

**Reading Between the (Party) Lines:  
How Political News is Seen and Shared**

by

Sophie Beiying Chou

Submitted to the Program in Media Arts and Sciences,  
School of Architecture and Planning  
in partial fulfillment of the requirements for the degree of

Master of Science in Media Arts and Sciences

at the

MASSACHUSETTS INSTITUTE OF TECHNOLOGY

September 2016

© Massachusetts Institute of Technology 2016. All rights reserved.

Author .....  
Program in Media Arts and Sciences  
August 5, 2016

Certified by .....  
Deb Roy  
Associate Professor  
Thesis Supervisor

Accepted by .....  
Pattie Maes  
Academic Head, Program in Media Arts and Sciences

THIS PAGE INTENTIONALLY LEFT BLANK

# Reading Between the (Party) Lines: How Political News is Seen and Shared

by

Sophie Beiying Chou

Submitted to the Program in Media Arts and Sciences  
on August 5, 2016, in partial fulfillment of the  
requirements for the degree of  
Master of Science in Media Arts and Sciences

## Abstract

This thesis uses mixed methods and datasets to explore how political news is perceived and shared within and across party lines in the context of the 2016 US presidential elections. We begin by examining the impact of political context versus article content on the reader through a crowdsourced study, and follow up with a large scale analysis of story sharing on the social platform Twitter to find cases where popularity transcends political affiliation.

In Part One, we look at reader *reactions*. We investigate the question of trust in political news by performing a study online. We look at the impact of content features (reading level of the article) versus context clues (media brands) to find that political affiliation and brand outweigh all other aspects.

In the second part of this thesis, we focus on reader *actions*. In particular, we look at how political news stories from the same time period are shared on the social media platform Twitter. As we found party loyalty and media brand perceptions to be significant influences on the reader's opinion of news, we are especially interested in examining emotional features that cause stories to become popular beyond political boundaries.

Together, these two parts hope to form a more complete view of factors affecting and driving readers in an election cycle that is heavily influenced by media coverage, both traditional and new.

Thesis Supervisor: Deb Roy  
Title: Associate Professor

THIS PAGE INTENTIONALLY LEFT BLANK

The following people served as readers for this thesis [1/2]:

Sepandar Kamvar.....  
Associate Professor of Media Arts and Sciences  
Program in Media Arts and Sciences

THIS PAGE INTENTIONALLY LEFT BLANK

The following people served as readers for this thesis [2/2]:

Iyad Rahwan .....  
Associate Professor of Media Arts and Sciences  
Program in Media Arts and Sciences

THIS PAGE INTENTIONALLY LEFT BLANK



# Acknowledgments

This thesis was written by one but supported by many.

Thank you to my advisor, Prof. Deb Roy, for giving me this opportunity.

Thank you to my readers Prof. Sep Kamvar and Prof. Iyad Rahwan, for your input and time.

Thank you to Prof. Ethan Zuckerman, for volunteering your time, your guidance, and your heart.

Thank you to my LSM family, I could not have done this without you. Special thanks to Eric Chu, Soroush Vosoughi, Prashanth Vijayaraghavan, and Martin Saveski for their help in this thesis. Thank you so much to Amber Franey and Heather Pierce for everything you've done— and then some.

Thank you to my lovely family:

My wonderful parents, for being the love I wish to see in the world;

My sister Cleo Chou, for being my Number One fan.

Thanks as well to Caroline Sonett,  
for your great support in every aspect of my life.

Thank you to Ramesh Sridharan and William Li, for being my first and funniest friends and co-authors at MIT. Thank you to Carrie Cai for being an A+ inspiration.

Thank you Nathan Matias, for (always) being so helpful. Thank you Eddy Awad for the statistical guidance and sense of humor.

Thank you Linda Peterson and Keira Horowitz, for keeping this crazy place running.

And a thank you to all else who have shaped me indefinitely in the past two years.

THIS PAGE INTENTIONALLY LEFT BLANK

THIS PAGE INTENTIONALLY LEFT BLANK

# Contents

<b>I</b>	<b>Reading the News</b>	<b>15</b>
<b>1</b>	<b>Introduction</b>	<b>17</b>
<b>2</b>	<b>In Media We ... Trust?</b>	<b>19</b>
2.1	Why Does Media Trust Matter? . . . . .	20
2.2	How is Media Trust Formed? . . . . .	21
2.2.1	The Role of the Reader . . . . .	21
2.2.2	The Role of Media Brands . . . . .	22
2.2.3	The Role of Language . . . . .	22
<b>3</b>	<b>Tools for Dissecting Trust</b>	<b>25</b>
3.1	Computing Reading Level . . . . .	25
3.1.1	Flesch-Kincaid Readability Tests . . . . .	25
3.1.2	Comparison to Other Reading Tests . . . . .	26
3.2	Crowdsourcing Science . . . . .	26
3.2.1	CrowdFlower . . . . .	27
<b>4</b>	<b>Study</b>	<b>29</b>
4.1	Hypotheses . . . . .	29
4.2	Experimental Design . . . . .	30
4.2.1	Dataset . . . . .	32
4.2.2	Survey Design . . . . .	33
4.2.3	Quality Control . . . . .	34

4.3	Survey Results . . . . .	35
4.3.1	Demographics . . . . .	36
4.3.2	Location . . . . .	37
4.3.3	Political Affiliation . . . . .	37
4.3.4	Trust . . . . .	39
<b>5</b>	<b>Analysis</b>	<b>41</b>
5.1	Reading Level Effects . . . . .	41
5.2	Media Brand Effects . . . . .	42
5.3	Hostile Media Brand Effects . . . . .	44
5.4	Conclusions . . . . .	44
5.5	Limitations & Future Work . . . . .	45
<b>II</b>	<b>Sharing the News</b>	<b>46</b>
<b>6</b>	<b>Taking Media Analysis to Another Dimension of Data</b>	<b>47</b>
6.1	The Social Media Megaphone . . . . .	48
6.2	The (Short) Attention Economy . . . . .	49
6.3	Negativity in Politics and the Internet . . . . .	49
<b>7</b>	<b>Data Collection</b>	<b>51</b>
7.1	The Electome Project . . . . .	51
7.2	News Dataset . . . . .	52
7.2.1	Duration & Scope . . . . .	52
7.2.2	Data Pipeline . . . . .	53
7.3	Tweets Dataset . . . . .	54
7.3.1	Duration & Scope . . . . .	54
7.3.2	Data Pipeline . . . . .	54
7.4	Combined Dataset . . . . .	55
7.4.1	Mapping Tweets to Stories . . . . .	56
7.4.2	Final Corpus . . . . .	56

7.4.3	Descriptive Findings . . . . .	57
<b>8</b>	<b>Metrics for Political and Emotional Engagement</b>	<b>61</b>
8.1	Emotional Coding . . . . .	61
8.2	Followership as a Proxy for Political Engagement . . . . .	62
8.2.1	A Look at Candidate Followership . . . . .	63
8.2.2	A Look at Levels of Political Engagement . . . . .	66
<b>9</b>	<b>Analysis</b>	<b>69</b>
9.1	Hypotheses . . . . .	69
9.2	Methodology . . . . .	70
9.3	All Data . . . . .	70
9.3.1	Story Length . . . . .	70
9.3.2	Emotionality . . . . .	72
9.3.3	Positivity . . . . .	73
9.4	By Degree of Political Engagement . . . . .	74
9.5	By Candidate . . . . .	75
<b>10</b>	<b>Conclusion</b>	<b>77</b>
10.1	Summary of Findings . . . . .	77
10.2	Limitations & Future Work . . . . .	78
<b>11</b>	<b>Final Remarks</b>	<b>81</b>
<b>A</b>	<b>Tables</b>	<b>83</b>
<b>B</b>	<b>Figures</b>	<b>105</b>

THIS PAGE INTENTIONALLY LEFT BLANK

THIS PAGE INTENTIONALLY LEFT BLANK



# List of Figures

2-1	Language of Presidential Speech Decline . . . . .	23
4-1	Scoring Questions for Survey . . . . .	33
4-2	Demographic Questions for Survey . . . . .	33
4-3	Comments for Survey . . . . .	34
4-4	Demographics of Participants . . . . .	36
4-5	Locations of Participants . . . . .	37
4-6	Political Affiliations of Participants . . . . .	38
4-7	Overall Trust Ratings . . . . .	39
7-1	Election News Pipeline . . . . .	53
7-2	Election Tweets Pipeline . . . . .	55
7-3	Data Pipeline . . . . .	56
7-4	Distribution of Story Shares . . . . .	57
7-5	Number of story shares by publication . . . . .	58
7-6	Most frequently mentioned candidate in stories . . . . .	59
8-1	Number of Tweets by Each Segment . . . . .	63
8-2	Most frequently mentioned candidate in stories . . . . .	64
8-3	Tweet and User Counts by Followership . . . . .	65
8-4	Number of candidates followed . . . . .	66
8-5	Ratio of Tweets to political candidates followed . . . . .	67
B-1	Trust in Stories by Age Group . . . . .	106

THIS PAGE INTENTIONALLY LEFT BLANK

# List of Tables

4.1	Main Study Design . . . . .	30
5.1	Reading Level Effects . . . . .	42
5.2	Media Brand Effects: Show Source . . . . .	43
5.3	Media Brand Effects: Individual Source . . . . .	43
7.1	Top 10 Shared Stories . . . . .	59
9.1	Tweet Volume vs. Story Length, All Data . . . . .	71
9.2	Tweet Volume vs. Emotionality, All Data . . . . .	72
9.3	Tweet Volume vs. Positivity, All Data . . . . .	73
A.1	Tweet Volume vs. Story Length, the Unaffiliated . . . . .	83
A.2	Tweet Volume vs. Emotionality, the Unaffiliated . . . . .	84
A.3	Tweet Volume vs. Positivity, the Unaffiliated . . . . .	85
A.4	Tweet Volume vs. Story Length, Single-Candidate Followers . . . . .	86
A.5	Tweet Volume vs. Emotionality, Single-Candidate Followers . . . . .	87
A.6	Tweet Volume vs. Positivity, Single-Candidate Followers . . . . .	88
A.7	Tweet Volume vs. Story Length, Political Aficionados . . . . .	89
A.8	Tweet Volume vs. Emotionality, Political Aficionados . . . . .	90
A.9	Tweet Volume vs. Positivity, Political Aficionados . . . . .	91
A.10	Tweet Volume vs. Story Length, Trump-Only Followers . . . . .	92
A.11	Tweet Volume vs. Emotionality, Trump-Only Followers . . . . .	93
A.12	Tweet Volume vs. Positivity, Trump-Only Followers . . . . .	94

A.13 Tweet Volume vs. Story Length, Clinton-Only Followers . . . . .	95
A.14 Tweet Volume vs. Emotionality, Clinton-Only Followers . . . . .	96
A.15 Tweet Volume vs. Positivity, Clinton-Only Followers . . . . .	97
A.16 Tweet Volume vs. Story Length, Sanders-Only Followers . . . . .	98
A.17 Tweet Volume vs. Emotionality, Sanders-Only Followers . . . . .	99
A.18 Tweet Volume vs. Positivity, Sanders-Only Followers . . . . .	100
A.19 Tweet Volume vs. Story Length, Cruz-Only Followers . . . . .	101
A.20 Tweet Volume vs. Emotionality, Cruz-Only Followers . . . . .	102
A.21 Tweet Volume vs. Positivity, Cruz-Only Followers . . . . .	103

# Part I

## Reading the News

THIS PAGE INTENTIONALLY LEFT BLANK

# Chapter 1

## Introduction

Does anyone trust the news anymore? Not according to the latest Gallup Poll, which showed that only 4 in 10 Americans believe that mass media does a good job of reporting the news “fully, fairly, and accurately.” It’s a major decline since the survey was first taken in 1999, back when more than half (55%) of Americans believed the news was trustworthy.

And the trend has been steadily downward: in short, the majority of Americans have had little to no trust in mass media news coverage since 2007: a discouraging view for a tumultuous time in journalism [32].

But beyond frustrated readers and reporters, why does distrust in the news matter? For one, media bias—or at the very least, the *belief of* a biased media bias—may have a significant impact on the practice of democracy. A 2006 study from Georgetown University shows that those with more negative attitudes towards the news tend to be more highly influenced by their partisan prior beliefs and less by contemporary issues and messages when voting [22]. This implies that distrust of media plays a potential role in the polarization of American politics.

Additionally, our reactions to news stories— as well as politics at large— are largely

driven by emotion. Historical trends, as well as present-day models, show a process largely influenced by feelings rather than facts.

In light of the upcoming 2016 elections, Part I explores perceptions of media trust in coverage of the presidential candidates. Claims of media bias and favoritism are especially high-stakes in election years, where trust has been shown to plummet [32].

We begin by examining some of the factors that contribute to the perception of media bias. In particular, how does the *content* of a story (reading level and vocabulary) affect the reader versus the *context* (source)? Although studies have been conducted to both examine the psychological effect of wording on believability and the impact of media brands and bias, separating and comparing these two factors remains largely unexamined [42, 8]

To test our hypotheses on news trust, we perform a study on the crowdsourcing platform CrowdFlower. We manipulate the source of the story to examine effects of media brands on the reader, and also compare trust rankings between high and low reading level stories.

Although the general consensus of mistrust is clear, perception of media bias is a complex phenomenon to dissect, as it combines social and psychological effects with the traits of the story itself. This section hopes to shed light on some of these factors.



## Chapter 2

### In Media We ... Trust?

Despite the news media ecosystem’s rapid evolution in the past decade, the question of fairness in reporting remains a valued one. Although counterarguments for subjective reporting exist (Glenn Greenwald, most famous for his coverage of whistleblower Edward Snowden’s leaks, said that “All journalism is a form of activism. Every journalistic choice necessarily embraces highly subjective assumptions—cultural, political or nationalistic—and serves the interests of one faction or another”), fair treatment of subjects and sources remain a central tenant to most publications [2].

But an attempt at fairness on the side the reporter is not always perceived in equal effect under the eyes of the reader. Presenting contradictory facts to a reader’s beliefs can even sometimes *strengthen* their oppositions to it, a concept known as “motivated skepticism” [37].

In this section, we examine the impact of distrust in media, and explore the theories behind three main potential sources of media distrust: the characteristics of the reader, the source of the story and its use of language.

## 2.1 Why Does Media Trust Matter?

The idea that mass media has a large influence on the ramifications of democracy is nothing new. In 1922, political commentator, reporter, and writer Walter Lippman wrote about its central role in shaping public opinion:

Each of us lives and works on a small part of the earth's surface, moves in a small circle, and of these acquaintances knows only a few intimately. Of any public event that has wide effects we see at best only a phase and an aspect. This is as true of the eminent insiders who draft treaties, make laws, and issue orders, as it is of those who have treaties framed for them, laws promulgated to them, orders given at them. Inevitably our opinions cover a bigger space, a longer reach of time, a greater number of things, than we can directly observe. They have, therefore, to be pieced together out of what others have reported and what we can imagine. Yet even the eyewitness does not bring back a naive picture of the scene. [25]

Many of the worries that Lippman had about the effects of poorly disseminated truth have been later confirmed in experimental studies. In short, when faced with a large and mistrusted news environment, we tend to rely on *confirmation bias* when searching for information. This term, first coined in 1988, describes the psychological phenomenon of seeking or analyzing new information in ways that align with one's existing beliefs, expectations or prior hypotheses [29].

