## Reading Between (the Party) Lines

by

Sophie Beiying Chou

Submitted to the MIT Media Lab, School of Architecture and Planning in partial fulfillment of the requirements for the degree of

MS in Media Arts and Sciences

at the

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### Abstract

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# Acknowledgments

[FILL IT WITH GRATITUDE]

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## Introduction

Does anyone trust the news anymore? Not according to the latest Gallup Poll, which showed that only 4 in 10 Americans believe that mass media does a good job of reporting the news "fully, fairly, and accurately." It's a major decline since the poll was first taken in 1999, back when more than half (55%) of Americans believed the news was trustworthy [7].

And the trend has been steadily downward: in short, the majority of Americans have had little to no trust in mass media news coverage since 2007: a discouraging view for a tumultuous time in journalism.

But beyond frustrated readers and reporters, why does distrust in the news matter? For one, media bias—or at the very least, the *belief of* a biased media bias—may have a significant impact on the practice of democracy. A 2006 study from Georgetown University shows that those with more negative attitudes towards the news tend to be more highly influenced by their partisan prior beliefs and less by contemporary issues and messages when voting [5]. This implies that distrust of media plays a large role in the polarization of American politics.

In light of the upcoming 2016 elections, this thesis explores perceptions of media

trust and fairness in coverage of the presidential candidates. Claims of media bias and favoritism are especially high-stakes in election years, where trust has been shown to plummet [7]. And in this election cycle, cries of bias have been especially loud: Analysis at the New York Times showed that the news media gave Republican candidate Donald Trump a \$1.9 billion advantage in free publicity, an amount 190 times as much as paid advertising [3].

In this thesis, we examine some of the factors that contribute to the perception of media bias. In particular, how does the *content* of a story (reading level and vocabulary) affect the reader versus the *context* (publication and author)?

We break down the larger question of media bias in two dimensions: trust and fairness in reporting, and examine the role of language in influencing the reader. Although studies have been conducted to both examine the psychological effect of wording on believability and the impact of media brands and bias, separating and comparing these two factors remains largely unexamined [9, 4]

Two studies are performed: a preliminary and main experiment to collect reader's perceptions of news stories through crowdsourcing. We manipulate the source of the story to examine effects of media brands on the reader, and also compare trust and fairness rankings between high and low reading level stories.

Although the general consensus of mistrust is clear, perception of media bias is a complex phenomenon to dissect, as it combines social and psychological effects with the traits of the story itself. This thesis hopes to shed new light on understanding what motivates readers' trust and distrust of news media.

# In Media We ... Trust?

Despite the news media ecosystem's rapid evolution in the past decade, the question of fairness in reporting remains a valued one. Although counterarguments for subjective reporting exist (Glenn Greenwald, most famous for his coverage of whistleblower Edward Snowden's leaks, said that "All journalism is a form of activism. Every journalistic choice necessarily embraces highly subjective assumptions—cultural, political or nationalistic—and serves the interests of one faction or another"), fair treatment of subjects and sources remain a central tenant to most publications [1].

But an attempt at fairness on the side the reporter is not always perceived in equal effect under the eyes of the reader. Presenting contradictory facts to a reader's beliefs can even sometimes *strengthen* their oppositions to it, a concept known as "motivated skepticism" [8].

In this section, we explore the theories behind three main potential sources of media distrust: In addition to the characteristics of the reader, we examine the source of the story and its use of language.

## 2.1 The Role of the Reader

It comes as no surprise that our own political stances have a significant effect in our perceptions of bias in the media.

- 2.2 The Role of Media Brands
- 2.3 The Role of Language
- 2.3.1 Language and Politics
- 2.3.2 The Seductive Allure [... of Simple] Language

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## Preliminary Study

### 4.1 Data Selection

For this study, we chose to analyze stories collected between January 1, 2016 (the start of the election year) and March 1, 2016 (Super Tuesday). Since a large number of states hold primary elections and caucuses on Super Tuesday, it is seen as an early indicator of candidate electability. All stories had been filtered through both the election (see section 3.3) and topic (see section 3.4) classifiers.

