

## 4. The Production Process and Costs

### Key Concepts

- Production function
- Short run vs. long run
- Total, average and marginal product
- Profit maximization when labor and capital vary in the short run ( $VPM_L = w$  and  $VMP_K = r$ )
- Isoquants and the marginal rate of technical substitution (MRTS)
- Isocost line
- Cost minimization for a given output  $Q$  ( $\frac{MP_L}{w} = \frac{MP_K}{r}$  or  $MRTS_{KL} = \frac{w}{r}$ )
- Short-run and long-run cost functions
- Average and marginal costs
- Minimizing  $ATC$  where  $MC = ATC$
- Fixed vs. sunk costs
- Economies of scale ( $LRAC$  decreasing)
- Diseconomies of scale ( $LRAC$  increasing)
- Constant returns to scale ( $LRAC$  constant)
- Economies of scope ( $C(Q_1, 0) + C(0, Q_2) > C(Q_1, Q_2)$ )
- Cost complementarities ( $\frac{\partial MC_1}{\partial Q_2} < 0$ )

### Production Function

#### ❖ Production Function

The **production function** is a mathematical function that defines the maximum amount of output that can be produced with a given set of inputs.

- $Q$  = level of **output**
- $K$  = quantity of **capital input**
- $L$  = quantity of **labor input**

#### Σ Production Function

$$Q = f(K, L)$$

### Short Run vs. Long Run

#### ❖ Short Run

The **short run** is the period of time where **some factors of production are fixed** (inputs) and constrain a manager's decisions.

#### ❖ Long Run

The **long run** is the period of time where **all factors of production are variable** (inputs) and a manager can adjust all inputs.

# Measures of Productivity

## Total product

### ❖ Total Product (TP)

The **total product**  $TP$  is the **total output**  $Q$  produced with a given quantity of inputs.

## Average product

### ❖ Average Product (AP)

The **average product**  $AP$  is the total product  $TP$  divided by the quantity of inputs used.

#### Σ Average Product of labor ( $AP_L$ )

$$AP_L = \frac{TP}{L}$$

#### Σ Average Product of capital ( $AP_K$ )

$$AP_K = \frac{TP}{K}$$

## Marginal product

### ❖ Marginal Product (MP)

The **marginal product**  $MP$  is the **additional output** produced by adding **one more unit of input**.

#### Diminishing Marginal Product

As more and more of an input is added, the marginal product of that input eventually declines, holding all other inputs constant.

