

# Oracle Procurement Command Center Plus

## ORACLE<sup>®</sup> E-BUSINESS SUITE

### KEY BENEFITS

- Align procurement towards fulfilling the needs of a dynamic business environment
- Resolve issues before business is affected
- Manage procurement workload with improved collaboration
- Use objective performance criteria to drive supplier selection
- Visualize agreement utilization
- Visualize employee satisfaction with their iProcurement catalogs
- Leverage the voice of business in improving procurement operations and catalogs
- Monitor spend behavior by cost-center within and outside procurement, and discover cost saving opportunities
- Achieve strategic goals by driving cross-functional collaboration
- Stay productive with access to document actions

Oracle Procurement Command Center Plus (PCC) enables procurement departments to optimize procurement performance. PCC leverages E-Business Suite Information Discovery in-memory technology and other advanced capabilities to rapidly accelerate purchasing responsiveness and strategic actions. PCC is a key component of Oracle Advanced Procurement, the integrated suite that dramatically cuts supply management costs. With a targeted 360° view into the Source-to-Pay process and measurements that drive action, procurement teams can align procurement operations and supplier capabilities to business needs, improve category management and identify cost-saving and cost avoidance opportunities, thus elevating procurement's role within your company as a team that leverages supplier capabilities to offer differentiated solutions to your customers.

### Procurement as a Value-Creation Role

Traditionally, procurement teams have been considered a support role, tasked with reducing expenditure by exerting tight control and a top-down approach towards compliance. This has led to the perception that procurement teams are a hindrance to achieving business goals and that procurement teams are disconnected from the business, and cannot keep pace with the rapidly changing business needs. Consequently, businesses sideline and bypass procurement, leading to an increase in off-contract spend. Procurement, in turn, responds with stronger policies towards compliance, thus widening the gap.

There is a need to re-position procurement as a function that builds partnership with the best set of suppliers whose capabilities are aligned towards ensuring the organization succeeds in delivering solutions that win your customer's trust and repeat business. In order to do this, procurement teams need to transform themselves from being a support role to assuming value creation role by breaking silos with other business functions. Procurement alignment with other business functions can be a key enabler for business success by leveraging supplier expertise and partnerships necessary to differentiate the company's offerings from the competition.

Oracle Procurement Command Center Plus equips you with tools to support this transformation within your organization by allowing you to become masters of Purchasing information and enables you to implement strategies that ensure procurement alignment with the business.

## Align Procurement Operations to Match Business Priorities

Requisitions, Negotiations, Contracts, Purchase Orders, Change Requests, Deliverables, Invoices, Catalogs, Suppliers. Each of these entities / documents have their own lifecycles and exceptions crop up all the time. The Operations Dashboard offers a 360° view into Source-to-Pay process by pulling in data from across all procurement documents. The dashboard bubbles up key exceptions and offers powerful insights for timely and well-informed decision-making. This insight enables you to implement a focused approach towards workload management and prioritization, which in turn achieve operational efficiency and strategic alignment towards business needs.

### KEY FEATURES

- 360° view into Source-to-Pay process
- Metrics and charts to monitor all procurement activities
- Cross-document search and bulk update actions
- Visibility into supplier past performance and extensible attributes during supplier selection
- Enhanced document builder
- Action items for improved workload management and procurement collaboration
- Requisition inflow management and prioritization
- Visibility into contract deliverables
- Summary view into item and supplier ratings, and ability to drill down and respond to feedback
- Visibility into iExpense spend and off-contract spend
- Visibility into Sourcing Initiatives and Negotiations
- Bulk-Update actions using Web-ADI
- Visibility into employee reviews and ratings

