

**Santa Barbara Newcomers Club**  
**Balance Sheet**  
**As of April 30, 2021**

|   | Jan 2021            | Feb 2021            | Mar 2021            | Apr 2021            |
|---|---------------------|---------------------|---------------------|---------------------|
| <b>ASSETS</b>                             |                     |                     |                     |                     |
| <b>Current Assets</b>                     |                     |                     |                     |                     |
| <b>Bank Accounts</b>                      |                     |                     |                     |                     |
| <b>Union Bank Unreserved</b>              | 1,060.33            | 2,652.42            | 4,332.37            | 9,390.88            |
| <b>Union Bank Operating Reserve</b>       | 25,000.00           | 25,000.00           | 25,000.00           | 25,000.00           |
| <b>Union Bank Technology Reserve</b>      | 8,617.50            | 8,617.50            | 8,617.50            | 8,617.50            |
| <b>Undeposited Funds</b>                  | 320.00              | 270.00              | 410.00              | 0.00                |
| <b>Total Bank Accounts</b>                | <b>\$ 34,997.83</b> | <b>\$ 36,539.92</b> | <b>\$ 38,359.87</b> | <b>\$ 43,008.38</b> |
| <b>Accounts Receivable</b>                |                     |                     |                     |                     |
| <b>Accounts Receivable (A/R)</b>          | 261.56              | 0.00                | 0.00                | 0.00                |
| <b>Total Accounts Receivable</b>          | <b>\$ 261.56</b>    | <b>\$ -</b>         | <b>\$ -</b>         | <b>\$ -</b>         |
| <b>Other Current Assets</b>               |                     |                     |                     |                     |
| <b>Advance Payments for Future Events</b> | 0.00                | 0.00                | 0.00                | 0.00                |
| <b>Prepaid Insurance Expenses</b>         | 2,100.00            | 1,575.00            | 1,050.00            | 525.00              |
| <b>Prepaid Merge Creative</b>             | 17.50               | 17.50               | 17.50               | 717.50              |
| <b>Prepaid Wild Apricot Expenses</b>      | 1,296.00            | 1,152.00            | 1,008.00            | 864.00              |
| <b>Total Other Current Assets</b>         | <b>\$ 3,413.50</b>  | <b>\$ 2,744.50</b>  | <b>\$ 2,075.50</b>  | <b>\$ 2,106.50</b>  |
| <b>Total Current Assets</b>               | <b>\$ 38,672.89</b> | <b>\$ 39,284.42</b> | <b>\$ 40,435.37</b> | <b>\$ 45,114.88</b> |
| <b>TOTAL ASSETS</b>                       | <b>\$ 38,672.89</b> | <b>\$ 39,284.42</b> | <b>\$ 40,435.37</b> | <b>\$ 45,114.88</b> |
| <b>LIABILITIES AND EQUITY</b>             |                     |                     |                     |                     |
| <b>Liabilities</b>                        |                     |                     |                     |                     |
| <b>Current Liabilities</b>                |                     |                     |                     |                     |
| <b>Accounts Payable</b>                   |                     |                     |                     |                     |
| <b>Accounts Payable, Accrued Expenses</b> | 39.85               | 72.76               | 78.51               | 324.73              |
| <b>Total Accounts Payable</b>             | <b>\$ 39.85</b>     | <b>\$ 72.76</b>     | <b>\$ 78.51</b>     | <b>\$ 324.73</b>    |
| <b>Other Current Liabilities</b>          |                     |                     |                     |                     |
| <b>AffiniPay Advance Collections</b>      | 50.00               | 0.00                | 770.00              | 2,694.00            |
| <b>Total Other Current Liabilities</b>    | <b>\$ 50.00</b>     | <b>\$ -</b>         | <b>\$ 770.00</b>    | <b>\$ 2,694.00</b>  |
| <b>Total Current Liabilities</b>          | <b>\$ 89.85</b>     | <b>\$ 72.76</b>     | <b>\$ 848.51</b>    | <b>\$ 3,018.73</b>  |
| <b>Total Liabilities</b>                  | <b>\$ 89.85</b>     | <b>\$ 72.76</b>     | <b>\$ 848.51</b>    | <b>\$ 3,018.73</b>  |
| <b>Equity</b>                             |                     |                     |                     |                     |
| <b>Retained Earnings</b>                  | 43,687.60           | 38,583.04           | 38,583.04           | 38,583.04           |
| <b>Net Income</b>                         | (5,104.56)          | 628.62              | 1,003.82            | 3,513.11            |
| <b>Total Equity</b>                       | <b>\$ 38,583.04</b> | <b>\$ 39,211.66</b> | <b>\$ 39,586.86</b> | <b>\$ 42,096.15</b> |
| <b>TOTAL LIABILITIES AND EQUITY</b>       | <b>\$ 38,672.89</b> | <b>\$ 39,284.42</b> | <b>\$ 40,435.37</b> | <b>\$ 45,114.88</b> |