Using a Bayesian voting model, a study from Georgetown University in 2005 was able to show that voters with low trust and a high dislike for the news media are significantly more influenced by their existing party identifications in casting ballots than current economic factors [22]. The study attributes increasing polarization in the American political sphere with increasing lack of trust in the news, a serious implication for the highly polarized 2016 presidential elections. Moreover, distrust of media implies a large information loss in the public, whose avoidance of diverse ideas

means a narrowing of information flow [21].

## 2.2 How is Media Trust Formed?

### 2.2.1 The Role of the Reader

The perception of media bias is a cornerstone component of distrust in the news. After all, most Americans claim that they want to read news that's unbiased. A survey from Pew Research in 2012 showed that more than two-thirds (68%) of readers want to read political articles with a neutral stance, compared to just a little less than a quarter (23%) of those who want to read those stories that share their point of view [4]. But what exactly does that entail?

It comes as no surprise that our own political stances have a significant effect in our perceptions of bias in the media. On whole, conservative readers tend to view media as more biased than both Democrats and Independents (49% to 32% and 35%, respectively)[4]. Partisans have also been shown to view the news as antagonistic to their beliefs, a phenomenon known as the “hostile media effect”.

The effect, first studied in the 1980s, showed that when faced with the same piece of news media about the Sabra and Shatila massacre in Beirut, pro-Israeli and pro-Palestinian students both claimed the news clip was biased in favor of the other side [39]. It has since been repeated in a variety of contexts to the same effect.

What the story is reporting does not matter so much as the individual's attitude *towards* that issue. In 1988, Albert Gunther found a curvilinear effect between the viewer's polarization towards an issue and their trust in the media to fairly cover it [18]. In doing so, he suggests two models of persuasion to help understand media processing: first, the cognitive response theory, which predicts more portential for attitude change when the reader is highly involved in the content, as they are pro-

cessing information more deeply [10]. Social judgement theory, on the other hand, expects less change in attitude when the reader is highly involved or polarized about a subject, as they will simply reject the new information [34]. These two opposing theories help explain the presence of a curvilinear relationship to exposure to news media and resulting media trust.

### **2.2.2 The Role of Media Brands**

The media, of course, is not just one unified mass, and in an increasingly fragmented ecosystem, the role of brands is a crucial factor in media trust. With the rise of the Internet, the past decade has seen an explosion of new media platforms and publications, as well as significant transformations in style and audience in existing outlets.

Although the studies above present the media as one unified mass, there is a significant amplifying effect of hostility and bias perception depending on the reader’s prior connotations of a news outlet. In 2008, researchers Matthew Baum and Phil Gussin showed significant differences in the evaluation of a piece of news content depending on whether it was labeled to be from CNN, Fox, or a fictional news outlet [8]. They concluded that media bias is very much “in the eye of the beholder,” as viewers make information shortcuts dependent on media brand to jump to conclusions beyond their own partisanship and the content of the story.

### **2.2.3 The Role of Language**

Finally, the role of language—in media as well as politics—cannot be overlooked. A recent article in the Boston Globe analyzed the language of presidential candidate Donald Trump to be at a fourth grade level— and more successfully appealing to voters [41]. (Those who have been speaking at lower grade levels in the 2016 election cycle have also been winning more votes.)

Analysis by media outlet Vocativ showed a negative correlation between presidential speech level over time [15].

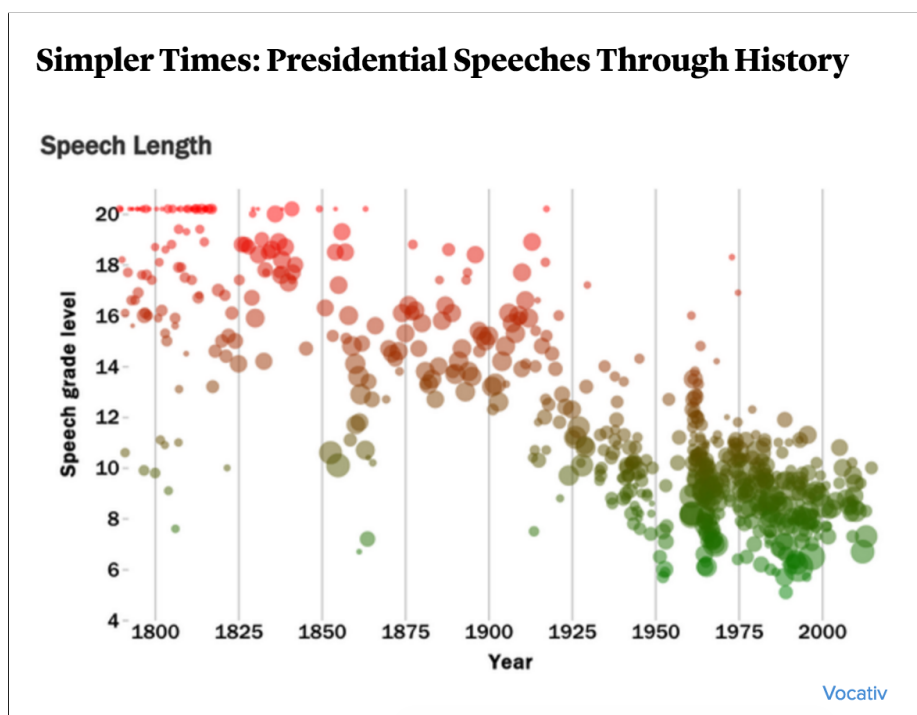


Figure 2-1: Language of Presidential Speech Decline

Yet political news *coverage* occupies a different space of language and purpose, often with the intent of reporting statistics and facts in a scientific nature using a specified technical vocabulary. And when the reader processes information of a scientific nature, a funny effect has been shown: that more complex language, with more technical jargon and sophisticated construction, might actually *increase* appeal and the likelihood of trust. In 2008, Weisberg et. al showed that the addition of “neuroscience” significantly increased the likelihood of believability in explaining how the brain works, versus the same explanation in simple, everyday language [42]. These two factors are both at play when considering the impact of the language in political news and its perceived truthworthiness, for the articles are often *both* a reflection of a political candidate as well as its analysis of her or him.

THIS PAGE INTENTIONALLY LEFT BLANK

# Chapter 3

## Tools for Dissecting Trust

### 3.1 Computing Reading Level

#### 3.1.1 Flesch-Kincaid Readability Tests

In this study, we focus primarily on the Flesch-Kincaid (F-K) tests for estimating text readability. Originally developed for the U.S. Navy in 1975 for assessing the difficulty of technical manuals, the F-K reading level corresponds roughly to U.S. grade level and the reading ease score is inversely proportional to the grade level on a scale from 0 to approximately 120 [20].

We chose the F-K tests over other comparable ones due to its popularity in educational assessment and other applications, including in legislation. For example, it is required by law in Florida that life insurance policies have a Flesch reading ease of 45 or greater (less than 12th grade in reading level) [24]. The F-K tests are also bundled in many common word processing services, including Microsoft Office Word. As a comparison, basic article analysis is also computed using the Gunning fog index (see Section 5.2.1).

The formula for Flesch reading ease is as follows:

$$206.835 - 1.015 \left( \frac{\text{total words}}{\text{total sentences}} \right) - 84.6 \left( \frac{\text{total syllables}}{\text{total words}} \right)$$

And for reading grade level:

$$0.39 \left( \frac{\text{total words}}{\text{total sentences}} \right) + 11.8 \left( \frac{\text{total syllables}}{\text{total words}} \right) - 15.59$$

The two formulas are not directly comparable due to the difference in weighting factors. For ease of metaphor, we use the grade level tests in our analysis. Syllable length is highly weighted in this formula, so it is possible to generate a story of very high reading level that consists of a single word in a single sentence (the longest English word, *pneumonoultramicroscopicsilicovolcanoconiosi*, a type of lung disease, has a reading grade level of 197.2), which is a limitation of the method, since texts with polysyllabic words are not always necessarily more difficult to read.

### 3.1.2 Comparison to Other Reading Tests

## 3.2 Crowdsourcing Science

Along with an explosion of media outlets and new media platforms, the rise of the Internet has also introduced alternative methods to traditional ways of conducting behavioral studies. In this thesis, we focus on crowdsourcing as our primary method of collecting data.

In addition to low cost, we chose crowdsourcing due to its: A) democratizing effect in research and B) subject pool diversity. Crowdsourcing has the benefit of creating a lower barrier for experimentation and replication, allowing researchers to have access to subject pools they would not have otherwise in equal opportunity [26]. Moreover, as our study involves political attitudes, using a crowdsourcing platform allows



us to collect geographically diverse data that is more representative than if it were performed locally.

### **3.2.1 CrowdFlower**

We perform the following studies on the platform CrowdFlower, a popular crowdsourcing platform and marketplace. We chose this platform due to its focus on higher quality data over volume and the ability to filter contributors by level of skill [5]. Results have been found comparable to those on Amazon Mechanical Turk (the most commonly used platform) in prior studies of annotation tasks [14].

THIS PAGE INTENTIONALLY LEFT BLANK

# Chapter 4

## Study

### 4.1 Hypotheses

This study sets out to tackle the question of reading level's effect in perceptions of news bias. In particular, how does it compare to factors associated with latent biases of the reader, such as media brand?

Although the body of literature in Chapter 2 examines the theories behind partisanship and media branding, little work has been done to compare those contextual effects with the effects of *content* within a story, such as language use.

We ask the following research question concerning story *content*:

- **Q1:** Does reading level have an effect on a reader's reported level of trust in an article?

And make the following hypothesis concerning story *context*:

- **H1:** Media brand effects are more important than actual source and contents of an article.

To examine **H1**, we expect to see significant brand effects of publications *even when* stories are in fact identical. This brand manipulation builds off prior work by Baum in the study of television reporting [8].

Finally, we expect to observe hostile media effects from partisans, intensified by opposing media brand [39]. In other words:

- **H2:** We will observe interactions between the party of the reader and the perceived source of the story.

## 4.2 Experimental Design

Our experiment has a 4 x 2 mixed-factorial design.

	Source: None	Source: AP	Source: Fox	Source: CNN
High Reading Level	Clinton, Cruz, Sanders, Trump	Clinton, Cruz, Sanders, Trump	Clinton, Cruz, Sanders, Trump	Clinton, Cruz, Sanders, Trump
Low Reading Level	Clinton, Cruz, Sanders, Trump	Clinton, Cruz, Sanders, Trump	Clinton, Cruz, Sanders, Trump	Clinton, Cruz, Sanders, Trump

Table 4.1: Main Study Design

In this study, reading level of articles and candidates featured in the articles were treated as within-subject variables, and the source of the story between-subjects.

Each participant reads eight stories, two each of high and low reading level per candidate. However, to examine effects of media brands and reader bias, we manipulate the source attributed to the story, building off Baum’s research in media brands and television reporting [8].

All eight stories in this study were in fact written by the Associated Press, however, readers are divided into four groups receiving different labels. In group A, readers were shown the headline and text of the story with no other context. In group B, readers were additionally shown that the story was from the Associated Press (true label). In groups C and D, readers were shown that the story was from CNN and Fox News, respectively.

CNN and Fox News were chosen as they are the two outlets most popularly referenced for news about government and politics, yet show disparity in the political leanings of their audience. News consumers who were surveyed as having “consistently conservative” political values named Fox News as their number one source of political information; on the other hand, CNN ranks as the number one outlet for those left of the political spectrum [27].

This setup was created to eliminate some of the confounding effects from using stories from different sources (writing style, focus of content, slant, etc.), while directly observing the effect of revealing a specific source to the reader. The Associated Press was chosen as the source of the stories as it is the highest circulation newswire service in the United States, and has 14,000 members that use its content [31]. Notably, both CNN and Fox News publish content in full or part from the Associated Press, although the specific stories chosen had not been published in full by either to avoid bias.

After each article, we ask the reader to rank the trustworthiness of the story on a

5-point Likert scale.

### 4.2.1 Dataset

Eight stories were chosen for this study: two (high and low reading level) for four presidential candidates. All eight stories were written by reporters from the Associated Press (although they may have been republished elsewhere).

To form the initial pool of articles, we programatically collected stories from the RSS feeds of the Associated Press online every hour over a 3-month period: from January 1, 2016 of the election year to March 1, 2016 (Super Tuesday). Based on the results of Super Tuesday, we then selected four candidates for this study by delegate count: Hillary Clinton (1,279), Bernie Sanders (1,027), Donald Trump (743), and Ted Cruz (517) [6].

News articles were then separated into single-candidate stories (i.e. articles featuring primarily one candidate in the headline) to be able to measure more clearly the perceived bias per candidate. This was done programatically using regular expressions to determine if a headline contained one candidate and one candidate only. A dictionary of related names was created to make sure that stories were correctly categorized (i.e. “Hillary”, “Clinton”, and “Hillary Clinton” were to be categorized as pertaining to “Hillary Clinton” but not if preceded by “Bill”).

Reading level cutoffs were then made by taking the bottom and top 25% percentile of Flesch-Kincaid scores for each candidate. From the set of stories that made the cutoff, we formed pairs of high and low reading level stories from each topic. The topic with the highest distance between reading level in the pair was chosen for each candidate.

### 4.2.2 Survey Design

We designed four surveys (1 per group) on the platform CrowdFlower. Each participant was randomly assigned to a group and could not take the survey more than once. The eight stories were shown (in a randomized order), and each story was followed up by a question of trustworthiness.



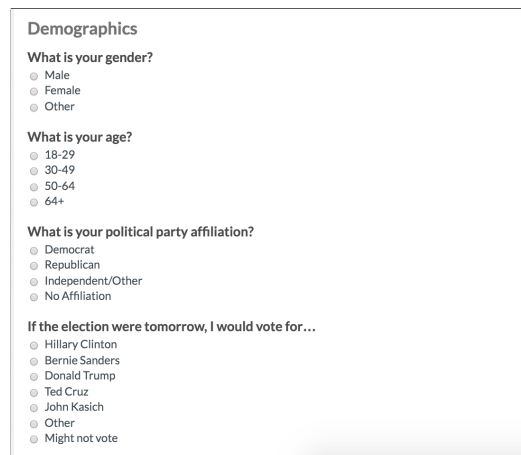
A screenshot of a survey question titled "I find this article trustworthy." Below the title are five radio button options: "Strongly Agree", "Agree", "Neutral", "Disagree", and "Strongly Disagree".

**I find this article trustworthy.**

- ☐ Strongly Agree
- ☐ Agree
- ☐ Neutral
- ☐ Disagree
- ☐ Strongly Disagree

Figure 4-1: Scoring Questions for Survey

The survey concluded with an abbreviated standard demographic survey as well as a political affiliation survey adapted from Pew’s standard polling survey [3]. These more personal questions were placed at the end to prevent priming readers beforehand.



A screenshot of a demographic survey section titled "Demographics". It contains four questions with radio button options: "What is your gender?", "What is your age?", "What is your political party affiliation?", and "If the election were tomorrow, I would vote for...".