#### Σ Marginal Product of labor ( $MP_L$ )

$$MP_L = \frac{\Delta TP}{\Delta L}$$

#### Σ Marginal Product of capital ( $MP_K$ )

$$MP_K = \frac{\Delta TP}{\Delta K}$$

## Graphical interpretation

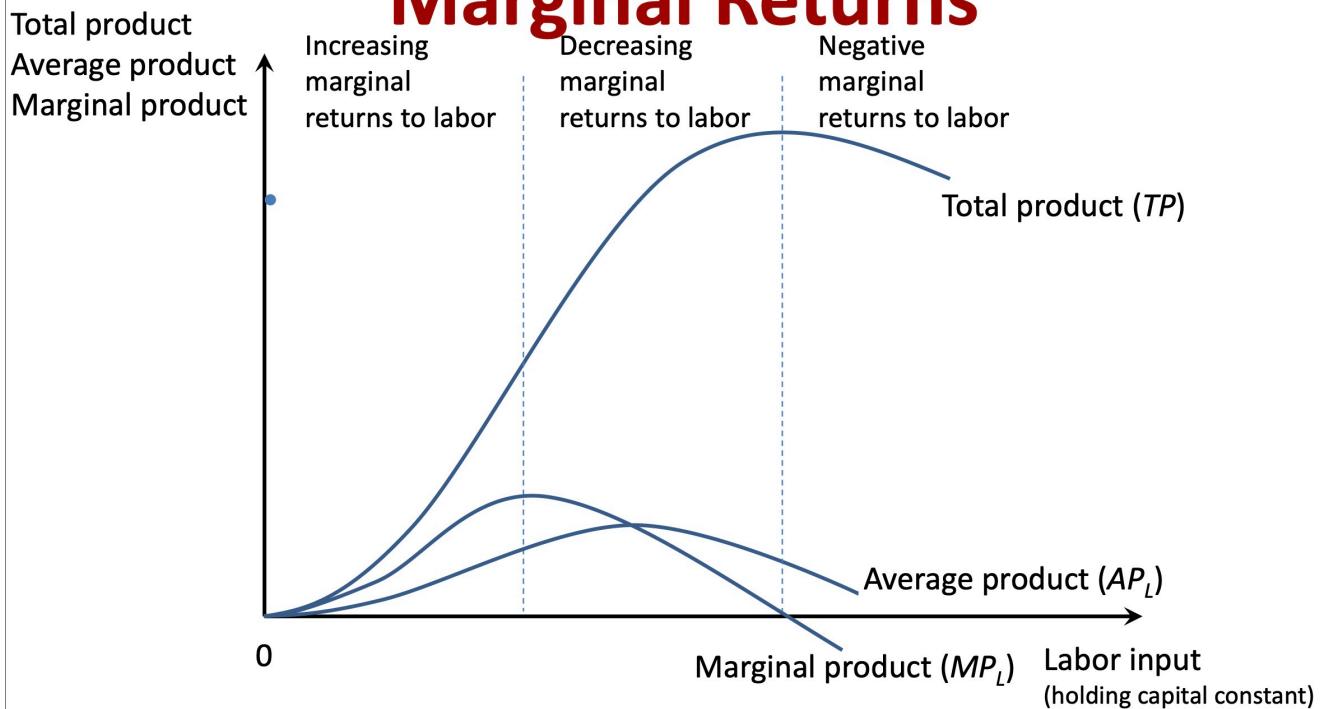
- Total, average and marginal product on the -axis
- Quantity of labor (or capital) on the -axis

Total product:

- Increasing at an increasing rate when  $MP > AP$  (and  $MP$  is increasing)
  - "Increasing marginal returns to labor"

- Increasing at a decreasing rate when  $MP > AP$  (and  $MP$  is decreasing)
  - "Decreasing marginal returns to labor"
  - Efficiency of adding more labor is decreasing
- Maximum when  $MP = 0$ 
  - "Maximum total product"
- Decreasing when  $MP < 0$ 
  - "Negative marginal returns to labor"
  - Adding more labor decreases total product, because coordination problems arise.

## Increasing, Decreasing, and Negative Marginal Returns



### Maximising profits when labor and capital vary in the *short run*

#### VMP's for labour and capital

- $w$  = wage rate (price of labor)
- $r$  = rental rate (price of capital)

$\Sigma$  Value of Marginal Product of Labor ( $VMP_L$ )

$$VMP_L = P \cdot MP_L$$

This is the value of the additional output produced by hiring one more unit of **labor**.

$\Sigma$  Value of Marginal Product of Capital ( $VMP_K$ )

$$VMP_K = P \cdot MP_K$$

This is the value of the additional output produced by hiring one more unit of **capital**.

#### Profit-maximization input usage

To maximize profits, use input levels at which **marginal benefits equals marginal costs**.

### Profit Maximization Rule for Hiring Labor and Capital

A firm should **hire labor up to the point** where

$$\text{Profit maximized} \iff VMP_L = w$$

and **hire capital up to the point** where

$$\text{Profit maximized} \iff VMP_K = r$$

## Algebraic Forms of Production Functions

### Linear

#### Σ Linear

$$Q = K + L$$

Where

- Marginal products:
  - $MP_K =$
  - $MP_L =$
- Average products:
  - $AP_K = \frac{K+L}{K}$
  - $AP_L = \frac{K+L}{L}$

### Leontief

#### Σ Leontief

$$Q = \min(K, L)$$

E.g.  $Q = \min(2K, L)$  means that 2 units of capital and 3 units of labor are needed to produce 1 unit of output. If **either** input is fixed, the other input must be adjusted to maintain the desired level of output.

### Cobb-Douglas

#### Σ Cobb-Douglas

$$Q = K^\alpha L^\beta$$

Where

- Marginal products:
  - $MP_K = \alpha K^{\alpha-1} L^\beta$
  - $MP_L = \beta K^\alpha L^{\beta-1}$
- Average products:
  - $AP_K = K^{\alpha-1} L^\beta$
  - $AP_L = K^\alpha L^{\beta-1}$

## Isoquants and the Marginal Rate of Technical Substitution (MRTS)

### ❖ Isoquant

Isoquants capture the trade-off between combinations of inputs that yield the **same level of output** in the **long run**, when all inputs are variable.

