

**Santa Barbara Newcomers Club**  
**Balance Sheet**  
**As of January 31, 2025**

	Aug 2024	Sep 2024	Oct 2024	Nov 2024	Dec 2024	Jan 2025
<b>ASSETS</b>						
<b>Current Assets</b>						
Bank Accounts						
ARB - American Riviera Checking	18,653.47	27,069.63	46,704.87	46,655.89	31,442.83	47,051.60
ARB - Operating Reserve	25,028.56	25,031.71	25,031.71	25,031.71	25,034.86	25,034.86
ARB - Technology Reserve	10,011.44	10,012.70	10,012.70	10,012.70	10,013.96	10,013.96
Undeposited Funds/Refunds	1,466.00	3,242.00	1,917.75	3,239.00	541.00	683.00
Total Bank Accounts	<b>\$ 55,159.47</b>	<b>\$ 65,356.04</b>	<b>\$ 83,667.03</b>	<b>\$ 84,939.30</b>	<b>\$ 67,032.65</b>	<b>\$ 82,783.42</b>
Accounts Receivable						
Accounts Receivable (A/R)	0.00	0.00	0.00	0.00	0.00	1,000.00
Total Accounts Receivable	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,000.00</b>
Other Current Assets						
Prepaid Expenses and Deferred Charges						
Advance Payments for Future Events	3,257.00	4,782.26	3,580.61	7,064.61	4,497.43	720.00
Prepaid AffiniPay Fees	430.07	746.10	1,140.01	1,133.25	529.85	654.39
Prepaid Board Meeting Room	2,000.00	1,600.00	1,200.00	800.00	400.00	0.00
Prepaid Insurance Expenses	5,738.18	5,132.02	4,525.85	3,919.68	3,316.51	2,713.34
Prepaid Merge Creative	233.34	0.00	466.67	233.34	0.00	0.00
Prepaid Wild Apricot Expenses	432.00	216.00	0.00	2,376.00	2,160.00	1,944.00
Total Prepaid Expenses and Deferred Charges	<b>\$ 12,090.59</b>	<b>\$ 12,476.38</b>	<b>\$ 10,913.14</b>	<b>\$ 15,526.88</b>	<b>\$ 10,903.79</b>	<b>\$ 6,031.73</b>
Total Other Current Assets	<b>\$ 12,090.59</b>	<b>\$ 12,476.38</b>	<b>\$ 10,913.14</b>	<b>\$ 15,526.88</b>	<b>\$ 10,903.79</b>	<b>\$ 6,031.73</b>
Total Current Assets	<b>\$ 67,250.06</b>	<b>\$ 77,832.42</b>	<b>\$ 94,580.17</b>	<b>\$ 100,466.18</b>	<b>\$ 77,936.44</b>	<b>\$ 89,815.15</b>
<b>TOTAL ASSETS</b>	<b>\$ 67,250.06</b>	<b>\$ 77,832.42</b>	<b>\$ 94,580.17</b>	<b>\$ 100,466.18</b>	<b>\$ 77,936.44</b>	<b>\$ 89,815.15</b>
<b>LIABILITIES AND EQUITY</b>						
<b>Liabilities</b>						
<b>Current Liabilities</b>						
Accounts Payable						
Accounts Payable, Accrued Expenses	4,016.78	2,096.57	4,428.52	6,859.13	562.47	9,020.77
Total Accounts Payable	<b>\$ 4,016.78</b>	<b>\$ 2,096.57</b>	<b>\$ 4,428.52</b>	<b>\$ 6,859.13</b>	<b>\$ 562.47</b>	<b>\$ 9,020.77</b>
Other Current Liabilities						
AffiniPay Advance Collections	11,376.75	20,512.75	30,468.50	30,505.00	14,733.00	17,792.00
Total Other Current Liabilities	<b>\$ 11,376.75</b>	<b>\$ 20,512.75</b>	<b>\$ 30,468.50</b>	<b>\$ 30,505.00</b>	<b>\$ 14,733.00</b>	<b>\$ 17,792.00</b>
Total Current Liabilities	<b>\$ 15,393.53</b>	<b>\$ 22,609.32</b>	<b>\$ 34,897.02</b>	<b>\$ 37,364.13</b>	<b>\$ 15,295.47</b>	<b>\$ 26,812.77</b>
Total Liabilities	<b>\$ 15,393.53</b>	<b>\$ 22,609.32</b>	<b>\$ 34,897.02</b>	<b>\$ 37,364.13</b>	<b>\$ 15,295.47</b>	<b>\$ 26,812.77</b>
<b>Equity</b>						
Retained Earnings	55,168.86	55,168.86	55,168.86	55,168.86	55,168.86	55,168.86
Net Income	(3,312.33)	54.24	4,514.29	7,933.19	7,472.11	7,833.52
Total Equity	<b>\$ 51,856.53</b>	<b>\$ 55,223.10</b>	<b>\$ 59,683.15</b>	<b>\$ 63,102.05</b>	<b>\$ 62,640.97</b>	<b>\$ 63,002.38</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 67,250.06</b>	<b>\$ 77,832.42</b>	<b>\$ 94,580.17</b>	<b>\$ 100,466.18</b>	<b>\$ 77,936.44</b>	<b>\$ 89,815.15</b>