**Demographics**

**What is your gender?**

- ☐ Male
- ☐ Female
- ☐ Other

**What is your age?**

- ☐ 18-29
- ☐ 30-49
- ☐ 50-64
- ☐ 64+

**What is your political party affiliation?**

- ☐ Democrat
- ☐ Republican
- ☐ Independent/Other
- ☐ No Affiliation

**If the election were tomorrow, I would vote for...**

- ☐ Hillary Clinton
- ☐ Bernie Sanders
- ☐ Donald Trump
- ☐ Ted Cruz
- ☐ John Kasich
- ☐ Other
- ☐ Might not vote

Figure 4-2: Demographic Questions for Survey

Have you read any of the stories above before this study?

☐ Yes

☐ No

☐ Might have, but I am not sure

If so, which one(s)?

Leave any comments below:

Figure 4-3: Comments for Survey

We ran the survey of a duration of hours and had 40 participants sign up per group, for a total of 160 participants.

### 4.2.3 Quality Control

CrowdFlower has a built-in “Test Question” feature that allows for the rejection of a annotator whose answers to specific questions do not lie within a threshold (default 70%) of the “correct” answer or whose answers lay outside the standard variation compared to others.

However, since the questions we asked were by nature subjective and therefore outliers and disagreements in answers could imply signal rather than noise, we chose to monitor for quality using other metrics instead. CrowdFlower was not designed explicitly for survey-like tasks, and therefore there were no options for different screening methods or questions. Gold Questions on the platform are selected by the creator within the set of all questions being recorded.

Because of this, we monitored quality of results in two ways:

First, by setting a minimum of time of 360 seconds to complete the task of reading 5 stories for a task to be accepted.

Second, by selecting only Level 3 contributors on CrowdFlower as suggested on their



website for handling survey-like tasks [1].

Level 3 contributors are described as those who “have completed over a hundred Test Questions across hundreds of different Job types, and have a near perfect overall Accuracy” [5]. This is the highest category of contributor.

Users were also only allowed to answer the set of questions once.

\$0.80 was given per survey, as suggested by MIT Committee on the Use of Humans as Experimental Subjects. The average response time per survey was 09:20 min.

## 4.3 Survey Results

In this section, we report descriptive analyses on the nature of the data collected.

### 4.3.1 Demographics

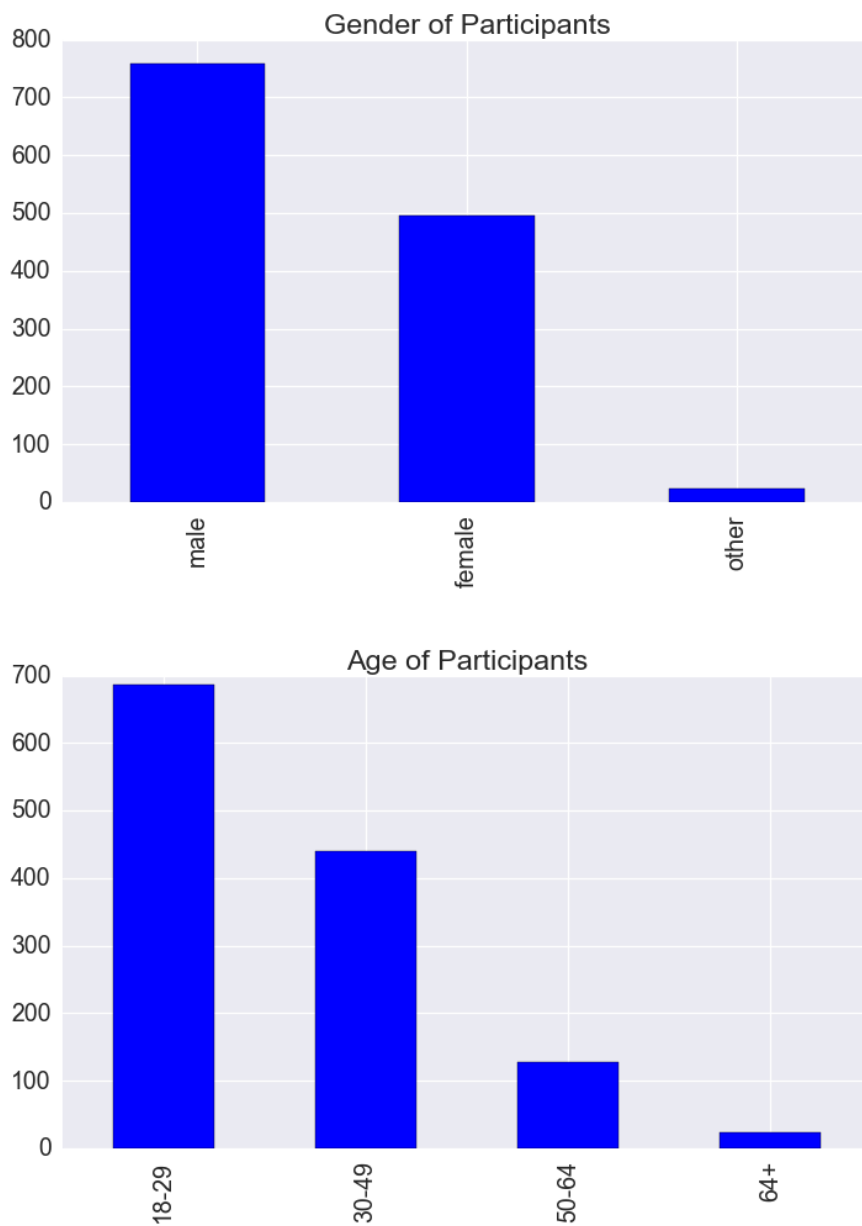


Figure 4-4: Demographics of Participants

Gender of participants were majority male. We had 758 male participants, 496 female participants and 24 signed up as “other” (it is possible that those who did not wish to identify chose the “other” category).

Majority of participants were also in age group 18-29.

### 4.3.2 Location

Our participants represented a wide variety of geographic locations in the US.

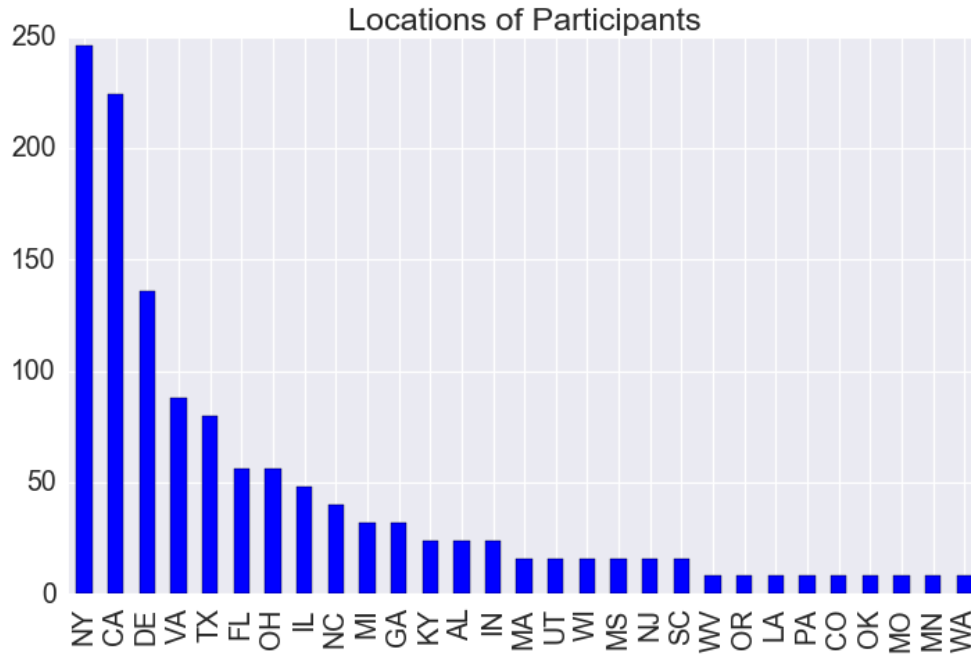


Figure 4-5: Locations of Participants

### 4.3.3 Political Affiliation

More than twice as many Democrats than Republicans participated in our study, which also was reflected in candidate preference disparities.

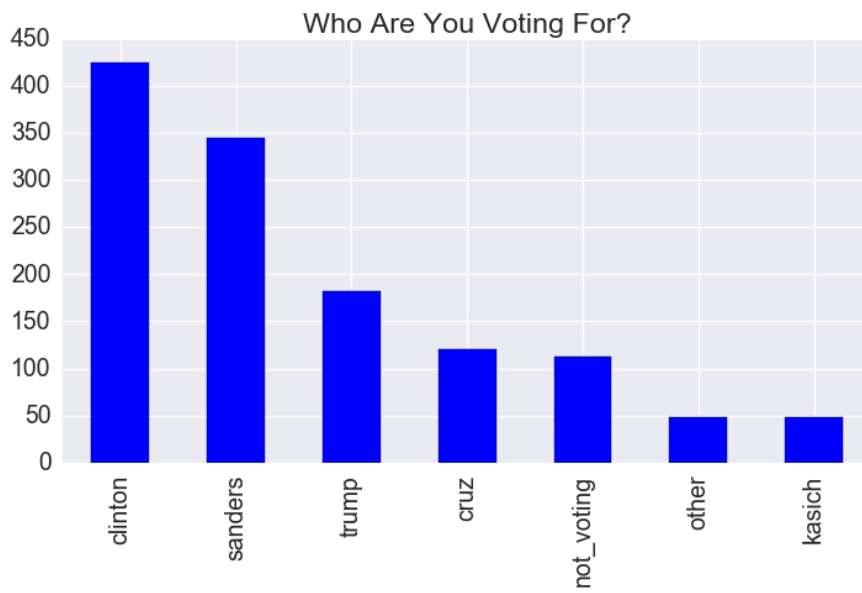
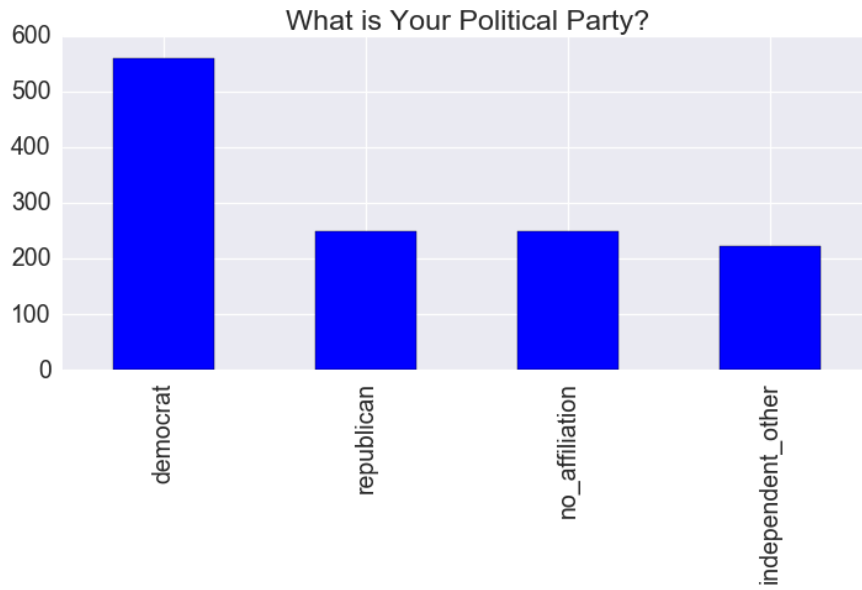


Figure 4-6: Political Affiliations of Participants

### 4.3.4 Trust

From a scale of -2 (Strongly Disagree) to 2 (Strongly Agree), on average, most stories were deemed trustworthy for all groups with a mean score of 0.55 (between Neutral and Agree).

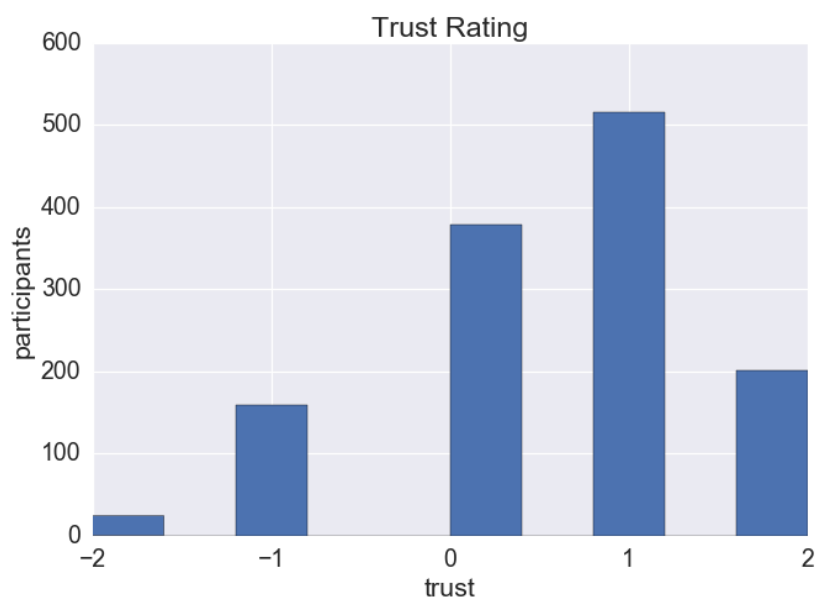


Figure 4-7: Overall Trust Ratings

However, the distributions for candidates varied. Stories about Sanders were seen as most trustworthy across all participants with a mean score of 0.66, followed by Cruz (0.63), Clinton (0.53), and Trump (0.40).

On average, men were slightly less likely to trust stories (average of 0.54) than women (0.60) and others.

Those in age group 30-49 were most likely to find stories trustworthy (average 0.675), followed by those in age group 50-64 (average 0.083), then those 18-29 (0.49), then those 64+ (0.083).

For distributions of trust by age group, see figure B-1 on page 106.

On average, stories were more trusted by Democrats (0.69 mean).

Women were more likely to see articles as fair on average (0.67) than men (0.51 mean). Again, those in age group 30-49 were also most likely to find stories fair (average .70), this time followed by Millennials (0.51 average), then those 50-64 (0.48) and 64+ (0.20).

Democrats and Independents were far more likely to view stories as fair on average (0.68, 0.67) than Republicans (0.375), although all averages were between neutral and fair.

This finding about low perceptions of fairness in media is aligned with prior research findings. In “The Liberal Media Myth Revisited,” T.T. Lee hypothesized (and verified) that “the more conservative (versus liberal) media consumers are, the more likely they are to perceive a media bias” and similarly “the more consumers lean toward the Republican (versus Democratic) party, the more likely they are to perceive a media bias” [23].

# Chapter 5

## Analysis

### 5.1 Reading Level Effects

Performing an OLS regression, we are unable to find any significant effects of article having either high or low reading level on reported trust.

This answers our first reading question **Q1**: Reading level does not have an effect on the perceived trustworthiness of stories in our observed samples.

Table 5.1: Reading Level Effects

	<i>Dependent variable:</i>
	trust
Reading Level	0.056 (0.054)
Constant	0.528*** (0.038)
Observations	1,280
R <sup>2</sup>	0.001
Adjusted R <sup>2</sup>	0.0001
Residual Std. Error	0.961 (df = 1276)
F Statistic	1.091 (df = 1; 1276)
<i>Note:</i>	*p<0.1; **p<0.05; ***p<0.01

We also used a linear mixed-effects model to look for interactions between reading level and other attributes of the story and reader, including article source and reader party affiliation, but found no significant interactions.

