

Santa Barbara Newcomers Club

Balance Sheet

As of November 30, 2022

| | Jul 2022 | Aug 2022 | Sep 2022 | Oct 2022 | Nov 2022 |
|-------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| ASSETS | | | | | |
| Current Assets | | | | | |
| Bank Account | | | | | |
| American Riviera Bank | 31,119.01 | 21,784.84 | 31,203.45 | 23,926.84 | 28,975.56 |
| ARB - Operating Reserve | 25,003.50 | 25,003.50 | 25,006.65 | 25,006.65 | 25,006.65 |
| ARB - Technology Reserve | 10,001.40 | 10,001.40 | 10,002.66 | 10,002.66 | 10,002.66 |
| Undeposited Funds/Refunds | 838.00 | 1,506.00 | 838.00 | 1,896.00 | 1,430.00 |
| Total Bank Account | \$ 66,961.91 | \$ 58,295.74 | \$ 67,050.76 | \$ 60,832.15 | \$ 65,414.87 |
| Accounts Receivable | | | | | |
| Accounts Receivable (A/R) | 415.00 | 345.48 | 0.00 | 0.00 | 0.00 |
| Total Accounts Receivable | \$ 415.00 | \$ 345.48 | \$ - | \$ - | \$ - |
| Other Current Assets | | | | | |
| Advance Payments for Future Events | 0.00 | 252.10 | 1,102.10 | 10,871.81 | 10,799.81 |
| Prepaid Insurance Expenses | 1,424.10 | 6,304.69 | 5,605.28 | 4,905.87 | 4,206.46 |
| Prepaid Merge Creative | 921.25 | 921.25 | 921.25 | 921.25 | 921.25 |
| Prepaid Wild Apricot Expenses | 513.00 | 342.00 | 171.00 | 2,082.78 | 1,911.78 |
| Total Other Current Assets | \$ 2,858.35 | \$ 7,820.04 | \$ 7,799.63 | \$ 18,781.71 | \$ 17,839.30 |
| Total Current Assets | \$ 70,235.26 | \$ 66,461.26 | \$ 74,850.39 | \$ 79,613.86 | \$ 83,254.17 |
| TOTAL ASSETS | \$ 70,235.26 | \$ 66,461.26 | \$ 74,850.39 | \$ 79,613.86 | \$ 83,254.17 |
| LIABILITIES AND EQUITY | | | | | |
| Liabilities | | | | | |
| Current Liabilities | | | | | |
| Accounts Payable | | | | | |
| Accounts Payable, Accrued Expenses | 3,951.19 | 2,889.54 | 5,243.92 | 8,992.55 | 5,389.88 |
| Total Accounts Payable | \$ 3,951.19 | \$ 2,889.54 | \$ 5,243.92 | \$ 8,992.55 | \$ 5,389.88 |
| Other Current Liabilities | | | | | |
| AffiniPay Advance Collections | 8,028.00 | 8,088.00 | 12,796.00 | 15,318.00 | 21,962.00 |
| AffiniPay Refunds for Future Events | (125.00) | (70.00) | (133.00) | (259.00) | (273.00) |
| Total Other Current Liabilities | \$ 7,903.00 | \$ 8,018.00 | \$ 12,663.00 | \$ 15,059.00 | \$ 21,689.00 |
| Total Current Liabilities | \$ 11,854.19 | \$ 10,907.54 | \$ 17,906.92 | \$ 24,051.55 | \$ 27,078.88 |
| Total Liabilities | \$ 11,854.19 | \$ 10,907.54 | \$ 17,906.92 | \$ 24,051.55 | \$ 27,078.88 |
| Equity | | | | | |
| Retained Earnings | 60,967.66 | 60,967.66 | 60,967.66 | 60,967.66 | 60,967.66 |
| Net Income | (2,586.59) | (5,413.94) | (4,024.19) | (5,405.35) | (4,792.37) |
| Total Equity | \$ 58,381.07 | \$ 55,553.72 | \$ 56,943.47 | \$ 55,562.31 | \$ 56,175.29 |
| TOTAL LIABILITIES AND EQUITY | \$ 70,235.26 | \$ 66,461.26 | \$ 74,850.39 | \$ 79,613.86 | \$ 83,254.17 |

