

Sam Friedman

New Haven, Connecticut | (347) 237-3834 | sam.friedman.sjf58@yale.edu | www.linkedin.com/in/samjfriedman

EDUCATION

Yale University, New Haven, CT

May 2026

BS in Physics & Philosophy (GPA: 3.84)

Relevant Coursework: Game Theory in Action: From Poker to Business Negotiations, Leadership as Behavior, Quantum Mechanics I & II, Mathematical Methods of Physics, Probability Theory

Certifications (i.e. minors): Advanced Language Certificate in Spanish; Quantum Science and Engineering Certificate

WORK EXPERIENCE

Endeavor Global, *Summer Analyst, Entrepreneur Selection*, New York, NY

June 2025-August 2025

- Led data-driven due diligence analyses (financial, market, and risk) that informed \$2M+ of capital commitments
- Managed entrepreneur relationships across pipeline, supporting deal execution through structured calls and reporting
- Built data-driven research decks and tech-enabled playbooks adopted by leadership to identify high-growth companies

Yale Nanodevices Laboratory, *Undergraduate Research Intern*, New Haven, CT

May 2023-August 2024

- Applied data analysis to experimental results and synthesized findings into reports for principal investigators
- Designed/constructed a tunable microwave frequency band-stop cavity filter; performed EM modeling and iteration
- Standardized and integrated cavity filter, cutting unit cost by >90% and improving experimental efficiency

Ivy Camps USA, *Program Lead, Entrepreneurship and Innovation*, Singapore

June 2024-August 2024

- Facilitated entrepreneurship, innovation, and leadership learning in Singapore for VIPs from the UAE
- Navigated complex cross-cultural dynamics under the pressure of supervision from UAE officials and Interpol
- Mentored students in core business management principles, using quantitative simulations and exercises

LEADERSHIP EXPERIENCE

Tsai Center for Innovative Thinking at Yale, New Haven, CT

September 2024-Present

Senior VDP Coordinator (August 2025-Present)

- Replacing a full-time employee, planning and executing programming for Yale's largest Venture Development Program (VDP), a program designed to help students launch startups and secure funding, driving innovation at Yale
- Introducing a robust KPI framework to measure impact and facilitated an exponential increase in data collection
- Providing strategic oversight for 50+ ventures, leading an 8-person coordinator team and serving as liaison between Tsai CITY staff and ventures to deliver effective planning, live sessions, and mentorship.

Venture Development Program Coordinator (September 2024-August 2025)

- Directly mentored a cohort of early-stage entrepreneurs, facilitated problem-solving and ensured accountability
- Introduced low- and no-code analytics tools, enabling quantitative customer-discovery frameworks for Yale founders

Yale Urban Philanthropic Fund, *President Emeritus*, New Haven, CT

September 2022-Present

- Directing investments, consulting, and grants for a social impact organization with 100+ members and ~\$100K AUM
- Enhanced modeling and portfolio strategy, delivering a 16% return while allocating \$6k+ in grants to local nonprofits
- Initiating a capital-raise expanding the fund's \$100K+ portfolio, negotiating with stakeholders and prospective donors
- Partnering with professional firms to design a data-driven playbook and implement metrics to quantify client impact

AfterMaps, *Co-Founder*

June 2023-Present

- Launching venture through Yale accelerator, secured seed funding, and negotiated pilot deployment in Florida
- Built the initial financial model and go-to-market plan, projecting unit economics and capital needs for pilot rollout

SKILLS AND INTERESTS

- *Skills:* Fluent in Spanish; Proficient in Microsoft Office and Google Drive Suite, Quantum Computing Algorithms
- *Interests:* Quantum computing, baseball statistics (see twitter account @mlbanalyticsguy), backpacking/hiking