## 5.2 Media Brand Effects

Next, we examine the effects of perceived media brand on the reader. Again, we use OLS regression for our analysis. Recall that in our study, all articles come from the newswire service the Associated Press but are labeled either truthfully or coming from Fox News, CNN, or an unmarked source.

Interestingly, we find significant brand effects on reports of trust in stories although the content is identical. Overall, showing a media brand on an article has a positive correlation to reported trust ( $\beta = 0.20439$ ,  $p = 0.00097$ ), regardless of the brand shown.

Broken down by brand shown, we still find positive effects overall.



Table 5.2: Media Brand Effects: Show Source

	<i>Dependent variable:</i>
	trust
Show Brand	0.204*** (0.062)
Constant	0.403*** (0.054)
Observations	1,278
R <sup>2</sup>	0.008
Adjusted R <sup>2</sup>	0.008
Residual Std. Error	0.957 (df = 1276)
F Statistic	10.934*** (df = 1; 1276)
<i>Note:</i>	*p<0.1; **p<0.05; ***p<0.01

Table 5.3: Media Brand Effects: Individual Source

	<i>Dependent variable:</i>
	trust
source: Fox	0.238*** (0.075)
source: None	-0.012 (0.075)
source: AP	0.338*** (0.075)
Constant	0.415*** (0.053)
Observations	1,278
R <sup>2</sup>	0.025
Adjusted R <sup>2</sup>	0.022
Residual Std. Error	0.950 (df = 1274)
F Statistic	10.798*** (df = 3; 1274)
<i>Note:</i>	*p<0.1; **p<0.05; ***p<0.01

## 5.3 Hostile Media Brand Effects

To examine hostile media effects, we limit our dataset to either Republicans or Democrats, as the effect is observed among partisans [39]. We are left with 101 participants (808 annotations).

We then code readers' stance as either disagreeing, neutral, or agreeing with the media brand's stance. CNN is coded as Democratic and Fox News as Republican; no source and the Associated Press both neutral.

Although we do not find a significant *positive* effect for readers whose political party matches the source, we do find a weak *negative* effect for those whose stance disagrees ( $\beta = 0.169$ ,  $p = 0.0499$ ), which affirms hostility towards news sources from partisans on the brand level.

## 5.4 Conclusions

In summary, we find that the *perceived* media brand of an article has a significant effect on a reader's perception of a news story as trustworthy, *even when* the underlying sources and content of the stories are identical. This confirms **H1**: that media brand effects are more important than actual source of an article.

We find evidence for hostile media effects from partisans intensified by media brand as we observe negative interactions between the party of the reader and the reported source of the article (**H2**).

We were unable to find significant effects from reading level in correlation with media trust (**Q1**).

## 5.5 Limitations & Future Work

Our study presents findings that open potential new areas of experimentation while confirming past theories of how media bias is formed. In the interest of focus, our study centered around four candidates and a narrowed dataset of eight stories, but in the future could be replicated on a larger set of more diverse stories and outlets.

Furthermore, although the contributor market on CrowdFlower is not representative of any specific region or demographic, it is also not representative of the nation at large. Our dataset is skewed in terms of both demographics and political affiliation.

For future research, we hope to expand on the interactions between political affiliation, political content, and media brand through more complex statistical models.

## Part II

### Sharing the News

## Chapter 6

# Taking Media Analysis to Another Dimension of Data

In the second part of this thesis, we extend our findings from Part One to examine how political news stories from the same time period are shared on social media. In the current digital age, broadcasting a link to friends and peers often emerges as the next logical step to reading and reacting to the news. We will focus our analysis to the social platform Twitter due to its popularity for disseminating news stories. A Pew Research survey from August 2015 showed that nearly two-thirds of adults in the U.S. who are on Twitter use the platform to get news. Government and politics emerges as the third most popular type of news to tweet about (following entertainment and sports), with 17% of tweets from the average user being about that subject [7].

Sharing news stories requires a level of activation on the part of the reader beyond passive readership; often, this trigger is emotional in nature. In 2011, researchers from the Wharton School found that the potential for a news story to go viral is partially driven by physiological arousal. By performing a large-scale analysis of articles from the New York Times coded for emotional content, they were able to find emotional factors in the text that predicted its potential to make the newspaper’s “most-emailed”

list [9].

The following chapters of this thesis examine this emotional relationship for political news stories covering the 2016 U.S. elections. From our studies in Part One, we were able to see that political interactions between the reader and the source of the story proved to be by far the strongest motivator of trust (or lack thereof!) in reading the news. Now, in Part Two, we look for the emotional triggers in content that transcend political boundaries in motivating readers to spread the news.

## 6.1 The Social Media Megaphone

In the changing landscape of both journalism and politics, social media is playing an increasingly large role in mobilizing and spreading information to citizens. President Barack Obama’s win in 2008 is often attributed as the first example of a successful social media campaign in the elections. Establishing an online presence that recruited more than 3 million individual contributors and 5 million volunteers, Obama created a grassroots political movement [11]. Publicity and public sound bites matter—especially when it’s free and has the potential to go viral.

This election cycle, in particular, already shows a heavy skew by social media. The New York Times estimated a 2 billion-dollar advantage in free media for Donald Trump on platforms from television to Twitter, all of which has no small impact on the messages broadcast to voters [13]. Although “free media” messages have less ability to be carefully controlled in comparison to paid advertisements, they also have more potential to reach a wider audience. Sentiments echoed by one potential voter now have the ability to be broadcast and spread to millions of others in a real-time, public sphere.

## 6.2 The (Short) Attention Economy

At the same time that social media has the power to create a flood of free advertising and media for political candidates, the abundance of information on the web has created new challenges and questions about the kind of content being processed by readers. This paradox— between the ease of accessibility to information and the increasingly limited bandwidth of consumers— is described as one of the challenges of being in an *attention economy* [16]. Moreover, high-impact events like the presidential elections especially intensifies this effect— about 60 % of Americans reported feeling exhausted by media coverage of the elections in July of 2016 [17]. To explore the effects of the attention economy on the reading of political news, we examine **story length** and how it relates to sharing popularity in the analysis to follow.

## 6.3 Negativity in Politics and the Internet

In addition, the option of anonymity and pseudo-anonymity on a social network like Twitter (along with other traits of Internet communication), is theorized to contribute to increased negative and hostile behavior, potentially increasing tension for the already-fraught subject of politics. This phenomenon, is coined as the *online disinhibition effect* [36].

In Berger and Milkman’s study of story virality, it was found that *positive* content was more likely to be shared than negative content— against conventional belief [9]. Political news, however, is a unique category of news, and this election in particular— where one-in-four Americans report disliking the presidential candidates— appears to have a negative overtone.

To compare the sharing of election news stories versus patterns of general virality in the news, and to examine the extent in which negative sentiment is popular, we calculate the *negativity* of stories, and how that relates to Twitter behavior.

We also examine the effects of the degree of combined emotionality in the content and how that relates to Twitter shares, to see if either more positive or more negative content is more likely to be shared overall than content that ranks low in emotionality. Although positive content was found to be more popular than negative content in the sharing of stories, both highly positive and highly negative content was more likely to become viral, and we expect the same to hold for political news [9].



# Chapter 7

## Data Collection

Our main dataset is a connected corpus of news articles about the presidential elections and the tweets that share them from January 1, 2016 to May 1, 2016 over 13 news outlets. In this chapter, we detail the collection and creation of our dataset, along with the unique challenges of working with “big data”.

### 7.1 The Electome Project

The backbone of our data collection and classification process lies under the umbrella of the Electome project, a large, collaborative effort with the Laboratory for Social Machines to examine the “horse-race of ideas” and competition of narratives during the presidential election year. The goal of the Electome project is to create novel stories for data journalists as well as technically innovative ways to examine the national conversation using machine learning and “big data” analysis through both social and traditional media coverage. The first step of both our news and Twitter data processing method uses machine learning classifiers from the Electome project.

## 7.2 News Dataset

### 7.2.1 Duration & Scope

For our news dataset, we scraped articles from the RSS feeds of news publications every hour over five months and 13 publications:

- CNN
- Fox News
- The New York Times
- The Wall Street Journal
- The Washington Post
- The Los Angeles Times
- The Associated Press
- Reuters
- McClatchy
- Politico
- BuzzFeed
- The Huffington Post
- NPR

The choices above span a mix of publications. We include sources that:

- Have mostly conservative audiences and mostly liberal audiences [28]
- Come from mixed primary media formats (television, paper, online, radio)
- Are viewed as “legacy” (over a hundred years old) and “new” media (founded online within the last 10 years)
- Focus solely on political news (Politico, McClatchy)
- Are newswire services (the Associated Press, Reuters news)

to capture a variety of types of election coverage and target audiences.

We look at stories from January 1, 2016 (the start of the election year) to May 1, 2016. This time period captures the bulk of the primary election, when coverage of multiple presidential candidate contenders creates greater variety in news stories for our analysis.

## 7.2.2 Data Pipeline

Articles are processed in a 3-step pipeline, pictured below.

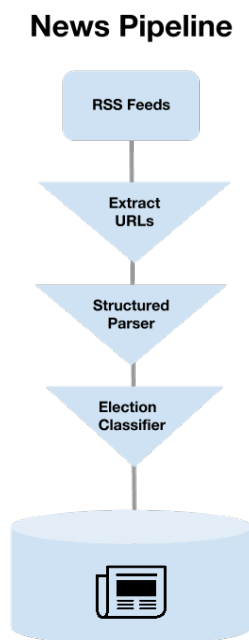


Figure 7-1: Election News Pipeline

After collecting the links to the full content of the news stories from each publication's RSS feed, we pass each link to a structured content parser that extracts entities and features from the raw HTML.

The story text is then passed into a machine learning classifier for election news from the Electome project <sup>1</sup>.

---

<sup>1</sup>Designed and implemented by Prashanth Vijayaraghavan.

We collect and classify a total of 22,959 articles as election-related with over 80% confidence, an average of 5,700 per month and 191 per day.

## **7.3 Tweets Dataset**

### **7.3.1 Duration & Scope**

The Laboratory for Social Machines was founded on the premise of a research grant with Twitter which allows access to the “firehose” of all activity on Twitter. We start with the pool of all tweets between January 1, 2016 and May 1, 2016 in our data process.

### **7.3.2 Data Pipeline**

Tweets pass through a similiar pipeline as news stories. We sort all tweets with an election classifier which has been shown to be able to detect election-related tweets with an F-score of 92% [40]. We then filter by those that share a link (which might potentially be a news story).

## Twitter Pipeline

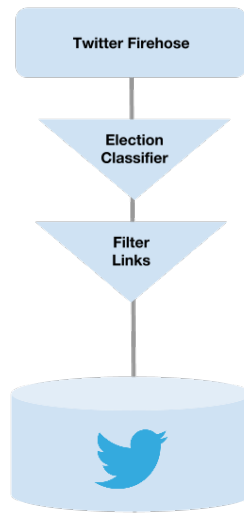


Figure 7-2: Election Tweets Pipeline

We collect and sort a total of 16,667,685 tweets as election-related and containing at least one URL in the text, an average of 4,000,000 per month and 140,000 per day.

## 7.4 Combined Dataset

The final step of our data collection process is to extract, expand and connect the links shared in our election-related tweets with articles in our database.

### 7.4.1 Mapping Tweets to Stories

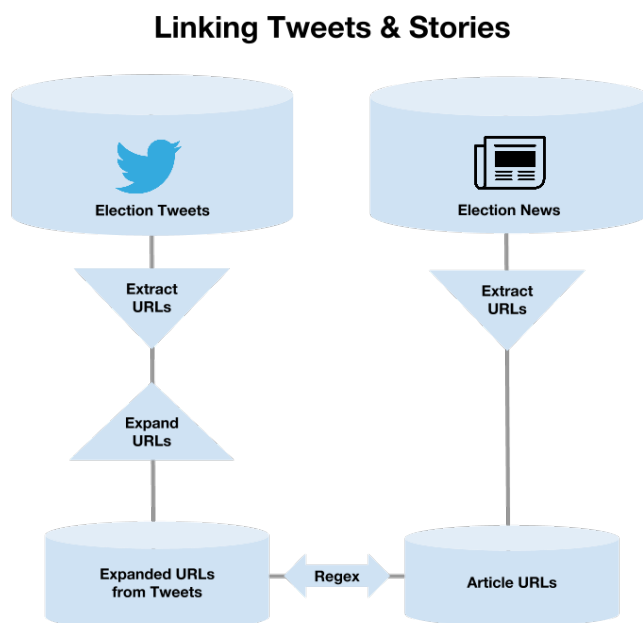


Figure 7-3: Data Pipeline

Twitter automatically formats all links into a shortened “t.co” format, so we first expand all links in tweets (16.6 million), then use a regular expression to see if the final destination of the expanded link matches a query-truncated URL of a story in our database. We checked the validity of 382 billion url-story matches in less than a day by running the processes on the Amazon Web Services cloud computing platform in parallel using the Gnu-parallel command line tool [38].

### 7.4.2 Final Corpus

In total, we found that 30% of the election stories we tracked were shared on Twitter during the time period of January 1st through May 1st.

There were 137,986 tweets that contained a link to 6,911 unique stories (out of 22,960).

Since we chose the story to be the unit of analysis in this thesis, we then eliminated any stories that were shared by less than 10 tweets.

This left a total of 2,650 distinct articles (38%) shared in 123,113 (89%) tweets by 20,956 Twitter users (93%).

### 7.4.3 Descriptive Findings

The vast majority of stories are shared less than 100 times.

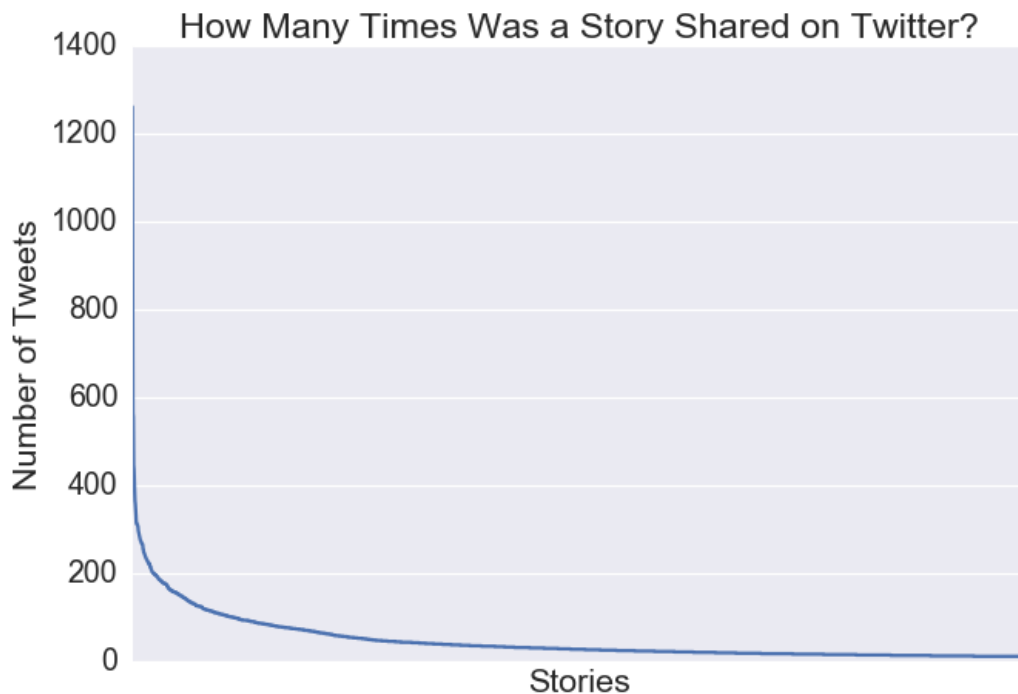


Figure 7-4: Distribution of Story Shares

Story sharing behavior follows an approximate power law distribution. On average, stories are shared 46 times, however, the median (50th percentile) of shares is just 26.