Santa Barbara Newcomers Club

Profit and Loss by Month

August - November, 2022

| | Aug 2022 | Sep 2022 | Oct 2022 | Nov 2022 | Total |
|--------------------------------------------------------|---------------------|--------------------|--------------------|--------------------|---------------------|
| Income | | | | | |
| Membership Dues | | | | | |
| Membership Dues-New | 3,105.00 | 6,345.00 | 3,240.00 | 3,510.00 | 16,200.00 |
| Membership Dues-Renewal | 150.00 | 225.00 | 75.00 | 450.00 | 900.00 |
| Total Membership Dues | \$ 3,255.00 | \$ 6,570.00 | \$ 3,315.00 | \$ 3,960.00 | \$ 17,100.00 |
| NET EVENT INCOME (LOSS) | | | | | |
| Net Income (Loss) Club Sponsored Events | | | | | |
| Committee Appreciation Events | -800.23 | | | | -800.23 |
| Newbie Meet & Greet | -208.48 | | | -398.36 | -606.84 |
| Total Net Income (Loss) Club Sponsored Events | \$ -1,008.71 | \$ 0.00 | \$ 0.00 | \$ -398.36 | \$ -1,407.07 |
| Net Income (Loss) Member Sponsored Events | | | | | |
| Beer Lover's Club | | -114.35 | -404.95 | 184.31 | -334.99 |
| Cars & Coffee | | 0.00 | | | 0.00 |
| Current Events | | -270.00 | -155.00 | 0.00 | -425.00 |
| Epicurious | 0.00 | 25.67 | 4.42 | 104.94 | 135.03 |
| Garden Club | -417.36 | -589.49 | 594.59 | 35.00 | -377.26 |
| Giving Back | | | | 9.29 | 9.29 |
| Golf Committee | 1.00 | -7.72 | 11.00 | -20.54 | -16.26 |
| Local Heritage | 143.64 | 497.12 | 533.48 | 176.50 | 1,350.74 |
| Mas Musica | -662.15 | | 181.99 | 662.68 | 182.52 |
| Nice to Meet You | 206.97 | 24.80 | 27.78 | 151.05 | 410.60 |
| Pop Up | | | 20.00 | 20.00 | 40.00 |
| Santa Barbara Arts | 30.00 | 0.00 | 12.75 | 80.00 | 122.75 |
| Ski Committee | | | 0.00 | 0.00 | 0.00 |
| Socialight | 154.37 | | 19.99 | -13.10 | 161.26 |
| Theater Lovers | 246.64 | 210.07 | -562.44 | 151.66 | 45.93 |
| Travel Lovers | | | | 212.36 | 212.36 |
| Volunteers in Action | 4.53 | | | -6.69 | -2.16 |
| WeGotGame | | 64.76 | -2.60 | 0.00 | 62.16 |
| Wine Appreciation | -304.11 | -29.88 | 1.71 | 83.93 | -248.35 |
| Young Professionals | 49.75 | -2.80 | -173.23 | 25.00 | -101.28 |
| ZZ Adv Collection Adjustment | -100.00 | | 205.00 | 20.00 | 125.00 |
| Total Net Income (Loss) Member Sponsored Events | \$ -646.72 | \$ -191.82 | \$ 314.49 | \$ 1,876.39 | \$ 1,352.34 |
| Total NET EVENT INCOME (LOSS) | \$ -1,655.43 | \$ -191.82 | \$ 314.49 | \$ 1,478.03 | \$ -54.73 |
| Total Income | \$ 1,599.57 | \$ 6,378.18 | \$ 3,629.49 | \$ 5,438.03 | \$ 17,045.27 |
| Gross Profit | \$ 1,599.57 | \$ 6,378.18 | \$ 3,629.49 | \$ 5,438.03 | \$ 17,045.27 |

