- Imposition of Anti-Dumping duty on PCBs (upto 6 layers) continuously enabling inroads into customers of Consumer Electronics, IT, Auto - EV, aerospace, defense, industrial and other sectors
- Electronic Division strategically building the margin accretive Industrial application portfolio through Power-One and Unitronics
- Operating EBITDA margins expected to reach double digit by FY27 driven by growth momentum and strategic action

OPERATING EBITDA*



Note: Revenue & Operating EBITDA are not comparable with published segment results

* Before impact of ESOP expense and other non-operating income and expenses

ILJIN Electronics signs a definitive agreements to take majority stake in Power-One on 27th June 2025

(Expect the closure of transaction within the next 15-20 days)

Products



Solar Inverters

(On-grid, Off-grid, and Hybrid)



UPS Systems



EV chargers
(AC & DC)



**Battery Energy
Storage Systems**

Customers

HAL, BHEL, BEML, NTPC, PGCIL, Tata Group, L&T, Aditya Birla Group, Renew Power, Jackson
Marquee public sector clients and leading private sector enterprises
Backed by strong after-sales support

Sectors



Industrial



Residential



Data Center



Engineering



Defence



Airport

Synergies

- Expansion into high potential and rapidly growing sector
- Catalyse the growth leveraging into group's strength
- Enable backward integration leveraging decades old electronic manufacturing experience

Power-One's rich product portfolio supports healthy Product EBITDA (operating) margins of 17%–18%

7,00,000+
Products Sold



**Widespread
Presence**

400+
Employees

**ILJIN Electronics enters into definitive agreements to take controlling stake in Unitronics (1989) (R"G)
Ltd. a company incorporated in Israel on 27th July 2025**

Products

PLCs, HMIs, PLCs with integrated HMIs, VFDs, Servo Drives and SaaS solutions



Global Presence

Revenue Split (2024)



~55%



~40%



Extensive sales network

Financials

Revenue (2024)
~USD 57 Mn

EBITDA Margin (2024)
Around 30%

Business RoCE
Around 60%
(Business RoCE at Unitronics level)

Market Cap
~USD 110 Mn
(Listed on Tel Aviv Stock Exchange)

Synergies

- Expansion of Electronic Division portfolio into industrial applications
 - Access to global markets like the US and Europe
 - Geographic market expansion of Unitronics into India
 - Enable backward integration of PCB-A and Bare PCB leveraging Electronic Division

Transaction Details

Acquisition %
~40.24%

Cost Consideration
~₹403 Crore[#] (NIS 156,082,400)



Railway Sub-systems & Defense Division

Division Overview

 01
Facility

 02
Expansion of New Facilities

 ₹ 2,000+ Cr
Order Book Visibility

Collaborations and Product Expansion



Doors



Gangways

Technology Transfer (ToT)

Greenfield Expansion



Coupler



Driving Gears



Pantograph



Brakes

JV with Yujin Machinery

New Facility Expansion



- Wallet share further enhanced by addition of brakes into Yujin Machinery JV product line-up
- Sidwal new greenfield facility is expected to commence operations by Q4FY26
- Yujin JV: New facility product trials to begin by Sep'25