CNN, Politico, and Fox lead in publication popularity with the highest number of

stories shared by tweets in our dataset—likely due to the volume and close association to political content of the companies. Because our data pipeline detailed in the previous chapter looks for election-related news, outlets which track the campaign extensively are more likely to show up in our results.

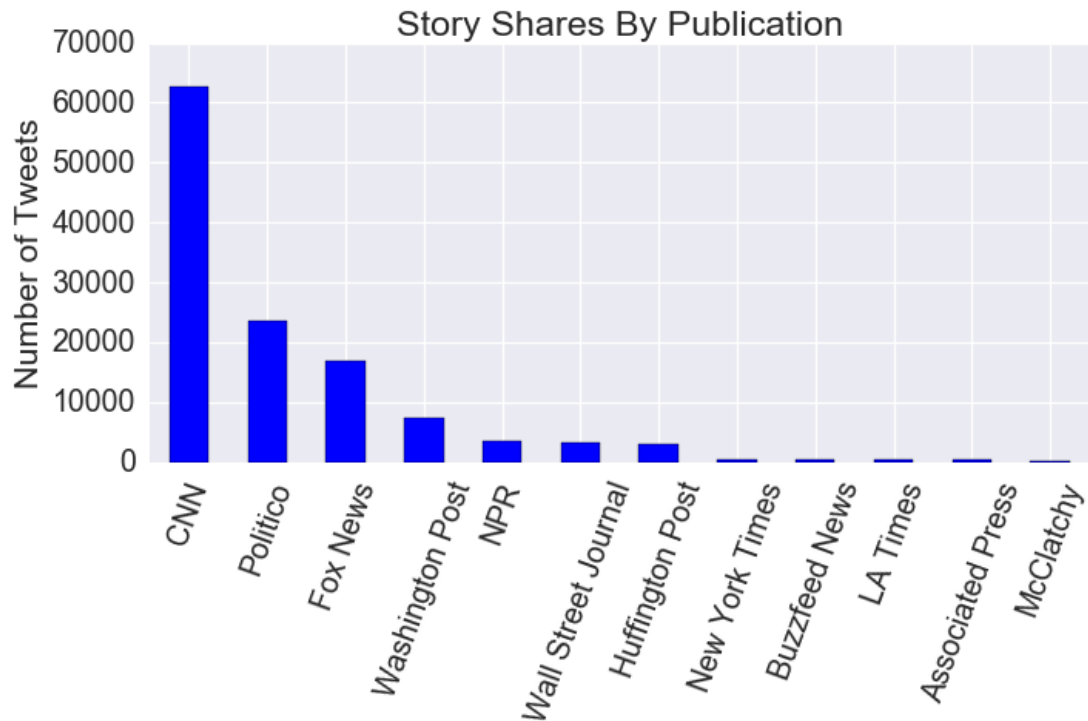


Figure 7-5: Number of story shares by publication



Article	# tweets
The One Weird Trait That Predicts Whether You’re a Trump Supporter	1260
Donald Trump Is Shocking, Vulgar and Right	901
Biden praises Sanders on income inequality	563
Why I’m voting for Trump	554
Anne Frank’s stepsister compares Donald Trump to Adolf Hitler	445
Trump basks in his spotlight	436
Rubio: Law-abiding undocumented immigrants could stay	413
Terrorists use Trump’s ‘Muslim ban’ speech in recruitment video	398
Iowa caucuses: Donald Trump’s moment of truth	364
GOP senators: If Cruz wins, we lose	357

Table 7.1: Top 10 Shared Stories

Examining the top 10 most shared stories, it comes as no surprise that outsized personality Donald Trump is by far the most “tweetable” candidate, dominating the list with 7 out of 10 stories featuring his name in the title.

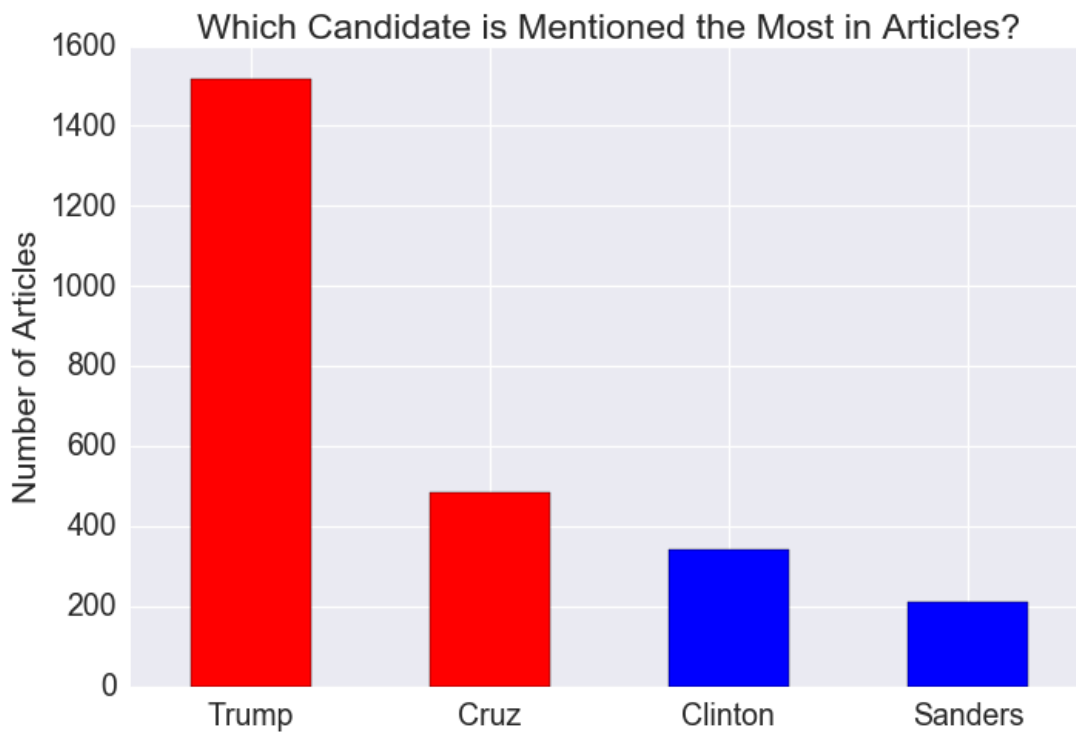


Figure 7-6: Most frequently mentioned candidate in stories

The *extent* to which he is prominent in articles is clear: by coding each story by the

most frequently mentioned candidate, Trump has nearly three times as much coverage at nearly 60% as the runner-ups, Ted Cruz and Hillary Clinton.

The large number of stories with Cruz as the most-mentioned candidate are likely due to his association to Trump as a Republican runner-up: 96% of stories where Cruz is the most-mentioned candidate feature Trump as the second-most frequently occurring.

## Chapter 8

# Metrics for Political and Emotional Engagement

In the following sections, we discuss the tools and methods that we use to analyze our independent variables.

### 8.1 Emotional Coding

For the emotional coding of news articles, we use dictionaries from the Harvard General Inquirer, a lexicon that is popular for computerized content analysis [35]. The Inquirer is a public-use alternative to the LIWC system, which in Berger and Milkman’s study of online virality showed results that were significantly positively correlated with the output of manual coding [9]. In particular, we use the *Positiv* and *Negativ* collections, a set of 1,915 well-established words signifying positive outlook (not including words for *yes*) and 2,291 words signifying negative outlook (not including words for *no*), respectively. Repeating the same metrics from *What Makes Online Content Viral?*, we quantify for each document:

$$\begin{aligned}
\text{emotionality} &= \frac{\text{count}(\text{positiv} \mid \text{negativ})}{\text{count}(\text{words})} \\
\text{positivity} &= \frac{\text{count}(\text{positiv})}{\text{count}(\text{words})} - \frac{\text{count}(\text{negativ})}{\text{count}(\text{words})}
\end{aligned}$$

as independent variables in our analysis.

## 8.2 Followership as a Proxy for Political Engagement

In the following sections, we use Twitter followership as a proxy for measuring degrees of political engagement.

Previous research in network analysis and attempts to predict latent political affiliations of users in the social network has shown that users on Twitter tend to show network homophily within political groups, and that “like follows like” [12]. In addition, followership of only Democratic or only Republican official accounts can be used as a reasonable estimator of party loyalty. Those accounts that follow only the officials of one party tend to demonstrate more closeness with other users in their political party than those who do not.

Due to the highly individual nature of this election, where candidate loyalty does not necessarily imply goodwill towards the party, we look specifically at what candidates users follow instead of party loyalty at large.

For general *levels* of political engagement, we look at the number of political candidates a Twitter user follows as a proxy for how likely they are to share political news.

In addition, for single-candidate Tweepers, we divide users by the candidate they follow. At the time of data collection completion (May 1, 2016), the top two candidates by delegate count in each party were Hillary Clinton (D), Bernie Sanders (D) and

Donald Trump (R) and Ted Cruz (R), so we split users into these four groups.

### 8.2.1 A Look at Candidate Followership

Our dataset contains 6,406 unique single-candidate Twitter users. Trump-only followers lead with about 31%, followed closely by Clinton-only (29%), then Sanders (25%) and Cruz (14%).

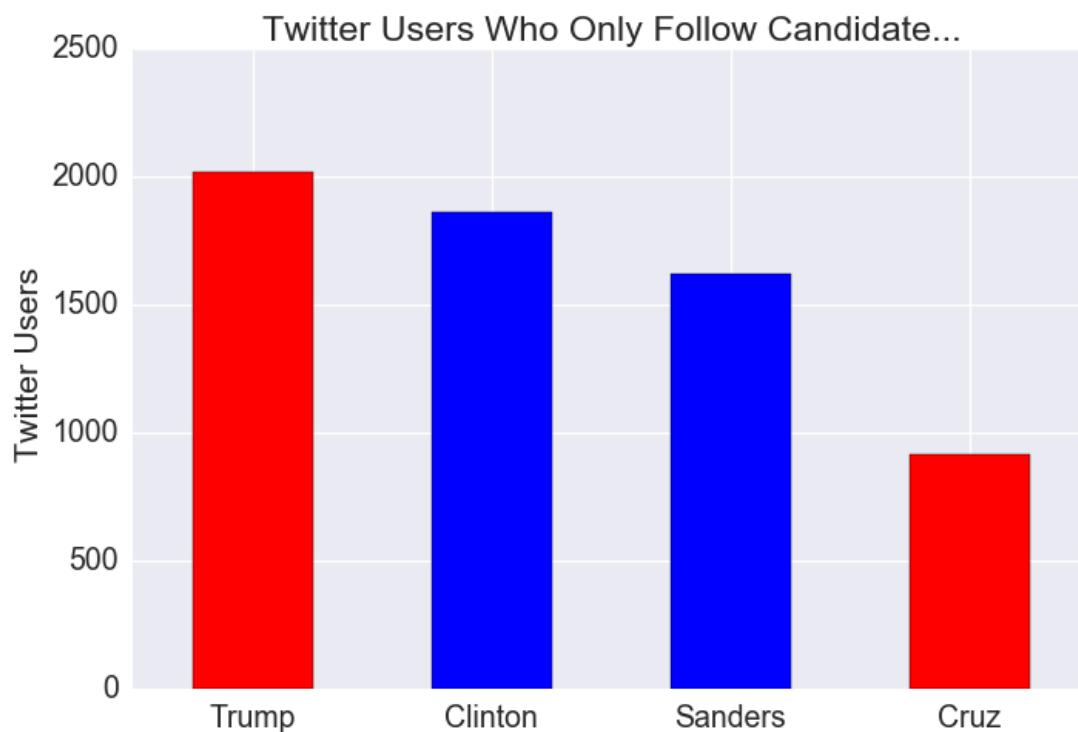


Figure 8-1: Number of Tweets by Each Segment

Trump's free media advantage becomes clear when looking at the *volume* of tweets each group of users tweet: 37% of tweets sharing articles come from Trump-only followers versus 27% for Clinton-only, 20% for Sanders-only, and 14.6% for Cruz.

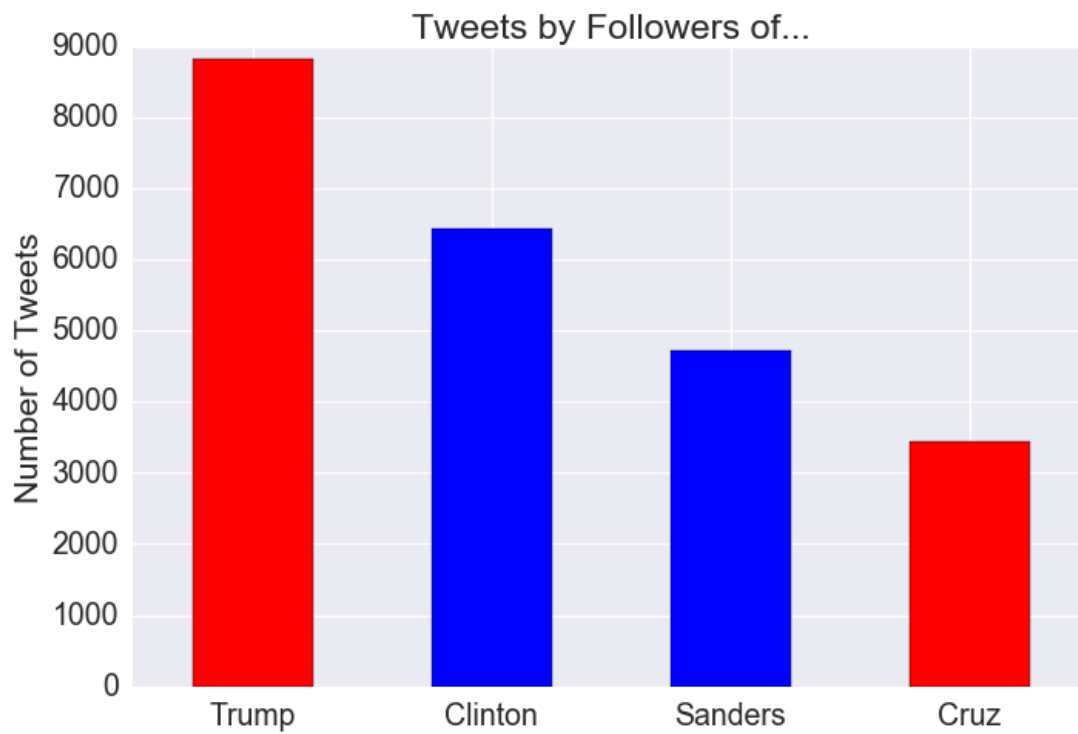


Figure 8-2: Most frequently mentioned candidate in stories

Although candidate-followership is only a proxy for the latent variable of candidate loyalty, we observe the nature of the content being shared by each group. Again, across all four segments, Republican candidate Trump leads the top number of mentions in stories shared.