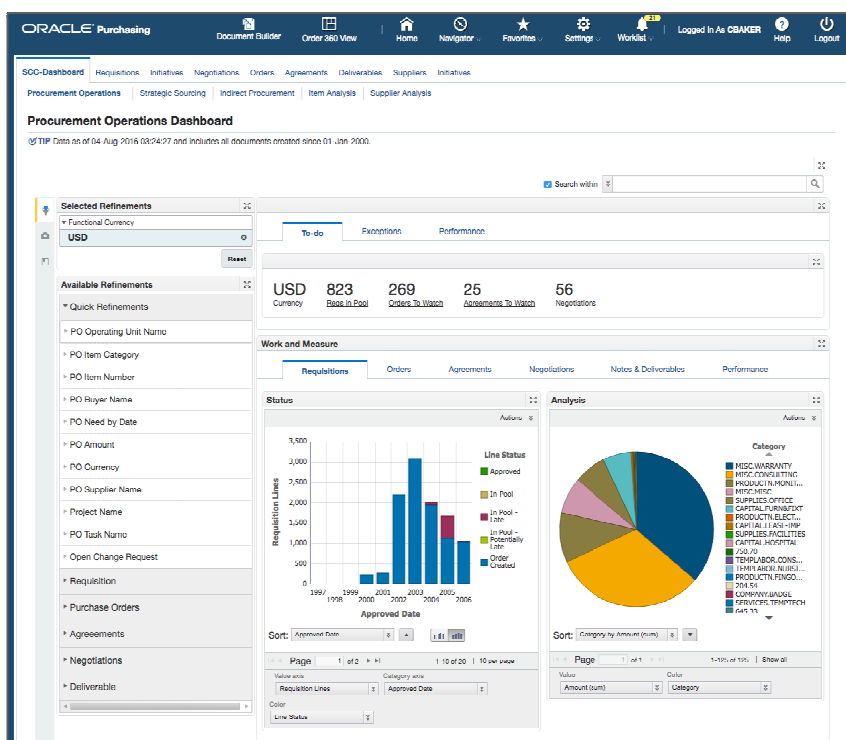


Figure 1: Procurement Operations Dashboard

Procurement Operations Dashboard also enables cross-document search and actions. For example, buyers can quickly locate the requesters for all backing requisitions for all purchase orders that meet a specific search criteria and then apply an action on all selected documents in one go. The advanced search capabilities allow you to apply filters that go across documents in the Procurement Lifecycle - the agreement lines through which a set of purchase orders were sourced, the negotiation award from which a particular blanket agreement was created, all open deliverables for purchase orders destined to a particular delivery location etc.

- **Requisition Management:** A critical customer service area is requisition management. Buyers and procurement can review requisitions in the pool and visually prioritize them by plotting charts based on need-by-date, order-by-date (considering lead-time on linked agreements), requester, requisition amount and other such attributes, and manage requisition workload or disposition them right from the dashboard.

**RELATED PRODUCTS**

Oracle Advanced Procurement includes additional complimentary solutions that provide valuable integration to Sourcing

- Purchasing
- Procurement Contracts
- Sourcing
- iProcurement Information Discovery
- Supplier Lifecycle Management
- Payables

**RELATED SERVICES**

The following services are available from Oracle Support Services:

- Oracle E-Business Suite on Oracle Cloud
- Oracle E-Business Suite Accelerators
- Oracle Application Solution Centers
- Oracle University
- Oracle Consulting

- **Bulk Actions:** You can perform a bulk action by selecting multiple lines / schedules across purchase orders. For example, if you would like to cancel all open order lines for a specific item, it is as simple as searching for order lines with the specific item with open quantity, selecting all of them and invoking the cancel action. You may choose to export multiple Purchase Orders or Agreements to an excel sheet using Oracle's Web-ADI technology and make changes at header, line, shipment or distribution level, including changes to DFFs, and initiate revision-control and approval, all in one go.
- **Agreement Utilization:** Buyers can visually monitor and compare utilization of agreements over the lifecycle of each document, and take action to terminate, re-negotiate, or extend them as needed.
- **Integrated Payables Information:** Buyers can respond more quickly to purchase order and agreement performance by monitoring these documents beyond the walls of procurement. Buyers can track ordered, shipped, received, invoiced quantities and amounts, and quickly zero-in on invoice holds and overdue payments, and track procurement contracts deliverables.
- **Buyer Notes:** PCC provides a visual representation of the buyer's workload, and allows procurement managers to effectively manage workload within the team. Additionally, the ability for buyers to create notes and set due-dates to them helps simplify workload management for complex activities needing collaboration between a team of specialized buyers within procurement. For example, a certain requisition in the pool might require a series of tasks (estimating overall demand, performing market research, checking price / availability, evaluating viable alternatives etc.). Other buyers in the procurement team may be specialists in one of these areas. Buyer Notes enable buyers to assign tasks to others within the procurement team with a target completion date, create visibility into ownership, and track tasks to completion.