Railway Sub-systems & Defense Product Portfolio



Diversification of Product Portfolio

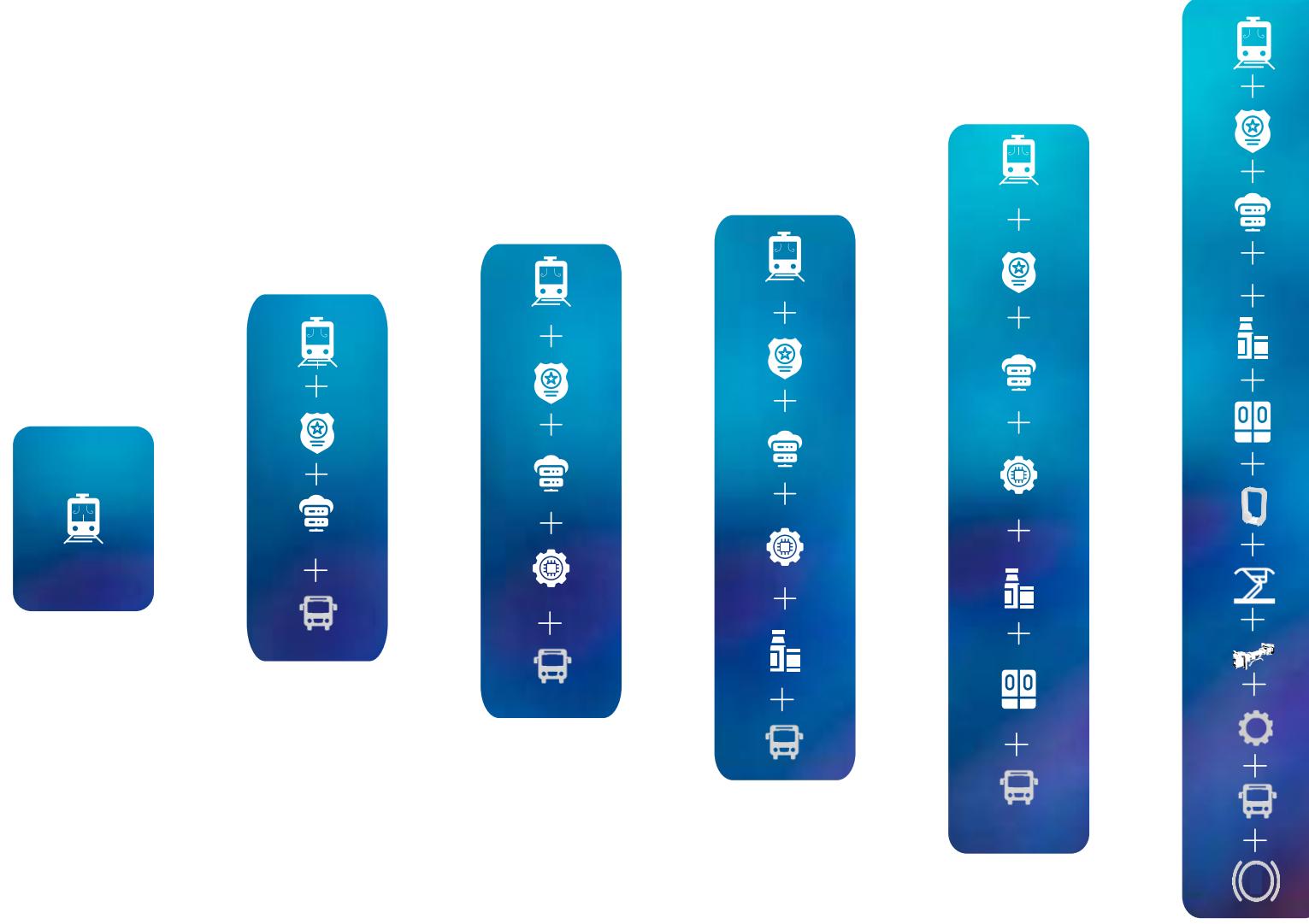
Target Segments

Railways & Metro

- HVAC (Railway & Metro)
- Pantry
- Doors
- Gangways
- Brakes
- Coupler
- Pantograph
- Driving Gears
- Micro-Processor Controller