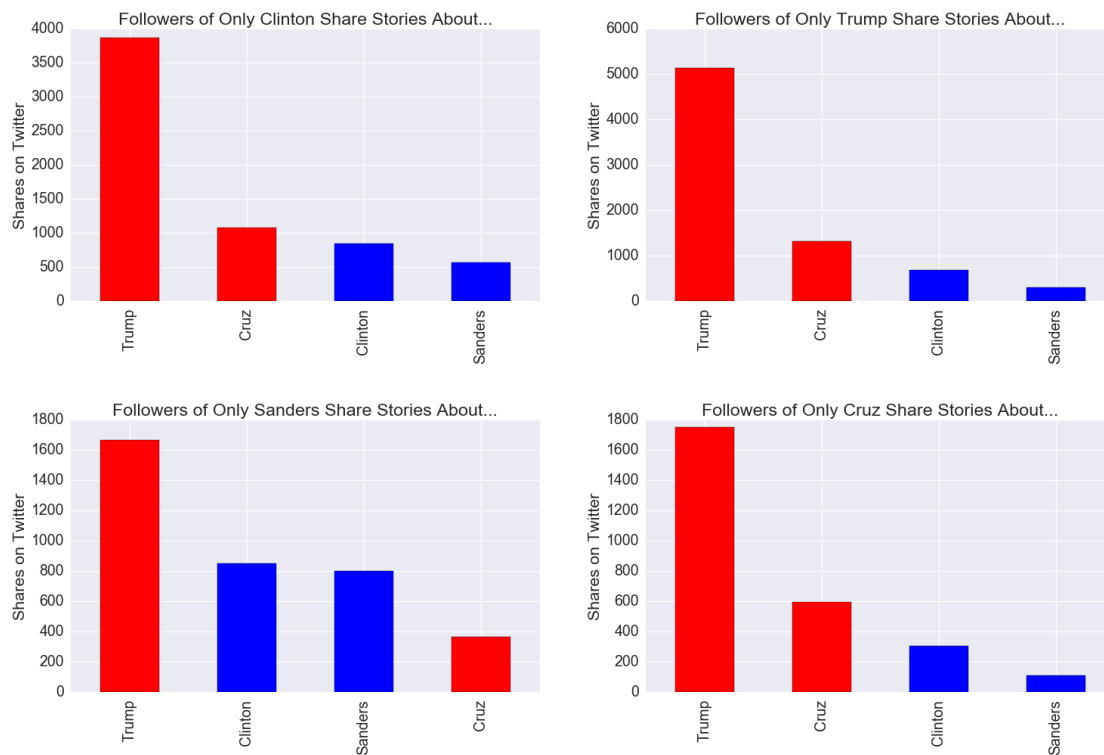


Figure 8-3: Tweet and User Counts by Followership

## 8.2.2 A Look at Levels of Political Engagement

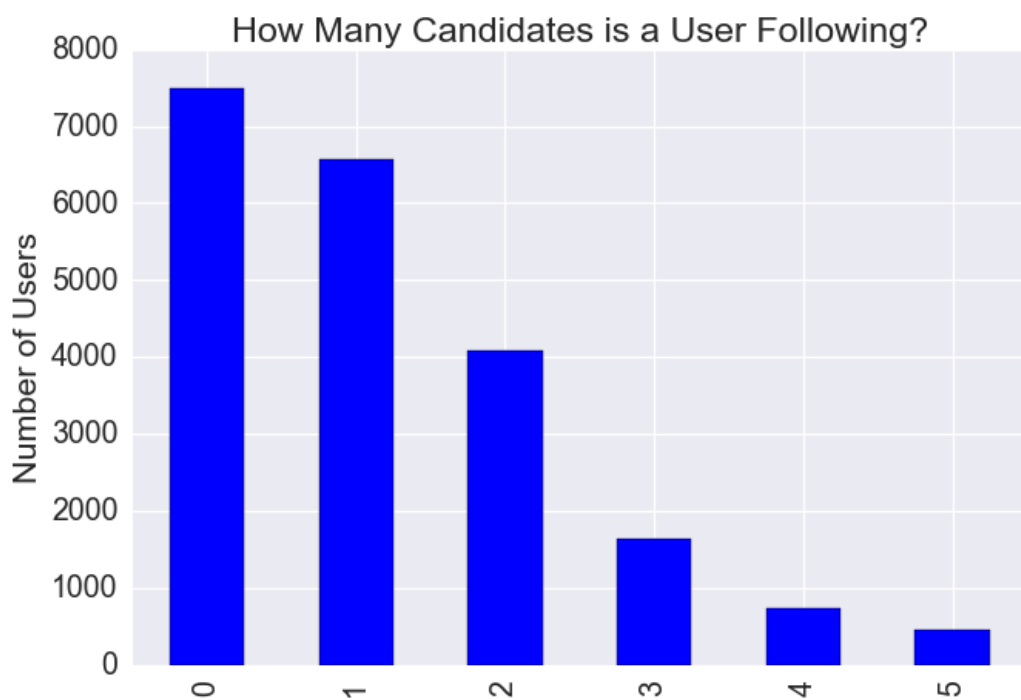


Figure 8-4: Number of candidates followed

36% of Twitter users in our dataset follow none of the four political candidates, followed by 31% who follow one candidate, 20% who follow two, and 13% who follow three or more candidates.



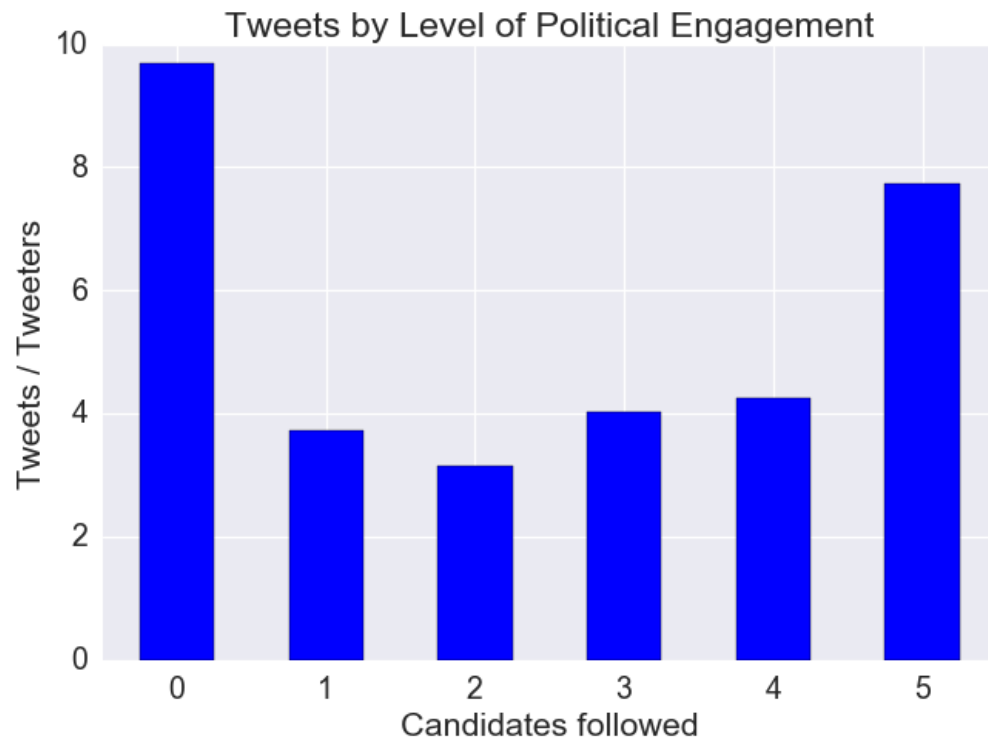


Figure 8-5: Ratio of Tweets to political candidates followed

We see a negative curvilinear relationship between the number of candidates followed (level of observed political engagement) and the ratio of political news tweets per user.

In the following analyses, we segment levels of political engagement into three groups for the sake of comparison:

- *the unaffiliated* (those who follow no presidential candidates, but do tweet about political news)
- *single-candidate* Tweeters (those who follow one and only one presidential candidate, and tweet about political news)
- *political aficionados* (those who follow all 4 (or more) candidates, and tweet about political news)



# Chapter 9

## Analysis

In this chapter, we test for correlations between the metrics defined in Chapter 9 and popularity of a story on Twitter.

### 9.1 Hypotheses

Re-iterating from Chapter 6, the focus of Part II of this thesis is to examine how emotionally evocative text in an article relates to the way it is shared on Twitter. In addition, we look at the effects of story length on its popularity as a baseline to confirm theories of attention on the Internet.

We hypothesize the following behavior in our dataset of stories and tweets:

- **H1:** Story length has a *negative* correlation with Twitter shares, due to the effects of the Internet attention economy and overexposure to political media [16].
- **H2:** Emotionality has a *positive* correlation with Twitter shares, consistent for viral content in general [9].

- **H3:** Positivity has a *negative* correlation with Twitter shares, due to the nature of political news and contrary to generalized findings [9]

For each of these three independent variables (story length, emotionality, positivity) we repeat analyses across three views of the data: first, the entire dataset; then, by political candidate followed amongst users who follow only one candidate; and finally, by the number of political candidates followed (degree of political engagement), to look for differences amongst different populations of political tweeters.

## 9.2 Methodology

Since our dependent variable, tweet volume, is a set of discrete counts that are positively truncated, we use negative binomial regression models for our analysis [33]. The distribution of tweet volume is not a normal distribution, and it is not recommended to perform a log transformation on count data to fit it to an OLS regression unless there is little dispersion in the data [30]. Poisson models are a subset of negative binomial models without the dispersion parameter. Below, we see that the negative binomial model provides the best fit and that our data is overdispersed, as the dispersion parameter  $\theta$  is greater than 1.

In each case, we compare our findings to those using plain linear and Poisson regression models and are able to achieve the same significant results.

## 9.3 All Data

### 9.3.1 Story Length

Overall, we find a consistently significant negative correlation between story length and Twitter volume ( $\beta = -0.0001$ ,  $p < 0.01$ ). This aligns with our hypothesis **H1**:

that shorter stories are more likely to be shared, due to competing resources in the attention economy.

Table 9.1: Tweet Volume vs. Story Length, All Data

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Story length	−0.004*** (0.001)	−0.0001*** (0.00000)	−0.0001*** (0.00002)
Constant	50.426*** (1.819)	3.936*** (0.005)	3.895*** (0.027)
Observations	2,650	2,650	2,650
R <sup>2</sup>	0.003		
Adjusted R <sup>2</sup>	0.003		
Log Likelihood		−65,042.390	−12,778.740
$\theta$			1.346*** (0.034)
Akaike Inf. Crit.		130,088.800	25,561.490
Residual Std. Error	60.156 (df = 2648)		
F Statistic	8.452*** (df = 1; 2648)		

*Note:*

\*p<0.1; \*\*p<0.05; \*\*\*p<0.01

### 9.3.2 Emotionality

Overall, we find a consistently significant positive correlation between emotionality and Twitter volume ( $\beta = 6.019$ ,  $p < 0.01$ ).

Table 9.2: Tweet Volume vs. Emotionality, All Data

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Emotionality	305.229** (122.427)	6.111*** (0.276)	6.019*** (1.777)
Constant	40.349*** (2.685)	3.714*** (0.006)	3.716*** (0.039)
Observations	2,650	2,650	2,650
R <sup>2</sup>	0.002		
Adjusted R <sup>2</sup>	0.002		
Log Likelihood		-65,180.470	-12,779.510
$\theta$			1.345*** (0.034)
Akaike Inf. Crit.		130,364.900	25,563.030
Residual Std. Error	60.181 (df = 2648)		
F Statistic	6.216** (df = 1; 2648)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

This confirms **H2**: that emotionality has a *positive* correlation with Twitter shares, consistent for viral content in general [9].

### 9.3.3 Positivity

Overall, we find a consistently significant negative correlation between positivity and Twitter volume ( $\beta = -5.391$ ,  $p < 0.01$ ).

Table 9.3: Tweet Volume vs. Positivity, All Data

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Positivity	-281.010** (139.546)	-6.029*** (0.338)	-5.391*** (2.029)
Constant	47.078*** (1.221)	3.851*** (0.003)	3.849*** (0.018)
Observations	2,650	2,650	2,650
R <sup>2</sup>	0.002		
Adjusted R <sup>2</sup>	0.001		
Log Likelihood		-65,253.640	-12,781.640
$\theta$			1.343*** (0.034)
Akaike Inf. Crit.		130,511.300	25,567.270
Residual Std. Error	60.206 (df = 2648)		
F Statistic	4.055** (df = 1; 2648)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

This finding supports **H3**: Positivity has a *negative* correlation with Twitter shares, due to the nature of political news and contrary to generalized findings [9].

## 9.4 By Degree of Political Engagement

Next, we segment levels of political engagement into three groups for the sake of comparison:

- *The unaffiliated* (those who follow no presidential candidates, but do tweet about political news)
- *Single-candidate* followers (those who follow one and only one presidential candidate, and tweet about political news)
- *Political aficionados* (those who follow all 4 (or more) candidates, and tweet about political news)

We repeat the same methods and variables in determining our correlations. For the sake of brevity, all tables and comparisons of all three models (OLS, Poisson, NB model) can be found in Appendix A, tables A.1 - A.9.

Overall, we find that:

*Unaffiliated tweeters* show the same patterns as the general dataset with a negative correlation between story length and Twitter shares ( $\beta = -0.003, p < 0.01$ ), positive correlation between emotionality and Twitter shares ( $\beta = 7.427, p < 0.01$ ), and a negative correlation between positivity and Twitter shares ( $\beta = -4.036, p < 0.01$ ).

*Single-candidate followers*, on the other hand, show a slight positive correlation between story length and number of Twitter shares ( $\beta = 0.0002, p < 0.01$ ). We hypothesize that if following a single candidate can serve as a proxy for candidate loyalty, then perhaps the correlation signifies a willingness to read and share more complex content on behalf of the candidate and a deeper degree of political involvement.

We see the same effects for the *political aficionados* group, again, a small but significant positive correlation between story length and number of tweets ( $\beta = 0.0003$ ,



$p < 0.01$ ). Again, this suggests a potential difference in levels of engagement with political news.

## 9.5 By Candidate

We divide Twitter users into four segments: Trump-only, Clinton-only, Sanders-only, and Cruz-only followers and repeat the same regressions within each population. Again, for the sake of brevity, all tables and comparisons of all three models (OLS, Poisson, NB model) can be found in Appendix A, tables A.10 - A.21.

Overall, we were unable to find a significant difference in direction of correlations between any of the three independent variables between candidate groups. However, we did find differences in magnitudes of the coefficients; most notably a strong negative correlation between postivity and number of tweets for Trump-only followers, almost three-fold in magnitude ( $\beta = -14.692$ ,  $p < 0.01$  compared to the dataset at large ( $\beta = -5.391$ ,  $p < 0.01$ )).

As discussed in the section above, all single-candidate followers that showed a significant correlation between story length and number of Twitter shares showed a slight positive correlation.

THIS PAGE INTENTIONALLY LEFT BLANK

# Chapter 10

## Conclusion

### 10.1 Summary of Findings

Overall, we verify the hypotheses that we propose in Chapter 9, and find that, on the whole:

- Shorter stories are more likely to be shared on Twitter
- Stories high in emotional words, both negative and positive, are more likely to be shared on Twitter
- Stories that are less positive are more likely to be shared on Twitters

These results confirm our expectations of reader attention on the Internet, the emotional nature of content virality, and the negative connotation of political media.