Buyers can create notes against the following:

- Requisition Line in the Pool
- Purchase Order Header
- Purchase Order Line
- Agreement Header
- Agreement Line
- Review and Feedback entries

## Achieve Organizational Goals Through Strategic Sourcing

Oracle Sourcing offers a set of advanced capabilities that help you transform your Sourcing process from a cost-saving exercise to a collaborative value-creation exercise. Using Sourcing Initiatives, you can define a set of strategic goals to achieve, and drive initiatives that achieve the goals through cross-functional collaboration. You can negotiate online with your suppliers and evaluate offers using qualitative and quantitative analysis. The Strategic Sourcing Dashboard uses powerful visual tools to help you monitor and drive progress on all the initiatives and negotiations being managed by your procurement organization.

The dashboard helps you complete all initiatives on-time by highlighting initiatives and tasks with delays. With visibility into objectives and measures comparing planned progress with actual progress, you are always kept informed on the effectiveness of each initiative. With actions to manage initiatives and tasks, and with direct access to actions on the negotiation, you can quickly take corrective action when necessary.

## Align Supplier Capabilities to Business Needs

To ensure strong partnerships are built with suppliers whose interests and capabilities are aligned towards the needs of our business, and to minimize business disruption due to financially weak or non-compliant suppliers, it is important to have instant access to a breadth of information about the supplier and the item being purchased, right when the decision is being made. Oracle Procurement Command Center Plus introduces two new analysis portals to help buyers identify the best materials, services and suppliers to meet a specific business need.

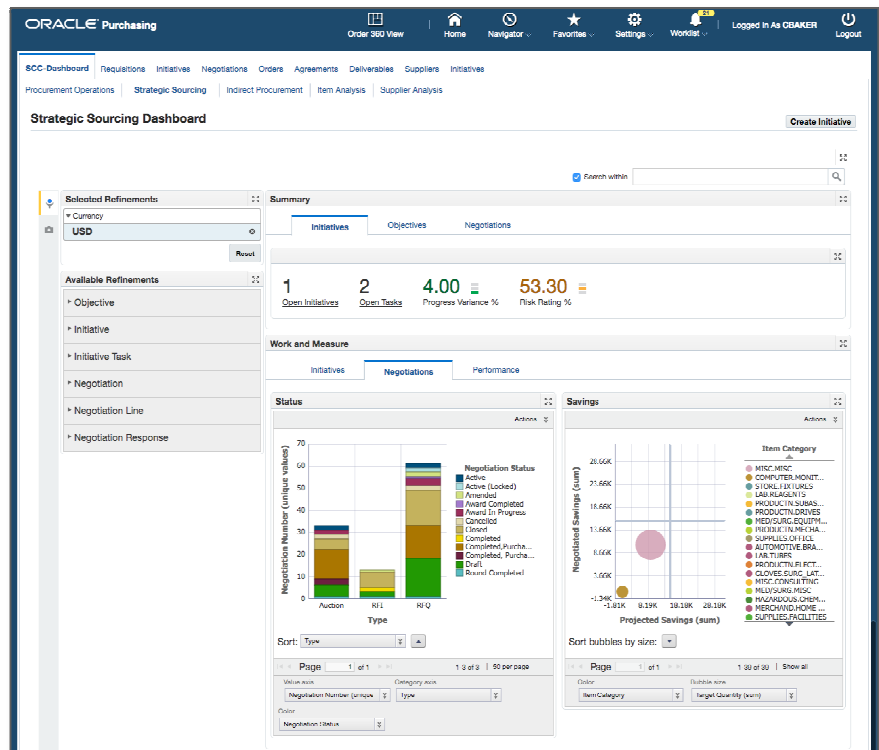


Figure 2: Strategic Sourcing Dashboard

- Analysis Portals:** The Item Analysis and Supplier Analysis portals bring together traditionally segregated data from both structured and unstructured sources that empower buyers with the insight that helps ensure that the items and suppliers selected are the best choices to meet the procurement needs of the business. When there are multiple viable alternatives, use the portals to find and compare most appropriate items and suppliers that best fulfill the procurement strategy based on historical and future demand. The portals provide procurement history and supplier performance into a single page, so that managers and buyers can quickly assess the risk of procuring an item or selecting a supplier by looking at past purchases, availability information, unstructured information including attachments, just by entering a few keywords or through interactive filters. If you have installed Supplier Lifecycle management or hub and have configured user-defined attributes, the powerful search and filtering features available on these portals make it easy to find the right supplier using all the extensive information you have collected about the supplier, including performance evaluation scores.

