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Examination	University	Institute	Year	CPI / %
Graduation	IIT Bombay	IIT Bombay	2017	7.04

- Completed 7 Coursera courses on **Financial Analysis, Capital Markets** and **M&A** with average score of **95.4%**
- Completed **KPMG Six Sigma Green Belt** Training and Certification Program

PROFESSIONAL EXPERIENCE

Media and Marketing Intern | Infurnia [May'16-Jul'16]

*Awarded **Letter of Recommendation** for exemplary performance during the period of internship*

- Increased **website hits** by **8 times** through quality content of blogs & **Search Engine Optimization** techniques
- Implemented social media marketing strategies leading to **250% increase** in **page likes** & **9 fold increase** in **average daily reach**; negotiated with **50+ media channels** convincing 5 of them to feature Infurnia pro bono
- Built a **financial model** estimating total addressable and beachhead market across **8 locations** and **4 sectors**

Entrepreneurial Experience | Smartee [May'15-Apr'16]

*Venture in merchandise sector to systemize market segment of bulk ordering; transactions worth **1M+** within **10 months***

- Underwent a **market research** to optimize cost & quality followed by centralization to **boost revenue by 20%**
- Developed **business model** for the firm by **strategic partnerships** with **5 ventures**; reduced costs by 15%

Business Developer | Load-Unload [Jun'15-Jul'15]

Venture in logistics sector to organize the highly unorganized inter-city freight transportation business

- Optimized cost for GPS trackers by aggregating selective components; **reduced costs by 50%**
- Provided sustainable ERP solutions by guiding truck fleet owners on tyre, vehicle and cash management

POSITIONS OF RESPONSIBILITY

Community Project Head | National Service Scheme, IIT Bombay [Apr'15-Mar'16]

Co-headed a two tier team of 250+ volunteers to effect the upliftment of underprivileged sections of society

- Co-headed **Open Learning Initiative**; YouTube channel with **115+ educational videos** in **7 regional languages**
- Spearheaded **Invisible Human** to drive awareness about concerns of labourers and employees in community
- Coordinated **Prayog & Muskaan** for providing scientific & cultural exposure to indigent children from **10+ NGOs**
- Established **Blood Connect**, collaborating with hospitals to manage **blood donation & acquisition** for community

Captain | Institute Girls' Volleyball Team [Jul'14-Present]

Leading a 12 member team to represent IIT-Bombay in Inter-IIT and other tournaments

- Led the team to **1st ever Gold Medal** in 50th **Inter-IIT** by efficient utilization of individual strengths in team
- Organized Institute-wide team trials, playing **pivotal role** in team formation and encouraging interest in sport

KEY PROJECTS

Civic Engagement | Common Purpose, Global Leader Experiences [Nov'16-Present]

Leadership Development Programme**; 100 students from **25+ nationalities** working together on a **global challenge

- Researched **civic engagement** through insights from **British Petroleum, Siemens**, Teach for India & Free A Billion
- Proposed sustainable solution for employment and hunger issues of 194 million undernourished Indians

Modelling of 3D Nuclear Fission Network | Guide – Prof. R. Banerjee [Jul'16-Nov'16]

- Substantiated 2D model for nuclear fission by mathematical formulation and MATLAB simulations
- Proposed the **first ever** probabilistic 3D model for controlled nuclear fission based on the base case of 2D model

EMS in India | Guide – Prof. N. Rangaraj [Jul'16-Nov'16]

- Analyzed operating models of private and public EMS providers to estimate market sizes by a structured approach
- Conducted thorough **global research** of working of EMS model across **7 nations** to identify shortcomings in India

EXTRA-CURRICULAR ACTIVITIES

Volleyball	• Gold medal in 50 th and Silver medal in 51 st Inter-IIT Sports Meet	[14,'16]
	• Gold medals in Sports Saga and SKREAM, National Level Sports Summits	[16,'17]
	• Gold medal in General Championship for three consecutive times	[14,'15,'16]
Others	• Received Hostel Special Mention (23 out of 500) for exemplary performance in Sports	[16]
	• Gold medals in Kho-Kho General Championship	[14,'16]
	• Secured 6th position in cross country General Championship among 1500+ students	[15]
	• Participated in E-cell Entrepreneurship Bootcamp'13 and Finance Bootcamp'16 at IIT Bombay	