

Md. Sayed Hossain

✉ saiedhossain76@gmail.com ☎ +8801738011330

📍 Holding 108, Grameen Bank Road, Sahebganj, Bakerganj, Barishal.

🌐 linkedin.com/in/sayed-hossain 🐙 github.com/sayed-cmd



PROFESSIONAL SUMMARY

Result-driven operations and management professional with 5+ years of hands-on experience in logistics, sales, accounting, and administration. Proven ability to lead cross-functional teams, automate processes, analyze data, and deliver measurable results. Adept in digital tools, reporting, and team performance tracking with strong problem-solving and AI integration capabilities.

CORE COMPETENCIES

- 3PL Operations & Delivery Management
- Financial & Inventory Control
- Data Analysis & Reporting
- Administrative Task
- Sales Strategy & Lead Generation
- Team Leadership & HR Coordination

PROFESSIONAL EXPERIENCE

Hub Manager at REDX Delivery

2021 – 2025

Barishal Central Hub

- Handling first-mile and last-mile operations.
- Preparing delivery reports on a daily, weekly, monthly, and yearly basis.
- Collecting and analyzing reports from hub-wise, area-wise, and zone-wise.
- Managing data on delivery, salary, incentive, and commission
- Maintaining weekly and monthly lost and damage reports.
- Analyzing financial data and creating reports accordingly.
- Handling frontline employees and Hub management issues
- Monitor team performance and report on metrics.
- Listen to team members' feedback and resolve any issues or conflicts.

Virtual Sales Manager at Al Zamzam Trade

2020 – 2021

Dhaka

- Set sales goals as needed.
- Assess current team process and procedure.
- Identify opportunities for improvement and implement them.
- Provide detailed and accurate sales targets.
- Creating social media advertisements.
- Taking digital marketing strategies as needed.

Territory Sales In-charge at Pidilite Speciality Chemicals BD Pvt Ltd

2019 – 2020

Barishal

- Present, promote, and sell products to existing and prospective customers.
- Establish, develop, and maintain positive business.
- Reach out to customer leads through cold calling.
- Achieve agreed-upon sales targets and outcomes within the schedule
- Coordinate sales efforts with team members and other departments
- Analyze the territory/market's potential, track sales, and status reports
- Keep abreast of best practices and promotional trends

Accountant & Inventory Manager at Firoz Chemicals

2018 – 2019
Dhaka

- Complying with all company & financial regulations.
- Compiling, analyzing, and reporting financial data.
- Creating periodic reports.
- Maintaining financial transaction records.
- Keeping inventory records.
- Preparing Damage reports.
- Preparing profit & loss statement.

TECHNICAL SKILLS

- Advanced Computing
- Google Workspace
- Digital Marketing
- CRM Management
- Team Management
- Artificial Intelligences
- MS Office
- Design and Multimedia
- Cloud Data Management
- Data & Analytics

EDUCATION

MBA in Marketing , Govt. Brojomohun College, Barishal CGPA 3.16 Out of 4.0	2019 – 2020 Barishal
BBA in Marketing , Govt. Brojomohun College, Barishal CGPA 3.32 Out of 4.0	2015 – 2019 Barishal
HSC in Business Studies , Ahammad Harun BM Institute GPA 5.0 Out of 5.0	2013 – 2015
SSC in Science GPA 5.0 Out of 5.0	2012 – 2013

CERTIFICATES

Certificate in National Skill Standard Basic Course Examination (Secured Grade A+) •
ShopUp Value Certificate [↗](#) • **Zero Tolerance Awareness** [↗](#) • **Manager Excellence** [↗](#)

ORGANISATIONS

Stand For Animals , Co-Founder and Team Leader	2018 – 2019 Barishal
---	-------------------------

LANGUAGES

- English
- Bangla

REFERENCES

Samir Chandra Gharami, *Regional HR Partner*, REDX Delivery
samir.chandra@shopup.org, +8801325-072417