We were able to see small but significant differences in the number of political candidates a user followed and the length of the stories that were likely to be shared, suggesting differing degrees of political involvement. However, we were unable to find many significant differences between segments by specific political candidates that users followed.

This suggests that either the characteristics of political news we examine (length, emotionality, positivity) are universal in their effects on motivating readers to share articles, or that our methods of dividing Twitter users do not reveal significant underlying differences between readers.

## 10.2 Limitations & Future Work

Although we take a “big data” approach to our analyses, our dataset is by no means a complete mapping of *all* political news sharing activity on Twitter. Our sources are limited to a small but diverse set of publications, which are by no means representative of all news outlets.

Furthermore, we match tweets with stories optimizing for efficiency and speed by using regular expressions, rather than completeness.

Potential paths of future research include:

- Expanding the set of publications tracked (currently underway under the Electome project)
- Replicating the analysis on a real-time basis
- Using machine learning methods to match tweets with stories in a more intelligent way
- Analyzing more nuanced emotive words in the text, in addition to positive and negative words
- Looking at additional signals in the Twitter data, such as user characteristics of the sharer and network aspects of stories being shared
- Segmenting Twitter users in different ways aside from candidates followed

Still, our analysis provides a first view of article sharing on Twitter in a unique and eventful election year with large responses on social media.

THIS PAGE INTENTIONALLY LEFT BLANK

# Chapter 11

## Final Remarks

If a free press is central to a functioning democracy, the term “free” has taken on a whole new dimension in the 21st century. When Jürgen Habermas conceptualized the idea of the “public sphere” in 1962 as a middle ground between private individuals and governing authorities where ideas could be exchanged and discussed, it was hardly imaginable that this space would one day be virtual [19].

Yet the Internet and social media have quickly become battle grounds in lieu of the coffeeshops Habermas cited for a new era of political discussion and debate, satire and mockery. At the same time, influence of traditional media and journalism continues to have a significant impact on how voters gather information about politics. Just two months into the election year, more than 90% of Americans stated that they had learned about the election from at least one publication in the previous week when surveyed [17].

In light of the rising importance of social media as well as the continued reach of traditional media coverage, this thesis analyzed readers’ perceptions of political news in both experimental and “organic” observations. We take both a “small data” and “big data” approach to first study factors influencing perceived media bias and news trust, and then examine what kind of political news becomes popular on Twitter.

Together, we hope to plant seeds for future directions in traditional and social media studies, and shed light on readers' reactions to a unique and emotionally charged election year.



# Appendix A

## Tables

Table A.1: Tweet Volume vs. Story Length, the Unaffiliated

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Story length	−0.008*** (0.001)	−0.0004*** (0.00001)	−0.0003*** (0.00002)
Constant	35.299*** (1.168)	3.683*** (0.006)	3.605*** (0.031)
Observations*	2,640	2,640	2,640
R <sup>2</sup>	0.029		
Adjusted R <sup>2</sup>	0.028		
Log Likelihood		−49,432.820	−11,415.510
$\theta$			0.954*** (0.024)
Akaike Inf. Crit.		98,869.640	22,835.020
Residual Std. Error	38.604 (df = 2638)		
F Statistic	77.414*** (df = 1; 2638)		
<i>Note:</i>	*p<0.1; **p<0.05; ***p<0.01;		

\*We exclude stories not shared by this population.

Table A.2: Tweet Volume vs. Emotionality, the Unaffiliated

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Emotionality	248.768*** (79.579)	8.165*** (0.347)	7.427*** (2.145)
Constant	22.519*** (1.747)	3.147*** (0.008)	3.162*** (0.047)
Observations*	2,640	2,640	2,640
R <sup>2</sup>	0.004		
Adjusted R <sup>2</sup>	0.003		
Log Likelihood		-51,967.750	-11,419.630
$\theta$			0.928*** (0.023)
Akaike Inf. Crit.		103,939.500	22,843.260
Residual Std. Error	39.094 (df = 2638)		
F Statistic	9.772*** (df = 1; 2638)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.3: Tweet Volume vs. Positivity, the Unaffiliated

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Positivity	-145.324 (90.790)	-5.277*** (0.440)	-4.036* (2.452)
Constant	27.797*** (0.795)	3.324*** (0.004)	3.321*** (0.021)
Observations*	2,640	2,640	2,640
R <sup>2</sup>	0.001		
Adjusted R <sup>2</sup>	0.001		
Log Likelihood		-52,150.640	-11,424.900
$\theta$			0.925*** (0.023)
Akaike Inf. Crit.		104,305.300	22,853.790
Residual Std. Error	39.147 (df = 2638)		
F Statistic	2.562 (df = 1; 2638)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.4: Tweet Volume vs. Story Length, Single-Candidate Followers

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Story length	0.002*** (0.0004)	0.0001*** (0.00001)	0.0002*** (0.00002)
Constant	7.979*** (0.467)	2.135*** (0.009)	2.080*** (0.028)
Observations*	2,581	2,581	2,581
R <sup>2</sup>	0.007		
Adjusted R <sup>2</sup>	0.006		
Log Likelihood		−17,969.510	−8,449.973
$\theta$			1.330*** (0.039)
Akaike Inf. Crit.		35,943.020	16,903.950
Residual Std. Error	15.242 (df = 2579)		
F Statistic	17.223*** (df = 1; 2579)		
<i>Note:</i>	*p<0.1; **p<0.05; ***p<0.01		

\*We exclude stories not shared by this population.

Table A.5: Tweet Volume vs. Emotionality, Single-Candidate Followers

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Emotionality	41.896 (31.596)	4.211*** (0.638)	4.821** (1.917)
Constant	8.640*** (0.691)	2.164*** (0.014)	2.152*** (0.042)
Observations*	2,581	2,581	2,581
R <sup>2</sup>	0.001		
Adjusted R <sup>2</sup>	0.0003		
Log Likelihood		−18,113.130	−8,470.986
$\theta$			1.309*** (0.038)
Akaike Inf. Crit.		36,230.260	16,945.970
Residual Std. Error	15.288 (df = 2579)		
F Statistic	1.758 (df = 1; 2579)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.6: Tweet Volume vs. Positivity, Single-Candidate Followers

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Positivity	-70.477* (36.056)	-7.387*** (0.758)	-8.385*** (2.202)
Constant	9.643*** (0.314)	2.264*** (0.007)	2.267*** (0.019)
Observations*	2,581	2,581	2,581
R <sup>2</sup>	0.001		
Adjusted R <sup>2</sup>	0.001		
Log Likelihood		-18,087.190	-8,467.366
$\theta$			1.313*** (0.038)
Akaike Inf. Crit.		36,178.390	16,938.730
Residual Std. Error	15.282 (df = 2579)		
F Statistic	3.821* (df = 1; 2579)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.7: Tweet Volume vs. Story Length, Political Aficionados

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Story length	0.001*** (0.0001)	0.0001*** (0.00001)	0.0003*** (0.00002)
Constant	2.578*** (0.147)	1.111*** (0.016)	0.963*** (0.030)
Observations*	1,841	1,841	1,841
R <sup>2</sup>	0.039		
Adjusted R <sup>2</sup>	0.038		
Log Likelihood		-5,087.030	-4,213.885
$\theta$			2.390*** (0.120)
Akaike Inf. Crit.		10,178.060	8,431.769
Residual Std. Error	3.985 (df = 1839)		
F Statistic	74.279*** (df = 1; 1839)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.8: Tweet Volume vs. Emotionality, Political Aficionados

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Emotionality	-10.483 (10.496)	-3.055** (1.419)	-3.154 (2.254)
Constant	3.766*** (0.224)	1.329*** (0.030)	1.331*** (0.048)
Observations*	1,841	1,841	1,841
R <sup>2</sup>	0.001		
Adjusted R <sup>2</sup>	-0.00000		
Log Likelihood		-5,193.447	-4,274.369
$\theta$			2.194*** (0.107)
Akaike Inf. Crit.		10,390.890	8,552.738
Residual Std. Error	4.064 (df = 1839)		
F Statistic	0.998 (df = 1; 1839)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.



Table A.9: Tweet Volume vs. Positivity, Political Aficionados

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Positivity	-19.143 (12.417)	-5.333*** (1.604)	-5.588** (2.620)
Constant	3.610*** (0.099)	1.283*** (0.013)	1.283*** (0.021)
Observations*	1,841	1,841	1,841
R <sup>2</sup>	0.001		
Adjusted R <sup>2</sup>	0.001		
Log Likelihood		-5,190.338	-4,273.139
$\theta$			2.198*** (0.107)
Akaike Inf. Crit.		10,384.670	8,550.278
Residual Std. Error	4.063 (df = 1839)		
F Statistic	2.377 (df = 1; 1839)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.10: Tweet Volume vs. Story Length, Trump-Only Followers

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Story length	−0.0001 (0.0002)	−0.00002 (0.00001)	−0.00001 (0.00003)
Constant	4.511*** (0.292)	1.507*** (0.017)	1.505*** (0.036)
Observations*	1,983	1,983	1,983
R <sup>2</sup>	0.00005		
Adjusted R <sup>2</sup>	−0.0005		
Log Likelihood		−8,618.739	−5,135.174
$\theta$			1.212*** (0.044)
Akaike Inf. Crit.		17,241.480	10,274.350
Residual Std. Error	8.336 (df = 1981)		
F Statistic	0.095 (df = 1; 1981)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.11: Tweet Volume vs. Emotionality, Trump-Only Followers

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Emotionality	18.472 (20.204)	3.935*** (1.086)	4.163* (2.459)
Constant	4.080*** (0.438)	1.413*** (0.024)	1.409*** (0.054)
Observations*	1,983	1,983	1,983
R <sup>2</sup>	0.0004		
Adjusted R <sup>2</sup>	−0.0001		
Log Likelihood		−8,613.202	−5,133.927
$\theta$			1.214*** (0.045)
Akaike Inf. Crit.		17,230.400	10,271.850
Residual Std. Error	8.334 (df = 1981)		
F Statistic	0.836 (df = 1; 1981)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.12: Tweet Volume vs. Positivity, Trump-Only Followers

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Positivity	−68.264*** (24.057)	−15.234*** (1.347)	−14.692*** (2.971)
Constant	4.608*** (0.196)	1.521*** (0.011)	1.520*** (0.024)
Observations*	1,983	1,983	1,983
R <sup>2</sup>	0.004		
Adjusted R <sup>2</sup>	0.004		
Log Likelihood		−8,556.939	−5,122.437
$\theta$			1.229*** (0.045)
Akaike Inf. Crit.		17,117.880	10,248.880
Residual Std. Error	8.319 (df = 1981)		
F Statistic	8.052*** (df = 1; 1981)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.13: Tweet Volume vs. Story Length, Clinton-Only Followers

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Story length	0.0003*** (0.0001)	0.0001*** (0.00001)	0.0001*** (0.00002)
Constant	2.941*** (0.168)	1.106*** (0.017)	1.091*** (0.030)
Observations*	1,964	1,964	1,964
R <sup>2</sup>	0.003		
Adjusted R <sup>2</sup>	0.003		
Log Likelihood		-5,643.146	-4,425.975
$\theta$			2.066*** (0.095)
Akaike Inf. Crit.		11,290.290	8,855.950
Residual Std. Error	4.909 (df = 1962)		
F Statistic	6.750*** (df = 1; 1962)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.14: Tweet Volume vs. Emotionality, Clinton-Only Followers

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Emotionality	24.727** (11.352)	6.830*** (1.147)	7.659*** (1.993)
Constant	2.780*** (0.251)	1.047*** (0.027)	1.030*** (0.045)
Observations*	1,964	1,964	1,964
R <sup>2</sup>	0.002		
Adjusted R <sup>2</sup>	0.002		
Log Likelihood		-5,647.478	-4,427.469
$\theta$			2.062*** (0.095)
Akaike Inf. Crit.		11,298.960	8,858.938
Residual Std. Error	4.912 (df = 1962)		
F Statistic	4.744** (df = 1; 1962)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.15: Tweet Volume vs. Positivity, Clinton-Only Followers

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Positivity	-15.712 (12.960)	-4.797*** (1.453)	-4.995** (2.353)
Constant	3.310*** (0.116)	1.196*** (0.013)	1.197*** (0.021)
Observations*	1,964	1,964	1,964
R <sup>2</sup>	0.001		
Adjusted R <sup>2</sup>	0.0002		
Log Likelihood		-5,658.425	-4,432.053
$\theta$			2.050*** (0.094)
Akaike Inf. Crit.		11,320.850	8,868.106
Residual Std. Error	4.916 (df = 1962)		
F Statistic	1.470 (df = 1; 1962)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.16: Tweet Volume vs. Story Length, Sanders-Only Followers

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Story length	0.001*** (0.0003)	0.0001*** (0.00001)	0.0003*** (0.00003)
Constant	2.995*** (0.444)	1.220*** (0.019)	0.992*** (0.050)
Observations*	1,207	1,207	1,207
R <sup>2</sup>	0.006		
Adjusted R <sup>2</sup>	0.005		
Log Likelihood		-5,725.796	-2,972.025
$\theta$			1.067*** (0.048)
Akaike Inf. Crit.		11,455.590	5,948.050
Residual Std. Error	9.527 (df = 1205)		
F Statistic	6.753*** (df = 1; 1205)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.



Table A.17: Tweet Volume vs. Emotionality, Sanders-Only Followers

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Emotionality	28.788 (30.940)	6.507*** (1.436)	10.285*** (3.500)
Constant	3.347*** (0.658)	1.234*** (0.032)	1.160*** (0.075)
Observations*	1,207	1,207	1,207
R <sup>2</sup>	0.001		
Adjusted R <sup>2</sup>	−0.0001		
Log Likelihood		−5,770.276	−2,991.602
$\theta$			1.037*** (0.047)
Akaike Inf. Crit.		11,544.550	5,987.204
Residual Std. Error	9.550 (df = 1205)		
F Statistic	0.866 (df = 1; 1205)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.18: Tweet Volume vs. Positivity, Sanders-Only Followers

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Positivity	-4.452 (36.314)	-1.141 (1.926)	-1.620 (4.208)
Constant	3.915*** (0.289)	1.365*** (0.015)	1.366*** (0.033)
Observations*	1,207	1,207	1,207
R <sup>2</sup>	0.00001		
Adjusted R <sup>2</sup>	-0.001		
Log Likelihood		-5,779.418	-2,994.452
$\theta$			1.033*** (0.047)
Akaike Inf. Crit.		11,562.840	5,992.905
Residual Std. Error	9.553 (df = 1205)		
F Statistic	0.015 (df = 1; 1205)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.19: Tweet Volume vs. Story Length, Cruz-Only Followers

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Story length	0.0003** (0.0001)	0.0001*** (0.00001)	0.0001*** (0.00002)
Constant	2.028*** (0.142)	0.745*** (0.023)	0.734*** (0.035)
Observations*	1,495	1,495	1,495
R <sup>2</sup>	0.004		
Adjusted R <sup>2</sup>	0.004		
Log Likelihood		−3,406.008	−2,897.965
$\theta$			2.455*** (0.153)
Akaike Inf. Crit.		6,816.015	5,799.930
Residual Std. Error	3.550 (df = 1493)		
F Statistic	6.357** (df = 1; 1493)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.20: Tweet Volume vs. Emotionality, Cruz-Only Followers

	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Emotionality	5.332 (9.653)	2.233 (1.723)	2.393 (2.451)
Constant	2.197*** (0.209)	0.789*** (0.038)	0.786*** (0.054)
Observations*	1,495	1,495	1,495
R <sup>2</sup>	0.0002		
Adjusted R <sup>2</sup>	−0.0005		
Log Likelihood		−3,419.111	−2,904.432
$\theta$			2.425*** (0.150)
Akaike Inf. Crit.		6,842.222	5,812.864
Residual Std. Error	3.557 (df = 1493)		
F Statistic	0.305 (df = 1; 1493)		
<i>Note:</i>		*p<0.1; **p<0.05; ***p<0.01	

\*We exclude stories not shared by this population.

