

Expired Scripts

Hi, Is **Client's name** available?

- no - Oh OK, I'm looking for **CAROL WHITFIELD**
- I apologize, I'm calling about the property for sale at **3799 RAMBLER AVE** , am I calling the right number?
- no - Do you happen to have a phone number for the property owner?

Hi **CAROL** my name is **Edwine Montas** with _____

I've noticed that after being on the market for a while your home hasn't sold and is now off the market, I was curious to know

What you think stopped your home from selling in the first place?

Was there anything that your former agent did that you liked?

What do you feel they should have done?

Well, **CAROL** it sounds to me like you still want to sell it right?

When do you plan on interviewing the right agent for the job of selling your home?

If you sold this home, where would you go next?

How soon do you have to be there?

CAROL , If you could get your home sold at top-dollar in a time frame you were comfortable with, is that something you would be excited about?

And if I could help you make it happen, that would be OK with you, right?

Then when would be the best time we could get together and discuss how we can make that happen? Would Wednesday at 4:15 or Thursday at 4:15 be better?