

Sam Friedman

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EDUCATION

Yale University , New Haven, CT <i>BS in Physics & Philosophy (GPA: 3.84)</i>	May 2026
<i>Relevant Coursework:</i> Game Theory in Action: From Poker to Business Negotiations, Leadership as Behavior, Quantum Mechanics I & II, Mathematical Methods of Physics, Probability Theory	
<i>Certifications (i.e. minors):</i> Advanced Language Certificate in Spanish; Quantum Science and Engineering Certificate	

WORK EXPERIENCE

Endeavor Global , <i>Summer Analyst, Entrepreneur Selection</i> , New York, NY	June 2025-August 2025
• Led data-driven due diligence analyses (financial, market, and risk) that informed \$2M+ of capital commitments	
• Managed entrepreneur relationships across pipeline, supporting deal execution through structured calls and reporting	
• Built data-driven research decks and tech-enabled playbooks adopted by leadership to identify high-growth companies	
Yale Nanodevices Laboratory , <i>Undergraduate Research Intern</i> , New Haven, CT	May 2023-August 2024
• Applied data analysis to experimental results and synthesized findings into reports for principal investigators	
• Designed/constructed a tunable microwave frequency band-stop cavity filter; performed EM modeling and iteration	
• Standardized and integrated cavity filter, cutting unit cost by >90% and improving experimental efficiency	
Ivy Camps USA , <i>Program Lead, Entrepreneurship and Innovation</i> , Singapore	June 2024-August 2024
• Facilitated entrepreneurship, innovation, and leadership learning in Singapore for VIPs from the UAE	
• Navigated complex cross-cultural dynamics under the pressure of supervision from UAE officials and Interpol	
• Mentored students in core business management principles, using quantitative simulations and exercises	

LEADERSHIP EXPERIENCE

Tsai Center for Innovative Thinking at Yale , New Haven, CT	September 2024-Present
<i>Senior VDP Coordinator</i> (August 2025-Present)	
• Replacing a full-time employee, planning and executing programming for Yale's largest Venture Development Program (VDP), a program designed to help students launch startups and secure funding, driving innovation at Yale	
• Introducing a robust KPI framework to measure impact and facilitated an exponential increase in data collection	
• Providing strategic oversight for 50+ ventures, leading an 8-person coordinator team and serving as liaison between Tsai CITY staff and ventures to deliver effective planning, live sessions, and mentorship.	
<i>Venture Development Program Coordinator</i> (September 2024-August 2025)	
• Directly mentored a cohort of early-stage entrepreneurs, facilitated problem-solving and ensured accountability	
• Introduced low- and no-code analytics tools, enabling quantitative customer-discovery frameworks for Yale founders	
Yale Urban Philanthropic Fund , <i>President Emeritus</i> , New Haven, CT	September 2022-Present
• Directing investments, consulting, and grants for a social impact organization with 100+ members and ~\$100K AUM	
• Enhanced modeling and portfolio strategy, delivering a 16% return while allocating \$6k+ in grants to local nonprofits	
• Initiating a capital-raise expanding the fund's \$100K+ portfolio, negotiating with stakeholders and prospective donors	
• Partnering with professional firms to design a data-driven playbook and implement metrics to quantify client impact	
AfterMaps , <i>Co-Founder</i>	June 2023-Present
• Launching venture through Yale accelerator, secured seed funding, and negotiated pilot deployment in Florida	
• Built the initial financial model and go-to-market plan, projecting unit economics and capital needs for pilot rollout	

SKILLS AND INTERESTS

- *Skills:* Fluent in Spanish; Proficient in Microsoft Office and Google Drive Suite, Quantum Computing Algorithms
- *Interests:* Quantum computing, baseball statistics (see twitter account @mlbanalyticsguy), backpacking/hiking