- $K$  on the -axis
- $L$  on the -axis

### ❖ Marginal Rate of Technical Substitution (MRTS)

The **marginal rate of technical substitution (MRTS)** is the rate at which a producer can **substitute between two inputs and keep the output level constant**.

### Σ Marginal Rate of Technical Substitution (MRTS)

$$MRTS_{KL} = \frac{MP_L}{MP_K}$$

and it is the **absolute value of the slope of the isoquant**.

$$MRTS_{KL} = \left| \frac{dK}{dL} \right|_{\text{on isoquant}}$$

## Diminishing MRTS

### Diminishing MRTS

As a producer substitutes labor for capital (moves down along an isoquant), the MRTS

- Decreases
- The isoquant becomes flatter

## Isocost

### ❖ Isocost Line

An **isocost line** shows all **combinations of inputs** that yield the **same cost**.

### Σ Isocost Line

$$C = wL + rK \quad K = \frac{C}{r} - \frac{w}{r}L$$

- For given input prices, isocosts **farther from the origin represent higher cost levels**.
- Changes in input prices **change the slope** of the isocost line.

## Cost minimization

## ❖ Cost Minimization

Producing at the **lowest possible cost** for a **given level of output**.

### Cost Minimization Rule

Produce at a **given level of output** where the **marginal product per dollar spent** is **equal** for all inputs:

$$\text{Cost for } Q \text{ minimized} \iff \frac{MP_L}{w} = \frac{MP_K}{r}$$

Or equivalently,

$$\text{Cost for } Q \text{ minimized} \iff MRTS_{KL} = \frac{MP_L}{MP_K} = \frac{w}{r}$$

→ SO: to minimize the cost of producing a given level of output  $Q$ , the firm should use **less of an input** and **more of other inputs** when that input's **price rises**.

## Cost Function

### ❖ Cost Function

Mathematical relationship that relates **cost** to the **cost-minimizing output** associated with an isoquant (=same level of output).

## Short-run costs

- Fixed costs  $FC$
- Variable costs  $VC(Q)$
- Total costs  $TC(Q)$

### Σ Short-run Cost Function

$$TC(Q) = FC + VC(Q)$$

## Long-run costs

### Rule

- In the long run, **all costs are variable**
- Since a manager is **free to adjust levels of all inputs**.
- So  $FC = 0$  and  $TC(Q) = VC(Q)$ .

## Average costs

## Σ Average Costs

average fixed cost (C)	$AFC = \frac{FC}{Q}$
average variable cost (C)	$AVC = \frac{VC(Q)}{Q}$
average total cost (C)	$ATC = \frac{TC(Q)}{Q} = AFC + AVC$