**Santa Barbara Newcomers Club**  
**Profit and Loss by Month**

August 2024 - January 2025

	Aug 2024	Sep 2024	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Total
<b>Income</b>							
<b>Membership Dues</b>							
<b>Membership Dues New</b>	3,150.00	4,200.00	4,200.00	3,600.00	2,850.00	3,600.00	21,600.00
<b>Membership Dues-Extended</b>	340.00	595.00	850.00	255.00	340.00	1,020.00	3,400.00
<b>Payment processing fees - membership</b>	<b>-129.26</b>	<b>-174.49</b>	<b>-187.58</b>	<b>-139.56</b>	<b>-123.00</b>	<b>-164.91</b>	<b>-918.80</b>
<b>Total Membership Dues</b>	<b>\$ 3,360.74</b>	<b>\$ 4,620.51</b>	<b>\$ 4,862.42</b>	<b>\$ 3,715.44</b>	<b>\$ 3,067.00</b>	<b>\$ 4,455.09</b>	<b>\$ 24,081.20</b>
<b>NET EVENT INCOME (LOSS)</b>							
<b>Net Income (Loss) Club Sponsored Events</b>							
<b>Newbie Meet &amp; Greet</b>	<b>-158.66</b>			<b>-591.61</b>			<b>-750.27</b>
<b>Orientation / Welcoming Committee</b>		<b>-150.97</b>	<b>-159.40</b>		<b>-148.38</b>	<b>-170.10</b>	<b>-628.85</b>
<b>Presidents Party</b>					<b>-1,763.35</b>	1,500.00	<b>-263.35</b>
<b>Sip &amp; Sign</b>						<b>-2,856.70</b>	<b>-2,856.70</b>
<b>Total Net Income (Loss) Club Sponsored Events</b>	<b>\$ -158.66</b>	<b>\$ -150.97</b>	<b>\$ -159.40</b>	<b>\$ -591.61</b>	<b>\$ -1,911.73</b>	<b>\$ -1,526.80</b>	<b>\$ -4,499.17</b>
<b>Net Income (Loss) Member Sponsored Events</b>							
<b>20-40 Somethings</b>	5.00	<b>-240.93</b>	<b>-158.51</b>				<b>-394.44</b>
<b>Afternoon Bookclub</b>	20.04	17.82	14.61	16.34		<b>-9.66</b>	59.15
<b>All Things Italian</b>	391.22	175.96	25.00		19.12		611.30
<b>Alumni Liaison</b>			30.77				30.77
<b>Arts</b>	<b>-10.64</b>	349.26	333.34	134.97	<b>-5.46</b>	202.45	1,003.92
<b>Beans and Leaves</b>	47.33		<b>-311.31</b>				<b>-263.98</b>
<b>Beer Lover's Club</b>		107.07	<b>-34.39</b>		133.17	14.99	220.84
<b>Epicurious</b>	35.57	<b>-25.83</b>		398.14	466.83	<b>-550.87</b>	323.84
<b>Garden and Nature</b>	90.66	250.29	160.33	40.48	0.08		541.84
<b>Girls' Night Out</b>	54.75	148.86	<b>-0.65</b>	115.59	34.82		353.37
<b>Golf Committee</b>	38.43	42.20	185.47	10.15	34.53	54.66	365.44
<b>Knives Out</b>			27.86	16.49			44.35
<b>Local Heritage</b>	140.19	254.80	666.59	<b>-5.03</b>	338.64	218.77	1,613.96
<b>Mas Musica</b>		394.27	1,298.47	1,535.55		16.30	3,244.59
<b>Pop Up</b>	<b>-222.23</b>		<b>-215.12</b>	485.62		162.99	211.26
<b>Snow Sports</b>			100.28			11.42	111.70
<b>Sunday Social</b>	80.98	447.95	161.16	82.51		<b>-21.82</b>	750.78
<b>TGIF</b>			<b>-48.53</b>				<b>-48.53</b>
<b>Theater Lovers</b>	25.26		275.41		92.58		393.25
<b>Travel Lovers</b>			203.91	<b>-11.70</b>			192.21
<b>Volunteers in Action</b>				9.23	259.04	53.42	321.69
<b>Wellness</b>	<b>-0.40</b>	37.33	95.82	279.80	<b>-42.67</b>	60.08	429.96
<b>Wine Appreciation</b>	118.68	<b>-190.80</b>	<b>-257.03</b>	62.94	<b>-35.52</b>	<b>-40.48</b>	<b>-342.21</b>
<b>ZZ Adv Collection Adjustment</b>						214.00	214.00
<b>Total Net Income (Loss) Member Sponsored Events</b>	<b>\$ 814.84</b>	<b>\$ 1,768.25</b>	<b>\$ 2,553.48</b>	<b>\$ 3,171.08</b>	<b>\$ 1,295.16</b>	<b>\$ 386.25</b>	<b>\$ 9,989.06</b>
<b>Total NET EVENT INCOME (LOSS)</b>	<b>\$ 656.18</b>	<b>\$ 1,617.28</b>	<b>\$ 2,394.08</b>	<b>\$ 2,579.47</b>	<b>\$ -616.57</b>	<b>\$ -1,140.55</b>	<b>\$ 5,489.89</b>
<b>Total Income</b>	<b>\$ 4,016.92</b>	<b>\$ 6,237.79</b>	<b>\$ 7,256.50</b>	<b>\$ 6,294.91</b>	<b>\$ 2,450.43</b>	<b>\$ 3,314.54</b>	<b>\$ 29,571.09</b>
<b>Gross Profit</b>	<b>\$ 4,016.92</b>	<b>\$ 6,237.79</b>	<b>\$ 7,256.50</b>	<b>\$ 6,294.91</b>	<b>\$ 2,450.43</b>	<b>\$ 3,314.54</b>	<b>\$ 29,571.09</b>

