

# John Smith

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## EDUCATION:

**University of North Carolina at Charlotte** - *Charlotte, NC*

December 2021

Bachelor of Science – Economics/Statistics, GPA 2.94/4.0

**Central Piedmont Community College** - *Charlotte, NC*

August 2019

Associate of Arts

## INTERNSHIP EXPERIENCE:

**Sales Intern:** High Point Rockers - *High Point, NC*

June 2020 – August 2020

- Researched target markets, collected, organized data in order to co-present a sales initiative to the Managers, Executives and President. The initiative would bring baseball fans into the stadium, during the COVID crisis
  - Due to the initiative, the stadium saw a 150% increase in total fan attendance
- Attended community events/interacted with fan base to gain new clients/increase exposure to products/services
- Researched/developed new season/group ticket packages to assist with stadium growth
- Answered/forwarded calls to staff. Received/sorted daily mail. Organized files. Prepared reports/documents

## WORK EXPERIENCE:

**Sales Associate:** Tommy Hilfiger - *Concord, NC*

September 2020 – Present

- Selling Hilfiger merchandise through use of upselling sales techniques/execution of customer service standards
- Actively assisted in planning new seasonal floor sets to maximize merchandise attractiveness/selling potential
- Cash handling experience via POS system

**Delivery Driver:** Postmates - *Charlotte, NC*

March 2019 – May 2020

- Drove and picked up product/food from designated restaurant/grocery store and delivered to customer

**Crew Member:** Chipotle Mexican Grill - *Charlotte, NC*

August 2017 – August 2018

- Engaged in customer service to sell the food/service, and rang up customer orders via POS system

## LEADERSHIP/INVOLVEMENT:

**UNCC Real Estate Club** - Member

August 2019 – Present

**Allied Health Coalition** - Member

January 2020 – Present

- *Jamil Niner Pantry Event – Re-organized the clothing section. Made it more accessible to the people in need*

## SKILLS:

**Technical** - Python (Pandas, Matplotlib, Numpy, Machine Learning, Scikit-Learn, Text Mining, Natural Language), Data Analysis, Data Visualization, Data Presentation, Data Cleansing, Data Virtualization, Data-Informed Decision-Making, Big Data, Pivot Table, SAS, Basic SQL, Stata, Tableau (Storyboarding, Map, Data Visualization/Analysis, Interactive Visualization), Microsoft Power Bi, Google Analytics, Microsoft Excel, Microsoft PowerPoint, Microsoft Word, Google Docs, Google Sheets, Google Spreadsheet, Adobe Photoshop/Cloud

**Other** - Customer Service/Retail (3 years), Front Desk Receptionist (3 Months), Administrative/Clerical (3 Months), Typing 40 WPM

## PROJECTS:

1. Python - <https://slomochackoedu.weebly.com/projects.html>
2. SAS - <https://slomochackoedu.weebly.com/projects.html>
3. Tableau - <https://public.tableau.com/profile/slomo.chacko#!/?newProfile=&activeTab=0>
4. Stata - <https://slomochackoedu.weebly.com/projects.html>

## CERTIFICATIONS:

- Currently Studying/Preparing for the CFA Level 1 Exam (Chartered Financial Analyst) - November 2021
- Applied Data Science with Python (University of Michigan) at Coursera – July 2020
- PLEASE SEE MORE HERE!!! - <https://slomochackoedu.weebly.com/courses.html>