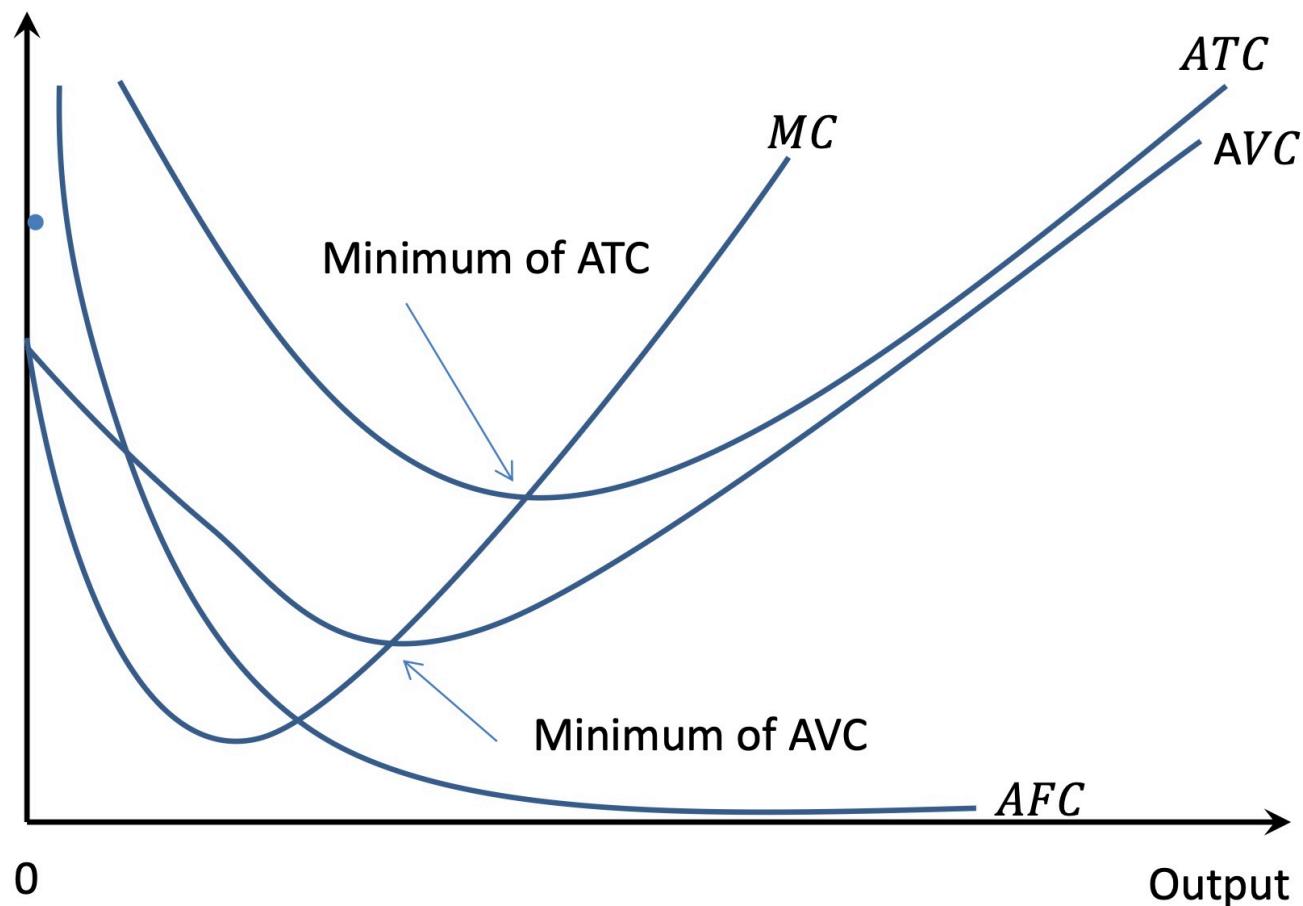
## Marginal cost

### ❖ Marginal Cost (MC)

The incremental cost of producing an additional unit of output.

## Σ Marginal Cost

$$MC = \frac{dC}{dQ} = \frac{dVC(Q)}{dQ}$$



Note that the ATC's are **short-run** average total cost curves, because they depend on the level of fixed capital  $K$ . When the level of fixed capital  $K$  changes, the ATC curve shifts. We can see this on the long-run LRAC curve.

### Minimum average cost

The marginal cost curve intersects the average total cost curve at its **minimum point**.

$$\text{Minimum } ATC \iff MC = ATC$$

Why?

- $MC < ATC \implies TC$  is decreasing  $\implies ATC$  is decreasing.
  - $MC > ATC \implies TC$  is increasing  $\implies ATC$  is increasing.
  - $\frac{dATC}{dQ} = 0 \iff \frac{d}{dQ}\left(\frac{C}{Q}\right) = 0 \iff -\frac{1}{Q^2}C - \frac{1}{Q}MC = 0 \iff MC = ATC.$
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## Fixed vs. Sunk Costs

### ❖ Fixed Costs

**Fixed costs** are costs that do not vary with the level of output  $Q$ .

### ❖ Sunk Costs

**Sunk costs** are costs that are **forever lost** after it has been paid.

E.g. rent paid in advance

### Irrelevance of Sunk Costs

A decision maker should **ignore sunk costs to maximize profits or minimize losses**.