Expenses	Aug 2024	Sep 2024	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Total
<b>Administrative Expenses</b>							
Advertising, Publicity		151.93					151.93
Bank Charges/Check Fees	3.00	3.00	9.30	26.33			41.63
Board Expenses	609.41	492.64	522.87	508.80	581.67	687.89	3,403.28
Bookkeeping	510.00	510.00	510.00	510.00	510.00	510.00	3,060.00
Insurance	747.50	747.50	747.50	747.50	747.50	747.50	4,485.00
Office Expenses	121.86				151.93	58.40	332.19
Postage and PO Box Fee		146.00					146.00
Storage Room Rental	356.00	356.00	356.00	356.00	356.00	356.00	2,136.00
Storage Room Supplies	69.35	91.00	134.77	172.17	32.56	303.40	803.25
Tax Return, Other Filing Expense		5.00		39.00		5.00	49.00
Technology							0.00
Information Technology					19.99		19.99
Total Technology	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 19.99	\$ 0.00	\$ 19.99
Technology-Merge Creative	233.33	233.34	233.33	233.33	233.34		1,166.67
Website Hosting/Maintenance	288.44	287.66	286.48	287.62	286.98	288.66	1,725.84
<b>Total Administrative Expenses</b>	<b>\$ 3,084.89</b>	<b>\$ 2,878.07</b>	<b>\$ 2,800.25</b>	<b>\$ 2,880.75</b>	<b>\$ 2,919.97</b>	<b>\$ 2,956.85</b>	<b>\$ 17,520.78</b>
<b>Total Expenses</b>	<b>\$ 3,084.89</b>	<b>\$ 2,878.07</b>	<b>\$ 2,800.25</b>	<b>\$ 2,880.75</b>	<b>\$ 2,919.97</b>	<b>\$ 2,956.85</b>	<b>\$ 17,520.78</b>
<b>Net Operating Income</b>	<b>\$ 932.03</b>	<b>\$ 3,359.72</b>	<b>\$ 4,456.25</b>	<b>\$ 3,414.16</b>	<b>\$ -469.54</b>	<b>\$ 357.69</b>	<b>\$ 12,050.31</b>
<b>Other Income</b>							
Interest Income	1.87	6.85	3.80	4.74	8.46	3.72	29.44
<b>Total Other Income</b>	<b>\$ 1.87</b>	<b>\$ 6.85</b>	<b>\$ 3.80</b>	<b>\$ 4.74</b>	<b>\$ 8.46</b>	<b>\$ 3.72</b>	<b>\$ 29.44</b>
<b>Net Other Income</b>	<b>\$ 1.87</b>	<b>\$ 6.85</b>	<b>\$ 3.80</b>	<b>\$ 4.74</b>	<b>\$ 8.46</b>	<b>\$ 3.72</b>	<b>\$ 29.44</b>
<b>Net Income</b>	<b>\$ 933.90</b>	<b>\$ 3,366.57</b>	<b>\$ 4,460.05</b>	<b>\$ 3,418.90</b>	<b>\$ -461.08</b>	<b>\$ 361.41</b>	<b>\$ 12,079.75</b>