Beyond Railways

- Defence (HVAC)
- Data Centre (HVAC)
- Bus HVAC



FY20

FY21

FY22

FY23

FY24

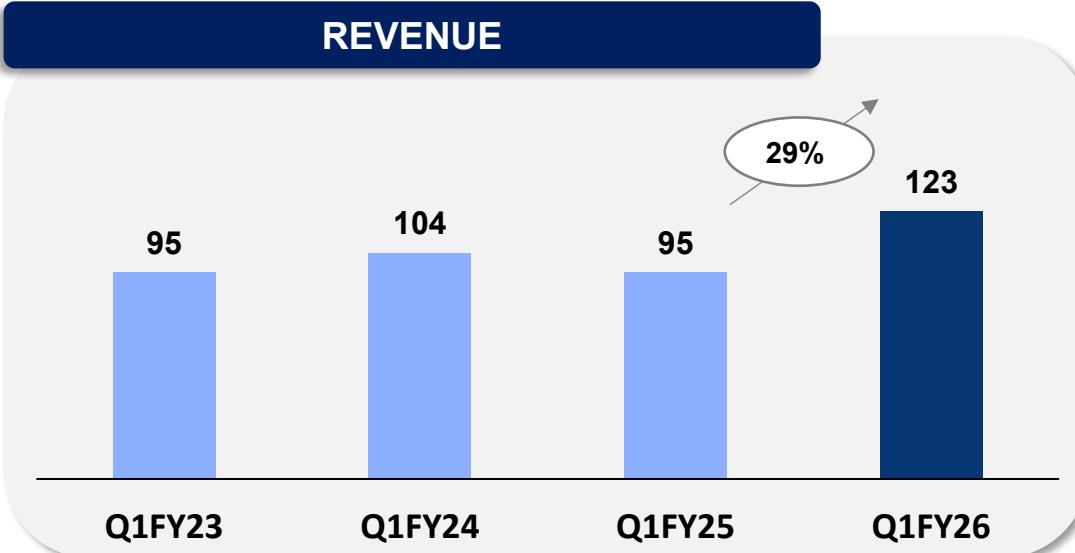
FY25 ambergroupindia.com

Railway Sub-systems & Defense Division Performance



In ₹ Crore

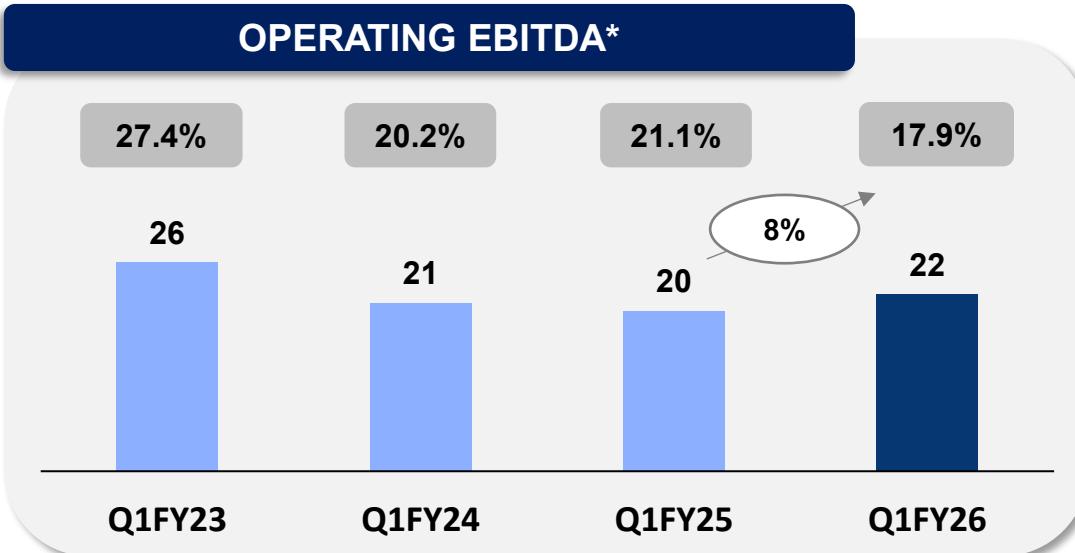
REVENUE



COMMENTS

- Division witnessed good growth driven by Metro in particular
 - Revenue grew by 29% YoY to ₹123 crores in Q1FY26
 - Operating EBITDA grew by 8% YoY to ₹22 crores in Q1FY26
- Remain optimistic of doubling the division's revenue over the next two financial years
- Construction progressing well for Sidwal greenfield facility and is expected to commence operations by Q4FY26
- Product trials of Yujin JV expected to begin by Sep'25
- Executed Gangway order of 26 trains sets
- Defense projects gaining robust traction

OPERATING EBITDA*





Consolidated Financial Performance

Consolidated Profit & Loss Statement



Particulars (₹ in Crs.)	Q1FY26	Q1FY25	YoY	FY25
Revenue from Operations	3,449	2,401	44%	9,973
Raw Material Consumption (RMC)	2,907	1,975		8,186
Gross Profit	542	427	27%	1,787
Gross Margins (%)	15.7%	17.8%		17.9%
Employee Expenses (excluding ESOP expenses)	89	74		316
Other Expenses (excluding MTM loss on forward contracts, Loss on sale of FA and FA written off)	190	153		675
Total Expenses (including RMC)	3,186	2,201		9,177
Operating EBITDA	263	200	31%	796
Operating EBIDTA Margins (%)	7.6%	8.3%		8.0%
Depreciation & Amortization	62	55		228
ESOP expenses	1	3		9
Other Income (Including forex gain, adjustment of forex loss, loss on sale of FA and FA written off)	25	19		50
EBIT	225	162	39%	609
Finance Cost	63	52		209
Profit before tax and share of profit/(loss) from JV	161	110	46%	400
Share of (loss) of JV	(7)	(6)		(30)
PBT	154	104	48%	370
Tax	48	30		119
PAT	106	75	42%	251
PAT Margins (%)	3.1%	3.1%		2.5%

Contact Us



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