Based on the results of Super Tuesday, we selected four candidates for this study by delegate count: Hillary Clinton (1,279), Bernie Sanders (1,027), Donald Trump (743), and Ted Cruz (517) [2].

News articles were then separated into single-candidate stories (i.e. articles featuring primarily one candidate in the headline) to be able to measure more clearly the perceived bias per candidate. This was done programatically using regular expressions to determine if a headline contained one candidate and one candidate only. A dictionary of related names was created to make sure that stories were correctly categorized (i.e. "Hillary", "Clinton", and "Hillary Clinton" were to be categorized as pertaining

to "Hillary Clinton" but not if preceded by "Bill").

4.1.1 Publication Selection

For the purposes of this study, stories were examined from five outlets:

• CNN

• Fox News

• The New York Times

• The Wall Street Journal

• The Associated Press

The choices consist of two pairs of outlets in both print and television across the liberal-conservative divide, plus a wire service. Of the 14 outlets above, both Fox News and the Wall Street Journal have an audience that leans conservative compared to the overall population (27% mostly conservative viewers versus 17% in the overall population for Fox News and 22% mostly conservative viewers versus 17% in the overall population) measured by a 2014 Pew survey [6].

On the other hand, the New York Times and CNN both have audiences that lean mostly liberal (25% liberal versus 22% in all respondents for CNN and 25% for the New York Times). The Associated Press, which was not included in the survey, has members in outlets across the political divide and was chosen as an experimental control.

[MIGHT INCLUDE THOSE DISTRIBUTIONS HERE]

4.1.2 Topic Selection

The top four topics by volume (Immigration, Abortion, Campaign Finance, Foreign Policy/National Security) were chosen for the survey to ensure a significant number

14

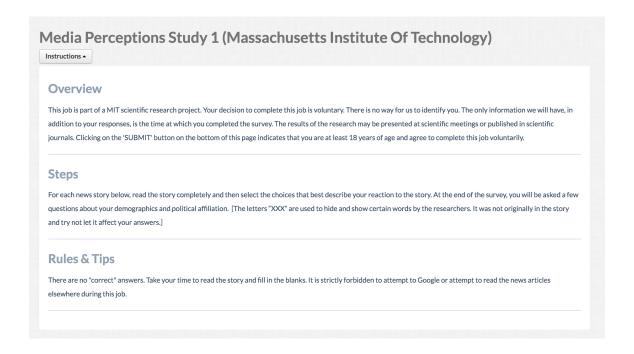
of stories for each candidate for each topic. For overall topic distributions, see 11 in the Appendix.

#### 4.1.3 Flesch Kincaid Cutoffs

survey size = 5 stories + 1 Gold 120 stories total = 24 surveys (24 rows) x 2 = 48 rows

#### 4.1.4 Redaction of Stories

### 4.2 CrowdFlower



- 4.3 Demographic Survey
- 4.4 Political Affiliation Survey
- 4.5 Quality Assurance

# Pre-Survey Analysis

- 5.1 Topic Analysis
- 5.2 Flesch-Kincaid Analysis
- 5.2.1 Comparisons to other Reading Level Tests

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## Exploratory Study

Basic stats here: we ran over X days over data points

## 6.1 Reader Demographics

## 6.2 Media Favorability of Candidates

Each reader was asked to score the five stories according to how favorable each one was to the featured candidate (by headline).

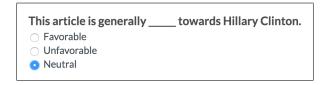


Figure 6-1: Example of favorability scoring question

Scores were collected on a three-point scale, Favorable (1), Unfavorable (-1), or Neutral (0).

Overall, media coverage of Trump was viewed as most negatively biased, with over

half of stories (51.1%) viewed as unfavorable towards the candidate.

