Dr. Sebastian Brickel

PhD Computational Chemistry

Contact

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Key Achievements

- **Directed and developed** technical and consulting **teams of up to 10 members**.
- **Hired, trained, and mentored** consultants, PhD students, and junior colleagues.
- **Contributed to corporate and academic** strategy, including hiring committees.
- Recognized **thought leader** in IT and data governance, HPC, and ERP delivery.

Professional Summary

Data-Driven Technology & Consulting Leader with 7+ years of cross-industry experience leading teams, delivering ERP (Odoo) implementations, and shaping IT/data strategy.

Proven ability to mentor high-performing teams, manage stakeholders, and drive strategic decision-making while ensuring measurable business impact.

Skilled in ERP/CRM systems, SaaS delivery, and data engineering, with expertise in aligning technical roadmaps with business objectives.

Work Experience

Head of Sales and Technical Consulting
syscoon GmbH (freelance contract), ES   Jul 2024 - Jul 2025

- Directed two teams (~10 people), introducing rules, mechanisms, and delivery strategies that improved performance and project outcomes.
- Established consulting frameworks for Odoo ERP projects, increasing enterprise client acquisition by 25% in six months.
- Executed data-driven go-to-market strategies, improving project closure rate by 18% QoQ.
- Provided leadership on ERP customizations and integrations, achieving 15% higher retention and a 20% client satisfaction boost.

Odoo Technical Consultant & Project Manager
syscoon GmbH (via Upffront.com), ES   Mar 2024 - Jun 2024

- Led cross-functional teams (developer, finance consultant, client stakeholders) to deliver ERP projects on time and within scope.
- Orchestrated ERP rollouts, reducing deployment time by 30% while aligning solutions with client operations.
- Supervised developers and facilitated client workshops, ensuring stakeholder alignment and solution adoption.
- Resolved 95% of client issues within SLA timelines, enhancing satisfaction and usability.

Senior Product Data Manager
Upffront.com, ES   Jul 2023 - Jun 2024

- Acted as IT/data strategy lead, advising leadership on governance, data infrastructure, and reporting.
- Executed migration of 50,000+ SKUs, reducing inconsistencies by 40% and cutting annual costs by €12K.
- Introduced supplier–procurement protocols, reducing delays by 15% and raising vendor satisfaction.

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⚙️ Technical Skills

- **Leadership & Delivery:** Team Leadership, SaaS Delivery, Agile Project Management, Solution Architecture, Strategic Planning
- **ERP & CRM Platforms:** Odoo, Salesforce, HubSpot
- **Data & Analytics:** SQL, Python, ELT, Data Warehousing, Google Tag Manager, GA4, Power BI
- **Cloud & Infrastructure:** Docker, Git, GitHub Actions

📋 Certifications

Communication & Leadership
- Advanced Business Development: Communication and Negotiation – *NASBA* (Jun 2025)
- Negotiation Foundations – PMI (May 2025)
- Motivation – *troodi* (Jan 2025)
- Strategic Communication for Leaders – *PMI* (Sep 2024)

Product & Agile Methodologies
- Agile Foundations – *PMI* (Jun 2025)
- Scrum: The Basics – *PMI* (Sep 2024)

Data Scientist (Interim Data Lead, 3 months)
Nimble Digital, SE   Aug 2022 - Jul 2023

- Temporarily assumed CTO responsibilities during parental leave, leading the data team and safeguarding critical analytics operations.
- Integrated SaaS data platforms (GTM, GA4, SQL), reducing attribution errors by 25%.
- Designed and deployed data warehouse on Google Cloud, increasing retrieval speed by 35% and enabling real-time BI dashboards.

Senior Research Engineer
Uppsala University, SE   Sep 2021 - Aug 2022

- Acted as IT/HPC thought leader, training researchers in modern techniques and maintaining 99.9% uptime for infrastructure.
- Developed HPC solutions reducing simulation time by 40%.
- Mentored PhD researchers in data management, improving reproducibility and compliance.

Postdoctoral Researcher
Uppsala University, SE   Sep 2019 - Aug 2021

- Supported advanced QM/MM simulations and interdisciplinary projects.
- Contributed to faculty hiring processes and academic committees.

🎓 Education

PhD, Computation Chemisty
University of Basel, CH   Sep 2014 - Jun 2019

PhD in the Department of Physical Chemistry - **Magna Cum Laude**.

MS, EM-TCCM
Università degli Studi di Perugi, IT   Sep 2012 - Jul 2014

European Master in Theoretical Chemistry and Computational Modelling with **Erasmus Mundus** grant.

BS, Chemistry
University of Würzburg, DE   Sep 2008 - Jul 2013

🌐 Languages

- **German** - *Native*
- **French** - *Limited*
- **English** - *Professional*
- **Spanish** - *Elementary*