Wednesday, May 12, 2021 11:34:03 AM GMT-7 - Accrual Basis

# Santa Barbara Newcomers Club

## Profit and Loss by Month

February - April, 2021

|  | Feb 2021           | Mar 2021           | Apr 2021           | Total              |
|--|--------------------|--------------------|--------------------|--------------------|
| <b>Income</b>                          |                    |                    |                    |                    |
| Activities Net Income (Loss)           |                    |                    |                    |                    |
| Axxess Cards                           |                    | 61.75              |                    | 61.75              |
| Dine & Sign                            |                    | 0.00               |                    | 0.00               |
| French Connection                      |                    |                    | 0.00               | 0.00               |
| Garden Club                            |                    |                    | -55.47             | -55.47             |
| Newbie Meet & Greet                    |                    |                    | -566.69            | -566.69            |
| Wine Appreciation                      | 64.00              |                    | 178.30             | 242.30             |
| Total Activities Net Income (Loss)     | <b>\$ 64.00</b>    | <b>\$ 61.75</b>    | <b>\$ -443.86</b>  | <b>\$ -318.11</b>  |
| Membership Dues                        |                    |                    |                    |                    |
| Membership Dues-New                    | 1,620.00           | 1,620.00           | 4,320.00           | 7,560.00           |
| Membership Dues-Renewal                | 75.00              |                    |                    | 75.00              |
| Total Membership Dues                  | <b>\$ 1,695.00</b> | <b>\$ 1,620.00</b> | <b>\$ 4,320.00</b> | <b>\$ 7,635.00</b> |
| Total Income                           | <b>\$ 1,759.00</b> | <b>\$ 1,681.75</b> | <b>\$ 3,876.14</b> | <b>\$ 7,316.89</b> |
| Gross Profit                           | <b>\$ 1,759.00</b> | <b>\$ 1,681.75</b> | <b>\$ 3,876.14</b> | <b>\$ 7,316.89</b> |
| <b>Expenses</b>                        |                    |                    |                    |                    |
| Administrative Expenses                |                    |                    |                    |                    |
| Advertising, Publicity                 |                    |                    | 75.00              | 75.00              |
| Insurance                              | 525.00             | 525.00             | 525.00             | 1,575.00           |
| Membership Expenses                    |                    |                    |                    |                    |
| Office/General Administrative Expenses |                    | 98.94              |                    | 98.94              |
| Total Membership Expenses              | <b>\$ 98.94</b>    | <b>\$ 0.00</b>     | <b>\$ 0.00</b>     | <b>\$ 98.94</b>    |
| Payment Processing Fees                | 64.32              | 78.51              | 324.73             | 467.56             |
| PO Box Fee                             |                    | 146.00             |                    | 146.00             |
| Storage                                | 256.00             | 256.00             | 256.00             | 768.00             |
| Tax Return, Other Filing Expense       |                    | 115.75             |                    | 115.75             |
| Website Hosting/Maintenance            | 186.12             | 185.29             | 186.12             | 557.53             |
| Total Administrative Expenses          | <b>\$ 1,130.38</b> | <b>\$ 1,306.55</b> | <b>\$ 1,366.85</b> | <b>\$ 3,803.78</b> |
| Total Expenses                         | <b>\$ 1,130.38</b> | <b>\$ 1,306.55</b> | <b>\$ 1,366.85</b> | <b>\$ 3,803.78</b> |
| Net Operating Income                   | <b>\$ 628.62</b>   | <b>\$ 375.20</b>   | <b>\$ 2,509.29</b> | <b>\$ 3,513.11</b> |
| Net Income                             | <b>\$ 628.62</b>   | <b>\$ 375.20</b>   | <b>\$ 2,509.29</b> | <b>\$ 3,513.11</b> |

Wednesday, May 12, 2021 11:34:29 AM GMT-7 - Accrual Basis

**Santa Barbara Newcomers Club**  
**Statement of Cash Flows**  
**February - April, 2021**

|   | Feb 2021    | Mar 2021    | Apr 2021    | Total       |
|---|-------------|-------------|-------------|-------------|
| <b>OPERATING ACTIVITIES</b>   |             |             |             |             |
| Net Income  | 628.62      | 375.20      | 2,509.29    | 3,513.11    |
| Adjustments to reconcile Net Income to Net Cash provided by operations:       |             |             |             |             |
| Accounts Receivable (A/R)   | 261.56      |             |             | 261.56      |
| Prepaid Insurance Expenses  | 525.00      | 525.00      | 525.00      | 1,575.00    |
| Prepaid Merge Creative  |             |             | (700.00)    | (700.00)    |
| Prepaid Wild Apricot Expenses   | 144.00      | 144.00      | 144.00      | 432.00      |
| Accounts Payable, Accrued Expenses  | 32.91       | 5.75        | 246.22      | 284.88      |
| AffiniPay Advance Collections   | (50.00)     | 770.00      | 1,924.00    | 2,644.00    |
| Total Adjustments to reconcile Net Income to Net Cash provided by operations: | \$ 913.47   | \$ 1,444.75 | \$ 2,139.22 | \$ 4,497.44 |
| Net cash provided by operating activities                                     | \$ 1,542.09 | \$ 1,819.95 | \$ 4,648.51 | \$ 8,010.55 |
| Net cash increase for period  | \$ 1,542.09 | \$ 1,819.95 | \$ 4,648.51 | \$ 8,010.55 |

Wednesday, May 12, 2021 11:34:59 AM GMT-7