## Cubic Cost function

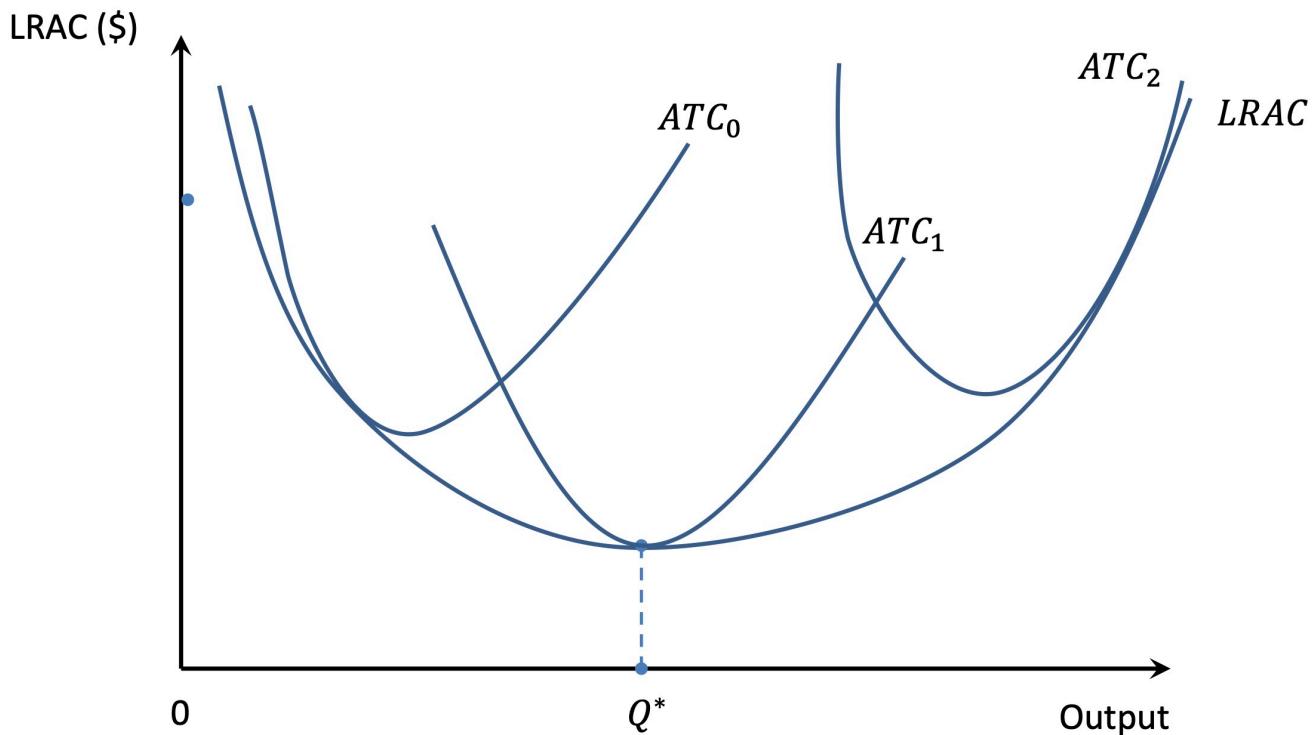
$$C(Q) = F + Q + Q^2 + Q^3$$

where  $F$  represents **fixed costs**, has marginal cost

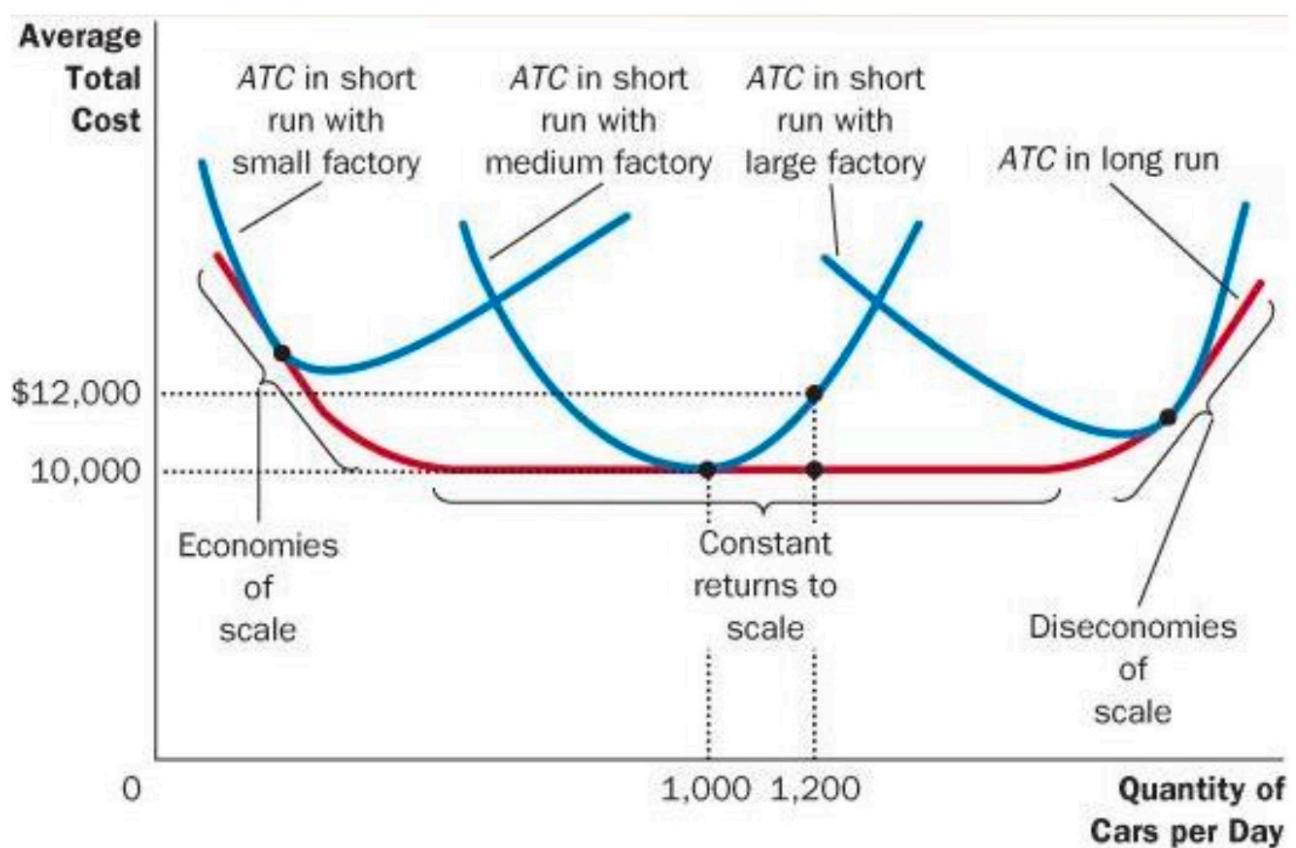
$$MC(Q) = +2Q + Q^2$$

## Long-Run Average Cost

For the  $ATC$  in the **long run**, we denote it by  $LRAC$ .



- **LRAC curve is U-shaped.**
- **$ATC_0, ATC_1, ATC_2$**  are **short-run average total cost curves** for different levels of fixed capital  $K_0, K_1, K_2$ .
- The **LRAC** shows the lowest average cost of producing each level of output when the firm can choose the level of capital.
- All the short-run curves lie on or above the long-run curve because firms have **greater flexibility in the long run**.