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**Santa Barbara Newcomers Club**  
**Statement of Cash Flows**  
**August 2024 - January 2025**

	Aug 2024	Sep 2024	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Total
<b>OPERATING ACTIVITIES</b>							
Net Income	933.90	3,366.57	4,460.05	3,418.90	(461.08)	361.41	12,079.75
Adjustments to reconcile Net Income to Net Cash provided by operations:							
Accounts Receivable (A/R)						(1,000.00)	(1,000.00)
Prepaid Expenses and Deferred Charges:Advance Payments for Future Events	(1,407.00)	(1,525.26)	1,201.65	(3,484.00)	2,567.18	3,777.43	1,130.00
Prepaid Expenses and Deferred Charges:Prepaid AffiniPay Fees	(101.25)	(316.03)	(393.91)	6.76	603.40	(124.54)	(325.57)
Prepaid Expenses and Deferred Charges:Prepaid Board Meeting Room	400.00	400.00	400.00	400.00	400.00	400.00	2,400.00
Prepaid Expenses and Deferred Charges:Prepaid Insurance Expenses	606.16	606.16	606.17	606.17	603.17	603.17	3,631.00
Prepaid Expenses and Deferred Charges:Prepaid Merge Creative	233.33	233.34	(466.67)	233.33	233.34		466.67
Prepaid Expenses and Deferred Charges:Prepaid Wild Apricot Expenses	216.00	216.00	216.00	(2,376.00)	216.00	216.00	(1,296.00)
Accounts Payable, Accrued Expenses	1,180.86	(1,920.21)	2,331.95	2,430.61	(6,296.66)	8,458.30	6,184.85
AffiniPay Advance Collections	3,575.75	9,136.00	9,955.75	36.50	(15,772.00)	3,059.00	9,991.00
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	\$ 4,703.85	\$ 6,830.00	\$ 13,850.94	\$ (2,146.63)	\$ (17,445.57)	\$ 15,389.36	\$ 21,181.95
Net cash provided by operating activities	\$ 5,637.75	\$ 10,196.57	\$ 18,310.99	\$ 1,272.27	\$ (17,906.65)	\$ 15,750.77	\$ 33,261.70
Net cash increase for period	\$ 5,637.75	\$ 10,196.57	\$ 18,310.99	\$ 1,272.27	\$ (17,906.65)	\$ 15,750.77	\$ 33,261.70

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