Of the stories shown, both Sanders and Clinton were viewed as having more positive than negative coverage, at 38.9% of the 180 annotations being positive. Sanders also had the least negative coverage, with only 18.3% stories shown being viewed as negatively biased against the candidate. Republican candidate Cruz was also seen to have more negative (33.3%) than positive (28.9%) stories about him, although the majority were seen as neutral (37.8%).

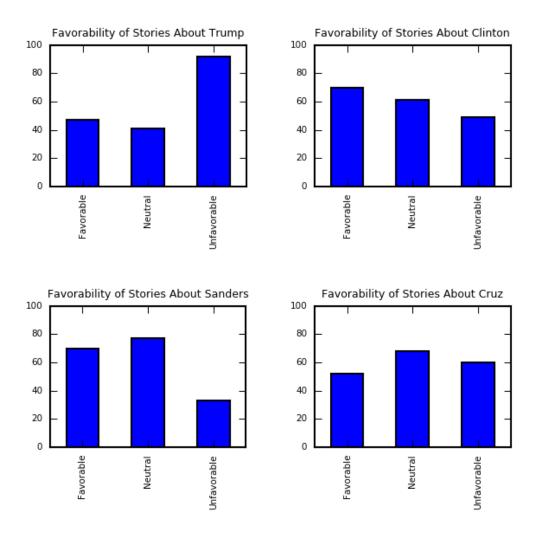


Figure 6-2: Media Favorability of Candidates

These trends persist when we filter responses by stories that were considered trust-worthy or at least neutral (score > 0).

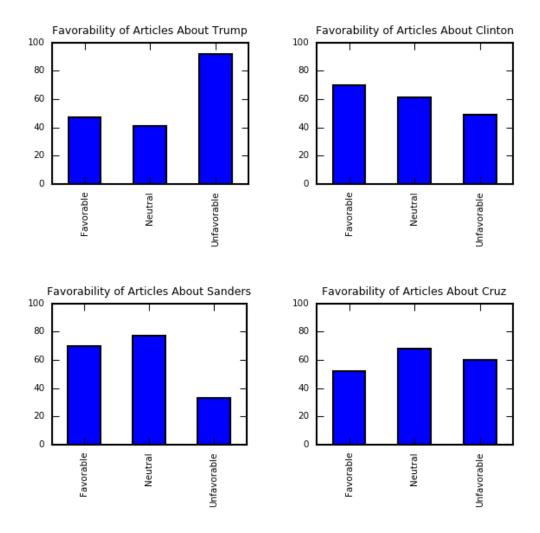


Figure 6-3: Media Favorability of Candidates, Trustworthy Articles

In the following section, we examine more patterns of media trustworthiness.

## 6.3 Media Trustworthiness

Each reader was also asked to score the five stories according to how trustworthy they found each to be.

Scores were collected on a five-point (Likert) scale: Strongly Agree (2), Agree (1), Neutral (0), Disagree (-1), Strongly Disagree (-2). Overall, readers seldom slected

# I find this article trustworthy. Strongly Agree Agree Neutral Disagree Strongly Disagree

Figure 6-4: Example of trustworthiness scoring question

"Strongly Disagree", and the option consisted of less than 2% of all choices.

In the analysis below, we collapse the results into three categories: Agree (>0), Neutral (0), and Disagree (<0).

Despite reportings on national distrust of news, the majority of stories were marked as trustworthy for all candidates.

Sanders has strongest trustworthiness, most favorable

- 6.4 Overall Bias Reportings
- 6.5 Media Brand Effect
- 6.6 Reading Level Effect
- 6.7 Other Linguistic Cues
- 6.8 Limitations