Table A.21: Tweet Volume vs. Positivity, Cruz-Only Followers

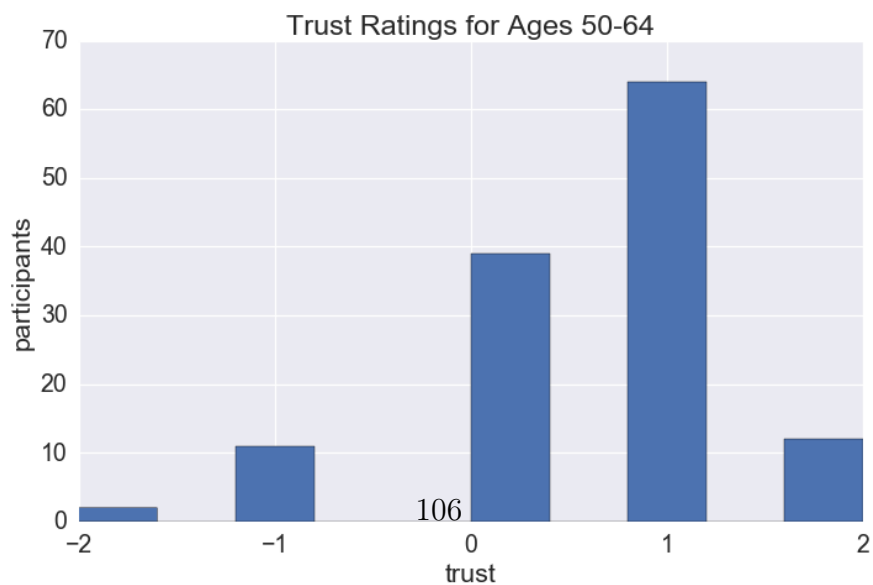
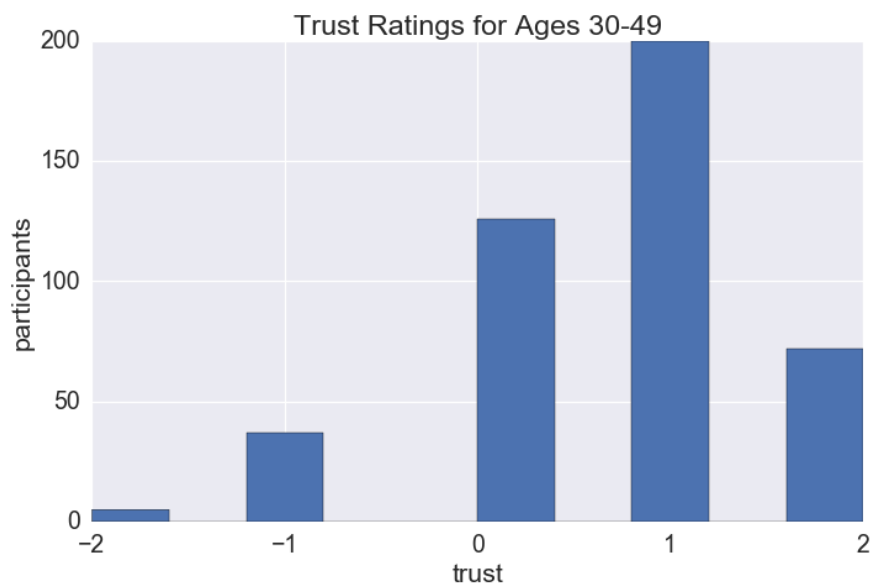
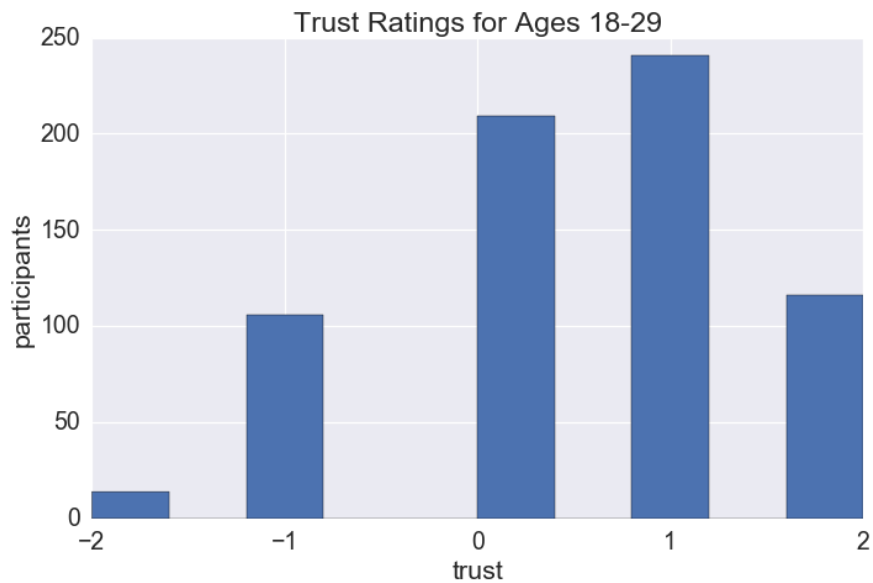
	<i>Dependent variable:</i>		
	Number of Tweets		
	<i>OLS</i>	<i>Poisson</i>	<i>negative binomial</i>
	(1)	(2)	(3)
Positivity	1.934 (11.361)	0.841 (2.107)	0.895 (2.941)
Constant	2.296*** (0.095)	0.831*** (0.018)	0.831*** (0.025)
Observations*	1,495	1,495	1,495
R <sup>2</sup>	0.00002		
Adjusted R <sup>2</sup>	−0.001		
Log Likelihood		−3,419.850	−2,904.833
$\theta$			2.423*** (0.150)
Akaike Inf. Crit.		6,843.700	5,813.665
Residual Std. Error	3.557 (df = 1493)		
F Statistic	0.029 (df = 1; 1493)		
<i>Note:</i>	*p<0.1; **p<0.05; ***p<0.01		

\*We exclude stories not shared by this population.

THIS PAGE INTENTIONALLY LEFT BLANK

# Appendix B

## Figures





# Bibliography

- [1] Guide to running surveys: Crowdfunder success center. <https://success.crowdfunder.com/hc/en-us/articles/201855969-Survey-Guide-To-Running-Surveys>. (Accessed on 04/21/2016).
- [2] Is glenn greenwald the future of news? – the new york times. <http://www.nytimes.com/2013/10/28/opinion/a-conversation-in-lieu-of-a-column.html?mtrref=www.google.com&gwh=450466A4B52C2124639CE220312812D5&gwt=pay&assetType=opinion>. (Accessed on 04/20/2016).
- [3] Pew demographic survey questions. <http://www.pewresearch.org/files/2015/03/Demographic-Questions-Phone-English-3-20-2015.pdf>. (Accessed on 04/22/2016).
- [4] Perceptions of bias, news knowledge. *Pew Research Center*, feb 2012. (Accessed on 04/06/2016).
- [5] Introducing contributor performance levels: Crowdfunder community. <http://crowdfundercommunity.tumblr.com/post/80598014542/introducing-contributor-performance-levels>, mar 2014. (Accessed on 04/21/2016).
- [6] March 1 election results 2016 updates | the washington post. <https://www.washingtonpost.com/2016-election-results/super-tuesday/>, mar 2016. (Accessed on 04/06/2016).
- [7] Michael Bartherl, Elisa Shearer, Jeffrey Gottfried, and Amy Mitchell. How do americans use twitter for news? | pew research center. <http://www.pewresearch.org/fact-tank/2015/08/19/how-do-americans-use-Twitter-for-news/>, jul 2015. (Accessed on 07/12/2016).
- [8] Matthew A Baum, Phil Gussin, et al. In the eye of the beholder: How information shortcuts shape individual perceptions of bias in the media. *Quarterly Journal of political science*, 3(1):1–31, 2008.

- [9] Jonah Berger and Katherine L Milkman. What makes online content viral? *Journal of marketing research*, 49(2):192–205, 2012.
- [10] John T Cacioppo and Richard E Petty. Effects of message repetition and position on cognitive response, recall, and persuasion. *Journal of personality and Social Psychology*, 37(1):97, 1979.
- [11] Derrick L Cogburn and Fatima K Espinoza-Vasquez. From networked nominee to networked nation: Examining the impact of web 2.0 and social media on political participation and civic engagement in the 2008 obama campaign. *Journal of Political Marketing*, 10(1-2):189–213, 2011.
- [12] Elanor Colleoni, Alessandro Rozza, and Adam Arvidsson. Echo chamber or public sphere? predicting political orientation and measuring political homophily in twitter using big data. *Journal of Communication*, 64(2):317–332, 2014.
- [13] NICHOLAS CONFESSORE and KAREN YOURISH. \$2 billion worth of free media for donald trump - the new york times. <http://www.nytimes.com/2016/03/16/upshot/measuring-donald-trumps-mammoth-advantage-in-free-media.html>, mar 2016. (Accessed on 07/12/2016).
- [14] Tim Finin, Will Murnane, Anand Karandikar, Nicholas Keller, Justin Martineau, and Mark Dredze. Annotating named entities in twitter data with crowdsourcing. In *Proceedings of the NAACL HLT 2010 Workshop on Creating Speech and Language Data with Amazon’s Mechanical Turk*, pages 80–88. Association for Computational Linguistics, 2010.
- [15] EJ Fox, Mike Spies, and Matan Gilat. Analysis: Presidents’ speeches getting dumb & dumber. <http://www.vocativ.com/interactive/usa/us-politics/presidential-readability/>, oct 2014. (Accessed on 04/22/2016).
- [16] Michael H Goldhaber. The attention economy and the net. *First Monday*, 2(4), 1997.
- [17] Jeffrey Gottfried. Most americans already feel election coverage fatigue. <http://www.pewresearch.org/fact-tank/2016/07/14/most-americans-already-feel-election-coverage-fatigue/>, Jul 2016. (Accessed on 07/16/2016).
- [18] Albert Gunther. Attitude extremity and trust in media. *Journalism & Mass Communication Quarterly*, 65(2):279–287, 1988.
- [19] Jürgen Habermas. *The structural transformation of the public sphere: An inquiry into a category of bourgeois society*. MIT press, 1991.
- [20] J Peter Kincaid, Robert P Fishburne Jr, Richard L Rogers, and Brad S Chissom.

Derivation of new readability formulas (automated readability index, fog count and flesch reading ease formula) for navy enlisted personnel. Technical report, DTIC Document, 1975.

- [21] Jonathan M Ladd. *Why Americans hate the media and how it matters*. Princeton University Press, 2011.
- [22] Jonathan McDonald Ladd. Attitudes toward the news media and voting behavior. In *Annual Meeting of the Midwest Political Science Association*, 2005.
- [23] Tien-Tsung Lee. The liberal media myth revisited: An examination of factors influencing perceptions of media bias. *Journal of Broadcasting & Electronic Media*, 49(1):43–64, 2005.
- [24] The Florida Legislature. The 2015 florida statutes title xxxvii. <http://www.leg.state.fl.us/Statutes>. (Accessed on 04/05/2016).
- [25] Walter Lippman. *Public Opinion*, chapter 6.1. Free Press, 1922.
- [26] Winter Mason and Siddharth Suri. Conducting behavioral research on amazon’s mechanical turk. *Behavior research methods*, 44(1):1–23, 2012.
- [27] Amy Mitchell, Jeffrey Gottfried, Jocelyn Kiley, and Katerina Eva Matsa. Media sources: Distinct favorites emerge on the left and right | pew research center. <http://www.journalism.org/2014/10/21/section-1-media-sources-distinct-favorites-emerge-on-the-left-and-right/>, Oct 2014. (Accessed on 07/30/2016).
- [28] Amy Mitchell, Jeffrey Gottfried, Jocelyn Kiley, and Katerina Eva Matsa. Political polarization & media habits. *Pew Research Center*, Oct 2014. (Accessed on 04/02/2016).
- [29] Raymond S Nickerson. Confirmation bias: A ubiquitous phenomenon in many guises. *Review of general psychology*, 2(2):175, 1998.
- [30] Robert B O’hara and D Johan Kotze. Do not log-transform count data. *Methods in Ecology and Evolution*, 1(2):118–122, 2010.
- [31] Associated Press. Faqs. <http://www.ap.org/company/FAQs>, 2016. (Accessed on 04/21/2016).
- [32] Rebecca Riffkin. Americans’ trust in media remains at historical low. <http://www.gallup.com/poll/185927/americans-trust-media-remains-historical-low.aspx>. (Accessed on 04/20/2016).
- [33] J Scott Long. Regression models for categorical and limited dependent variables.

*Advanced quantitative techniques in the social sciences*, 7, 1997.

- [34] Muzafer Sherif and Carl I Hovland. Social judgment: Assimilation and contrast effects in communication and attitude change. 1961.
- [35] Philip J Stone and Earl B Hunt. A computer approach to content analysis: studies using the general inquirer system. In *Proceedings of the May 21-23, 1963, spring joint computer conference*, pages 241–256. ACM, 1963.
- [36] John Suler. The online disinhibition effect. *Cyberpsychology & behavior*, 7(3):321–326, 2004.
- [37] Charles S Taber and Milton Lodge. Motivated skepticism in the evaluation of political beliefs. *American Journal of Political Science*, 50(3):755–769, 2006.
- [38] Ole Tange et al. Gnu parallel-the command-line power tool. *The USENIX Magazine*, 36(1):42–47, 2011.
- [39] Robert P Vallone, Lee Ross, and Mark R Lepper. The hostile media phenomenon: biased perception and perceptions of media bias in coverage of the beirut massacre. *Journal of personality and social psychology*, 49(3):577, 1985.
- [40] Prashanth Vijayaraghavan, Soroush Vosoughi, and Deb Roy. Automatic detection and categorization of election-related tweets. *arXiv preprint arXiv:1605.05150*, 2016.
- [41] Matt Viser. For presidential hopefuls, simpler language resonates - the boston globe. <https://www.bostonglobe.com/news/politics/2015/10/20/donald-trump-and-ben-carson-speak-grade-school-level-that-today-voters-can-quickly-LUCBY6uwQAxiLvVXbVTSUN/story.html>, oct 2015. (Accessed on 04/22/2016).
- [42] Deena Skolnick Weisberg, Frank C Keil, Joshua Goodstein, Elizabeth Rawson, and Jeremy R Gray. The seductive allure of neuroscience explanations. *Journal of cognitive neuroscience*, 20(3):470–477, 2008.