



# Dr. Sebastian Brickel

PhD Computational  
Chemistry

## Contact



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## Key Achievements

- **Directed and developed** technical and consulting **teams of up to 10 members**.
- **Hired, trained, and mentored** consultants, PhD students, and junior colleagues.
- **Contributed to corporate and academic** strategy, including hiring committees.
- Recognized **thought leader** in IT and data governance, HPC, and ERP delivery.



## Professional Summary

Evidence-driven leader with a PhD in Computational Chemistry and 7+ years in ERP strategy, SaaS consulting, and data leadership.

I guide structured, people-focused transformations, ensuring adoption by aligning executives and frontline teams.

Experienced in ERP rollouts, consulting team leadership, and SME advisory, I am recognized as a trusted architect of sustainable change who delivers measurable, long-term impact.



## Work Experience



### Head of Sales and Technical Consulting

*syscoon GmbH (freelance contract), ES* Jul 2024 - Jul 2025

- Directed two teams (~10 people), introducing rules, mechanisms, and delivery strategies that improved performance and project outcomes.
- Established consulting frameworks for Odoo ERP projects, increasing enterprise client acquisition by 25% in six months.
- Executed data-driven go-to-market strategies, improving project closure rate by 18% QoQ.
- Provided leadership on ERP customizations and integrations, achieving 15% higher retention and a 20% client satisfaction boost.



### Odoo Technical Consultant & Project Manager

*syscoon GmbH (via Upffront.com), ES* Mar 2024 - Jun 2024

- Led cross-functional teams (developer, finance consultant, client stakeholders) to deliver ERP projects on time and within scope.
- Orchestrated ERP rollouts, reducing deployment time by 30% while aligning solutions with client operations.
- Supervised developers and facilitated client workshops, ensuring stakeholder alignment and solution adoption.
- Resolved 95% of client issues within SLA timelines, enhancing satisfaction and usability.



### Senior Product Data Manager

*Upffront.com, ES* Jul 2023 - Jun 2024

- Acted as IT/data strategy lead, advising leadership on governance, data infrastructure, and reporting.
- Executed migration of 50,000+ SKUs, reducing inconsistencies by 40% and cutting annual costs by €12K.
- Introduced supplier-procurement protocols, reducing delays by 15% and raising vendor satisfaction.



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## Technical Skills

- **Leadership & Delivery:** Team Leadership, SaaS Delivery, Agile Project Management, Solution Architecture, Strategic Planning
- **ERP & CRM Platforms:** Odoo, Salesforce, HubSpot
- **Data & Analytics:** SQL, Python, ELT, Data Warehousing, Google Tag Manager, GA4, Power BI
- **Cloud & Infrastructure:** Docker, Git, GitHub Actions



## Certifications

### Communication & Leadership

- Advanced Business Development: Communication and Negotiation – NASBA (Jun 2025)
- Negotiation Foundations – PMI (May 2025)
- Motivation – troodi (Jan 2025)
- Strategic Communication for Leaders – PMI (Sep 2024)

### Product & Agile Methodologies

- Agile Foundations – PMI (Jun 2025)
- Scrum: The Basics – PMI (Sep 2024)

### Data Scientist (Interim Data Lead, 3 months)

*Nimble Digital, SE*

Aug 2022 - Jul 2023

- Temporarily assumed CTO responsibilities during parental leave, leading the data team and safeguarding critical analytics operations.
- Integrated SaaS data platforms (GTM, GA4, SQL), reducing attribution errors by 25%.
- Designed and deployed data warehouse on Google Cloud, increasing retrieval speed by 35% and enabling real-time BI dashboards.

### Senior Research Engineer

*Uppsala University, SE*

Sep 2021 - Aug 2022

- Acted as IT/HPC thought leader, training researchers in modern techniques and maintaining 99.9% uptime for infrastructure.
- Developed HPC solutions reducing simulation time by 40%.
- Mentored PhD researchers in data management, improving reproducibility and compliance.

### Postdoctoral Researcher

*Uppsala University, SE*

Sep 2019 - Aug 2021

- Supported advanced QM/MM simulations and interdisciplinary projects.
- Contributed to faculty hiring processes and academic committees.



## Education

### PhD, Computation Chemistry

*University of Basel, CH*

Sep 2014 - Jun 2019

PhD in the Department of Physical Chemistry - **Magna Cum Laude**.

### MS, EM-TCCM

*Università degli Studi di Perugia, IT*

Sep 2012 - Jul 2014

European Master in Theoretical Chemistry and Computational Modelling with **Erasmus Mundus** grant.

### BS, Chemistry

*University of Würzburg, DE*

Sep 2008 - Jul 2013



## Languages

- **German** - Native
- **English** - Professional
- **French** - Limited
- **Spanish** - Elementary