### Economies of Scale

### **Economies of Scale**

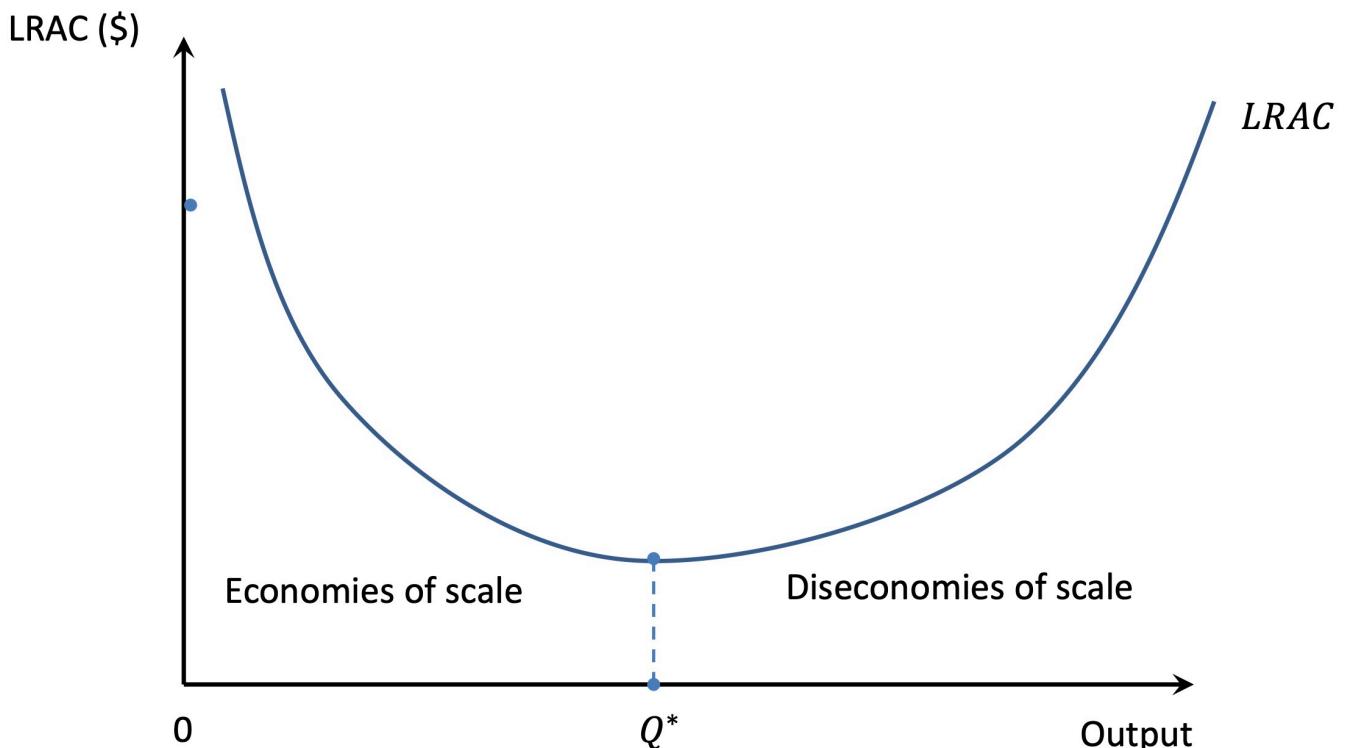
Declining portion of the long-run average cost curve  $LRAC$  where average cost decreases as output  $Q$  increases.

### **Diseconomies of Scale**

Rising portion of the long-run average cost curve  $LRAC$  where average cost increases as output  $Q$  increases.

### **Constant Returns to Scale**

Portion of the long-run average cost curve that remains constant as output  $Q$  increases.



## **Economies of Scope**

### **Economies of Scope**

Exist when the total cost of producing  $Q_1$  and  $Q_2$  together is less than the total cost of producing them separately:

$$\text{Economies of scope} \iff C(Q_1, 0) + C(0, Q_2) > C(Q_1, Q_2)$$

## **Cost Complementary**

### **Cost Complementary**

Exist when the MC of producing one good decreases as the output of another good increases:

$$\text{Cost Complementary} \iff \frac{\partial MC_1(Q_1, Q_2)}{\partial Q_2} < 0 \text{ or } \frac{\partial MC_2(Q_1, Q_2)}{\partial Q_1} < 0$$

## Algebraic Form of a Multiproduct Cost Function

$$C(Q_1, Q_2) = f + Q_1Q_2 + (Q_1)^2 + (Q_2)^2$$

where  $f$  represents **fixed costs**, has marginal costs

$$MC_1(Q_1, Q_2) = Q_2 + 2Q_1$$

$$MC_2(Q_1, Q_2) = Q_1 + 2Q_2$$

$< 0 \implies$  increase in  $Q_2$  decreases  $MC_1$   
 $\implies$  cost function exhibits cost complementary

### Cost Complementary

$< 0 \implies$  cost function exhibits **cost complementary**

$> 0 \implies$  there are **no cost complementarities**

### Economies of Scope

Economies of scope exist if

$$f > Q_1Q_2$$