| Expenses | Aug 2022 | Sep 2022 | Oct 2022 | Nov 2022 | Total |
|----------------------------------------|---------------------|--------------------|---------------------|--------------------|---------------------|
| Administrative Expenses | | | | | |
| Advertising, Publicity | 98.94 | | | | 98.94 |
| Board Expenses | 2,132.85 | 2,869.21 | 2,541.87 | 2,021.41 | 9,565.34 |
| Chair Training | 219.31 | | | | 219.31 |
| Insurance | 699.41 | 699.41 | 699.41 | 699.41 | 2,797.64 |
| Office/General Administrative Expenses | 139.06 | | | 521.93 | 660.99 |
| Payment Processing Fees | 594.94 | 887.67 | 1,050.36 | 1,042.64 | 3,575.61 |
| Postage | | | 120.00 | | 120.00 |
| Storage | 323.00 | 323.00 | 323.00 | 323.00 | 1,292.00 |
| Website Hosting/Maintenance | 222.09 | 216.12 | 279.35 | 219.83 | 937.39 |
| Total Administrative Expenses | \$ 4,429.60 | \$ 4,995.41 | \$ 5,013.99 | \$ 4,828.22 | \$ 19,267.22 |
| Total Expenses | \$ 4,429.60 | \$ 4,995.41 | \$ 5,013.99 | \$ 4,828.22 | \$ 19,267.22 |
| Net Operating Income | \$ -2,830.03 | \$ 1,382.77 | \$ -1,384.50 | \$ 609.81 | \$ -2,221.95 |
| Other Income | | | | | |
| Interest Income | 2.68 | 6.98 | 3.34 | 3.17 | 16.17 |
| Total Other Income | \$ 2.68 | \$ 6.98 | \$ 3.34 | \$ 3.17 | \$ 16.17 |
| Net Other Income | \$ 2.68 | \$ 6.98 | \$ 3.34 | \$ 3.17 | \$ 16.17 |
| Net Income | \$ -2,827.35 | \$ 1,389.75 | \$ -1,381.16 | \$ 612.98 | \$ -2,205.78 |

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Santa Barbara Newcomers Club
Statement of Cash Flows
August - November, 2022

| | Aug 2022 | Sep 2022 | Oct 2022 | Nov 2022 | Total |
|-------------------------------------------------------------------------------|----------------------|--------------------|----------------------|--------------------|----------------------|
| OPERATING ACTIVITIES | | | | | |
| Net Income | (2,827.35) | 1,389.75 | (1,381.16) | 612.98 | (2,205.78) |
| Adjustments to reconcile Net Income to Net Cash provided by operations: | | | | | |
| Accounts Receivable (A/R) | 69.52 | 345.48 | | | 415.00 |
| Advance Payments for Future Events | (252.10) | (850.00) | (9,769.71) | 72.00 | (10,799.81) |
| Prepaid Insurance Expenses | (4,880.59) | 699.41 | 699.41 | 699.41 | (2,782.36) |
| Prepaid Wild Apricot Expenses | 171.00 | 171.00 | (1,911.78) | 171.00 | (1,398.78) |
| Accounts Payable, Accrued Expenses | (1,061.65) | 2,354.38 | 3,748.63 | (3,602.67) | 1,438.69 |
| AffiniPay Advance Collections | 60.00 | 4,708.00 | 2,522.00 | 6,644.00 | 13,934.00 |
| AffiniPay Refunds for Future Events | 55.00 | (63.00) | (126.00) | (14.00) | (148.00) |
| Total Adjustments to reconcile Net Income to Net Cash provided by operations: | \$ (5,838.82) | \$ 7,365.27 | \$ (4,837.45) | \$ 3,969.74 | \$ 658.74 |
| Net cash provided by operating activities | \$ (8,666.17) | \$ 8,755.02 | \$ (6,218.61) | \$ 4,582.72 | \$ (1,547.04) |
| Net cash increase for period | \$ (8,666.17) | \$ 8,755.02 | \$ (6,218.61) | \$ 4,582.72 | \$ (1,547.04) |

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