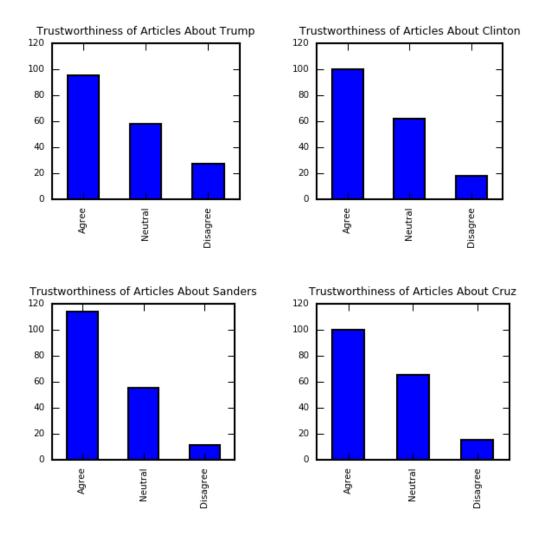


Figure 6-5: Media Trustworthiness of Candidate Coverage

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# Main Study

From our exploratory study, we were able to obtain a significant but weak effect between disclosing the source and the levels of trust marked by readers towards an article.

We also observed trends that suggested an interaction between disclosing the source and the reading level of a story, however we did not obtain enough samples to show a statistically significant result.

Furthermore, multiple levels of independent variables (ie: 5 levels for input source) made modeling complex and the results less clear.

The dataset was also unbalanced and sparse (ie, because of large numbers of input variables we did not have complete representation for each category, such as high, low, and mid-reading level stories for every outlet and topic). We tried to control for those factors by randomization, however it made more difficult to analyze specific correlations between source and trust.

To further explore the interaction between disclosing the source and the reading level of the story, we set up another crowdsourcing experiment on CrowdFlower, this time targeting this specific interaction, to see if there is a significant effect between the two.

## 7.1 Experimental Design

We revised the experiment to have a  $4 \times 2$  subject design. Within subject: Candidates and High/Low Reading Level Mixed design

	Source: None	Source: AP	Source: Fox	Source: CNN
High Reading Level	Clinton, Cruz,	Clinton, Cruz,	Clinton, Cruz,	Clinton, Cruz,
Tilgli Reading Level	Sanders, Trump	Sanders, Trump	Sanders, Trump	Sanders, Trump
Low Reading Level	Clinton, Cruz,	Clinton, Cruz,	Clinton, Cruz,	Clinton, Cruz,
Low Reading Level	Sanders, Trump	Sanders, Trump	Sanders, Trump	Sanders, Trump

## 7.2 Data Selection

## 7.3 Limitations

Future Work

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Conclusion

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Tables

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Figures

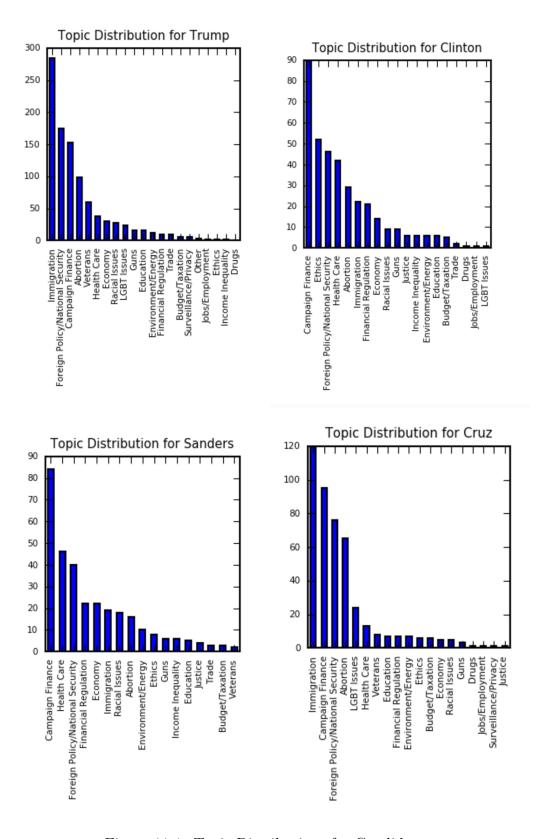


Figure 11-1: Topic Distributions for Candidates

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