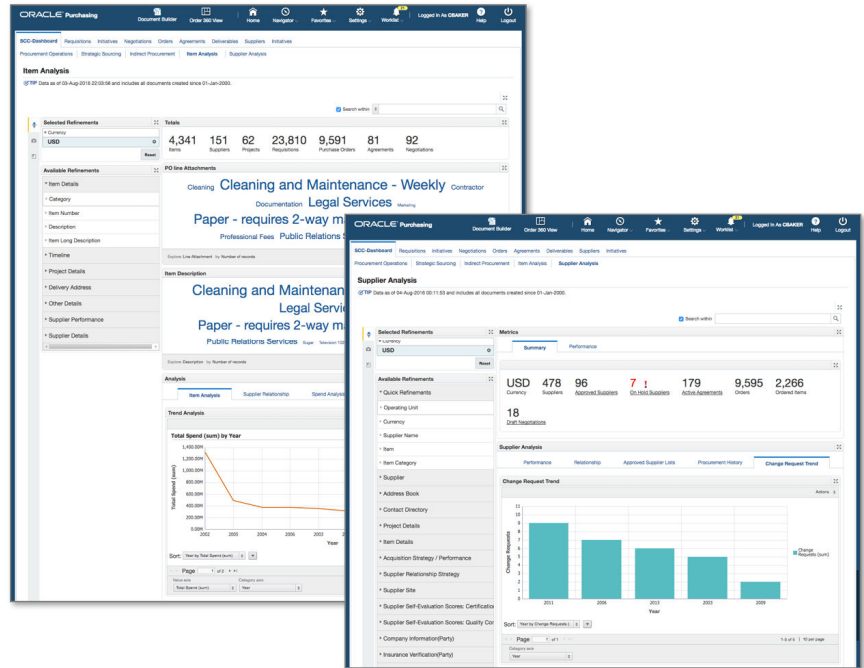


Figure 3: Item and Supplier Analysis Portals

- New Document Builder:** The enhanced document builder is an intuitive way to match open demand with available agreements and suppliers. Similar to a shopping experience, requisitions and matching suppliers can be added to a scratchpad. The buyer can go back and add more requisitions in the pool that can be fulfilled by the same supplier, or set of suppliers, and then determine whether a Purchase Order with linked agreements should be created, or if a negotiation is to be created. The new interface makes it easier to group more requisitions into a single order, leading to improved operational efficiency and better pricing. Moreover, you can save your work and retrieve it later because the contents of the document builder are now stored in the database.

## Improve Category Management by Responding to Feedback

Rapidly changing business environments pose a challenge to category managers. There is no silver bullet to ensure catalog content is tailor-made to fit the business needs of your employees, because business needs change rapidly. But listening to feedback from the business goes a long way in helping achieve this goal. With Oracle iProcurement Information Discovery, employees can help colleagues make informed buying decisions by reviewing a product / service they have received. Employees can also provide inputs directly to procurement teams.

Oracle Procurement Command Center Plus's Indirect Procurement Dashboard offers category managers an easy way to monitor and respond to reviews and feedback and thus align catalog content and specifications to match the needs of the business more closely.

## Identify Cost Saving and Cost Avoidance Opportunities

Oracle's Procurement Command Center Plus provides powerful insights into employee spending behavior within and outside Procurement. Out-of-the-box visibility for expense

claims submitted through Oracle iExpense, with a provision to expand to other sources, along with insights from Purchase Orders created without a negotiated contract help the procurement identify patterns that can result in cost-saving opportunities and reduce off-contract spend.

## Leverage your E-Business Suite Investments

If you are already using Oracle Advanced Procurement suite for your organization's procurement needs, implementing Oracle Procurement Command Center Plus will help you realize benefits immediately. Oracle Procurement Command Center Plus integrates with Oracle Purchasing, Oracle Sourcing, Oracle Procurement Contracts, Oracle Supplier Lifecycle Management, Oracle iProcurement Information Discovery, Oracle Payables and Oracle iExpense, so you have access to the wealth of information you need to gain insights and improve decision-making, and drive key procurement actions directly from the dashboards, without having to access individual applications separately.



### CONTACT US

For more information about Oracle Procurement Command Center Plus, visit [oracle.com](http://oracle.com) or call +1.800.ORACLE1 to speak to an Oracle representative.

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## Integrated Cloud Applications & Platform Services

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