## James Miller



I work long hours in front of a screen, therefore I really value my free time and the opportunity to get outdoors.

# 

Age: 36

Gender: Male

Marital Status: Single

Income: £65,000 / year

Location: London, UK

# A Defining Traits

- 1. Adventurous
- 2. Gregarious
- 3. Active

# Professional Background

#### Education

MSc in Computer Science

#### Company / Job Title

Senior Software Developer

### Work Experience

After graduating from university with a master's degree, James took an entry-level graduate software developer position at a UK-based start-up. He later moved to a well-known multinational company where he was promoted to his current position.

## Personal Preferences

#### Interests

Climbing, kayaking, paddleboarding, running, cycling, weight training, eating out and travelling.

#### Favorite Brands & Products

Apple (iPhone, Watch and Mac), Under Armour, Rab, North Face, David Lloyd Leisure

## Psychographics

#### Values

Work-life balance, healthy lifestyle, experiences over material items

#### Goals

Travel to new places, try new experiences, meet a partner

### Challenges & Frustrations

Can't find like-minded people on dating apps, short on time

## Communication Style





## Maria Sanchez



Now I'm retired, travelling and experiencing new things is very important to me

# Temographics

Age: 67

Gender: Sample Text

Marital Status: Female

Income: £50,000 / year (joint)

Location: New York, USA

# A Defining Traits

- 1. Inquisitive
- 2. Friendly
- 3. Intelligent

# Professional Background

Education

**BA** in History

Company / Job Title

Retired

Work Experience

Maria worked as a curator in a museum for many years before retiring. She maintains an interest in a history and keeps in touch with her former colleagues, many of whom are also friends.

## Personal Preferences

#### Interests

Travelling, reading, watching documentaries, eating out, volunteering and doing things with friends and family.

### Favorite Brands & Products

Kuoni, Kayak, Discovery Channel, Volkswagen Camper, Amazon

## Psychographics

Values

Lifelong learning, loyalty, trust, family

### Goals

See new places, learn more about the world, develop new skills

### Challenges & Frustrations

Bit of a technophone, healthy but not physically fit

## Communication Style



